State: Arkansas First Filing Company: Nationwide Mutual Insurance Company., ...

TOI/Sub-TOI: 19.0 Personal Auto/19.0001 Private Passenger Auto (PPA)

Product Name: Arkansas Private Passenger Auto

Project Name/Number: 13A-9249AR-AMB/

# Filing at a Glance

Companies: Nationwide Mutual Insurance Company.

Nationwide Property and Casualty Insurance Company.

Product Name: Arkansas Private Passenger Auto

State: Arkansas

TOI: 19.0 Personal Auto

Sub-TOI: 19.0001 Private Passenger Auto (PPA)

Filing Type: Rate/Rule
Date Submitted: 11/19/2012

SERFF Tr Num: NWPC-128694349

SERFF Status: Closed-Filed

State Tr Num:

State Status:

Co Tr Num: 13A-9249AR-AMB

Effective Date 03/23/2013

Requested (New):

Effective Date 03/23/2013

Requested (Renewal):

Author(s): Melisa Darnieder, Baiyang Zhi, Andrew Spisak, Audrey Bowe

Reviewer(s): Alexa Grissom (primary)

Disposition Date: 01/03/2013

Disposition Status: Filed

Effective Date (New): 03/23/2013 Effective Date (Renewal): 03/23/2013

State Filing Description:

SERFF Tracking #: NWPC-128694349 State Tracking #:

Company Tracking #: 13A-9249AR-AMB

State: Arkansas First Filing Company: Nationwide Mutual Insurance Company., ...

TOI/Sub-TOI: 19.0 Personal Auto/19.0001 Private Passenger Auto (PPA)

**Product Name:** Arkansas Private Passenger Auto

Project Name/Number: 13A-9249AR-AMB/

### **General Information**

Project Name: 13A-9249AR-AMB Status of Filing in Domicile: Not Filed

Project Number: Domicile Status Comments:

Reference Organization: Reference Number:
Reference Title: Advisory Org. Circular:

Filing Status Changed: 01/03/2013

State Status Changed: Deemer Date:

Created By: Audrey Bowe Submitted By: Audrey Bowe

Corresponding Filing Tracking Number:

### Filing Description:

Please find herein a filing memorandum and supporting exhibits pertaining to a premium level increase of 3.5 percent for Private Passenger Automobile policies written in the Nationwide Mutual Insurance Company and 2.5 percent rate change in the Nationwide Property and Casualty Company. The effective date for this filing is March 23, 2013. We have included Marked-Up Draft Manuals pages and Final Manuals pages for your review. If you would like a complete electronic version of our manuals please let us know.

# **Company and Contact**

# **Filing Contact Information**

Audrey Bowe, Pricing Analyst BOWEA1@nationwide.com
One Nationwide Plaza 614-249-7508 [Phone]

1-17-401

Columbus, OH 43215

### **Filing Company Information**

Nationwide Mutual Insurance CoCode: 23787 State of Domicile: Ohio

Company. Group Code: 140 Company Type: Property and

One Nationwide Plaza Group Name: Nationwide Casualty

Columbus, OH 43215 Insurance State ID Number:

(614) 249-7022 ext. [Phone] FEIN Number: 31-4177100

Nationwide Property and Casualty CoCode: 37877 State of Domicile: Ohio

Insurance Company. Group Code: 140 Company Type: Property and

One Nationwide Plaza Group Name: Nationwide Casualty

Columbus, OH 43215 Insurance State ID Number:

(614) 249-7022 ext. [Phone] FEIN Number: 31-0970750

# **Filing Fees**

Fee Required? Yes
Fee Amount: \$100.00

Retaliatory? No

Fee Explanation: 1 Rate Filing

Per Company: No

State: Arkansas First Filing Company: Nationwide Mutual Insurance Company., ...

TOI/Sub-TOI: 19.0 Personal Auto/19.0001 Private Passenger Auto (PPA)

Product Name: Arkansas Private Passenger Auto

Project Name/Number: 13A-9249AR-AMB/

| Company                              | Amount   | <b>Date Processed</b> | Transaction # |
|--------------------------------------|----------|-----------------------|---------------|
| Nationwide Mutual Insurance Company. | \$100.00 | 11/19/2012            | 65044160      |

TOI/Sub-TOI: 19.0 Personal Auto/19.0001 Private Passenger Auto (PPA)

**Product Name:** Arkansas Private Passenger Auto

Arkansas

Project Name/Number: 13A-9249AR-AMB/

# **Correspondence Summary**

# **Dispositions**

State:

| Status | Created By    | Created On | Date Submitted |
|--------|---------------|------------|----------------|
| Filed  | Alexa Grissom | 01/03/2013 | 01/03/2013     |

First Filing Company:

Nationwide Mutual Insurance Company., ...

# **Objection Letters and Response Letters**

Objection Letters Response Letters

| Status   | Created By    | Created On | Date Submitted | Responded By | Created On | Date Submitted |
|----------|---------------|------------|----------------|--------------|------------|----------------|
| Pending  | Alexa Grissom | 12/06/2012 | 12/06/2012     | Audrey Bowe  | 12/07/2012 | 12/07/2012     |
| Industry |               |            |                |              |            |                |
| Response |               |            |                |              |            |                |

State: Arkansas First Filing Company: Nationwide Mutual Insurance Company., ...

TOI/Sub-TOI: 19.0 Personal Auto/19.0001 Private Passenger Auto (PPA)

**Product Name:** Arkansas Private Passenger Auto

Project Name/Number: 13A-9249AR-AMB/

# **Disposition**

Disposition Date: 01/03/2013 Effective Date (New): 03/23/2013 Effective Date (Renewal): 03/23/2013

Status: Filed

Comment:

| Company<br>Name:                                    | Overall % Indicated Change: | Overall % Rate Impact: | Written Premium Change for this Program: | # of Policy Holders Affected for this Program: | Written Premium for this Program: | Maximum % Change (where reg'd): | Minimum % Change (where req'd): |
|---|-----------------------------|------------------------|--|--|-----------------------------------|---------------------------------|---------------------------------|
| Nationwide Mutual Insurance Company.                | 8.700%                      | 3.500%                 | \$839,990                                | 31,219   | \$24,315,366                      | 7.600%                          | -36.900%                        |
| Nationwide Property and Casualty Insurance Company. | %                           | 2.500%                 | \$106,512                                | 6,148  | \$4,285,181                       | 11.600%                         | -38.300%                        |

**Overall Rate Information for Multiple Company Filings** 

Overall Percentage Rate Indicated For This Filing8.700%Overall Percentage Rate Impact For This Filing3.500%

Effect of Rate Filing-Written Premium Change For This Program \$946,502 Effect of Rate Filing - Number of Policyholders Affected 37,367

| Schedule                      | Schedule Item                                 | Schedule Item Status | Public Access |
|-------------------------------|---|----------------------|---------------|
| Supporting Document           | A-1 Private Passenger Auto Abstract           | Filed                | Yes           |
| Supporting Document (revised) | APCS-Auto Premium Comparison Survey           | Filed                | Yes           |
| Supporting Document           | APCS-Auto Premium Comparison Survey           | Filed                | Yes           |
| Supporting Document           | NAIC loss cost data entry document            | Filed                | Yes           |
| Supporting Document           | NAIC Loss Cost Filing Document for OTHER than | Filed                | Yes           |
|                               | Workers' Comp                                 |                      |               |

State: Arkansas First Filing Company: Nationwide Mutual Insurance Company., ...

TOI/Sub-TOI: 19.0 Personal Auto/19.0001 Private Passenger Auto (PPA)

**Product Name:** Arkansas Private Passenger Auto

**Project Name/Number:** 13A-9249AR-AMB/

| Schedule            | Schedule Item   | Schedule Item Status | Public Access |
|---------------------|---|----------------------|---------------|
| Supporting Document | Actuarial Memorandum  | Filed                | Yes           |
| Rate                | Nationwide Mutual Insurance Company Marked Manual Pages                   | Filed                | Yes           |
| Rate                | Nationwide Mutual Insurance Company Final Manual Pages                    | Filed                | Yes           |
| Rate                | Nationwide Property and Casualty Insurance Company<br>Marked Manual Pages | Filed                | Yes           |
| Rate                | Nationwide Property and Casualty Insurance Company<br>Final Manual Pages  | Filed                | Yes           |

State: Arkansas First Filing Company: Nationwide Mutual Insurance Company., ...

TOI/Sub-TOI: 19.0 Personal Auto/19.0001 Private Passenger Auto (PPA)

Product Name: Arkansas Private Passenger Auto

Project Name/Number: 13A-9249AR-AMB/

# **Objection Letter**

Objection Letter Status Pending Industry Response

Objection Letter Date 12/06/2012 Submitted Date 12/06/2012

Respond By Date

Dear Audrey Bowe,

### Introduction:

This will acknowledge receipt of the captioned filing. The APCS forms are unacceptable. The worksheet tab name has been changed. Please resubmit accordingly.

### Conclusion:

NOTICE regarding, corrections to filings and scrivener's Errors:

Effective for all filings made on or after June 1, 2011, Arkansas no longer allows the re-opening of closed filings for corrections, changes in effective dates, scrivener's errors, amendments or substantive changes. Please see the General Instructions for how these events will be handled after the effective date of the change."

Sincerely,

Alexa Grissom

First Filing Company:

Nationwide Mutual Insurance Company., ...

TOI/Sub-TOI: 19.0 Personal Auto/19.0001 Private Passenger Auto (PPA)

**Product Name:** Arkansas Private Passenger Auto

Arkansas

Project Name/Number: 13A-9249AR-AMB/

# **Response Letter**

State:

Response Letter Status Submitted to State

Response Letter Date 12/07/2012 Submitted Date 12/07/2012

Dear Alexa Grissom,

Introduction:

### Response 1

### Comments:

The worksheet tab has been corrected and resubmitted.

### Changed Items:

| Supporting Document Schedule Item Changes   |                                     |  |  |  |
|---|-------------------------------------|--|--|--|
| Satisfied - Item:   | APCS-Auto Premium Comparison Survey |  |  |  |
| Comments:   |                                     |  |  |  |
| Attachment(s):  |                                     |  |  |  |
| AR NMIC 3-23-13 APCS form.xls AR NMIC 3-23-13 APCS form.pdf AR NPCIC 3-23-13 APCS form.xls AR NPCIC 3-23-13 APCS form.pdf |                                     |  |  |  |
| Previous Version  |                                     |  |  |  |
| Satisfied - Item:   | APCS-Auto Premium Comparison Survey |  |  |  |
| Comments:   |                                     |  |  |  |
| Attachment(s):  |                                     |  |  |  |
| AR NMIC 3-23-13 APCS form.pdf AR NMIC 3-23-13 APCS form.xls AR NPCIC 3-23-13 APCS form.pdf AR NPCIC 3-23-13 APCS form.xls |                                     |  |  |  |

No Form Schedule items changed.

No Rate/Rule Schedule items changed.

### **Conclusion:**

State: Arkansas

TOI/Sub-TOI: 19.0 Personal Auto/19.0001 Private Passenger Auto (PPA)

**Product Name:** Arkansas Private Passenger Auto

**Project Name/Number:** 13A-9249AR-AMB/

Sincerely, Audrey Bowe First Filing Company: Nationwide Mutual Insurance Company., ...

State: Arkansas First Filing Company: Nationwide Mutual Insurance Company., ...

TOI/Sub-TOI: 19.0 Personal Auto/19.0001 Private Passenger Auto (PPA)

**Product Name:** Arkansas Private Passenger Auto

**Project Name/Number:** 13A-9249AR-AMB/

# **Rate Information**

Rate data applies to filing.

Filing Method: Prior Approval

Rate Change Type: Increase
Overall Percentage of Last Rate Revision: 3.500%

Effective Date of Last Rate Revision: 08/23/2012

Filing Method of Last Filing: Prior Approval

# **Company Rate Information**

| Company<br>Name:                                    | Overall %<br>Indicated<br>Change: | Overall %<br>Rate<br>Impact: | Written Premium<br>Change for<br>this Program: | # of Policy<br>Holders Affected<br>for this Program: | Written Premium for this Program: | Maximum %<br>Change<br>(where req'd): | Minimum %<br>Change<br>(where req'd): |
|---|-----------------------------------|------------------------------|--|--|-----------------------------------|---------------------------------------|---------------------------------------|
| Nationwide Mutual Insurance Company.                | 8.700%                            | 3.500%                       | \$839,990                                      | 31,219   | \$24,315,366                      | 7.600%                                | -36.900%                              |
| Nationwide Property and Casualty Insurance Company. | %                                 | 2.500%                       | \$106,512                                      | 6,148  | \$4,285,181                       | 11.600%                               | -38.300%                              |

SERFF Tracking #: NWPC-128694349 State Tracking #: 13A-9249AR-AMB

State: Arkansas First Filing Company: Nationwide Mutual Insurance Company., ...

TOI/Sub-TOI: 19.0 Personal Auto/19.0001 Private Passenger Auto (PPA)

**Product Name:** Arkansas Private Passenger Auto

Project Name/Number: 13A-9249AR-AMB/

# Rate/Rule Schedule

| Item<br>No. | Schedule Item<br>Status | Exhibit Name  | Rule # or Page # | Rate Action | Previous State Filing Number | Attachments  |
|-------------|-------------------------|---|------------------|-------------|------------------------------|--|
| 1           | Filed 01/03/2013        | Nationwide Mutual Insurance<br>Company Marked Manual<br>Pages               |                  | Replacement |                              | AR NMIC Marked Manual<br>(Changed Pages Only) 3-23-<br>13.pdf  |
| 2           | Filed 01/03/2013        | Nationwide Mutual Insurance<br>Company Final Manual<br>Pages                |                  | Replacement |                              | AR NMIC Final Manual<br>(Changed Pages Only) 3-23-<br>13.pdf   |
| 3           | Filed 01/03/2013        | Nationwide Property and Casualty Insurance Company Marked Manual Pages      |                  | Replacement |                              | AR NPCIC Marked Manual<br>(Changed Pages Only) 3-23-<br>13.pdf |
| 4           | Filed 01/03/2013        | Nationwide Property and<br>Casualty Insurance Company<br>Final Manual Pages |                  | Replacement |                              | AR NPCIC Final Manual<br>(Changed Pages Only) 3-23-<br>13.pdf  |

# ARKANSAS PRIVATE PASSENGER AUTOMOBILE RATING MANUAL

NATIONWIDE MUTUAL INSURANCE COMPANY

Effective - December March 1423, 20122013

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### **Rating Chart**

### MATRIX FACTOR\*\* Eff. 403-1923-1013

The Matrix Factor is based on a combination of Financial Responsibility score, prior Bodily Injury limits, home and car, and the number of vehicles insured with Nationwide, and the length of time the policy has been in force with Nationwide.

The following rules are applicable:

- "Prior BI Limits" will be assigned according to the new business and renewal rules following this section.
- 2. In order to be considered as "Home and Car" within the Matrix, the household member must also be a household member under a Nationwide Homeowner, Elite, Extended Golden Blanket, or Market Value Policy or Allied/Nationwide Homeowner Form HO-2, HO-3, HO-5, or an owner-occupied Farm policy.
- 3. If the total number of vehicles insured by a Standard/Preferred Nationwide or Allied company within the household is two or more, the policy should be considered as "multi-vehicle" within the Matrix.

A vehicle owned by a corporation or unincorporated association may be considered "individually owned" for purposes of this rule if the vehicle is customarily driven only by individuals within the household, and the vehicle is also insured on a personal auto policy issued by a Nationwide or Allied Company.

Only those vehicle types eligible for the Matrix that are insured for both BI and PD are to be considered when determining the number of vehicles insured by Nationwide.

4. "Terms insured with Nationwide" within the Matrix shall be determined by those policies that have been in force in any of the Nationwide or Allied Preferred or Standard Companies, which may include an interruption in coverage that did not exceed three years. Any period of interruption shall not be included in determining the length of time the policy has been in force.

### **New Business Rule**

1. Policies will be assigned to a "Prior BI Limits" category based on the lower of the BI limits carried with the Insured's most recent prior carrier or the BI limits selected on the Nationwide policy.

### **Renewal Business Rules**

- 1. An account's "Prior BI Limits" category may move up one rated threshold level per year if the Policyholder has maintained a Bodily Injury Limit greater than their current "Prior BI Limits" category for a period of two consecutive terms.
- 2. Accounts written as new business prior to July 29, 2004, will be assigned to a "Prior BI Limits" category based on the policy's Bodily Injury selections prior to the first renewal on or after July 29, 2004.

BI Matrix Factor\*\*

PD Matrix Factor\*\*

MDCL Matrix Factor\*\*

COMP Matrix Factor\*\*

COLL Matrix Factor\*\*

### ADVANCE QUOTE DISCOUNT

Eff. 10-19-10

This discount applies to new business policies effective on or after January 30, 2006, if a quote is given to a customer, where credit is ordered, at least eight days prior to the policy effective date. The discount will last for three years (see rate tables). Existing Nationwide insureds are not eligible for the discount. This discount does not apply to policies eligible for the Intra Agency Transfer discount.

The Advance Quote Discount is applicable to the following coverages: Bodily Injury, Property Damage, Medical Benefits, Excess Medical Benefits, Comprehensive, and Collision.

The following rules are applicable:

- 1. This discount is only applicable for the Nationwide Mutual Insurance Company.
- 2. The following vehicle types are eligible: PPA and AC-Reg.

### **Rating Chart**

### **TERMS WITH PRIOR CARRIER DISCOUNT**

Eff. 10-19-10

Based on a combination of the number of terms with prior carrier, prior carrier group, and term with Nationwide, the otherwise applicable premiums for Bodily Injury, Property Damage, Medical Benefits, Excess Medical Benefits, Comprehensive, and Collision, shall be modified by the factors listed in the following chart.

The Prior Carriers are grouped as the following:

Group A: Nationwide Insurance Company and Subsidiaries and Non-standard Insurance Companies Group B: All Others

The following rules are applicable:

- Terms with Prior Carrier and Terms with Nationwide are defined to be consecutive terms without lapse.
- 2. This factor cannot be used in combination with the Intra-Agency Discount.
- 3. Terms with Nationwide (and hence this rating plan) is only applicable for Nationwide's Standard and Preferred Companies.
- 4. The following vehicle types are eligible: PPA and AC-Reg.

### **Rating Chart**

### INTRA-AGENCY TRANSFER DISCOUNT

Eff. 10-19-10

For new business policies issued by Nationwide Mutual Insurance Company effective on or after August 1, 2007, the otherwise applicable premiums shall be reduced if the following conditions have been met:

 The applicant had continuous liability coverage within the agency with a standard/preferred carrier other than a Nationwide Company for the immediate 12 months prior to the effective date of the Nationwide auto policy, AND

### AVERAGE DRIVER CLASS FACTOR

### DRIVER CLASSIFICATION — Definitions\*\*

Eff. 103-1923-1013

1. "Married" means a married person living with his or her spouse and includes a person widowed, divorced, legally separated or single only if such person has legal custody of a child resident in his or her household.

Also, an unmarried occasional operator who is a resident student at a school, college, or educational institution over 100 miles from the place of principal garaging of the automobile may be rated as if the operator were "married". NOTE — Such an operator must not have access to any of the vehicles insured under the policy while away at school.

2. "Age" means the age that has been or will be attained within the current calendar year.

No policy will be changed interim term to effect a change in classification as a result of the attained age of an operator of an automobile.

- 3. An "Operator Status" of "occasional" will be assigned to a driver if the following criteria are met:
  - The driver is not the titled owner, AND
  - b. The driver is under age 25, AND
  - c. There are more drivers than vehicles on the policy, AND
  - d. There are at least as many non-occasional operators on the policy as there are vehicles.

If there are multiple youthful drivers eligible for the occasional status, the youngest driver shall be the first driver classified as occasional followed by the second youngest, etc.

An "Operator Status" of "principal" will be assigned in all other cases.

- 4. The "Good Student" classification is applicable provided:
  - a. The owner or operator is age 16 to 24 and a full-time high school student or enrolled as a full-time student in a college or university, AND
  - b. AnnuallyWhen requested, the Company is furnished a statement certified by a school official indicating that the student has met one of the following requirements cumulatively or for the immediately preceding school semester or quarter (or comparable period):
    - (1) Ranked among the upper 20 percent of the class scholastically, OR
    - (2) In schools using letter grades, had a grade average of "B" or its equivalent or, if the system of letter grading cannot be averaged, no grade is below "B," OR
    - (3) In schools using numerical grade point, such as 4, 3, 2, and 1 points, had an average of at least three points for all subjects combined, OR
    - (4) Was included in "Dean's List," "Honor Roll," or comparable list indicating scholastic achievement.
  - c. The "Good Student" classification will continue to be applicable for those operators who have completed their undergraduate work provided that the operator has:

- (1) Graduated from a four-year college, AND
- (2) Met the qualification requirements as shown above under (b.) based on their cumulative or last semester's or quarter's scholastic record, AND
- (3) Been classified as "married" and been insured with Nationwide/Allied for at least one year prior to the policy's renewal date following graduation or been classified as "single" regardless of the period insured with Nationwide/Allied.
- d. If the owner or operator is under 25 years old and a full-time graduate student in a college or university, the "Good Student" classification is applicable without the requirement for certification under (b.).

**NOTE:** Students who are enrolled in a home study program must satisfy the scholastic requirements by submitting evidence that they ranked in the upper 20% of one of the following national standardized tests, administered within the past twelve months:

- PSAT (Preliminary Scholastic Aptitude Test)
- PLAN (Preliminary American College Test)
- SAT-I (Scholastic Aptitude Test I)
- SAT-II (Scholastic Aptitude Test II)
- ACT (American College Test)
- Iowa Test of Basic Skills
- California Achievement Test
- Stanford Achievement Test, Tenth Edition
- Peabody Individual Achievement Test

Similar evidence of ranking must be supplied to the Company each subsequent twelve monthswhen requested.

No policy is changed interim term to effect a change in classification as a result of a change in the scholastic standing of any individual. Such change may be made only at the next renewal date.

### **DRIVER CLASSIFICATION** — Factors

Eff. 7-14-09

Please refer to the Rating Charts portion of this manual.

**BI Driver Classification Factor** 

PD Driver Classification Factor

ME Driver Classification Factor

**COMP Driver Classification Factor** 

**COLL Driver Classification Factor** 

### **MERIT RATING PLAN FACTOR\*\***

Eff. <del>103</del>-23-<del>11</del>13

The Merit Rating Plan is designed to offer insurance to all drivers regardless of their accident and violation historyprice risks based on accident and conviction history. Those drivers who are free from accidents and moving violations pay lower premiums. Conversely, those who have adverse records pay higher premiums. The plan also provides a financial incentive for drivers to improve their record.

# **BASE RATES\*\***

Eff. <del>08</del>3-23<del>-12</del>13

Please refer to the Rating Charts portion of this manual.

BI Base Rates\*\*

PD Base Rates\*\*

ME Base Rates\*\*

**COMP Full Coverage Base Rates\*\*** 

COLL \$100 Deductible Base Rates\*\*

### **EXPENSE FEES\*\***

Eff. <del>08</del>3-23-<del>12</del>13

Please refer to the Rating Charts portion of this manual.

Rating Chart\*\*

### **RATE SYMBOLS**

Eff. 9-27-06

Please refer to the Rating Charts portion of this manual.

**BI Rate Symbols** 

PD Rate Symbols

ME Rate Symbols

**COMP Rate Symbol** 

**COLL Rate Symbol** 

### **MODEL YEAR FACTOR**

Eff. 08-23-12

Please refer to the Rating Charts portion of this manual.

BI Model Year Factor

PD Model Year Factor

**ME Model Year Factor** 

**COMP Model Year Factor** 

**COLL Model Year Factor** 

### **OTHER LIMITS AND DEDUCTIBLES\*\***

Eff. 4<u>3</u>-<del>30</del>23-<del>06</del>13

Please refer to the Rating Charts portion of this manual.

BI Limits\*\*

PD Limits\*\*

ME Limits\*\*

**COMP Deductibles** 

**COLL Deductibles** 

### **MISCELLANEOUS COVERAGES**

### **NO FAULT COVERAGES\*\***

Eff. <del>08</del>3-23-<del>12</del>13

The Named Insured shall have the right to reject in writing all or any one or more of the following coverages. After such rejection, unless the Named Insured requests such coverages in writing, such coverages need not be provided in, or supplemental to, a renewal policy. Should the Insured desire to purchase other than the statutory benefits, he or she must first reject the statutory benefits in writing before higher (or lower) limits can be provided.

### A. Medical Expense\*\*

Limits of \$5,000 are required unless rejected in writing by the Insured.

### Rating Chart\*\*

B. Work Loss

Limits of \$140 per week are required unless rejected in writing by the Insured.

### Rating Chart

C. Death Benefits, Dismemberment, and Loss of Sight Coverage

Limits of \$5,000 are required unless rejected in writing by the Insured.

Rating Chart

### **EXCESS FAMILY MEDICAL EXPENSE\*\***

Eff. <del>083-23-12</del>13

This coverage may be added by endorsement to a policy that provides BI and PD and which is eligible for ME coverage.

### Rating Chart\*\*

# UNINSURED AND UNDERINSURED MOTORISTS COVERAGE\*\* (Bodily Injury and Property Damage Liability)

Eff. <del>08</del>3-23-<del>12</del>13

This coverage is mandatory on all policies providing BI and PD at limits equal to those purchased for BI and PD on private passenger automobile UNLESS it is rejected in writing by the Policyholder. The Insured may reject the coverage entirely, or select one of the following coverage combinations:

UIMBI, UMPD UIMBI UMBI, UMPD UMBI

Uninsured Motorists coverage shall NOT be offered for an amount greater than the amount of BI coverage selected.

Limits for UMBI, UIMBI, and UMPD higher than those required by the state's financial responsibility laws are available but not in excess of the BI and PD limits carried on the policy. Limits lower than the BI and

PD limits can be requested in writing by the Insured. If the Insured carries UIMBI, the limits must be equal to those purchased for UMBI.

UMBI is selected and provided at a policy level. UMPD is selected and provided at a policy level.

<u>UMBI Premiums\*\*</u>
UIMBI Premiums\*\*

**UMPD Premiums\*\*** 

### **VANISHING DEDUCTIBLE**

Eff. 10-23-11

Vanishing Deductible credit is an optional feature that may be purchased to reduce a Policyholder's deductible. The accrued deductible credit will be subtracted from the coverage deductible to determine what amount the Policyholder will pay in the event of a covered COMP or COLL claim. Each eligible policy will accrue \$100 deductible credit upon initiation of this option and an additional \$100 deductible credit annually at renewal based on all drivers meeting eligibility requirements, up to a maximum of \$500.

Policies are eligible to earn an additional \$100 deductible credit annually at renewal if all drivers on the policy for the most recent 1 year period:

- 1. Have no at-fault accidents;
- 2. Have no major violations; and
- 3. Have maintained continuous coverage.

The Vanishing Deductible credit will reset to \$100 in the event of a paid COMP or COLL loss after the feature has been purchased. The Vanishing Deductible credit will resume accumulating when all drivers are once again eligible.

The following vehicle types are eligible: PPA, AC-Reg. and AC-Res.

COMP Vanishing Deductible Rating Chart
COLL Vanishing Deductible Rating Chart

### **TOTAL LOSS DEDUCTIBLE WAIVER**

Eff. 7-14-09

Total Loss Deductible Waiver is an optional feature that may be purchased to waive the physical damage coverage deductible in the event of a covered total loss.

The following vehicle types are eligible: PPA, AC-Reg. and AC-Res.

COMP Total Loss Deductible Waiver Rating Chart COLL Total Loss Deductible Waiver Rating Chart

### ROADSIDE ASSISTANCE COVERAGE

Eff. 08-23-12

Roadside Assistance is an optional coverage that may be purchased on any policy. This endorsement provides coverage to pay for expenses incurred under roadside assistance.

Limits: Up to 15 miles OR Up to 100 miles.

The following vehicle types are eligible: PPA, AC-Reg. and AC-Res.

Roadside Assistance Rating Chart

### TOWING AND LABOR COSTS

Eff. 7-14-09

Available for Motorhome vehicle types only.

Limits - \$50 per disablement (\$100 per disablement for MH)

**Rating Chart** 

### LOSS OF USE AND LOSS OF USE — BROAD FORM\*\*

Eff. <del>08</del>3-23-<del>12</del>13

LOU may be afforded to private passenger autos and Classic autos (Regular Use) insured for BI, PD, and either COMP and/or COLL. See policy or endorsement for coverage details.

Covers auto rental cost up to the "per day" limit selected by the Policyholder, any deductible amount the Policyholder is required to pay on a rental automobile, and other expenses where the loss occurs more than 50 miles from the residence subject to the aggregate limit of coverage corresponding to the "pre day" limit selected.

Rating Chart\*\*

### ADDITIONAL COVERAGE FOR SOUND, PICTURE, AND DATA DEVICES

This endorsement provides coverage for loss to devices designed to emit, amplify, receive, and/or transmit sound, pictures, or data, which are not permanently installed, but which are attached to a component of the vehicle; this includes any antenna or other parts or accessories related to such devices. This endorsement also provides additional coverage, above the \$1,500 policy limit, for any and all such devices, antennas, or other parts and accessories that were permanently installed after the purchase of the vehicle.

**Rating Chart** 

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### NAMED NON-OWNER POLICY (NNO)\*\*

Eff. 3-23-13

Available to any person not owning a private passenger or commercial automobile, who meets the qualifications of a regular insurance risk.

### A. INTERESTS COVERED

Policyholder and spouse, if resident in the same household, for:

- 1. Operation by either, or on behalf of either, of non-owned automobile, OR
- 2. Presence of either or both in non-owned automobile other than a public or livery conveyance.

Coverage is excess over other insurance available to the Policyholder.

### B. INELIGIBLE RISKS

- Finance companies and banks or their employees for repossession, recovery or resale of financed automobiles.
- Garages or parking lots or their employees for operation of any vehicle in connection with ownership, maintenance, or operation of the garage or parking lot.
- 3. Persons operating a public or livery conveyance, including school bus drivers.
- Chauffeurs and truck drivers except for operation of vehicles belonging to the federal or state government or any political subdivision.
- 5. Automobiles hired under long term contract.

### C. CLASSIFICATION AND RATES

BI, PD, ME, or EFME — Apply the Rate Factor and the percent shown below to the PPA base premium for the territory in which the Policyholder resides.

WL, AD, UMBI, UIMBI, or UMPD — Charge Apply the Rate Factor to the regular Private Passenger premium.

### **TYPE OF RISK**

| If occupa | tional | , professional, or business duties   | Reg.   | Special* |
|-----------|--------|--|--------|----------|
| 1.        |        | stomarily involve use of automobiles other than public or livery veyances (no age restriction) | . 192% | 240%     |
| 2.        | Cus    | Customarily involve use of passenger automobiles only and there is:                            |        |          |
|           | a.     | A male operator under age 25   | 164    | 230      |
|           | b.     | No male operator under age 25  | . 144  | 202      |

These percentages may apply to an automobile furnished for regular use in business of U.S. Government.

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\*Applies to Named Non-Owner requiring financial responsibility certificate. See Financial Responsibility Certificate section for additional charges. Coverage is extended for operation of ANY automobile owned by a member of Named Non-Owner's household.

NOTE — The premiums produced by the factors above are not subject any further rate modification.

### **NNO Calculation Charts**

### Rate Factor\*\*

### **COMPREHENSIVE FAMILY LIABILITY (CFL)**

NON-FARM — Written as a separate coverage on either the Auto or CFL—Auto Combination policy. If the Policyholder's vehicle is insured with Nationwide, coverage MUST be written on that policy. (Use Auto policy if CFL is written alone.)

FARM — Written as a separate coverage on the Auto policy covering the Policyholder's automobile. If no automobile is insured with Nationwide, CFL may be written alone on an Auto policy. CFL—Farm endorsement must be attached to the Auto policy.

NOTE — There is no provision for writing Farm Employers' liability.

### A. COVERAGE

Covers Policyholder and members of the family residing in the same household. Any other person desiring coverage must purchase a separate policy. Liability and Medical Payment limits are written only in combination shown in the rate schedule.

See policy and endorsement for coverage information.

### B. INELIGIBLE RISKS

1. Entities other than individuals.

NOTE — CFL—Farm provides coverage for a partnership of which the Policyholder is a partner. There is no coverage for individuals, other than the Policyholder, comprising the partnership, except as they may be covered as relatives resident in the Policyholder's household.

2. With respect to CFL—Farm:

Farms where the principal purpose of the farm is manufacturing or processing of commodities not produced entirely by the Policyholder, such as, but not restricted to, creameries and dairies when milk is bought from other farmers for processing.

3. Real estate brokers.

### **GENERAL RULES**

### **POLICY TERM**

All policy terms are six months except for Motorcycles and Recreational Vehicles, which are 12 months. All policies are automatically renewable.

### PREMIUM ADJUSTMENT\*\*

Eff. <del>10</del>3-23-<del>11</del>13

The following rules apply to changes made during the policy term from 10/23/2011 through 4/22/2012:

- Added coverage or vehicle Collect prorate premium on the basis of rates in effect at the inception of the policy term.
- All other changes Collect or refund prorate premium on the basis of rates in effect at the inception of the policy term.

The following rules apply to changes made during the policy term-after 4/22/2012:

- Added coverage or vehicle Collect prorated premium on the basis of rates in effect at the time
  of the change.
- 2. All other changes Collect or refund prorated premium on the basis of rates in effect at the inception of the policy term.

### CANCELLATIONS\*\*

Eff. <del>103</del>-23-<del>11</del>13

### A. REQUESTS

The Policyholder may cancel his or her insurance at any time by written notice to the Company. Cancellation becomes effective on the date requested by the Policyholder but not prior to the date the Company receives the request, provided there is not a Financial Responsibility Form (SR-22) filed. Accounts with an SR-22 will cancel after the required notice has been sent to the state where the form is issued.

### B. COMPANY CANCELLATIONS AND NON-RENEWALS

Policies may be cancelled or non-renewed subject to the cancellation provisions in the policy and/or policy endorsements.

Exception — Policies written as "new business" may be cancelled by the Company for any cause, if notice is mailed to the Policyholder within 60 days after the effective date. (Renewals are not "new business".)

### C. PRO RATE RATA BASIS CANCELLATION

Cancellation is on a pro rate-rata basis.

The pro rata factor is calculated by dividing the number of days remaining on the policy by the number of days in one policy term, rounded to four decimals.

The number of days remaining on the policy is the difference between the next renewal date and the effective date of the change.

The number of days in one term is 182 for a 6-month policy and 365 for an annual policy.

### D. MISCELLANEOUS VEHICLES

### Motorcycles:

When coverage is cancelled, the earned premium shall be the full annual premium except that, under the following circumstances, the cancellation shall be on a pro <a href="rated-rate">rated-rate</a>\_basis:

- Coverage was in force less than six months.
- 2. Coverage was in force six months or more, BUT
  - a. The vehicle was stolen, destroyed, sold, or junked, OR
  - b. The Policyholder has died, OR
  - c. Cancellation is initiated by the Company.

### Recreational Vehicles:

When coverage on a vehicle is cancelled, the earned premium shall be the full annual premium except that, under the following circumstances, the cancellation shall be on a pro rate <u>rate</u> basis:

- 1. The vehicle is destroyed, stolen, sold, or junked.
- 2. The Policyholder has died.
- Cancellation is initiated by the Company.

### E. REFUND

Cancellation premium refund of less than \$2.00 will not be made except at the request of the Policyholder, in which case the actual return premium shall be allowed.

### FINANCIAL RESPONSIBILITY CERTIFICATES (SR-22 FILINGS)

A financial responsibility certificate (SR-22) is filed with the Bureau of Motor Vehicles whenever evidence of financial responsibility is required by law. If the person requiring certificate owns no automobile, filing may be made on policy issued a member of immediate family. Nationwide will not issue the SR-22 for drivers or residents of the following states where we are not licensed to write insurance:

- 1. Louisiana,
- 2. Massachusetts, AND
- 3. New Jersey.

A \$15.00 SR-22 fee will be imposed per filing per policy term. This fee is non-refundable.

### **PAYMENT OPTIONS**

Eff. 08-23-12

A. FULL PAYMENT

# **PRORATE TABLES**

### **PRORATE TABLES - SEMI-ANNUAL POLICIES**

Eff. 8-1-08

| No. of Days   | <del>Pro-</del> | No. of<br>Days | <del>Pro-</del>  | No. of<br>Days | Pro-            | No. of<br>Days | <del>Pro-</del> |
|---------------|-----------------|----------------|------------------|----------------|-----------------|----------------|-----------------|
| Policy In     | Rate            | Policy In      | Rate             | Policy In      | Rate            | Policy In      | Rate            |
| Force         | <del>%</del>    | Force          | <del>%</del>     | Force          | <del>%</del>    | Force          | <del>%</del>    |
| 4             | <del>0.5</del>  | 47             | <del>25.8</del>  | <del>93</del>  | <del>51.1</del> | <del>138</del> | <del>75.8</del> |
| 2             | 1.1             | 48             | <del>26.4</del>  | 94             | <del>51.6</del> | <del>139</del> | <del>76.4</del> |
| 3             | <del>1.6</del>  | <del>49</del>  | <del>26.9</del>  | <del>95</del>  | <del>52.2</del> | <del>140</del> | <del>76.9</del> |
| 4             | <del>2.2</del>  | <del>50</del>  | <del>27.5</del>  | <del>96</del>  | <del>52.7</del> | 141            | <del>77.5</del> |
| 5             | <del>2.7</del>  | <del>51</del>  | <del>28</del>    | <del>97</del>  | <del>53.3</del> | <del>142</del> | <del>78</del>   |
| 6             | <del>3.3</del>  | <del>52</del>  | <del>28.6</del>  | <del>98</del>  | <del>53.8</del> | <del>143</del> | <del>78.6</del> |
| 7             | <del>3.8</del>  | <del>53</del>  | <del>29.1</del>  | <del>99</del>  | <del>54.4</del> | 144            | <del>79.1</del> |
| 8             | 4.4             | <del>5</del> 4 | <del>29.7</del>  | <del>100</del> | <del>54.9</del> | <del>145</del> | <del>79.7</del> |
| 9             | 4 <del>.9</del> | <del>55</del>  | <del>30.2</del>  | <del>101</del> | <del>55.5</del> | <del>146</del> | <del>80.2</del> |
| <del>10</del> | <del>5.5</del>  | <del>56</del>  | <del>30.8</del>  | <del>102</del> | <del>56</del>   | <del>147</del> | <del>80.8</del> |
| 44            | 6               | <del>57</del>  | <del>31.3</del>  | <del>103</del> | <del>56.6</del> | <del>148</del> | <del>81.3</del> |
| <del>12</del> | <del>6.6</del>  | <del>58</del>  | <del>31.9</del>  | <del>104</del> | <del>57.1</del> | <del>149</del> | <del>81.9</del> |
| <del>13</del> | <del>7.1</del>  | <del>59</del>  | <del>32.4</del>  | <del>105</del> | <del>57.7</del> | <del>150</del> | <del>82.4</del> |
| 14            | <del>7.7</del>  | <del>60</del>  | <del>33</del>    | <del>106</del> | <del>58.2</del> | <del>151</del> | <del>83</del>   |
| <del>15</del> | <del>8.2</del>  | <del>61</del>  | <del>33.5</del>  | <del>107</del> | <del>58.8</del> | <del>152</del> | <del>83.5</del> |
| <del>16</del> | <del>8.8</del>  | <del>62</del>  | <del>34.1</del>  | <del>108</del> | <del>59.3</del> | <del>153</del> | <del>84.1</del> |
| <del>17</del> | <del>9.3</del>  | <del>63</del>  | <del>34.6</del>  | <del>109</del> | <del>59.9</del> | <del>154</del> | <del>84.6</del> |
| <del>18</del> | <del>9.9</del>  | <del>64</del>  | <del>35.2</del>  | <del>110</del> | <del>60.4</del> | <del>155</del> | <del>85.2</del> |
| <del>19</del> | <del>10.4</del> | <del>65</del>  | <del>35.7</del>  | 111            | <del>61</del>   | <del>156</del> | <del>85.7</del> |
| <del>20</del> | 11              | <del>66</del>  | <del>36.3</del>  | <del>112</del> | <del>61.5</del> | <del>157</del> | <del>86.3</del> |
| <del>21</del> | <del>11.5</del> | <del>67</del>  | <del>36.8</del>  | <del>113</del> | <del>62.1</del> | <del>158</del> | <del>86.8</del> |
| <del>22</del> | <del>12.1</del> | <del>68</del>  | <del>37.4</del>  | <del>114</del> | <del>62.6</del> | <del>159</del> | <del>87.4</del> |
| <del>23</del> | <del>12.6</del> | <del>69</del>  | <del>37.9</del>  | <del>115</del> | <del>63.2</del> | <del>160</del> | <del>87.9</del> |
| <del>24</del> | <del>13.2</del> | <del>70</del>  | <del>38.5</del>  | <del>116</del> | <del>63.7</del> | <del>161</del> | <del>88.5</del> |
| <del>25</del> | <del>13.7</del> | <del>71</del>  | <del>39</del>    | <del>117</del> | <del>64.3</del> | <del>162</del> | <del>89</del>   |
| <del>26</del> | <del>14.3</del> | <del>72</del>  | <del>39.6</del>  | <del>118</del> | <del>64.8</del> | <del>163</del> | <del>89.6</del> |
| <del>27</del> | 14.8            | <del>73</del>  | 40.1             | <del>119</del> | <del>65.4</del> | <del>164</del> | <del>90.1</del> |
| <del>28</del> | <del>15.4</del> | 74             | <del>40.7</del>  | <del>120</del> | <del>65.9</del> | <del>165</del> | <del>90.7</del> |
| <del>29</del> | <del>15.9</del> | <del>75</del>  | <del>41.2</del>  | <del>121</del> | <del>66.5</del> | <del>166</del> | <del>91.2</del> |
| <del>30</del> | <del>16.5</del> | <del>76</del>  | 41.8             | <del>122</del> | <del>67</del>   | <del>167</del> | 91.8            |
| 31            | <del>17</del>   | 77             | 42.3             | <del>123</del> | <del>67.6</del> | <del>168</del> | 92.3            |
| <del>32</del> | <del>17.6</del> | <del>78</del>  | <del>42.9</del>  | <del>124</del> | <del>68.1</del> | <del>169</del> | <del>92.9</del> |
| 33            | <del>18.1</del> | <del>79</del>  | 43.4             | <del>125</del> | <del>68.7</del> | <del>170</del> | 93.4            |
| 34            | <del>18.7</del> | 80             | 44               | <del>126</del> | <del>69.2</del> | <del>171</del> | 94              |
| <del>35</del> | <del>19.2</del> | 81             | 44.5             | <del>127</del> | 69.8            | <del>172</del> | 94.5            |
| <del>36</del> | <del>19.8</del> | <del>82</del>  | 4 <del>5.1</del> | <del>128</del> | <del>70.3</del> | <del>173</del> | <del>95.1</del> |
| <del>37</del> | <del>20.3</del> | 83             | <del>45.6</del>  | <del>129</del> | <del>70.9</del> | <del>174</del> | <del>95.6</del> |
| 38            | 20.9            | 84             | 4 <del>6.2</del> | <del>130</del> | 71.4            | <del>175</del> | <del>96.2</del> |

| No. of<br>Days<br>Policy In<br>Force | Pro-<br>Rate<br>% |
|--------------------------------------|-------------------|--------------------------------------|-------------------|--------------------------------------|-------------------|--------------------------------------|-------------------|
| <del>39</del>                        | <del>21.4</del>   | <del>85</del>                        | <del>46.7</del>   | <del>131</del>                       | <del>72</del>     | <del>176</del>                       | <del>96.7</del>   |
| 40                                   | <del>22</del>     | <del>86</del>                        | 4 <del>7.3</del>  | <del>132</del>                       | <del>72.5</del>   | <del>177</del>                       | <del>97.3</del>   |
| 41                                   | <del>22.5</del>   | <del>87</del>                        | <del>47.8</del>   | <del>133</del>                       | <del>73.1</del>   | <del>178</del>                       | <del>97.8</del>   |
| <del>42</del>                        | <del>23.1</del>   | 88                                   | <del>48.4</del>   | <del>134</del>                       | <del>73.6</del>   | <del>179</del>                       | <del>98.4</del>   |
| 43                                   | <del>23.6</del>   | <del>89</del>                        | 4 <del>8.9</del>  | <del>135</del>                       | <del>74.2</del>   | <del>180</del>                       | <del>98.9</del>   |
| 44                                   | <del>24.2</del>   | 90                                   | 4 <del>9.5</del>  | <del>136</del>                       | <del>74.7</del>   | <del>181</del>                       | <del>99.5</del>   |
| <del>45</del>                        | <del>24.7</del>   | <del>91</del>                        | <del>50</del>     | <del>137</del>                       | <del>75.3</del>   | <del>182</del>                       | <del>100</del>    |
| <del>46</del>                        | <del>25.3</del>   | <del>92</del>                        | <del>50.5</del>   |                                      |                   |                                      |                   |

### **PRORATE TABLES – ANNUAL POLICIES-2**

Eff. 8-1-08

| No. of        |                 | No. of        |                 | No. of          |                 | No. of         |                  |
|---------------|-----------------|---------------|-----------------|-----------------|-----------------|----------------|------------------|
| Days          | <del>Pro-</del> | Days          | Pro-            | Days            | <del>Pro-</del> | Days           | <del>Pro-</del>  |
| Policy In     | Rate            | Policy In     | Rate            | Policy In       | Rate            | Policy In      | Rate             |
| Force         | <del>%</del>    | Force         | <del>%</del>    | Force           | <del>%</del>    | Force          | <del>%</del>     |
| 4             | <del>0.3</del>  | <del>47</del> | <del>12.9</del> | <del>93</del>   | <del>25.5</del> | <del>139</del> | <del>38.1</del>  |
| 2             | <del>0.5</del>  | 48            | <del>13.2</del> | <del>9</del> 4  | <del>25.8</del> | <del>140</del> | <del>38.4</del>  |
| 3             | <del>0.8</del>  | <del>49</del> | <del>13.4</del> | <del>95</del>   | <del>26</del>   | 141            | <del>38.6</del>  |
| 4             | <del>1.1</del>  | <del>50</del> | <del>13.7</del> | <del>96</del>   | <del>26.3</del> | <del>142</del> | <del>38.9</del>  |
| <del>5</del>  | 1.4             | <del>51</del> | <del>14</del>   | <del>97</del>   | <del>26.6</del> | <del>143</del> | <del>39.2</del>  |
| 6             | <del>1.6</del>  | <del>52</del> | <del>14.2</del> | <del>98</del>   | <del>26.8</del> | 144            | <del>39.5</del>  |
| 7             | <del>1.9</del>  | <del>53</del> | <del>14.5</del> | 99              | <del>27.1</del> | <del>145</del> | <del>39.7</del>  |
| 8             | <del>2.2</del>  | <del>54</del> | <del>14.8</del> | <del>100</del>  | <del>27.4</del> | <del>146</del> | <del>40</del>    |
| 9             | <del>2.5</del>  | <del>55</del> | <del>15.1</del> | <del>101</del>  | <del>27.7</del> | <del>147</del> | <del>40.3</del>  |
| <del>10</del> | <del>2.7</del>  | <del>56</del> | <del>15.3</del> | <del>102</del>  | <del>27.9</del> | <del>148</del> | <del>40.5</del>  |
| <del>11</del> | 3               | <del>57</del> | <del>15.6</del> | <del>103</del>  | <del>28.2</del> | <del>149</del> | <del>40.8</del>  |
| <del>12</del> | <del>3.3</del>  | <del>58</del> | <del>15.9</del> | <del>104</del>  | <del>28.5</del> | <del>150</del> | 41.1             |
| <del>13</del> | <del>3.6</del>  | <del>59</del> | <del>16.2</del> | <del>105</del>  | <del>28.8</del> | <del>151</del> | <del>41.4</del>  |
| <del>14</del> | <del>3.8</del>  | <del>60</del> | <del>16.4</del> | <del>106</del>  | <del>29</del>   | <del>152</del> | <del>41.6</del>  |
| <del>15</del> | 4.1             | <del>61</del> | <del>16.7</del> | <del>107</del>  | <del>29.3</del> | <del>153</del> | 4 <del>1.9</del> |
| <del>16</del> | 4.4             | <del>62</del> | <del>17</del>   | <del>108</del>  | <del>29.6</del> | <del>154</del> | <del>42.2</del>  |
| <del>17</del> | <del>4.7</del>  | <del>63</del> | <del>17.3</del> | <del>109</del>  | <del>29.9</del> | <del>155</del> | <del>42.5</del>  |
| <del>18</del> | 4.9             | 64            | <del>17.5</del> | <del>110</del>  | <del>30.1</del> | <del>156</del> | 42.7             |
| <del>19</del> | <del>5.2</del>  | <del>65</del> | <del>17.8</del> | 111             | <del>30.4</del> | <del>157</del> | 43               |
| <del>20</del> | <del>5.5</del>  | <del>66</del> | <del>18.1</del> | <del>112</del>  | <del>30.7</del> | <del>158</del> | 43.3             |
| <del>21</del> | <del>5.8</del>  | <del>67</del> | 18.4            | <del>113</del>  | <del>31</del>   | <del>159</del> | <del>43.6</del>  |
| <del>22</del> | 6               | <del>68</del> | <del>18.6</del> | 114             | <del>31.2</del> | <del>160</del> | 43.8             |
| <del>23</del> | <del>6.3</del>  | <del>69</del> | <del>18.9</del> | <del>115</del>  | <del>31.5</del> | <del>161</del> | 44.1             |
| <del>24</del> | <del>6.6</del>  | <del>70</del> | <del>19.2</del> | <del>116</del>  | <del>31.8</del> | <del>162</del> | 44.4             |
| <del>25</del> | 6.8             | 71            | <del>19.5</del> | <del>117</del>  | <del>32.1</del> | <del>163</del> | 44.7             |
| <del>26</del> | <del>7.1</del>  | <del>72</del> | <del>19.7</del> | <del>118</del>  | <del>32.3</del> | <del>164</del> | 44.9             |
| <del>27</del> | <del>7.4</del>  | <del>73</del> | <del>20</del>   | <del>119</del>  | <del>32.6</del> | <del>165</del> | <del>45.2</del>  |
| <del>28</del> | 7.7             | 74            | <del>20.3</del> | <del>120</del>  | <del>32.9</del> | <del>166</del> | 4 <del>5.5</del> |
| <del>29</del> | <del>7.9</del>  | <del>75</del> | <del>20.5</del> | <del>121</del>  | <del>33.2</del> | <del>167</del> | 4 <del>5.8</del> |
| <del>30</del> | <del>8.2</del>  | <del>76</del> | <del>20.8</del> | <del>122</del>  | 33.4            | <del>168</del> | <del>46</del>    |
| <del>31</del> | <del>8.5</del>  | <del>77</del> | <del>21.1</del> | <del>123</del>  | <del>33.7</del> | <del>169</del> | <del>46.3</del>  |
| <del>32</del> | 8.8             | <del>78</del> | <del>21.4</del> | <del>12</del> 4 | 34              | <del>170</del> | <del>46.6</del>  |
| 33            | 9               | <del>79</del> | <del>21.6</del> | <del>125</del>  | <del>34.2</del> | <del>171</del> | 46.8             |
| 34            | 9.3             | 80            | <del>21.9</del> | <del>126</del>  | <del>34.5</del> | <del>172</del> | 47.1             |
| <del>35</del> | <del>9.6</del>  | <del>81</del> | 22.2            | <del>127</del>  | 34.8            | <del>173</del> | 47.4             |
| <del>36</del> | 9.9             | <del>82</del> | <del>22.5</del> | <del>128</del>  | <del>35.1</del> | 174            | 47.7             |
| <del>37</del> | <del>10.1</del> | 83            | <del>22.7</del> | <del>129</del>  | <del>35.3</del> | <del>175</del> | 4 <del>7.9</del> |
| 38            | <del>10.4</del> | 84            | <del>23</del>   | <del>130</del>  | <del>35.6</del> | <del>176</del> | <del>48.2</del>  |
| <del>39</del> | <del>10.7</del> | <del>85</del> | <del>23.3</del> | <del>131</del>  | <del>35.9</del> | <del>177</del> | <del>48.5</del>  |
| 40            | 11              | <del>86</del> | <del>23.6</del> | <del>132</del>  | <del>36.2</del> | <del>178</del> | 48.8             |

| No. of          |                 | No. of          |                 | No. of          |                 | No. of          |                 |
|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| <del>Days</del> | <del>Pro-</del> | <del>Days</del> | <del>Pro-</del> | <del>Days</del> | <del>Pro-</del> | <del>Days</del> | <del>Pro-</del> |
| Policy In       | Rate            |
| Force           | <del>%</del>    | Force           | <del>%</del>    | Force           | <del>%</del>    | Force           | <del>%</del>    |
| 41              | <del>11.2</del> | <del>87</del>   | <del>23.8</del> | <del>133</del>  | <del>36.4</del> | <del>179</del>  | <del>49</del>   |
| <del>42</del>   | <del>11.5</del> | 88              | <del>24.1</del> | <del>134</del>  | <del>36.7</del> | <del>180</del>  | <del>49.3</del> |
| <del>43</del>   | <del>11.8</del> | <del>89</del>   | <del>24.4</del> | <del>135</del>  | <del>37</del>   | <del>181</del>  | <del>49.6</del> |
| 44              | <del>12.1</del> | 90              | <del>24.7</del> | <del>136</del>  | <del>37.3</del> | <del>182</del>  | <del>49.9</del> |
| 45              | <del>12.3</del> | <del>91</del>   | <del>24.9</del> | <del>137</del>  | <del>37.5</del> | <del>183</del>  | <del>50.1</del> |
| 46              | <del>12.6</del> | <del>92</del>   | <del>25.2</del> | <del>138</del>  | <del>37.8</del> | <del>184</del>  | <del>50.4</del> |

### **PRORATE TABLES - ANNUAL POLICIES-3**

Eff. 8-1-08

| No of          |                 | No of          |                 | No. of         |                 | No. of         |                 |
|----------------|-----------------|----------------|-----------------|----------------|-----------------|----------------|-----------------|
| No. of<br>Days | <del>Pro-</del> |
| Policy In      | Rate            |
| Force          | <del>%</del>    | Force          | <del>%</del>    | Force          | <del>%</del>    | Force          | <del>%</del>    |
| <del>185</del> | <del>50.7</del> | <del>231</del> | <del>63.3</del> | <del>277</del> | <del>75.9</del> | <del>323</del> | <del>88.5</del> |
| <del>186</del> | <del>51</del>   | <del>232</del> | <del>63.6</del> | <del>278</del> | <del>76.2</del> | <del>324</del> | <del>88.8</del> |
| <del>187</del> | <del>51.2</del> | <del>233</del> | <del>63.8</del> | <del>279</del> | <del>76.4</del> | <del>325</del> | <del>89</del>   |
| <del>188</del> | <del>51.5</del> | <del>234</del> | <del>64.1</del> | <del>280</del> | <del>76.7</del> | <del>326</del> | <del>89.3</del> |
| <del>189</del> | <del>51.8</del> | <del>235</del> | <del>64.4</del> | <del>281</del> | <del>77</del>   | <del>327</del> | <del>89.6</del> |
| <del>190</del> | <del>52.1</del> | <del>236</del> | <del>64.7</del> | <del>282</del> | <del>77.3</del> | <del>328</del> | <del>89.9</del> |
| <del>191</del> | <del>52.3</del> | <del>237</del> | <del>64.9</del> | <del>283</del> | <del>77.5</del> | <del>329</del> | <del>90.1</del> |
| <del>192</del> | <del>52.6</del> | <del>238</del> | <del>65.2</del> | <del>284</del> | <del>77.8</del> | <del>330</del> | <del>90.4</del> |
| <del>193</del> | <del>52.9</del> | <del>239</del> | <del>65.5</del> | <del>285</del> | <del>78.1</del> | <del>331</del> | <del>90.7</del> |
| <del>194</del> | <del>53.2</del> | <del>240</del> | <del>65.8</del> | <del>286</del> | <del>78.4</del> | <del>332</del> | <del>91</del>   |
| <del>195</del> | <del>53.4</del> | <del>241</del> | <del>66</del>   | <del>287</del> | <del>78.6</del> | <del>333</del> | <del>91.2</del> |
| <del>196</del> | <del>53.7</del> | <del>242</del> | <del>66.3</del> | <del>288</del> | <del>78.9</del> | <del>334</del> | <del>91.5</del> |
| <del>197</del> | <del>54</del>   | <del>243</del> | <del>66.6</del> | <del>289</del> | <del>79.2</del> | <del>335</del> | <del>91.8</del> |
| <del>198</del> | <del>54.2</del> | <del>244</del> | <del>66.8</del> | <del>290</del> | <del>79.5</del> | <del>336</del> | <del>92.1</del> |
| <del>199</del> | <del>54.5</del> | <del>245</del> | <del>67.1</del> | <del>291</del> | <del>79.7</del> | <del>337</del> | <del>92.3</del> |
| <del>200</del> | <del>54.8</del> | <del>246</del> | <del>67.4</del> | <del>292</del> | <del>80</del>   | <del>338</del> | <del>92.6</del> |
| <del>201</del> | <del>55.1</del> | <del>247</del> | <del>67.7</del> | <del>293</del> | <del>80.3</del> | <del>339</del> | <del>92.9</del> |
| <del>202</del> | <del>55.3</del> | <del>248</del> | <del>67.9</del> | <del>294</del> | <del>80.5</del> | <del>340</del> | <del>93.2</del> |
| <del>203</del> | <del>55.6</del> | <del>249</del> | <del>68.2</del> | <del>295</del> | <del>80.8</del> | <del>341</del> | <del>93.4</del> |
| <del>204</del> | <del>55.9</del> | <del>250</del> | <del>68.5</del> | <del>296</del> | <del>81.1</del> | <del>342</del> | <del>93.7</del> |
| <del>205</del> | <del>56.2</del> | <del>251</del> | <del>68.8</del> | <del>297</del> | <del>81.4</del> | <del>343</del> | <del>9</del> 4  |
| <del>206</del> | <del>56.4</del> | <del>252</del> | <del>69</del>   | <del>298</del> | <del>81.6</del> | 344            | <del>94.2</del> |
| <del>207</del> | <del>56.7</del> | <del>253</del> | <del>69.3</del> | <del>299</del> | <del>81.9</del> | <del>345</del> | <del>94.5</del> |
| <del>208</del> | <del>57</del>   | <del>254</del> | <del>69.6</del> | <del>300</del> | <del>82.2</del> | <del>346</del> | <del>94.8</del> |
| <del>209</del> | <del>57.3</del> | <del>255</del> | <del>69.9</del> | <del>301</del> | <del>82.5</del> | <del>347</del> | <del>95.1</del> |
| <del>210</del> | <del>57.5</del> | <del>256</del> | <del>70.1</del> | <del>302</del> | <del>82.7</del> | <del>348</del> | <del>95.3</del> |
| <del>211</del> | <del>57.8</del> | <del>257</del> | <del>70.4</del> | <del>303</del> | <del>83</del>   | <del>349</del> | <del>95.6</del> |
| <del>212</del> | <del>58.1</del> | <del>258</del> | <del>70.7</del> | <del>304</del> | <del>83.3</del> | <del>350</del> | <del>95.9</del> |
| <del>213</del> | <del>58.4</del> | <del>259</del> | <del>71</del>   | <del>305</del> | <del>83.6</del> | <del>351</del> | <del>96.2</del> |
| <del>214</del> | <del>58.6</del> | <del>260</del> | <del>71.2</del> | <del>306</del> | <del>83.8</del> | <del>352</del> | <del>96.4</del> |
| <del>215</del> | <del>58.9</del> | <del>261</del> | <del>71.5</del> | <del>307</del> | <del>84.1</del> | <del>353</del> | <del>96.7</del> |
| <del>216</del> | <del>59.2</del> | <del>262</del> | <del>71.8</del> | <del>308</del> | 84.4            | <del>354</del> | <del>97</del>   |
| <del>217</del> | <del>59.5</del> | <del>263</del> | <del>72.1</del> | <del>309</del> | <del>84.7</del> | <del>355</del> | <del>97.3</del> |
| <del>218</del> | <del>59.7</del> | <del>264</del> | <del>72.3</del> | <del>310</del> | <del>84.9</del> | <del>356</del> | <del>97.5</del> |
| <del>219</del> | <del>60</del>   | <del>265</del> | <del>72.6</del> | <del>311</del> | <del>85.2</del> | <del>357</del> | <del>97.8</del> |
| <del>220</del> | 60.3            | <del>266</del> | <del>72.9</del> | <del>312</del> | <del>85.5</del> | <del>358</del> | <del>98.1</del> |
| <del>221</del> | 60.5            | <del>267</del> | <del>73.2</del> | <del>313</del> | <del>85.8</del> | <del>359</del> | 98.4            |
| 222            | 60.8            | <del>268</del> | <del>73.4</del> | <del>314</del> | <del>86</del>   | <del>360</del> | <del>98.6</del> |
| <del>223</del> | 61.1            | <del>269</del> | <del>73.7</del> | <del>315</del> | <del>86.3</del> | <del>361</del> | 98.9            |
| <del>224</del> | 61.4            | <del>270</del> | <del>74</del>   | <del>316</del> | <del>86.6</del> | <del>362</del> | <del>99.2</del> |

| No. of          |                 | No. of          |                 | No. of          |                 | No. of          |                 |
|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| <del>Days</del> | <del>Pro-</del> | <del>Days</del> | <del>Pro-</del> | <del>Days</del> | <del>Pro-</del> | <del>Days</del> | <del>Pro-</del> |
| Policy In       | Rate            |
| Force           | <del>%</del>    | Force           | <del>%</del>    | Force           | <del>%</del>    | Force           | <del>%</del>    |
| 225             | <del>61.6</del> | <del>271</del>  | <del>74.2</del> | <del>317</del>  | <del>86.8</del> | <del>363</del>  | <del>99.5</del> |
| <del>226</del>  | <del>61.9</del> | <del>272</del>  | <del>74.5</del> | <del>318</del>  | <del>87.1</del> | <del>364</del>  | <del>99.7</del> |
| <del>227</del>  | <del>62.2</del> | <del>273</del>  | <del>74.8</del> | <del>319</del>  | <del>87.4</del> | <del>365</del>  | <del>100</del>  |
| 228             | <del>62.5</del> | <del>274</del>  | <del>75.1</del> | <del>320</del>  | <del>87.7</del> |                 |                 |
| <del>229</del>  | <del>62.7</del> | <del>275</del>  | <del>75.3</del> | <del>321</del>  | <del>87.9</del> |                 |                 |
| <del>230</del>  | <del>63</del>   | <del>276</del>  | <del>75.6</del> | <del>322</del>  | <del>88.2</del> |                 |                 |

# ARKANSAS PRIVATE PASSENGER AUTOMOBILE RATING MANUAL

NATIONWIDE MUTUAL INSURANCE COMPANY

Effective - March 23, 2013

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| MC COLL Coverage Premium  |      |
| MC COMP Coverage Premium  |      |
| MC EXMDCL Coverage Premium  |      |
| MC LOI Coverage Premium   |      |
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### **AVERAGE DRIVER CLASS FACTOR**

### DRIVER CLASSIFICATION — Definitions\*\*

Eff. 3-23-13

 "Married" means a married person living with his or her spouse and includes a person widowed, divorced, legally separated or single only if such person has legal custody of a child resident in his or her household.

Also, an unmarried occasional operator who is a resident student at a school, college, or educational institution over 100 miles from the place of principal garaging of the automobile may be rated as if the operator were "married". NOTE — Such an operator must not have access to any of the vehicles insured under the policy while away at school.

2. "Age" means the age that has been or will be attained within the current calendar year.

No policy will be changed interim term to effect a change in classification as a result of the attained age of an operator of an automobile.

- 3. An "Operator Status" of "occasional" will be assigned to a driver if the following criteria are met:
  - The driver is not the titled owner, AND
  - b. The driver is under age 25, AND
  - There are more drivers than vehicles on the policy, AND
  - d. There are at least as many non-occasional operators on the policy as there are vehicles.

If there are multiple youthful drivers eligible for the occasional status, the youngest driver shall be the first driver classified as occasional followed by the second youngest, etc.

An "Operator Status" of "principal" will be assigned in all other cases.

- 4. The "Good Student" classification is applicable provided:
  - The owner or operator is age 16 to 24 and a full-time high school student or enrolled as a full-time student in a college or university, AND
  - b. When requested, the Company is furnished a statement certified by a school official indicating that the student has met one of the following requirements cumulatively or for the immediately preceding school semester or quarter (or comparable period):
    - (1) Ranked among the upper 20 percent of the class scholastically, OR
    - (2) In schools using letter grades, had a grade average of "B" or its equivalent or, if the system of letter grading cannot be averaged, no grade is below "B," OR
    - (3) In schools using numerical grade point, such as 4, 3, 2, and 1 points, had an average of at least three points for all subjects combined, OR

- (4) Was included in "Dean's List," "Honor Roll," or comparable list indicating scholastic achievement.
- c. The "Good Student" classification will continue to be applicable for those operators who have completed their undergraduate work provided that the operator has:
  - (1) Graduated from a four-year college, AND
  - (2) Met the qualification requirements as shown above under (b.) based on their cumulative or last semester's or quarter's scholastic record, AND
  - (3) Been classified as "married" and been insured with Nationwide/Allied for at least one year prior to the policy's renewal date following graduation or been classified as "single" regardless of the period insured with Nationwide/Allied.
- d. If the owner or operator is under 25 years old and a full-time graduate student in a college or university, the "Good Student" classification is applicable without the requirement for certification under (b.).

**NOTE:** Students who are enrolled in a home study program must satisfy the scholastic requirements by submitting evidence that they ranked in the upper 20% of one of the following national standardized tests, administered within the past twelve months:

- PSAT (Preliminary Scholastic Aptitude Test)
- PLAN (Preliminary American College Test)
- SAT-I (Scholastic Aptitude Test I)
- SAT-II (Scholastic Aptitude Test II)
- ACT (American College Test)
- Iowa Test of Basic Skills
- California Achievement Test
- Stanford Achievement Test, Tenth Edition
- Peabody Individual Achievement Test

Similar evidence of ranking must be supplied to the Company when requested.

No policy is changed interim term to effect a change in classification as a result of a change in the scholastic standing of any individual. Such change may be made only at the next renewal date.

### **DRIVER CLASSIFICATION** — Factors

Eff. 7-14-09

Please refer to the Rating Charts portion of this manual.

**BI Driver Classification Factor** 

PD Driver Classification Factor

**ME Driver Classification Factor** 

**COMP Driver Classification Factor** 

**COLL Driver Classification Factor** 

### **BASE RATES\*\***

Eff. 3-23-13

Please refer to the Rating Charts portion of this manual.

BI Base Rates\*\*

PD Base Rates\*\*

ME Base Rates\*\*

**COMP Full Coverage Base Rates\*\*** 

COLL \$100 Deductible Base Rates\*\*

### **EXPENSE FEES\*\***

Eff. 3-23-13

Please refer to the Rating Charts portion of this manual. Rating Chart\*\*

### **RATE SYMBOLS**

Eff. 9-27-06

Please refer to the Rating Charts portion of this manual.

**BI Rate Symbols** 

PD Rate Symbols

ME Rate Symbols

**COMP Rate Symbol** 

**COLL Rate Symbol** 

### **MODEL YEAR FACTOR**

Eff. 08-23-12

Please refer to the Rating Charts portion of this manual.

**BI Model Year Factor** 

PD Model Year Factor

**ME Model Year Factor** 

**COMP Model Year Factor** 

**COLL Model Year Factor** 

### OTHER LIMITS AND DEDUCTIBLES\*\*

Eff. 3-23-13

Please refer to the Rating Charts portion of this manual.

BI Limits\*\*

PD Limits\*\*

ME Limits\*\*

**COMP Deductibles** 

### **ROADSIDE ASSISTANCE COVERAGE**

Eff. 08-23-12

Roadside Assistance is an optional coverage that may be purchased on any policy. This endorsement provides coverage to pay for expenses incurred under roadside assistance.

Limits: Up to 15 miles OR Up to 100 miles.

The following vehicle types are eligible: PPA, AC-Reg. and AC-Res.

Roadside Assistance Rating Chart

### **TOWING AND LABOR COSTS**

Eff. 7-14-09

Available for Motorhome vehicle types only.

Limits - \$50 per disablement (\$100 per disablement for MH)

**Rating Chart** 

### LOSS OF USE AND LOSS OF USE — BROAD FORM\*\*

Eff. 3-23-13

LOU may be afforded to private passenger autos and Classic autos (Regular Use) insured for BI, PD, and either COMP and/or COLL. See policy or endorsement for coverage details.

Covers auto rental cost up to the "per day" limit selected by the Policyholder, any deductible amount the Policyholder is required to pay on a rental automobile, and other expenses where the loss occurs more than 50 miles from the residence subject to the aggregate limit of coverage corresponding to the "pre day" limit selected.

Rating Chart\*\*

### ADDITIONAL COVERAGE FOR SOUND, PICTURE, AND DATA DEVICES

This endorsement provides coverage for loss to devices designed to emit, amplify, receive, and/or transmit sound, pictures, or data, which are not permanently installed, but which are attached to a component of the vehicle; this includes any antenna or other parts or accessories related to such devices. This endorsement also provides additional coverage, above the \$1,500 policy limit, for any and all such devices, antennas, or other parts and accessories that were permanently installed after the purchase of the vehicle.

**Rating Chart** 

### NAMED NON-OWNER POLICY (NNO)\*\*

Eff. 3-23-13

Available to any person not owning a private passenger or commercial automobile, who meets the qualifications of a regular insurance risk.

### A. INTERESTS COVERED

Policyholder and spouse, if resident in the same household, for:

- 1. Operation by either, or on behalf of either, of non-owned automobile, OR
- 2. Presence of either or both in non-owned automobile other than a public or livery conveyance.

Coverage is excess over other insurance available to the Policyholder.

### B. INELIGIBLE RISKS

- 1. Finance companies and banks or their employees for repossession, recovery or resale of financed automobiles.
- 2. Garages or parking lots or their employees for operation of any vehicle in connection with ownership, maintenance, or operation of the garage or parking lot.
- 3. Persons operating a public or livery conveyance, including school bus drivers.
- 4. Chauffeurs and truck drivers except for operation of vehicles belonging to the federal or state government or any political subdivision.
- 5. Automobiles hired under long term contract.

### C. CLASSIFICATION AND RATES

BI, PD, ME, or EFME — Apply the Rate Factor and the percent shown below to the PPA base premium for the territory in which the Policyholder resides.

WL, AD, UMBI, UIMBI, or UMPD — Apply the Rate Factor to the regular Private Passenger premium.

### **TYPE OF RISK**

| If occupa | tional | , professional, or business duties  | Reg.  | Special* |
|-----------|--------|---|-------|----------|
| 1.        |        | tomarily involve use of automobiles other than public or livery veyances (no age restriction) | 192%  | 240%     |
| 2.        | Cus    | tomarily involve use of passenger automobiles only and there is:                              |       |          |
|           | a.     | A male operator under age 25  | 164   | 230      |
|           | b.     | No male operator under age 25   | . 144 | 202      |

3. Do not customarily involve use of automobiles and there is:

| a. | A male operator under age 25 | 87 | 230 |
|----|------------------------------|----|-----|
|----|------------------------------|----|-----|

b. No male operator under age 25...... 58 164

These percentages may apply to an automobile furnished for regular use in business of U.S. Government.

\*Applies to Named Non-Owner requiring financial responsibility certificate. See Financial Responsibility Certificate section for additional charges. Coverage is extended for operation of ANY automobile owned by a member of Named Non-Owner's household.

NOTE — The premiums produced by the factors above are not subject any further rate modification.

### **NNO Calculation Charts**

### Rate Factor\*\*

### **COMPREHENSIVE FAMILY LIABILITY (CFL)**

NON-FARM — Written as a separate coverage on either the Auto or CFL—Auto Combination policy. If the Policyholder's vehicle is insured with Nationwide, coverage MUST be written on that policy. (Use Auto policy if CFL is written alone.)

FARM — Written as a separate coverage on the Auto policy covering the Policyholder's automobile. If no automobile is insured with Nationwide, CFL may be written alone on an Auto policy. CFL—Farm endorsement must be attached to the Auto policy.

NOTE — There is no provision for writing Farm Employers' liability.

### A. COVERAGE

Covers Policyholder and members of the family residing in the same household. Any other person desiring coverage must purchase a separate policy. Liability and Medical Payment limits are written only in combination shown in the rate schedule.

See policy and endorsement for coverage information.

### B. INELIGIBLE RISKS

1. Entities other than individuals.

NOTE — CFL—Farm provides coverage for a partnership of which the Policyholder is a partner. There is no coverage for individuals, other than the Policyholder, comprising the partnership, except as they may be covered as relatives resident in the Policyholder's household.

2. With respect to CFL—Farm:

Farms where the principal purpose of the farm is manufacturing or processing of commodities not produced entirely by the Policyholder, such as, but not restricted to, creameries and dairies when milk is bought from other farmers for processing.

3. Real estate brokers.

### **GENERAL RULES**

### **POLICY TERM**

All policy terms are six months except for Motorcycles and Recreational Vehicles, which are 12 months. All policies are automatically renewable.

### PREMIUM ADJUSTMENT\*\*

Eff. 3-23-13

The following rules apply to changes made during the policy term:

- 1. Added coverage or vehicle Collect prorated premium on the basis of rates in effect at the time of the change.
- 2. All other changes Collect or refund prorated premium on the basis of rates in effect at the inception of the policy term.

### **CANCELLATIONS\*\***

Eff. 3-23-13

### A. REQUESTS

The Policyholder may cancel his or her insurance at any time by written notice to the Company. Cancellation becomes effective on the date requested by the Policyholder but not prior to the date the Company receives the request, provided there is not a Financial Responsibility Form (SR-22) filed. Accounts with an SR-22 will cancel after the required notice has been sent to the state where the form is issued.

### B. COMPANY CANCELLATIONS AND NON-RENEWALS

Policies may be cancelled or non-renewed subject to the cancellation provisions in the policy and/or policy endorsements.

Exception — Policies written as "new business" may be cancelled by the Company for any cause, if notice is mailed to the Policyholder within 60 days after the effective date. (Renewals are not "new business".)

### C. PRO RATA BASIS CANCELLATION

Cancellation is on a pro rata basis.

The pro rata factor is calculated by dividing the number of days remaining on the policy by the number of days in one policy term, rounded to four decimals.

The number of days remaining on the policy is the difference between the next renewal date and the effective date of the change.

The number of days in one term is 182 for a 6-month policy and 365 for an annual policy.

#### D. MISCELLANEOUS VEHICLES

## Motorcycles:

When coverage is cancelled, the earned premium shall be the full annual premium except that, under the following circumstances, the cancellation shall be on a pro rata basis:

- 1. Coverage was in force less than six months.
- Coverage was in force six months or more, BUT
  - a. The vehicle was stolen, destroyed, sold, or junked, OR
  - b. The Policyholder has died, OR
  - c. Cancellation is initiated by the Company.

### Recreational Vehicles:

When coverage on a vehicle is cancelled, the earned premium shall be the full annual premium except that, under the following circumstances, the cancellation shall be on a pro rata basis:

- 1. The vehicle is destroyed, stolen, sold, or junked.
- The Policyholder has died.
- 3. Cancellation is initiated by the Company.

### E. REFUND

Cancellation premium refund of less than \$2.00 will not be made except at the request of the Policyholder, in which case the actual return premium shall be allowed.

### FINANCIAL RESPONSIBILITY CERTIFICATES (SR-22 FILINGS)

A financial responsibility certificate (SR-22) is filed with the Bureau of Motor Vehicles whenever evidence of financial responsibility is required by law. If the person requiring certificate owns no automobile, filing may be made on policy issued a member of immediate family. Nationwide will not issue the SR-22 for drivers or residents of the following states where we are not licensed to write insurance:

- 1. Louisiana,
- 2. Massachusetts, AND
- 3. New Jersey.

A \$15.00 SR-22 fee will be imposed per filing per policy term. This fee is non-refundable.

### **PAYMENT OPTIONS**

Eff. 08-23-12

### A. FULL PAYMENT

Effective Date: MAR-23-2013

| Territory | Base Rate | Territory | Base Rate | Territory | Base Rate |
|-----------|-----------|-----------|-----------|-----------|-----------|
| 07        | 186.70    | 24        | 95.20     | 25        | 110.70    |
| 28        | 118.90    | 34        | 108.10    | 35        | 107.70    |
| 36        | 178.00    | 40        | 119.90    | 46        | 81.50     |
| 47        | 86.50     | 48        | 88.10     | 49        | 103.10    |
| 50        | 84.40     | 51        | 105.90    | 52        | 128.30    |
| 53        | 128.00    | 54        | 85.10     | 55        | 91.80     |
| 56        | 86.50     | 57        | 117.50    | 58        | 100.70    |
| 60        | 103.00    | 61        | 116.60    | 62        | 184.10    |
| 63        | 118.00    | 64        | 108.70    | 65        | 122.00    |
| 66        | 115.70    | 67        | 97.70     | 68        | 105.10    |
| 999       | 104.30    |           |           |           |           |

Rate Symbol 10; Model Year 2005

Territory codes shown above refer to current rating territories. See description page for specific county and zip code placement.

## RX03TA02: COLL Base Rate \*\*

Effective Date: MAR-23-2013

| Territory | Base Rate | Territory | Base Rate | Territory | Base Rate |
|-----------|-----------|-----------|-----------|-----------|-----------|
| 07        | 290.10    | 24        | 231.30    | 25        | 253.10    |
| 28        | 258.70    | 34        | 294.70    | 35        | 267.30    |
| 36        | 290.20    | 40        | 294.80    | 46        | 251.60    |
| 47        | 273.80    | 48        | 266.70    | 49        | 268.40    |
| 50        | 271.20    | 51        | 264.60    | 52        | 260.90    |
| 53        | 258.10    | 54        | 339.00    | 55        | 301.90    |
| 56        | 255.00    | 57        | 281.20    | 58        | 270.70    |
| 60        | 264.30    | 61        | 181.50    | 62        | 255.60    |
| 63        | 248.60    | 64        | 252.00    | 65        | 262.10    |
| 66        | 256.80    | 67        | 250.40    | 68        | 323.60    |
| 999       | 253.70    |           |           |           |           |

Rate Symbol 10; Model Year 2005

Territory codes shown above refer to current rating territories. See description page for specific county and zip code placement.

### RX03TA03: BI Base Rate \*\* Effective Date: MAR-23-2013

| Territory | Base Rate | Territory | Base Rate | Territory | Base Rate |
|-----------|-----------|-----------|-----------|-----------|-----------|
| 07        | 115.60    | 24        | 180.90    | 25        | 121.70    |
| 28        | 166.60    | 34        | 181.40    | 35        | 180.00    |
| 36        | 201.40    | 40        | 158.10    | 46        | 151.20    |
| 47        | 152.20    | 48        | 151.20    | 49        | 122.60    |
| 50        | 135.20    | 51        | 129.60    | 52        | 153.30    |
| 53        | 158.90    | 54        | 208.80    | 55        | 192.30    |
| 56        | 183.40    | 57        | 251.80    | 58        | 141.30    |
| 60        | 157.20    | 61        | 97.90     | 62        | 129.40    |
| 63        | 148.60    | 64        | 136.40    | 65        | 168.40    |
| 66        | 129.10    | 67        | 158.60    | 68        | 189.00    |
| 999       | 152.00    |           |           |           | ĺ         |

Territory codes shown above refer to current rating territories. See description page for

specific county and zip code placement.

RX03TA04: PD Base Rate \*\*
Effective Date: MAR-23-2013

| Territory | Base Rate | Territory | Base Rate | Territory | Base Rate |
|-----------|-----------|-----------|-----------|-----------|-----------|
| 07        | 109.20    | 24        | 110.20    | 25        | 101.30    |
| 28        | 133.50    | 34        | 134.30    | 35        | 145.80    |
| 36        | 132.60    | 40        | 130.30    | 46        | 138.40    |
| 47        | 135.60    | 48        | 127.50    | 49        | 136.60    |
| 50        | 132.30    | 51        | 114.60    | 52        | 111.70    |
| 53        | 116.50    | 54        | 171.00    | 55        | 165.10    |
| 56        | 152.20    | 57        | 152.20    | 58        | 126.70    |
| 60        | 149.00    | 61        | 78.10     | 62        | 113.70    |
| 63        | 114.70    | 64        | 110.90    | 65        | 135.30    |
| 66        | 108.30    | 67        | 123.80    | 68        | 143.80    |
| 999       | 132.60    |           |           |           |           |

Territory codes shown above refer to current rating territories. See description page for specific county and zip code placement.

# RX03TA07: UMBI Base Rate \*\* Effective Date: MAR-23-2013

|                         |                    | Per Occurrence |           |                    | Per Occurrence |           |
|-------------------------|--------------------|----------------|-----------|--------------------|----------------|-----------|
| Sub-chart               | Per Claimant Limit | Limit          | Base Rate | Per Claimant Limit | Limit          | Base Rate |
| Multiple Vehicle Policy | 25000              | 50000          | 38.00     | 25000              | 100000         | 44.10     |
|                         | 30000              | 60000          | 44.10     | 40000              | 80000          | 44.10     |
|                         | 50000              | 50000          | 44.10     | 50000              | 100000         | 44.10     |
|                         | 50000              | 200000         | 50.20     | 100000             | 100000         | 50.20     |
|                         | 100000             | 150000         | 50.20     | 100000             | 200000         | 50.20     |
|                         | 100000             | 250000         | 52.10     | 100000             | 300000         | 52.10     |
|                         | 100000             | 400000         | 57.00     | 100000             | 500000         | 57.00     |
|                         | 150000             | 200000         | 55.80     | 150000             | 250000         | 55.80     |
|                         | 150000             | 300000         | 55.80     | 150000             | 400000         | 57.00     |
|                         | 150000             | 500000         | 57.00     | 200000             | 200000         | 55.80     |
|                         | 200000             | 250000         | 55.80     | 200000             | 300000         | 55.80     |
|                         | 200000             | 400000         | 57.00     | 200000             | 500000         | 57.00     |
|                         | 200000             | 750000         | 61.00     | 250000             | 250000         | 55.80     |
|                         | 250000             | 300000         | 55.80     | 250000             | 400000         | 57.00     |
|                         | 250000             | 500000         | 57.00     | 250000             | 750000         | 61.00     |
|                         | 250000             | 1000000        | 61.00     | 300000             | 300000         | 55.80     |
|                         | 300000             | 400000         | 59.30     | 300000             | 500000         | 59.30     |
|                         | 300000             | 750000         | 61.00     | 300000             | 1000000        | 61.00     |
|                         | 400000             | 400000         | 59.30     | 400000             | 500000         | 59.30     |
|                         | 400000             | 750000         | 61.00     | 400000             | 1000000        | 61.00     |
|                         | 500000             | 500000         | 59.30     | 500000             | 750000         | 61.00     |
|                         | 500000             | 1000000        | 61.00     | 1000000            | 1000000        | 63.00     |
|                         |                    |                |           |                    |                |           |
| Single Vehicle Policy   | 25000              | 50000          | 19.90     | 25000              | 100000         | 23.20     |
|                         | 30000              | 60000          | 23.20     | 40000              | 80000          | 23.20     |
|                         | 50000              | 50000          | 23.20     | 50000              | 100000         | 23.20     |

|   | 50000<br>100000<br>100000<br>100000<br>150000<br>150000<br>150000 | 200000<br>150000<br>250000<br>400000<br>200000<br>300000<br>500000 | 26.50<br>26.50<br>27.40<br>29.70<br>29.30<br>29.30 | 100000<br>100000<br>100000<br>100000<br>150000 | 100000<br>200000<br>300000<br>500000<br>250000<br>400000 | 26.50<br>26.50<br>27.40<br>29.70<br>29.30<br>29.70 |
|---|---|--|--|--|--|--|
|   | 100000<br>100000<br>150000<br>150000<br>150000                    | 250000<br>400000<br>200000<br>300000                               | 27.40<br>29.70<br>29.30<br>29.30                   | 100000<br>100000<br>150000                     | 300000<br>500000<br>250000                               | 27.40<br>29.70<br>29.30                            |
|   | 100000<br>150000<br>150000<br>150000                              | 400000<br>200000<br>300000   | 29.70<br>29.30<br>29.30                            | 100000<br>150000                               | 500000<br>250000   | 29.70<br>29.30                                     |
|   | 150000<br>150000<br>150000  | 200000<br>300000   | 29.30<br>29.30                                     | 150000   | 250000   | 29.30  |
|   | 150000<br>150000  | 300000   | 29.30  |  |  |  |
|   | 150000  |  | +  | 150000   | 400000   | 29.70  |
|   | 100000  | 500000   | 20.70  |  |  | 20.70  |
|   | 200000  |  | 29.70  | 200000   | 200000   | 29.30  |
|   | 200000  | 250000   | 29.30  | 200000   | 300000   | 29.30  |
|   | 200000  | 400000   | 29.70  | 200000   | 500000   | 29.70  |
|   | 200000  | 750000   | 32.10  | 250000   | 250000   | 29.30  |
|   | 250000  | 300000   | 29.30  | 250000   | 400000   | 29.70  |
|   | 250000  | 500000   | 29.70  | 250000   | 750000   | 32.10  |
|   | 250000  | 1000000  | 32.10  | 300000   | 300000   | 29.30  |
|   | 300000  | 400000   | 31.10  | 300000   | 500000   | 31.10  |
|   | 300000  | 750000   | 32.10  | 300000   | 1000000  | 32.10  |
|   | 400000  | 400000   | 31.10  | 400000   | 500000   | 31.10  |
|   | 400000  | 750000   | 32.10  | 400000   | 1000000  | 32.10  |
|   | 500000  | 500000   | 31.10  | 500000   | 750000   | 32.10  |
| _ | 500000  | 1000000  | 32.10  | 1000000  | 1000000  | 33.30  |

Underwriting's approval is required for 500/1,000 and 1,000/1,000 limits.

## RX03TA08: UMPD Base Rate \*\*

| Sub-chart - High Level | COMP with COLL Indicator |
|------------------------|--------------------------|
| Per Occ / With COLL    | Yes                      |
| Per Occ / Without COLL | Not Yes                  |

|                        | Coverage Single |           | Coverage Single |           | Coverage Single |           |
|------------------------|-----------------|-----------|-----------------|-----------|-----------------|-----------|
| Sub-chart              | Limit           | Base Rate | Limit           | Base Rate | Limit           | Base Rate |
| Per Occ / With COLL    | 25000           | 2.30      | 30000           | 2.30      | 35000           | 2.30      |
|                        | 40000           | 2.30      | 45000           | 2.30      | 50000           | 2.30      |
|                        | 60000           | 2.30      | 70000           | 2.30      | 75000           | 2.30      |
|                        | 80000           | 2.30      | 90000           | 2.30      | 100000          | 2.30      |
|                        | 110000          | 39.20     | 120000          | 39.20     | 130000          | 39.20     |
|                        | 140000          | 39.20     | 150000          | 39.20     | 175000          | 39.20     |
|                        | 200000          | 39.20     | 225000          | 39.20     | 250000          | 39.20     |
|                        | 275000          | 42.40     | 300000          | 42.40     | 350000          | 42.40     |
|                        | 400000          | 42.40     | 450000          | 42.40     | 500000          | 42.40     |
|                        | 1000000         | 47.60     |                 |           |                 |           |
| Per Occ / Without COLL | 25000           | 31.60     | 30000           | 33.60     | 35000           | 33.60     |
|                        | 40000           | 33.60     | 45000           | 33.60     | 50000           | 33.60     |
|                        | 60000           | 35.60     | 70000           | 35.60     | 75000           | 35.60     |
|                        | 80000           | 37.30     | 90000           | 37.30     | 100000          | 37.30     |
|                        | 110000          | 39.20     | 120000          | 39.20     | 130000          | 39.20     |
|                        | 140000          | 39.20     | 150000          | 39.20     | 175000          | 39.20     |

|           | Coverage Single |           | Coverage Single |           | Coverage Single |           |
|-----------|-----------------|-----------|-----------------|-----------|-----------------|-----------|
| Sub-chart | Limit           | Base Rate | Limit           | Base Rate | Limit           | Base Rate |
|           | 200000          | 39.20     | 225000          | 39.20     | 250000          | 39.20     |
|           | 275000          | 42.40     | 300000          | 42.40     | 350000          | 42.40     |
|           | 400000          | 42.40     | 450000          | 42.40     | 500000          | 42.40     |
|           | 1000000         | 47.60     |                 |           |                 |           |

For limits in excess of \$100,000, refer to underwriting.

All PD limits are subject to a \$200 deductible.

## RX03TA09: UIMBI Base Rate \*\*

| Sub-chart             | Per Claimant Limit | Per Occurrence<br>Limit | Base Rate | Per Claimant Limit | Per Occurrence<br>Limit | Base Rate |
|-----------------------|--------------------|-------------------------|-----------|--------------------|-------------------------|-----------|
| Multi-vehicle policy  | 25000              | 50000                   | 29.40     | 25000              | 100000                  | 48.40     |
|                       | 30000              | 60000                   | 48.40     | 40000              | 80000                   | 48.40     |
|                       | 50000              | 50000                   | 48.40     | 50000              | 100000                  | 48.40     |
|                       | 50000              | 200000                  | 71.90     | 100000             | 100000                  | 71.90     |
|                       | 100000             | 150000                  | 71.90     | 100000             | 200000                  | 71.90     |
|                       | 100000             | 250000                  | 81.60     | 100000             | 300000                  | 81.60     |
|                       | 100000             | 400000                  | 108.10    | 100000             | 500000                  | 108.10    |
|                       | 150000             | 200000                  | 101.70    | 150000             | 250000                  | 101.70    |
|                       | 150000             | 300000                  | 101.70    | 150000             | 400000                  | 108.10    |
|                       | 150000             | 500000                  | 108.10    | 200000             | 200000                  | 101.70    |
|                       | 200000             | 250000                  | 101.70    | 200000             | 300000                  | 101.70    |
|                       | 200000             | 400000                  | 108.10    | 200000             | 500000                  | 108.10    |
|                       | 200000             | 750000                  | 135.60    | 250000             | 250000                  | 101.70    |
|                       | 250000             | 300000                  | 101.70    | 250000             | 400000                  | 108.10    |
|                       | 250000             | 500000                  | 108.10    | 250000             | 750000                  | 135.60    |
|                       | 250000             | 1000000                 | 135.60    | 300000             | 300000                  | 101.70    |
|                       | 300000             | 400000                  | 122.50    | 300000             | 500000                  | 122.50    |
|                       | 300000             | 750000                  | 135.60    | 300000             | 1000000                 | 135.60    |
|                       | 400000             | 400000                  | 122.50    | 400000             | 500000                  | 122.50    |
|                       | 400000             | 750000                  | 135.60    | 400000             | 1000000                 | 135.60    |
|                       | 500000             | 500000                  | 122.50    | 500000             | 750000                  | 135.60    |
|                       | 500000             | 1000000                 | 135.60    | 1000000            | 1000000                 | 149.00    |
| Single vehicle policy | 25000              | 50000                   | 15.90     | 25000              | 100000                  | 25.40     |
| - 3                   | 30000              | 60000                   | 25.40     | 40000              | 80000                   | 25.40     |
|                       | 50000              | 50000                   | 25.40     | 50000              | 100000                  | 25.40     |
|                       | 50000              | 200000                  | 38.00     | 100000             | 100000                  | 38.00     |
|                       | 100000             | 150000                  | 38.00     | 100000             | 200000                  | 38.00     |
|                       | 100000             | 250000                  | 43.00     | 100000             | 300000                  | 43.00     |
|                       | 100000             | 400000                  | 56.70     | 100000             | 500000                  | 56.70     |
|                       | 150000             | 200000                  | 53.60     | 150000             | 250000                  | 53.60     |
|                       | 150000             | 300000                  | 53.60     | 150000             | 400000                  | 56.70     |
|                       | 150000             | 500000                  | 56.70     | 200000             | 200000                  | 53.60     |
|                       | 200000             | 250000                  | 53.60     | 200000             | 300000                  | 53.60     |
|                       | 200000             | 400000                  | 56.70     | 200000             | 500000                  | 56.70     |
|                       | 200000             | 750000                  | 71.30     | 250000             | 250000                  | 53.60     |

|           |                    | Per Occurrence |           | 1                  | Per Occurrence |           |
|-----------|--------------------|----------------|-----------|--------------------|----------------|-----------|
| Sub-chart | Per Claimant Limit | Limit          | Base Rate | Per Claimant Limit | Limit          | Base Rate |
|           | 250000             | 300000         | 53.60     | 250000             | 400000         | 56.70     |
|           | 250000             | 500000         | 56.70     | 250000             | 750000         | 71.30     |
|           | 250000             | 1000000        | 71.30     | 300000             | 300000         | 53.60     |
|           | 300000             | 400000         | 64.10     | 300000             | 500000         | 64.10     |
|           | 300000             | 750000         | 71.30     | 300000             | 1000000        | 71.30     |
|           | 400000             | 400000         | 64.10     | 400000             | 500000         | 64.10     |
|           | 400000             | 750000         | 71.30     | 400000             | 1000000        | 71.30     |
|           | 500000             | 500000         | 64.10     | 500000             | 750000         | 71.30     |
|           | 500000             | 1000000        | 71.30     | 1000000            | 1000000        | 78.40     |
|           |                    |                |           |                    |                |           |

Underwriting's approval is required for 500/1,000 and 1,000/1,000 limits.

### **RX03TA16: BI Base Rate**

Renewal Effective Date: AUG-18-2000 New Bus. Effective Date: JUL-18-2000

|            | Vehicle Sub-Type                           |           |            | Vehicle Sub-Type                           |           |
|------------|--|-----------|------------|--|-----------|
| Horsepower | Code                                       | Base Rate | Horsepower | Code                                       | Base Rate |
| 0-25       | Dune Buggy                                 | 16.00     | 26-50      | Dune Buggy                                 | 24.00     |
| >50        | Dune Buggy                                 | 32.00     | 0-25       | Golf Mobile,<br>Snow Mobile,<br>Trail Bike | 8.00      |
| 26-50      | Golf Mobile,<br>Snow Mobile,<br>Trail Bike | 12.00     | >50        | Golf Mobile,<br>Snow Mobile,<br>Trail Bike | 16.00     |
|            |  |           |            |  |           |

Use actual HorsePower if available. When Horse Power is not available use engine

displacement in Cubic Centimeter (cc) as follows:

For Cubic Centimeters 0 to 300, Code 25 HorsePower.

For Cubic Centimeters 301 to 600, Code 50 HorsePower.

For Cubic Centimeters over 600, code 51 horsepower.

Trail Bikes= Unregistered trailbikes up to 350cc only. If trail bikes are over 350cc or registered, they shall be rated as motorcycles.

### RX03TA17: PD Base Rate

Renewal Effective Date: AUG-18-2000 New Bus. Effective Date: JUL-18-2000

|            | Vehicle Sub-Type                           |           |            | Vehicle Sub-Type                           |           |
|------------|--|-----------|------------|--|-----------|
| Horsepower | Code                                       | Base Rate | Horsepower | Code                                       | Base Rate |
| 0-25       | Dune Buggy                                 | 6.00      | 26-50      | Dune Buggy                                 | 9.00      |
| >50        | Dune Buggy                                 | 12.00     | 0-25       | Golf Mobile,<br>Snow Mobile,<br>Trail Bike | 3.00      |
| 26-50      | Golf Mobile,<br>Snow Mobile,<br>Trail Bike | 4.50      | >50        | Golf Mobile,<br>Snow Mobile,<br>Trail Bike | 6.00      |
|            |  |           |            |  |           |

Use actual HorsePower if available. When Horse Power is not available use engine

displacement in Cubic Centimeter (cc) as follows:

For Cubic Centimeters 0 to 300, Code 25 HorsePower.

For Cubic Centimeters 301 to 600, Code 50 HorsePower.

For Cubic Centimeters over 600, code 51 horsepower.

Trail Bikes= Unregistered trailbikes up to 350cc only. If trail bikes are over 350cc or

### NAMED NON OWNER NNO

QUICK REFERENCE

|                                      | AD | ВІ | EXMDCL | LOI | MDCL | PD | UIMBI | UMBI | UMPD |
|--------------------------------------|----|----|--------|-----|------|----|-------|------|------|
| Affinity Discount Factor             | Х  | Х  | Х      | Х   | Х    | Х  | Х     | Х    | Х    |
| Base Rate                            | Х  | Х  | Х      | Х   | Х    | Х  | Х     | Х    | Х    |
| Limit/Deductible Factor              |    | Х  |        |     | Х    | Х  |       |      |      |
| Nationwide Associate Discount Factor | Х  | Х  | Х      | Х   | Х    | Х  | Х     | Х    | Х    |
| Rate Factor                          | Х  | Х  | Х      | Х   | Х    | Х  | Х     | Х    | Х    |

## CALCULATION NNO AD Coverage Premium \*\*

RX03NNOAD1541

Effective Date: MAR-23-2013

| Step | Description  | Chart Name |
|------|--|------------|
| 1.   | Determine Base Rate  | RX03TA22   |
| 2.   | Determine Affinity Discount Factor   | RX03TE72   |
| 3.   | Determine Nationwide Associate Discount Factor                             | RX03TM62   |
| 4.   | Determine Rate Factor  | RX03TE37   |
| 5.   | Base Rate = Base Rate  |            |
| 6.   | Result = Result * Affinity Discount Factor (ten cents rounded)             |            |
| 7.   | ResultBase Rate * Nationwide Associate Discount Factor (ten cents rounded) |            |
| 8.   | * Rate Factor (ten cents rounded)  |            |

## CALCULATION NNO BI Coverage Premium \*\*

RX03NNOBI1542

Effective Date: MAR-23-2013

| Step | Description  | Chart Name |
|------|--|------------|
| 1.   | Determine Base Rate  | RX03TA03   |
| 2.   | Determine Limit/Deductible Factor                                | RX03TD03   |
| 3.   | Determine Affinity Discount Factor                               | RX03TE72   |
| 4.   | Determine Nationwide Associate Discount Factor                   | RX03TM62   |
| 5.   | Determine Rate Factor  | RX03TE37   |
| 6.   | Result = Base Rate * Limit/Deductible Factor (ten cents rounded) |            |
| 7.   | * Affinity Discount Factor (ten cents rounded)                   |            |
| 8.   | * Nationwide Associate Discount Factor (ten cents rounded)       |            |
| 9.   | * NNO Type of Risk Factor (ten cents rounded)                    |            |
| 10.  | * Rate Factor (ten cents rounded)                                |            |

### CALCULATION NNO EXMDCL Coverage Premium \*\*

RX03NNOEXMDCL1544 Effective Date: MAR-23-2013

| Step | Description                        | Chart Name |
|------|------------------------------------|------------|
| 1.   | Determine Base Rate                | RX03TA33   |
| 2.   | Determine Affinity Discount Factor | RX03TE72   |

| Step | Description   | Chart Name |
|------|---|------------|
| 3.   | Determine Nationwide Associate Discount Factor                                | RX03TM62   |
| 4.   | Determine Rate Factor   | RX03TE37   |
| 5.   | Result = Base Rate * Nationwide Associate Discount Factor (ten cents rounded) |            |
| 6.   | * Affinity Discount Factor (ten cents rounded)                                |            |
| 7.   | * Rate Factor (ten cents rounded)   |            |

## CALCULATION NNO LOI Coverage Premium \*\*

RX03NNOLOI1545

Effective Date: MAR-23-2013

| Step | Description   | Chart Name |
|------|---|------------|
| 1.   | Determine Base Rate   | RX03TA31   |
| 2.   | Determine Nationwide Associate Discount Factor                                | RX03TM62   |
| 3.   | Determine Affinity Discount Factor  | RX03TE72   |
| 4.   | Determine Rate Factor   | RX03TE37   |
| 5.   | Result = Base Rate * Nationwide Associate Discount Factor (ten cents rounded) |            |
| 6.   | * Affinity Discount Factor (ten cents rounded)                                |            |
| 7.   | * Rate Factor (ten cents rounded)   |            |

## CALCULATION NNO MDCL Coverage Premium \*\*

RX03NNOMDCL1546

| Step | Description  | Chart Name |
|------|--|------------|
| 1.   | Determine Base Rate  | RX03TA30   |
| 2.   | Determine Limit/Deductible Factor                                | RX03TD13   |
| 3.   | Determine Affinity Discount Factor                               | RX03TE72   |
| 4.   | Determine Nationwide Associate Discount Factor                   | RX03TM62   |
| 5.   | Determine Rate Factor  | RX03TE37   |
| 6.   | Result = Base Rate * Limit/Deductible Factor (ten cents rounded) |            |
| 7.   | * Affinity Discount Factor (ten cents rounded)                   |            |
| 8.   | * Nationwide Associate Discount Factor (ten cents rounded)       |            |
| 9.   | * NNO Type of Risk Factor (ten cents rounded)                    |            |
| 10.  | * Rate Factor (ten cents rounded)                                |            |

## CALCULATION NNO PD Coverage Premium \*\*

RX03NNOPD1549

Effective Date: MAR-23-2013

| Step | Description  | Chart Name |
|------|--|------------|
| 1.   | Determine Base Rate  | RX03TA04   |
| 2.   | Determine Limit/Deductible Factor                                | RX03TD04   |
| 3.   | Determine Affinity Discount Factor                               | RX03TE72   |
| 4.   | Determine Nationwide Associate Discount Factor                   | RX03TM62   |
| 5.   | Determine Rate Factor  | RX03TE37   |
| 6.   | Result = Base Rate * Limit/Deductible Factor (ten cents rounded) |            |
| 7.   | * Affinity Discount Factor (ten cents rounded)                   |            |
| 8.   | * Nationwide Associate Discount Factor (ten cents rounded)       |            |
| 9.   | * NNO Type of Risk Factor (ten cents rounded)                    |            |
| 10.  | * Rate Factor (ten cents rounded)                                |            |

## CALCULATION NNO UIMBI Coverage Premium \*\*

RX03NNOUIMBI1550

Effective Date: MAR-23-2013

| Step | Description   | Chart Name |
|------|---|------------|
| 1.   | Determine Base Rate   | RX03TA09   |
| 2.   | Determine Nationwide Associate Discount Factor                                | RX03TM62   |
| 3.   | Determine Affinity Discount Factor  | RX03TE72   |
| 4.   | Determine Rate Factor   | RX03TE37   |
| 5.   | Result = Base Rate * Nationwide Associate Discount Factor (ten cents rounded) |            |
| 6.   | * Affinity Discount Factor (ten cents rounded)                                |            |
| 7.   | * Rate Factor (ten cents rounded)   |            |

## CALCULATION NNO UMBI Coverage Premium \*\*

RX03NNOUMBI1551

Effective Date: MAR-23-2013

| Step | Description   | Chart Name |
|------|---|------------|
| 1.   | Determine Base Rate   | RX03TA07   |
| 2.   | Determine Nationwide Associate Discount Factor                                | RX03TM62   |
| 3.   | Determine Affinity Discount Factor  | RX03TE72   |
| 4.   | Determine Rate Factor   | RX03TE37   |
| 5.   | Result = Base Rate * Nationwide Associate Discount Factor (ten cents rounded) |            |
| 6.   | * Affinity Discount Factor (ten cents rounded)                                |            |
| 7.   | * Rate Factor (ten cents rounded)   |            |

## CALCULATION NNO UMPD Coverage Premium \*\*

RX03NNOUMPD1552

| Step | Description         | Chart Name |
|------|---------------------|------------|
| 1.   | Determine Base Rate | RX03TA08   |

| Step | Description   | Chart Name |
|------|---|------------|
| 2.   | Determine Nationwide Associate Discount Factor                                | RX03TM62   |
| 3.   | Determine Affinity Discount Factor  | RX03TE72   |
| 4.   | Determine Rate Factor   | RX03TE37   |
| 5.   | Result = Base Rate * Nationwide Associate Discount Factor (ten cents rounded) |            |
| 6.   | * Affinity Discount Factor (ten cents rounded)                                |            |
| 7.   | * Rate Factor (ten cents rounded)   |            |

 $\begin{array}{lll} 15 = \$15,001\text{-}16,000 & 16 = \$16,001\text{-}17,000 \\ 17 = \$17,001\text{-}18,000 & 18 = \$18,001\text{-}19,000 \\ 19 = \$19,001\text{-}20,000 & 20 = \$20,001\text{-}21,000 \\ \text{Each additional }\$1,000 = +1 \text{ Rate Symbol} \end{array}$ 

Trailers - For rate symbols not shown, add the following to the base rate for the previous

rate symbol: COMP FULL \$2.50 COMP 50 \$1.70

COLL 50 \$2.50 COLL 100 \$1.90

COLL 250 \$1.40

Cost of trailer and/or "camper unit" must include all standard trailer and/or "camper unit" equipment, such as refrigerator, stove, bed, etc., IF permanently attached.

Contents, such as personal effects, articles of furniture, etc., not permanently attached, are not covered unless specifically insured.

Since the motorcycle policy is an annual policy, the premium charged for a trailer written on such a policy should be two times the semi-annual premium shown above.

Truck Camper Rate Symbol = Original Cost New

1 = \$0 - 750 2 = \$751-1,400 3 = \$1,401-2,200 4 = \$2,201-3,000 5 = \$3,001-4,000 6 = \$4,001-5,0007 = \$5,001-6,000

For Truck Campers, add 15 percent of Rate Symbol 7 premiums for each \$1,000, or fraction thereof, in excess of \$6,000 original F.O.B. list price.

## RX03TA22: AD Base Rate

Renewal Effective Date: AUG-18-2000 New Bus. Effective Date: JUL-18-2000

| Coverage Single |           | Coverage Single |           | Coverage Single |           |
|-----------------|-----------|-----------------|-----------|-----------------|-----------|
| Limit           | Base Rate | Limit           | Base Rate | Limit           | Base Rate |
| 5000            | 0.90      | 10000           | 1.80      |                 |           |

## RX03TA30: MDCL Base Rate \*\*

Effective Date: MAR-23-2013

| Territory | Base Rate | Territory | Base Rate | Territory | Base Rate |
|-----------|-----------|-----------|-----------|-----------|-----------|
| 07        | 102.90    | 24        | 131.60    | 25        | 77.00     |
| 28        | 114.80    | 34        | 106.90    | 35        | 106.70    |
| 36        | 130.20    | 40        | 108.10    | 46        | 101.90    |
| 47        | 102.30    | 48        | 103.80    | 49        | 107.00    |
| 50        | 99.70     | 51        | 102.40    | 52        | 100.80    |
| 53        | 112.10    | 54        | 121.60    | 55        | 112.20    |
| 56        | 101.90    | 57        | 152.10    | 58        | 99.20     |
| 60        | 102.10    | 61        | 86.20     | 62        | 105.90    |
| 63        | 108.10    | 64        | 94.80     | 65        | 122.80    |
| 66        | 96.00     | 67        | 106.80    | 68        | 112.80    |
| 999       | 106.80    |           |           |           |           |

Territory codes shown above refer to current rating territories. See description page for specific county and zip code placement.

## RX03TA31: LOI Base Rate

Renewal Effective Date: AUG-18-2000 New Bus. Effective Date: JUL-18-2000

| Option Amount | Base Rate | Option Amount | Base Rate | Option Amount | Base Rate |
|---------------|-----------|---------------|-----------|---------------|-----------|
| 140           | 2.30      | 250           | 4.80      | 500           | 12.10     |
|               |           |               |           |               |           |

RX03TA33: EXMDCL Base Rate \*\*

### RX03TD02: COLL Limit/Deductible Factor

Renewal Effective Date: AUG-18-2000 New Bus. Effective Date: JUL-18-2000

|            | Limit/Deductible |            | Limit/Deductible |            | Limit/Deductible |
|------------|------------------|------------|------------------|------------|------------------|
| Deductible | Factor           | Deductible | Factor           | Deductible | Factor           |
| 50         | 1.040            | 100        | 1.000            | 150        | 0.970            |
| 200        | 0.950            | 250        | 0.920            | 500        | 0.840            |
| 1000       | 0.640            |            |                  |            |                  |

For Additional limits, refer to Underwriting.

## RX03TD03: BI Limit/Deductible Factor \*\*

Effective Date: MAR-23-2013

|                    | Per Occurrence | Limit/Deductible |                    | Per Occurrence | Limit/Deductible |
|--------------------|----------------|------------------|--------------------|----------------|------------------|
| Per Claimant Limit | Limit          | Factor           | Per Claimant Limit | Limit          | Factor           |
| 25000              | 50000          | 1.070            | 25000              | 100000         | 1.130            |
| 30000              | 60000          | 1.110            | 50000              | 50000          | 1.120            |
| 40000              | 80000          | 1.140            | 100000             | 100000         | 1.280            |
| 50000              | 100000         | 1.180            | 50000              | 200000         | 1.320            |
| 100000             | 150000         | 1.330            | 100000             | 200000         | 1.340            |
| 100000             | 250000         | 1.470            | 100000             | 300000         | 1.500            |
| 100000             | 400000         | 1.550            | 100000             | 500000         | 1.580            |
| 150000             | 200000         | 1.490            | 150000             | 250000         | 1.510            |
| 150000             | 300000         | 1.540            | 150000             | 400000         | 1.580            |
| 150000             | 500000         | 1.610            | 200000             | 200000         | 1.540            |
| 200000             | 250000         | 1.560            | 200000             | 300000         | 1.560            |
| 200000             | 400000         | 1.610            | 200000             | 500000         | 1.630            |
| 200000             | 750000         | 1.690            | 250000             | 250000         | 1.580            |
| 250000             | 300000         | 1.600            | 250000             | 400000         | 1.630            |
| 250000             | 500000         | 1.660            | 250000             | 750000         | 1.700            |
| 250000             | 1000000        | 1.750            | 300000             | 300000         | 1.620            |
| 300000             | 400000         | 1.660            | 300000             | 750000         | 1.730            |
| 300000             | 500000         | 1.680            | 300000             | 1000000        | 1.760            |
| 400000             | 400000         | 1.680            | 400000             | 500000         | 1.700            |
| 400000             | 750000         | 1.750            | 400000             | 1000000        | 1.790            |
| 500000             | 500000         | 1.730            | 500000             | 750000         | 1.760            |
| 500000             | 1000000        | 1.810            | 1000000            | 1000000        | 1.940            |
|                    |                |                  |                    |                |                  |

For Limits in excess of 500/500, Underwriting approval is required.

## RX03TD04: PD Limit/Deductible Factor \*\*

| Coverage Single | Limit/Deductible | Coverage Single | Limit/Deductible | Coverage Single | Limit/Deductible |
|-----------------|------------------|-----------------|------------------|-----------------|------------------|
| Limit           | Factor           | Limit           | Factor           | Limit           | Factor           |
| 25000           | 1.000            | 50000           | 1.030            | 100000          | 1.110            |
| 150000          | 1.170            | 200000          | 1.190            | 250000          | 1.200            |
| 300000          | 1.220            | 30000           | 1.010            | 45000           | 1.030            |
| 60000           | 1.070            | 70000           | 1.070            | 75000           | 1.070            |
| 80000           | 1.070            | 90000           | 1.080            | 110000          | 1.120            |
| 120000          | 1.140            | 130000          | 1.150            | 40000           | 1.030            |
| 35000           | 1.020            | 140000          | 1.160            | 175000          | 1.180            |

| Coverage Single | Limit/Deductible | Coverage Single | Limit/Deductible | Coverage Single | Limit/Deductible |
|-----------------|------------------|-----------------|------------------|-----------------|------------------|
| Limit           | Factor           | Limit           | Factor           | Limit           | Factor           |
| 225000          | 1.190            | 275000          | 1.220            | 350000          | 1.230            |
| 400000          | 1.240            | 450000          | 1.250            | 500000          | 1.260            |
| 1000000         | 1.360            |                 |                  |                 |                  |

For Limits in excess of \$100,000, Underwriting approval is required.

## RX03TD06: COMP Limit/Deductible Factor

Renewal Effective Date: AUG-18-2000 New Bus. Effective Date: JUL-18-2000

| Deductible | Vehicle Type | Vehicle Use    | Limit/Deductible Factor |
|------------|--------------|----------------|-------------------------|
| 50         | Antique      | Restricted     | 0.500                   |
| 50         | Antique      | Not Restricted | 0.750                   |
| 50         | Classics     | Restricted     | 0.750                   |
| 50         | Classics     | Not Restricted | 0.950                   |
| 100        | Antique      | Restricted     | 0.450                   |
| 100        | Antique      | Not Restricted | 0.670                   |
| 250        | Antique      | Restricted     | 0.330                   |
| 250        | Antique      | Not Restricted | 0.490                   |
| 500        | Antique      | Restricted     | 0.260                   |
| 500        | Antique      | Not Restricted | 0.380                   |
| 100        | Classics     | Restricted     | 0.670                   |
| 100        | Classics     | Not Restricted | 0.850                   |
| 250        | Classics     | Restricted     | 0.490                   |
| 250        | Classics     | Not Restricted | 0.620                   |
| 500        | Classics     | Restricted     | 0.380                   |
| 500        | Classics     | Not Restricted | 0.480                   |

per \$100 of insurance based on not less than 80 percent of the value of the vehicle.

### **RX03TD07: COLL Limit/Deductible Factor**

Renewal Effective Date: AUG-18-2000 New Bus. Effective Date: JUL-18-2000

| Deductible | Vehicle Type | Vehicle Use    | Limit/Deductible Factor |
|------------|--------------|----------------|-------------------------|
| 250        | Antique      | Restricted     | 0.440                   |
| 250        | Antique      | Not Restricted | 0.680                   |
| 500        | Antique      | Restricted     | 0.380                   |
| 500        | Antique      | Not Restricted | 0.590                   |
| 1000       | Antique      | Restricted     | 0.290                   |
| 1000       | Antique      | Not Restricted | 0.460                   |
| 250        | Classics     | Restricted     | 0.680                   |
| 250        | Classics     | Not Restricted | 1.260                   |
| 500        | Classics     | Restricted     | 0.590                   |
| 500        | Classics     | Not Restricted | 1.090                   |
| 1000       | Classics     | Restricted     | 0.460                   |
| 1000       | Classics     | Not Restricted | 0.850                   |
| 200        | Antique      | Restricted     | 0.450                   |
| 200        | Antique      | Not Restricted | 0.700                   |
| 200        | Classics     | Restricted     | 0.700                   |
| 200        | Classics     | Not Restricted | 1.300                   |

per \$100 of insurance based on not less than 80 percent of the value of the vehicle.

### RX03TD13: MDCL Limit/Deductible Factor \*\*

Effective Date: MAR-23-2013

| Coverage Single | Limit/Deductible | Coverage Single | Limit/Deductible | Coverage Single | Limit/Deductible |
|-----------------|------------------|-----------------|------------------|-----------------|------------------|
| Limit           | Factor           | Limit           | Factor           | Limit           | Factor           |
| 2000            | 0.780            | 5000            | 1.020            | 10000           | 1.380            |
| 25000           | 1.720            |                 |                  |                 |                  |

For Additional limits, refer to Underwriting.

### **RX03TE07: PLCY Rate Factor**

Effective Date: JAN-30-2005

| Coverage  | Rate Factor | Side Factor | Coverage | Rate Factor | Side Factor |
|---|-------------|-------------|----------|-------------|-------------|
| UIMBI, UMBI   | 1.00        | 0.00        | BI       | 0.47        | 0.00        |
| PD  | 0.51        | 0.00        | COMP     | 0.50        | 0.00        |
| COLL  | 0.48        | 0.00        | MDCL     | 0.43        | 0.00        |
| Not(BI, COLL,<br>COMP, MDCL,<br>PD, UIMBI,<br>UMBI) |             | 0.00        |          |             |             |

### **RX03TE11: PLCY Rate Factor**

Effective Date: JAN-30-2005

| Coverage           | Vehicle Type | Rate Factor | Side Factor |  |  |
|--------------------|--------------|-------------|-------------|--|--|
| BI, COLL, COMP, PD | Motorcycle   | 1.00        | 0.00        |  |  |
| AD                 | Motorcycle   | 2.30        | 0.00        |  |  |
| EXMDCL             | Motorcycle   | 2.30        | 0.00        |  |  |
| LOI                | Motorcycle   | 2.30        | 0.00        |  |  |
| MDCL               | Motorcycle   | 1.79        | 0.00        |  |  |
| UIMBI, UMBI, UMPD  | Motorcycle   | 2.00        | 0.00        |  |  |

### **RX03TE16: PLCY Rate Factor**

Renewal Effective Date: AUG-18-2000 New Bus. Effective Date: JUL-18-2000

| Coverage | Vehicle Use | Rate Factor | Coverage | Vehicle Use | Rate Factor |
|----------|-------------|-------------|----------|-------------|-------------|
| BI       | Restricted  | 0.20        | PD       | Restricted  | 0.20        |
| MDCL     | Restricted  | 1.00        | COMP     | Restricted  | 1.00        |
| COLL     | Restricted  | 1.00        |          |             |             |

## **RX03TE20: PLCY Prior Insurance Surcharge Factor**

Effective Date: JAN-11-2004

|          | Prior Insurance  | Prior Insurance  |          | Prior Insurance   | Prior Insurance  |
|----------|--|------------------|----------|---|------------------|
| Coverage | Code   | Surcharge Factor | Coverage | Code  | Surcharge Factor |
| ВІ       | Not<br>Applicable/Previously<br>Insured (0)  | 1.00             | ВІ       | No Previous<br>Ins. Surcharge<br>- 2nd Pol.<br>Anniv No<br>Prior Ins. Over<br>30 Days (1) | 1.00             |
| ВІ       | No Previous<br>Ins. Surcharge<br>- 1st Pol. Anniv.<br>- No Prior Ins.<br>Over 30 Days<br>(2) |                  | ВІ       | No Previous<br>Ins. Surcharge<br>- No Prior Ins.<br>over 30 Days<br>(3)                   | 1.55             |

| Coverage | Prior Insurance<br>Surcharge Factor |  | Prior Insurance<br>Surcharge Factor |
|----------|-------------------------------------|--|-------------------------------------|
|          |                                     |  |                                     |

**RX03TE24: PLCY Rate Factor** 

Renewal Effective Date: AUG-18-2000 New Bus. Effective Date: JUL-18-2000

| Vehicle Type | Rate Factor | Side Factor | Vehicle Type | Rate Factor | Side Factor |  |
|--------------|-------------|-------------|--------------|-------------|-------------|--|
| Recreational |             |             |              |             |             |  |
| Vehicle      | 2.00        | 2.00        |              |             |             |  |

## RX03TE37: PLCY Rate Factor \*\*

Effective Date: MAR-23-2013

| Coverage             | Rate Factor | Coverage | Rate Factor | Coverage | Rate Factor |
|----------------------|-------------|----------|-------------|----------|-------------|
| BI                   | 0.60        | PD       | 0.60        | COLL     | 0.60        |
| PIP                  | 0.60        | LOI      | 0.60        | AD       | 0.60        |
| UIMBI, UMBI,<br>UMPD |             | MDCL, MP | 0.60        |          |             |

## RX03TE54: PLCY Vehicle Use Factor

Renewal Effective Date: AUG-18-2000 New Bus. Effective Date: JUL-18-2000

|             | Vehicle Use |             | Vehicle Use |                | Vehicle Use |
|-------------|-------------|-------------|-------------|----------------|-------------|
| Vehicle Use | Factor      | Vehicle Use | Factor      | Vehicle Use    | Factor      |
|             |             |             |             | not Farm ,     |             |
| Individual  |             |             |             | not Individual |             |
| Business    | 1.25        | Farm        | 0.90        | Business       | 1.00        |
|             |             |             |             |                |             |

### **RX03TE72: PLCY Affinity Discount Factor**

Effective Date: DEC-14-2012

| Affinity Category | Special Group   | Affinity Discount | Affinity Category             | Special Group  | Affinity Discount |
|-------------------|---|-------------------|-------------------------------|--|-------------------|
| Code              | Code  | Factor            | Code                          | Code   | Factor            |
| Alumni(01)        | Affinity,<br>Stacked<br>Affinity/Farm<br>Bureau<br>Disc(28) | 0.93              | Professional(02)              | Affinity,<br>Stacked<br>Affinity/Farm<br>Bureau<br>Disc(28)      | 0.95              |
| Sports(03)        | Affinity,<br>Stacked<br>Affinity/Farm<br>Bureau<br>Disc(28) | 0.97              | Financial<br>Institutions(04) | Affinity,<br>Stacked<br>Affinity/Farm<br>Bureau<br>Disc(28)      | 0.97              |
| Miscellaneous(10) | Affinity,<br>Stacked<br>Affinity/Farm<br>Bureau<br>Disc(28) | 0.97              |                               | Not(Affinity,<br>Stacked<br>Affinity/Farm<br>Bureau<br>Disc(28)) | 1.00              |
|                   |   |                   |                               |  |                   |

**RX03TE80: BI Driver Factor** Effective Date: JUL-14-2009

Renewal Effective Date: AUG-18-2000 New Bus. Effective Date: JUL-18-2000

|            |                | Unverifiable     |            |                | Unverifiable     |
|------------|----------------|------------------|------------|----------------|------------------|
|            | Driver License | Driving Record   |            | Driver License | Driving Record   |
| Driver Age | Status Code    | Surcharge Factor | Driver Age | Status Code    | Surcharge Factor |
| 0-18       | Unverifiable   | 1.00             | >18        | Unverifiable   | 1.40             |
| 0-18       | Inexperienced  | 1.00             | >18        | Inexperienced  | 1.40             |
|            | Experienced    | 1.00             |            |                |                  |

## RX03TF78: PLCY Coverage Expense Fee \*\*

| Coverage | Vehicle Type    | Vehicle Use    | Coverage Expense Fee |
|----------|-----------------|----------------|----------------------|
| BI       | Automobile      |                | 33.10                |
| PD       | Automobile      |                | 28.80                |
| MDCL     | Automobile      |                | 8.50                 |
| COLL     | Automobile      |                | 56.20                |
| COMP     | Automobile      |                | 22.50                |
| BI       | Motorcycle      |                | 0.00                 |
| PD       | Motorcycle      |                | 0.00                 |
| MDCL     | Motorcycle      |                | 0.00                 |
| COLL     | Motorcycle      |                | 0.00                 |
| COMP     | Motorcycle      |                | 0.00                 |
| BI       | Motorhome       |                | 0.00                 |
| PD       | Motorhome       |                | 0.00                 |
| MDCL     | Motorhome       |                | 0.00                 |
| COLL     | Motorhome       |                | 0.00                 |
| COMP     | Motorhome       |                | 0.00                 |
| BI       | Named Non Owner |                | 0.00                 |
| PD       | Named Non Owner |                | 0.00                 |
| MDCL     | Named Non Owner |                | 0.00                 |
| COLL     | Named Non Owner |                | 0.00                 |
| COMP     | Named Non Owner |                | 0.00                 |
| BI       | Classics        | Not Restricted | 33.10                |
| PD       | Classics        | Not Restricted | 28.80                |
| MDCL     | Classics        | Not Restricted | 8.50                 |
| COLL     | Classics        | Not Restricted | 0.00                 |
| COMP     | Classics        | Not Restricted | 0.00                 |
| BI       | Antique         | Not Restricted | 33.10                |
| PD       | Antique         | Not Restricted | 28.80                |
| MDCL     | Antique         | Not Restricted | 8.50                 |
| COLL     | Antique         | Not Restricted | 0.00                 |
| COMP     | Antique         | Not Restricted | 0.00                 |
| BI       | Classics        | Restricted     | 0.00                 |
| PD       | Classics        | Restricted     | 0.00                 |
| MDCL     | Classics        | Restricted     | 0.00                 |
| COMP     | Classics        | Restricted     | 0.00                 |
| COLL     | Classics        | Restricted     | 0.00                 |
| BI       | Antique         | Restricted     | 0.00                 |
| PD       | Antique         | Restricted     | 0.00                 |

|             | Engine Size |             | Engine Size |             | Engine Size |
|-------------|-------------|-------------|-------------|-------------|-------------|
| Engine Size | Percent     | Engine Size | Percent     | Engine Size | Percent     |
| 801-950     | 0.71        | 951-99999   | 0.71        |             |             |

Engine Size = Cubic Centimeters.

0-100 cc engine size applies to Mopeds, Motorscooters, Minibikes and Motorbikes.

## **RX03TI92: PD Engine Size Percent**

Effective Date: AUG-01-2008

|             | Engine Size |             | Engine Size |             | Engine Size |
|-------------|-------------|-------------|-------------|-------------|-------------|
| Engine Size | Percent     | Engine Size | Percent     | Engine Size | Percent     |
| 0-100       | 0.46        | 101-200     | 0.60        | 201-350     | 0.69        |
| 351-500     | 0.88        | 501-650     | 0.91        | 651-800     | 0.91        |
| 801-950     | 0.91        | 951-99999   | 0.91        |             |             |

Engine Size = Cubic Centimeters.

0-100 cc engine size applies to Mopeds, Motorscooters, Minibikes and Motorbikes.

## RX03TM12: BI BI Matrix Factor \*\*

| Sub-chart - High Level                   | Rated Threshold            |
|--|----------------------------|
| Rated Threshold G                        | G ( Greater Than =100/300) |
| Rated Threshold H or K (>25/50,<100/300) | Н, К                       |
| Rated Threshold O (<=25/50)              | O ( Less Than = 25/50 )    |

|                   | Financial Responsibility | Home and Car Discount | Homeowner Policy Form |                     |                  |
|-------------------|--------------------------|-----------------------|-----------------------|---------------------|------------------|
| Sub-chart         | Code                     | Code                  | Code                  | Multi-Car Indicator | BI Matrix Factor |
|                   |                          | Future (add at        |                       |                     |                  |
| Rated Threshold G | 5-9                      | renewal), No          |                       | Does Not Apply      | 0.78             |
|                   |                          |                       | Not(Elite , Extended, |                     |                  |
|                   |                          |                       | Golden Blanket,       |                     |                  |
|                   |                          | Remove (at            | Homeowner , Market    |                     |                  |
|                   | 5-9                      | renewal), Yes         | Value)                | Does Not Apply      | 0.78             |
|                   |                          | Future (add at        |                       |                     |                  |
|                   | 5-9                      | renewal), No          |                       | Applies             | 0.62             |
|                   |                          |                       | Not(Elite, Extended,  |                     |                  |
|                   |                          |                       | Golden Blanket,       |                     |                  |
|                   |                          | Remove (at            | Homeowner, Market     |                     |                  |
|                   | 5-9                      | renewal), Yes         | Value)                | Applies             | 0.62             |
|                   |                          |                       | Elite , Extended,     |                     |                  |
|                   |                          |                       | Golden Blanket,       |                     |                  |
|                   |                          | Remove (at            | Homeowner, Market     |                     |                  |
|                   | 5-9                      | renewal), Yes         | Value                 | Does Not Apply      | 0.66             |
|                   |                          |                       | Elite , Extended,     |                     |                  |
|                   |                          |                       | Golden Blanket,       |                     |                  |
|                   |                          | Remove (at            | Homeowner, Market     |                     |                  |
|                   | 5-9                      | renewal), Yes         | Value                 | Applies             | 0.54             |
|                   |                          | Future (add at        |                       |                     |                  |
|                   | 10-19                    | renewal), No          |                       | Does Not Apply      | 0.78             |
|                   |                          | ĺ                     | Not(Elite, Extended,  |                     |                  |
|                   |                          |                       | Golden Blanket,       |                     |                  |
|                   |                          | Remove (at            | Homeowner, Market     |                     |                  |
|                   | 10-19                    | renewal), Yes         | Value)                | Does Not Apply      | 0.78             |

|           | Financial Responsibility | Home and Car Discount       | Homeowner Policy Form  |                     |                  |
|-----------|--------------------------|-----------------------------|--|---------------------|------------------|
| Sub-chart | Code                     | Code                        | Code   | Multi-Car Indicator | BI Matrix Factor |
|           | 10-19                    | Future (add at renewal), No |  | Applies             | 0.62             |
|           | 10-19                    | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) |                     | 0.62             |
|           | 10-19                    | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.66             |
|           | 10-19                    | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.54             |
|           | 20-29                    | renewal), No                |  | Does Not Apply      | 0.80             |
|           | 20-29                    | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.80             |
|           | 20-29                    | Future (add at renewal), No |  | Applies             | 0.64             |
|           | 20-29                    | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.64             |
|           | 20-29                    | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       |                     | 0.68             |
|           | 20-29                    | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.56             |
|           | 30-39                    | renewal), No                |  | Does Not Apply      | 0.80             |
|           | 30-39                    | Remove (at<br>renewal), Yes | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.80             |
|           | 30-39                    | Future (add at renewal), No |  | Applies             | 0.64             |
|           | 30-39                    | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) |                     | 0.64             |
|           | 30-39                    | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.68             |
|           | 30-39                    | Remove (at<br>renewal), Yes | Elite , Extended,<br>Golden Blanket ,                                      | Applies             | 0.56             |

|           |        |                             | Homeowner Policy Form                     |                     |                  |
|-----------|--------|-----------------------------|---|---------------------|------------------|
| Sub-chart | Code   | Code                        | Code<br>Homeowner , Market                | Multi-Car Indicator | BI Matrix Factor |
|           |        |                             | Value                                     |                     |                  |
|           |        | Future (add at              |   |                     |                  |
|           | 40-49  | renewal), No                |   | Does Not Apply      | 0.82             |
|           |        |                             | Not(Elite, Extended,                      |                     |                  |
|           |        | Remove (at                  | Golden Blanket ,<br>Homeowner , Market    |                     |                  |
|           | 40-49  | renewal), Yes               | Value)                                    | Does Not Apply      | 0.82             |
|           |        | Future (add at              | ,   | 11.7                |                  |
|           | 40-49  | renewal), No                |   | Applies             | 0.67             |
|           |        |                             | Not(Elite , Extended,                     |                     |                  |
|           |        | Remove (at                  | Golden Blanket ,<br>Homeowner , Market    |                     |                  |
|           | 40-49  | renewal), Yes               | Value)                                    | Applies             | 0.67             |
|           |        | ,,,                         | Elite , Extended,                         |                     |                  |
|           |        |                             | Golden Blanket,                           |                     |                  |
|           | 10.10  | Remove (at                  | Homeowner , Market                        |                     | 0.74             |
|           | 40-49  | renewal), Yes               | Value<br>Elite , Extended,                | Does Not Apply      | 0.74             |
|           |        |                             | Golden Blanket,                           |                     |                  |
|           |        | Remove (at                  | Homeowner , Market                        |                     |                  |
|           | 40-49  | renewal), Yes               | Value                                     | Applies             | 0.58             |
|           | 50.50  | Future (add at              |   | <b>.</b>            | 0.00             |
|           | 50-59  | renewal), No                | Nat/Elita Establish                       | Does Not Apply      | 0.82             |
|           |        |                             | Not(Elite , Extended,<br>Golden Blanket , |                     |                  |
|           |        | Remove (at                  | Homeowner , Market                        |                     |                  |
|           | 50-59  | renewal), Yes               | Value )                                   | Does Not Apply      | 0.82             |
|           |        | Future (add at              |   |                     |                  |
|           | 50-59  | renewal), No                |   | Applies             | 0.67             |
|           |        |                             | Not(Elite , Extended,<br>Golden Blanket , |                     |                  |
|           |        | Remove (at                  | Homeowner, Market                         |                     |                  |
|           | 50-59  | renewal), Yes               | Value )                                   | Applies             | 0.67             |
|           |        |                             | Elite , Extended,                         |                     |                  |
|           |        | Remove (at                  | Golden Blanket ,<br>Homeowner , Market    |                     |                  |
|           | 50-59  | renewal), Yes               | Value                                     | Does Not Apply      | 0.74             |
|           |        | 2 27,7 22                   | Elite , Extended,                         |                     |                  |
|           |        |                             | Golden Blanket,                           |                     |                  |
|           | 50.50  | Remove (at                  | Homeowner , Market                        |                     | 0.50             |
|           | 50-59  | renewal), Yes               | Value                                     | Applies             | 0.58             |
|           | 60-69  | Future (add at renewal), No |   | Does Not Apply      | 0.83             |
|           | 100 00 | 10.101141), 140             | Not(Elite , Extended,                     | 2000 NOT Apply      | 0.00             |
|           |        |                             | Golden Blanket,                           |                     |                  |
|           |        | Remove (at                  | Homeowner , Market                        |                     |                  |
|           | 60-69  | renewal), Yes               | Value )                                   | Does Not Apply      | 0.83             |
|           | 60-69  | Future (add at renewal), No |   | Applies             | 0.67             |
|           | 00-03  | Remove (at                  | Not(Elite , Extended,                     | <u> Дринея</u>      | 0.07             |
|           | 60-69  | renewal), Yes               | Golden Blanket,                           | Applies             | 0.67             |

|           | Financial Responsibility | Home and Car Discount                   | Homeowner Policy Form  |                     |                  |
|-----------|--------------------------|---|--|---------------------|------------------|
| Sub-chart | Code                     | Code                                    | Code   | Multi-Car Indicator | BI Matrix Factor |
|           |                          |   | Homeowner , Market<br>Value )  |                     |                  |
|           | 60-69                    | Remove (at renewal), Yes                | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.74             |
|           |                          | Remove (at                              | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market                |                     |                  |
|           | 60-69                    | renewal), Yes                           | Value  | Applies             | 0.59             |
|           | 70-79                    | Future (add at renewal), No             |  | Does Not Apply      | 0.83             |
|           | 70-79                    | Remove (at renewal), Yes                | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.83             |
|           | 70-79                    | Future (add at renewal), No             |  | Applies             | 0.67             |
|           | 70-79                    | Remove (at renewal), Yes                | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.67             |
|           | 70-79                    | Remove (at renewal), Yes                | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.74             |
|           | 70-79                    | Remove (at renewal), Yes Future (add at | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.59             |
|           | 80-85                    | renewal), No                            |  | Does Not Apply      | 0.85             |
|           | 80-85                    | Remove (at<br>renewal), Yes             | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.85             |
|           | 80-85                    | Future (add at renewal), No             |  | Applies             | 0.69             |
|           | 80-85                    | Remove (at renewal), Yes                | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.69             |
|           | 80-85                    | Remove (at renewal), Yes                | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.74             |
|           | 80-85                    | Remove (at renewal), Yes                | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.59             |
|           | 86-89                    | Future (add at<br>renewal), No          |  | Does Not Apply      | 0.85             |

|           | Financial Responsibility | Home and Car Discount                 | Homeowner Policy Form                 |                     |                  |
|-----------|--------------------------|---------------------------------------|---------------------------------------|---------------------|------------------|
| Sub-chart | Code                     | Code                                  | Code                                  | Multi-Car Indicator | BI Matrix Factor |
|           |                          |                                       | Not(Elite, Extended,                  |                     |                  |
|           |                          | Damesta (et                           | Golden Blanket,                       |                     |                  |
|           | 86-89                    | Remove (at renewal), Yes              | Homeowner , Market<br>Value )         | Does Not Apply      | 0.85             |
|           | 00-09                    | Future (add at                        | value )                               | Does Not Apply      | 0.65             |
|           | 86-89                    | renewal), No                          |                                       | Applies             | 0.69             |
|           | 00 00                    | renewally, 140                        | Not(Elite , Extended,                 | тррноз              | 0.00             |
|           |                          |                                       | Golden Blanket,                       |                     |                  |
|           |                          | Remove (at                            | Homeowner, Market                     |                     |                  |
|           | 86-89                    | renewal), Yes                         | Value)                                | Applies             | 0.69             |
|           |                          |                                       | Elite , Extended,                     |                     |                  |
|           |                          |                                       | Golden Blanket,                       |                     |                  |
|           |                          | Remove (at                            | Homeowner , Market                    |                     |                  |
|           | 86-89                    | renewal), Yes                         | Value                                 | Does Not Apply      | 0.74             |
|           |                          |                                       | Elite , Extended,                     |                     |                  |
|           |                          | _ , ,                                 | Golden Blanket,                       |                     |                  |
|           | 86-89                    | Remove (at                            | Homeowner , Market<br>Value           |                     | 0.50             |
|           | 00-89                    | renewal), Yes                         | value                                 | Applies             | 0.59             |
|           | 90-94                    | Future (add at renewal), No           |                                       | Does Not Apply      | 0.86             |
|           | 90-94                    | i enewai), No                         | Not(Elite , Extended,                 | Does Not Apply      | 0.00             |
|           |                          |                                       | Golden Blanket,                       |                     |                  |
|           |                          | Remove (at                            | Homeowner, Market                     |                     |                  |
|           | 90-94                    | renewal), Yes                         | Value)                                | Does Not Apply      | 0.86             |
|           |                          | Future (add at                        |                                       | 117                 |                  |
|           | 90-94                    | renewal), No                          |                                       | Applies             | 0.70             |
|           |                          | i .                                   | Not(Elite , Extended,                 |                     |                  |
|           |                          |                                       | Golden Blanket,                       |                     |                  |
|           |                          | Remove (at                            | Homeowner , Market                    |                     |                  |
|           | 90-94                    | renewal), Yes                         | Value )                               | Applies             | 0.70             |
|           |                          |                                       | Elite , Extended,                     |                     |                  |
|           |                          | _ ,                                   | Golden Blanket,                       |                     |                  |
|           | 00.04                    | Remove (at                            | Homeowner , Market                    |                     | 0.74             |
|           | 90-94                    | renewal), Yes                         | Value                                 | Does Not Apply      | 0.74             |
|           |                          |                                       | Elite , Extended,<br>Golden Blanket , |                     |                  |
|           |                          | Remove (at                            | Homeowner, Market                     |                     |                  |
|           | 90-94                    | renewal), Yes                         | Value                                 | Applies             | 0.60             |
|           |                          | Future (add at                        |                                       |                     |                  |
|           | 95-100                   | renewal), No                          |                                       | Does Not Apply      | 0.86             |
|           | 1                        | · · · · · · · · · · · · · · · · · · · | Not(Elite , Extended,                 | ,                   |                  |
|           |                          |                                       | Golden Blanket,                       |                     |                  |
|           |                          | Remove (at                            | Homeowner , Market                    |                     |                  |
|           | 95-100                   | renewal), Yes                         | Value )                               | Does Not Apply      | 0.86             |
|           |                          | Future (add at                        |                                       |                     |                  |
|           | 95-100                   | renewal), No                          |                                       | Applies             | 0.70             |
|           |                          |                                       | Not(Elite , Extended,                 |                     |                  |
|           |                          | <b>.</b>                              | Golden Blanket,                       |                     |                  |
|           | 05 100                   | Remove (at                            | Homeowner , Market                    |                     | 0.70             |
|           | 95-100                   | renewal), Yes                         | Value)                                | Applies             | 0.70             |
|           | 05 100                   | Remove (at                            | Elite , Extended,                     | Doog Not Apply      | 0.74             |
|           | 95-100                   | renewal), Yes                         | Golden Blanket,                       | Does Not Apply      | 0.74             |

|           |        | Home and Car Discount                  | Homeowner Policy Form                     |                     |                  |
|-----------|--------|--|---|---------------------|------------------|
| Sub-chart | Code   | Code                                   | Code<br>Homeowner , Market                | Multi-Car Indicator | BI Matrix Factor |
|           |        |  | Value                                     |                     |                  |
|           |        |  | Elite , Extended,                         |                     |                  |
|           |        |  | Golden Blanket,                           |                     |                  |
|           | 95-100 | Remove (at renewal), Yes               | Homeowner , Market<br>Value               | Applies             | 0.60             |
|           | 93-100 | Future (add at                         | value                                     | Applies             | 0.00             |
|           | 993    | renewal), No                           |   | Does Not Apply      | 0.86             |
|           |        | ,,                                     | Not(Elite , Extended,                     | ,                   |                  |
|           |        |  | Golden Blanket,                           |                     |                  |
|           | 993    | Remove (at                             | Homeowner , Market                        |                     | 0.86             |
|           | 993    | renewal), Yes<br>Future (add at        | Value )                                   | Does Not Apply      | 0.00             |
|           | 993    | renewal), No                           |   | Applies             | 0.70             |
|           |        | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | Not(Elite , Extended,                     |                     |                  |
|           |        | <u></u>                                | Golden Blanket,                           |                     |                  |
|           | 002    | Remove (at                             | Homeowner , Market                        |                     | 0.70             |
|           | 993    | renewal), Yes                          | Value ) Elite , Extended,                 | Applies             | 0.70             |
|           |        |  | Golden Blanket,                           |                     |                  |
|           |        | Remove (at                             | Homeowner , Market                        |                     |                  |
|           | 993    | renewal), Yes                          | Value                                     | Does Not Apply      | 0.74             |
|           |        |  | Elite , Extended,                         |                     |                  |
|           |        | Remove (at                             | Golden Blanket ,<br>Homeowner , Market    |                     |                  |
|           | 993    | renewal), Yes                          | Value                                     | Applies             | 0.60             |
|           |        | Future (add at                         |   |                     |                  |
|           | 998    | renewal), No                           |   | Does Not Apply      | 0.87             |
|           |        |  | Not(Elite , Extended,                     |                     |                  |
|           |        | Remove (at                             | Golden Blanket ,<br>Homeowner , Market    |                     |                  |
|           | 998    | renewal), Yes                          | Value)                                    | Does Not Apply      | 0.87             |
|           |        | Future (add at                         |   |                     |                  |
|           | 998    | renewal), No                           |   | Applies             | 0.70             |
|           |        |  | Not(Elite , Extended,                     |                     |                  |
|           |        | Remove (at                             | Golden Blanket ,<br>Homeowner , Market    |                     |                  |
|           | 998    | renewal), Yes                          | Value)                                    | Applies             | 0.70             |
|           |        |  | Elite , Extended,                         |                     |                  |
|           |        | <u></u>                                | Golden Blanket,                           |                     |                  |
|           | 998    | Remove (at renewal), Yes               | Homeowner , Market<br>Value               |                     | 0.74             |
|           | 330    | renewaij, tes                          | Elite , Extended,                         | Does Not Apply      | 0.74             |
|           |        |  | Golden Blanket,                           |                     |                  |
|           |        | Remove (at                             | Homeowner, Market                         |                     |                  |
|           | 998    | renewal), Yes                          | Value                                     | Applies             | 0.60             |
|           | 000    | Future (add at                         |   | Door Nat Assats     | 0.07             |
|           | 999    | renewal), No                           | Not/Elita Evtanded                        | Does Not Apply      | 0.87             |
|           |        |  | Not(Elite , Extended,<br>Golden Blanket , |                     |                  |
|           |        | Remove (at                             | Homeowner , Market                        |                     |                  |
|           | 999    | renewal), Yes                          | Value )                                   | Does Not Apply      | 0.87             |

|  | Financial Responsibility | Home and Car Discount                        | Homeowner Policy Form  |                        |                  |
|--|--------------------------|--|--|------------------------|------------------|
| Sub-chart                                | Code                     | Code   | Code   | Multi-Car Indicator    | BI Matrix Factor |
|  | 999                      | Future (add at renewal), No                  |  | Applies                | 0.70             |
|  |                          | Remove (at                                   | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market            |                        |                  |
|  | 999                      | renewal), Yes                                | Value )  | Applies                | 0.70             |
|  | 999                      | Remove (at renewal), Yes                     | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply         | 0.74             |
|  | 999                      | Remove (at<br>renewal), Yes                  | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies                | 0.60             |
| Rated Threshold H or K (>25/50,<100/300) | 5-9                      | Future (add at renewal), No                  |  | Does Not Apply         | 0.81             |
|  | 5-9                      | Remove (at renewal), Yes                     | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply         | 0.81             |
|  | 5-9                      | Future (add at renewal), No                  | ,  | Applies                | 0.61             |
|  | 5-9                      | Remove (at renewal), Yes                     | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies                | 0.61             |
|  | 5-9                      | Remove (at renewal), Yes                     | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       |                        | 0.70             |
|  | 5-9                      | Remove (at renewal), Yes                     | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies                | 0.53             |
|  | 10-19                    | Future (add at renewal), No                  |  | Does Not Apply         | 0.81             |
|  | 10.10                    | Remove (at                                   | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market            |                        | 0.94             |
|  | 10-19                    | renewal), Yes<br>Future (add at              | Value )  | Does Not Apply         | 0.81             |
|  | 10-19                    | Remove (at                                   | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market            |                        | 0.61             |
|  | 10-19                    | renewal), Yes                                | Value ) Elite , Extended, Golden Blanket , Homeowner , Market              |                        | 0.61             |
|  | 10-19                    | renewal), Yes<br>Remove (at<br>renewal), Yes | Value<br>Elite , Extended,<br>Golden Blanket ,                             | Does Not Apply Applies | 0.70             |

|           | Financial Responsibility | Home and Car Discount       | Homeowner Policy Form                     |                     |                  |
|-----------|--------------------------|-----------------------------|---|---------------------|------------------|
| Sub-chart | Code                     | Code                        | Code                                      | Multi-Car Indicator | BI Matrix Factor |
|           |                          |                             | Homeowner , Market<br>Value               |                     |                  |
|           |                          | Future (add at              | value                                     |                     |                  |
|           | 20-29                    | renewal), No                |   | Does Not Apply      | 0.82             |
|           |                          |                             | Not(Elite , Extended,                     |                     |                  |
|           |                          |                             | Golden Blanket,                           |                     |                  |
|           | 20-29                    | Remove (at renewal), Yes    | Homeowner , Market<br>Value )             | Does Not Apply      | 0.82             |
|           | 20 20                    | Future (add at              | value )                                   | Восо Постирыу       | 0.02             |
|           | 20-29                    | renewal), No                |   | Applies             | 0.62             |
|           |                          |                             | Not(Elite , Extended,                     |                     |                  |
|           |                          | Domayo (at                  | Golden Blanket,                           |                     |                  |
|           | 20-29                    | Remove (at renewal), Yes    | Homeowner , Market<br>Value )             | Applies             | 0.62             |
|           |                          |                             | Elite , Extended,                         |                     |                  |
|           |                          |                             | Golden Blanket,                           |                     |                  |
|           | 20-29                    | Remove (at                  | Homeowner, Market                         |                     | 0.71             |
|           | 20-29                    | renewal), Yes               | Value<br>Elite , Extended,                | Does Not Apply      | 0.71             |
|           |                          |                             | Golden Blanket,                           |                     |                  |
|           |                          | Remove (at                  | Homeowner , Market                        |                     |                  |
|           | 20-29                    | renewal), Yes               | Value                                     | Applies             | 0.54             |
|           | 30-39                    | Future (add at              |   | Doos Not Apply      | 0.82             |
|           | 30-39                    | renewal), No                | Not(Elite , Extended,                     | Does Not Apply      | 0.62             |
|           |                          |                             | Golden Blanket,                           |                     |                  |
|           |                          | Remove (at                  | Homeowner, Market                         |                     |                  |
|           | 30-39                    | renewal), Yes               | Value )                                   | Does Not Apply      | 0.82             |
|           | 30-39                    | Future (add at renewal), No |   | Applies             | 0.62             |
|           | 30-33                    | renewally, 140              | Not(Elite , Extended,                     | Арріїез             | 0.02             |
|           |                          |                             | Golden Blanket,                           |                     |                  |
|           |                          | Remove (at                  | Homeowner , Market                        |                     |                  |
|           | 30-39                    | renewal), Yes               | Value )                                   | Applies             | 0.62             |
|           |                          |                             | Elite , Extended,<br>Golden Blanket ,     |                     |                  |
|           |                          | Remove (at                  | Homeowner, Market                         |                     |                  |
|           | 30-39                    | renewal), Yes               | Value                                     | Does Not Apply      | 0.71             |
|           |                          |                             | Elite , Extended,                         |                     |                  |
|           |                          | Remove (at                  | Golden Blanket ,<br>Homeowner , Market    |                     |                  |
|           | 30-39                    | renewal), Yes               | Value                                     | Applies             | 0.54             |
|           |                          | Future (add at              |   |                     |                  |
|           | 40-49                    | renewal), No                |   | Does Not Apply      | 0.84             |
|           |                          |                             | Not(Elite , Extended,<br>Golden Blanket , |                     |                  |
|           |                          | Remove (at                  | Homeowner , Market                        |                     |                  |
|           | 40-49                    | renewal), Yes               | Value)                                    | Does Not Apply      | 0.84             |
|           |                          | Future (add at              |   |                     |                  |
|           | 40-49                    | renewal), No                | <br>                                      | Applies             | 0.67             |
|           | 40-49                    | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket , | Annlies             | 0.67             |
| I         | <b>1</b> 40-49           | lienewai), 168              | Golden Blanket,                           | Applies             | 0.07             |

|           |       | Home and Car Discount       | Homeowner Policy Form  |                     |                  |
|-----------|-------|-----------------------------|--|---------------------|------------------|
| Sub-chart | Code  | Code                        | Code   | Multi-Car Indicator | BI Matrix Factor |
|           |       |                             | Homeowner , Market<br>Value )  |                     |                  |
|           | 40-49 | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.73             |
|           |       |                             | Elite , Extended,<br>Golden Blanket ,                                      |                     |                  |
|           | 40-49 | Remove (at renewal), Yes    | Homeowner , Market<br>Value  | Applies             | 0.58             |
|           | 50-59 | Future (add at renewal), No |  | Does Not Apply      | 0.84             |
|           | 50-59 | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.84             |
|           | 50-59 | Future (add at renewal), No | ,  | Applies             | 0.67             |
|           | 50-59 | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) |                     | 0.67             |
|           | 50-59 | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.73             |
|           | 50-59 | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.58             |
|           | 60-69 | renewal), No                |  | Does Not Apply      | 0.85             |
|           | 60-69 | Remove (at<br>renewal), Yes | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.85             |
|           | 60-69 | Future (add at renewal), No |  | Applies             | 0.67             |
|           | 60-69 | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.67             |
|           | 60-69 | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.74             |
|           | 60-69 | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.59             |
|           | 70-79 | Future (add at renewal), No |  | Does Not Apply      | 0.85             |

|           | Financial Responsibility | Home and Car Discount | Homeowner Policy Form                  |   |                  |
|-----------|--------------------------|-----------------------|--|---|------------------|
| Sub-chart | Code                     | Code                  | Code                                   | Multi-Car Indicator                     | BI Matrix Factor |
|           |                          |                       | Not(Elite , Extended,                  |   |                  |
|           |                          | D /                   | Golden Blanket,                        |   |                  |
|           | 70.70                    | Remove (at            | Homeowner, Market                      |   | 0.05             |
|           | 70-79                    | renewal), Yes         | Value )                                | Does Not Apply                          | 0.85             |
|           | 70.70                    | Future (add at        |  | Applies                                 | 0.67             |
|           | 70-79                    | renewal), No          |  | Applies                                 | 0.67             |
|           |                          |                       | Not(Elite , Extended,                  |   |                  |
|           |                          | Remove (at            | Golden Blanket ,<br>Homeowner , Market |   |                  |
|           | 70-79                    | renewal), Yes         | Value)                                 | Applies                                 | 0.67             |
|           | 1013                     | renewal), res         | Elite , Extended,                      | присо                                   | 0.07             |
|           |                          |                       | Golden Blanket,                        |   |                  |
|           |                          | Remove (at            | Homeowner, Market                      |   |                  |
|           | 70-79                    | renewal), Yes         | Value                                  | Does Not Apply                          | 0.74             |
|           | 10.0                     | ,,                    | Elite , Extended,                      | 2 - с с с с с с с с с с с с с с с с с с |                  |
|           |                          |                       | Golden Blanket,                        |   |                  |
|           |                          | Remove (at            | Homeowner, Market                      |   |                  |
|           | 70-79                    | renewal), Yes         | Value                                  | Applies                                 | 0.59             |
|           |                          | Future (add at        |  |   |                  |
|           | 80-85                    | renewal), No          |  | Does Not Apply                          | 0.87             |
|           |                          | ,                     | Not(Elite , Extended,                  |   |                  |
|           |                          |                       | Golden Blanket,                        |   |                  |
|           |                          | Remove (at            | Homeowner, Market                      |   |                  |
|           | 80-85                    | renewal), Yes         | Value)                                 | Does Not Apply                          | 0.87             |
|           | T T                      | Future (add at        |  | ,,,,                                    |                  |
|           | 80-85                    | renewal), No          |  | Applies                                 | 0.67             |
|           |                          |                       | Not(Elite , Extended,                  |   |                  |
|           |                          |                       | Golden Blanket,                        |   |                  |
|           |                          | Remove (at            | Homeowner, Market                      |   |                  |
|           | 80-85                    | renewal), Yes         | Value)                                 | Applies                                 | 0.67             |
|           |                          |                       | Elite , Extended,                      |   |                  |
|           |                          |                       | Golden Blanket ,                       |   |                  |
|           |                          | Remove (at            | Homeowner , Market                     |   |                  |
|           | 80-85                    | renewal), Yes         | Value                                  | Does Not Apply                          | 0.76             |
|           |                          |                       | Elite , Extended,                      |   |                  |
|           |                          |                       | Golden Blanket,                        |   |                  |
|           | 00.05                    | Remove (at            | Homeowner, Market                      |   | 0.50             |
|           | 80-85                    | renewal), Yes         | Value                                  | Applies                                 | 0.59             |
|           |                          | Future (add at        |  | <b>.</b>                                |                  |
|           | 86-89                    | renewal), No          |  | Does Not Apply                          | 0.87             |
|           |                          |                       | Not(Elite , Extended,                  |   |                  |
|           |                          | D (                   | Golden Blanket,                        |   |                  |
|           | 06 00                    | Remove (at            | Homeowner, Market                      |   | 0.97             |
|           | 86-89                    | renewal), Yes         | Value )                                | Does Not Apply                          | 0.87             |
|           | 00.00                    | Future (add at        |  | Amplian                                 | 0.07             |
|           | 86-89                    | renewal), No          | N. (FIX                                | Applies                                 | 0.67             |
|           |                          |                       | Not(Elite , Extended,                  |   |                  |
|           |                          | Domove /st            | Golden Blanket,                        |   |                  |
|           | 96 90                    | Remove (at            | Homeowner, Market                      |   | 0.67             |
|           | 86-89                    | renewal), Yes         | Value)                                 | Applies                                 | 0.67             |
|           | 00.00                    | Remove (at            | Elite , Extended,                      | Doog Not Arrely                         | 0.76             |
|           | 86-89                    | renewal), Yes         | Golden Blanket,                        | Does Not Apply                          | 0.76             |

| Sub-chart  | Financial Responsibility Code | Home and Car Discount       | Homeowner Policy Form  | Multi-Car Indicator | BI Matrix Factor |
|------------|-------------------------------|-----------------------------|--|---------------------|------------------|
| Sub-Citait | Code                          | Code                        | Homeowner , Market<br>Value  |                     | DI WALITA FACIOI |
|            | 86-89                         | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.59             |
|            | 90-94                         | Future (add at renewal), No |  | Does Not Apply      | 0.88             |
|            | 90-94                         | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.88             |
|            | 90-94                         | Future (add at renewal), No |  | Applies             | 0.67             |
|            | 90-94                         | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.67             |
|            | 90-94                         | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.76             |
|            | 90-94                         | Remove (at<br>renewal), Yes | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.59             |
|            | 95-100                        | Future (add at renewal), No |  | Does Not Apply      | 0.88             |
|            | 95-100                        | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.88             |
|            | 95-100                        | renewal), No                |  | Applies             | 0.67             |
|            | 95-100                        | Remove (at<br>renewal), Yes | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.67             |
|            | 95-100                        | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.76             |
|            | 95-100                        | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.59             |
|            | 993                           | Future (add at renewal), No |  | Does Not Apply      | 0.88             |
|            | 993                           | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.88             |

| · ····a······ | Home and Car Discount  | Homeowner Policy Form   |  |                                     |
|---------------|--|---|--|-------------------------------------|
| Code          | Code   | Code  | Multi-Car Indicator  | BI Matrix Factor                    |
|               | Future (add at   |   |  |                                     |
| 993           | renewal), No   |   | Applies  | 0.67                                |
|               |  |   |  |                                     |
|               | Remove (at   |   |  |                                     |
| 993           |  |   |  | 0.67                                |
|               | , ,  |   | 11   |                                     |
|               |  | Golden Blanket,   |  |                                     |
|               | Remove (at   |   |  |                                     |
| 993           | renewal), Yes  |   | Does Not Apply   | 0.76                                |
|               |  |   |  |                                     |
|               | Pomovo (at   |   |  |                                     |
| 993           | `  |   |  | 0.59                                |
|               |  | Value   | 7 1991100  | 0.00                                |
| 998           | renewal), No   |   | Does Not Apply   | 0.90                                |
|               | i  | Not(Elite , Extended,   |  |                                     |
|               |  | Golden Blanket,   |  |                                     |
| 000           |  |   |  | 0.00                                |
| 998           | · · · · · · · · · · · · · · · · · · ·                              | value )   | Does Not Apply   | 0.90                                |
| 008           | ,  |   | Applies  | 0.73                                |
| 990           | renewal), NO   | Not/Elita Extended  | Applies  | 0.73                                |
|               |  |   |  |                                     |
|               | Remove (at   |   |  |                                     |
| 998           | renewal), Yes  | Value)  | Applies  | 0.73                                |
|               |  | Elite , Extended,   |  |                                     |
|               |  |   |  |                                     |
| 000           | `  |   |  | 0.70                                |
| 990           | renewai), res  | !   | Does Not Apply   | 0.79                                |
|               |  |   |  |                                     |
|               | Remove (at   |   |  |                                     |
| 998           | renewal), Yes  | Value   | Applies  | 0.64                                |
|               | Future (add at   |   |  |                                     |
| 999           | renewal), No   |   | Does Not Apply   | 0.90                                |
|               |  | Not(Elite, Extended,  |  |                                     |
|               | Pemovo (at   |   |  |                                     |
| 999           | `  |   |  | 0.90                                |
|               | · · · · · · · · · · · · · · · · · · ·                              | /   |  | 5.50                                |
| 999           | renewal), No   |   | Applies  | 0.73                                |
|               |  | Not(Elite , Extended,   | · ·  |                                     |
|               |  | Golden Blanket,   |  |                                     |
|               | Remove (at   |   |  | . =0                                |
| 999           | renewal), Yes  | · · · · · · · · · · · · · · · · · · ·   | Applies  | 0.73                                |
|               |  |   |  |                                     |
|               | Remove (at   |   |  |                                     |
| 999           | `  | Value   |  | 0.79                                |
|               |  | <u> </u>  |  |                                     |
| 999           | renewal), Yes  | Golden Blanket,   | Applies  | 0.64                                |
|               | 993<br>993<br>993<br>993<br>998<br>998<br>998<br>998<br>998<br>998 | Future (add at renewal), No  Remove (at renewal), Yes  Remove (at renewal), Yes  Remove (at renewal), Yes  Remove (at renewal), Yes  Future (add at renewal), No  Remove (at renewal), Yes  Future (add at renewal), Yes  Remove (at renewal), Yes  Remove (at renewal), Yes  Future (add at renewal), No  Remove (at renewal), Yes  Future (add at renewal), No  Remove (at renewal), Yes  Remove (at renewal), Yes | Future (add at renewal), No  Remove (at Homeowner, Market Value)  Bite, Extended, Golden Blanket, Homeowner, Market Value)  Remove (at Homeowner, Market Value)  Bite, Extended, Golden Blanket, Homeowner, Market Value  Bite, Extended, Golden Blanket, Homeowner, Market Value  Future (add at renewal), Yes Value  Future (add at renewal), No  Remove (at Homeowner, Market Value)  Future (add at renewal), No  Not(Elite, Extended, Golden Blanket, Homeowner, Market Value)  Future (add at renewal), No  Not(Elite, Extended, Golden Blanket, Homeowner, Market Value)  Future (add at renewal), Yes Value  Remove (at Homeowner, Market Value)  Elite, Extended, Golden Blanket, Homeowner, Market Value)  Future (add at renewal), Yes Value  Remove (at Homeowner, Market Value)  Future (add at renewal), Yes Value (adden Blanket, Homeowner, Market Value)  Future (add at renewal), Yes Value (adden Blanket, Homeowner, Market Value)  Future (add at renewal), Yes Value (adden Blanket, Homeowner, Market Value)  Future (add at renewal), Yes Value (adden Blanket, Homeowner, Market Value)  Future (add at renewal), Yes Value (adden Blanket, Homeowner, Market Value)  Future (add at renewal), Yes Value (adden Blanket, Homeowner, Market Value)  Future (add at renewal), Yes Value (adden Blanket, Homeowner, Market Value)  Future (add at renewal), Yes Value (adden Blanket, Homeowner, Market Value) | Future (add at renewal), No    Page |

|                   |       |                             | Homeowner Policy Form                     |                     |                  |
|-------------------|-------|-----------------------------|---|---------------------|------------------|
| Sub-chart         | Code  | Code                        | Code                                      | Multi-Car Indicator | BI Matrix Factor |
|                   |       |                             | Homeowner , Market<br>Value               |                     |                  |
| Rated Threshold O |       | Future (add at              | Value                                     |                     |                  |
| (<=25/50)         | 5-9   | renewal), No                |   | Does Not Apply      | 0.85             |
|                   |       |                             | Not(Elite , Extended,                     |                     |                  |
|                   |       | Damaya (at                  | Golden Blanket,                           |                     |                  |
|                   | 5-9   | Remove (at renewal), Yes    | Homeowner , Market<br>Value )             | Does Not Apply      | 0.85             |
|                   | 0-3   | Future (add at              | value )                                   | Does Not Apply      | 0.00             |
|                   | 5-9   | renewal), No                |   | Applies             | 0.69             |
|                   |       |                             | Not(Elite , Extended,                     |                     |                  |
|                   |       |                             | Golden Blanket,                           |                     |                  |
|                   | 5.0   | Remove (at                  | Homeowner, Market                         |                     | 0.00             |
|                   | 5-9   | renewal), Yes               | Value)                                    | Applies             | 0.69             |
|                   |       |                             | Elite , Extended,<br>Golden Blanket ,     |                     |                  |
|                   |       | Remove (at                  | Homeowner, Market                         |                     |                  |
|                   | 5-9   | renewal), Yes               | Value                                     | Does Not Apply      | 0.73             |
|                   |       |                             | Elite , Extended,                         |                     |                  |
|                   |       |                             | Golden Blanket,                           |                     |                  |
|                   | 5-9   | Remove (at renewal), Yes    | Homeowner , Market<br>Value               | Applies             | 0.62             |
|                   | J-9   | Future (add at              | value                                     | Applies             | 0.02             |
|                   | 10-19 | renewal), No                |   | Does Not Apply      | 0.85             |
|                   |       | ,,                          | Not(Elite , Extended,                     | 117                 |                  |
|                   |       |                             | Golden Blanket,                           |                     |                  |
|                   |       | Remove (at                  | Homeowner, Market                         |                     |                  |
|                   | 10-19 | renewal), Yes               | Value )                                   | Does Not Apply      | 0.85             |
|                   | 10-19 | Future (add at renewal), No |   | Applies             | 0.69             |
|                   | 10-13 | renewal), No                | Not(Elite , Extended,                     | <u>дригез</u>       | 0.09             |
|                   |       |                             | Golden Blanket,                           |                     |                  |
|                   |       | Remove (at                  | Homeowner, Market                         |                     |                  |
|                   | 10-19 | renewal), Yes               | Value )                                   | Applies             | 0.69             |
|                   |       |                             | Elite , Extended,                         |                     |                  |
|                   |       | Remove (at                  | Golden Blanket ,<br>Homeowner , Market    |                     |                  |
|                   | 10-19 | renewal), Yes               | Value                                     | Does Not Apply      | 0.73             |
|                   | 1     | <u> </u>                    | Elite , Extended,                         |                     |                  |
|                   |       |                             | Golden Blanket,                           |                     |                  |
|                   | 40.40 | Remove (at                  | Homeowner, Market                         |                     | 0.00             |
|                   | 10-19 | renewal), Yes               | Value                                     | Applies             | 0.62             |
|                   | 20-29 | Future (add at renewal), No |   | Does Not Apply      | 0.86             |
|                   | 20 20 | ionowaij, ivo               | Not(Elite , Extended,                     | 2000 ПОТ ДРРТУ      | 0.00             |
|                   |       |                             | Golden Blanket,                           |                     |                  |
|                   |       | Remove (at                  | Homeowner, Market                         |                     |                  |
|                   | 20-29 | renewal), Yes               | Value )                                   | Does Not Apply      | 0.86             |
|                   | 00.00 | Future (add at              |   | A !:                | 0.70             |
|                   | 20-29 | renewal), No                | N. (/El)                                  | Applies             | 0.70             |
|                   | 20-29 | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket , | Annlies             | 0.70             |
|                   | 20-29 | lieliewal), TeS             | Poliuen Bianket,                          | Applies             | 0.70             |

|           | Financial Responsibility | Home and Car Discount          | Homeowner Policy Form  |                     |                  |
|-----------|--------------------------|--------------------------------|--|---------------------|------------------|
| Sub-chart | Code                     | Code                           | Code   | Multi-Car Indicator | BI Matrix Factor |
|           |                          |                                | Homeowner , Market<br>Value )  |                     |                  |
|           | 20-29                    | Remove (at renewal), Yes       | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.75             |
|           |                          | Remove (at                     | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market                |                     |                  |
|           | 20-29                    | renewal), Yes                  | Value  | Applies             | 0.63             |
|           | 30-39                    | Future (add at renewal), No    |  | Does Not Apply      | 0.86             |
|           | 30-39                    | Remove (at renewal), Yes       | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.86             |
|           | 30-39                    | Future (add at renewal), No    |  | Applies             | 0.70             |
|           | 30-39                    | Remove (at renewal), Yes       | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) |                     | 0.70             |
|           | 30-39                    | Remove (at renewal), Yes       | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.75             |
|           | 30-39                    | Remove (at<br>renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.63             |
|           | 40-49                    | Future (add at renewal), No    |  | Does Not Apply      | 0.88             |
|           | 40-49                    | Remove (at<br>renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.88             |
|           | 40-49                    | Future (add at renewal), No    |  | Applies             | 0.72             |
|           | 40-49                    | Remove (at renewal), Yes       | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.72             |
|           | 40-49                    | Remove (at<br>renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.75             |
|           | 40-49                    | Remove (at renewal), Yes       | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.63             |
|           | 50-59                    | Future (add at<br>renewal), No |  | Does Not Apply      | 0.88             |

|           | Financial Responsibility                          | Home and Car Discount    | Homeowner Policy Form                 |                     |                  |
|-----------|---|--------------------------|---------------------------------------|---------------------|------------------|
| Sub-chart | Code  | Code                     | Code                                  | Multi-Car Indicator | BI Matrix Factor |
|           |   |                          | Not(Elite , Extended,                 |                     |                  |
|           |   |                          | Golden Blanket,                       |                     |                  |
|           |   | Remove (at               | Homeowner , Market                    |                     |                  |
|           | 50-59   | renewal), Yes            | Value )                               | Does Not Apply      | 0.88             |
|           |   | Future (add at           |                                       |                     |                  |
|           | 50-59   | renewal), No             |                                       | Applies             | 0.72             |
|           |   |                          | Not(Elite , Extended,                 |                     |                  |
|           |   |                          | Golden Blanket,                       |                     |                  |
|           | 50.50   | Remove (at               | Homeowner, Market                     | Ammliaa             | 0.70             |
|           | 50-59   | renewal), Yes            | Value)                                | Applies             | 0.72             |
|           |   |                          | Elite , Extended,                     |                     |                  |
|           |   | Domovo (ot               | Golden Blanket,                       |                     |                  |
|           | 50-59   | Remove (at renewal), Yes | Homeowner , Market<br>Value           | Does Not Apply      | 0.75             |
|           | 30-39   | Teriewai), Tes           | ļ                                     | Does Not Apply      | 0.75             |
|           |   |                          | Elite , Extended,<br>Golden Blanket , |                     |                  |
|           |   | Remove (at               | Homeowner, Market                     |                     |                  |
|           | 50-59   | renewal), Yes            | Value                                 | Applies             | 0.63             |
|           | <del>                                      </del> | Future (add at           | ·····                                 | 11                  |                  |
|           | 60-69   | renewal), No             |                                       | Does Not Apply      | 0.90             |
|           |   | , , , , , , ,            | Not(Elite , Extended,                 |                     |                  |
|           |   |                          | Golden Blanket,                       |                     |                  |
|           |   | Remove (at               | Homeowner, Market                     |                     |                  |
|           | 60-69   | renewal), Yes            | Value)                                | Does Not Apply      | 0.90             |
|           |   | Future (add at           | ,                                     | 11.7                |                  |
|           | 60-69   | renewal), No             |                                       | Applies             | 0.74             |
|           |   | ,,                       | Not(Elite , Extended,                 |                     |                  |
|           |   |                          | Golden Blanket,                       |                     |                  |
|           |   | Remove (at               | Homeowner, Market                     |                     |                  |
|           | 60-69   | renewal), Yes            | Value )                               | Applies             | 0.74             |
|           |   |                          | Elite , Extended,                     |                     |                  |
|           |   |                          | Golden Blanket,                       |                     |                  |
|           |   | Remove (at               | Homeowner , Market                    |                     |                  |
|           | 60-69   | renewal), Yes            | Value                                 | Does Not Apply      | 0.77             |
|           |   |                          | Elite , Extended,                     |                     |                  |
|           |   |                          | Golden Blanket,                       |                     |                  |
|           |   | Remove (at               | Homeowner, Market                     |                     |                  |
|           | 60-69   | renewal), Yes            | Value                                 | Applies             | 0.64             |
|           |   | Future (add at           |                                       |                     |                  |
|           | 70-79   | renewal), No             |                                       | Does Not Apply      | 0.90             |
|           |   |                          | Not(Elite , Extended,                 |                     |                  |
|           |   | D ( )                    | Golden Blanket,                       |                     |                  |
|           | 70.70   | Remove (at               | Homeowner, Market                     | Doos Not Apply      | 0.00             |
|           | 70-79   | renewal), Yes            | Value )                               | Does Not Apply      | 0.90             |
|           | 70.70   | Future (add at           |                                       | Annline             | 0.74             |
|           | 70-79   | renewal), No             | <br>                                  | Applies             | 0.74             |
|           |   |                          | Not(Elite , Extended,                 |                     |                  |
|           |   | Domovio (st              | Golden Blanket,                       |                     |                  |
|           | 70-79   | Remove (at               | Homeowner, Market                     |                     | 0.74             |
|           | 10-18   | renewal), Yes            | Value)                                | Applies             | 0.74             |
|           | 70.70   | Remove (at               | Elite , Extended,                     | Doos Not Arriv      | 0.77             |
|           | 70-79   | renewal), Yes            | Golden Blanket,                       | Does Not Apply      | 0.77             |

|           | Financial Responsibility | Home and Car Discount       | Homeowner Policy Form  |                     |                  |
|-----------|--------------------------|-----------------------------|--|---------------------|------------------|
| Sub-chart | Code                     | Code                        | Code   | Multi-Car Indicator | BI Matrix Factor |
|           |                          |                             | Homeowner , Market<br>Value  |                     |                  |
|           | 70-79                    | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.64             |
|           | 80-85                    | Future (add at renewal), No |  | Does Not Apply      | 0.92             |
|           | 80-85                    | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.92             |
|           | 80-85                    | renewal), No                |  | Applies             | 0.75             |
|           | 80-85                    | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.75             |
|           | 80-85                    | Remove (at<br>renewal), Yes | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.79             |
|           | 80-85                    | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.66             |
|           | 86-89                    | Future (add at renewal), No |  | Does Not Apply      | 0.92             |
|           | 86-89                    | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.92             |
|           | 86-89                    | Future (add at renewal), No |  | Applies             | 0.75             |
|           | 86-89                    | Remove (at<br>renewal), Yes | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.75             |
|           | 86-89                    | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.79             |
|           | 86-89                    | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.66             |
|           | 90-94                    | Future (add at renewal), No |  | Does Not Apply      | 0.94             |
|           | 90-94                    | Remove (at<br>renewal), Yes | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) |                     | 0.94             |

|           | Financial Responsibility | Home and Car Discount                  | Homeowner Policy Form                  |                     |                  |
|-----------|--------------------------|--|--|---------------------|------------------|
| Sub-chart | Code                     | Code                                   | Code                                   | Multi-Car Indicator | BI Matrix Factor |
|           |                          | Future (add at                         |  |                     |                  |
|           | 90-94                    | renewal), No                           |  | Applies             | 0.76             |
|           |                          |  | Not(Elite , Extended,                  |                     |                  |
|           |                          | Domovo (ot                             | Golden Blanket ,                       |                     |                  |
|           | 90-94                    | Remove (at renewal), Yes               | Homeowner , Market<br>Value )          | Applies             | 0.76             |
|           | 90-94                    | lenewai), 165                          | · · · · · · · · · · · · · · · · · · ·  | Applies             | 0.76             |
|           |                          |  | Elite , Extended,<br>Golden Blanket ,  |                     |                  |
|           |                          | Remove (at                             | Homeowner, Market                      |                     |                  |
|           | 90-94                    | renewal), Yes                          | Value                                  | Does Not Apply      | 0.80             |
|           | 1                        | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | Elite , Extended,                      | 11.7                |                  |
|           |                          |  | Golden Blanket,                        |                     |                  |
|           |                          | Remove (at                             | Homeowner, Market                      |                     |                  |
|           | 90-94                    | renewal), Yes                          | Value                                  | Applies             | 0.68             |
|           |                          | Future (add at                         |  |                     |                  |
|           | 95-100                   | renewal), No                           |  | Does Not Apply      | 0.94             |
|           |                          |  | Not(Elite , Extended,                  |                     |                  |
|           |                          | <u>_</u> .                             | Golden Blanket,                        |                     |                  |
|           | 05.400                   | Remove (at                             | Homeowner, Market                      | Dana N. (A. )       | 0.04             |
|           | 95-100                   | renewal), Yes                          | Value )                                | Does Not Apply      | 0.94             |
|           |                          | Future (add at                         |  |                     | o ==o            |
|           | 95-100                   | renewal), No                           |  | Applies             | 0.76             |
|           |                          |  | Not(Elite , Extended,                  |                     |                  |
|           |                          | Remove (at                             | Golden Blanket ,<br>Homeowner , Market |                     |                  |
|           | 95-100                   | renewal), Yes                          | Value)                                 | Applies             | 0.76             |
|           | 30 100                   | renewary, res                          | Elite , Extended,                      | присо               | 0.70             |
|           |                          |  | Golden Blanket,                        |                     |                  |
|           |                          | Remove (at                             | Homeowner, Market                      |                     |                  |
|           | 95-100                   | renewal), Yes                          | Value                                  | Does Not Apply      | 0.80             |
|           |                          | ì                                      | Elite , Extended,                      |                     |                  |
|           |                          |  | Golden Blanket,                        |                     |                  |
|           |                          | Remove (at                             | Homeowner , Market                     |                     |                  |
|           | 95-100                   | renewal), Yes                          | Value                                  | Applies             | 0.68             |
|           |                          | Future (add at                         |  |                     |                  |
|           | 993                      | renewal), No                           |  | Does Not Apply      | 0.94             |
|           |                          |  | Not(Elite , Extended,                  |                     |                  |
|           |                          | Demove (=t                             | Golden Blanket,                        |                     |                  |
|           | 993                      | Remove (at renewal), Yes               | Homeowner , Market<br>Value )          | Does Not Apply      | 0.94             |
|           | 99 <b>0</b>              | ·                                      | value j                                | Does Mor Whhis      | 0.34             |
|           | 993                      | Future (add at renewal), No            |  | Applies             | 0.76             |
|           | 000                      | ronowan, No                            | Not(Elite , Extended,                  | , ipplies           | 0.70             |
|           |                          |  | Golden Blanket,                        |                     |                  |
|           |                          | Remove (at                             | Homeowner, Market                      |                     |                  |
|           | 993                      | renewal), Yes                          | Value)                                 | Applies             | 0.76             |
|           |                          |  | Elite , Extended,                      |                     |                  |
|           |                          |  | Golden Blanket,                        |                     |                  |
|           |                          | Remove (at                             | Homeowner, Market                      |                     |                  |
|           | 993                      | renewal), Yes                          | Value                                  | Does Not Apply      | 0.80             |
|           |                          | Remove (at                             | Elite , Extended,                      |                     |                  |
|           | 993                      | renewal), Yes                          | Golden Blanket,                        | Applies             | 0.68             |

|           | Financial Responsibility | Home and Car Discount       | Homeowner Policy Form  |                     |                  |
|-----------|--------------------------|-----------------------------|--|---------------------|------------------|
| Sub-chart | Code                     | Code                        | Code   | Multi-Car Indicator | BI Matrix Factor |
|           |                          |                             | Homeowner , Market<br>Value  |                     |                  |
|           |                          | Future (add at              |  |                     |                  |
|           | 998                      | renewal), No                |  | Does Not Apply      | 1.01             |
|           |                          | Remove (at                  | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market            |                     |                  |
|           | 998                      | renewal), Yes               | Value )  | Does Not Apply      | 1.01             |
|           | 998                      | Future (add at renewal), No |  | Applies             | 0.80             |
|           | 998                      | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.80             |
|           | 998                      | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.85             |
|           | 998                      | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.71             |
|           | 999                      | Future (add at renewal), No |  | Does Not Apply      | 1.01             |
|           | 999                      | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 1.01             |
|           | 999                      | Future (add at renewal), No |  | Applies             | 0.80             |
|           | 999                      | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.80             |
|           | 999                      | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.85             |
|           | 999                      | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.71             |

## RX03TM13: COLL COLL Matrix Factor \*\*

Effective Date: MAR-23-2013

| Sub-chart - High Level                   | Rated Threshold            |
|--|----------------------------|
| Rated Threshold G                        | G ( Greater Than =100/300) |
| Rated Threshold H or K (>25/50,<100/300) | H, K                       |
| Rated Threshold O (<=25/50)              | O ( Less Than = 25/50 )    |

|                   | Financial Respon | nsibility Home and Car Discou | unt Homeowner Policy Form  |                     |                    |
|-------------------|------------------|-------------------------------|--|---------------------|--------------------|
| Sub-chart         | Code             | Code                          | Code   | Multi-Car Indicator | COLL Matrix Factor |
| Rated Threshold G | 5-9              | Future (add at renewal), No   |  | Does Not Apply      | 0.82               |
|                   | 5-9              | Remove (at renewal), Yes      | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) |                     | 0.82               |
|                   | 5-9              | Future (add at renewal), No   |  | Applies             | 0.68               |
|                   | 5-9              | Remove (at renewal), Yes      | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.68               |
|                   | 5-9              | Remove (at renewal), Yes      | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.74               |
|                   | 5-9              | Remove (at renewal), Yes      | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.59               |
|                   | 10-19            | Future (add at renewal), No   |  | Does Not Apply      | 0.82               |
|                   | 10-19            | Remove (at renewal), Yes      | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.82               |
|                   | 10-19            | Future (add at renewal), No   |  | Applies             | 0.68               |
|                   | 10-19            | Remove (at renewal), Yes      | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.68               |
|                   | 10-19            | Remove (at renewal), Yes      | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       |                     | 0.74               |
|                   | 10-19            | Remove (at renewal), Yes      | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.59               |
|                   | 20-29            | Future (add at renewal), No   |  | Does Not Apply      | 0.83               |
|                   | 20-29            | Remove (at renewal), Yes      | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) |                     | 0.83               |
|                   | 20-29            | Future (add at renewal), No   |  | Applies             | 0.68               |
|                   | 20-29            | Remove (at renewal), Yes      | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.68               |

|           | Financial Responsibility | Home and Car Discount    | Homeowner Policy Form                   |                     |                    |
|-----------|--------------------------|--------------------------|---|---------------------|--------------------|
| Sub-chart | Code                     | Code                     | Code                                    | Multi-Car Indicator | COLL Matrix Factor |
|           | İ                        |                          | Elite , Extended,                       |                     |                    |
|           |                          |                          | Golden Blanket,                         |                     |                    |
|           |                          | Remove (at               | Homeowner, Market                       |                     |                    |
|           | 20-29                    | renewal), Yes            | Value                                   | Does Not Apply      | 0.74               |
|           |                          |                          | Elite , Extended,                       |                     |                    |
|           |                          | Pomovo (at               | Golden Blanket ,<br>Homeowner , Market  |                     |                    |
|           | 20-29                    | Remove (at renewal), Yes | Value                                   | Applies             | 0.59               |
|           | 20-23                    | Future (add at           | value                                   | Арріїсэ             | 0.55               |
|           | 30-39                    | renewal), No             |   | Does Not Apply      | 0.83               |
|           |                          |                          | Not(Elite , Extended,                   | 2000 г. от г        | 0.00               |
|           |                          |                          | Golden Blanket,                         |                     |                    |
|           |                          | Remove (at               | Homeowner, Market                       |                     |                    |
|           | 30-39                    | renewal), Yes            | Value)                                  | Does Not Apply      | 0.83               |
|           |                          | Future (add at           |   |                     |                    |
|           | 30-39                    | renewal), No             |   | Applies             | 0.68               |
|           |                          |                          | Not(Elite , Extended,                   |                     |                    |
|           |                          |                          | Golden Blanket,                         |                     |                    |
|           | 20.20                    | Remove (at               | Homeowner, Market                       |                     | 0.00               |
|           | 30-39                    | renewal), Yes            | Value)                                  | Applies             | 0.68               |
|           |                          |                          | Elite , Extended,<br>Golden Blanket ,   |                     |                    |
|           |                          | Remove (at               | Homeowner, Market                       |                     |                    |
|           | 30-39                    | renewal), Yes            | Value                                   | Does Not Apply      | 0.74               |
|           |                          | , , , , , , , , ,        | Elite , Extended,                       |                     |                    |
|           |                          |                          | Golden Blanket,                         |                     |                    |
|           |                          | Remove (at               | Homeowner, Market                       |                     |                    |
|           | 30-39                    | renewal), Yes            | Value                                   | Applies             | 0.59               |
|           |                          | Future (add at           |   |                     |                    |
|           | 40-49                    | renewal), No             |   | Does Not Apply      | 0.83               |
|           |                          |                          | Not(Elite, Extended,                    |                     |                    |
|           |                          |                          | Golden Blanket,                         |                     |                    |
|           | 40-49                    | Remove (at renewal), Yes | Homeowner , Market<br>Value )           | Does Not Apply      | 0.83               |
|           | 40-49                    | Future (add at           | value )                                 | Does Not Apply      | 0.03               |
|           | 40-49                    | renewal), No             |   | Applies             | 0.68               |
|           | 10 10                    |                          | Not(Elite , Extended,                   |                     | 5.50               |
|           |                          |                          | Golden Blanket,                         |                     |                    |
|           |                          | Remove (at               | Homeowner , Market                      |                     |                    |
|           | 40-49                    | renewal), Yes            | Value)                                  | Applies             | 0.68               |
|           |                          |                          | Elite , Extended,                       |                     |                    |
|           |                          |                          | Golden Blanket,                         |                     |                    |
|           | 40.40                    | Remove (at               | Homeowner , Market                      | <u> </u>            | 0.74               |
|           | 40-49                    | renewal), Yes            | Value                                   | Does Not Apply      | 0.74               |
|           |                          |                          | Elite , Extended,                       |                     |                    |
|           |                          | Remove (at               | Golden Blanket ,<br>Homeowner , Market  |                     |                    |
|           | 40-49                    | renewal), Yes            | Value                                   | Applies             | 0.60               |
|           | 10 10                    | Future (add at           | . 3140                                  | pp.100              | 0.00               |
|           | 50-59                    | renewal), No             |   | Does Not Apply      | 0.83               |
|           | 1 2 2 2                  | Remove (at               | Not(Elite , Extended,                   |                     |                    |
|           | 50-59                    | renewal), Yes            | Golden Blanket,                         | Does Not Apply      | 0.83               |
| I         | 1                        | 1,,                      | 1 - 3 - 3 - 3 - 3 - 3 - 3 - 3 - 3 - 3 - | 1                   |                    |

|           | Financial Responsibility | Home and Car Discount       | Homeowner Policy Form  | <u> </u>            |                    |
|-----------|--------------------------|-----------------------------|--|---------------------|--------------------|
| Sub-chart | Code                     | Code                        | Code   | Multi-Car Indicator | COLL Matrix Factor |
|           |                          |                             | Homeowner, Market  |                     |                    |
|           |                          | Frational (and an           | Value )  |                     |                    |
|           | 50-59                    | Future (add at renewal), No |  | Applies             | 0.68               |
|           | 50-59                    | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) |                     | 0.68               |
|           |                          | ,,                          | Elite , Extended,<br>Golden Blanket ,                                      | F1 - 2-2            |                    |
|           | 50-59                    | Remove (at renewal), Yes    | Homeowner , Market<br>Value  | Does Not Apply      | 0.74               |
|           | 50-59                    | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.60               |
|           | 60-69                    | Future (add at renewal), No |  | Does Not Apply      | 0.85               |
|           | 60-69                    | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.85               |
|           | 60-69                    | Future (add at renewal), No |  | Applies             | 0.68               |
|           | 60-69                    | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.68               |
|           | 60-69                    | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.74               |
|           | 60-69                    | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.60               |
|           | 70-79                    | Future (add at renewal), No |  | Does Not Apply      | 0.85               |
|           | 70-79                    | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) |                     | 0.85               |
|           | 70-79                    | Future (add at renewal), No |  | Applies             | 0.68               |
|           | 70-79                    | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.68               |
|           | 70-79                    | Remove (at<br>renewal), Yes | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.74               |

|           | Financial Responsibility | Home and Car Discount                  | Homeowner Policy Form         |   |                    |
|-----------|--------------------------|--|-------------------------------|---|--------------------|
| Sub-chart | Code                     | Code                                   | Code                          | Multi-Car Indicator                               | COLL Matrix Factor |
|           |                          |  | Elite , Extended,             |   |                    |
|           |                          |  | Golden Blanket,               |   |                    |
|           |                          | Remove (at                             | Homeowner, Market             |   |                    |
|           | 70-79                    | renewal), Yes                          | Value                         | Applies   | 0.60               |
|           | 00.05                    | Future (add at                         |                               | <b>.</b>  | 0.05               |
|           | 80-85                    | renewal), No                           |                               | Does Not Apply                                    | 0.85               |
|           |                          |  | Not(Elite , Extended,         |   |                    |
|           |                          | Remove (at                             | Golden Blanket ,              |   |                    |
|           | 80-85                    | renewal), Yes                          | Homeowner , Market<br>Value ) | Does Not Apply                                    | 0.85               |
|           | 00 00                    | Future (add at                         | value )                       | Docs Not Apply                                    | 0.00               |
|           | 80-85                    | renewal), No                           |                               | Applies   | 0.69               |
|           | 00 00                    | renewally, 140                         | Not(Elite , Extended,         | присо   | 0.00               |
|           |                          |  | Golden Blanket,               |   |                    |
|           |                          | Remove (at                             | Homeowner, Market             |   |                    |
|           | 80-85                    | renewal), Yes                          | Value)                        | Applies   | 0.69               |
|           |                          | ,, -                                   | Elite , Extended,             | <del>' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' </del> |                    |
|           |                          |  | Golden Blanket,               |   |                    |
|           |                          | Remove (at                             | Homeowner, Market             |   |                    |
|           | 80-85                    | renewal), Yes                          | Value                         | Does Not Apply                                    | 0.74               |
|           |                          |  | Elite , Extended,             |   |                    |
|           |                          |  | Golden Blanket,               |   |                    |
|           |                          | Remove (at                             | Homeowner , Market            |   |                    |
|           | 80-85                    | renewal), Yes                          | Value                         | Applies   | 0.60               |
|           |                          | Future (add at                         |                               |   |                    |
|           | 86-89                    | renewal), No                           |                               | Does Not Apply                                    | 0.85               |
|           |                          |  | Not(Elite , Extended,         |   |                    |
|           |                          |  | Golden Blanket,               |   |                    |
|           |                          | Remove (at                             | Homeowner , Market            |   | 0.05               |
|           | 86-89                    | renewal), Yes                          | Value )                       | Does Not Apply                                    | 0.85               |
|           | 00.00                    | Future (add at                         |                               | A 15  | 0.00               |
|           | 86-89                    | renewal), No                           |                               | Applies   | 0.69               |
|           |                          |  | Not(Elite , Extended,         |   |                    |
|           |                          | Domovo (ot                             | Golden Blanket,               |   |                    |
|           | 86-89                    | Remove (at renewal), Yes               | Homeowner , Market<br>Value ) | Applies   | 0.69               |
|           | 00 00                    | ionomaly, 100                          | Elite , Extended,             | , .pp.100   | 0.00               |
|           |                          |  | Golden Blanket,               |   |                    |
|           |                          | Remove (at                             | Homeowner, Market             |   |                    |
|           | 86-89                    | renewal), Yes                          | Value                         | Does Not Apply                                    | 0.74               |
|           |                          | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | Elite , Extended,             | ,,,,  |                    |
|           |                          |  | Golden Blanket,               |   |                    |
|           |                          | Remove (at                             | Homeowner , Market            |   |                    |
|           | 86-89                    | renewal), Yes                          | Value                         | Applies   | 0.60               |
|           |                          | Future (add at                         |                               |   |                    |
|           | 90-94                    | renewal), No                           |                               | Does Not Apply                                    | 0.85               |
|           |                          |  | Not(Elite , Extended,         |   |                    |
|           |                          |  | Golden Blanket,               |   |                    |
|           |                          | Remove (at                             | Homeowner , Market            |   |                    |
|           | 90-94                    | renewal), Yes                          | Value)                        | Does Not Apply                                    | 0.85               |
|           |                          | Future (add at                         |                               |   |                    |
|           | 90-94                    | renewal), No                           |                               | Applies   | 0.69               |

|           | Financial Responsibility | Home and Car Discount       | Homeowner Policy Form                     |   |                    |
|-----------|--------------------------|-----------------------------|---|---|--------------------|
| Sub-chart | Code                     | Code                        | Code                                      | Multi-Car Indicator                     | COLL Matrix Factor |
|           |                          |                             | Not(Elite , Extended,                     |   |                    |
|           |                          |                             | Golden Blanket,                           |   |                    |
|           |                          | Remove (at                  | Homeowner, Market                         |   |                    |
|           | 90-94                    | renewal), Yes               | Value )                                   | Applies                                 | 0.69               |
|           |                          |                             | Elite , Extended,                         |   |                    |
|           |                          | Domovio (at                 | Golden Blanket ,<br>Homeowner , Market    |   |                    |
|           | 90-94                    | Remove (at renewal), Yes    | Value                                     | Does Not Apply                          | 0.74               |
|           | 90-94                    | Teriewai), Tes              | Elite , Extended,                         | Does Not Apply                          | 0.74               |
|           |                          |                             | Golden Blanket,                           |   |                    |
|           |                          | Remove (at                  | Homeowner, Market                         |   |                    |
|           | 90-94                    | renewal), Yes               | Value                                     | Applies                                 | 0.60               |
|           | 0001                     | Future (add at              | 1 4.14.0                                  | , | 0.00               |
|           | 95-100                   | renewal), No                |   | Does Not Apply                          | 0.85               |
|           | 00.00                    | , , , , , , ,               | Not(Elite , Extended,                     |   |                    |
|           |                          |                             | Golden Blanket,                           |   |                    |
|           |                          | Remove (at                  | Homeowner, Market                         |   |                    |
|           | 95-100                   | renewal), Yes               | Value )                                   | Does Not Apply                          | 0.85               |
|           |                          | Future (add at              |   |   |                    |
|           | 95-100                   | renewal), No                |   | Applies                                 | 0.69               |
|           |                          |                             | Not(Elite , Extended,                     |   |                    |
|           |                          |                             | Golden Blanket,                           |   |                    |
|           |                          | Remove (at                  | Homeowner, Market                         |   |                    |
|           | 95-100                   | renewal), Yes               | Value)                                    | Applies                                 | 0.69               |
|           |                          |                             | Elite , Extended,                         |   |                    |
|           |                          |                             | Golden Blanket,                           |   |                    |
|           |                          | Remove (at                  | Homeowner, Market                         |   |                    |
|           | 95-100                   | renewal), Yes               | Value                                     | Does Not Apply                          | 0.74               |
|           |                          |                             | Elite , Extended,                         |   |                    |
|           |                          | Damassa (at                 | Golden Blanket,                           |   |                    |
|           | 95-100                   | Remove (at renewal), Yes    | Homeowner , Market<br>Value               | Applies                                 | 0.60               |
|           | 93-100                   |                             | value                                     | Applies                                 | 0.00               |
|           | 993                      | Future (add at renewal), No |   | Does Not Apply                          | 0.85               |
|           | <br> <br>                | renewai), NO                | Niet/Elite Estand 1                       | Does Not Apply                          | 0.00               |
|           |                          |                             | Not(Elite , Extended,<br>Golden Blanket , |   |                    |
|           |                          | Remove (at                  | Homeowner, Market                         |   |                    |
|           | 993                      | renewal), Yes               | Value)                                    | Does Not Apply                          | 0.85               |
|           |                          | Future (add at              | ,   |   |                    |
|           | 993                      | renewal), No                |   | Applies                                 | 0.69               |
|           | 1777                     | ,,                          | Not(Elite , Extended,                     | 115.55                                  |                    |
|           |                          |                             | Golden Blanket,                           |   |                    |
|           |                          | Remove (at                  | Homeowner, Market                         |   |                    |
|           | 993                      | renewal), Yes               | Value)                                    | Applies                                 | 0.69               |
|           | <u> </u>                 | ĺ                           | Elite , Extended,                         |   |                    |
|           |                          |                             | Golden Blanket,                           |   |                    |
|           |                          | Remove (at                  | Homeowner, Market                         |   |                    |
|           | 993                      | renewal), Yes               | Value                                     | Does Not Apply                          | 0.74               |
|           |                          |                             | Elite , Extended,                         |   |                    |
|           |                          |                             | Golden Blanket,                           |   |                    |
|           |                          | Remove (at                  | Homeowner, Market                         |   |                    |
|           | 993                      | renewal), Yes               | Value                                     | Applies                                 | 0.60               |

|                        | Financial Responsibility | Home and Car Discount       | Homeowner Policy Form                  |                     |                    |
|------------------------|--------------------------|-----------------------------|--|---------------------|--------------------|
| Sub-chart              | Code                     | Code                        | Code                                   | Multi-Car Indicator | COLL Matrix Factor |
|                        |                          | Future (add at              |  |                     |                    |
|                        | 998                      | renewal), No                |  | Does Not Apply      | 0.86               |
|                        |                          |                             | Not(Elite , Extended,                  |                     |                    |
|                        |                          | Remove (at                  | Golden Blanket ,<br>Homeowner , Market |                     |                    |
|                        | 998                      | renewal), Yes               | Value)                                 | Does Not Apply      | 0.86               |
|                        |                          | Future (add at              | ,                                      | 111 11 11 1         |                    |
|                        | 998                      | renewal), No                |  | Applies             | 0.68               |
|                        |                          |                             | Not(Elite , Extended,                  |                     |                    |
|                        |                          |                             | Golden Blanket,                        |                     |                    |
|                        | 000                      | Remove (at                  | Homeowner, Market                      |                     | 0.00               |
|                        | 998                      | renewal), Yes               | Value)                                 | Applies             | 0.68               |
|                        |                          |                             | Elite , Extended,<br>Golden Blanket ,  |                     |                    |
|                        |                          | Remove (at                  | Homeowner, Market                      |                     |                    |
|                        | 998                      | renewal), Yes               | Value                                  | Does Not Apply      | 0.75               |
|                        | İ                        |                             | Elite , Extended,                      |                     |                    |
|                        |                          |                             | Golden Blanket,                        |                     |                    |
|                        | 000                      | Remove (at                  | Homeowner, Market                      |                     | 0.00               |
|                        | 998                      | renewal), Yes               | Value                                  | Applies             | 0.60               |
|                        | 999                      | Future (add at              |  | Does Not Apply      | 0.86               |
|                        | 999                      | renewal), No                | Not(Elite , Extended,                  | Does Not Apply      | 0.00               |
|                        |                          |                             | Golden Blanket,                        |                     |                    |
|                        |                          | Remove (at                  | Homeowner, Market                      |                     |                    |
|                        | 999                      | renewal), Yes               | Value)                                 | Does Not Apply      | 0.86               |
|                        |                          | Future (add at              |  |                     |                    |
|                        | 999                      | renewal), No                |  | Applies             | 0.68               |
|                        |                          |                             | Not(Elite , Extended,                  |                     |                    |
|                        |                          | Remove (at                  | Golden Blanket ,<br>Homeowner , Market |                     |                    |
|                        | 999                      | renewal), Yes               | Value)                                 | Applies             | 0.68               |
|                        |                          | ,,                          | Elite , Extended,                      |                     | 0.00               |
|                        |                          |                             | Golden Blanket,                        |                     |                    |
|                        |                          | Remove (at                  | Homeowner , Market                     |                     |                    |
|                        | 999                      | renewal), Yes               | Value                                  | Does Not Apply      | 0.75               |
|                        |                          |                             | Elite , Extended,                      |                     |                    |
|                        |                          | Remove (at                  | Golden Blanket ,<br>Homeowner , Market |                     |                    |
|                        | 999                      | renewal), Yes               | Value                                  | Applies             | 0.60               |
| Rated Threshold H or K |                          | Future (add at              |  | 16                  |                    |
| (>25/50,<100/300)      | 5-9                      | renewal), No                |  | Does Not Apply      | 0.85               |
|                        |                          |                             | Not(Elite , Extended,                  |                     |                    |
|                        |                          |                             | Golden Blanket,                        |                     |                    |
|                        | 5.0                      | Remove (at                  | Homeowner, Market                      |                     | 0.05               |
|                        | 5-9                      | renewal), Yes               | Value )                                | Does Not Apply      | 0.85               |
|                        | 5-9                      | Future (add at renewal), No |  | Applies             | 0.67               |
|                        |                          | ionovaij, ivo               | Not(Elite , Extended,                  | γιρμίου             | 5.07               |
|                        |                          |                             | Golden Blanket,                        |                     |                    |
|                        |                          | Remove (at                  | Homeowner , Market                     |                     |                    |
|                        | 5-9                      | renewal), Yes               | Value )                                | Applies             | 0.67               |

|           | Financial Responsibility | Home and Car Discount                 | Homeowner Policy Form                     |                     |                    |
|-----------|--------------------------|---------------------------------------|---|---------------------|--------------------|
| Sub-chart | Code                     | Code                                  | Code                                      | Multi-Car Indicator | COLL Matrix Factor |
|           |                          |                                       | Elite , Extended,                         |                     |                    |
|           |                          | _ , ,                                 | Golden Blanket,                           |                     |                    |
|           | 5.0                      | Remove (at                            | Homeowner , Market                        |                     | 0.75               |
|           | 5-9                      | renewal), Yes                         | Value                                     | Does Not Apply      | 0.75               |
|           |                          |                                       | Elite , Extended,                         |                     |                    |
|           |                          | Pomovo (at                            | Golden Blanket ,<br>Homeowner , Market    |                     |                    |
|           | 5-9                      | Remove (at renewal), Yes              | Value                                     | Applies             | 0.59               |
|           | 3-9                      |                                       | value                                     | Арріїсь             | 0.59               |
|           | 10-19                    | Future (add at renewal), No           |   | Does Not Apply      | 0.85               |
|           | 10-13                    | renewal), No                          | Not/Elita Extended                        | Does Not Apply      | 0.00               |
|           |                          |                                       | Not(Elite , Extended,<br>Golden Blanket , |                     |                    |
|           |                          | Remove (at                            | Homeowner, Market                         |                     |                    |
|           | 10-19                    | renewal), Yes                         | Value)                                    | Does Not Apply      | 0.85               |
|           | 1.2.1.2                  | Future (add at                        | ,   |                     |                    |
|           | 10-19                    | renewal), No                          |   | Applies             | 0.67               |
|           |                          | , , , , , , , , , , , , , , , , , , , | Not(Elite , Extended,                     | · · ·               |                    |
|           |                          |                                       | Golden Blanket,                           |                     |                    |
|           |                          | Remove (at                            | Homeowner , Market                        |                     |                    |
|           | 10-19                    | renewal), Yes                         | Value )                                   | Applies             | 0.67               |
|           |                          |                                       | Elite , Extended,                         |                     |                    |
|           |                          |                                       | Golden Blanket,                           |                     |                    |
|           |                          | Remove (at                            | Homeowner , Market                        |                     |                    |
|           | 10-19                    | renewal), Yes                         | Value                                     | Does Not Apply      | 0.75               |
|           |                          |                                       | Elite , Extended,                         |                     |                    |
|           |                          |                                       | Golden Blanket,                           |                     |                    |
|           |                          | Remove (at                            | Homeowner, Market                         |                     |                    |
|           | 10-19                    | renewal), Yes                         | Value                                     | Applies             | 0.59               |
|           |                          | Future (add at                        |   | L                   |                    |
|           | 20-29                    | renewal), No                          |   | Does Not Apply      | 0.85               |
|           |                          |                                       | Not(Elite , Extended,                     |                     |                    |
|           |                          | D /                                   | Golden Blanket,                           |                     |                    |
|           | 20-29                    | Remove (at                            | Homeowner , Market                        |                     | 0.05               |
|           | 20-23                    | renewal), Yes                         | Value )                                   | Does Not Apply      | 0.85               |
|           | 20-29                    | Future (add at renewal), No           |   | Applies             | 0.67               |
|           | 20-23                    | i Gilowaij, INO                       | Not/Elita Extended                        | Whhiles             | 0.07               |
|           |                          |                                       | Not(Elite , Extended,<br>Golden Blanket , |                     |                    |
|           |                          | Remove (at                            | Homeowner, Market                         |                     |                    |
|           | 20-29                    | renewal), Yes                         | Value)                                    | Applies             | 0.67               |
|           |                          | , ,                                   | Elite , Extended,                         | 115.55              |                    |
|           |                          |                                       | Golden Blanket,                           |                     |                    |
|           |                          | Remove (at                            | Homeowner, Market                         |                     |                    |
|           | 20-29                    | renewal), Yes                         | Value                                     | Does Not Apply      | 0.75               |
|           |                          |                                       | Elite , Extended,                         |                     |                    |
|           |                          |                                       | Golden Blanket,                           |                     |                    |
|           |                          | Remove (at                            | Homeowner, Market                         |                     |                    |
|           | 20-29                    | renewal), Yes                         | Value                                     | Applies             | 0.59               |
|           |                          | Future (add at                        |   |                     |                    |
|           | 30-39                    | renewal), No                          |   | Does Not Apply      | 0.85               |
|           |                          | Remove (at                            | Not(Elite , Extended,                     |                     |                    |
|           | 30-39                    | renewal), Yes                         | Golden Blanket,                           | Does Not Apply      | 0.85               |

|           |       | Home and Car Discount       | Homeowner Policy Form  |                     |                    |
|-----------|-------|-----------------------------|--|---------------------|--------------------|
| Sub-chart | Code  | Code                        | Code   | Multi-Car Indicator | COLL Matrix Factor |
|           |       |                             | Homeowner , Market<br>Value )  |                     |                    |
|           | 30-39 | Future (add at renewal), No |  | Applies             | 0.67               |
|           |       | Remove (at                  | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market            |                     |                    |
|           | 30-39 | renewal), Yes               | Value )  | Applies             | 0.67               |
|           | 20.20 | Remove (at                  | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market                |                     | 0.75               |
|           | 30-39 | renewal), Yes               | Value<br>Elite , Extended,   | Does Not Apply      | 0.75               |
|           | 30-39 | Remove (at renewal), Yes    | Golden Blanket ,<br>Homeowner , Market<br>Value                            | Applies             | 0.59               |
|           | 40-49 | Future (add at renewal), No |  | Does Not Apply      | 0.85               |
|           | 40-49 | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.85               |
|           | 40-49 | Future (add at renewal), No |  | Applies             | 0.67               |
|           | 40-49 | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.67               |
|           | 40-49 | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.75               |
|           | 40-49 | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.60               |
|           | 50-59 | Future (add at renewal), No |  | Does Not Apply      | 0.85               |
|           | 50-59 | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) |                     | 0.85               |
|           | 50-59 | Future (add at renewal), No |  | Applies             | 0.67               |
|           | 50-59 | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.67               |
|           | 50-59 | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       |                     | 0.75               |

|           | Financial Responsibility | Home and Car Discount    | Homeowner Policy Form                  |   |                    |
|-----------|--------------------------|--------------------------|--|---|--------------------|
| Sub-chart | Code                     | Code                     | Code                                   | Multi-Car Indicator                     | COLL Matrix Factor |
|           |                          |                          | Elite , Extended,                      |   |                    |
|           |                          | Domovo (ot               | Golden Blanket ,<br>Homeowner , Market |   |                    |
|           | 50-59                    | Remove (at renewal), Yes | Value                                  | Applies                                 | 0.60               |
|           | 30-33                    | Future (add at           | value                                  | дриез                                   | 0.00               |
|           | 60-69                    | renewal), No             |  | Does Not Apply                          | 0.86               |
|           | 00 00                    |                          | Not(Elite , Extended,                  | 2 - с с с с с с с с с с с с с с с с с с | 0.00               |
|           |                          |                          | Golden Blanket,                        |   |                    |
|           |                          | Remove (at               | Homeowner, Market                      |   |                    |
|           | 60-69                    | renewal), Yes            | Value)                                 | Does Not Apply                          | 0.86               |
|           |                          | Future (add at           |  |   |                    |
|           | 60-69                    | renewal), No             |  | Applies                                 | 0.67               |
|           |                          |                          | Not(Elite, Extended,                   |   |                    |
|           |                          | Damaya (at               | Golden Blanket ,<br>Homeowner , Market |   |                    |
|           | 60-69                    | Remove (at renewal), Yes | Value )                                | Applies                                 | 0.67               |
|           | 00 00                    | ionowan, 163             | Elite , Extended,                      | , тррпоо                                | 0.07               |
|           |                          |                          | Golden Blanket,                        |   |                    |
|           |                          | Remove (at               | Homeowner , Market                     |   |                    |
|           | 60-69                    | renewal), Yes            | Value                                  | Does Not Apply                          | 0.76               |
|           |                          |                          | Elite , Extended,                      |   |                    |
|           |                          |                          | Golden Blanket,                        |   |                    |
|           |                          | Remove (at               | Homeowner, Market                      |   |                    |
|           | 60-69                    | renewal), Yes            | Value                                  | Applies                                 | 0.60               |
|           | 70-79                    | Future (add at           |  | Dogo Not Apply                          | 0.86               |
|           | 70-79                    | renewal), No             | Not/Clita Cytomalad                    | Does Not Apply                          | 0.86               |
|           |                          |                          | Not(Elite , Extended, Golden Blanket , |   |                    |
|           |                          | Remove (at               | Homeowner , Market                     |   |                    |
|           | 70-79                    | renewal), Yes            | Value)                                 | Does Not Apply                          | 0.86               |
|           |                          | Future (add at           |  |   |                    |
|           | 70-79                    | renewal), No             |  | Applies                                 | 0.67               |
|           |                          |                          | Not(Elite , Extended,                  |   |                    |
|           |                          |                          | Golden Blanket,                        |   |                    |
|           | 70.70                    | Remove (at               | Homeowner, Market                      |   | 0.07               |
|           | 70-79                    | renewal), Yes            | Value)                                 | Applies                                 | 0.67               |
|           |                          |                          | Elite , Extended,<br>Golden Blanket ,  |   |                    |
|           |                          | Remove (at               | Homeowner, Market                      |   |                    |
|           | 70-79                    | renewal), Yes            | Value                                  | Does Not Apply                          | 0.76               |
|           |                          | ,,                       | Elite , Extended,                      | 117                                     |                    |
|           |                          |                          | Golden Blanket,                        |   |                    |
|           |                          | Remove (at               | Homeowner, Market                      |   |                    |
|           | 70-79                    | renewal), Yes            | Value                                  | Applies                                 | 0.60               |
|           |                          | Future (add at           |  |   |                    |
|           | 80-85                    | renewal), No             |  | Does Not Apply                          | 0.87               |
|           |                          |                          | Not(Elite , Extended,                  |   |                    |
|           |                          | Pomovo (at               | Golden Blanket ,                       |   |                    |
|           | 80-85                    | Remove (at renewal), Yes | Homeowner , Market<br>Value )          | Does Not Apply                          | 0.87               |
|           | 00-00                    | Future (add at           | value j                                | 2003 NOT Apply                          | 0.07               |
|           | 80-85                    | renewal), No             |  | Applies                                 | 0.67               |
|           | 00 00                    | i o i o wai, i vo        | <u> </u>                               | , whiles                                | 0.07               |

|           | Financial Responsibility | Home and Car Discount       | Homeowner Policy Form                  |   |                    |
|-----------|--------------------------|-----------------------------|--|---|--------------------|
| Sub-chart | Code                     | Code                        | Code                                   | Multi-Car Indicator                     | COLL Matrix Factor |
|           |                          |                             | Not(Elite , Extended,                  |   |                    |
|           |                          | _ ,                         | Golden Blanket,                        |   |                    |
|           | 00.05                    | Remove (at                  | Homeowner , Market                     |   | 0.07               |
|           | 80-85                    | renewal), Yes               | Value)                                 | Applies                                 | 0.67               |
|           |                          |                             | Elite , Extended,                      |   |                    |
|           |                          | Domovo (at                  | Golden Blanket,                        |   |                    |
|           | 80-85                    | Remove (at renewal), Yes    | Homeowner , Market<br>Value            | Does Not Apply                          | 0.76               |
|           | 80-63                    | Terrewar), 1 es             |  | Does Not Apply                          | 0.76               |
|           |                          |                             | Elite , Extended,<br>Golden Blanket ,  |   |                    |
|           |                          | Remove (at                  | Homeowner, Market                      |   |                    |
|           | 80-85                    | renewal), Yes               | Value                                  | Applies                                 | 0.60               |
|           | 00-03                    |                             | value                                  | Дррпез                                  | 0.00               |
|           | 86-89                    | Future (add at renewal), No |  | Does Not Apply                          | 0.87               |
|           | 00-03                    | renewal), No                | Not/Elita Extended                     | Does Not Apply                          | 0.07               |
|           |                          |                             | Not(Elite , Extended, Golden Blanket , |   |                    |
|           |                          | Remove (at                  | Homeowner, Market                      |   |                    |
|           | 86-89                    | renewal), Yes               | Value)                                 | Does Not Apply                          | 0.87               |
|           |                          | Future (add at              |  |   | 7.2.               |
|           | 86-89                    | renewal), No                |  | Applies                                 | 0.67               |
|           | 00 00                    |                             | Not(Elite , Extended,                  | , | 0.01               |
|           |                          |                             | Golden Blanket,                        |   |                    |
|           |                          | Remove (at                  | Homeowner , Market                     |   |                    |
|           | 86-89                    | renewal), Yes               | Value)                                 | Applies                                 | 0.67               |
|           |                          | ,,                          | Elite , Extended,                      | 11                                      |                    |
|           |                          |                             | Golden Blanket,                        |   |                    |
|           |                          | Remove (at                  | Homeowner, Market                      |   |                    |
|           | 86-89                    | renewal), Yes               | Value                                  | Does Not Apply                          | 0.76               |
|           |                          | i i                         | Elite , Extended,                      |   |                    |
|           |                          |                             | Golden Blanket,                        |   |                    |
|           |                          | Remove (at                  | Homeowner, Market                      |   |                    |
|           | 86-89                    | renewal), Yes               | Value                                  | Applies                                 | 0.60               |
|           |                          | Future (add at              |  |   |                    |
|           | 90-94                    | renewal), No                |  | Does Not Apply                          | 0.87               |
|           |                          |                             | Not(Elite , Extended,                  |   |                    |
|           |                          |                             | Golden Blanket,                        |   |                    |
|           |                          | Remove (at                  | Homeowner, Market                      |   |                    |
|           | 90-94                    | renewal), Yes               | Value)                                 | Does Not Apply                          | 0.87               |
|           |                          | Future (add at              |  |   |                    |
|           | 90-94                    | renewal), No                |  | Applies                                 | 0.67               |
|           |                          |                             | Not(Elite , Extended,                  |   |                    |
|           |                          |                             | Golden Blanket,                        |   |                    |
|           |                          | Remove (at                  | Homeowner, Market                      |   |                    |
|           | 90-94                    | renewal), Yes               | Value )                                | Applies                                 | 0.67               |
|           |                          |                             | Elite , Extended,                      |   |                    |
|           |                          |                             | Golden Blanket,                        |   |                    |
|           |                          | Remove (at                  | Homeowner, Market                      |   | . =0               |
|           | 90-94                    | renewal), Yes               | Value                                  | Does Not Apply                          | 0.76               |
|           |                          |                             | Elite , Extended,                      |   |                    |
|           |                          |                             | Golden Blanket,                        |   |                    |
|           | 00.04                    | Remove (at                  | Homeowner, Market                      |   | 0.00               |
|           | 90-94                    | renewal), Yes               | Value                                  | Applies                                 | 0.60               |

|           |        |                             | Homeowner Policy Form  |                     |                    |
|-----------|--------|-----------------------------|--|---------------------|--------------------|
| Sub-chart | Code   | Code                        | Code   | Multi-Car Indicator | COLL Matrix Factor |
|           | 95-100 | Future (add at renewal), No |  | Does Not Apply      | 0.87               |
|           | 95-100 | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.87               |
|           | 95-100 | Future (add at renewal), No |  | Applies             | 0.67               |
|           | 95-100 | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.67               |
|           | 95-100 | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.76               |
|           | 95-100 | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.60               |
|           | 993    | Future (add at renewal), No |  | Does Not Apply      | 0.87               |
|           | 993    | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.87               |
|           | 993    | Future (add at renewal), No | ,  | Applies             | 0.67               |
|           | 993    | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.67               |
|           | 993    | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       |                     | 0.76               |
|           | 993    | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.60               |
|           | 998    | Future (add at renewal), No |  | Does Not Apply      | 0.88               |
|           | 998    | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.88               |
|           | 998    | Future (add at renewal), No |  | Applies             | 0.72               |
|           | 998    | Remove (at<br>renewal), Yes | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.72               |

|                     | Financial Responsibility | Home and Car Discount       | Homeowner Policy Form                     |                        |                    |
|---------------------|--------------------------|-----------------------------|---|------------------------|--------------------|
| Sub-chart           | Code                     | Code                        | Code                                      | Multi-Car Indicator    | COLL Matrix Factor |
|                     |                          |                             | Elite , Extended,                         |                        |                    |
|                     |                          |                             | Golden Blanket,                           |                        |                    |
|                     |                          | Remove (at                  | Homeowner , Market                        |                        |                    |
|                     | 998                      | renewal), Yes               | Value                                     | Does Not Apply         | 0.78               |
|                     |                          |                             | Elite , Extended,                         |                        |                    |
|                     |                          | D (-4                       | Golden Blanket,                           |                        |                    |
|                     | 000                      | Remove (at                  | Homeowner, Market                         |                        | 0.00               |
|                     | 998                      | renewal), Yes               | Value                                     | Applies                | 0.63               |
|                     | 000                      | Future (add at              |   | Dana Nat Amelia        | 0.00               |
|                     | 999                      | renewal), No                |   | Does Not Apply         | 0.88               |
|                     |                          |                             | Not(Elite , Extended,                     |                        |                    |
|                     |                          | D (-4                       | Golden Blanket,                           |                        |                    |
|                     | 000                      | Remove (at                  | Homeowner, Market                         |                        | 0.00               |
|                     | 999                      | renewal), Yes               | Value )                                   | Does Not Apply         | 0.88               |
|                     | 000                      | Future (add at              |   | Applica                | 0.70               |
|                     | 999                      | renewal), No                | N/=!!: -                                  | Applies                | 0.72               |
|                     |                          |                             | Not(Elite , Extended,                     |                        |                    |
|                     |                          | Dames (-t                   | Golden Blanket,                           |                        |                    |
|                     | 000                      | Remove (at                  | Homeowner , Market                        |                        | 0.72               |
|                     | 999                      | renewal), Yes               | Value)                                    | Applies                | 0.72               |
|                     |                          |                             | Elite , Extended,                         |                        |                    |
|                     |                          | Damaya (at                  | Golden Blanket,                           |                        |                    |
|                     | 000                      | Remove (at                  | Homeowner, Market                         |                        | 0.70               |
|                     | 999                      | renewal), Yes               | Value                                     | Does Not Apply         | 0.78               |
|                     |                          |                             | Elite , Extended,                         |                        |                    |
|                     |                          | Damas /at                   | Golden Blanket,                           |                        |                    |
|                     | 999                      | Remove (at renewal), Yes    | Homeowner , Market<br>Value               |                        | 0.63               |
| Data d Threathald O | 999                      |                             | value                                     | Applies                | 0.03               |
| Rated Threshold O   | 5-9                      | Future (add at              |   | Doos Not Apply         | 0.00               |
| (<=25/50)           | 5-9                      | renewal), No                |   | Does Not Apply         | 0.89               |
|                     |                          |                             | Not(Elite , Extended,                     |                        |                    |
|                     |                          | Romaya (at                  | Golden Blanket,                           |                        |                    |
|                     | 5-9                      | Remove (at renewal), Yes    | Homeowner , Market<br>Value )             | Does Not Apply         | 0.89               |
|                     | J-9                      |                             | value <i>j</i>                            | Does Not Apply         | 0.03               |
|                     | 5-9                      | Future (add at renewal), No |   | Annline                | 0.73               |
|                     | J-9                      | i enewai), INO              | Not/Clita Cotamate t                      | Applies                | 0.73               |
|                     |                          |                             | Not(Elite , Extended,<br>Golden Blanket , |                        |                    |
|                     |                          | Remove (at                  | Homeowner , Market                        |                        |                    |
|                     | 5-9                      | renewal), Yes               | Value )                                   | Applies                | 0.73               |
|                     |                          | ionowaij, 163               | Elite , Extended,                         | , тррпоо               | 0.70               |
|                     |                          |                             | Golden Blanket,                           |                        |                    |
|                     |                          | Remove (at                  | Homeowner, Market                         |                        |                    |
|                     | 5-9                      | renewal), Yes               | Value                                     | Does Not Apply         | 0.78               |
|                     | +                        |                             | Elite , Extended,                         | 2 3 3 3 1 4 Ot 7 (PPI) | 0.70               |
|                     |                          |                             | Golden Blanket,                           |                        |                    |
|                     |                          | Remove (at                  | Homeowner, Market                         |                        |                    |
|                     | 5-9                      | renewal), Yes               | Value                                     | Applies                | 0.65               |
|                     |                          | Future (add at              |   | , 12pii00              | 0.50               |
|                     | 10-19                    | renewal), No                |   | Does Not Apply         | 0.89               |
|                     | 10-19                    |                             | Net/Clite Cotes de la                     | DOES INOT APPLY        | 0.03               |
|                     | 10.10                    | Remove (at                  | Not(Elite, Extended,                      | Doog Not Apply         | 0.80               |
|                     | 10-19                    | renewal), Yes               | Golden Blanket ,                          | Does Not Apply         | 0.89               |

|           | Financial Responsibility | Home and Car Discount       | Homeowner Policy Form  |                     |                    |
|-----------|--------------------------|-----------------------------|--|---------------------|--------------------|
| Sub-chart | Code                     | Code                        | Code   | Multi-Car Indicator | COLL Matrix Factor |
|           |                          |                             | Homeowner , Market<br>Value )  |                     |                    |
|           |                          | Future (add at              |  |                     |                    |
|           | 10-19                    | renewal), No                |  | Applies             | 0.73               |
|           | 10-19                    | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.73               |
|           | 10-19                    | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.78               |
|           | 10-19                    | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.65               |
|           | 20-29                    | Future (add at renewal), No |  | Does Not Apply      | 0.89               |
|           | 20-29                    | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.89               |
|           | 20-29                    | Future (add at renewal), No |  | Applies             | 0.73               |
|           | 20-29                    | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.73               |
|           | 20-29                    | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.79               |
|           | 20-29                    | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.65               |
|           | 30-39                    | Future (add at renewal), No |  | Does Not Apply      | 0.89               |
|           | 30-39                    | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.89               |
|           | 30-39                    | Future (add at renewal), No |  | Applies             | 0.73               |
|           | 30-39                    | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.73               |
|           |                          | Remove (at                  | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market                |                     |                    |
|           | 30-39                    | renewal), Yes               | Value  | Does Not Apply      | 0.79               |

|           | Financial Responsibility | Home and Car Discount    | Homeowner Policy Form                  |                     |                    |
|-----------|--------------------------|--------------------------|--|---------------------|--------------------|
| Sub-chart | Code                     | Code                     | Code                                   | Multi-Car Indicator | COLL Matrix Factor |
|           |                          |                          | Elite , Extended,                      |                     |                    |
|           |                          | D / - /                  | Golden Blanket,                        |                     |                    |
|           | 30-39                    | Remove (at renewal), Yes | Homeowner , Market<br>Value            |                     | 0.65               |
|           | 30-39                    | Future (add at           | value                                  | Applies             | 0.03               |
|           | 40-49                    | renewal), No             |  | Does Not Apply      | 0.89               |
|           | 10 10                    | renewally, 140           | Not(Elite , Extended,                  | Боса (чос лургу     | 0.00               |
|           |                          |                          | Golden Blanket,                        |                     |                    |
|           |                          | Remove (at               | Homeowner, Market                      |                     |                    |
|           | 40-49                    | renewal), Yes            | Value)                                 | Does Not Apply      | 0.89               |
|           |                          | Future (add at           |  |                     |                    |
|           | 40-49                    | renewal), No             |  | Applies             | 0.74               |
|           |                          |                          | Not(Elite , Extended,                  |                     |                    |
|           |                          |                          | Golden Blanket,                        |                     |                    |
|           |                          | Remove (at               | Homeowner , Market                     |                     |                    |
|           | 40-49                    | renewal), Yes            | Value )                                | Applies             | 0.74               |
|           |                          |                          | Elite , Extended,                      |                     |                    |
|           |                          | D ( )                    | Golden Blanket,                        |                     |                    |
|           | 40-49                    | Remove (at               | Homeowner, Market                      |                     | 0.70               |
|           | 40-49                    | renewal), Yes            | Value                                  | Does Not Apply      | 0.79               |
|           |                          |                          | Elite , Extended,<br>Golden Blanket ,  |                     |                    |
|           |                          | Remove (at               | Homeowner, Market                      |                     |                    |
|           | 40-49                    | renewal), Yes            | Value                                  | Applies             | 0.65               |
|           | 10 10                    | Future (add at           | Value                                  | тррпоо              | 0.00               |
|           | 50-59                    | renewal), No             |  | Does Not Apply      | 0.89               |
|           |                          | , ,                      | Not(Elite , Extended,                  |                     |                    |
|           |                          |                          | Golden Blanket,                        |                     |                    |
|           |                          | Remove (at               | Homeowner, Market                      |                     |                    |
|           | 50-59                    | renewal), Yes            | Value )                                | Does Not Apply      | 0.89               |
|           |                          | Future (add at           |  |                     |                    |
|           | 50-59                    | renewal), No             |  | Applies             | 0.74               |
|           |                          |                          | Not(Elite , Extended,                  |                     |                    |
|           |                          | _                        | Golden Blanket,                        |                     |                    |
|           | 50.50                    | Remove (at               | Homeowner, Market                      |                     | 0.74               |
|           | 50-59                    | renewal), Yes            | Value)                                 | Applies             | 0.74               |
|           |                          |                          | Elite , Extended,                      |                     |                    |
|           |                          | Remove (at               | Golden Blanket ,<br>Homeowner , Market |                     |                    |
|           | 50-59                    | renewal), Yes            | Value                                  | Does Not Apply      | 0.79               |
|           |                          |                          | Elite , Extended,                      | _ 555.16(7,1221)    |                    |
|           |                          |                          | Golden Blanket,                        |                     |                    |
|           |                          | Remove (at               | Homeowner, Market                      |                     |                    |
|           | 50-59                    | renewal), Yes            | Value                                  | Applies             | 0.65               |
|           |                          | Future (add at           |  |                     |                    |
|           | 60-69                    | renewal), No             |  | Does Not Apply      | 0.91               |
|           |                          |                          | Not(Elite , Extended,                  |                     |                    |
|           |                          |                          | Golden Blanket,                        |                     |                    |
|           |                          | Remove (at               | Homeowner , Market                     |                     |                    |
|           | 60-69                    | renewal), Yes            | Value )                                | Does Not Apply      | 0.91               |
|           |                          | Future (add at           |  | Ī                   |                    |
|           | 60-69                    | renewal), No             |  | Applies             | 0.74               |

|           | Financial Responsibility | Home and Car Discount       | Homeowner Policy Form                     |   |                    |
|-----------|--------------------------|-----------------------------|---|---|--------------------|
| Sub-chart | Code                     | Code                        | Code                                      | Multi-Car Indicator                               | COLL Matrix Factor |
|           |                          |                             | Not(Elite , Extended,                     |   |                    |
|           |                          | Pomovo (at                  | Golden Blanket ,<br>Homeowner , Market    |   |                    |
|           | 60-69                    | Remove (at renewal), Yes    | Value )                                   | Applies   | 0.74               |
|           | 00 00                    | renewally, 103              | Elite , Extended,                         | присо   | 0.7 4              |
|           |                          |                             | Golden Blanket,                           |   |                    |
|           |                          | Remove (at                  | Homeowner, Market                         |   |                    |
|           | 60-69                    | renewal), Yes               | Value                                     | Does Not Apply                                    | 0.79               |
|           |                          |                             | Elite , Extended,                         |   |                    |
|           |                          |                             | Golden Blanket,                           |   |                    |
|           | 00.00                    | Remove (at                  | Homeowner, Market                         |   | 0.05               |
|           | 60-69                    | renewal), Yes               | Value                                     | Applies   | 0.65               |
|           | 70.70                    | Future (add at              |   | Dogo Not Apply                                    | 0.04               |
|           | 70-79                    | renewal), No                | Not/Clita Extended                        | Does Not Apply                                    | 0.91               |
|           |                          |                             | Not(Elite , Extended,<br>Golden Blanket , |   |                    |
|           |                          | Remove (at                  | Homeowner , Market                        |   |                    |
|           | 70-79                    | renewal), Yes               | Value)                                    | Does Not Apply                                    | 0.91               |
|           |                          | Future (add at              | <u> </u>                                  | · · · · ·   |                    |
|           | 70-79                    | renewal), No                |   | Applies   | 0.74               |
|           |                          |                             | Not(Elite , Extended,                     |   |                    |
|           |                          |                             | Golden Blanket,                           |   |                    |
|           |                          | Remove (at                  | Homeowner, Market                         |   |                    |
|           | 70-79                    | renewal), Yes               | Value )                                   | Applies   | 0.74               |
|           |                          |                             | Elite , Extended,                         |   |                    |
|           |                          | Remove (at                  | Golden Blanket ,<br>Homeowner , Market    |   |                    |
|           | 70-79                    | renewal), Yes               | Value                                     | Does Not Apply                                    | 0.79               |
|           | 13.13                    | 10.10.114.1,                | Elite , Extended,                         | 2000 г. от г. г. г. г. г. г. г. г. г. г. г. г. г. | 00                 |
|           |                          |                             | Golden Blanket,                           |   |                    |
|           |                          | Remove (at                  | Homeowner, Market                         |   |                    |
|           | 70-79                    | renewal), Yes               | Value                                     | Applies   | 0.65               |
|           |                          | Future (add at              |   |   |                    |
|           | 80-85                    | renewal), No                |   | Does Not Apply                                    | 0.93               |
|           |                          |                             | Not(Elite, Extended,                      |   |                    |
|           |                          | Damaye /et                  | Golden Blanket,                           |   |                    |
|           | 80-85                    | Remove (at                  | Homeowner , Market<br>Value )             |   | 0.93               |
|           | 00-00                    | renewal), Yes               | value )                                   | Does Not Apply                                    | 0.33               |
|           | 80-85                    | Future (add at renewal), No |   | Applies   | 0.75               |
|           |                          | 101101141), 140             | Not(Elite , Extended,                     |   | 0.70               |
|           |                          |                             | Golden Blanket,                           |   |                    |
|           |                          | Remove (at                  | Homeowner , Market                        |   |                    |
|           | 80-85                    | renewal), Yes               | Value )                                   | Applies   | 0.75               |
|           |                          |                             | Elite , Extended,                         |   |                    |
|           |                          |                             | Golden Blanket,                           |   |                    |
|           |                          | Remove (at                  | Homeowner , Market                        |   |                    |
|           | 80-85                    | renewal), Yes               | Value                                     | Does Not Apply                                    | 0.80               |
|           |                          |                             | Elite , Extended,                         |   |                    |
|           |                          | Pemove (at                  | Golden Blanket ,<br>Homeowner , Market    |   |                    |
|           | 80-85                    | Remove (at renewal), Yes    | Value                                     | Applies   | 0.66               |
|           | 00-00                    | ronewaij, res               | Value                                     | l, Abules   | 0.00               |

|           | Financial Responsibility | Home and Car Discount       | Homeowner Policy Form  |                     |                    |
|-----------|--------------------------|-----------------------------|--|---------------------|--------------------|
| Sub-chart | Code                     | Code                        | Code   | Multi-Car Indicator | COLL Matrix Factor |
|           | 86-89                    | Future (add at renewal), No |  | Does Not Apply      | 0.93               |
|           | 86-89                    | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) |                     | 0.93               |
|           | 00-09                    | Future (add at              | value )  | Does Not Apply      | 0.93               |
|           | 86-89                    | renewal), No                |  | Applies             | 0.75               |
|           | 86-89                    | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.75               |
|           | 86-89                    | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.80               |
|           | 86-89                    | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.66               |
|           | 90-94                    | Future (add at renewal), No |  | Does Not Apply      | 0.93               |
|           | 90-94                    | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.93               |
|           | 90-94                    | Future (add at renewal), No | ,  | Applies             | 0.75               |
|           | 90-94                    | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) |                     | 0.75               |
|           | 90-94                    | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.80               |
|           | 90-94                    | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.67               |
|           | 95-100                   | Future (add at renewal), No |  | Does Not Apply      | 0.93               |
|           | 95-100                   | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) |                     | 0.93               |
|           | 95-100                   | Future (add at renewal), No |  | Applies             | 0.75               |
|           | 95-100                   | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.75               |

|           | Financial Responsibility | Home and Car Discount                  | Homeowner Policy Form                     |                     |                    |
|-----------|--------------------------|--|---|---------------------|--------------------|
| Sub-chart | Code                     | Code                                   | Code                                      | Multi-Car Indicator | COLL Matrix Factor |
|           |                          |  | Elite , Extended,                         |                     |                    |
|           |                          | _ , ,                                  | Golden Blanket,                           |                     |                    |
|           | 05.400                   | Remove (at                             | Homeowner, Market                         |                     | 0.00               |
|           | 95-100                   | renewal), Yes                          | Value                                     | Does Not Apply      | 0.80               |
|           |                          |  | Elite , Extended,                         |                     |                    |
|           |                          | Remove (at                             | Golden Blanket ,<br>Homeowner , Market    |                     |                    |
|           | 95-100                   | renewal), Yes                          | Value                                     | Applies             | 0.67               |
|           | 93-100                   |  | value                                     | Арріїсь             | 0.07               |
|           | 993                      | Future (add at renewal), No            |   | Does Not Apply      | 0.93               |
|           | 933                      | renewal), No                           | Not/Clita Extended                        | Does Not Apply      | 0.93               |
|           |                          |  | Not(Elite , Extended,<br>Golden Blanket , |                     |                    |
|           |                          | Remove (at                             | Homeowner, Market                         |                     |                    |
|           | 993                      | renewal), Yes                          | Value)                                    | Does Not Apply      | 0.93               |
|           |                          | Future (add at                         | , ,                                       |                     |                    |
|           | 993                      | renewal), No                           |   | Applies             | 0.75               |
|           |                          | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | Not(Elite , Extended,                     |                     |                    |
|           |                          |  | Golden Blanket,                           |                     |                    |
|           |                          | Remove (at                             | Homeowner , Market                        |                     |                    |
|           | 993                      | renewal), Yes                          | Value )                                   | Applies             | 0.75               |
|           |                          |  | Elite , Extended,                         |                     |                    |
|           |                          |  | Golden Blanket,                           |                     |                    |
|           |                          | Remove (at                             | Homeowner, Market                         |                     |                    |
|           | 993                      | renewal), Yes                          | Value                                     | Does Not Apply      | 0.80               |
|           |                          |  | Elite, Extended,                          |                     |                    |
|           |                          |  | Golden Blanket,                           |                     |                    |
|           |                          | Remove (at                             | Homeowner , Market                        |                     |                    |
|           | 993                      | renewal), Yes                          | Value                                     | Applies             | 0.67               |
|           |                          | Future (add at                         |   |                     |                    |
|           | 998                      | renewal), No                           |   | Does Not Apply      | 1.01               |
|           |                          |  | Not(Elite , Extended,                     |                     |                    |
|           |                          |  | Golden Blanket,                           |                     |                    |
|           |                          | Remove (at                             | Homeowner, Market                         |                     |                    |
|           | 998                      | renewal), Yes                          | Value )                                   | Does Not Apply      | 1.01               |
|           | 000                      | Future (add at                         |   | Annling             | 0.70               |
|           | 998                      | renewal), No                           | N/=!:. =                                  | Applies             | 0.78               |
|           |                          |  | Not(Elite , Extended,                     |                     |                    |
|           |                          | Domaya (at                             | Golden Blanket ,                          |                     |                    |
|           | 998                      | Remove (at renewal), Yes               | Homeowner , Market<br>Value )             | Applies             | 0.78               |
|           | 330                      | i Gilowaij, 165                        |   | ∠hhiie9             | 0.70               |
|           |                          |  | Elite , Extended,<br>Golden Blanket ,     |                     |                    |
|           |                          | Remove (at                             | Homeowner , Market                        |                     |                    |
|           | 998                      | renewal), Yes                          | Value                                     | Does Not Apply      | 0.85               |
|           |                          | 101101141, 100                         | Elite , Extended,                         | 2000 Hot / ipply    | 0.00               |
|           |                          |  | Golden Blanket,                           |                     |                    |
|           |                          | Remove (at                             | Homeowner, Market                         |                     |                    |
|           | 998                      | renewal), Yes                          | Value                                     | Applies             | 0.70               |
|           |                          | Future (add at                         |   | in mere             | 1                  |
|           | 999                      | renewal), No                           |   | Does Not Apply      | 1.01               |
|           |                          | Remove (at                             | Not(Elite , Extended,                     |                     | 1                  |
|           | 999                      | renewal), Yes                          | Golden Blanket,                           | Does Not Apply      | 1.01               |
|           | 1000                     | l'oriowaij, 163                        | Political Blanker,                        | Poos Not Apply      | 1.01               |

|           | Financial Responsibility | Home and Car Discount       | Homeowner Policy Form  |                     |                    |
|-----------|--------------------------|-----------------------------|--|---------------------|--------------------|
| Sub-chart | Code                     | Code                        | Code   | Multi-Car Indicator | COLL Matrix Factor |
|           |                          |                             | Homeowner , Market<br>Value )  |                     |                    |
|           | 999                      | Future (add at renewal), No |  | Applies             | 0.78               |
|           | 999                      | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.78               |
|           | 999                      | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.85               |
|           | 999                      | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.70               |

## RX03TM14: COMP COMP Matrix Factor \*\*

Effective Date: MAR-23-2013

| Sub-chart - High Level                   | Rated Threshold            |
|--|----------------------------|
| Rated Threshold G                        | G ( Greater Than =100/300) |
| Rated Threshold H or K (>25/50,<100/300) | Н, К                       |
| Rated Threshold O<br>(<=25/50)           | O ( Less Than = 25/50 )    |

|                   | Financial Responsibility | Home and Car Discount | Homeowner Policy Form |                     |                    |
|-------------------|--------------------------|-----------------------|-----------------------|---------------------|--------------------|
| Sub-chart         |                          | Code                  | Code                  | Multi-Car Indicator | COMP Matrix Factor |
|                   |                          | Future (add at        |                       |                     |                    |
| Rated Threshold G | 5-9                      | renewal), No          |                       | Does Not Apply      | 0.82               |
|                   |                          |                       | Not(Elite , Extended, |                     |                    |
|                   |                          |                       | Golden Blanket,       |                     |                    |
|                   |                          | Remove (at            | Homeowner , Market    |                     |                    |
|                   | 5-9                      | renewal), Yes         | Value)                | Does Not Apply      | 0.82               |
|                   |                          | Future (add at        |                       |                     |                    |
|                   | 5-9                      | renewal), No          |                       | Applies             | 0.68               |
|                   |                          |                       | Not(Elite, Extended,  |                     |                    |
|                   |                          |                       | Golden Blanket,       |                     |                    |
|                   |                          | Remove (at            | Homeowner, Market     |                     |                    |
|                   | 5-9                      | renewal), Yes         | Value)                | Applies             | 0.68               |
|                   |                          |                       | Elite , Extended,     |                     |                    |
|                   |                          |                       | Golden Blanket,       |                     |                    |
|                   |                          | Remove (at            | Homeowner, Market     |                     |                    |
|                   | 5-9                      | renewal), Yes         | Value                 | Does Not Apply      | 0.74               |
|                   |                          |                       | Elite , Extended,     |                     |                    |
|                   |                          |                       | Golden Blanket,       |                     |                    |
|                   |                          | Remove (at            | Homeowner, Market     |                     |                    |
|                   | 5-9                      | renewal), Yes         | Value                 | Applies             | 0.59               |
|                   |                          | Future (add at        |                       |                     |                    |
|                   | 10-19                    | renewal), No          |                       | Does Not Apply      | 0.82               |

|           |        | Home and Car Discount                 | Homeowner Policy Form                  |                            |                    |
|-----------|--------|---------------------------------------|--|----------------------------|--------------------|
| Sub-chart | Code   | Code                                  | Code                                   | Multi-Car Indicator        | COMP Matrix Factor |
|           |        |                                       | Not(Elite, Extended,                   |                            |                    |
|           |        | Damaya (at                            | Golden Blanket,                        |                            |                    |
|           | 10-19  | Remove (at renewal), Yes              | Homeowner, Market                      | Door Not Apply             | 0.82               |
|           | 10-19  | · · · · · · · · · · · · · · · · · · · | Value )                                | Does Not Apply             | 0.02               |
|           | 10.10  | Future (add at                        |  | Applies                    | 0.60               |
|           | 10-19  | renewal), No                          |  | Applies                    | 0.68               |
|           |        |                                       | Not(Elite, Extended,                   |                            |                    |
|           |        | Remove (at                            | Golden Blanket ,<br>Homeowner , Market |                            |                    |
|           | 10-19  | renewal), Yes                         | Value)                                 | Applies                    | 0.68               |
|           | 10 10  | Toriowaij, 100                        | Elite , Extended,                      | Дрисс                      | 0.00               |
|           |        |                                       | Golden Blanket,                        |                            |                    |
|           |        | Remove (at                            | Homeowner, Market                      |                            |                    |
|           | 10-19  | renewal), Yes                         | Value                                  | Does Not Apply             | 0.74               |
|           | 1.0 .0 |                                       | Elite , Extended,                      | 2000 г. тот г. г. г. г. г. |                    |
|           |        |                                       | Golden Blanket,                        |                            |                    |
|           |        | Remove (at                            | Homeowner, Market                      |                            |                    |
|           | 10-19  | renewal), Yes                         | Value                                  | Applies                    | 0.59               |
|           |        | Future (add at                        |  |                            |                    |
|           | 20-29  | renewal), No                          |  | Does Not Apply             | 0.83               |
|           |        | <u> </u>                              | Not(Elite , Extended,                  | · · · · ·                  |                    |
|           |        |                                       | Golden Blanket,                        |                            |                    |
|           |        | Remove (at                            | Homeowner, Market                      |                            |                    |
|           | 20-29  | renewal), Yes                         | Value)                                 | Does Not Apply             | 0.83               |
|           |        | Future (add at                        |  |                            |                    |
|           | 20-29  | renewal), No                          |  | Applies                    | 0.68               |
|           |        |                                       | Not(Elite , Extended,                  |                            |                    |
|           |        |                                       | Golden Blanket,                        |                            |                    |
|           |        | Remove (at                            | Homeowner , Market                     |                            |                    |
|           | 20-29  | renewal), Yes                         | Value)                                 | Applies                    | 0.68               |
|           |        |                                       | Elite , Extended,                      |                            |                    |
|           |        |                                       | Golden Blanket,                        |                            |                    |
|           |        | Remove (at                            | Homeowner, Market                      |                            |                    |
|           | 20-29  | renewal), Yes                         | Value                                  | Does Not Apply             | 0.74               |
|           |        |                                       | Elite , Extended,                      |                            |                    |
|           |        |                                       | Golden Blanket,                        |                            |                    |
|           | 20.20  | Remove (at                            | Homeowner, Market                      |                            | 0.50               |
|           | 20-29  | renewal), Yes                         | Value                                  | Applies                    | 0.59               |
|           | 20.20  | Future (add at                        |  | Doog Not Arriv             | 0.83               |
|           | 30-39  | renewal), No                          | N. (/El)                               | Does Not Apply             | 0.83               |
|           |        |                                       | Not(Elite , Extended,                  |                            |                    |
|           |        | Romovia (at                           | Golden Blanket,                        |                            |                    |
|           | 30-39  | Remove (at renewal), Yes              | Homeowner, Market                      |                            | 0.83               |
|           | 30-38  | <u> </u>                              | Value )                                | Does Not Apply             | 0.03               |
|           | 20.20  | Future (add at                        |  | Applies                    | 0.68               |
|           | 30-39  | renewal), No                          | NI-4/Elia E i i i                      | Applies                    | 0.68               |
|           |        |                                       | Not(Elite , Extended,                  |                            |                    |
|           |        | Romovo (st                            | Golden Blanket,                        |                            |                    |
|           | 30-39  | Remove (at                            | Homeowner, Market                      |                            | 0.68               |
|           | 30-38  | renewal), Yes                         | Value)                                 | Applies                    | 0.00               |
|           | 20.20  | Remove (at                            | Elite , Extended,                      | Daga Nat Arreli            | 0.74               |
|           | 30-39  | renewal), Yes                         | Golden Blanket ,                       | Does Not Apply             | 0.74               |

|           | Financial Responsibility | Home and Car Discount                   | Homeowner Policy Form  |                     |                    |
|-----------|--------------------------|---|--|---------------------|--------------------|
| Sub-chart | Code                     | Code                                    | Code   | Multi-Car Indicator | COMP Matrix Factor |
|           |                          |   | Homeowner , Market<br>Value  |                     |                    |
|           | 30-39                    | Remove (at renewal), Yes                | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.59               |
|           | 40-49                    | Future (add at renewal), No             |  | Does Not Apply      | 0.83               |
|           | 40-49                    | Remove (at renewal), Yes Future (add at | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.83               |
|           | 40-49                    | renewal), No                            |  | Applies             | 0.68               |
|           | 40-49                    | Remove (at<br>renewal), Yes             | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.68               |
|           | 40-49                    | Remove (at<br>renewal), Yes             | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.74               |
|           | 40-49                    | Remove (at<br>renewal), Yes             | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.60               |
|           | 50-59                    | Future (add at renewal), No             |  | Does Not Apply      | 0.83               |
|           | 50-59                    | Remove (at renewal), Yes                | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.83               |
|           | 50-59                    | Future (add at renewal), No             |  | Applies             | 0.68               |
|           | 50-59                    | Remove (at renewal), Yes                | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.68               |
|           | 50-59                    | Remove (at<br>renewal), Yes             | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.74               |
|           | 50-59                    | Remove (at renewal), Yes                | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.60               |
|           | 60-69                    | Future (add at renewal), No             |  | Does Not Apply      | 0.85               |
|           | 60-69                    | Remove (at<br>renewal), Yes             | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.85               |

|           | Financial Responsibility | Home and Car Discount       | Homeowner Policy Form  |                     |                    |
|-----------|--------------------------|-----------------------------|--|---------------------|--------------------|
| Sub-chart | Code                     | Code                        | Code   | Multi-Car Indicator | COMP Matrix Factor |
|           | 60-69                    | Future (add at renewal), No |  | Applies             | 0.68               |
|           | 60-69                    | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) |                     | 0.68               |
|           |                          | Remove (at                  | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market                |                     | 0.00               |
|           | 60-69                    | renewal), Yes               | Value  | Does Not Apply      | 0.74               |
|           | 60-69                    | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.60               |
|           | 70-79                    | Future (add at renewal), No |  | Does Not Apply      | 0.85               |
|           | 70-79                    | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.85               |
|           | 70-79                    | Future (add at renewal), No |  | Applies             | 0.68               |
|           | 70-79                    | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.68               |
|           | 70-79                    | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       |                     | 0.74               |
|           | 70-79                    | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.60               |
|           | 80-85                    | Future (add at renewal), No |  | Does Not Apply      | 0.85               |
|           | 80-85                    | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.85               |
|           | 80-85                    | Future (add at renewal), No | ,  | Applies             | 0.69               |
|           | 80-85                    | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) |                     | 0.69               |
|           | 80-85                    | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.74               |
|           | 80-85                    | Remove (at<br>renewal), Yes | Elite , Extended,<br>Golden Blanket ,                                      | Applies             | 0.60               |

|           | Financial Responsibility | Home and Car Discount                   | Homeowner Policy Form                     |                     |                    |
|-----------|--------------------------|---|---|---------------------|--------------------|
| Sub-chart | Code                     | Code                                    | Code                                      | Multi-Car Indicator | COMP Matrix Factor |
|           |                          |   | Homeowner, Market                         |                     |                    |
|           |                          | Future (add at                          | Value                                     |                     |                    |
|           | 86-89                    | renewal), No                            |   | Does Not Apply      | 0.85               |
|           |                          | , ,                                     | Not(Elite , Extended,                     |                     |                    |
|           |                          |   | Golden Blanket,                           |                     |                    |
|           | 86-89                    | Remove (at                              | Homeowner , Market<br>Value )             |                     | 0.85               |
|           | 00-09                    | renewal), Yes<br>Future (add at         | value )                                   | Does Not Apply      | 0.65               |
|           | 86-89                    | renewal), No                            |   | Applies             | 0.69               |
|           |                          | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | Not(Elite , Extended,                     | · · ·               |                    |
|           |                          | _                                       | Golden Blanket,                           |                     |                    |
|           | 86-89                    | Remove (at renewal), Yes                | Homeowner , Market<br>Value )             | Applies             | 0.69               |
|           | 00-09                    | renewai), res                           | Elite , Extended,                         | Applies             | 0.09               |
|           |                          |   | Golden Blanket,                           |                     |                    |
|           |                          | Remove (at                              | Homeowner, Market                         |                     |                    |
|           | 86-89                    | renewal), Yes                           | Value                                     | Does Not Apply      | 0.74               |
|           |                          |   | Elite , Extended,<br>Golden Blanket ,     |                     |                    |
|           |                          | Remove (at                              | Homeowner , Market                        |                     |                    |
|           | 86-89                    | renewal), Yes                           | Value                                     | Applies             | 0.60               |
|           |                          | Future (add at                          |   |                     |                    |
|           | 90-94                    | renewal), No                            |   | Does Not Apply      | 0.85               |
|           |                          |   | Not(Elite , Extended,<br>Golden Blanket , |                     |                    |
|           |                          | Remove (at                              | Homeowner , Market                        |                     |                    |
|           | 90-94                    | renewal), Yes                           | Value )                                   | Does Not Apply      | 0.85               |
|           |                          | Future (add at                          |   |                     |                    |
|           | 90-94                    | renewal), No                            |   | Applies             | 0.69               |
|           |                          |   | Not(Elite , Extended,<br>Golden Blanket , |                     |                    |
|           |                          | Remove (at                              | Homeowner , Market                        |                     |                    |
|           | 90-94                    | renewal), Yes                           | Value )                                   | Applies             | 0.69               |
|           |                          |   | Elite , Extended,                         |                     |                    |
|           |                          | Remove (at                              | Golden Blanket ,<br>Homeowner , Market    |                     |                    |
|           | 90-94                    | renewal), Yes                           | Value                                     | Does Not Apply      | 0.74               |
|           |                          |   | Elite , Extended,                         |                     |                    |
|           |                          |   | Golden Blanket,                           |                     |                    |
|           | 00.04                    | Remove (at                              | Homeowner , Market                        |                     | 0.60               |
|           | 90-94                    | renewal), Yes<br>Future (add at         | Value                                     | Applies             | 0.60               |
|           | 95-100                   | renewal), No                            |   | Does Not Apply      | 0.85               |
|           |                          | ,,                                      | Not(Elite , Extended,                     | (1)                 |                    |
|           |                          |   | Golden Blanket,                           |                     |                    |
|           | 05 100                   | Remove (at                              | Homeowner , Market                        |                     | 0.85               |
|           | 95-100                   | renewal), Yes<br>Future (add at         | Value )                                   | Does Not Apply      | 0.85               |
|           | 95-100                   | renewal), No                            |   | Applies             | 0.69               |
|           |                          | Remove (at                              | Not(Elite , Extended,                     | 11                  |                    |
|           | 95-100                   | renewal), Yes                           |   | Applies             | 0.69               |

|           |        | Home and Car Discount           | Homeowner Policy Form  |                     |                    |
|-----------|--------|---------------------------------|--|---------------------|--------------------|
| Sub-chart | Code   | Code                            | Code   | Multi-Car Indicator | COMP Matrix Factor |
|           |        |                                 | Homeowner , Market<br>Value )  |                     |                    |
|           | 95-100 | Remove (at renewal), Yes        | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.74               |
|           |        |                                 | Elite , Extended,<br>Golden Blanket ,                                      |                     |                    |
|           | 95-100 | Remove (at renewal), Yes        | Homeowner , Market<br>Value  | Applies             | 0.60               |
|           | 993    | Future (add at renewal), No     |  | Does Not Apply      | 0.85               |
|           |        | Remove (at                      | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market            |                     |                    |
|           | 993    | renewal), Yes<br>Future (add at | Value )  | Does Not Apply      | 0.85               |
|           | 993    | renewal), No                    |  | Applies             | 0.69               |
|           | 993    | Remove (at renewal), Yes        | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.69               |
|           | 993    | Remove (at renewal), Yes        | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.74               |
|           | 993    | Remove (at<br>renewal), Yes     | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.60               |
|           | 998    | Future (add at renewal), No     |  | Does Not Apply      | 0.86               |
|           | 998    | Remove (at renewal), Yes        | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.86               |
|           | 998    | Future (add at renewal), No     |  | Applies             | 0.68               |
|           | 998    | Remove (at renewal), Yes        | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.68               |
|           | 998    | Remove (at renewal), Yes        | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.75               |
|           | 998    | Remove (at renewal), Yes        | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.60               |
|           | 999    | Future (add at<br>renewal), No  |  | Does Not Apply      | 0.86               |

|                        | Financial Responsibility | Home and Car Discount    | Homeowner Policy Form                     |                     |                    |
|------------------------|--------------------------|--------------------------|---|---------------------|--------------------|
| Sub-chart              | Code                     | Code                     | Code                                      | Multi-Car Indicator | COMP Matrix Factor |
|                        |                          |                          | Not(Elite , Extended,                     |                     |                    |
|                        |                          |                          | Golden Blanket,                           |                     |                    |
|                        |                          | Remove (at               | Homeowner, Market                         |                     |                    |
|                        | 999                      | renewal), Yes            | Value )                                   | Does Not Apply      | 0.86               |
|                        |                          | Future (add at           |   |                     |                    |
|                        | 999                      | renewal), No             |   | Applies             | 0.68               |
|                        |                          |                          | Not(Elite , Extended,                     |                     |                    |
|                        |                          |                          | Golden Blanket,                           |                     |                    |
|                        |                          | Remove (at               | Homeowner, Market                         |                     |                    |
|                        | 999                      | renewal), Yes            | Value )                                   | Applies             | 0.68               |
|                        |                          |                          | Elite , Extended,                         |                     |                    |
|                        |                          | <b>_</b>                 | Golden Blanket,                           |                     |                    |
|                        | 000                      | Remove (at               | Homeowner, Market                         |                     | 0.75               |
|                        | 999                      | renewal), Yes            | Value                                     | Does Not Apply      | 0.75               |
|                        |                          |                          | Elite , Extended,                         |                     |                    |
|                        |                          | <b>.</b>                 | Golden Blanket,                           |                     |                    |
|                        | 000                      | Remove (at               | Homeowner, Market                         | A 1'                | 0.00               |
| B . 1=1                | 999                      | renewal), Yes            | Value                                     | Applies             | 0.60               |
| Rated Threshold H or K | 5.0                      | Future (add at           |   | Dana Nat A          | 0.05               |
| (>25/50,<100/300)      | 5-9                      | renewal), No             |   | Does Not Apply      | 0.85               |
|                        |                          |                          | Not(Elite , Extended,                     |                     |                    |
|                        |                          | _ ,                      | Golden Blanket,                           |                     |                    |
|                        | 5.0                      | Remove (at               | Homeowner, Market                         |                     | 0.05               |
|                        | 5-9                      | renewal), Yes            | Value )                                   | Does Not Apply      | 0.85               |
|                        |                          | Future (add at           |   |                     |                    |
|                        | 5-9                      | renewal), No             |   | Applies             | 0.67               |
|                        |                          |                          | Not(Elite , Extended,                     |                     |                    |
|                        |                          | D /                      | Golden Blanket,                           |                     |                    |
|                        | 5.0                      | Remove (at               | Homeowner, Market                         |                     | 0.07               |
|                        | 5-9                      | renewal), Yes            | Value )                                   | Applies             | 0.67               |
|                        |                          |                          | Elite , Extended,                         |                     |                    |
|                        |                          | D = == = : / = t         | Golden Blanket,                           |                     |                    |
|                        | 5-9                      | Remove (at renewal), Yes | Homeowner , Market<br>Value               |                     | 0.75               |
|                        | J-3                      | i eliewai), 165          | 1 311 31                                  | Does Not Apply      | 0.73               |
|                        |                          |                          | Elite , Extended,<br>Golden Blanket ,     |                     |                    |
|                        |                          | Remove (at               | Golden Blanket ,<br>Homeowner , Market    |                     |                    |
|                        | 5-9                      | renewal), Yes            | Value                                     | Applies             | 0.59               |
|                        |                          | Future (add at           | value                                     | , applied           | 0.00               |
|                        | 10-19                    | renewal), No             |   | Does Not Apply      | 0.85               |
|                        | 10-19                    | i Gilewai), INO          | Not/Clita Cotamali I                      | Does Mor Whhis      | 0.00               |
|                        |                          |                          | Not(Elite , Extended,<br>Golden Blanket , |                     |                    |
|                        |                          | Remove (at               | Homeowner , Market                        |                     |                    |
|                        | 10-19                    | renewal), Yes            | Value)                                    | Does Not Apply      | 0.85               |
|                        | 1.0 10                   | Future (add at           | 1 4140 /                                  | 2000 Hot / ipply    | 0.50               |
|                        | 10-19                    | renewal), No             |   | Applies             | 0.67               |
|                        | 10-19                    | i ci icwai), INU         | Not/Clita Cutanded                        | ∪hhiie9             | 0.07               |
|                        |                          |                          | Not(Elite , Extended,<br>Golden Blanket , |                     |                    |
|                        |                          | Remove (at               | Homeowner , Market                        |                     |                    |
|                        | 10-19                    | renewal), Yes            | Value)                                    | Applies             | 0.67               |
|                        | 10 10                    | <u> </u>                 | <del></del>                               | , theires           | 0.01               |
|                        | 10-19                    | Remove (at renewal), Yes | Elite , Extended,<br>Golden Blanket ,     | Does Not Apply      | 0.75               |
|                        | 110-19                   | licilewai), 165          | Golden Blanket,                           | Inges Mor Abbis     | 0.75               |

|           |       |                                 | Homeowner Policy Form                  |                     |                    |
|-----------|-------|---------------------------------|--|---------------------|--------------------|
| Sub-chart | Code  | Code                            | Code                                   | Multi-Car Indicator | COMP Matrix Factor |
|           |       |                                 | Homeowner , Market<br>Value            |                     |                    |
|           |       |                                 | Elite , Extended,                      |                     |                    |
|           |       |                                 | Golden Blanket,                        |                     |                    |
|           |       | Remove (at                      | Homeowner, Market                      |                     |                    |
|           | 10-19 | renewal), Yes                   | Value                                  | Applies             | 0.59               |
|           | 20-29 | Future (add at renewal), No     |  | Does Not Apply      | 0.85               |
|           | 20 20 | ronowally, 140                  | Not(Elite , Extended,                  | Восоттост, при      | 0.00               |
|           |       |                                 | Golden Blanket,                        |                     |                    |
|           |       | Remove (at                      | Homeowner, Market                      |                     |                    |
|           | 20-29 | renewal), Yes                   | Value )                                | Does Not Apply      | 0.85               |
|           | 20-29 | Future (add at renewal), No     |  | Applies             | 0.67               |
|           | 20-23 | renewal), NO                    | Not(Elite , Extended,                  | Арріїез             | 0.07               |
|           |       |                                 | Golden Blanket,                        |                     |                    |
|           |       | Remove (at                      | Homeowner, Market                      |                     |                    |
|           | 20-29 | renewal), Yes                   | Value )                                | Applies             | 0.67               |
|           |       |                                 | Elite , Extended,                      |                     |                    |
|           |       | Remove (at                      | Golden Blanket ,<br>Homeowner , Market |                     |                    |
|           | 20-29 | renewal), Yes                   | Value                                  | Does Not Apply      | 0.75               |
|           |       | ,,                              | Elite , Extended,                      | 117                 |                    |
|           |       |                                 | Golden Blanket,                        |                     |                    |
|           | 20.20 | Remove (at                      | Homeowner , Market                     |                     | 0.50               |
|           | 20-29 | renewal), Yes<br>Future (add at | Value                                  | Applies             | 0.59               |
|           | 30-39 | renewal), No                    |  | Does Not Apply      | 0.85               |
|           |       | ,,                              | Not(Elite , Extended,                  |                     |                    |
|           |       |                                 | Golden Blanket,                        |                     |                    |
|           | 00.00 | Remove (at                      | Homeowner, Market                      |                     | 0.05               |
|           | 30-39 | renewal), Yes                   | Value )                                | Does Not Apply      | 0.85               |
|           | 30-39 | Future (add at renewal), No     |  | Applies             | 0.67               |
|           |       |                                 | Not(Elite , Extended,                  | 11                  |                    |
|           |       |                                 | Golden Blanket,                        |                     |                    |
|           | 00.00 | Remove (at                      | Homeowner, Market                      |                     | 0.07               |
|           | 30-39 | renewal), Yes                   | Value )                                | Applies             | 0.67               |
|           |       |                                 | Elite , Extended,<br>Golden Blanket ,  |                     |                    |
|           |       | Remove (at                      | Homeowner , Market                     |                     |                    |
|           | 30-39 | renewal), Yes                   | Value                                  | Does Not Apply      | 0.75               |
|           |       |                                 | Elite , Extended,                      |                     |                    |
|           |       | Romova (at                      | Golden Blanket ,<br>Homeowner , Market |                     |                    |
|           | 30-39 | Remove (at renewal), Yes        | Homeowner , Market<br>Value            | Applies             | 0.59               |
|           | 00 00 | Future (add at                  |  | ,p.,                | 5.55               |
|           | 40-49 | renewal), No                    |  | Does Not Apply      | 0.85               |
|           |       |                                 | Not(Elite , Extended,                  |                     |                    |
|           |       | _ , ,                           | Golden Blanket,                        |                     |                    |
|           | 40-49 | Remove (at renewal), Yes        | Homeowner , Market<br>Value )          | Does Not Apply      | 0.85               |
|           | 40-43 | renewal), 165                   | valu <del>c</del> j                    | Poes Mor Whhis      | 0.00               |

|           | Financial Responsibility | Home and Car Discount       | Homeowner Policy Form  |                     |                    |
|-----------|--------------------------|-----------------------------|--|---------------------|--------------------|
| Sub-chart | Code                     | Code                        | Code   | Multi-Car Indicator | COMP Matrix Factor |
|           | 40-49                    | Future (add at renewal), No |  | Applies             | 0.67               |
|           | 40-49                    | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) |                     | 0.67               |
|           | 10 10                    | ronoway, 100                | Elite , Extended,  | тррпоо              | 0.07               |
|           | 40-49                    | Remove (at renewal), Yes    | Golden Blanket ,<br>Homeowner , Market<br>Value                            | Does Not Apply      | 0.75               |
|           | 40-49                    | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.60               |
|           | 50-59                    | Future (add at renewal), No |  | Does Not Apply      | 0.85               |
|           | 50-59                    | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.85               |
|           | 50-59                    | Future (add at renewal), No |  | Applies             | 0.67               |
|           | 50-59                    | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.67               |
|           | 50-59                    | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       |                     | 0.75               |
|           | 50-59                    | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.60               |
|           | 60-69                    | Future (add at renewal), No |  | Does Not Apply      | 0.86               |
|           | 60-69                    | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.86               |
|           | 60-69                    | Future (add at renewal), No |  | Applies             | 0.67               |
|           | 60-69                    | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) |                     | 0.67               |
|           | 60-69                    | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.76               |
|           | 60-69                    | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,                                      | Applies             | 0.60               |

|           | Financial Responsibility | Home and Car Discount       | Homeowner Policy Form  |                     |                    |
|-----------|--------------------------|-----------------------------|--|---------------------|--------------------|
| Sub-chart | Code                     | Code                        | Code   | Multi-Car Indicator | COMP Matrix Factor |
|           |                          |                             | Homeowner , Market<br>Value  |                     |                    |
|           | 70-79                    | Future (add at renewal), No |  | Does Not Apply      | 0.86               |
|           | 70-79                    | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) |                     | 0.86               |
|           | 70-79                    | Future (add at renewal), No |  | Applies             | 0.67               |
|           | 70-79                    | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) |                     | 0.67               |
|           | 70-79                    | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.76               |
|           | 70-79                    | Remove (at<br>renewal), Yes | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.60               |
|           | 80-85                    | Future (add at renewal), No |  | Does Not Apply      | 0.87               |
|           | 80-85                    | Remove (at<br>renewal), Yes | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.87               |
|           | 80-85                    | Future (add at renewal), No |  | Applies             | 0.67               |
|           | 80-85                    | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.67               |
|           | 80-85                    | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.76               |
|           | 80-85                    | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.60               |
|           | 86-89                    | Future (add at renewal), No |  | Does Not Apply      | 0.87               |
|           | 86-89                    | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.87               |
|           | 86-89                    | Future (add at renewal), No |  | Applies             | 0.67               |
|           | 86-89                    | Remove (at<br>renewal), Yes | Not(Elite , Extended,<br>Golden Blanket ,                                  | Applies             | 0.67               |

|           |        | Home and Car Discount       | Homeowner Policy Form  |                     |                    |
|-----------|--------|-----------------------------|--|---------------------|--------------------|
| Sub-chart | Code   | Code                        | Code   | Multi-Car Indicator | COMP Matrix Factor |
|           |        |                             | Homeowner , Market<br>Value )  |                     |                    |
|           | 86-89  | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.76               |
|           |        | Remove (at                  | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market                |                     |                    |
|           | 86-89  | renewal), Yes               | Value  | Applies             | 0.60               |
|           | 90-94  | Future (add at renewal), No |  | Does Not Apply      | 0.87               |
|           | 90-94  | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.87               |
|           | 90-94  | Future (add at renewal), No | ,  | Applies             | 0.67               |
|           | 90-94  | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) |                     | 0.67               |
|           | 90-94  | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.76               |
|           | 90-94  | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.60               |
|           | 95-100 | Future (add at renewal), No |  | Does Not Apply      | 0.87               |
|           | 95-100 | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.87               |
|           | 95-100 | Future (add at renewal), No |  | Applies             | 0.67               |
|           | 95-100 | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.67               |
|           | 95-100 | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.76               |
|           | 95-100 | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.60               |
|           | 993    | Future (add at renewal), No |  | Does Not Apply      | 0.87               |

|           | Financial Responsibility | Home and Car Discount       | Homeowner Policy Form                     |                     |                    |
|-----------|--------------------------|-----------------------------|---|---------------------|--------------------|
| Sub-chart | Code                     | Code                        | Code                                      | Multi-Car Indicator | COMP Matrix Factor |
|           |                          |                             | Not(Elite , Extended,                     |                     |                    |
|           |                          | D (-1                       | Golden Blanket,                           |                     |                    |
|           | 993                      | Remove (at renewal), Yes    | Homeowner , Market<br>Value )             | Does Not Apply      | 0.87               |
|           | 993                      | Future (add at              | value )                                   | Does Not Apply      | 0.07               |
|           | 993                      | renewal), No                |   | Applies             | 0.67               |
|           | 000                      | renewally, 140              | Not(Elite , Extended,                     | тррпоо              | 0.07               |
|           |                          |                             | Golden Blanket,                           |                     |                    |
|           |                          | Remove (at                  | Homeowner, Market                         |                     |                    |
|           | 993                      | renewal), Yes               | Value)                                    | Applies             | 0.67               |
|           |                          | ì                           | Elite , Extended,                         |                     |                    |
|           |                          |                             | Golden Blanket,                           |                     |                    |
|           |                          | Remove (at                  | Homeowner , Market                        |                     |                    |
|           | 993                      | renewal), Yes               | Value                                     | Does Not Apply      | 0.76               |
|           |                          |                             | Elite , Extended,                         |                     |                    |
|           |                          |                             | Golden Blanket,                           |                     |                    |
|           | 002                      | Remove (at                  | Homeowner , Market<br>Value               |                     | 0.60               |
|           | 993                      | renewal), Yes               | value                                     | Applies             | 0.60               |
|           | 998                      | Future (add at renewal), No |   | Does Not Apply      | 0.88               |
|           | 990                      | Teriewai), NO               | Not/Clita Extended                        | Does Not Apply      | 0.00               |
|           |                          |                             | Not(Elite , Extended,<br>Golden Blanket , |                     |                    |
|           |                          | Remove (at                  | Homeowner, Market                         |                     |                    |
|           | 998                      | renewal), Yes               | Value)                                    | Does Not Apply      | 0.88               |
|           |                          | Future (add at              | ,   | 11.7                |                    |
|           | 998                      | renewal), No                |   | Applies             | 0.72               |
|           |                          |                             | Not(Elite , Extended,                     |                     | Ì                  |
|           |                          |                             | Golden Blanket,                           |                     |                    |
|           |                          | Remove (at                  | Homeowner , Market                        |                     |                    |
|           | 998                      | renewal), Yes               | Value)                                    | Applies             | 0.72               |
|           |                          |                             | Elite , Extended,                         |                     |                    |
|           |                          |                             | Golden Blanket,                           |                     |                    |
|           | 000                      | Remove (at                  | Homeowner , Market                        |                     | 0.70               |
|           | 998                      | renewal), Yes               | Value                                     | Does Not Apply      | 0.78               |
|           |                          |                             | Elite , Extended,<br>Golden Blanket ,     |                     |                    |
|           |                          | Remove (at                  | Homeowner, Market                         |                     |                    |
|           | 998                      | renewal), Yes               | Value                                     | Applies             | 0.63               |
|           | 1                        | Future (add at              |   | • •                 |                    |
|           | 999                      | renewal), No                |   | Does Not Apply      | 0.88               |
|           |                          | ·                           | Not(Elite , Extended,                     |                     |                    |
|           |                          |                             | Golden Blanket,                           |                     |                    |
|           |                          | Remove (at                  | Homeowner , Market                        |                     |                    |
|           | 999                      | renewal), Yes               | Value )                                   | Does Not Apply      | 0.88               |
|           |                          | Future (add at              |   |                     |                    |
|           | 999                      | renewal), No                |   | Applies             | 0.72               |
|           |                          |                             | Not(Elite , Extended,                     |                     |                    |
|           |                          |                             | Golden Blanket,                           |                     |                    |
|           | 000                      | Remove (at                  | Homeowner, Market                         |                     | 0.72               |
|           | 999                      | renewal), Yes               | Value)                                    | Applies             | 0.72               |
|           | 000                      | Remove (at                  | Elite , Extended,                         | Doog Not Apply      | 0.79               |
|           | 999                      | renewal), Yes               | Golden Blanket,                           | Does Not Apply      | 0.78               |

|                                | Financial Responsibility | Home and Car Discount                   | Homeowner Policy Form  | [                   |                    |
|--------------------------------|--------------------------|---|--|---------------------|--------------------|
| Sub-chart                      | Code                     | Code                                    | Code   | Multi-Car Indicator | COMP Matrix Factor |
|                                |                          |   | Homeowner , Market<br>Value  |                     |                    |
|                                | 999                      | Remove (at renewal), Yes                | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.63               |
| Rated Threshold O<br>(<=25/50) | 5-9                      | Future (add at renewal), No             |  | Does Not Apply      | 0.89               |
|                                | 5-9                      | Remove (at renewal), Yes Future (add at | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.89               |
|                                | 5-9                      | renewal), No                            |  | Applies             | 0.73               |
|                                | 5-9                      | Remove (at renewal), Yes                | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.73               |
|                                | 5-9                      | Remove (at renewal), Yes                | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.78               |
|                                | 5-9                      | Remove (at renewal), Yes                | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.65               |
|                                | 10-19                    | Future (add at renewal), No             |  | Does Not Apply      | 0.89               |
|                                | 10-19                    | Remove (at renewal), Yes                | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.89               |
|                                | 10-19                    | Future (add at renewal), No             |  | Applies             | 0.73               |
|                                | 10-19                    | Remove (at<br>renewal), Yes             | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.73               |
|                                | 10-19                    | Remove (at<br>renewal), Yes             | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.78               |
|                                | 10-19                    | Remove (at renewal), Yes                | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.65               |
|                                | 20-29                    | Future (add at renewal), No             |  | Does Not Apply      | 0.89               |
|                                | 20-29                    | Remove (at<br>renewal), Yes             | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) |                     | 0.89               |

|           | Financial Responsibility | Home and Car Discount    | Homeowner Policy Form                     |                     |                    |
|-----------|--------------------------|--------------------------|---|---------------------|--------------------|
| Sub-chart | Code                     | Code                     | Code                                      | Multi-Car Indicator | COMP Matrix Factor |
|           |                          | Future (add at           |   |                     |                    |
|           | 20-29                    | renewal), No             |   | Applies             | 0.73               |
|           |                          |                          | Not(Elite , Extended,                     |                     |                    |
|           |                          | Pomovo (at               | Golden Blanket ,<br>Homeowner , Market    |                     |                    |
|           | 20-29                    | Remove (at renewal), Yes | Value)                                    | Applies             | 0.73               |
|           | 20 20                    | ronowary, roo            | Elite , Extended,                         | Дрисс               | 0.70               |
|           |                          |                          | Golden Blanket,                           |                     |                    |
|           |                          | Remove (at               | Homeowner, Market                         |                     |                    |
|           | 20-29                    | renewal), Yes            | Value ,                                   | Does Not Apply      | 0.79               |
|           |                          | ì                        | Elite , Extended,                         |                     |                    |
|           |                          |                          | Golden Blanket,                           |                     |                    |
|           |                          | Remove (at               | Homeowner , Market                        |                     |                    |
|           | 20-29                    | renewal), Yes            | Value                                     | Applies             | 0.65               |
|           |                          | Future (add at           |   |                     |                    |
|           | 30-39                    | renewal), No             |   | Does Not Apply      | 0.89               |
|           |                          |                          | Not(Elite , Extended,                     |                     |                    |
|           |                          | Demos (-t                | Golden Blanket,                           |                     |                    |
|           | 30-39                    | Remove (at renewal), Yes | Homeowner , Market<br>Value )             | Does Not Apply      | 0.89               |
|           | 30-39                    | Future (add at           | value )                                   | Does Not Apply      | 0.03               |
|           | 30-39                    | renewal), No             |   | Applies             | 0.73               |
|           | 30-39                    | renewal), NO             | Not(Elite , Extended,                     | Арріїез             | 0.73               |
|           |                          |                          | Golden Blanket,                           |                     |                    |
|           |                          | Remove (at               | Homeowner, Market                         |                     |                    |
|           | 30-39                    | renewal), Yes            | Value)                                    | Applies             | 0.73               |
|           |                          | ,,                       | Elite , Extended,                         |                     |                    |
|           |                          |                          | Golden Blanket,                           |                     |                    |
|           |                          | Remove (at               | Homeowner , Market                        |                     |                    |
|           | 30-39                    | renewal), Yes            | Value                                     | Does Not Apply      | 0.79               |
|           |                          |                          | Elite , Extended,                         |                     |                    |
|           |                          |                          | Golden Blanket,                           |                     |                    |
|           | 20.20                    | Remove (at               | Homeowner, Market                         |                     | 0.05               |
|           | 30-39                    | renewal), Yes            | Value                                     | Applies             | 0.65               |
|           | 40.40                    | Future (add at           |   | Door Not Apply      | 0.80               |
|           | 40-49                    | renewal), No             | Not/Clita Cutarati                        | Does Not Apply      | 0.89               |
|           |                          |                          | Not(Elite , Extended,<br>Golden Blanket , |                     |                    |
|           |                          | Remove (at               | Homeowner, Market                         |                     |                    |
|           | 40-49                    | renewal), Yes            | Value)                                    | Does Not Apply      | 0.89               |
|           |                          | Future (add at           | <u> </u>                                  | 117                 |                    |
|           | 40-49                    | renewal), No             |   | Applies             | 0.74               |
|           |                          | <u> </u>                 | Not(Elite , Extended,                     |                     |                    |
|           |                          |                          | Golden Blanket,                           |                     |                    |
|           |                          | Remove (at               | Homeowner , Market                        |                     |                    |
|           | 40-49                    | renewal), Yes            | Value)                                    | Applies             | 0.74               |
|           |                          |                          | Elite , Extended,                         |                     |                    |
|           |                          | <b>L</b>                 | Golden Blanket,                           |                     |                    |
|           | 40.40                    | Remove (at               | Homeowner, Market                         |                     | 0.70               |
|           | 40-49                    | renewal), Yes            | Value                                     | Does Not Apply      | 0.79               |
|           | 40.40                    | Remove (at               | Elite , Extended,                         | Applies             | 0.65               |
|           | 40-49                    | renewal), Yes            | Golden Blanket ,                          | Applies             | 0.65               |

|           | Financial Responsibility | Home and Car Discount                   | Homeowner Policy Form                  |   |                    |
|-----------|--------------------------|---|--|---|--------------------|
| Sub-chart | Code                     | Code                                    | Code                                   | Multi-Car Indicator                               | COMP Matrix Factor |
|           |                          |   | Homeowner , Market<br>Value            |   |                    |
|           |                          | Future (add at                          | value                                  |   |                    |
|           | 50-59                    | renewal), No                            |  | Does Not Apply                                    | 0.89               |
|           |                          |   | Not(Elite , Extended,                  |   |                    |
|           |                          |   | Golden Blanket,                        |   |                    |
|           | 50-59                    | Remove (at renewal), Yes                | Homeowner , Market<br>Value )          | Does Not Apply                                    | 0.89               |
|           |                          | Future (add at                          | value )                                | 2000 г (0, г, | 0.00               |
|           | 50-59                    | renewal), No                            |  | Applies   | 0.74               |
|           |                          |   | Not(Elite , Extended,                  |   |                    |
|           |                          | Remove (at                              | Golden Blanket ,<br>Homeowner , Market |   |                    |
|           | 50-59                    | renewal), Yes                           | Value)                                 | Applies   | 0.74               |
|           |                          |   | Elite , Extended,                      | 11  |                    |
|           |                          | <u></u>                                 | Golden Blanket,                        |   |                    |
|           | 50-59                    | Remove (at                              | Homeowner , Market                     |   | 0.79               |
|           | 20-28                    | renewal), Yes                           | Value<br>Elite , Extended,             | Does Not Apply                                    | 0.79               |
|           |                          |   | Golden Blanket ,                       |   |                    |
|           |                          | Remove (at                              | Homeowner, Market                      |   |                    |
|           | 50-59                    | renewal), Yes                           | Value                                  | Applies   | 0.65               |
|           | 60-69                    | Future (add at renewal), No             |  | Does Not Apply                                    | 0.91               |
|           | 00-03                    | reneway, No                             | Not(Elite , Extended,                  | Does Not Apply                                    | 0.31               |
|           |                          |   | Golden Blanket,                        |   |                    |
|           |                          | Remove (at                              | Homeowner, Market                      |   | 0.04               |
|           | 60-69                    | renewal), Yes                           | Value )                                | Does Not Apply                                    | 0.91               |
|           | 60-69                    | Future (add at renewal), No             |  | Applies   | 0.74               |
|           |                          | , | Not(Elite , Extended,                  |   |                    |
|           |                          |   | Golden Blanket,                        |   |                    |
|           | 60-69                    | Remove (at renewal), Yes                | Homeowner, Market                      |   | 0.74               |
|           | 60-69                    | renewai), res                           | Value) Elite, Extended,                | Applies   | 0.74               |
|           |                          |   | Golden Blanket,                        |   |                    |
|           |                          | Remove (at                              | Homeowner , Market                     |   |                    |
|           | 60-69                    | renewal), Yes                           | Value                                  | Does Not Apply                                    | 0.79               |
|           |                          |   | Elite , Extended,<br>Golden Blanket ,  |   |                    |
|           |                          | Remove (at                              | Homeowner, Market                      |   |                    |
|           | 60-69                    | renewal), Yes                           | Value                                  | Applies   | 0.65               |
|           |                          | Future (add at                          |  |   |                    |
|           | 70-79                    | renewal), No                            | Niet/Elite E. C. C.                    | Does Not Apply                                    | 0.91               |
|           |                          |   | Not(Elite , Extended, Golden Blanket , |   |                    |
|           |                          | Remove (at                              | Homeowner , Market                     |   |                    |
|           | 70-79                    | renewal), Yes                           | Value )                                | Does Not Apply                                    | 0.91               |
|           | 70.70                    | Future (add at                          |  |   | 0.74               |
|           | 70-79                    | renewal), No                            | NI-4/Elia E ( )                        | Applies   | 0.74               |
|           | 70-79                    | Remove (at renewal), Yes                | Not(Elite , Extended, Golden Blanket , | Applies   | 0.74               |
| l         | 10-19                    | renewal), 165                           | Politica Dialiket,                     | Whhiles   | 0.74               |

|           |       | Home and Car Discount       | Homeowner Policy Form  |                     |                    |
|-----------|-------|-----------------------------|--|---------------------|--------------------|
| Sub-chart | Code  | Code                        | Code   | Multi-Car Indicator | COMP Matrix Factor |
|           |       |                             | Homeowner , Market<br>Value )  |                     |                    |
|           | 70-79 | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.79               |
|           |       | Remove (at                  | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market                |                     |                    |
|           | 70-79 | renewal), Yes               | Value  | Applies             | 0.65               |
|           | 80-85 | Future (add at renewal), No |  | Does Not Apply      | 0.93               |
|           | 80-85 | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.93               |
|           | 80-85 | Future (add at renewal), No | ,  | Applies             | 0.75               |
|           | 80-85 | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) |                     | 0.75               |
|           | 80-85 | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.80               |
|           | 80-85 | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.66               |
|           | 86-89 | Future (add at renewal), No |  | Does Not Apply      | 0.93               |
|           | 86-89 | Remove (at<br>renewal), Yes | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.93               |
|           | 86-89 | Future (add at renewal), No |  | Applies             | 0.75               |
|           | 86-89 | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.75               |
|           | 86-89 | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.80               |
|           | 86-89 | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.66               |
|           | 90-94 | Future (add at renewal), No |  | Does Not Apply      | 0.93               |

|           | Financial Responsibility | Home and Car Discount    | Homeowner Policy Form                 |                     |                    |
|-----------|--------------------------|--------------------------|---------------------------------------|---------------------|--------------------|
| Sub-chart | Code                     | Code                     | Code                                  | Multi-Car Indicator | COMP Matrix Factor |
|           |                          |                          | Not(Elite , Extended,                 |                     |                    |
|           |                          | _ ,                      | Golden Blanket,                       |                     |                    |
|           | 00.04                    | Remove (at               | Homeowner, Market                     |                     | 0.00               |
|           | 90-94                    | renewal), Yes            | Value )                               | Does Not Apply      | 0.93               |
|           |                          | Future (add at           |                                       |                     |                    |
|           | 90-94                    | renewal), No             |                                       | Applies             | 0.75               |
|           |                          |                          | Not(Elite , Extended,                 |                     |                    |
|           |                          |                          | Golden Blanket,                       |                     |                    |
|           | 90-94                    | Remove (at renewal), Yes | Homeowner, Market                     |                     | 0.75               |
|           | 90-94                    | renewai), res            | Value)                                | Applies             | 0.75               |
|           |                          |                          | Elite , Extended,                     |                     |                    |
|           |                          | Domaya (at               | Golden Blanket,                       |                     |                    |
|           | 90-94                    | Remove (at renewal), Yes | Homeowner , Market<br>Value           | Does Not Apply      | 0.80               |
|           | 90-94                    | renewai), res            |                                       | Does Not Apply      | 0.00               |
|           |                          |                          | Elite , Extended,<br>Golden Blanket , |                     |                    |
|           |                          | Remove (at               | Homeowner, Market                     |                     |                    |
|           | 90-94                    | renewal), Yes            | Value                                 | Applies             | 0.67               |
|           | 30 34                    | Future (add at           | Value                                 | присо               | 0.07               |
|           | 95-100                   | renewal), No             |                                       | Does Not Apply      | 0.93               |
|           | 93-100                   | renewal), No             | Not(Elite , Extended,                 | Does Not Apply      | 0.93               |
|           |                          |                          | Golden Blanket,                       |                     |                    |
|           |                          | Remove (at               | Homeowner, Market                     |                     |                    |
|           | 95-100                   | renewal), Yes            | Value)                                | Does Not Apply      | 0.93               |
|           | 95-100                   | Future (add at           | value )                               | Does Not Apply      | 0.33               |
|           | 95-100                   | renewal), No             |                                       | Applies             | 0.75               |
|           | 95-100                   | renewal), No             | Not(Elite , Extended,                 | Арріїсэ             | 0.73               |
|           |                          |                          | Golden Blanket,                       |                     |                    |
|           |                          | Remove (at               | Homeowner, Market                     |                     |                    |
|           | 95-100                   | renewal), Yes            | Value)                                | Applies             | 0.75               |
|           | 00 100                   | ronowally, roo           | Elite , Extended,                     | присс               | 0.10               |
|           |                          |                          | Golden Blanket,                       |                     |                    |
|           |                          | Remove (at               | Homeowner, Market                     |                     |                    |
|           | 95-100                   | renewal), Yes            | Value                                 | Does Not Apply      | 0.80               |
|           |                          | ,, <u> </u>              | Elite , Extended,                     | 117                 |                    |
|           |                          |                          | Golden Blanket,                       |                     |                    |
|           |                          | Remove (at               | Homeowner, Market                     |                     |                    |
|           | 95-100                   | renewal), Yes            | Value                                 | Applies             | 0.67               |
|           | 1                        | Future (add at           |                                       |                     |                    |
|           | 993                      | renewal), No             |                                       | Does Not Apply      | 0.93               |
|           |                          |                          | Not(Elite , Extended,                 |                     |                    |
|           |                          |                          | Golden Blanket,                       |                     |                    |
|           |                          | Remove (at               | Homeowner , Market                    |                     |                    |
|           | 993                      | renewal), Yes            | Value)                                | Does Not Apply      | 0.93               |
|           | İ                        | Future (add at           |                                       |                     |                    |
|           | 993                      | renewal), No             |                                       | Applies             | 0.75               |
|           |                          | ·                        | Not(Elite , Extended,                 |                     |                    |
|           |                          |                          | Golden Blanket,                       |                     |                    |
|           |                          | Remove (at               | Homeowner, Market                     |                     |                    |
|           | 993                      | renewal), Yes            | Value)                                | Applies             | 0.75               |
|           | ĺ                        | Remove (at               | Elite , Extended,                     |                     |                    |
| I         | 993                      | renewal), Yes            | Golden Blanket,                       | Does Not Apply      | 0.80               |

|           | Financial Responsibility | Home and Car Discount       | Homeowner Policy Form  |                     |                    |
|-----------|--------------------------|-----------------------------|--|---------------------|--------------------|
| Sub-chart | Code                     | Code                        | Code   | Multi-Car Indicator | COMP Matrix Factor |
|           |                          |                             | Homeowner , Market<br>Value  |                     |                    |
|           |                          | D/1                         | Elite , Extended,<br>Golden Blanket ,                                      |                     |                    |
|           | 993                      | Remove (at renewal), Yes    | Homeowner , Market<br>Value  | Applies             | 0.67               |
|           | 998                      | Future (add at renewal), No |  | Does Not Apply      | 1.01               |
|           |                          | Remove (at                  | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market            |                     |                    |
|           | 998                      | renewal), Yes               | Value )  | Does Not Apply      | 1.01               |
|           | 998                      | Future (add at renewal), No |  | Applies             | 0.78               |
|           |                          | Remove (at                  | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market            |                     |                    |
|           | 998                      | renewal), Yes               | Value )  | Applies             | 0.78               |
|           |                          | Remove (at                  | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market                |                     |                    |
|           | 998                      | renewal), Yes               | Value  | Does Not Apply      | 0.85               |
|           |                          | Remove (at                  | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market                |                     |                    |
|           | 998                      | renewal), Yes               | Value  | Applies             | 0.70               |
|           | 999                      | Future (add at renewal), No |  | Does Not Apply      | 1.01               |
|           | 999                      | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) |                     | 1.01               |
|           | 999                      | Future (add at renewal), No |  | Applies             | 0.78               |
|           | 999                      | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.78               |
|           | 999                      | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       |                     | 0.85               |
|           | 999                      | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.70               |

## RX03TM15: MDCL MP Matrix Factor \*\*

Effective Date: MAR-23-2013

| Sub-chart - High Level | Rated Threshold            |
|------------------------|----------------------------|
| Rated Threshold G      | G ( Greater Than =100/300) |

| Sub-chart - High Level                   | Rated Threshold         |
|--|-------------------------|
| Rated Threshold H or K (>25/50,<100/300) | Н, К                    |
| Rated Threshold O<br>(<=25/50)           | O ( Less Than = 25/50 ) |

|                   | Financial Responsibi | lity Home and Car Discount  | Homeowner Policy Form  |                     |                  |
|-------------------|----------------------|-----------------------------|--|---------------------|------------------|
| Sub-chart         | Code                 | Code                        | Code   | Multi-Car Indicator | MP Matrix Factor |
| Rated Threshold G | 5-9                  | Future (add at renewal), No |  | Does Not Apply      | 0.77             |
|                   |                      |                             | Not(Elite , Extended,<br>Golden Blanket ,                                  |                     |                  |
|                   | 5-9                  | Remove (at renewal), Yes    | Homeowner , Market<br>Value )  | Does Not Apply      | 0.77             |
|                   | 5-9                  | Future (add at renewal), No |  | Applies             | 0.62             |
|                   | 5-9                  | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.62             |
|                   | 5-9                  | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.66             |
|                   | 5-9                  | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.54             |
|                   | 10-19                | Future (add at renewal), No |  | Does Not Apply      | 0.77             |
|                   | 10-19                | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.77             |
|                   | 10-19                | Future (add at renewal), No | , value /  | Applies             | 0.62             |
|                   | 10-19                | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) |                     | 0.62             |
|                   | 10-19                | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       |                     | 0.66             |
|                   | 10-19                | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.54             |
|                   | 20-29                | Future (add at renewal), No |  | Does Not Apply      | 0.80             |
|                   | 20-29                | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,                                  | Does Not Apply      | 0.80             |

|           | Financial Responsibility | Home and Car Discount       | Homeowner Policy Form  |                     |                  |
|-----------|--------------------------|-----------------------------|--|---------------------|------------------|
| Sub-chart | Code                     | Code                        | Code   | Multi-Car Indicator | MP Matrix Factor |
|           |                          |                             | Homeowner, Market  |                     |                  |
|           |                          | Frational (and an           | Value )  |                     |                  |
|           | 20-29                    | Future (add at renewal), No |  | Applies             | 0.64             |
|           | 20-29                    | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) |                     | 0.64             |
|           | 20-29                    | renewai), res               | Elite , Extended,  | Applies             | 0.04             |
|           | 20-29                    | Remove (at renewal), Yes    | Golden Blanket ,<br>Homeowner , Market<br>Value                            | Does Not Apply      | 0.68             |
|           | 20-29                    | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.55             |
|           | 30-39                    | Future (add at renewal), No |  | Does Not Apply      | 0.80             |
|           | 30-39                    | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.80             |
|           | 30-39                    | Future (add at renewal), No |  | Applies             | 0.64             |
|           | 30-39                    | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.64             |
|           | 30-39                    | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.68             |
|           | 30-39                    | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.55             |
|           | 40-49                    | Future (add at renewal), No |  | Does Not Apply      | 0.81             |
|           | 40-49                    | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) |                     | 0.81             |
|           | 40-49                    | Future (add at renewal), No |  | Applies             | 0.67             |
|           | 40-49                    | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.67             |
|           | 40-49                    | Remove (at<br>renewal), Yes | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.73             |

|           | Financial Responsibility | Home and Car Discount | Homeowner Policy Form                  |                     |                  |
|-----------|--------------------------|-----------------------|--|---------------------|------------------|
| Sub-chart | Code                     | Code                  | Code                                   | Multi-Car Indicator | MP Matrix Factor |
|           |                          |                       | Elite , Extended,                      |                     |                  |
|           |                          |                       | Golden Blanket,                        |                     |                  |
|           | 10.40                    | Remove (at            | Homeowner, Market                      |                     | 0.50             |
|           | 40-49                    | renewal), Yes         | Value                                  | Applies             | 0.58             |
|           | 50.50                    | Future (add at        |  | Da a a Nati America | 0.04             |
|           | 50-59                    | renewal), No          |  | Does Not Apply      | 0.81             |
|           |                          |                       | Not(Elite , Extended,                  |                     |                  |
|           |                          | Remove (at            | Golden Blanket ,<br>Homeowner , Market |                     |                  |
|           | 50-59                    | renewal), Yes         | Value)                                 | Does Not Apply      | 0.81             |
|           | 00 00                    | Future (add at        | value )                                | Docs (Vot Apply     | 0.01             |
|           | 50-59                    | renewal), No          |  | Applies             | 0.67             |
|           | 30-33                    | renewal), No          | Not(Elite , Extended,                  | Арріїез             | 0.07             |
|           |                          |                       | Golden Blanket,                        |                     |                  |
|           |                          | Remove (at            | Homeowner, Market                      |                     |                  |
|           | 50-59                    | renewal), Yes         | Value)                                 | Applies             | 0.67             |
|           | 1 2 2                    | ,,                    | Elite , Extended,                      | rr                  |                  |
|           |                          |                       | Golden Blanket,                        |                     |                  |
|           |                          | Remove (at            | Homeowner, Market                      |                     |                  |
|           | 50-59                    | renewal), Yes         | Value <sup>′</sup>                     | Does Not Apply      | 0.73             |
|           |                          | ĺ                     | Elite , Extended,                      |                     |                  |
|           |                          |                       | Golden Blanket,                        |                     |                  |
|           |                          | Remove (at            | Homeowner, Market                      |                     |                  |
|           | 50-59                    | renewal), Yes         | Value                                  | Applies             | 0.58             |
|           |                          | Future (add at        |  |                     |                  |
|           | 60-69                    | renewal), No          |  | Does Not Apply      | 0.83             |
|           |                          |                       | Not(Elite , Extended,                  |                     |                  |
|           |                          |                       | Golden Blanket,                        |                     |                  |
|           |                          | Remove (at            | Homeowner, Market                      |                     |                  |
|           | 60-69                    | renewal), Yes         | Value )                                | Does Not Apply      | 0.83             |
|           |                          | Future (add at        |  |                     |                  |
|           | 60-69                    | renewal), No          |  | Applies             | 0.67             |
|           |                          |                       | Not(Elite , Extended,                  |                     |                  |
|           |                          | _ ,                   | Golden Blanket,                        |                     |                  |
|           | 00.00                    | Remove (at            | Homeowner, Market                      |                     | 0.07             |
|           | 60-69                    | renewal), Yes         | Value )                                | Applies             | 0.67             |
|           |                          |                       | Elite , Extended,                      |                     |                  |
|           |                          | Remove (at            | Golden Blanket ,<br>Homeowner , Market |                     |                  |
|           | 60-69                    | renewal), Yes         | Nalue                                  | Does Not Apply      | 0.73             |
|           | 00-03                    | i Gilowaij, 165       |  | Does Not Apply      | 0.73             |
|           |                          |                       | Elite , Extended,<br>Golden Blanket ,  |                     |                  |
|           |                          | Remove (at            | Homeowner , Market                     |                     |                  |
|           | 60-69                    | renewal), Yes         | Value                                  | Applies             | 0.59             |
|           |                          | Future (add at        |  |                     |                  |
|           | 70-79                    | renewal), No          |  | Does Not Apply      | 0.83             |
|           | 1.5.5                    |                       | Not(Elite , Extended,                  |                     | 3.00             |
|           |                          |                       | Golden Blanket,                        |                     |                  |
|           |                          | Remove (at            | Homeowner , Market                     |                     |                  |
|           | 70-79                    | renewal), Yes         | Value)                                 | Does Not Apply      | 0.83             |
|           |                          | Future (add at        | · · · · · · · · · · · · · · · · · · ·  | · · · · ·           |                  |
|           | 70-79                    | renewal), No          |  | Applies             | 0.67             |
|           | 10-19                    | ronowal), INO         | I                                      | I, thhung           | 0.07             |

|           | Financial Responsibility | Home and Car Discount       | Homeowner Policy Form  |                     |                  |
|-----------|--------------------------|-----------------------------|--|---------------------|------------------|
| Sub-chart | Code                     | Code                        | Code   | Multi-Car Indicator | MP Matrix Factor |
|           | 70-79                    | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) |                     | 0.67             |
|           | 70-79                    | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.73             |
|           | 70-79                    | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.59             |
|           | 80-85                    | Future (add at renewal), No |  | Does Not Apply      | 0.84             |
|           | 80-85                    | Remove (at<br>renewal), Yes | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.84             |
|           | 80-85                    | Future (add at renewal), No |  | Applies             | 0.69             |
|           | 80-85                    | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.69             |
|           | 80-85                    | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.73             |
|           | 80-85                    | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.59             |
|           | 86-89                    | Future (add at renewal), No |  | Does Not Apply      | 0.84             |
|           | 86-89                    | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.84             |
|           | 86-89                    | Future (add at renewal), No |  | Applies             | 0.69             |
|           | 86-89                    | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.69             |
|           | 86-89                    | Remove (at<br>renewal), Yes | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.73             |
|           | 86-89                    | Remove (at<br>renewal), Yes | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.59             |

|           | Financial Responsibility | Home and Car Discount       | Homeowner Policy Form  |                     |                  |
|-----------|--------------------------|-----------------------------|--|---------------------|------------------|
| Sub-chart | Code                     | Code                        | Code   | Multi-Car Indicator | MP Matrix Factor |
|           | 90-94                    | Future (add at renewal), No |  | Does Not Apply      | 0.86             |
|           | 90-94                    | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.86             |
|           | 90-94                    | Future (add at renewal), No | ,  | Applies             | 0.69             |
|           | 90-94                    | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) |                     | 0.69             |
|           | 90-94                    | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.73             |
|           | 90-94                    | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.59             |
|           | 95-100                   | Future (add at renewal), No |  | Does Not Apply      | 0.86             |
|           | 95-100                   | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.86             |
|           | 95-100                   | Future (add at renewal), No | ,  | Applies             | 0.69             |
|           | 95-100                   | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.69             |
|           | 95-100                   | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.73             |
|           | 95-100                   | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       |                     | 0.59             |
|           | 993                      | Future (add at renewal), No |  | Does Not Apply      | 0.86             |
|           | 993                      | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.86             |
|           | 993                      | Future (add at renewal), No |  | Applies             | 0.69             |
|           | 993                      | Remove (at<br>renewal), Yes | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.69             |

|                        | Financial Responsibility | Home and Car Discount    | Homeowner Policy Form                  |                     |                  |
|------------------------|--------------------------|--------------------------|--|---------------------|------------------|
| Sub-chart              | Code                     | Code                     | Code                                   | Multi-Car Indicator | MP Matrix Factor |
|                        |                          |                          | Elite , Extended,                      |                     |                  |
|                        |                          | D /                      | Golden Blanket,                        |                     |                  |
|                        | 993                      | Remove (at               | Homeowner , Market<br>Value            |                     | 0.73             |
|                        | 993                      | renewal), Yes            |  | Does Not Apply      | 0.73             |
|                        |                          |                          | Elite , Extended,<br>Golden Blanket ,  |                     |                  |
|                        |                          | Remove (at               | Homeowner, Market                      |                     |                  |
|                        | 993                      | renewal), Yes            | Value                                  | Applies             | 0.59             |
|                        |                          | Future (add at           |  | 1 4 4 4 4 4 4       |                  |
|                        | 998                      | renewal), No             |  | Does Not Apply      | 0.86             |
|                        |                          | ,                        | Not(Elite , Extended,                  | 11.7                |                  |
|                        |                          |                          | Golden Blanket,                        |                     |                  |
|                        |                          | Remove (at               | Homeowner, Market                      |                     |                  |
|                        | 998                      | renewal), Yes            | Value )                                | Does Not Apply      | 0.86             |
|                        |                          | Future (add at           |  |                     |                  |
|                        | 998                      | renewal), No             |  | Applies             | 0.69             |
|                        |                          |                          | Not(Elite , Extended,                  |                     |                  |
|                        |                          |                          | Golden Blanket,                        |                     |                  |
|                        | 000                      | Remove (at               | Homeowner, Market                      |                     | 0.00             |
|                        | 998                      | renewal), Yes            | Value )                                | Applies             | 0.69             |
|                        |                          |                          | Elite , Extended,                      |                     |                  |
|                        |                          | Remove (at               | Golden Blanket ,<br>Homeowner , Market |                     |                  |
|                        | 998                      | renewal), Yes            | Value                                  | Does Not Apply      | 0.73             |
|                        | 990                      | renewal), res            | Elite , Extended,                      | Does Not Apply      | 0.73             |
|                        |                          |                          | Golden Blanket,                        |                     |                  |
|                        |                          | Remove (at               | Homeowner, Market                      |                     |                  |
|                        | 998                      | renewal), Yes            | Value                                  | Applies             | 0.59             |
|                        | 1                        | Future (add at           |  |                     |                  |
|                        | 999                      | renewal), No             |  | Does Not Apply      | 0.86             |
|                        |                          |                          | Not(Elite , Extended,                  |                     |                  |
|                        |                          |                          | Golden Blanket,                        |                     |                  |
|                        |                          | Remove (at               | Homeowner , Market                     |                     |                  |
|                        | 999                      | renewal), Yes            | Value )                                | Does Not Apply      | 0.86             |
|                        |                          | Future (add at           |  |                     |                  |
|                        | 999                      | renewal), No             |  | Applies             | 0.69             |
|                        |                          |                          | Not(Elite, Extended,                   |                     |                  |
|                        |                          | Dames (-1                | Golden Blanket ,                       |                     |                  |
|                        | 999                      | Remove (at renewal), Yes | Homeowner , Market<br>Value )          |                     | 0.69             |
|                        | 333                      | i ci icwai), 165         |  | Applies             | 0.09             |
|                        |                          |                          | Elite , Extended,<br>Golden Blanket ,  |                     |                  |
|                        |                          | Remove (at               | Homeowner , Market                     |                     |                  |
|                        | 999                      | renewal), Yes            | Value                                  | Does Not Apply      | 0.73             |
|                        | 1                        |                          | Elite , Extended,                      |                     |                  |
|                        |                          |                          | Golden Blanket,                        |                     |                  |
|                        |                          | Remove (at               | Homeowner , Market                     |                     |                  |
|                        | 999                      | renewal), Yes            | Value                                  | Applies             | 0.59             |
| Rated Threshold H or K |                          | Future (add at           |  |                     |                  |
| (>25/50,<100/300)      | 5-9                      | renewal), No             |  | Does Not Apply      | 0.80             |
|                        |                          | Remove (at               | Not(Elite , Extended,                  |                     |                  |
|                        | 5-9                      | renewal), Yes            | Golden Blanket,                        | Does Not Apply      | 0.80             |

|           | Financial Responsibility | Home and Car Discount                   | Homeowner Policy Form  |                     |                  |
|-----------|--------------------------|---|--|---------------------|------------------|
| Sub-chart | Code                     | Code                                    | Code   | Multi-Car Indicator | MP Matrix Factor |
|           |                          |   | Homeowner , Market<br>Value )  |                     |                  |
|           | 5-9                      | Future (add at renewal), No             |  | Applies             | 0.61             |
|           | 5-9                      | Remove (at<br>renewal), Yes             | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.61             |
|           | 5-9                      | Remove (at<br>renewal), Yes             | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.69             |
|           | 5-9                      | Remove (at<br>renewal), Yes             | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.53             |
|           | 10-19                    | Future (add at renewal), No             |  | Does Not Apply      | 0.80             |
|           | 10-19                    | Remove (at renewal), Yes                | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.80             |
|           | 10-19                    | Future (add at renewal), No             |  | Applies             | 0.61             |
|           | 10-19                    | Remove (at renewal), Yes                | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.61             |
|           | 10-19                    | Remove (at renewal), Yes                | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.69             |
|           | 10-19                    | Remove (at renewal), Yes                | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.53             |
|           | 20-29                    | Future (add at renewal), No             |  | Does Not Apply      | 0.81             |
|           | 20-29                    | Remove (at renewal), Yes Future (add at | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.81             |
|           | 20-29                    | renewal), No                            | <b>.</b>   | Applies             | 0.62             |
|           | 20-29                    | Remove (at<br>renewal), Yes             | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.62             |
|           | 20-29                    | Remove (at<br>renewal), Yes             | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.71             |

|           | Financial Responsibility | Home and Car Discount | Homeowner Policy Form                     |                     |                  |
|-----------|--------------------------|-----------------------|---|---------------------|------------------|
| Sub-chart | Code                     | Code                  | Code                                      | Multi-Car Indicator | MP Matrix Factor |
|           |                          |                       | Elite , Extended,                         |                     |                  |
|           |                          | Remove (at            | Golden Blanket ,<br>Homeowner , Market    |                     |                  |
|           | 20-29                    | renewal), Yes         | Value                                     | Applies             | 0.54             |
|           | 20 23                    | Future (add at        | Value                                     | тррпоз              | 0.04             |
|           | 30-39                    | renewal), No          |   | Does Not Apply      | 0.81             |
|           | 00 00                    |                       | Not(Elite , Extended,                     | 2000 . 1017 (pp.)   | 0.0.             |
|           |                          |                       | Golden Blanket,                           |                     |                  |
|           |                          | Remove (at            | Homeowner, Market                         |                     |                  |
|           | 30-39                    | renewal), Yes         | Value )                                   | Does Not Apply      | 0.81             |
|           |                          | Future (add at        |   |                     |                  |
|           | 30-39                    | renewal), No          |   | Applies             | 0.62             |
|           |                          |                       | Not(Elite , Extended,                     |                     |                  |
|           |                          |                       | Golden Blanket,                           |                     |                  |
|           | 20.00                    | Remove (at            | Homeowner, Market                         |                     | 0.00             |
|           | 30-39                    | renewal), Yes         | Value)                                    | Applies             | 0.62             |
|           |                          |                       | Elite , Extended,                         |                     |                  |
|           |                          | Remove (at            | Golden Blanket ,<br>Homeowner , Market    |                     |                  |
|           | 30-39                    | renewal), Yes         | Value                                     | Does Not Apply      | 0.71             |
|           | 00.00                    |                       | Elite , Extended,                         | 2000 . 1017         |                  |
|           |                          |                       | Golden Blanket,                           |                     |                  |
|           |                          | Remove (at            | Homeowner, Market                         |                     |                  |
|           | 30-39                    | renewal), Yes         | Value                                     | Applies             | 0.54             |
|           |                          | Future (add at        |   |                     |                  |
|           | 40-49                    | renewal), No          |   | Does Not Apply      | 0.83             |
|           |                          |                       | Not(Elite , Extended,                     |                     |                  |
|           |                          |                       | Golden Blanket,                           |                     |                  |
|           | 40.40                    | Remove (at            | Homeowner , Market                        |                     | 0.00             |
|           | 40-49                    | renewal), Yes         | Value )                                   | Does Not Apply      | 0.83             |
|           | 40.40                    | Future (add at        |   | Applica             | 0.67             |
|           | 40-49                    | renewal), No          |   | Applies             | 0.67             |
|           |                          |                       | Not(Elite , Extended,<br>Golden Blanket , |                     |                  |
|           |                          | Remove (at            | Homeowner , Market                        |                     |                  |
|           | 40-49                    | renewal), Yes         | Value)                                    | Applies             | 0.67             |
|           |                          | 2 27,7 1 2 2          | Elite , Extended,                         | 11                  |                  |
|           |                          |                       | Golden Blanket,                           |                     |                  |
|           |                          | Remove (at            | Homeowner , Market                        |                     |                  |
|           | 40-49                    | renewal), Yes         | Value                                     | Does Not Apply      | 0.73             |
|           |                          |                       | Elite , Extended,                         |                     |                  |
|           |                          | <u>_</u>              | Golden Blanket,                           |                     |                  |
|           | 40.40                    | Remove (at            | Homeowner , Market                        |                     | 0.50             |
|           | 40-49                    | renewal), Yes         | Value                                     | Applies             | 0.58             |
|           | 50.50                    | Future (add at        |   | Doop Not Arrahi     | 0.02             |
|           | 50-59                    | renewal), No          | Not/Elita Establish                       | Does Not Apply      | 0.83             |
|           |                          |                       | Not(Elite , Extended,<br>Golden Blanket , |                     |                  |
|           |                          | Remove (at            | Golden Blanket ,<br>Homeowner , Market    |                     |                  |
|           | 50-59                    | renewal), Yes         | Value)                                    | Does Not Apply      | 0.83             |
|           | 155.55                   | Future (add at        | ,   |                     |                  |
|           | 50-59                    | renewal), No          |   | Applies             | 0.67             |
|           | 100.00                   | , , 110               |   | I. 1- k             | 15.0,            |

|           | Financial Responsibility | Home and Car Discount                   | Homeowner Policy Form                  |                     |                  |
|-----------|--------------------------|---|--|---------------------|------------------|
| Sub-chart | Code                     | Code                                    | Code                                   | Multi-Car Indicator | MP Matrix Factor |
|           |                          |   | Not(Elite , Extended,                  |                     |                  |
|           |                          |   | Golden Blanket,                        |                     |                  |
|           | 50.50                    | Remove (at                              | Homeowner , Market                     |                     | 0.07             |
|           | 50-59                    | renewal), Yes                           | Value)                                 | Applies             | 0.67             |
|           |                          |   | Elite , Extended,                      |                     |                  |
|           |                          | Domovo (ot                              | Golden Blanket,                        |                     |                  |
|           | 50-59                    | Remove (at renewal), Yes                | Homeowner , Market<br>Value            | Does Not Apply      | 0.73             |
|           | 30-39                    | Terrewar), 1 es                         |  | Does Not Apply      | 0.73             |
|           |                          |   | Elite , Extended,<br>Golden Blanket ,  |                     |                  |
|           |                          | Remove (at                              | Homeowner, Market                      |                     |                  |
|           | 50-59                    | renewal), Yes                           | Value                                  | Applies             | 0.58             |
|           | 30-39                    | · · · · · · · · · · · · · · · · · · ·   | Value                                  | Арріїез             | 0.30             |
|           | 60-69                    | Future (add at renewal), No             |  | Does Not Apply      | 0.84             |
|           | 60-69                    | renewai), ivo                           | N (FE) F ( ) I                         | Does Not Apply      | 0.04             |
|           |                          |   | Not(Elite , Extended, Golden Blanket , |                     |                  |
|           |                          | Remove (at                              | Homeowner , Market                     |                     |                  |
|           | 60-69                    | renewal), Yes                           | Value)                                 | Does Not Apply      | 0.84             |
| <u> </u>  | 00-00                    | ·                                       | value )                                | 2003 NOT Apply      | 0.04             |
|           | 60-69                    | Future (add at renewal), No             |  | Applies             | 0.67             |
|           | 00-09                    | renewai), ivo                           | Not/Elito Enternal al                  | Applies             | 0.07             |
|           |                          |   | Not(Elite , Extended,                  |                     |                  |
|           |                          | Remove (at                              | Golden Blanket ,<br>Homeowner , Market |                     |                  |
|           | 60-69                    | renewal), Yes                           | Value)                                 | Applies             | 0.67             |
|           | 00-09                    | Terrewarj, 1 es                         |  | Applies             | 0.07             |
|           |                          |   | Elite , Extended,                      |                     |                  |
|           |                          | Remove (at                              | Golden Blanket ,<br>Homeowner , Market |                     |                  |
|           | 60-69                    | renewal), Yes                           | Value                                  | Does Not Apply      | 0.73             |
|           | 00-03                    | Terrewary, 1 es                         | Elite , Extended,                      | Does Not Apply      | 0.73             |
|           |                          |   | Golden Blanket,                        |                     |                  |
|           |                          | Remove (at                              | Homeowner, Market                      |                     |                  |
|           | 60-69                    | renewal), Yes                           | Value                                  | Applies             | 0.59             |
|           | 00 00                    | Future (add at                          | vaido                                  | трисс               | 0.00             |
|           | 70-79                    | renewal), No                            |  | Does Not Apply      | 0.84             |
| -         | 1010                     | ionowall, 140                           | Not(Elite , Extended,                  | 2000 Not Apply      | 0.01             |
|           |                          |   | Golden Blanket,                        |                     |                  |
|           |                          | Remove (at                              | Homeowner, Market                      |                     |                  |
|           | 70-79                    | renewal), Yes                           | Value)                                 | Does Not Apply      | 0.84             |
|           | 12.4                     | Future (add at                          |  | :                   |                  |
|           | 70-79                    | renewal), No                            |  | Applies             | 0.67             |
|           | 1,0,10                   |   | Not(Elite , Extended,                  |                     | 0.01             |
|           |                          |   | Golden Blanket,                        |                     |                  |
|           |                          | Remove (at                              | Homeowner, Market                      |                     |                  |
|           | 70-79                    | renewal), Yes                           | Value)                                 | Applies             | 0.67             |
|           | 1 1 1                    | ,, . ••                                 | Elite , Extended,                      | 115.55              |                  |
|           |                          |   | Golden Blanket,                        |                     |                  |
|           |                          | Remove (at                              | Homeowner, Market                      |                     |                  |
|           | 70-79                    | renewal), Yes                           | Value                                  | Does Not Apply      | 0.73             |
|           | 12.0                     | ,, . 55                                 | Elite , Extended,                      |                     |                  |
|           |                          |   | Golden Blanket,                        |                     |                  |
|           |                          | Remove (at                              | Homeowner, Market                      |                     |                  |
|           | 70-79                    | renewal), Yes                           | Value                                  | Applies             | 0.59             |
|           | 1                        | 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - | 1                                      | I. 1. b             | 00               |

| Out that  |       |                                | Homeowner Policy Form  |                     | MD Matrin France |
|-----------|-------|--------------------------------|--|---------------------|------------------|
| Sub-chart | Code  | Code                           | Code   | Multi-Car Indicator | MP Matrix Factor |
|           | 80-85 | Future (add at renewal), No    |  | Does Not Apply      | 0.86             |
|           | 00.05 | Remove (at                     | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market            |                     | 0.00             |
|           | 80-85 | renewal), Yes                  | Value )  | Does Not Apply      | 0.86             |
|           | 80-85 | Future (add at<br>renewal), No |  | Applies             | 0.67             |
|           | 80-85 | Remove (at renewal), Yes       | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.67             |
|           | 80-85 | Remove (at renewal), Yes       | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.75             |
|           | 80-85 | Remove (at renewal), Yes       | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.59             |
|           | 86-89 | Future (add at renewal), No    |  | Does Not Apply      | 0.86             |
|           | 86-89 | Remove (at renewal), Yes       | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.86             |
|           | 86-89 | Future (add at renewal), No    | ,  | Applies             | 0.67             |
|           | 86-89 | Remove (at renewal), Yes       | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) |                     | 0.67             |
|           | 86-89 | Remove (at renewal), Yes       | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.75             |
|           | 86-89 | Remove (at renewal), Yes       | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       |                     | 0.59             |
|           | 90-94 | Future (add at renewal), No    |  | Does Not Apply      | 0.87             |
|           | 90-94 | Remove (at renewal), Yes       | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) |                     | 0.87             |
|           | 90-94 | Future (add at renewal), No    |  | Applies             | 0.67             |
|           | 90-94 | Remove (at renewal), Yes       | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) |                     | 0.67             |

|           | Financial Respon | sibility Home and Car Discou | ınt Homeowner Policy Form  |                     |                  |
|-----------|------------------|------------------------------|--|---------------------|------------------|
| Sub-chart | Code             | Code                         | Code   | Multi-Car Indicator | MP Matrix Factor |
|           | 90-94            | Remove (at renewal), Yes     | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.75             |
|           |                  | Remove (at                   | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market                |                     |                  |
|           | 90-94            | renewal), Yes                | Value  | Applies             | 0.59             |
|           | 95-100           | Future (add at renewal), No  |  | Does Not Apply      | 0.87             |
|           | 95-100           | Remove (at renewal), Yes     | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.87             |
|           | 95-100           | Future (add at renewal), No  |  | Applies             | 0.67             |
|           | 95-100           | Remove (at renewal), Yes     | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) |                     | 0.67             |
|           | 95-100           | Remove (at renewal), Yes     | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       |                     | 0.75             |
|           | 95-100           | Remove (at renewal), Yes     | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       |                     | 0.59             |
|           | 993              | Future (add at renewal), No  |  | Does Not Apply      | 0.87             |
|           | 993              | Remove (at renewal), Yes     | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) |                     | 0.87             |
|           | 993              | Future (add at renewal), No  |  | Applies             | 0.67             |
|           | 993              | Remove (at renewal), Yes     | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) |                     | 0.67             |
|           | 993              | Remove (at renewal), Yes     | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       |                     | 0.75             |
|           | 993              | Remove (at renewal), Yes     | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.59             |
|           | 998              | Future (add at renewal), No  |  | Does Not Apply      | 0.89             |
|           | 998              | Remove (at renewal), Yes     | Not(Elite , Extended, Golden Blanket ,                                     | Does Not Apply      | 0.89             |

|                                | Financial Responsibility | Home and Car Discount       | Homeowner Policy Form  |                     |                  |
|--------------------------------|--------------------------|-----------------------------|--|---------------------|------------------|
| Sub-chart                      | Code                     | Code                        | Code   | Multi-Car Indicator | MP Matrix Factor |
|                                |                          |                             | Homeowner , Market<br>Value )  |                     |                  |
|                                |                          | Future (add at              | ·  | i                   |                  |
|                                | 998                      | renewaÌ), No                |  | Applies             | 0.73             |
|                                | 998                      | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.73             |
|                                |                          | ronomaly, roo               | Elite , Extended,  | 7 451100            | 0.70             |
|                                | 998                      | Remove (at renewal), Yes    | Golden Blanket ,<br>Homeowner , Market<br>Value                            | Does Not Apply      | 0.78             |
|                                | 998                      | Remove (at<br>renewal), Yes | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.64             |
|                                | 999                      | Future (add at renewal), No |  | Does Not Apply      | 0.89             |
|                                | 999                      | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.89             |
|                                | 999                      | Future (add at renewal), No |  | Applies             | 0.73             |
|                                | 999                      | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) |                     | 0.73             |
|                                | 999                      | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.78             |
|                                | 999                      | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.64             |
| Rated Threshold O<br>(<=25/50) | 5-9                      | Future (add at renewal), No |  | Does Not Apply      | 0.84             |
|                                | 5-9                      | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) |                     | 0.84             |
|                                | 5-9                      | Future (add at renewal), No |  | Applies             | 0.69             |
|                                | 5-9                      | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) |                     | 0.69             |
|                                |                          | Remove (at                  | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market                |                     |                  |
|                                | 5-9                      | renewal), Yes               | Value  | Does Not Apply      | 0.73             |

|           |        | Home and Car Discount | Homeowner Policy Form                     |                     |                  |
|-----------|--------|-----------------------|---|---------------------|------------------|
| Sub-chart | Code   | Code                  | Code                                      | Multi-Car Indicator | MP Matrix Factor |
|           |        |                       | Elite , Extended,                         |                     |                  |
|           |        | Remove (at            | Golden Blanket ,<br>Homeowner , Market    |                     |                  |
|           | 5-9    | renewal), Yes         | Value                                     | Applies             | 0.62             |
|           |        | Future (add at        | Value                                     | прриос              | 0.02             |
|           | 10-19  | renewal), No          |   | Does Not Apply      | 0.84             |
|           |        | ,,                    | Not(Elite , Extended,                     |                     |                  |
|           |        |                       | Golden Blanket,                           |                     |                  |
|           |        | Remove (at            | Homeowner, Market                         |                     |                  |
|           | 10-19  | renewal), Yes         | Value)                                    | Does Not Apply      | 0.84             |
|           |        | Future (add at        |   |                     |                  |
|           | 10-19  | renewal), No          |   | Applies             | 0.69             |
|           |        |                       | Not(Elite , Extended,                     |                     |                  |
|           |        |                       | Golden Blanket,                           |                     |                  |
|           | 10.10  | Remove (at            | Homeowner, Market                         |                     | 0.60             |
|           | 10-19  | renewal), Yes         | Value )                                   | Applies             | 0.69             |
|           |        |                       | Elite , Extended,<br>Golden Blanket ,     |                     |                  |
|           |        | Remove (at            | Homeowner , Market                        |                     |                  |
|           | 10-19  | renewal), Yes         | Value                                     | Does Not Apply      | 0.73             |
|           |        | ,,                    | Elite , Extended,                         |                     |                  |
|           |        |                       | Golden Blanket,                           |                     |                  |
|           |        | Remove (at            | Homeowner, Market                         |                     |                  |
|           | 10-19  | renewal), Yes         | Value                                     | Applies             | 0.62             |
|           |        | Future (add at        |   |                     |                  |
|           | 20-29  | renewal), No          |   | Does Not Apply      | 0.85             |
|           |        |                       | Not(Elite , Extended,                     |                     |                  |
|           |        |                       | Golden Blanket,                           |                     |                  |
|           | 00.00  | Remove (at            | Homeowner , Market                        |                     | 0.05             |
|           | 20-29  | renewal), Yes         | Value )                                   | Does Not Apply      | 0.85             |
|           | 20.20  | Future (add at        |   | Amaliaa             | 0.70             |
|           | 20-29  | renewal), No          |   | Applies             | 0.70             |
|           |        |                       | Not(Elite , Extended,<br>Golden Blanket , |                     |                  |
|           |        | Remove (at            | Homeowner, Market                         |                     |                  |
|           | 20-29  | renewal), Yes         | Value)                                    | Applies             | 0.70             |
|           |        | 2 27,7 1 2 2          | Elite , Extended,                         | 11                  |                  |
|           |        |                       | Golden Blanket,                           |                     |                  |
|           |        | Remove (at            | Homeowner , Market                        |                     |                  |
|           | 20-29  | renewal), Yes         | Value                                     | Does Not Apply      | 0.74             |
|           |        |                       | Elite , Extended,                         |                     |                  |
|           |        | <u>_</u>              | Golden Blanket,                           |                     |                  |
|           | 20.20  | Remove (at            | Homeowner , Market                        |                     | 0.00             |
|           | 20-29  | renewal), Yes         | Value                                     | Applies             | 0.63             |
|           | 20.20  | Future (add at        |   | Doop Not Arrahi     | 0.05             |
|           | 30-39  | renewal), No          | NI-4/Elia E ( )                           | Does Not Apply      | 0.85             |
|           |        |                       | Not(Elite, Extended,                      |                     |                  |
|           |        | Remove (at            | Golden Blanket ,<br>Homeowner , Market    |                     |                  |
|           | 30-39  | renewal), Yes         | Value)                                    | Does Not Apply      | 0.85             |
|           |        | Future (add at        | . 3.30 /                                  | _ 555 . 10t / 1ppiy |                  |
|           | 30-39  | renewal), No          |   | Applies             | 0.70             |
|           | 100 00 | 1.01101141), 110      | I.  | l, 'Abuoo           | 5.75             |

|           | Financial Responsibility | Home and Car Discount       | Homeowner Policy Form  | l .                 |                  |
|-----------|--------------------------|-----------------------------|--|---------------------|------------------|
| Sub-chart | Code                     | Code                        | Code   | Multi-Car Indicator | MP Matrix Factor |
|           | 30-39                    | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.70             |
|           | 30-39                    | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       |                     | 0.74             |
|           | 30-39                    | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.63             |
|           | 40-49                    | Future (add at renewal), No |  | Does Not Apply      | 0.87             |
|           | 40-49                    | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) |                     | 0.87             |
|           | 40-49                    | Future (add at renewal), No |  | Applies             | 0.72             |
|           | 40-49                    | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.72             |
|           | 40-49                    | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.75             |
|           | 40-49                    | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.63             |
|           | 50-59                    | Future (add at renewal), No |  | Does Not Apply      | 0.87             |
|           | 50-59                    | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.87             |
|           | 50-59                    | Future (add at renewal), No |  | Applies             | 0.72             |
|           | 50-59                    | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) |                     | 0.72             |
|           | 50-59                    | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.75             |
|           | 50-59                    | Remove (at<br>renewal), Yes | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.63             |

| Sub about |       |                             | Homeowner Policy Form  |                     | MD Metrix Footer |
|-----------|-------|-----------------------------|--|---------------------|------------------|
| Sub-chart | Code  | Code                        | Code   | Multi-Car Indicator | MP Matrix Factor |
|           | 60-69 | Future (add at renewal), No |  | Does Not Apply      | 0.90             |
|           | 00.00 | Remove (at                  | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market            |                     | 0.00             |
|           | 60-69 | renewal), Yes               | Value )  | Does Not Apply      | 0.90             |
|           | 60-69 | Future (add at renewal), No |  | Applies             | 0.73             |
|           | 60-69 | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.73             |
|           | 60-69 | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.77             |
|           | 60-69 | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.64             |
|           | 70-79 | Future (add at renewal), No |  | Does Not Apply      | 0.90             |
|           | 70-79 | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.90             |
|           | 70-79 | Future (add at renewal), No | , , , , , , , , , , , , , , , , , , ,                                      | Applies             | 0.73             |
|           | 70-79 | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) |                     | 0.73             |
|           | 70-79 | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.77             |
|           | 70-79 | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       |                     | 0.64             |
|           | 80-85 | Future (add at renewal), No |  | Does Not Apply      | 0.91             |
|           | 80-85 | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) |                     | 0.91             |
|           | 80-85 | Future (add at renewal), No |  | Applies             | 0.74             |
|           | 80-85 | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) |                     | 0.74             |

|           | Financial Responsibility                         | Home and Car Discount                 | Homeowner Policy Form |   |                  |
|-----------|--|---------------------------------------|-----------------------|---|------------------|
| Sub-chart | Code   | Code                                  | Code                  | Multi-Car Indicator                               | MP Matrix Factor |
|           |  |                                       | Elite , Extended,     |   |                  |
|           |  |                                       | Golden Blanket,       |   |                  |
|           |  | Remove (at                            | Homeowner, Market     |   | a ==a            |
|           | 80-85  | renewal), Yes                         | Value                 | Does Not Apply                                    | 0.79             |
|           |  |                                       | Elite , Extended,     |   |                  |
|           |  | _ , ,                                 | Golden Blanket,       |   |                  |
|           |  | Remove (at                            | Homeowner, Market     |   |                  |
|           | 80-85  | renewal), Yes                         | Value                 | Applies   | 0.66             |
|           |  | Future (add at                        |                       |   |                  |
|           | 86-89  | renewal), No                          |                       | Does Not Apply                                    | 0.91             |
|           |  |                                       | Not(Elite , Extended, |   |                  |
|           |  |                                       | Golden Blanket,       |   |                  |
|           |  | Remove (at                            | Homeowner , Market    |   |                  |
|           | 86-89  | renewal), Yes                         | Value)                | Does Not Apply                                    | 0.91             |
|           |  | Future (add at                        |                       |   |                  |
|           | 86-89  | renewaÌ), No                          |                       | Applies   | 0.74             |
|           |  |                                       | Not(Elite , Extended, |   |                  |
|           |  |                                       | Golden Blanket,       |   |                  |
|           |  | Remove (at                            | Homeowner, Market     |   |                  |
|           | 86-89  | renewal), Yes                         | Value)                | Applies   | 0.74             |
|           | <del>-                                    </del> | , , , , , , , , , , , , , , , , , , , | Elite , Extended,     | <del>' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' </del> |                  |
|           |  |                                       | Golden Blanket,       |   |                  |
|           |  | Remove (at                            | Homeowner, Market     |   |                  |
|           | 86-89  | renewal), Yes                         | Value                 | Does Not Apply                                    | 0.79             |
|           | 00 00  | ronowal), roo                         | Elite , Extended,     | Dodo Not Apply                                    | 0.70             |
|           |  |                                       | Golden Blanket,       |   |                  |
|           |  | Remove (at                            | Homeowner , Market    |   |                  |
|           | 86-89  | `                                     | Value                 |   | 0.66             |
|           | 80-69  | renewal), Yes                         | value                 | Applies   | 0.00             |
|           | 00.04  | Future (add at                        |                       | <b>.</b>  | 0.00             |
|           | 90-94  | renewal), No                          |                       | Does Not Apply                                    | 0.93             |
|           |  |                                       | Not(Elite, Extended,  |   |                  |
|           |  |                                       | Golden Blanket,       |   |                  |
|           |  | Remove (at                            | Homeowner, Market     |   |                  |
|           | 90-94  | renewal), Yes                         | Value )               | Does Not Apply                                    | 0.93             |
|           |  | Future (add at                        |                       |   |                  |
|           | 90-94  | renewal), No                          |                       | Applies   | 0.75             |
|           |  |                                       | Not(Elite , Extended, |   |                  |
|           |  |                                       | Golden Blanket,       |   |                  |
|           |  | Remove (at                            | Homeowner , Market    |   |                  |
|           | 90-94  | renewal), Yes                         | Value)                | Applies   | 0.75             |
|           |  |                                       | Elite , Extended,     |   |                  |
|           |  |                                       | Golden Blanket,       |   |                  |
|           |  | Remove (at                            | Homeowner, Market     |   |                  |
|           | 90-94  | renewal), Yes                         | Value                 | Does Not Apply                                    | 0.79             |
|           | 1  | ·                                     | Elite , Extended,     | · · · · · ·                                       |                  |
|           |  |                                       | Golden Blanket,       |   |                  |
|           |  | Remove (at                            | Homeowner, Market     |   |                  |
|           | 90-94  | renewal), Yes                         | Value                 | Applies   | 0.67             |
|           | 1 2 2 .  | Future (add at                        | ··· · · ·             | <u> </u>  |                  |
|           | 95-100   | renewal), No                          |                       | Does Not Apply                                    | 0.93             |
|           | 30-100   | <b>!</b>                              | Nied/Clide Co. 1 1    | Poes Not Apply                                    | 0.00             |
|           | 05 400   | Remove (at                            | Not(Elite , Extended, | Dogo Nat Arreli                                   | 0.02             |
|           | 95-100   | renewal), Yes                         | Golden Blanket ,      | Does Not Apply                                    | 0.93             |

|           |        |                             | Homeowner Policy Form  |                     |                  |
|-----------|--------|-----------------------------|--|---------------------|------------------|
| Sub-chart | Code   | Code                        | Code   | Multi-Car Indicator | MP Matrix Factor |
|           |        |                             | Homeowner , Market<br>Value )  |                     |                  |
|           | 95-100 | Future (add at renewal), No |  | Applies             | 0.75             |
|           | 95-100 | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.75             |
|           | 95-100 | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.79             |
|           | 95-100 | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.67             |
|           | 993    | Future (add at renewal), No |  | Does Not Apply      | 0.93             |
|           | 993    | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.93             |
|           | 993    | Future (add at renewal), No |  | Applies             | 0.75             |
|           | 993    | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.75             |
|           | 993    | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.79             |
|           | 993    | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       |                     | 0.67             |
|           | 998    | Future (add at renewal), No |  | Does Not Apply      | 1.01             |
|           | 998    | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 1.01             |
|           | 998    | Future (add at renewal), No |  | Applies             | 0.79             |
|           | 998    | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.79             |
|           | 998    | Remove (at<br>renewal), Yes | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.84             |

|           | Financial Responsibilit | y Home and Car Discount | Homeowner Policy Form |                     |                  |
|-----------|-------------------------|-------------------------|-----------------------|---------------------|------------------|
| Sub-chart | Code                    | Code                    | Code                  | Multi-Car Indicator | MP Matrix Factor |
|           |                         |                         | Elite , Extended,     |                     |                  |
|           |                         |                         | Golden Blanket,       |                     |                  |
|           |                         | Remove (at              | Homeowner, Market     |                     |                  |
|           | 998                     | renewal), Yes           | Value                 | Applies             | 0.71             |
|           |                         | Future (add at          |                       |                     |                  |
|           | 999                     | renewal), No            |                       | Does Not Apply      | 1.01             |
|           |                         |                         | Not(Elite, Extended,  |                     |                  |
|           |                         |                         | Golden Blanket,       |                     |                  |
|           |                         | Remove (at              | Homeowner, Market     |                     |                  |
|           | 999                     | renewal), Yes           | Value)                | Does Not Apply      | 1.01             |
|           |                         | Future (add at          | ĺ                     |                     |                  |
|           | 999                     | renewal), No            |                       | Applies             | 0.79             |
|           |                         |                         | Not(Elite, Extended,  |                     |                  |
|           |                         |                         | Golden Blanket,       |                     |                  |
|           |                         | Remove (at              | Homeowner, Market     |                     |                  |
|           | 999                     | renewal), Yes           | Value)                | Applies             | 0.79             |
|           |                         | 1                       | Elite, Extended,      |                     |                  |
|           |                         |                         | Golden Blanket,       |                     |                  |
|           |                         | Remove (at              | Homeowner, Market     |                     |                  |
|           | 999                     | renewal), Yes           | Value                 | Does Not Apply      | 0.84             |
|           |                         |                         | Elite , Extended,     |                     |                  |
|           |                         |                         | Golden Blanket,       |                     |                  |
|           |                         | Remove (at              | Homeowner, Market     |                     |                  |
|           | 999                     | renewal), Yes           | Value                 | Applies             | 0.71             |

## RX03TM16: PD PD Matrix Factor \*\*

Effective Date: MAR-23-2013

| Sub-chart - High Level                   | Rated Threshold            |
|--|----------------------------|
| Rated Threshold G                        | G ( Greater Than =100/300) |
| Rated Threshold H or K (>25/50,<100/300) | Н, К                       |
| Rated Threshold O (<=25/50)              | O ( Less Than = 25/50 )    |

| Sub-chart         | Financial Responsibility Code | Home and Car Discount<br>Code | Homeowner Policy Form Code | Multi-Car Indicator | PD Matrix Factor   |
|-------------------|-------------------------------|-------------------------------|----------------------------|---------------------|--------------------|
| oub chart         | 10000                         |                               | Couc                       | matti cai inalcator | I D Matrix I actor |
| Rated Threshold G | 5-9                           | Future (add at renewal), No   |                            | Does Not Apply      | 0.77               |
| ratea miconola o  |                               | ionowal), No                  | Not/Clita Evtanded         |                     | 0.77               |
|                   |                               |                               | Not(Elite , Extended,      |                     |                    |
|                   |                               |                               | Golden Blanket,            |                     |                    |
|                   |                               | Remove (at                    | Homeowner, Market          |                     |                    |
|                   | 5-9                           | renewal), Yes                 | Value)                     | Does Not Apply      | 0.77               |
|                   |                               | Future (add at                | ĺ                          |                     |                    |
|                   | 5-9                           | renewaÌ), No                  |                            | Applies             | 0.62               |
|                   |                               | ì                             | Not(Elite, Extended,       |                     |                    |
|                   |                               |                               | Golden Blanket             |                     |                    |
|                   |                               | Remove (at                    | Homeowner, Market          |                     |                    |
|                   | 5-9                           | renewal), Yes                 | Value)                     | Applies             | 0.62               |
|                   |                               | Remove (at                    | Elite , Extended,          |                     |                    |
|                   | 5-9                           | renewal), Yes                 | Golden Blanket,            | Does Not Apply      | 0.66               |

|           | Financial Responsibility | Home and Car Discount       | Homeowner Policy Form                  |   |                  |
|-----------|--------------------------|-----------------------------|--|---|------------------|
| Sub-chart | Code                     | Code                        | Code                                   | Multi-Car Indicator                               | PD Matrix Factor |
|           |                          |                             | Homeowner , Market<br>Value            |   |                  |
|           |                          | ì                           | Elite , Extended,                      |   |                  |
|           |                          |                             | Golden Blanket,                        |   |                  |
|           | 5.0                      | Remove (at                  | Homeowner, Market                      |   | 0.54             |
|           | 5-9                      | renewal), Yes               | Value                                  | Applies   | 0.54             |
|           | 10-19                    | Future (add at renewal), No |  | Does Not Apply                                    | 0.77             |
|           |                          |                             | Not(Elite , Extended, Golden Blanket , |   |                  |
|           |                          | Remove (at                  | Homeowner, Market                      |   |                  |
|           | 10-19                    | renewal), Yes               | Value )                                | Does Not Apply                                    | 0.77             |
|           | 10-19                    | Future (add at renewal), No |  | Applies   | 0.62             |
|           | 10-19                    | renewai), NO                | Not(Elite , Extended,                  | Applies   | 0.02             |
|           |                          |                             | Golden Blanket,                        |   |                  |
|           |                          | Remove (at                  | Homeowner, Market                      |   |                  |
|           | 10-19                    | renewal), Yes               | Value)                                 | Applies   | 0.62             |
|           |                          |                             | Elite , Extended,                      |   |                  |
|           |                          |                             | Golden Blanket,                        |   |                  |
|           | 40.40                    | Remove (at                  | Homeowner , Market                     |   | 0.00             |
|           | 10-19                    | renewal), Yes               | Value                                  | Does Not Apply                                    | 0.66             |
|           |                          |                             | Elite , Extended,<br>Golden Blanket ,  |   |                  |
|           |                          | Remove (at                  | Homeowner, Market                      |   |                  |
|           | 10-19                    | renewal), Yes               | Value                                  | Applies   | 0.54             |
|           |                          | Future (add at              |  |   |                  |
|           | 20-29                    | renewal), No                |  | Does Not Apply                                    | 0.80             |
|           |                          | ĺ                           | Not(Elite , Extended,                  |   |                  |
|           |                          |                             | Golden Blanket,                        |   |                  |
|           | 00.00                    | Remove (at                  | Homeowner, Market                      |   | 0.00             |
|           | 20-29                    | renewal), Yes               | Value )                                | Does Not Apply                                    | 0.80             |
|           | 20-29                    | Future (add at renewal), No |  | Applies   | 0.64             |
|           | 20-23                    | ionewaij, No                | Not(Elite , Extended,                  | Applies   | 0.07             |
|           |                          |                             | Golden Blanket,                        |   |                  |
|           |                          | Remove (at                  | Homeowner, Market                      |   |                  |
|           | 20-29                    | renewal), Yes               | Value)                                 | Applies   | 0.64             |
|           |                          |                             | Elite , Extended,                      |   |                  |
|           |                          |                             | Golden Blanket,                        |   |                  |
|           | 00.00                    | Remove (at                  | Homeowner, Market                      |   | 0.00             |
|           | 20-29                    | renewal), Yes               | Value                                  | Does Not Apply                                    | 0.68             |
|           |                          |                             | Elite , Extended,<br>Golden Blanket ,  |   |                  |
|           |                          | Remove (at                  | Homeowner, Market                      |   |                  |
|           | 20-29                    | renewal), Yes               | Value                                  | Applies   | 0.55             |
|           |                          | Future (add at              |  | <del>' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' </del> |                  |
|           | 30-39                    | renewal), No                |  | Does Not Apply                                    | 0.80             |
|           |                          |                             | Not(Elite , Extended,                  |   |                  |
|           |                          | Pomovo (et                  | Golden Blanket ,                       |   |                  |
|           | 30-39                    | Remove (at renewal), Yes    | Homeowner , Market<br>Value )          | Does Not Apply                                    | 0.80             |
|           | 30-38                    | penewai), 165               | Ivalue /                               | Poes Mor Whhis                                    | 0.00             |

|           |       |                             | Homeowner Policy Form  |                     |                  |
|-----------|-------|-----------------------------|--|---------------------|------------------|
| Sub-chart | Code  | Code                        | Code   | Multi-Car Indicator | PD Matrix Factor |
|           | 30-39 | Future (add at renewal), No |  | Applies             | 0.64             |
|           | 30-39 | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) |                     | 0.64             |
|           | 30-39 | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       |                     | 0.68             |
|           | 30-39 | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.55             |
|           | 40-49 | Future (add at renewal), No |  | Does Not Apply      | 0.81             |
|           | 40-49 | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.81             |
|           | 40-49 | Future (add at renewal), No |  | Applies             | 0.67             |
|           | 40-49 | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.67             |
|           | 40-49 | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       |                     | 0.73             |
|           | 40-49 | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.58             |
|           | 50-59 | Future (add at renewal), No |  | Does Not Apply      | 0.81             |
|           | 50-59 | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.81             |
|           | 50-59 | Future (add at renewal), No |  | Applies             | 0.67             |
|           | 50-59 | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) |                     | 0.67             |
|           | 50-59 | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.73             |
|           | 50-59 | Remove (at<br>renewal), Yes | Elite , Extended,<br>Golden Blanket ,                                      | Applies             | 0.58             |

|           | Financial Responsibility | Home and Car Discount                     | Homeowner Policy Form  | l                      |                  |
|-----------|--------------------------|---|--|------------------------|------------------|
| Sub-chart | Code                     | Code                                      | Code   | Multi-Car Indicator    | PD Matrix Factor |
|           |                          |   | Homeowner , Market<br>Value  |                        |                  |
|           | 60-69                    | Future (add at renewal), No               |  | Does Not Apply         | 0.83             |
|           |                          | Remove (at                                | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market            |                        |                  |
|           | 60-69                    | renewal), Yes<br>Future (add at           | Value )  | Does Not Apply         | 0.83             |
|           | 60-69                    | renewaÌ), No                              |  | Applies                | 0.67             |
|           | 60-69                    | Remove (at<br>renewal), Yes               | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies                | 0.67             |
|           | 60-69                    | Remove (at renewal), Yes                  | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply         | 0.73             |
|           | 60-69                    | Remove (at renewal), Yes                  | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies                | 0.59             |
|           | 70-79                    | Future (add at renewal), No               |  | Does Not Apply         | 0.83             |
|           | 70-79                    | Remove (at renewal), Yes                  | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) |                        | 0.83             |
|           | 70-79                    | Future (add at renewal), No               |  | Applies                | 0.67             |
|           | 70-79                    | Remove (at renewal), Yes                  | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies                | 0.67             |
|           | 70-79                    | Remove (at renewal), Yes                  | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply         | 0.73             |
|           | 70-79                    | Remove (at renewal), Yes                  | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies                | 0.59             |
|           | 80-85                    | Future (add at renewal), No               |  | Does Not Apply         | 0.84             |
|           | 90.95                    | Remove (at                                | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market            |                        | 0.84             |
|           | 80-85<br>80-85           | renewal), Yes Future (add at renewal), No | Value )  | Does Not Apply Applies | 0.84             |
|           | 80-85                    | Remove (at renewal), Yes                  | Not(Elite , Extended,<br>Golden Blanket ,                                  |                        | 0.69             |

|           |        | Home and Car Discount       | Homeowner Policy Form  |                     |                  |
|-----------|--------|-----------------------------|--|---------------------|------------------|
| Sub-chart | Code   | Code                        | Code   | Multi-Car Indicator | PD Matrix Factor |
|           |        |                             | Homeowner , Market<br>Value )  |                     |                  |
|           | 80-85  | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.73             |
|           |        | Remove (at                  | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market                |                     |                  |
|           | 80-85  | renewal), Yes               | Value  | Applies             | 0.59             |
|           | 86-89  | Future (add at renewal), No |  | Does Not Apply      | 0.84             |
|           | 86-89  | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.84             |
|           | 86-89  | Future (add at renewal), No | ,  | Applies             | 0.69             |
|           | 86-89  | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) |                     | 0.69             |
|           | 86-89  | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.73             |
|           | 86-89  | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.59             |
|           | 90-94  | Future (add at renewal), No |  | Does Not Apply      | 0.86             |
|           | 90-94  | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.86             |
|           | 90-94  | Future (add at renewal), No |  | Applies             | 0.69             |
|           | 90-94  | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.69             |
|           | 90-94  | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.73             |
|           | 90-94  | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.59             |
|           | 95-100 | Future (add at renewal), No |  | Does Not Apply      | 0.86             |

|           | Financial Responsibility | Home and Car Discount    | Homeowner Policy Form                     |                          |                  |
|-----------|--------------------------|--------------------------|---|--------------------------|------------------|
| Sub-chart | Code                     | Code                     | Code                                      | Multi-Car Indicator      | PD Matrix Factor |
|           |                          |                          | Not(Elite , Extended,                     |                          |                  |
|           |                          | D (-1                    | Golden Blanket,                           |                          |                  |
|           | 95-100                   | Remove (at renewal), Yes | Homeowner , Market<br>Value )             | Does Not Apply           | 0.86             |
|           | 93-100                   | Future (add at           | value )                                   | Does Not Apply           | 0.80             |
|           | 95-100                   | renewal), No             |   | Applies                  | 0.69             |
|           | 00 100                   | renewally, 140           | Not(Elite , Extended,                     | тррноз                   | 0.00             |
|           |                          |                          | Golden Blanket,                           |                          |                  |
|           |                          | Remove (at               | Homeowner, Market                         |                          |                  |
|           | 95-100                   | renewal), Yes            | Value)                                    | Applies                  | 0.69             |
|           |                          |                          | Elite , Extended,                         |                          |                  |
|           |                          |                          | Golden Blanket,                           |                          |                  |
|           |                          | Remove (at               | Homeowner, Market                         |                          |                  |
|           | 95-100                   | renewal), Yes            | Value                                     | Does Not Apply           | 0.73             |
|           |                          |                          | Elite , Extended,                         |                          |                  |
|           |                          | Pomovo (st               | Golden Blanket,                           |                          |                  |
|           | 95-100                   | Remove (at renewal), Yes | Homeowner , Market<br>Value               | Applies                  | 0.59             |
|           | JU-100                   | Future (add at           | value                                     | , theires                | 0.00             |
|           | 993                      | renewal), No             |   | Does Not Apply           | 0.86             |
|           |                          |                          | Not(Elite , Extended,                     | 2 с с с . т.с т. т.рр. у | 0.00             |
|           |                          |                          | Golden Blanket,                           |                          |                  |
|           |                          | Remove (at               | Homeowner, Market                         |                          |                  |
|           | 993                      | renewal), Yes            | Value)                                    | Does Not Apply           | 0.86             |
|           |                          | Future (add at           |   |                          |                  |
|           | 993                      | renewal), No             |   | Applies                  | 0.69             |
|           |                          |                          | Not(Elite , Extended,                     |                          |                  |
|           |                          |                          | Golden Blanket,                           |                          |                  |
|           |                          | Remove (at               | Homeowner, Market                         |                          | 0.00             |
|           | 993                      | renewal), Yes            | Value )                                   | Applies                  | 0.69             |
|           |                          |                          | Elite , Extended,<br>Golden Blanket ,     |                          |                  |
|           |                          | Remove (at               | Homeowner, Market                         |                          |                  |
|           | 993                      | renewal), Yes            | Value                                     | Does Not Apply           | 0.73             |
|           | 1                        | , ,                      | Elite , Extended,                         |                          |                  |
|           |                          |                          | Golden Blanket,                           |                          |                  |
|           |                          | Remove (at               | Homeowner , Market                        |                          |                  |
|           | 993                      | renewal), Yes            | Value                                     | Applies                  | 0.59             |
|           |                          | Future (add at           |   |                          |                  |
|           | 998                      | renewal), No             |   | Does Not Apply           | 0.86             |
|           |                          |                          | Not(Elite , Extended,                     |                          |                  |
|           |                          | _ , ,                    | Golden Blanket,                           |                          |                  |
|           | 000                      | Remove (at               | Homeowner, Market                         |                          | 0.96             |
|           | 998                      | renewal), Yes            | Value )                                   | Does Not Apply           | 0.86             |
|           | 000                      | Future (add at           |   | Applies                  | 0.60             |
|           | 998                      | renewal), No             | Not/Elita Extended                        | Applies                  | 0.69             |
|           |                          |                          | Not(Elite , Extended,<br>Golden Blanket , |                          |                  |
|           |                          | Remove (at               | Homeowner , Market                        |                          |                  |
|           | 998                      | renewal), Yes            | Value)                                    | Applies                  | 0.69             |
|           | 1 1 1                    | Remove (at               | Elite , Extended,                         | 11                       |                  |
|           | 998                      | renewal), Yes            | Golden Blanket,                           | Does Not Apply           | 0.73             |
| l         | 1                        | 1                        | 1 - 5.55 Blankot ,                        | 1-200.1017, 1017         | •                |

|  | Financial Responsibility | Home and Car Discount       | Homeowner Policy Form  |                     |                  |
|--|--------------------------|-----------------------------|--|---------------------|------------------|
| Sub-chart                                | Code                     | Code                        | Code   | Multi-Car Indicator | PD Matrix Factor |
|  |                          |                             | Homeowner , Market<br>Value  |                     |                  |
|  | 998                      | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.59             |
|  | 999                      | Future (add at renewal), No | Value  | Does Not Apply      | 0.86             |
|  | 999                      | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) |                     | 0.86             |
|  | 999                      | Future (add at renewal), No | ·  | Applies             | 0.69             |
|  | 999                      | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.69             |
|  | 999                      | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.73             |
|  | 999                      | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.59             |
| Rated Threshold H or K (>25/50,<100/300) | 5-9                      | Future (add at renewal), No |  | Does Not Apply      | 0.80             |
|  | 5-9                      | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.80             |
|  | 5-9                      | Future (add at renewal), No |  | Applies             | 0.61             |
|  | 5-9                      | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.61             |
|  | 5-9                      | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.69             |
|  | 5-9                      | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.53             |
|  | 10-19                    | Future (add at renewal), No |  | Does Not Apply      | 0.80             |
|  | 10-19                    | Remove (at<br>renewal), Yes | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.80             |

|           |       |                             | Homeowner Policy Form  |                     |                  |
|-----------|-------|-----------------------------|--|---------------------|------------------|
| Sub-chart | Code  | Code                        | Code   | Multi-Car Indicator | PD Matrix Factor |
|           | 10-19 | Future (add at renewal), No |  | Applies             | 0.61             |
|           | 10-19 | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.61             |
|           | 10-19 | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.69             |
|           | 10-19 | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       |                     | 0.53             |
|           | 20-29 | Future (add at renewal), No |  | Does Not Apply      | 0.81             |
|           | 20-29 | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.81             |
|           | 20-29 | Future (add at renewal), No |  | Applies             | 0.62             |
|           | 20-29 | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.62             |
|           | 20-29 | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       |                     | 0.71             |
|           | 20-29 | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.54             |
|           | 30-39 | Future (add at renewal), No |  | Does Not Apply      | 0.81             |
|           | 30-39 | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.81             |
|           | 30-39 | Future (add at renewal), No |  | Applies             | 0.62             |
|           | 30-39 | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) |                     | 0.62             |
|           | 30-39 | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.71             |
|           | 30-39 | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,                                      | Applies             | 0.54             |

|           | Financial Responsibility | Home and Car Discount                   | Homeowner Policy Form                     |                     |                  |
|-----------|--------------------------|---|---|---------------------|------------------|
| Sub-chart | Code                     | Code                                    | Code                                      | Multi-Car Indicator | PD Matrix Factor |
|           |                          |   | Homeowner, Market                         |                     |                  |
|           |                          | Future (add at                          | Value                                     |                     |                  |
|           | 40-49                    | renewal), No                            |   | Does Not Apply      | 0.83             |
|           |                          | , ,                                     | Not(Elite , Extended,                     |                     |                  |
|           |                          |   | Golden Blanket,                           |                     |                  |
|           | 40-49                    | Remove (at                              | Homeowner , Market<br>Value )             |                     | 0.83             |
|           | 40-49                    | renewal), Yes<br>Future (add at         | value )                                   | Does Not Apply      | 0.63             |
|           | 40-49                    | renewal), No                            |   | Applies             | 0.67             |
|           |                          | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | Not(Elite , Extended,                     |                     |                  |
|           |                          | _                                       | Golden Blanket,                           |                     |                  |
|           | 40-49                    | Remove (at renewal), Yes                | Homeowner , Market<br>Value )             | Applies             | 0.67             |
|           | 40-49                    | renewai), res                           | Elite , Extended,                         | Applies             | 0.07             |
|           |                          |   | Golden Blanket,                           |                     |                  |
|           |                          | Remove (at                              | Homeowner , Market                        |                     |                  |
|           | 40-49                    | renewal), Yes                           | Value                                     | Does Not Apply      | 0.73             |
|           |                          |   | Elite , Extended,<br>Golden Blanket ,     |                     |                  |
|           |                          | Remove (at                              | Homeowner , Market                        |                     |                  |
|           | 40-49                    | renewal), Yes                           | Value                                     | Applies             | 0.58             |
|           |                          | Future (add at                          |   |                     |                  |
|           | 50-59                    | renewal), No                            |   | Does Not Apply      | 0.83             |
|           |                          |   | Not(Elite , Extended,<br>Golden Blanket , |                     |                  |
|           |                          | Remove (at                              | Homeowner , Market                        |                     |                  |
|           | 50-59                    | renewal), Yes                           | Value )                                   | Does Not Apply      | 0.83             |
|           |                          | Future (add at                          |   | [                   |                  |
|           | 50-59                    | renewal), No                            | Niet/Elite Estended                       | Applies             | 0.67             |
|           |                          |   | Not(Elite , Extended,<br>Golden Blanket , |                     |                  |
|           |                          | Remove (at                              | Homeowner , Market                        |                     |                  |
|           | 50-59                    | renewal), Yes                           | Value )                                   | Applies             | 0.67             |
|           |                          |   | Elite , Extended,                         |                     |                  |
|           |                          | Remove (at                              | Golden Blanket ,<br>Homeowner , Market    |                     |                  |
|           | 50-59                    | renewal), Yes                           | Value                                     | Does Not Apply      | 0.73             |
|           |                          |   | Elite , Extended,                         |                     |                  |
|           |                          | D                                       | Golden Blanket,                           |                     |                  |
|           | 50-59                    | Remove (at renewal), Yes                | Homeowner , Market<br>Value               | Applies             | 0.58             |
|           | 00 00                    | Future (add at                          | 1 4140                                    | , ,,,,,,,,,,        | 0.00             |
|           | 60-69                    | renewal), No                            |   | Does Not Apply      | 0.84             |
|           |                          |   | Not(Elite , Extended,                     |                     |                  |
|           |                          | Domaya /st                              | Golden Blanket,                           |                     |                  |
|           | 60-69                    | Remove (at renewal), Yes                | Homeowner , Market<br>Value )             | Does Not Apply      | 0.84             |
|           | 00 00                    | Future (add at                          | . 3.30 /                                  |                     | 3.5 1            |
|           | 60-69                    | renewal), No                            |   | Applies             | 0.67             |
|           |                          | Remove (at                              | Not(Elite , Extended,                     |                     |                  |
|           | 60-69                    | renewal), Yes                           | Golden Blanket ,                          | Applies             | 0.67             |

|           | Financial Responsibility | Home and Car Discount       | Homeowner Policy Form  |                     |                  |
|-----------|--------------------------|-----------------------------|--|---------------------|------------------|
| Sub-chart | Code                     | Code                        | Code   | Multi-Car Indicator | PD Matrix Factor |
|           |                          |                             | Homeowner , Market<br>Value )  |                     |                  |
|           | 60-69                    | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.73             |
|           | 00-09                    | renewary, res               | Elite , Extended,  | Does Not Apply      | 0.73             |
|           | 60-69                    | Remove (at renewal), Yes    | Golden Blanket ,<br>Homeowner , Market<br>Value                            | Applies             | 0.59             |
|           |                          | Future (add at              |  |                     |                  |
|           | 70-79                    | renewal), No                |  | Does Not Apply      | 0.84             |
|           | 70-79                    | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.84             |
|           | 70-79                    | Future (add at renewal), No |  | Applies             | 0.67             |
|           | 70-79                    | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.67             |
|           | 70-79                    | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.73             |
|           | 70-79                    | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.59             |
|           | 80-85                    | Future (add at renewal), No |  | Does Not Apply      | 0.86             |
|           | 80-85                    | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.86             |
|           | 80-85                    | Future (add at renewal), No |  | Applies             | 0.67             |
|           | 80-85                    | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.67             |
|           | 80-85                    | Remove (at<br>renewal), Yes | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.75             |
|           | 80-85                    | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.59             |
|           | 86-89                    | Future (add at renewal), No |  | Does Not Apply      | 0.86             |

|           | Financial Responsibility | Home and Car Discount    | Homeowner Policy Form                     |   |                  |
|-----------|--------------------------|--------------------------|---|---|------------------|
| Sub-chart | Code                     | Code                     | Code                                      | Multi-Car Indicator                     | PD Matrix Factor |
|           |                          |                          | Not(Elite , Extended,                     |   |                  |
|           |                          | Domovo (ot               | Golden Blanket,                           |   |                  |
|           | 86-89                    | Remove (at renewal), Yes | Homeowner , Market<br>Value )             | Does Not Apply                          | 0.86             |
|           | 00-03                    | Future (add at           | value )                                   | Does Not Apply                          | 0.00             |
|           | 86-89                    | renewal), No             |   | Applies                                 | 0.67             |
|           | 00 00                    | ronowally, rec           | Not(Elite , Extended,                     | , фриос                                 | 0.01             |
|           |                          |                          | Golden Blanket,                           |   |                  |
|           |                          | Remove (at               | Homeowner, Market                         |   |                  |
|           | 86-89                    | renewal), Yes            | Value )                                   | Applies                                 | 0.67             |
|           |                          |                          | Elite , Extended,                         |   |                  |
|           |                          |                          | Golden Blanket,                           |   |                  |
|           |                          | Remove (at               | Homeowner, Market                         |   | . ==             |
|           | 86-89                    | renewal), Yes            | Value                                     | Does Not Apply                          | 0.75             |
|           |                          |                          | Elite , Extended,                         |   |                  |
|           |                          | Remove (at               | Golden Blanket ,<br>Homeowner , Market    |   |                  |
|           | 86-89                    | renewal), Yes            | Value                                     | Applies                                 | 0.59             |
|           | 00 00                    | Future (add at           | · aluo                                    | , .PP1100                               | 0.50             |
|           | 90-94                    | renewal), No             |   | Does Not Apply                          | 0.87             |
|           |                          | , , , , , , ,            | Not(Elite , Extended,                     |   |                  |
|           |                          |                          | Golden Blanket,                           |   |                  |
|           |                          | Remove (at               | Homeowner, Market                         |   |                  |
|           | 90-94                    | renewal), Yes            | Value)                                    | Does Not Apply                          | 0.87             |
|           |                          | Future (add at           |   |   |                  |
|           | 90-94                    | renewal), No             |   | Applies                                 | 0.67             |
|           |                          |                          | Not(Elite , Extended,                     |   |                  |
|           |                          |                          | Golden Blanket,                           |   |                  |
|           | 00.04                    | Remove (at               | Homeowner , Market                        |   | 0.07             |
|           | 90-94                    | renewal), Yes            | Value )                                   | Applies                                 | 0.67             |
|           |                          |                          | Elite , Extended,<br>Golden Blanket ,     |   |                  |
|           |                          | Remove (at               | Homeowner , Market                        |   |                  |
|           | 90-94                    | renewal), Yes            | Value                                     | Does Not Apply                          | 0.75             |
|           | 1 2 2 2                  | ,,                       | Elite , Extended,                         |   |                  |
|           |                          |                          | Golden Blanket,                           |   |                  |
|           |                          | Remove (at               | Homeowner , Market                        |   |                  |
|           | 90-94                    | renewal), Yes            | Value                                     | Applies                                 | 0.59             |
|           |                          | Future (add at           |   |   |                  |
|           | 95-100                   | renewal), No             |   | Does Not Apply                          | 0.87             |
|           |                          |                          | Not(Elite , Extended,                     |   |                  |
|           |                          | _ , ,                    | Golden Blanket,                           |   |                  |
|           | 05 400                   | Remove (at               | Homeowner, Market                         |   | 0.97             |
|           | 95-100                   | renewal), Yes            | Value )                                   | Does Not Apply                          | 0.87             |
|           | 05 100                   | Future (add at           |   | Applies                                 | 0.67             |
|           | 95-100                   | renewal), No             | Not/Elita Extended                        | Applies                                 | 0.67             |
|           |                          |                          | Not(Elite , Extended,<br>Golden Blanket , |   |                  |
|           |                          | Remove (at               | Homeowner , Market                        |   |                  |
|           | 95-100                   | renewal), Yes            | Value)                                    | Applies                                 | 0.67             |
|           | 155.50                   | Remove (at               | Elite , Extended,                         | 1 |                  |
|           | 95-100                   | renewal), Yes            | Golden Blanket,                           | Does Not Apply                          | 0.75             |
| i         | 100 100                  | 1. 5.15 1. 41), 1. 55    | Polacii Blanket,                          | 1-200 . tot / tppiy                     | 5                |

|           | Financial Responsibility | Home and Car Discount       | Homeowner Policy Form  |                     |                  |
|-----------|--------------------------|-----------------------------|--|---------------------|------------------|
| Sub-chart | Code                     | Code                        | Code   | Multi-Car Indicator | PD Matrix Factor |
|           |                          |                             | Homeowner , Market<br>Value  |                     |                  |
|           | 95-100                   | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.59             |
|           | 993                      | Future (add at renewal), No |  | Does Not Apply      | 0.87             |
|           | 993                      | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | 1.7                 | 0.87             |
|           | 993                      | Future (add at renewal), No |  | Applies             | 0.67             |
|           | 993                      | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.67             |
|           | 993                      | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.75             |
|           | 993                      | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.59             |
|           | 998                      | Future (add at renewal), No |  | Does Not Apply      | 0.89             |
|           | 998                      | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.89             |
|           | 998                      | Future (add at renewal), No |  | Applies             | 0.73             |
|           | 998                      | Remove (at<br>renewal), Yes | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.73             |
|           | 998                      | Remove (at<br>renewal), Yes | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.78             |
|           | 998                      | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.64             |
|           | 999                      | Future (add at renewal), No |  | Does Not Apply      | 0.89             |
|           | 999                      | Remove (at<br>renewal), Yes | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.89             |

|                   | Financial Responsibility | Home and Car Discount                 | Homeowner Policy Form                     |                     |                  |  |
|-------------------|--------------------------|---------------------------------------|---|---------------------|------------------|--|
| Sub-chart         | Code                     | Code                                  | Code                                      | Multi-Car Indicator | PD Matrix Factor |  |
|                   | 000                      | Future (add at                        |   | Amaliaa             | 0.70             |  |
|                   | 999                      | renewal), No                          | Niet/Elite Esteraled                      | Applies             | 0.73             |  |
|                   |                          |                                       | Not(Elite , Extended, Golden Blanket ,    |                     |                  |  |
|                   |                          | Remove (at                            | Homeowner, Market                         |                     |                  |  |
|                   | 999                      | renewal), Yes                         | Value)                                    | Applies             | 0.73             |  |
|                   |                          |                                       | Elite , Extended,                         |                     |                  |  |
|                   |                          |                                       | Golden Blanket,                           |                     |                  |  |
|                   |                          | Remove (at                            | Homeowner, Market                         |                     |                  |  |
|                   | 999                      | renewal), Yes                         | Value                                     | Does Not Apply      | 0.78             |  |
|                   |                          |                                       | Elite , Extended,                         |                     |                  |  |
|                   |                          | Remove (at                            | Golden Blanket ,<br>Homeowner , Market    |                     |                  |  |
|                   | 999                      | renewal), Yes                         | Value                                     | Applies             | 0.64             |  |
| Rated Threshold O | 000                      | Future (add at                        | Value                                     | тррпоо              | 0.01             |  |
| (<=25/50)         | 5-9                      | renewal), No                          |   | Does Not Apply      | 0.84             |  |
| ,                 |                          | , , , , , , , , , , , , , , , , , , , | Not(Elite , Extended,                     |                     |                  |  |
|                   |                          |                                       | Golden Blanket,                           |                     |                  |  |
|                   |                          | Remove (at                            | Homeowner, Market                         |                     |                  |  |
|                   | 5-9                      | renewal), Yes                         | Value )                                   | Does Not Apply      | 0.84             |  |
|                   |                          | Future (add at                        |   | A 11                | 0.00             |  |
|                   | 5-9                      | renewal), No                          |   | Applies             | 0.69             |  |
|                   |                          |                                       | Not(Elite , Extended,<br>Golden Blanket , |                     |                  |  |
|                   |                          | Remove (at                            | Homeowner, Market                         |                     |                  |  |
|                   | 5-9                      | renewal), Yes                         | Value)                                    | Applies             | 0.69             |  |
|                   |                          |                                       | Elite , Extended,                         |                     |                  |  |
|                   |                          |                                       | Golden Blanket,                           |                     |                  |  |
|                   |                          | Remove (at                            | Homeowner, Market                         |                     |                  |  |
|                   | 5-9                      | renewal), Yes                         | Value                                     | Does Not Apply      | 0.73             |  |
|                   |                          |                                       | Elite , Extended,<br>Golden Blanket ,     |                     |                  |  |
|                   |                          | Remove (at                            | Homeowner , Market                        |                     |                  |  |
|                   | 5-9                      | renewal), Yes                         | Value                                     | Applies             | 0.62             |  |
|                   |                          | Future (add at                        |   |                     |                  |  |
|                   | 10-19                    | renewal), No                          |   | Does Not Apply      | 0.84             |  |
|                   |                          |                                       | Not(Elite , Extended,                     |                     |                  |  |
|                   |                          |                                       | Golden Blanket,                           |                     |                  |  |
|                   | 10.10                    | Remove (at                            | Homeowner, Market                         |                     | 0.94             |  |
|                   | 10-19                    | renewal), Yes                         | Value )                                   | Does Not Apply      | 0.84             |  |
|                   | 10-19                    | Future (add at renewal), No           |   | Applies             | 0.69             |  |
|                   | 10-13                    | i Gilewaij, INO                       | Not(Elite , Extended,                     | ∠hhiie9             | 0.03             |  |
|                   |                          |                                       | Golden Blanket,                           |                     |                  |  |
|                   |                          | Remove (at                            | Homeowner , Market                        |                     |                  |  |
|                   | 10-19                    | renewal), Yes                         | Value )                                   | Applies             | 0.69             |  |
|                   |                          |                                       | Elite , Extended,                         |                     |                  |  |
|                   |                          | _                                     | Golden Blanket,                           |                     |                  |  |
|                   | 10.10                    | Remove (at                            | Homeowner, Market                         |                     | 0.70             |  |
|                   | 10-19                    | renewal), Yes                         | Value                                     | Does Not Apply      | 0.73             |  |
|                   | 10-10                    | Remove (at                            | Elite , Extended,                         | Annline             | 0.62             |  |
| l                 | 10-19                    | renewal), Yes                         | Golden Blanket ,                          | Applies             | 0.62             |  |

|           | Financial Responsibility | Home and Car Discount       | Homeowner Policy Form  |                     |                  |
|-----------|--------------------------|-----------------------------|--|---------------------|------------------|
| Sub-chart | Code                     | Code                        | Code   | Multi-Car Indicator | PD Matrix Factor |
|           |                          |                             | Homeowner , Market<br>Value  |                     |                  |
|           | 20-29                    | Future (add at renewal), No |  | Does Not Apply      | 0.85             |
|           | 20-29                    | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) |                     | 0.85             |
|           | 20-29                    | Future (add at renewal), No |  | Applies             | 0.70             |
|           | 20-29                    | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) |                     | 0.70             |
|           | 20-29                    | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.74             |
|           | 20-29                    | Remove (at<br>renewal), Yes | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.63             |
|           | 30-39                    | Future (add at renewal), No |  | Does Not Apply      | 0.85             |
|           | 30-39                    | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.85             |
|           | 30-39                    | Future (add at renewal), No |  | Applies             | 0.70             |
|           | 30-39                    | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.70             |
|           | 30-39                    | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.74             |
|           | 30-39                    | Remove (at<br>renewal), Yes | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.63             |
|           | 40-49                    | Future (add at renewal), No |  | Does Not Apply      | 0.87             |
|           | 40-49                    | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.87             |
|           | 40-49                    | Future (add at renewal), No |  | Applies             | 0.72             |
|           | 40-49                    | Remove (at<br>renewal), Yes | Not(Elite , Extended,<br>Golden Blanket ,                                  | Applies             | 0.72             |

|           |       |                             | Homeowner Policy Form                  |                     | DD 14.44. F      |
|-----------|-------|-----------------------------|--|---------------------|------------------|
| Sub-chart | Code  | Code                        | Code<br>Homeowner , Market             | Multi-Car Indicator | PD Matrix Factor |
|           |       |                             | Value)                                 |                     |                  |
|           |       |                             | Elite , Extended,                      |                     |                  |
|           |       | Damaya (at                  | Golden Blanket,                        |                     |                  |
|           | 40-49 | Remove (at renewal), Yes    | Homeowner , Market<br>Value            | Does Not Apply      | 0.75             |
|           | 10 10 | ronowan, roo                | Elite , Extended,                      | Восоттост, при      | 0.70             |
|           |       |                             | Golden Blanket,                        |                     |                  |
|           | 10.10 | Remove (at                  | Homeowner, Market                      |                     |                  |
|           | 40-49 | renewal), Yes               | Value                                  | Applies             | 0.63             |
|           | 50-59 | Future (add at renewal), No |  | Does Not Apply      | 0.87             |
|           | 00 00 | ronowally, 140              | Not(Elite , Extended,                  | Восоттост, при      | 0.07             |
|           |       |                             | Golden Blanket,                        |                     |                  |
|           |       | Remove (at                  | Homeowner, Market                      |                     |                  |
|           | 50-59 | renewal), Yes               | Value )                                | Does Not Apply      | 0.87             |
|           | 50-59 | Future (add at renewal), No |  | Applies             | 0.72             |
|           | 00 00 | ionowan, ivo                | Not(Elite , Extended,                  | 7 12 1000           | 0.12             |
|           |       |                             | Golden Blanket,                        |                     |                  |
|           |       | Remove (at                  | Homeowner, Market                      |                     |                  |
|           | 50-59 | renewal), Yes               | Value)                                 | Applies             | 0.72             |
|           |       |                             | Elite , Extended,<br>Golden Blanket ,  |                     |                  |
|           |       | Remove (at                  | Homeowner, Market                      |                     |                  |
|           | 50-59 | renewal), Yes               | Value                                  | Does Not Apply      | 0.75             |
|           |       |                             | Elite , Extended,                      |                     |                  |
|           |       | Remove (at                  | Golden Blanket ,<br>Homeowner , Market |                     |                  |
|           | 50-59 | renewal), Yes               | Value                                  | Applies             | 0.63             |
|           |       | Future (add at              |  |                     |                  |
|           | 60-69 | renewaÌ), No                |  | Does Not Apply      | 0.90             |
|           |       |                             | Not(Elite , Extended,                  |                     |                  |
|           |       | Remove (at                  | Golden Blanket ,<br>Homeowner , Market |                     |                  |
|           | 60-69 | renewal), Yes               | Value)                                 | Does Not Apply      | 0.90             |
|           |       | Future (add at              | ,                                      | 117                 |                  |
|           | 60-69 | renewal), No                |  | Applies             | 0.73             |
|           |       |                             | Not(Elite, Extended,                   |                     |                  |
|           |       | Remove (at                  | Golden Blanket ,<br>Homeowner , Market |                     |                  |
|           | 60-69 | renewal), Yes               | Value)                                 | Applies             | 0.73             |
|           |       | ,, -                        | Elite , Extended,                      | <u> </u>            |                  |
|           |       |                             | Golden Blanket,                        |                     |                  |
|           | 60-69 | Remove (at                  | Homeowner, Market                      |                     | 0.77             |
|           | 00-09 | renewal), Yes               | Value<br>Elite , Extended,             | Does Not Apply      | 0.77             |
|           |       |                             | Golden Blanket,                        |                     |                  |
|           |       | Remove (at                  | Homeowner, Market                      |                     |                  |
|           | 60-69 | renewal), Yes               | Value                                  | Applies             | 0.64             |
|           | 70.70 | Future (add at              |  | Daga Nat America    | 0.00             |
|           | 70-79 | renewal), No                |  | Does Not Apply      | 0.90             |

|           |                |                 | Homeowner Policy Form                  |                     |                  |  |
|-----------|----------------|-----------------|--|---------------------|------------------|--|
| Sub-chart | Code           | Code            | Code                                   | Multi-Car Indicator | PD Matrix Factor |  |
|           |                |                 | Not(Elite , Extended,                  |                     |                  |  |
|           |                | D /             | Golden Blanket,                        |                     |                  |  |
|           | 70.70          | Remove (at      | Homeowner, Market                      |                     | 0.00             |  |
|           | 70-79          | renewal), Yes   | Value )                                | Does Not Apply      | 0.90             |  |
|           | 70.70          | Future (add at  |  | Amaliaa             | 0.70             |  |
|           | 70-79          | renewal), No    |  | Applies             | 0.73             |  |
|           |                |                 | Not(Elite , Extended,                  |                     |                  |  |
|           |                | Remove (at      | Golden Blanket ,<br>Homeowner , Market |                     |                  |  |
|           | 70-79          | renewal), Yes   | Value)                                 | Applies             | 0.73             |  |
|           | 70 70          | renewal), res   | Elite , Extended,                      | присо               | 0.70             |  |
|           |                |                 | Golden Blanket,                        |                     |                  |  |
|           |                | Remove (at      | Homeowner, Market                      |                     |                  |  |
|           | 70-79          | renewal), Yes   | Value                                  | Does Not Apply      | 0.77             |  |
|           | 70 70          | ronowally, 100  | Elite , Extended,                      | Dodo Not Apply      | 0.17             |  |
|           |                |                 | Golden Blanket,                        |                     |                  |  |
|           |                | Remove (at      | Homeowner, Market                      |                     |                  |  |
|           | 70-79          | renewal), Yes   | Value                                  | Applies             | 0.64             |  |
|           | <del>-  </del> | Future (add at  | ·····                                  | <u> </u>            |                  |  |
|           | 80-85          | renewal), No    |  | Does Not Apply      | 0.91             |  |
|           |                | , , , , , , , , | Not(Elite , Extended,                  |                     |                  |  |
|           |                |                 | Golden Blanket,                        |                     |                  |  |
|           |                | Remove (at      | Homeowner, Market                      |                     |                  |  |
|           | 80-85          | renewal), Yes   | Value)                                 | Does Not Apply      | 0.91             |  |
|           |                | Future (add at  | ,                                      |                     |                  |  |
|           | 80-85          | renewal), No    |  | Applies             | 0.74             |  |
|           |                | ,               | Not(Elite , Extended,                  |                     |                  |  |
|           |                |                 | Golden Blanket,                        |                     |                  |  |
|           |                | Remove (at      | Homeowner, Market                      |                     |                  |  |
|           | 80-85          | renewal), Yes   | Value )                                | Applies             | 0.74             |  |
|           | i              |                 | Elite , Extended,                      |                     |                  |  |
|           |                |                 | Golden Blanket,                        |                     |                  |  |
|           |                | Remove (at      | Homeowner, Market                      |                     |                  |  |
|           | 80-85          |                 |  | Does Not Apply      | 0.79             |  |
|           |                |                 | Elite , Extended,                      |                     |                  |  |
|           |                |                 | Golden Blanket,                        |                     |                  |  |
|           |                | Remove (at      | Homeowner, Market                      |                     |                  |  |
|           | 80-85          | renewal), Yes   | Value                                  | Applies             | 0.66             |  |
|           |                | Future (add at  |  |                     |                  |  |
|           | 86-89          | renewal), No    |  | Does Not Apply      | 0.91             |  |
|           |                |                 | Not(Elite , Extended,                  |                     |                  |  |
|           |                |                 | Golden Blanket,                        |                     |                  |  |
|           |                | Remove (at      | Homeowner, Market                      |                     |                  |  |
|           | 86-89          | renewal), Yes   | Value )                                | Does Not Apply      | 0.91             |  |
|           |                | Future (add at  |  | l                   |                  |  |
|           | 86-89          | renewal), No    |  | Applies             | 0.74             |  |
|           |                |                 | Not(Elite , Extended,                  |                     |                  |  |
|           |                | <u>_</u> .      | Golden Blanket,                        |                     |                  |  |
|           |                | Remove (at      | Homeowner, Market                      |                     |                  |  |
|           | 86-89          | renewal), Yes   | Value )                                | Applies             | 0.74             |  |
|           |                | Remove (at      | Elite , Extended,                      |                     |                  |  |
|           | 86-89          | renewal), Yes   | Golden Blanket,                        | Does Not Apply      | 0.79             |  |

|           | Financial Responsibility | Home and Car Discount       | Homeowner Policy Form  | 1                   |                  |  |
|-----------|--------------------------|-----------------------------|--|---------------------|------------------|--|
| Sub-chart | Code                     | Code                        | Code   | Multi-Car Indicator | PD Matrix Factor |  |
|           |                          |                             | Homeowner , Market<br>Value  |                     |                  |  |
|           | 00.00                    | Remove (at                  | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market                |                     | 0.00             |  |
|           | 86-89                    | renewal), Yes               | Value  | Applies             | 0.66             |  |
|           | 90-94                    | Future (add at renewal), No |  | Does Not Apply      | 0.93             |  |
|           | 90-94                    | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.93             |  |
|           |                          | Future (add at              | ,  |                     |                  |  |
|           | 90-94                    | renewaĺ), No                |  | Applies             | 0.75             |  |
|           | 90-94                    | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.75             |  |
|           | 90-94                    | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.79             |  |
|           | 90-94                    | Remove (at<br>renewal), Yes | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.67             |  |
|           | 95-100                   | Future (add at renewal), No |  | Does Not Apply      | 0.93             |  |
|           | 95-100                   | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.93             |  |
|           | 95-100                   | Future (add at renewal), No |  | Applies             | 0.75             |  |
|           | 95-100                   | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.75             |  |
|           | 95-100                   | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.79             |  |
|           | 95-100                   | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.67             |  |
|           | 993                      | Future (add at renewal), No |  | Does Not Apply      | 0.93             |  |
|           | 993                      | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) |                     | 0.93             |  |

|           | Financial Responsibility | Home and Car Discount                   | Homeowner Policy Form                  |                           |                  |  |
|-----------|--------------------------|---|--|---------------------------|------------------|--|
| Sub-chart | Code                     | Code                                    | Code                                   | Multi-Car Indicator       | PD Matrix Factor |  |
|           |                          | Future (add at                          |  |                           |                  |  |
|           | 993                      | renewal), No                            | N VER E                                | Applies                   | 0.75             |  |
|           |                          |   | Not(Elite , Extended, Golden Blanket , |                           |                  |  |
|           |                          | Remove (at                              | Homeowner, Market                      |                           |                  |  |
|           | 993                      | renewal), Yes                           | Value)                                 | Applies                   | 0.75             |  |
|           |                          |   | Elite , Extended,                      |                           |                  |  |
|           |                          |   | Golden Blanket,                        |                           |                  |  |
|           | 000                      | Remove (at                              | Homeowner, Market                      |                           | 0.70             |  |
|           | 993                      | renewal), Yes                           | Value                                  | Does Not Apply            | 0.79             |  |
|           |                          |   | Elite , Extended,<br>Golden Blanket ,  |                           |                  |  |
|           |                          | Remove (at                              | Homeowner, Market                      |                           |                  |  |
|           | 993                      | renewal), Yes                           | Value                                  | Applies                   | 0.67             |  |
|           |                          | Future (add at                          | ĺ                                      |                           |                  |  |
|           | 998                      | renewal), No                            |  | Does Not Apply            | 1.01             |  |
|           |                          |   | Not(Elite, Extended,                   |                           |                  |  |
|           |                          | Remove (at                              | Golden Blanket ,<br>Homeowner , Market |                           |                  |  |
|           | 998                      | renewal), Yes                           | Value)                                 | Does Not Apply            | 1.01             |  |
|           |                          | Future (add at                          | , a.a.                                 | 2000 г. от г. г. г. г. г. |                  |  |
|           | 998                      | renewal), No                            |  | Applies                   | 0.79             |  |
|           |                          |   | Not(Elite , Extended,                  |                           |                  |  |
|           |                          |   | Golden Blanket,                        |                           |                  |  |
|           | 000                      | Remove (at                              | Homeowner, Market                      |                           | 0.70             |  |
|           | 998                      | renewal), Yes                           | Value )                                | Applies                   | 0.79             |  |
|           |                          |   | Elite , Extended,<br>Golden Blanket ,  |                           |                  |  |
|           |                          | Remove (at                              | Homeowner, Market                      |                           |                  |  |
|           | 998                      | renewal), Yes                           | Value                                  | Does Not Apply            | 0.84             |  |
|           |                          |   | Elite , Extended,                      |                           |                  |  |
|           |                          |   | Golden Blanket,                        |                           |                  |  |
|           | 998                      | Remove (at renewal), Yes                | Homeowner , Market Value               | Applies                   | 0.71             |  |
|           | 990                      | Future (add at                          | value                                  | Applies                   | 0.71             |  |
|           | 999                      | renewal), No                            |  | Does Not Apply            | 1.01             |  |
|           |                          | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | Not(Elite , Extended,                  |                           |                  |  |
|           |                          |   | Golden Blanket,                        |                           |                  |  |
|           | 000                      | Remove (at                              | Homeowner, Market                      |                           | 4.04             |  |
|           | 999                      | renewal), Yes                           | Value )                                | Does Not Apply            | 1.01             |  |
|           | 999                      | Future (add at renewal), No             |  | Applies                   | 0.79             |  |
|           | 333                      | ionowan, No                             | Not(Elite , Extended,                  | , thougain                | 0.70             |  |
|           |                          |   | Golden Blanket,                        |                           |                  |  |
|           |                          | Remove (at                              | Homeowner, Market                      |                           |                  |  |
|           | 999                      | renewal), Yes                           | Value)                                 | Applies                   | 0.79             |  |
|           |                          |   | Elite , Extended,                      |                           |                  |  |
|           |                          | Remove (at                              | Golden Blanket ,<br>Homeowner , Market |                           |                  |  |
|           | 999                      | renewal), Yes                           | Value                                  | Does Not Apply            | 0.84             |  |
|           |                          | Remove (at                              | Elite , Extended,                      | _ 555, (PPI)              |                  |  |
|           | 999                      | renewal), Yes                           | Golden Blanket,                        | Applies                   | 0.71             |  |
|           | ı                        | ,, ,,                                   |  |                           |                  |  |

# ARKANSAS PRIVATE PASSENGER AUTOMOBILE RATING MANUAL

NATIONWIDE PROPERTY AND CASUALTY INSURANCE COMPANY

Effective - December March 1423, 20122013

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Note — If the applicant provides proof of continuous liability coverage for the immediate six-month time period prior to the effective date of the Nationwide auto policy this surcharge will not apply.

### **Prior In-Force Rating**

The No Prior Insurance Surcharge will be applicable immediately upon reinstatement (lapsed time less than 31 days) if the policy has been insured with Nationwide less than one year (excluding lapse period).

For policies insured with Nationwide for at least one year, the surcharge will apply only if:

- The No Prior Insurance Surcharge had already been applied to the policy at the time of the most recent lapse. OR
- 2. The policy has experienced three or more lapses within the most recent three-year period.

If the No Prior Insurance Surcharge was already applied to the policy prior to the lapse the surcharge will be reset at the same level for an additional year.

### **Rating Chart**

### PASSIVE OCCUPANT RESTRAINT DISCOUNT

A discount in the otherwise applicable premium is given for any vehicles equipped with full front seat air bags that meet federal or appropriate equivalent standards. A lesser discount applies to a driver side only air bag.

### **Rating Chart**

### MATRIX FACTOR\*\*

Eff. 3-23-13

The Matrix Factor is based on a combination of Financial Responsibility score, prior Bodily Injury limits, home and car, <u>and the</u> number of vehicles insured with Nationwide, <u>and the length of time the policy has been in force with Nationwide</u>.

The following rules are applicable:

- "Prior BI Limits" will be assigned according to the new business and renewal rules following this section
- In order to be considered as "Home and Car" within the Matrix, the household member must also be a
  household member under a Nationwide Homeowner, Elite, Extended, Golden Blanket, or Market
  Value Policy or Allied/Nationwide Homeowner Form HO-2, HO-3, HO-5, or an owner-occupied Farm
  policy.
- If the total number of vehicles insured by a Standard/Preferred Nationwide or Allied company within the household is two or more, the policy should be considered as "multi-vehicle" within the Matrix.

A vehicle owned by a corporation or unincorporated association may be considered "individually owned" for purposes of this rule if the vehicle is customarily driven only by individuals within the household, and the vehicle is also insured on a personal auto policy issued by a Nationwide or Allied Company.

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Only those vehicle types eligible for the Matrix that are insured for both BI and PD are to be considered when determining the number of vehicles insured by Nationwide.

4. "Terms insured with Nationwide" within the Matrix shall be determined by those policies that have been in force in any of the Nationwide or Allied Preferred or Standard Companies, which may include an interruption in coverage that did not exceed three years. Any period of interruption shall not be included in determining the length of time the policy has been in force.

### New Business Rule

Policies will be assigned to a "Prior BI Limits" category based on the lower of the BI limits carried with the Insured's most recent prior carrier or the BI limits selected on the Nationwide policy.

### Renewal Business Rules

An account's "Prior BI Limits" category may move up one rated threshold level per year if the Policyholder has maintained a Bodily Injury Limit greater than their current "Prior BI Limits" category for a period of two consecutive terms.

BI Matrix Factor\*\*

PD Matrix Factor\*\*

MDCL Matrix Factor\*\*

**COMP Matrix Factor\*\*** 

COLL Matrix Factor\*\*

## ADVANCE QUOTE DISCOUNT

This discount applies to new business policies, if a quote is given to a customer, where credit is ordered, at least eight days prior to the policy effective date. The discount will last for five years (see rate tables). Existing Nationwide insureds are not eligible for the discount. This discount does not apply to policies eligible for the Intra Agency Transfer discount.

The Advance Quote Discount is applicable to the following coverages: Bodily Injury, Property Damage, Medical Benefits, Comprehensive, and Collision.

The following rules are applicable:

- 1. This discount is only applicable for the Nationwide's Standard and Preferred Companies.
- 2. The following vehicle types are eligible: PPA and AC-Reg.

### Rating Chart

1

### SELECT RATING FACTOR\*\* Eff. 83-23-1213

Based on a combination of the number of terms with prior carrier, select customer definition, number of shopping days, and terms with Nationwide, the otherwise applicable premiums for BI, PD, ME, COMP, and COLL, shall be modified by the factors listed in the following chart.

The following rules are applicable:

### **AVERAGE DRIVER CLASS FACTOR**

### DRIVER CLASSIFICATION — Definitions\*\*

Eff. 3-23-13

"Married" means a married person living with his or her spouse or a person widowed. This definition
also includes a person divorced, legally separated or single only if such person has legal custody of
a child resident in his or her household.

2. "Age" means the age that has been or will be attained within the current calendar year.

No policy will be changed interim term to effect a change in classification as a result of the attained age of an operator of an automobile.

- 3. An "Operator Status" of "occasional" will be assigned to a driver if the following criteria are met:
  - a. The driver is not the titled owner, AND
  - b. The driver is under age 25, AND
  - c. There are more drivers than vehicles on the policy, AND
  - d. There are at least as many non-occasional operators on the policy as there are vehicles.

If there are multiple youthful drivers eligible for the occasional status, the youngest driver shall be the first driver classified as occasional followed by the second youngest, etc.

An "Operator Status" of "principal" will be assigned in all other cases.

- 4. The "Good Student" classification is applicable provided:
  - The owner or operator is age 16 to 24 and a full-time high school student or enrolled as a fulltime student in a college or university, AND
  - b. AnnuallyWhen requested, the Company is furnished a statement certified by a school official indicating that the student has met one of the following requirements cumulatively or for the immediately preceding school semester or quarter (or comparable period):
    - (1) Ranked among the upper 20 percent of the class scholastically, OR
    - (2) In schools using letter grades, had a grade average of "B" or its equivalent or, if the system of letter grading cannot be averaged, no grade is below "B," OR
    - (3) In schools using numerical grade point, such as 4, 3, 2, and 1 points, had an average of at least three points for all subjects combined, OR
    - (4) Was included in "Dean's List," "Honor Roll," or comparable list indicating scholastic achievement.
  - c. The "Good Student" classification will continue to be applicable for those operators who have completed their undergraduate work provided that the operator has:
    - (1) Graduated from a four-year college, AND

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- (2) Met the qualification requirements as shown above under (b.) based on their cumulative or last semester's or quarter's scholastic record, AND
- (3) Been classified as "married" and been insured with Nationwide/Allied for at least one year prior to the policy's renewal date following graduation or been classified as "single" regardless of the period insured with Nationwide/Allied.
- d. If the owner or operator is under 25 years old and a full-time graduate student in a college or university, the "Good Student" classification is applicable without the requirement for certification under (b.).

**NOTE:** Students who are enrolled in a home study program must satisfy the scholastic requirements by submitting evidence that they ranked in the upper 20% of one of the following national standardized tests, administered within the past twelve months:

- PSAT (Preliminary Scholastic Aptitude Test)
- PLAN (Preliminary American College Test)
- SAT-I (Scholastic Aptitude Test I)
- SAT-II (Scholastic Aptitude Test II)
- ACT (American College Test)
- Iowa Test of Basic Skills
- California Achievement Test
- Stanford Achievement Test, Tenth Edition
- Peabody Individual Achievement Test

Similar evidence of ranking must be supplied to the Company each subsequent twelve menths when requested.

No policy is changed interim term to effect a change in classification as a result of a change in the scholastic standing of any individual. Such change may be made only at the next renewal date.

5. The "Student Away - College Student" classification is applicable provided the owner or operator is age 16 to 24, is unmarried, and is a resident student at a school, college, or educational institution over 100 miles from the place of principal garaging of the automobile. NOTE - such an operator must not have access to any of the vehicles insured under the policy while away at school.

### **DRIVER CLASSIFICATION** — Factors

Please refer to the Rating Charts portion of this manual.

**BI Driver Classification Factor** 

PD Driver Classification Factor

ME Driver Classification Factor

**COMP Driver Classification Factor** 

COLL Driver Classification Factor

### **MERIT RATING PLAN FACTOR\*\***

Eff. 3-23-13

The Merit Rating Plan is designed to effer insurance to all drivers regardless of their accident and violation historyprice risks based on accident and conviction history. Those drivers who are free from

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### **BASE RATES**

Please refer to the Rating Charts portion of this manual.

**BI Base Rates** 

PD Base Rates

**ME Base Rates** 

**COMP Full Coverage Base Rates** 

COLL \$100 Deductible Base Rates

### **EXPENSE FEES**

Please refer to the Rating Charts portion of this manual.

**Rating Chart** 

### **RATE SYMBOLS**

Please refer to the Rating Charts portion of this manual.

BI Rate Symbols

PD Rate Symbols

ME Rate Symbols

**COMP Rate Symbol** 

**COLL Rate Symbol** 

# **MODEL YEAR FACTOR**

Please refer to the Rating Charts portion of this manual.

**BI Model Year Factor** 

PD Model Year Factor

ME Model Year Factor

**COMP Model Year Factor** 

**COLL Model Year Factor** 

# OTHER LIMITS AND DEDUCTIBLES\*\*

Eff. 3-23-13

Please refer to the Rating Charts portion of this manual.

BI Limits\*\*

PD Limits\*\*

ME Limits\*\*

**COMP Deductibles** 

**COLL Deductibles** 

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Broad Form extends certain coverages, for a charge, to persons who frequently drive non-owned automobiles. See endorsement for coverage details.

### Available to:

- 1. Individual owners or husband and wife.
- 2. Co-owners or partners individuals other than husband and wife.
- 3. Employees (including executive officers).
- Relatives of any above named person who is eligible for Broad Form coverage, if resident of same household.

Coverage applies also to spouse of above persons if resident of same household.

### NOT available to:

- 1. Employees of banks or finance companies, persons operating public or livery conveyances, school bus drivers, parking lot or service station attendants, mechanics, or car salespersons, OR
- Truck drivers and chauffeurs except for operation of automobiles belonging to the federal or state government or political subdivision.

### **Rating Chart**

**Government Employees Rating Factor** 

### NAMED NON-OWNER POLICY (NNO)\*\*

Eff. 3-23-13

Available to any person not owning a private passenger or commercial automobile, who meets the qualifications of a regular insurance risk.

# A. INTERESTS COVERED

Policyholder and spouse, if resident in the same household, for:

- 1. Operation by either, or on behalf of either, of non-owned automobile, OR
- 2. Presence of either or both in non-owned automobile other than a public or livery conveyance.

Coverage is excess over other insurance available to the Policyholder.

### B. INELIGIBLE RISKS

- Finance companies and banks or their employees for repossession, recovery or resale of financed automobiles.
- Garages or parking lots or their employees for operation of any vehicle in connection with ownership, maintenance, or operation of the garage or parking lot.
- 3. Persons operating a public or livery conveyance, including school bus drivers.
- Chauffeurs and truck drivers except for operation of vehicles belonging to the federal or state government or any political subdivision.

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5. Automobiles hired under long term contract.

### C. CLASSIFICATION AND RATES

- BI, PD, or ME Apply the Rate Factor and the percent shown below to the PPA base premium for the territory in which the Policyholder resides.
- WL, AD, UMBI, UIMBI, or UMPD Charge—Apply the Rate Factor to the regular Private Passenger premium.

### **TYPE OF RISK**

lf

| oc | cupa | tional   | , professional, or business duties  | Reg.   | Special* |
|----|------|----------|---|--------|----------|
|    | 1.   |          | tomarily involve use of automobiles other than public or livery veyances (no age restriction) | . 192% | 240%     |
|    | 2.   | Cus      | tomarily involve use of passenger automobiles only and there is:                              |        |          |
|    |      | a.       | A male operator under age 25  | 164    | 230      |
|    |      | b.       | No male operator under age 25   | . 144  | 202      |
|    | 3.   | Doı      | not customarily involve use of automobiles and there is:                                      |        |          |
|    |      | a.       | A male operator under age 25  | . 87   | 230      |
|    |      | <b>L</b> | No male appreter under a zo 25  | F0     | 101      |
|    |      | b.       | No male operator under age 25   | . 58   | 164      |

These percentages may apply to an automobile furnished for regular use in business of U.S. Government.

\*Applies to Named Non-Owner requiring financial responsibility certificate. See Financial Responsibility Certificate section for additional charges. Coverage is extended for operation of ANY automobile owned by a member of Named Non-Owner's household.

 $\ensuremath{\mathsf{NOTE}}$  — The premiums produced by the factors above are not subject any further rate modification.

**NNO Calculation Charts** 

Rate Factor\*\*

1

### **GENERAL RULES**

### **POLICY TERM**

All policy terms are six months. All policies are automatically renewable.

### PREMIUM ADJUSTMENT\*\*

Eff. 3-23-13

The following rules apply to changes made during the policy term:

- Added coverage or vehicle Collect prorated premium on the basis of rates in effect at the time
  of the change.
- All other changes Collect or refund prorated premium on the basis of rates in effect at the inception of the policy term.

### CANCELLATIONS\*\*

Eff. 3-23-13

### A. REQUESTS

The Policyholder may cancel his or her insurance at any time by written notice to the Company. Cancellation becomes effective on the date requested by the Policyholder but not prior to the date the Company receives the request, provided there is not a Financial Responsibility Form (SR-22) filed. Accounts with an SR-22 will cancel after the required notice has been sent to the state where the form is issued.

# B. COMPANY CANCELLATIONS AND NON-RENEWALS

Policies may be cancelled or non-renewed subject to the cancellation provisions in the policy and/or policy endorsements.

Exception — Policies written as "new business" may be cancelled by the Company for any cause, if notice is mailed to the Policyholder within 60 days after the effective date. (Renewals are not "new business".)

### C. PRO RATE RATA BASIS CANCELLATION

Cancellation is on a prorate pro rata basis.

The pro rata factor is calculated by dividing the number of days remaining on the policy by the number of days in one policy term, rounded to four decimals.

The number of days remaining on the policy is the difference between the next renewal date and the effective date of the change.

The number of days in one term is 182 for a 6-month policy and 365 for an annual policy.

### D. REFUND

Cancellation premium refund of less than \$2.00 will not be made except at the request of the Policyholder, in which case the actual return premium shall be allowed.

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### FINANCIAL RESPONSIBILITY CERTIFICATES (SR-22 FILINGS)

A financial responsibility certificate (SR-22) is filed with the Bureau of Motor Vehicles whenever evidence of financial responsibility is required by law. If the person requiring certificate owns no automobile, filing may be made on policy issued a member of immediate family. Nationwide will not issue the SR-22 for drivers or residents of the following states where we are not licensed to write insurance:

- 1. Louisiana,
- 2. Massachusetts, AND
- 3. New Jersey.

A \$15.00 SR-22 fee will be imposed per filing per policy term. This fee is non-refundable.

### **PAYMENT OPTIONS**

Eff. 08-23-12

### A. FULL PAYMENT

The total policy premium for a policy term may be paid in full at the time a new policy is written or upon the Policyholder's receipt of a renewal billing notice.

### **B. INSTALLMENT PAYMENTS**

The total policy premium for a policy term may be paid through one of the Company's installment payment plans. A handling fee of \$5.00 will be assessed for each installment payment paid by methods other than by electronic fund transfer (EFT).

### C. INSUFFICIENT FUNDS

The Company reserves the right to impose a fee of \$30.00 for any premium payment, fees, or other charges due the Company, regardless of payment method, that are unable to be processed due to insufficient funds or the unavailability or inaccessibility of funds.

### D. LATE PAYMENT FEE

A late payment fee of \$10.00 will be assessed, subject to the company's late fee waiver guidelines, for any payment not received by 5:00 PM ET on the fifth day past the billing due date.

# **PRORATE TABLES**

# PRORATE TABLES - SEMI-ANNUAL POLICIES

| No. of          |                 | No. of          |                  | No. of         |                 | No. of         |                 |
|-----------------|-----------------|-----------------|------------------|----------------|-----------------|----------------|-----------------|
| <del>Days</del> | Pro-            | <del>Days</del> | Pro-             | Days           | Pro-            | Days           | Pro-            |
| Policy In       | Rate            | Policy In       | Rate             | Policy In      | Rate            | Policy In      | Rate            |
| Force           | <del>%</del>    | Force           | <del>%</del>     | Force          | <del>%</del>    | Force          | ₩               |
| 4               | 0.5             | 47              | <del>25.8</del>  | 93             | <del>51.1</del> | <del>138</del> | <del>75.8</del> |
| 2               | 1.1             | 48              | <del>26.4</del>  | 94             | <del>51.6</del> | <del>139</del> | <del>76.4</del> |
| 3               | <del>1.6</del>  | <del>49</del>   | <del>26.9</del>  | <del>95</del>  | <del>52.2</del> | <del>140</del> | <del>76.9</del> |
| 4               | <del>2.2</del>  | <del>50</del>   | <del>27.5</del>  | <del>96</del>  | <del>52.7</del> | <del>141</del> | <del>77.5</del> |
| 5               | 2.7             | <del>51</del>   | <del>28</del>    | <del>97</del>  | <del>53.3</del> | <del>142</del> | <del>78</del>   |
| 6               | <del>3.3</del>  | <del>52</del>   | <del>28.6</del>  | 98             | <del>53.8</del> | <del>143</del> | <del>78.6</del> |
| 7               | 3.8             | <del>53</del>   | <del>29.1</del>  | 99             | <del>54.4</del> | <del>144</del> | <del>79.1</del> |
| 8               | 4.4             | <del>5</del> 4  | <del>29.7</del>  | <del>100</del> | <del>54.9</del> | <del>145</del> | <del>79.7</del> |
| 9               | 4.9             | <del>55</del>   | <del>30.2</del>  | <del>101</del> | <del>55.5</del> | <del>146</del> | 80.2            |
| <del>10</del>   | <del>5.5</del>  | <del>56</del>   | <del>30.8</del>  | <del>102</del> | <del>56</del>   | <del>147</del> | 80.8            |
| 11              | 6               | <del>57</del>   | <del>31.3</del>  | <del>103</del> | <del>56.6</del> | <del>148</del> | <del>81.3</del> |
| <del>12</del>   | <del>6.6</del>  | <del>58</del>   | <del>31.9</del>  | <del>104</del> | <del>57.1</del> | <del>149</del> | <del>81.9</del> |
| <del>13</del>   | 7.1             | <del>59</del>   | <del>32.4</del>  | <del>105</del> | <del>57.7</del> | <del>150</del> | <del>82.4</del> |
| 14              | 7.7             | <del>60</del>   | 33               | <del>106</del> | <del>58.2</del> | <del>151</del> | 83              |
| <del>15</del>   | <del>8.2</del>  | <del>61</del>   | <del>33.5</del>  | <del>107</del> | <del>58.8</del> | <del>152</del> | <del>83.5</del> |
| <del>16</del>   | 8.8             | <del>62</del>   | 34.1             | <del>108</del> | <del>59.3</del> | <del>153</del> | 84.1            |
| <del>17</del>   | 9.3             | <del>63</del>   | <del>34.6</del>  | <del>109</del> | <del>59.9</del> | <del>154</del> | <del>84.6</del> |
| <del>18</del>   | 9.9             | 64              | <del>35.2</del>  | <del>110</del> | 60.4            | <del>155</del> | <del>85.2</del> |
| <del>19</del>   | <del>10.4</del> | <del>65</del>   | <del>35.7</del>  | 111            | <del>61</del>   | <del>156</del> | <del>85.7</del> |
| <del>20</del>   | 11              | 66              | <del>36.3</del>  | <del>112</del> | 61.5            | <del>157</del> | <del>86.3</del> |
| <del>21</del>   | 11.5            | <del>67</del>   | 36.8             | 113            | 62.1            | <del>158</del> | 86.8            |
| <del>22</del>   | 12.1            | 68              | 37.4             | 114            | 62.6            | <del>159</del> | 87.4            |
| <del>23</del>   | <del>12.6</del> | <del>69</del>   | <del>37.9</del>  | <del>115</del> | <del>63.2</del> | <del>160</del> | <del>87.9</del> |
| <del>24</del>   | <del>13.2</del> | <del>70</del>   | <del>38.5</del>  | <del>116</del> | 63.7            | <del>161</del> | <del>88.5</del> |
| <del>25</del>   | <del>13.7</del> | 71              | <del>39</del>    | <del>117</del> | 64.3            | <del>162</del> | <del>89</del>   |
| <del>26</del>   | 14.3            | <del>72</del>   | <del>39.6</del>  | <del>118</del> | 64.8            | <del>163</del> | <del>89.6</del> |
| <del>27</del>   | 14.8            | <del>73</del>   | 40.1             | 119            | 65.4            | <del>164</del> | 90.1            |
| 28              | 15.4            | 74              | 40.7             | 120            | 65.9            | <del>165</del> | 90.7            |
| <del>29</del>   | 15.9            | <del>75</del>   | 41.2             | 121            | 66.5            | <del>166</del> | 91.2            |
| 30              | 16.5            | 76              | 41.8             | 122            | 67              | <del>167</del> | 91.8            |
| 31              | 17              | 77              | 42.3             | 123            | 67.6            | 168            | 92.3            |
| <del>32</del>   | <del>17.6</del> | <del>78</del>   | 42.9             | 124            | <del>68.1</del> | <del>169</del> | 92.9            |
| 33              | 18.1            | <del>79</del>   | 43.4             | <del>125</del> | 68.7            | <del>170</del> | 93.4            |
| 34              | <del>18.7</del> | 80              | 44               | <del>126</del> | <del>69.2</del> | <del>171</del> | 94              |
| <del>35</del>   | <del>19.2</del> | <del>81</del>   | 44.5             | 127            | 69.8            | <del>172</del> | 94.5            |
| <del>36</del>   | 19.8            | <del>82</del>   | 45.1             | 128            | 70.3            | 173            | 95.1            |
| <del>37</del>   | 20.3            | 83              | 45.6             | 129            | 70.9            | 174            | 95.6            |
| 38              | <del>20.9</del> | 84              | 4 <del>6.2</del> | 130            | 71.4            | <del>175</del> | 96.2            |
| <del>50</del>   | <del>20.0</del> | <del>∪"</del>   | +0.∠             | +30            | 7 1.4           | T/10           | <del>50.∠</del> |

| No. of          |                 | No. of          |                 | No. of          |                 | No. of          |                 |
|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| <del>Days</del> | Pro-            | <del>Days</del> | Pro-            | <del>Days</del> | Pro-            | <del>Days</del> | Pro-            |
| Policy In       | Rate            | Policy In       | Rate            | Policy In       | Rate            | Policy In       | Rate            |
| Force           | <del>%</del>    | Force           | <del>%</del>    | Force           | <del>%</del>    | Force           | <del>%</del>    |
| <del>39</del>   | 21.4            | <del>85</del>   | <del>46.7</del> | <del>131</del>  | <del>72</del>   | <del>176</del>  | <del>96.7</del> |
| <del>40</del>   | <del>22</del>   | <del>86</del>   | <del>47.3</del> | <del>132</del>  | <del>72.5</del> | <del>177</del>  | <del>97.3</del> |
| 41              | <del>22.5</del> | 87              | 47.8            | <del>133</del>  | <del>73.1</del> | <del>178</del>  | 97.8            |
| <del>42</del>   | <del>23.1</del> | 88              | 48.4            | <del>134</del>  | <del>73.6</del> | <del>179</del>  | <del>98.4</del> |
| 43              | <del>23.6</del> | 89              | <del>48.9</del> | <del>135</del>  | <del>74.2</del> | <del>180</del>  | 98.9            |
| 44              | <del>24.2</del> | 90              | 49.5            | <del>136</del>  | 74.7            | <del>181</del>  | 99.5            |
| 45              | 24.7            | 91              | <del>50</del>   | <del>137</del>  | <del>75.3</del> | <del>182</del>  | <del>100</del>  |
| <del>46</del>   | <del>25.3</del> | <del>92</del>   | <del>50.5</del> |                 |                 |                 |                 |

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# ARKANSAS PRIVATE PASSENGER AUTOMOBILE RATING MANUAL

NATIONWIDE PROPERTY AND CASUALTY INSURANCE COMPANY

Effective - March 23, 2013

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# PREMIUM MODIFICATION RULES

### NATIONWIDE AFFINITY DISCOUNT

Eff. 12-14-12

When a household member is also a member of a Nationwide Affinity Group at the time the discount is initially applied on the policy, the otherwise applicable premium shall be reduced. The discount amount varies by the category, as defined below, of the Nationwide Affinity Group. A policy may receive the Nationwide Associate Discount or the Nationwide Affinity Discount, but not both.

# **Affinity Category Code Definitions**

Alumni – Alumni associations and/or fraternal social organizations of a 4 year educational institution.

Professional – Organizations formed to unite, represent, and/or inform people who work or play in the same occupation.

Sports - Leagues or associations that sponsor, organize, schedule or conduct a sport.

Financial Institutions – Banks, credit unions or other financial institutions.

Miscellaneous – All other Organizations that do not belong to a category defined above.

# **Rating Chart**

### **TIER FACTOR\*\***

Eff. 3-23-13

A factor will be applied according to the Underwriting Tier/Company Placement Guidelines.

Rating Chart\*\*

### NATIONWIDE ASSOCIATE DISCOUNT

When an Insured Driver on the policy is either a current employee or a retiree of Nationwide Mutual Insurance Company, or any subsidiary (direct or indirect) company of Nationwide Mutual Insurance Company, or any affiliate company of Nationwide Mutual Insurance Company, the otherwise applicable premium shall be reduced.

# **Rating Chart**

## **NEW VEHICLE DISCOUNT**

This discount will be applied only to private passenger automobiles with model years within the most recent five years. The current model year changes effective October 1 of each calendar year regardless of the actual introductory dates of the several makes and models (e.g. as of October 1, 2011, model year 2012 will be "current" and model year 2011 will be one year old).

**BI Rating Chart** 

**PD Rating Chart** 

**MP Rating Chart** 

**COMP Rating Chart** 

### NO PRIOR INSURANCE SURCHARGE

# **New Business Rating**

This rule is applicable if the applicant or principal operator owned and operated the automobile(s) to be insured (or if newly acquired, the automobile it replaces) without continuous liability insurance.

The surcharge depends on the lapsed time before insurance.

Note — If the applicant provides proof of continuous liability coverage for the immediate six-month time period prior to the effective date of the Nationwide auto policy this surcharge will not apply.

# **Prior In-Force Rating**

The No Prior Insurance Surcharge will be applicable immediately upon reinstatement (lapsed time less than 31 days) if the policy has been insured with Nationwide less than one year (excluding lapse period).

For policies insured with Nationwide for at least one year, the surcharge will apply only if:

- 1. The No Prior Insurance Surcharge had already been applied to the policy at the time of the most recent lapse, OR
- 2. The policy has experienced three or more lapses within the most recent three-year period.

If the No Prior Insurance Surcharge was already applied to the policy prior to the lapse the surcharge will be reset at the same level for an additional year.

**Rating Chart** 

### PASSIVE OCCUPANT RESTRAINT DISCOUNT

A discount in the otherwise applicable premium is given for any vehicles equipped with full front seat air bags that meet federal or appropriate equivalent standards. A lesser discount applies to a driver side only air bag.

**Rating Chart** 

### **MATRIX FACTOR\*\***

Eff. 3-23-13

The Matrix Factor is based on a combination of Financial Responsibility score, prior Bodily Injury limits, home and car, and the number of vehicles insured with Nationwide.

The following rules are applicable:

1. "Prior BI Limits" will be assigned according to the new business and renewal rules following this section.

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- 2. In order to be considered as "Home and Car" within the Matrix, the household member must also be a household member under a Nationwide Homeowner, Elite, Extended, Golden Blanket, or Market Value Policy or Allied/Nationwide Homeowner Form HO-2, HO-3, HO-5, or an owner-occupied Farm policy.
- 3. If the total number of vehicles insured by a Standard/Preferred Nationwide or Allied company within the household is two or more, the policy should be considered as "multi-vehicle" within the Matrix.

A vehicle owned by a corporation or unincorporated association may be considered "individually owned" for purposes of this rule if the vehicle is customarily driven only by individuals within the household, and the vehicle is also insured on a personal auto policy issued by a Nationwide or Allied Company.

Only those vehicle types eligible for the Matrix that are insured for both BI and PD are to be considered when determining the number of vehicles insured by Nationwide.

### **New Business Rule**

Policies will be assigned to a "Prior BI Limits" category based on the lower of the BI limits carried with the Insured's most recent prior carrier or the BI limits selected on the Nationwide policy.

### **Renewal Business Rules**

An account's "Prior BI Limits" category may move up one rated threshold level per year if the Policyholder has maintained a Bodily Injury Limit greater than their current "Prior BI Limits" category for a period of two consecutive terms.

BI Matrix Factor\*\*

PD Matrix Factor\*\*

**MDCL Matrix Factor\*\*** 

**COMP Matrix Factor\*\*** 

**COLL Matrix Factor\*\*** 

# ADVANCE QUOTE DISCOUNT

This discount applies to new business policies, if a quote is given to a customer, where credit is ordered, at least eight days prior to the policy effective date. The discount will last for five years (see rate tables). Existing Nationwide insureds are not eligible for the discount. This discount does not apply to policies eligible for the Intra Agency Transfer discount.

The Advance Quote Discount is applicable to the following coverages: Bodily Injury, Property Damage, Medical Benefits, Comprehensive, and Collision.

The following rules are applicable:

- 1. This discount is only applicable for the Nationwide's Standard and Preferred Companies.
- 2. The following vehicle types are eligible: PPA and AC-Reg.

**Rating Chart** 

### **SELECT RATING FACTOR\*\***

Eff. 3-23-13

Based on a combination of the number of terms with prior carrier, select customer definition, number of shopping days, and terms with Nationwide, the otherwise applicable premiums for BI, PD, ME, COMP, and COLL, shall be modified by the factors listed in the following chart.

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The following rules are applicable:

- 1. Terms with Prior Carrier and Terms with Nationwide are defined to be consecutive terms without lapse.
- 2. Terms with Nationwide (and hence this rating plan) are only applicable for Nationwide's Standard and Preferred Companies. The following vehicle types are eligible: PPA and AC-Reg.
- 3. Customers are defined as Select or Non-Select at the inception of the policy based on prior BI limits, number of vehicles insured with Nationwide, the number of prior carriers, and whether the policy was previously insured with Nationwide.
- 4. Policies will be assigned to a 'Prior BI Limits' category based on the lower of the BI limits carried with the insured's most recent prior carrier or the BI limits selected on the Nationwide Policy.
- If the total number of vehicles insured by a Standard/Preferred Nationwide or Allied company within the household is two or more, the policy should be considered as "multi-vehicle" within Select Rating.
  - A vehicle owned by a corporation or unincorporated association may be considered "individually owned" for purposes of this rule if the vehicle is customarily driven only by individuals within the household, and the vehicle is also insured on a personal auto policy issued by a Nationwide or Allied Company.
  - Only those vehicle types eligible for the Select Rating that are insured for both BI and PD are to be considered when determining the number of vehicles insured by Nationwide.
- 6. If a policy is eligible for the Intra Agency Transfer Factor, then the policy is not eligible for the Select Rating Factor.
- 7. Any applicant who was previously insured by a Standard/Preferred Nationwide company within the past five years and has been insured with one or more carriers since leaving Nationwide is identified as a winback in the Select Rating Factors.

Select Flag Rating Chart\*\*

# **AVERAGE DRIVER CLASS FACTOR**

### **DRIVER CLASSIFICATION** — Definitions\*\*

Eff. 3-23-13

- "Married" means a married person living with his or her spouse or a person widowed. This definition also includes a person divorced, legally separated or single only if such person has legal custody of a child resident in his or her household.
- 2. "Age" means the age that has been or will be attained within the current calendar year.

No policy will be changed interim term to effect a change in classification as a result of the attained age of an operator of an automobile.

- 3. An "Operator Status" of "occasional" will be assigned to a driver if the following criteria are met:
  - The driver is not the titled owner, AND
  - The driver is under age 25, AND
  - c. There are more drivers than vehicles on the policy, AND
  - d. There are at least as many non-occasional operators on the policy as there are vehicles.

If there are multiple youthful drivers eligible for the occasional status, the youngest driver shall be the first driver classified as occasional followed by the second youngest, etc.

An "Operator Status" of "principal" will be assigned in all other cases.

- 4. The "Good Student" classification is applicable provided:
  - a. The owner or operator is age 16 to 24 and a full-time high school student or enrolled as a full-time student in a college or university, AND
  - b. When requested, the Company is furnished a statement certified by a school official indicating that the student has met one of the following requirements cumulatively or for the immediately preceding school semester or quarter (or comparable period):
    - (1) Ranked among the upper 20 percent of the class scholastically, OR
    - (2) In schools using letter grades, had a grade average of "B" or its equivalent or, if the system of letter grading cannot be averaged, no grade is below "B," OR
    - (3) In schools using numerical grade point, such as 4, 3, 2, and 1 points, had an average of at least three points for all subjects combined, OR
    - (4) Was included in "Dean's List," "Honor Roll," or comparable list indicating scholastic achievement.
  - c. The "Good Student" classification will continue to be applicable for those operators who have completed their undergraduate work provided that the operator has:

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- (1) Graduated from a four-year college, AND
- (2) Met the qualification requirements as shown above under (b.) based on their cumulative or last semester's or quarter's scholastic record, AND
- (3) Been classified as "married" and been insured with Nationwide/Allied for at least one year prior to the policy's renewal date following graduation or been classified as "single" regardless of the period insured with Nationwide/Allied.
- d. If the owner or operator is under 25 years old and a full-time graduate student in a college or university, the "Good Student" classification is applicable without the requirement for certification under (b.).

**NOTE:** Students who are enrolled in a home study program must satisfy the scholastic requirements by submitting evidence that they ranked in the upper 20% of one of the following national standardized tests, administered within the past twelve months:

- PSAT (Preliminary Scholastic Aptitude Test)
- PLAN (Preliminary American College Test)
- SAT-I (Scholastic Aptitude Test I)
- SAT-II (Scholastic Aptitude Test II)
- ACT (American College Test)
- Iowa Test of Basic Skills
- California Achievement Test
- Stanford Achievement Test, Tenth Edition
- Peabody Individual Achievement Test

Similar evidence of ranking must be supplied to the Company when requested.

No policy is changed interim term to effect a change in classification as a result of a change in the scholastic standing of any individual. Such change may be made only at the next renewal date.

5. The "Student Away - College Student" classification is applicable provided the owner or operator is age 16 to 24, is unmarried, and is a resident student at a school, college, or educational institution over 100 miles from the place of principal garaging of the automobile. NOTE - such an operator must not have access to any of the vehicles insured under the policy while away at school.

# **DRIVER CLASSIFICATION** — Factors

Please refer to the Rating Charts portion of this manual.

**BI Driver Classification Factor** 

PD Driver Classification Factor

**ME Driver Classification Factor** 

**COMP Driver Classification Factor** 

**COLL Driver Classification Factor** 

# **MERIT RATING PLAN FACTOR\*\***

Eff. 3-23-13

The Merit Rating Plan is designed to price risks based on accident and conviction history. Those drivers who are free from accidents and moving violations pay lower premiums. Conversely, those who have adverse records pay higher premiums. The plan also provides a financial incentive for drivers to improve their record.

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### A. EXPERIENCE PERIOD

New Business Rating — 35 months ending on the effective date of the policy.

Renewal Rating — 35 months ending 45 days prior to each semi-annual due date of the policy.

### B. APPLICATION OF SURCHARGES

Surcharges, as determined below, are always associated with the driver involved in the violation and/or accident. The surcharges corresponding to the total experience of the driver are applied to that driver only.

For the purpose of merit rating, the following rules govern the application of the drivers' experience.

### MINOR VIOLATIONS

- 1. All moving violations not considered major violations are considered minor violations.
- 2. Non-moving violations are not included in the determination of surcharges.

### MAJOR VIOLATIONS

- 1. A violation is considered a major violation for the conviction of:
  - a. Driving or accompanying a driver with a learner's permit while intoxicated or under the influence of drugs, OR
  - b. Failure to submit to a chemical test, OR
  - Failure to stop and report when involved in an accident, OR
  - d. Falsification of an accident report, OR
  - e. Homicide or assault arising out of the operation of a motor vehicle, OR
  - f. Driving without a valid license or while license or vehicle registration is suspended or revoked, OR
  - g. Permitting unlicensed person to operate a motor vehicle, OR
  - Committing a felony with a motor vehicle, OR
  - Involved in racing or a highway speed contest, OR

# **MISCELLANEOUS RISKS**

# **USE OF OTHER AUTOMOBILES (UOA)**

### **BROAD FORM**

Broad Form extends certain coverages, for a charge, to persons who frequently drive non-owned automobiles. See endorsement for coverage details.

### Available to:

- 1. Individual owners or husband and wife.
- 2. Co-owners or partners individuals other than husband and wife.
- 3. Employees (including executive officers).
- 4. Relatives of any above named person who is eligible for Broad Form coverage, if resident of same household.

Coverage applies also to spouse of above persons if resident of same household.

### NOT available to:

- 1. Employees of banks or finance companies, persons operating public or livery conveyances, school bus drivers, parking lot or service station attendants, mechanics, or car salespersons, OR
- 2. Truck drivers and chauffeurs except for operation of automobiles belonging to the federal or state government or political subdivision.

# **Rating Chart**

**Government Employees Rating Factor** 

# NAMED NON-OWNER POLICY (NNO)\*\*

Eff. 3-23-13

Available to any person not owning a private passenger or commercial automobile, who meets the qualifications of a regular insurance risk.

### A. INTERESTS COVERED

Policyholder and spouse, if resident in the same household, for:

- 1. Operation by either, or on behalf of either, of non-owned automobile, OR
- 2. Presence of either or both in non-owned automobile other than a public or livery conveyance.

Coverage is excess over other insurance available to the Policyholder.

### B. INELIGIBLE RISKS

 Finance companies and banks or their employees for repossession, recovery or resale of financed automobiles. 2. Garages or parking lots or their employees for operation of any vehicle in connection with ownership, maintenance, or operation of the garage or parking lot.

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- 3. Persons operating a public or livery conveyance, including school bus drivers.
- 4. Chauffeurs and truck drivers except for operation of vehicles belonging to the federal or state government or any political subdivision.
- 5. Automobiles hired under long term contract.

### C. CLASSIFICATION AND RATES

BI, PD, or ME — Apply the Rate Factor and the percent shown below to the PPA base premium for the territory in which the Policyholder resides.

WL, AD, UMBI, UIMBI, or UMPD — Apply the Rate Factor to the regular Private Passenger premium.

# **TYPE OF RISK**

| If occupa | tional | , professional, or business duties   | Reg.  | Special* |
|-----------|--------|--|-------|----------|
| 1.        |        | stomarily involve use of automobiles other than public or livery veyances (no age restriction) | 192%  | 240%     |
| 2.        | Cus    | stomarily involve use of passenger automobiles only and there is:                              |       |          |
|           | a.     | A male operator under age 25   | 164   | 230      |
|           | b.     | No male operator under age 25  | . 144 | 202      |
| 3.        | Doı    | not customarily involve use of automobiles and there is:                                       |       |          |
|           | a.     | A male operator under age 25   | . 87  | 230      |
|           | b.     | No male operator under age 25  | . 58  | 164      |

These percentages may apply to an automobile furnished for regular use in business of U.S. Government.

\*Applies to Named Non-Owner requiring financial responsibility certificate. See Financial Responsibility Certificate section for additional charges. Coverage is extended for operation of ANY automobile owned by a member of Named Non-Owner's household.

NOTE — The premiums produced by the factors above are not subject any further rate modification.

**NNO Calculation Charts** 

Rate Factor\*\*

# **GENERAL RULES**

#### **POLICY TERM**

All policy terms are six months. All policies are automatically renewable.

#### **PREMIUM ADJUSTMENT\*\***

Eff. 3-23-13

The following rules apply to changes made during the policy term:

 Added coverage or vehicle — Collect prorated premium on the basis of rates in effect at the time of the change.

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2. All other changes — Collect or refund prorated premium on the basis of rates in effect at the inception of the policy term.

### **CANCELLATIONS\*\***

Eff. 3-23-13

#### A. REQUESTS

The Policyholder may cancel his or her insurance at any time by written notice to the Company. Cancellation becomes effective on the date requested by the Policyholder but not prior to the date the Company receives the request, provided there is not a Financial Responsibility Form (SR-22) filed. Accounts with an SR-22 will cancel after the required notice has been sent to the state where the form is issued.

#### B. COMPANY CANCELLATIONS AND NON-RENEWALS

Policies may be cancelled or non-renewed subject to the cancellation provisions in the policy and/or policy endorsements.

Exception — Policies written as "new business" may be cancelled by the Company for any cause, if notice is mailed to the Policyholder within 60 days after the effective date. (Renewals are not "new business".)

### C. PRO RATA BASIS CANCELLATION

Cancellation is on a pro rata basis.

The pro rata factor is calculated by dividing the number of days remaining on the policy by the number of days in one policy term, rounded to four decimals.

The number of days remaining on the policy is the difference between the next renewal date and the effective date of the change.

The number of days in one term is 182 for a 6-month policy and 365 for an annual policy.

#### D. REFUND

# **NAMED NON OWNER NNO**

QUICK REFERENCE

|                                      | AD | ВІ | LOI | MDCL | PD | UIMBI | имві | UMPD |
|--------------------------------------|----|----|-----|------|----|-------|------|------|
| Affinity Discount Factor             | Х  | Х  | Х   | Х    | Х  | Х     | Х    | Х    |
| Base Rate                            | Х  | Х  | Х   | Х    | Х  | Х     | Х    | Х    |
| Limit/Deductible Factor              |    | Х  |     | Х    | Х  |       |      |      |
| Nationwide Associate Discount Factor | Х  | Х  | Х   | Х    | Х  | Х     | Х    | Х    |
| Rate Factor                          | Х  | Х  | Х   | Х    | Х  | Х     | Х    | Х    |
| Tier Factor                          | Х  | Х  | Х   | Х    | Х  | Х     | Х    | Х    |

## CALCULATION NNO AD Coverage Premium \*\*

RP03NNOAD1541

Effective Date: MAR-23-2013

| Step | Description  | Chart Name |
|------|--|------------|
| 1.   | Determine Base Rate  | RP03TA22   |
| 2.   | Determine Tier Factor                                      | RP03TI39   |
| 3.   | Determine Affinity Discount Factor                         | RP03TE72   |
| 4.   | Determine Nationwide Associate Discount Factor             | RP03TM62   |
| 5.   | Determine Rate Factor                                      | RP03TE37   |
| 6.   | Base Rate = Base Rate                                      |            |
| 7.   | Result = Base Rate * Tier Factor (ten cents rounded)       |            |
| 8.   | * Affinity Discount Factor (ten cents rounded)             |            |
| 9.   | * Nationwide Associate Discount Factor (ten cents rounded) |            |
| 10.  | * Rate Factor (ten cents rounded)                          |            |

# CALCULATION NNO BI Coverage Premium \*\*

RP03NNOBI1542

Effective Date: MAR-23-2013

| Step | Description  | Chart Name |
|------|--|------------|
| 1.   | Determine Base Rate  | RP03TA03   |
| 2.   | Determine Tier Factor                                      | RP03TI39   |
| 3.   | Determine Affinity Discount Factor                         | RP03TE72   |
| 4.   | Determine Limit/Deductible Factor                          | RP03TD03   |
| 5.   | Determine Nationwide Associate Discount Factor             | RP03TM62   |
| 6.   | Determine Rate Factor                                      | RP03TE37   |
| 7.   | Result = Base Rate * Tier Factor (ten cents rounded)       |            |
| 8.   | * Affinity Discount Factor (ten cents rounded)             |            |
| 9.   | * Limit/Deductible Factor (ten cents rounded)              |            |
| 10.  | * Nationwide Associate Discount Factor (ten cents rounded) |            |
| 11.  | * NNO Type of Risk Factor (ten cents rounded)              |            |
| 12.  | * Rate Factor (ten cents rounded)                          |            |

# CALCULATION NNO LOI Coverage Premium \*\*

### RP03NNOLOI1545

Effective Date: MAR-23-2013

| Step | Description  | Chart Name |
|------|--|------------|
| 1.   | Determine Base Rate  | RP03TA31   |
| 2.   | Determine Tier Factor                                      | RP03Tl39   |
| 3.   | Determine Affinity Discount Factor                         | RP03TE72   |
| 4.   | Determine Nationwide Associate Discount Factor             | RP03TM62   |
| 5.   | Determine Rate Factor                                      | RP03TE37   |
| 6.   | Result = Base Rate * Tier Factor (ten cents rounded)       |            |
| 7.   | * Affinity Discount Factor (ten cents rounded)             |            |
| 8.   | * Nationwide Associate Discount Factor (ten cents rounded) |            |
| 9.   | * Rate Factor (ten cents rounded)                          |            |

## CALCULATION NNO MDCL Coverage Premium \*\*

RP03NNOMDCL1546

| Step | Description  | Chart Name |
|------|--|------------|
| 1.   | Determine Base Rate  | RP03TA30   |
| 2.   | Determine Tier Factor                                      | RP03Tl39   |
| 3.   | Determine Affinity Discount Factor                         | RP03TE72   |
| 4.   | Determine Limit/Deductible Factor                          | RP03TD13   |
| 5.   | Determine Nationwide Associate Discount Factor             | RP03TM62   |
| 6.   | Determine Rate Factor                                      | RP03TE37   |
| 7.   | Result = Base Rate * Tier Factor (ten cents rounded)       |            |
| 8.   | * Affinity Discount Factor (ten cents rounded)             |            |
| 9.   | * Limit/Deductible Factor (ten cents rounded)              |            |
| 10.  | * Nationwide Associate Discount Factor (ten cents rounded) |            |
| 11.  | * NNO Type of Risk Factor (ten cents rounded)              |            |
| 12.  | * Rate Factor (ten cents rounded)                          |            |

# CALCULATION NNO PD Coverage Premium \*\*

RP03NNOPD1549

Effective Date: MAR-23-2013

| Step | Description  | Chart Name |
|------|--|------------|
| 1.   | Determine Base Rate  | RP03TA04   |
| 2.   | Determine Tier Factor                                      | RP03TI39   |
| 3.   | Determine Affinity Discount Factor                         | RP03TE72   |
| 4.   | Determine Limit/Deductible Factor                          | RP03TD04   |
| 5.   | Determine Nationwide Associate Discount Factor             | RP03TM62   |
| 6.   | Determine Rate Factor                                      | RP03TE37   |
| 7.   | Result = Base Rate * Tier Factor (ten cents rounded)       |            |
| 8.   | * Limit/Deductible Factor (ten cents rounded)              |            |
| 9.   | * Affinity Discount Factor (ten cents rounded)             |            |
| 10.  | * Nationwide Associate Discount Factor (ten cents rounded) |            |
| 11.  | * NNO Type of Risk Factor (ten cents rounded)              |            |
| 12.  | * Rate Factor (ten cents rounded)                          |            |

# CALCULATION NNO UIMBI Coverage Premium \*\*

RP03NNOUIMBI1550

Effective Date: MAR-23-2013

| Step | Description  | Chart Name |
|------|--|------------|
| 1.   | Determine Base Rate  | RP03TA09   |
| 2.   | Determine Tier Factor                                      | RP03Tl39   |
| 3.   | Determine Affinity Discount Factor                         | RP03TE72   |
| 4.   | Determine Nationwide Associate Discount Factor             | RP03TM62   |
| 5.   | Determine Rate Factor                                      | RP03TE37   |
| 6.   | Result = Base Rate * Tier Factor (ten cents rounded)       |            |
| 7.   | * Affinity Discount Factor (ten cents rounded)             |            |
| 8.   | * Nationwide Associate Discount Factor (ten cents rounded) |            |
| 9.   | * Rate Factor (ten cents rounded)                          |            |

## **CALCULATION NNO UMBI Coverage Premium \*\***

RP03NNOUMBI1551

| Step | Description  | Chart Name |
|------|--|------------|
| 1.   | Determine Base Rate  | RP03TA07   |
| 2.   | Determine Tier Factor                                      | RP03TI39   |
| 3.   | Determine Affinity Discount Factor                         | RP03TE72   |
| 4.   | Determine Nationwide Associate Discount Factor             | RP03TM62   |
| 5.   | Determine Rate Factor                                      | RP03TE37   |
| 6.   | Result = Base Rate * Tier Factor (ten cents rounded)       |            |
| 7.   | * Affinity Discount Factor (ten cents rounded)             |            |
| 8.   | * Nationwide Associate Discount Factor (ten cents rounded) |            |

| 10 | Mationwide Property & Casualty | insurance company |
|----|--------------------------------|-------------------|
|    |                                |                   |

| Step | Description                       | Chart Name |
|------|-----------------------------------|------------|
| 9.   | * Rate Factor (ten cents rounded) |            |

# CALCULATION NNO UMPD Coverage Premium \*\*

RP03NNOUMPD1552

| Step | Description  | Chart Name |
|------|--|------------|
| 1.   | Determine Base Rate  | RP03TA08   |
| 2.   | Determine Tier Factor                                      | RP03TI39   |
| 3.   | Determine Affinity Discount Factor                         | RP03TE72   |
| 4.   | Determine Nationwide Associate Discount Factor             | RP03TM62   |
| 5.   | Determine Rate Factor                                      | RP03TE37   |
| 6.   | Result = Base Rate * Tier Factor (ten cents rounded)       |            |
| 7.   | * Affinity Discount Factor (ten cents rounded)             |            |
| 8.   | * Nationwide Associate Discount Factor (ten cents rounded) |            |
| 9.   | * Rate Factor (ten cents rounded)                          |            |

Effective Date: SEP-26-2011

|             | New Vehicle     |             | New Vehicle     |             | New Vehicle     |
|-------------|-----------------|-------------|-----------------|-------------|-----------------|
| Vehicle Age | Discount Factor | Vehicle Age | Discount Factor | Vehicle Age | Discount Factor |
| <0          | 0.706           | 0           | 0.706           | 1           | 0.765           |
| 2           | 0.824           | 3           | 0.883           | 4           | 0.941           |
| >4          | 1.000           |             |                 |             |                 |

### RP03TC23: BI New Vehicle Discount Factor

Effective Date: SEP-26-2011

|             | New Vehicle     |             | New Vehicle     |             | New Vehicle     |
|-------------|-----------------|-------------|-----------------|-------------|-----------------|
| Vehicle Age | Discount Factor | Vehicle Age | Discount Factor | Vehicle Age | Discount Factor |
| <0          | 0.853           | 0           | 0.853           | 1           | 0.882           |
| 2           | 0.912           | 3           | 0.941           | 4           | 0.971           |
| >4          | 1.000           |             |                 |             |                 |

### **RP03TC24: PD New Vehicle Discount Factor**

Effective Date: SEP-26-2011

|             | New Vehicle     |             | New Vehicle     |             | New Vehicle     |
|-------------|-----------------|-------------|-----------------|-------------|-----------------|
| Vehicle Age | Discount Factor | Vehicle Age | Discount Factor | Vehicle Age | Discount Factor |
| <0          | 0.969           | 0           | 0.969           | 1           | 0.976           |
| 2           | 0.982           | 3           | 0.988           | 4           | 0.994           |
| >4          | 1.000           |             |                 |             |                 |

#### RP03TC25: MDCL New Vehicle Discount Factor

Effective Date: SEP-26-2011

|             | New Vehicle     |             | New Vehicle     |             | New Vehicle     |
|-------------|-----------------|-------------|-----------------|-------------|-----------------|
| Vehicle Age | Discount Factor | Vehicle Age | Discount Factor | Vehicle Age | Discount Factor |
| <0          | 0.818           | 0           | 0.818           | 1           | 0.854           |
| 2           | 0.891           | 3           | 0.927           | 4           | 0.964           |
| >4          | 1.000           |             |                 |             |                 |

## RP03TD03: BI Limit/Deductible Factor \*\*

Effective Date: MAR-23-2013

|                    | Per Occurrence | Limit/Deductible |                    | Per Occurrence | Limit/Deductible |
|--------------------|----------------|------------------|--------------------|----------------|------------------|
| Per Claimant Limit | Limit          | Factor           | Per Claimant Limit | Limit          | Factor           |
| 25000              | 50000          | 1.070            | 100000             | 100000         | 1.280            |
| 50000              | 100000         | 1.180            | 100000             | 200000         | 1.340            |
| 100000             | 300000         | 1.500            | 100000             | 500000         | 1.580            |
| 150000             | 300000         | 1.540            | 200000             | 500000         | 1.630            |
| 250000             | 500000         | 1.660            | 300000             | 300000         | 1.620            |
| 500000             | 500000         | 1.730            | 500000             | 1000000        | 1.810            |
| 1000000            | 1000000        | 1.940            |                    |                |                  |

### RP03TD04: PD Limit/Deductible Factor \*\*

| Coverage Single<br>Limit | Limit/Deductible<br>Factor |        |       |        | Limit/Deductible<br>Factor |
|--------------------------|----------------------------|--------|-------|--------|----------------------------|
| 25000                    | 1.000                      | 50000  | 1.030 | 100000 | 1.110                      |
| 200000                   | 1.190                      | 250000 | 1.200 | 300000 | 1.220                      |
| 30000                    | 1.010                      | 40000  | 1.030 | 500000 | 1.260                      |
| 1000000                  | 1.360                      |        |       |        |                            |

### RP03TD06: COMP Limit/Deductible Factor

Effective Date: SEP-26-2011

| Deductible | Vehicle Type | Vehicle Use    | Limit/Deductible Factor |
|------------|--------------|----------------|-------------------------|
| 250        | Antique      | Restricted     | 0.330                   |
| 250        | Antique      | Not Restricted | 0.490                   |
| 500        | Antique      | Restricted     | 0.260                   |
| 500        | Antique      | Not Restricted | 0.380                   |
| 250        | Classics     | Restricted     | 0.490                   |
| 250        | Classics     | Not Restricted | 0.620                   |
| 500        | Classics     | Restricted     | 0.380                   |
| 500        | Classics     | Not Restricted | 0.480                   |

## RP03TD07: COLL Limit/Deductible Factor

Effective Date: SEP-26-2011

| Deductible | Vehicle Type | Vehicle Use    | Limit/Deductible Factor |
|------------|--------------|----------------|-------------------------|
| 250        | Antique      | Restricted     | 0.440                   |
| 250        | Antique      | Not Restricted | 0.680                   |
| 500        | Antique      | Restricted     | 0.380                   |
| 500        | Antique      | Not Restricted | 0.590                   |
| 1000       | Antique      | Restricted     | 0.290                   |
| 1000       | Antique      | Not Restricted | 0.460                   |
| 250        | Classics     | Restricted     | 0.680                   |
| 250        | Classics     | Not Restricted | 1.260                   |
| 500        | Classics     | Restricted     | 0.590                   |
| 500        | Classics     | Not Restricted | 1.090                   |
| 1000       | Classics     | Restricted     | 0.460                   |
| 1000       | Classics     | Not Restricted | 0.850                   |

## RP03TD13: MDCL Limit/Deductible Factor \*\*

Effective Date: MAR-23-2013

| Ellocato Bato. With 20 20 to |                  |                 |                  |                 |                  |  |
|------------------------------|------------------|-----------------|------------------|-----------------|------------------|--|
| Coverage Single              | Limit/Deductible | Coverage Single | Limit/Deductible | Coverage Single | Limit/Deductible |  |
| Limit                        | Factor           | Limit           | Factor           | Limit           | Factor           |  |
| 2000                         | 0.780            | 5000            | 1.020            | 10000           | 1.380            |  |
| 25000                        | 1.720            |                 |                  |                 |                  |  |

### **RP03TD92: COMP Deductible Additive**

Effective Date: SEP-26-2011

| Deductible | Rate Symbol Factor | Deductible Additive | Deductible Slope |
|------------|--------------------|---------------------|------------------|
| 250        | 0-1.062            | 0.671661000         | 0.000000000      |
| 250        | 01.063-01.071      | 0.650919000         | 0.019450000      |
| 250        | 01.072-01.080      | 0.640087000         | 0.029655000      |
| 250        | 01.081-01.098      | 0.632359000         | 0.036765000      |
| 250        | 01.099-01.917      | 0.613074000         | 0.054125000      |
| 250        | 01.918-2.259       | 0.626533000         | 0.047104000      |
| 250        | 02.260-4.316       | 0.684015000         | 0.021658000      |
| 250        | 04.317-05.547      | 0.701107000         | 0.017703000      |
| 250        | 5.548-5.55         | 0.752673000         | 0.008423000      |
| 250        | 05.551-05.696      | 0.791031000         | 0.001509000      |
| 250        | 05.697-99.999      | 0.799587000         | 0.000000000      |
| 500        | 0-1.047            | 0.466744000         | 0.000000000      |

|              | Prior Insurance                      | Prior Insurance  |                      | Prior Insurance                                      | Prior Insurance  |
|--------------|--------------------------------------|------------------|----------------------|--|------------------|
| Coverage     | Code                                 | Surcharge Factor | Coverage             | Code   | Surcharge Factor |
|              |                                      |                  |                      | Anniv No   |                  |
|              |                                      |                  |                      | Prior Ins. Over                                      |                  |
|              | ļ                                    |                  |                      | 30 Days (1)  |                  |
|              | No Previous                          |                  |                      | l  |                  |
|              | Ins. Surcharge                       |                  |                      | No Previous  |                  |
|              | - 1st Pol. Anniv.<br>- No Prior Ins. |                  |                      | Ins. Surcharge - No Prior Ins.                       |                  |
|              | Over 30 Days                         |                  |                      | over 30 Days   |                  |
| MDCL         | (2)                                  | 1.20             | MDCL                 | (3)  | 1.55             |
|              | No Previous                          | 1.20             | 502                  | (0)  | 1.00             |
|              | Ins. Surcharge                       |                  |                      | No Previous  |                  |
|              | - 2nd Pol.                           |                  |                      | Ins. Surcharge                                       |                  |
|              | Anniv No                             |                  |                      | - 1st Pol. Anniv.                                    |                  |
|              | Prior Ins. 1-30                      |                  |                      | - No Prior Ins.                                      |                  |
| MDCL         | Days (4)                             | 1.00             | MDCL                 | 1-30 Days (5)  | 1.00             |
|              | No Previous                          |                  |                      |  |                  |
|              | Ins. Surcharge                       |                  |                      |  |                  |
|              | - No Prior                           |                  | l                    | Not  |                  |
| MDOL         | Insurance 1-30                       |                  | UIMBI, UMBI,<br>UMPD | Applicable/Previously                                | 4.00             |
| MDCL         | Days (6)                             | 1.50             | UMPD                 | Insured (0)  | 1.00             |
|              | No Previous                          |                  |                      | No Previous  |                  |
|              | Ins. Surcharge - 2nd Pol.            |                  |                      | Ins. Surcharge<br>- 1st Pol. Anniv.                  |                  |
|              | Anniv No                             |                  |                      | - No Prior Ins.                                      |                  |
| UIMBI, UMBI, | Prior Ins. Over                      |                  | иімві, имві,         | Over 30 Days   |                  |
| UMPD         | 30 Days (1)                          | 1.00             | UMPD                 | (2)  | 1.20             |
|              |                                      |                  |                      | No Previous  |                  |
|              | No Previous                          |                  |                      | Ins. Surcharge                                       |                  |
|              | Ins. Surcharge                       |                  |                      | - 2nd Pol.   |                  |
|              | - No Prior Ins.                      |                  |                      | Anniv No   |                  |
| UIMBI, UMBI, | over 30 Days                         |                  | UIMBI, UMBI,         | Prior Ins. 1-30                                      |                  |
| UMPD         | (3)                                  | 1.55             | UMPD                 | Days (4)   | 1.00             |
|              | No Previous                          |                  |                      | No Previous  |                  |
|              | Ins. Surcharge                       |                  |                      | Ins. Surcharge                                       |                  |
| UIMBI, UMBI, | - 1st Pol. Anniv.<br>- No Prior Ins. |                  | UIMBI, UMBI,         | <ul> <li>No Prior</li> <li>Insurance 1-30</li> </ul> |                  |
| UMPD         | 1-30 Days (5)                        | 1.00             | UMPD                 | Days (6)   | 1.50             |
| CIVII D      | 1-30 Days (3)                        | 1.00             | OWI D                | Days (U)   | 1.50             |
|              |                                      |                  |                      |  |                  |

# RP03TE37: PLCY Rate Factor \*\*

Effective Date: MAR-23-2013

| Coverage | Rate Factor | Coverage        | Rate Factor | Coverage | Rate Factor |
|----------|-------------|-----------------|-------------|----------|-------------|
| AD       |             | BI, MDCL,<br>PD | 0.60        | COLL     | 0.60        |
| LOI      | 0.60        | ME              | 0.60        | UMBI     | 0.60        |
| UIMBI    | 0.60        | UMPD            | 0.60        |          |             |

RP03TE54: PLCY Vehicle Use Factor

Effective Date: SEP-26-2011

| Home and Car Discount  | Homeowner Policy Form  |                               |             | Home and Car Discount |
|--|--|-------------------------------|-------------|-----------------------|
| Code   | Code   | Vehicle Type                  | Vehicle Use | Factor                |
| Remove (at renewal), Yes   | not Condo, not Elite,<br>not Extended, not<br>Golden Blanket, not<br>Homeowner, not<br>Market Value, not<br>Mobile Home, not<br>Tenent | Antique(11),<br>Classic(09)   | Restricted  | 1.00                  |
| not Future (add at<br>renewal), not No,<br>not Remove (at<br>renewal), not Yes |  | Antique(11),<br>Classic(09)   | Restricted  | 1.00                  |
| Future (add at renewal), No  |  | Motorhome(06),<br>Trailer(04) |             | 1.00                  |
| Remove (at renewal), Yes   | Condo, Tenent  | Motorhome(06),<br>Trailer(04) |             | 0.95                  |
| Remove (at renewal), Yes   | Mobile Home  | Motorhome(06),<br>Trailer(04) |             | 1.00                  |
| Remove (at renewal), Yes   | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value   | Motorhome(06),<br>Trailer(04) |             | 0.90                  |
| Remove (at renewal), Yes   | not Condo, not Elite,<br>not Extended, not<br>Golden Blanket, not<br>Homeowner, not<br>Market Value, not<br>Mobile Home, not<br>Tenent | Motorhome(06),<br>Trailer(04) |             | 1.00                  |
| not Future (add at<br>renewal), not No,<br>not Remove (at<br>renewal), not Yes |  | Motorhome(06),<br>Trailer(04) |             | 1.00                  |

# RP03TI39: PLCY Tier Factor \*\*

| Company Code                   | Coverage | Vehicle Tier Flag | Tier Factor |
|--------------------------------|----------|-------------------|-------------|
| Nationwide Property & Casualty | ВІ       | 2                 | 1.13000     |
| Nationwide Property & Casualty | PD       | 2                 | 1.13000     |
| Nationwide Property & Casualty | MDCL     | 2                 | 1.13000     |
| Nationwide Property & Casualty | СОМР     | 2                 | 1.13000     |
| Nationwide Property & Casualty | COLL     | 2                 | 1.13000     |
| Nationwide Property & Casualty | UMBI     | 2                 | 1.13000     |
| Nationwide Property & Casualty | UIMBI    | 2                 | 1.13000     |
| Nationwide Property & Casualty | UMPD     | 2                 | 1.13000     |

| Company Code                   | Coverage   | Vehicle Tier Flag | Tier Factor |
|--------------------------------|--|-------------------|-------------|
| 1                              | Not(BI, COLL, COMP,<br>MDCL, PD, UIMBI, UMBI,<br>UMPD) | 2                 | 1.00000     |
| Nationwide Property & Casualty |  | 1                 | 1.00000     |

#### RP03TI73: PLCY Accident Free Discount Factor

Effective Date: SEP-26-2011

| Chargeable<br>Accidents in Past<br>Five Years (Count) | Driver License Status<br>Code | Major Violations in<br>Past Five Years<br>(Count) | Prior Insurance Code   | Years Driving<br>Experience | Accident Free Discount Factor |
|---|-------------------------------|---|--|-----------------------------|-------------------------------|
|   |                               |   |  | 0-4                         | 1.00                          |
| >0  |                               |   |  | >4                          | 1.00                          |
|   |                               | >0  |  | >4                          | 1.00                          |
|   |                               |   | No Prev Ins,<br>Surcharge 6<br>Months (3)                                  | >4                          | 1.00                          |
|   |                               |   | No Previous Ins.<br>Surcharge-Policy<br>AnnivNo Prior<br>Ins-1-30 Days (6) |                             | 1.00                          |
|   | Unverifiable                  |   |  | >4                          | 1.00                          |
|   | Inexperienced                 |   |  | >4                          | 1.00                          |
| 0   |                               | 0   |  | >4                          | 0.90                          |

### **RP03TI83: PLCY Auto Financial Discount Factor**

Effective Date: SEP-26-2011

| Auto Financial |                 | Auto Financial |                 | Auto Financial |                 |  |  |
|----------------|-----------------|----------------|-----------------|----------------|-----------------|--|--|
| Discount       | Auto Financial  | Discount       | Auto Financial  | Discount       | Auto Financial  |  |  |
| Indicator      | Discount Factor | Indicator      | Discount Factor | Indicator      | Discount Factor |  |  |
| Yes            | 0.95            | No             | 1.00            |                |                 |  |  |

### **RP03TM06: PLCY Household Composition Factor**

Effective Date: SEP-26-2011

| Coverage | Multi Car Indicator  | Number of Drivers in<br>Household | Number of Vehicles in Household | Youngest Driver Age in Household | Household<br>Composition Factor |
|----------|----------------------|-----------------------------------|---------------------------------|----------------------------------|---------------------------------|
| BI, PD   | Multi Cai ilidicatoi | 1                                 | <2                              | >24                              | 1.03                            |
| BI, PD   | Does Not Apply       | 1                                 | >0                              | >24                              | 1.03                            |
| BI, PD   | Applies              | 1                                 | 2                               | >24                              | 0.96                            |
| BI, PD   | Applies              | 1                                 | 3                               | >24                              | 0.92                            |
| BI, PD   | Applies              | 1                                 | >3                              | >24                              | 0.92                            |
| BI, PD   |                      | 2                                 | <2                              | >24                              | 1.07                            |
| BI, PD   | Does Not Apply       | 2                                 | >0                              | >24                              | 1.07                            |
| BI, PD   | Applies              | 2                                 | 2                               | >24                              | 1.00                            |
| BI, PD   | Applies              | 2                                 | 3                               | >24                              | 0.92                            |
| BI, PD   | Applies              | 2                                 | >3                              | >24                              | 0.92                            |
| BI, PD   |                      | 3                                 | <2                              | >24                              | 1.07                            |
| BI, PD   | Does Not Apply       | 3                                 | >0                              | >24                              | 1.07                            |
| BI, PD   | Applies              | 3                                 | 2                               | >24                              | 1.06                            |
| BI, PD   | Applies              | 3                                 | 3                               | >24                              | 1.00                            |
| BI, PD   | Applies              | 3                                 | >3                              | >24                              | 0.92                            |

|          |                     | Number of Drivers in | Number of Vehicles | Youngest Driver Age | Household          |
|----------|---------------------|----------------------|--------------------|---------------------|--------------------|
| Coverage | Multi Car Indicator | Household            | in Household       | in Household        | Composition Factor |
| MDCL     | Applies             | 3                    | 3                  | <25                 | 1.07               |
| MDCL     | Applies             | 3                    | >3                 | <25                 | 1.00               |
| MDCL     |                     | >3                   | <2                 | <25                 | 1.22               |
| MDCL     | Does Not Apply      | >3                   | >0                 | <25                 | 1.22               |
| MDCL     | Applies             | >3                   | 2                  | <25                 | 1.22               |
| MDCL     | Applies             | >3                   | 3                  | <25                 | 1.22               |
| MDCL     | Applies             | >3                   | >3                 | <25                 | 1.07               |

# RP03TM12: BI BI Matrix Factor \*\*

| Sub-chart - High Level                   | Rated Threshold            |
|--|----------------------------|
| Rated Threshold G                        | G ( Greater Than =100/300) |
| Rated Threshold H or K (>25/50,<100/300) | H, K                       |
| Rated Threshold O (<=25/50)              | O ( Less Than = 25/50 )    |

|                   | Financial Responsibility | Home and Car Discount    | Homeowner Policy Form                 |                     |                  |
|-------------------|--------------------------|--------------------------|---------------------------------------|---------------------|------------------|
| Sub-chart         | Code                     | Code                     | Code                                  | Multi Car Indicator | BI Matrix Factor |
|                   |                          | Future (add at           |                                       |                     |                  |
| Rated Threshold G | 901-992                  | renewal), No             |                                       | Does Not Apply      | 0.87             |
|                   |                          |                          | Not(Elite , Extended,                 |                     |                  |
|                   |                          |                          | Golden Blanket,                       |                     |                  |
|                   | 004 000                  | Remove (at               | Homeowner, Market                     |                     | 0.07             |
|                   | 901-992                  | renewal), Yes            | Value )                               | Does Not Apply      | 0.87             |
|                   | 004 000                  | Future (add at           |                                       | A 1:                | 0.75             |
|                   | 901-992                  | renewal), No             |                                       | Applies             | 0.75             |
|                   |                          |                          | Not(Elite , Extended,                 |                     |                  |
|                   |                          | Domovo (ot               | Golden Blanket,                       |                     |                  |
|                   | 901-992                  | Remove (at renewal), Yes | Homeowner , Market<br>Value )         | Applies             | 0.75             |
|                   | 901-992                  | renewal), res            | · · · · · · · · · · · · · · · · · · · | Applies             | 0.75             |
|                   |                          |                          | Elite , Extended,<br>Golden Blanket , |                     |                  |
|                   |                          | Remove (at               | Homeowner, Market                     |                     |                  |
|                   | 901-992                  | renewal), Yes            | Value                                 | Does Not Apply      | 0.78             |
|                   | 00.002                   | ,,                       | Elite , Extended,                     | 2000 г. ост др. у   | 00               |
|                   |                          |                          | Golden Blanket,                       |                     |                  |
|                   |                          | Remove (at               | Homeowner, Market                     |                     |                  |
|                   | 901-992                  | renewal), Yes            | Value                                 | Applies             | 0.67             |
|                   | i                        | Future (add at           |                                       |                     |                  |
|                   | 806-900                  | renewaÌ), No             |                                       | Does Not Apply      | 0.87             |
|                   |                          |                          | Not(Elite , Extended,                 |                     |                  |
|                   |                          |                          | Golden Blanket,                       |                     |                  |
|                   |                          | Remove (at               | Homeowner , Market                    |                     |                  |
|                   | 806-900                  | renewal), Yes            | Value)                                | Does Not Apply      | 0.87             |
|                   |                          | Future (add at           |                                       |                     |                  |
|                   | 806-900                  | renewal), No             |                                       | Applies             | 0.75             |
|                   |                          | Remove (at               | Not(Elite , Extended,                 |                     |                  |
|                   | 806-900                  | renewal), Yes            | Golden Blanket,                       | Applies             | 0.75             |

|           |         |                             | Homeowner Policy Form                  |                     |                  |
|-----------|---------|-----------------------------|--|---------------------|------------------|
| Sub-chart | Code    | Code                        | Code                                   | Multi Car Indicator | BI Matrix Factor |
|           |         |                             | Homeowner , Market<br>Value )          |                     |                  |
|           |         |                             | Elite , Extended,                      |                     |                  |
|           |         | Damaya (at                  | Golden Blanket,                        |                     |                  |
|           | 806-900 | Remove (at renewal), Yes    | Homeowner , Market<br>Value            | Does Not Apply      | 0.78             |
|           | 000 300 | renewally, 103              | Elite , Extended,                      | Воса постирыу       | 0.70             |
|           |         |                             | Golden Blanket,                        |                     |                  |
|           |         | Remove (at                  | Homeowner, Market                      |                     |                  |
|           | 806-900 | renewal), Yes               | Value                                  | Applies             | 0.67             |
|           | 723-805 | Future (add at renewal), No |  | Does Not Apply      | 0.87             |
|           | 720 000 | renewally, 140              | Not(Elite , Extended,                  | Восо Постирыу       | 0.07             |
|           |         |                             | Golden Blanket,                        |                     |                  |
|           |         | Remove (at                  | Homeowner , Market                     |                     |                  |
|           | 723-805 | renewal), Yes               | Value )                                | Does Not Apply      | 0.87             |
|           | 723-805 | Future (add at renewal), No |  | Applies             | 0.75             |
|           | 720-000 | renewar, NO                 | Not(Elite , Extended,                  | <u> Дринея</u>      | 0.73             |
|           |         |                             | Golden Blanket,                        |                     |                  |
|           |         | Remove (at                  | Homeowner , Market                     |                     |                  |
|           | 723-805 | renewal), Yes               | Value)                                 | Applies             | 0.75             |
|           |         |                             | Elite , Extended,<br>Golden Blanket ,  |                     |                  |
|           |         | Remove (at                  | Homeowner , Market                     |                     |                  |
|           | 723-805 | renewal), Yes               | Value                                  | Does Not Apply      | 0.78             |
|           |         |                             | Elite , Extended,                      |                     |                  |
|           |         | D /                         | Golden Blanket,                        |                     |                  |
|           | 723-805 | Remove (at renewal), Yes    | Homeowner , Market<br>Value            | Applies             | 0.67             |
|           | 120 000 | Future (add at              | Value                                  | тррпоо              | 0.07             |
|           | 637-722 | renewal), No                |  | Does Not Apply      | 0.87             |
|           |         |                             | Not(Elite , Extended,                  |                     |                  |
|           |         |                             | Golden Blanket,                        |                     |                  |
|           | 637-722 | Remove (at renewal), Yes    | Homeowner , Market<br>Value )          | Does Not Apply      | 0.87             |
|           | 001 122 | Future (add at              | . 3.30 /                               | _ coc . tot / tppiy | 3.5.             |
|           | 637-722 | renewal), No                |  | Applies             | 0.75             |
|           |         |                             | Not(Elite , Extended,                  |                     |                  |
|           |         | D ( )                       | Golden Blanket,                        |                     |                  |
|           | 637-722 | Remove (at renewal), Yes    | Homeowner , Market<br>Value )          | Applies             | 0.75             |
|           | 031-122 | ionewaij, 165               | Elite , Extended,                      | Aphies              | 0.73             |
|           |         |                             | Golden Blanket,                        |                     |                  |
|           |         | Remove (at                  | Homeowner, Market                      |                     |                  |
|           | 637-722 | renewal), Yes               | Value                                  | Does Not Apply      | 0.78             |
|           |         |                             | Elite , Extended,                      |                     |                  |
|           |         | Remove (at                  | Golden Blanket ,<br>Homeowner , Market |                     |                  |
|           | 637-722 | renewal), Yes               | Value                                  | Applies             | 0.67             |
|           |         | Future (add at              |  |                     |                  |
|           | 551-636 | renewal), No                |  | Does Not Apply      | 0.88             |

|           | Financial Responsibility | Home and Car Discount    | Homeowner Policy Form                  |                               |                  |
|-----------|--------------------------|--------------------------|--|-------------------------------|------------------|
| Sub-chart | Code                     | Code                     | Code                                   | Multi Car Indicator           | BI Matrix Factor |
|           |                          |                          | Not(Elite , Extended,                  |                               |                  |
|           |                          | D /                      | Golden Blanket,                        |                               |                  |
|           | 551-636                  | Remove (at renewal), Yes | Homeowner , Market<br>Value )          | Does Not Apply                | 0.88             |
|           | 331-030                  | Future (add at           | value )                                | Does Not Apply                | 0.00             |
|           | 551-636                  | renewal), No             |  | Applies                       | 0.76             |
|           | 001 000                  | ronowally, 140           | Not(Elite , Extended,                  | тррпоо                        | 0.70             |
|           |                          |                          | Golden Blanket,                        |                               |                  |
|           |                          | Remove (at               | Homeowner, Market                      |                               |                  |
|           | 551-636                  | renewal), Yes            | Value)                                 | Applies                       | 0.76             |
|           |                          |                          | Elite , Extended,                      |                               |                  |
|           |                          |                          | Golden Blanket,                        |                               |                  |
|           |                          | Remove (at               | Homeowner, Market                      |                               |                  |
|           | 551-636                  | renewal), Yes            | Value                                  | Does Not Apply                | 0.79             |
|           |                          |                          | Elite , Extended,                      |                               |                  |
|           |                          | Domovio (st              | Golden Blanket,                        |                               |                  |
|           | 551-636                  | Remove (at renewal), Yes | Homeowner , Market<br>Value            | Applies                       | 0.67             |
|           | 331-030                  | Future (add at           | valuc                                  | Whhiles                       | 0.07             |
|           | 477-550                  | renewal), No             |  | Does Not Apply                | 0.88             |
|           | 11. 555                  |                          | Not(Elite , Extended,                  | _ 555 Hot / ipply             | 5.00             |
|           |                          |                          | Golden Blanket,                        |                               |                  |
|           |                          | Remove (at               | Homeowner, Market                      |                               |                  |
|           | 477-550                  | renewal), Yes            | Value)                                 | Does Not Apply                | 0.88             |
|           |                          | Future (add at           |  |                               |                  |
|           | 477-550                  | renewal), No             |  | Applies                       | 0.76             |
|           |                          |                          | Not(Elite , Extended,                  |                               |                  |
|           |                          |                          | Golden Blanket,                        |                               |                  |
|           |                          | Remove (at               | Homeowner, Market                      |                               |                  |
|           | 477-550                  | renewal), Yes            | Value )                                | Applies                       | 0.76             |
|           |                          |                          | Elite , Extended,                      |                               |                  |
|           |                          | Remove (at               | Golden Blanket ,<br>Homeowner , Market |                               |                  |
|           | 477-550                  | renewal), Yes            | Value                                  | Does Not Apply                | 0.79             |
|           | 11. 500                  |                          | Elite , Extended,                      | _ 500 Hot / ipply             | 0                |
|           |                          |                          | Golden Blanket,                        |                               |                  |
|           |                          | Remove (at               | Homeowner , Market                     |                               |                  |
|           | 477-550                  | renewal), Yes            | Value                                  | Applies                       | 0.67             |
|           |                          | Future (add at           |  |                               |                  |
|           | 400-476                  | renewal), No             |  | Does Not Apply                | 0.88             |
|           |                          |                          | Not(Elite , Extended,                  |                               |                  |
|           |                          |                          | Golden Blanket,                        |                               |                  |
|           | 100 170                  | Remove (at               | Homeowner, Market                      |                               | 0.00             |
|           | 400-476                  | renewal), Yes            | Value )                                | Does Not Apply                | 0.88             |
|           | 400, 470                 | Future (add at           |  | Applies                       | 0.76             |
|           | 400-476                  | renewal), No             | Not/Elite Est 1                        | Applies                       | 0.76             |
|           |                          |                          | Not(Elite , Extended,                  |                               |                  |
|           |                          | Remove (at               | Golden Blanket ,<br>Homeowner , Market |                               |                  |
|           | 400-476                  | renewal), Yes            | Value)                                 | Applies                       | 0.76             |
|           | 1                        | Remove (at               | Elite , Extended,                      | 1.6                           |                  |
|           | 400-476                  | renewal), Yes            | Golden Blanket,                        | Does Not Apply                | 0.79             |
| I         | 1.55                     | 1                        | 1                                      | I · · · · · · · · · · · · · · | <b>v</b>         |

|           |         | Home and Car Discount       | Homeowner Policy Form                  |                                       |                  |
|-----------|---------|-----------------------------|--|---------------------------------------|------------------|
| Sub-chart | Code    | Code                        | Code                                   | Multi Car Indicator                   | BI Matrix Factor |
|           |         |                             | Homeowner , Market<br>Value            |                                       |                  |
|           |         |                             | Elite , Extended,                      |                                       |                  |
|           |         |                             | Golden Blanket,                        |                                       |                  |
|           | 400.470 | Remove (at                  | Homeowner , Market                     |                                       | 0.07             |
|           | 400-476 | renewal), Yes               | Value                                  | Applies                               | 0.67             |
|           | 333-399 | Future (add at renewal), No |  | Does Not Apply                        | 0.88             |
|           |         | , , , , , , , , ,           | Not(Elite , Extended,                  |                                       |                  |
|           |         |                             | Golden Blanket,                        |                                       |                  |
|           |         | Remove (at                  | Homeowner, Market                      |                                       |                  |
|           | 333-399 | renewal), Yes               | Value )                                | Does Not Apply                        | 0.88             |
|           | 333-399 | Future (add at renewal), No |  | Applies                               | 0.76             |
|           | 000 000 | ronowan, rvo                | Not(Elite , Extended,                  | тррноо                                | 0.70             |
|           |         |                             | Golden Blanket,                        |                                       |                  |
|           |         | Remove (at                  | Homeowner , Market                     |                                       |                  |
|           | 333-399 | renewal), Yes               | Value)                                 | Applies                               | 0.76             |
|           |         |                             | Elite , Extended,<br>Golden Blanket ,  |                                       |                  |
|           |         | Remove (at                  | Homeowner , Market                     |                                       |                  |
|           | 333-399 | renewal), Yes               | Value                                  | Does Not Apply                        | 0.79             |
|           |         |                             | Elite , Extended,                      |                                       |                  |
|           |         | _ ,                         | Golden Blanket,                        |                                       |                  |
|           | 333-399 | Remove (at renewal), Yes    | Homeowner , Market<br>Value            | Applies                               | 0.67             |
|           | 000-000 | Future (add at              | value                                  | Арріїез                               | 0.07             |
|           | 298-332 | renewal), No                |  | Does Not Apply                        | 0.89             |
|           |         |                             | Not(Elite , Extended,                  |                                       |                  |
|           |         | _ ,                         | Golden Blanket,                        |                                       |                  |
|           | 298-332 | Remove (at renewal), Yes    | Homeowner , Market<br>Value )          | Does Not Apply                        | 0.89             |
|           | 230-332 | Future (add at              | value )                                | Does Not Apply                        | 0.03             |
|           | 298-332 | renewal), No                |  | Applies                               | 0.78             |
|           |         |                             | Not(Elite , Extended,                  |                                       |                  |
|           |         | _ , ,                       | Golden Blanket,                        |                                       |                  |
|           | 298-332 | Remove (at renewal), Yes    | Homeowner , Market<br>Value )          | Applies                               | 0.78             |
|           | 230-332 | i ci i cwaij, 165           | Elite , Extended,                      | \\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\ | 0.70             |
|           |         |                             | Golden Blanket,                        |                                       |                  |
|           |         | Remove (at                  | Homeowner, Market                      |                                       |                  |
|           | 298-332 | renewal), Yes               | Value                                  | Does Not Apply                        | 0.79             |
|           |         |                             | Elite , Extended,                      |                                       |                  |
|           |         | Remove (at                  | Golden Blanket ,<br>Homeowner , Market |                                       |                  |
|           | 298-332 | renewal), Yes               | Value                                  | Applies                               | 0.68             |
|           |         | Future (add at              | i                                      |                                       |                  |
|           | 253-297 | renewal), No                |  | Does Not Apply                        | 0.89             |
|           |         |                             | Not(Elite, Extended,                   |                                       |                  |
|           |         | Pomovo (at                  | Golden Blanket ,<br>Homeowner , Market |                                       |                  |
|           | 253-297 | Remove (at renewal), Yes    | Value )                                | Does Not Apply                        | 0.89             |
|           | 200 201 | . 51.5 41), 1 00            | 1 - 3.30 /                             | _ 555 . 10t / (ppiy                   | 3.00             |

|           | Financial Responsibility | Home and Car Discount       | Homeowner Policy Form  |                     |                  |
|-----------|--------------------------|-----------------------------|--|---------------------|------------------|
| Sub-chart | Code                     | Code                        | Code   | Multi Car Indicator | BI Matrix Factor |
|           | 253-297                  | Future (add at renewal), No |  | Applies             | 0.78             |
|           | 253-297                  | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) |                     | 0.78             |
|           | 253-297                  | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.79             |
|           | 253-297                  | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.68             |
|           | 199-252                  | renewal), No                |  | Does Not Apply      | 0.89             |
|           | 199-252                  | Remove (at<br>renewal), Yes | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.89             |
|           | 199-252                  | Future (add at renewal), No |  | Applies             | 0.78             |
|           | 199-252                  | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.78             |
|           | 199-252                  | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.79             |
|           | 199-252                  | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.68             |
|           | 191-198                  | Future (add at renewal), No |  | Does Not Apply      | 0.89             |
|           | 191-198                  | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.89             |
|           | 191-198                  | Future (add at renewal), No |  | Applies             | 0.78             |
|           | 191-198                  | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.78             |
|           | 191-198                  | Remove (at<br>renewal), Yes | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.79             |
|           | 191-198                  | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,                                      | Applies             | 0.68             |

|  | Financial Responsibility | Home and Car Discount           | Homeowner Policy Form                     |                     |                  |
|--|--------------------------|---------------------------------|---|---------------------|------------------|
| Sub-chart                                | Code                     | Code                            | Code                                      | Multi Car Indicator | BI Matrix Factor |
|  |                          |                                 | Homeowner, Market                         |                     |                  |
|  |                          | Cuture /edd et                  | Value                                     |                     |                  |
|  | 993                      | Future (add at renewal), No     |   | Does Not Apply      | 0.89             |
|  |                          |                                 | Not(Elite , Extended,                     |                     |                  |
|  |                          |                                 | Golden Blanket,                           |                     |                  |
|  | 002                      | Remove (at                      | Homeowner, Market                         |                     | 0.00             |
|  | 993                      | renewal), Yes<br>Future (add at | Value )                                   | Does Not Apply      | 0.89             |
|  | 993                      | renewal), No                    |   | Applies             | 0.78             |
|  |                          | ,,                              | Not(Elite , Extended,                     |                     |                  |
|  |                          |                                 | Golden Blanket,                           |                     |                  |
|  | 993                      | Remove (at                      | Homeowner, Market                         |                     | 0.70             |
|  | 993                      | renewal), Yes                   | Value)<br>Elite, Extended,                | Applies             | 0.78             |
|  |                          |                                 | Golden Blanket,                           |                     |                  |
|  |                          | Remove (at                      | Homeowner, Market                         |                     |                  |
|  | 993                      | renewal), Yes                   | Value                                     | Does Not Apply      | 0.79             |
|  |                          |                                 | Elite , Extended,                         |                     |                  |
|  |                          | Remove (at                      | Golden Blanket ,<br>Homeowner , Market    |                     |                  |
|  | 993                      | renewal), Yes                   | Value                                     | Applies             | 0.68             |
|  |                          | Future (add at                  |   |                     |                  |
|  | 999                      | renewal), No                    |   | Does Not Apply      | 0.89             |
|  |                          |                                 | Not(Elite , Extended,                     |                     |                  |
|  |                          | Remove (at                      | Golden Blanket ,<br>Homeowner , Market    |                     |                  |
|  | 999                      | renewal), Yes                   | Value)                                    | Does Not Apply      | 0.89             |
|  |                          | Future (add at                  |   |                     |                  |
|  | 999                      | renewal), No                    |   | Applies             | 0.78             |
|  |                          |                                 | Not(Elite , Extended,<br>Golden Blanket , |                     |                  |
|  |                          | Remove (at                      | Homeowner , Market                        |                     |                  |
|  | 999                      | renewal), Yes                   | Value)                                    | Applies             | 0.78             |
|  |                          |                                 | Elite , Extended,                         |                     |                  |
|  |                          | D ( )                           | Golden Blanket,                           |                     |                  |
|  | 999                      | Remove (at renewal), Yes        | Homeowner , Market<br>Value               | Does Not Apply      | 0.79             |
|  |                          | 10:10 waij, 163                 | Elite , Extended,                         | 2000 NOT Apply      | 0.70             |
|  |                          |                                 | Golden Blanket,                           |                     |                  |
|  |                          | Remove (at                      | Homeowner, Market                         |                     |                  |
|  | 999                      | renewal), Yes                   | Value                                     | Applies             | 0.68             |
| Rated Threshold H or K (>25/50,<100/300) | 901-992                  | Future (add at renewal), No     |   | Does Not Apply      | 0.92             |
| (~23/30,~100/300)                        | 301-332                  | ieliewaij, inu                  | Not(Elite , Extended,                     | Does Not Apply      | 0.32             |
|  |                          |                                 | Golden Blanket,                           |                     |                  |
|  |                          | Remove (at                      | Homeowner, Market                         |                     |                  |
|  | 901-992                  | renewal), Yes                   | Value )                                   | Does Not Apply      | 0.92             |
|  | 001 002                  | Future (add at                  |   | Applies             | 0.80             |
|  | 901-992                  | renewal), No<br>Remove (at      | Not(Elite , Extended,                     | Applies             | 0.80             |
|  | 901-992                  | renewal), Yes                   |   | Applies             | 0.80             |
| I  | 1                        | 1                               | 1   | 1 11 22             |                  |

|           | Financial Responsibility | Home and Car Discount       | Homeowner Policy Form                  |                     |                  |
|-----------|--------------------------|-----------------------------|--|---------------------|------------------|
| Sub-chart | Code                     | Code                        | Code                                   | Multi Car Indicator | BI Matrix Factor |
|           |                          |                             | Homeowner, Market                      |                     |                  |
|           | <u> </u>                 |                             | Value)                                 |                     |                  |
|           |                          |                             | Elite , Extended,<br>Golden Blanket ,  |                     |                  |
|           |                          | Remove (at                  | Homeowner, Market                      |                     |                  |
|           | 901-992                  | renewal), Yes               | Value                                  | Does Not Apply      | 0.80             |
|           |                          |                             | Elite , Extended,                      |                     |                  |
|           |                          | Damassa (at                 | Golden Blanket,                        |                     |                  |
|           | 901-992                  | Remove (at renewal), Yes    | Homeowner , Market<br>Value            | Applies             | 0.68             |
|           | 001 002                  | Future (add at              | Value                                  | тррпоо              | 0.00             |
|           | 806-900                  | renewal), No                |  | Does Not Apply      | 0.92             |
|           | 1                        |                             | Not(Elite , Extended,                  |                     |                  |
|           |                          |                             | Golden Blanket,                        |                     |                  |
|           | 000 000                  | Remove (at                  | Homeowner, Market                      |                     | 0.00             |
|           | 806-900                  | renewal), Yes               | Value )                                | Does Not Apply      | 0.92             |
|           | 806-900                  | Future (add at renewal), No |  | Applies             | 0.80             |
|           | 000 000                  | rememaly, rec               | Not(Elite , Extended,                  | 7 (50)              | 0.00             |
|           |                          |                             | Golden Blanket,                        |                     |                  |
|           |                          | Remove (at                  | Homeowner , Market                     |                     |                  |
|           | 806-900                  | renewal), Yes               | Value )                                | Applies             | 0.80             |
|           |                          |                             | Elite , Extended,                      |                     |                  |
|           |                          | Remove (at                  | Golden Blanket ,<br>Homeowner , Market |                     |                  |
|           | 806-900                  | renewal), Yes               | Value                                  | Does Not Apply      | 0.80             |
|           |                          | ,,                          | Elite , Extended,                      | ,                   |                  |
|           |                          |                             | Golden Blanket,                        |                     |                  |
|           | 000 000                  | Remove (at                  | Homeowner, Market                      |                     | 0.00             |
|           | 806-900                  | renewal), Yes               | Value                                  | Applies             | 0.68             |
|           | 723-805                  | Future (add at renewal), No |  | Does Not Apply      | 0.92             |
|           | 720 000                  | ronowally, 140              | Not(Elite , Extended,                  | Восо пострыу        | 0.02             |
|           |                          |                             | Golden Blanket,                        |                     |                  |
|           |                          | Remove (at                  | Homeowner , Market                     |                     |                  |
|           | 723-805                  | renewal), Yes               | Value )                                | Does Not Apply      | 0.92             |
|           | 722 905                  | Future (add at              |  | Applica             | 0.80             |
|           | 723-805                  | renewal), No                | Not(Elite , Extended,                  | Applies             | 0.80             |
|           |                          |                             | Golden Blanket,                        |                     |                  |
|           |                          | Remove (at                  | Homeowner, Market                      |                     |                  |
|           | 723-805                  | renewal), Yes               | Value)                                 | Applies             | 0.80             |
|           |                          |                             | Elite , Extended,                      |                     |                  |
|           |                          | Remove (at                  | Golden Blanket ,<br>Homeowner , Market |                     |                  |
|           | 723-805                  | renewal), Yes               | Value                                  | Does Not Apply      | 0.80             |
|           | 10 000                   |                             | Elite , Extended,                      |                     | 5.50             |
|           |                          |                             | Golden Blanket,                        |                     |                  |
|           |                          | Remove (at                  | Homeowner , Market                     |                     |                  |
|           | 723-805                  | renewal), Yes               | Value                                  | Applies             | 0.68             |
|           | 627 700                  | Future (add at              |  | Doog Not Apply      | 0.02             |
|           | 637-722                  | renewal), No                | L                                      | Does Not Apply      | 0.92             |

|           | Financial Responsibility | Home and Car Discount                 | Homeowner Policy Form                     |                     |                  |
|-----------|--------------------------|---------------------------------------|---|---------------------|------------------|
| Sub-chart | Code                     | Code                                  | Code                                      | Multi Car Indicator | BI Matrix Factor |
|           |                          |                                       | Not(Elite , Extended,                     |                     |                  |
|           |                          |                                       | Golden Blanket,                           |                     |                  |
|           |                          | Remove (at                            | Homeowner , Market                        |                     |                  |
|           | 637-722                  | renewal), Yes                         | Value)                                    | Does Not Apply      | 0.92             |
|           |                          | Future (add at                        |   |                     |                  |
|           | 637-722                  | renewal), No                          |   | Applies             | 0.80             |
|           |                          |                                       | Not(Elite , Extended,                     |                     |                  |
|           |                          |                                       | Golden Blanket,                           |                     |                  |
|           |                          | Remove (at                            | Homeowner , Market                        |                     |                  |
|           | 637-722                  | renewal), Yes                         | Value )                                   | Applies             | 0.80             |
|           |                          |                                       | Elite , Extended,                         |                     |                  |
|           |                          |                                       | Golden Blanket,                           |                     |                  |
|           |                          | Remove (at                            | Homeowner , Market                        |                     |                  |
|           | 637-722                  | renewal), Yes                         | Value                                     | Does Not Apply      | 0.80             |
|           |                          |                                       | Elite , Extended,                         |                     |                  |
|           |                          | Dames (-+                             | Golden Blanket,                           |                     |                  |
|           | 627 722                  | Remove (at                            | Homeowner, Market                         |                     | 0.60             |
|           | 637-722                  | renewal), Yes                         | Value                                     | Applies             | 0.68             |
|           | 551-636                  | Future (add at renewal), No           |   | Doos Not Apply      | 0.93             |
|           | 001-030                  | renewai), No                          | NI (/El)                                  | Does Not Apply      | 0.93             |
|           |                          |                                       | Not(Elite , Extended,                     |                     |                  |
|           |                          | Remove (at                            | Golden Blanket,                           |                     |                  |
|           | 551-636                  | renewal), Yes                         | Homeowner , Market<br>Value )             | Does Not Apply      | 0.93             |
|           | 331-030                  | ·                                     | value )                                   | Does Not Apply      | 0.93             |
|           | 551-636                  | Future (add at renewal), No           |   | Applies             | 0.80             |
|           | 331-030                  | renewal), NO                          | Not/Clita Cytopolod                       | Арріїсь             | 0.00             |
|           |                          |                                       | Not(Elite , Extended,<br>Golden Blanket , |                     |                  |
|           |                          | Remove (at                            | Homeowner, Market                         |                     |                  |
|           | 551-636                  | renewal), Yes                         | Value )                                   | Applies             | 0.80             |
|           | 001 000                  | ronowally, roo                        | Elite , Extended,                         | , тррпоо            | 0.00             |
|           |                          |                                       | Golden Blanket,                           |                     |                  |
|           |                          | Remove (at                            | Homeowner, Market                         |                     |                  |
|           | 551-636                  | renewal), Yes                         | Value                                     | Does Not Apply      | 0.80             |
|           |                          | , , , , , , , , , , , , , , , , , , , | Elite , Extended,                         |                     |                  |
|           |                          |                                       | Golden Blanket,                           |                     |                  |
|           |                          | Remove (at                            | Homeowner , Market                        |                     |                  |
|           | 551-636                  | renewal), Yes                         | Value                                     | Applies             | 0.68             |
|           |                          | Future (add at                        |   |                     |                  |
|           | 477-550                  | renewaÌ), No                          |   | Does Not Apply      | 0.93             |
|           | 1                        |                                       | Not(Elite , Extended,                     |                     |                  |
|           |                          |                                       | Golden Blanket,                           |                     |                  |
|           |                          | Remove (at                            | Homeowner , Market                        |                     |                  |
|           | 477-550                  | renewal), Yes                         | Value )                                   | Does Not Apply      | 0.93             |
|           |                          | Future (add at                        |   |                     |                  |
|           | 477-550                  | renewal), No                          |   | Applies             | 0.80             |
|           |                          |                                       | Not(Elite , Extended,                     |                     |                  |
|           |                          |                                       | Golden Blanket,                           |                     |                  |
|           |                          | Remove (at                            | Homeowner , Market                        |                     |                  |
|           | 477-550                  | renewal), Yes                         | Value )                                   | Applies             | 0.80             |
|           |                          | Remove (at                            | Elite , Extended,                         | <u> </u>            |                  |
|           | 477-550                  | renewal), Yes                         | Golden Blanket,                           | Does Not Apply      | 0.80             |

|           | Financial Responsibility | Home and Car Discount       | Homeowner Policy Form  |                     |                  |
|-----------|--------------------------|-----------------------------|--|---------------------|------------------|
| Sub-chart | Code                     | Code                        | Code   | Multi Car Indicator | BI Matrix Factor |
|           |                          |                             | Homeowner , Market<br>Value  |                     |                  |
|           | 477-550                  | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.68             |
|           | 400-476                  | Future (add at renewal), No |  | Does Not Apply      | 0.93             |
|           | 400-476                  | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.93             |
|           | 400-476                  | renewal), No                |  | Applies             | 0.80             |
|           | 400-476                  | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.80             |
|           | 400-476                  | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.80             |
|           | 400-476                  | Remove (at<br>renewal), Yes | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.68             |
|           | 333-399                  | Future (add at renewal), No |  | Does Not Apply      | 0.93             |
|           | 333-399                  | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.93             |
|           | 333-399                  | Future (add at renewal), No |  | Applies             | 0.80             |
|           | 333-399                  | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) |                     | 0.80             |
|           | 333-399                  | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.80             |
|           | 333-399                  | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.68             |
|           | 298-332                  | Future (add at renewal), No |  | Does Not Apply      | 0.94             |
|           | 298-332                  | Remove (at<br>renewal), Yes | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.94             |

|           | Financial Responsibility | Home and Car Discount                   | Homeowner Policy Form  |                                |                  |
|-----------|--------------------------|---|--|--------------------------------|------------------|
| Sub-chart | Code                     | Code                                    | Code   | Multi Car Indicator            | BI Matrix Factor |
|           | 298-332                  | Future (add at renewal), No             |  | Applies                        | 0.80             |
|           | 298-332                  | Remove (at renewal), Yes                | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) |                                | 0.80             |
|           | 298-332                  | Remove (at renewal), Yes                | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply                 | 0.80             |
|           | 298-332                  | Remove (at renewal), Yes Future (add at | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies                        | 0.69             |
|           | 253-297<br>253-297       | Remove (at renewal), Yes                | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply  Does Not Apply | 0.94             |
|           | 253-297                  | Future (add at renewal), No             | value )  | Applies                        | 0.80             |
|           | 253-297                  | Remove (at renewal), Yes                | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies                        | 0.80             |
|           | 253-297                  | Remove (at renewal), Yes                | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply                 | 0.80             |
|           | 253-297                  | Remove (at renewal), Yes                | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies                        | 0.69             |
|           | 199-252                  | Future (add at renewal), No             |  | Does Not Apply                 | 0.94             |
|           | 199-252                  | Remove (at renewal), Yes                | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply                 | 0.94             |
|           | 199-252                  | Future (add at renewal), No             |  | Applies                        | 0.80             |
|           | 199-252                  | Remove (at renewal), Yes                | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies                        | 0.80             |
|           | 199-252                  | Remove (at<br>renewal), Yes             | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply                 | 0.80             |
|           | 199-252                  | Remove (at renewal), Yes                | Elite , Extended,<br>Golden Blanket ,                                      | Applies                        | 0.69             |

|           | Financial Responsibility | Home and Car Discount    | Homeowner Policy Form                     |                     |                  |
|-----------|--------------------------|--------------------------|---|---------------------|------------------|
| Sub-chart | Code                     | Code                     | Code                                      | Multi Car Indicator | BI Matrix Factor |
|           |                          |                          | Homeowner , Market                        |                     |                  |
|           |                          |                          | Value                                     |                     |                  |
|           |                          | Future (add at           |   |                     |                  |
|           | 191-198                  | renewal), No             |   | Does Not Apply      | 0.94             |
|           |                          |                          | Not(Elite , Extended,                     |                     |                  |
|           |                          |                          | Golden Blanket,                           |                     |                  |
|           | 404 400                  | Remove (at               | Homeowner, Market                         |                     | 0.04             |
|           | 191-198                  | renewal), Yes            | Value )                                   | Does Not Apply      | 0.94             |
|           | 404 400                  | Future (add at           |   | Annline             | 0.00             |
|           | 191-198                  | renewal), No             |   | Applies             | 0.80             |
|           |                          |                          | Not(Elite , Extended,<br>Golden Blanket , |                     |                  |
|           |                          | Remove (at               | Homeowner, Market                         |                     |                  |
|           | 191-198                  | renewal), Yes            | Value)                                    | Applies             | 0.80             |
|           | 101.100                  | ,,                       | Elite , Extended,                         | , ,pp.::00          | 0.00             |
|           |                          |                          | Golden Blanket,                           |                     |                  |
|           |                          | Remove (at               | Homeowner, Market                         |                     |                  |
|           | 191-198                  | renewal), Yes            | Value                                     | Does Not Apply      | 0.80             |
|           |                          |                          | Elite , Extended,                         |                     |                  |
|           |                          |                          | Golden Blanket,                           |                     |                  |
|           |                          | Remove (at               | Homeowner , Market                        |                     |                  |
|           | 191-198                  | renewal), Yes            | Value                                     | Applies             | 0.69             |
|           |                          | Future (add at           |   |                     |                  |
|           | 993                      | renewal), No             |   | Does Not Apply      | 0.94             |
|           |                          |                          | Not(Elite , Extended,                     |                     |                  |
|           |                          | D (-4                    | Golden Blanket,                           |                     |                  |
|           | 993                      | Remove (at renewal), Yes | Homeowner , Market<br>Value )             | Does Not Apply      | 0.94             |
|           | 990                      | Future (add at           | value )                                   | Does Not Apply      | 0.94             |
|           | 993                      | renewal), No             |   | Applies             | 0.80             |
|           |                          | ronowally, rec           | Not(Elite , Extended,                     | , приос             | 0.00             |
|           |                          |                          | Golden Blanket,                           |                     |                  |
|           |                          | Remove (at               | Homeowner , Market                        |                     |                  |
|           | 993                      | renewal), Yes            | Value)                                    | Applies             | 0.80             |
|           |                          |                          | Elite , Extended,                         |                     |                  |
|           |                          |                          | Golden Blanket,                           |                     |                  |
|           |                          | Remove (at               | Homeowner, Market                         |                     |                  |
|           | 993                      | renewal), Yes            | Value                                     | Does Not Apply      | 0.80             |
|           |                          |                          | Elite , Extended,                         |                     |                  |
|           |                          | Remove (at               | Golden Blanket ,<br>Homeowner , Market    |                     |                  |
|           | 993                      | renewal), Yes            | Value                                     | Applies             | 0.69             |
|           |                          | Future (add at           | value                                     | , ipplies           | 0.00             |
|           | 999                      | renewal), No             |   | Does Not Apply      | 0.95             |
|           |                          |                          | Not(Elite , Extended,                     |                     | 5.50             |
|           |                          |                          | Golden Blanket,                           |                     |                  |
|           |                          | Remove (at               | Homeowner , Market                        |                     |                  |
|           | 999                      | renewal), Yes            | Value )                                   | Does Not Apply      | 0.95             |
|           |                          | Future (add at           |   |                     |                  |
|           | 999                      | renewaÌ), No             |   | Applies             | 0.80             |
|           |                          | Remove (at               | Not(Elite , Extended,                     |                     |                  |
|           | 999                      | renewal), Yes            | Golden Blanket,                           | Applies             | 0.80             |
|           | •                        | -                        | -   | -                   | -                |

|                             | Financial Responsibility | Home and Car Discount          | Homeowner Policy Form  |                     |                  |
|-----------------------------|--------------------------|--------------------------------|--|---------------------|------------------|
| Sub-chart                   | Code                     | Code                           | Code   | Multi Car Indicator | BI Matrix Factor |
|                             |                          |                                | Homeowner , Market<br>Value )  |                     |                  |
|                             | 999                      | Remove (at renewal), Yes       | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.81             |
|                             | 999                      | Remove (at renewal), Yes       | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.71             |
| Rated Threshold O (<=25/50) | 901-992                  | Future (add at renewal), No    |  | Does Not Apply      | 0.99             |
|                             | 901-992                  | Remove (at<br>renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.99             |
|                             | 901-992                  | Future (add at renewal), No    |  | Applies             | 0.84             |
|                             | 901-992                  | Remove (at renewal), Yes       | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.84             |
|                             | 901-992                  | Remove (at renewal), Yes       | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.82             |
|                             | 901-992                  | Remove (at renewal), Yes       | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.73             |
|                             | 806-900                  | Future (add at renewal), No    |  | Does Not Apply      | 0.99             |
|                             | 806-900                  | Remove (at<br>renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.99             |
|                             | 806-900                  | Future (add at renewal), No    |  | Applies             | 0.84             |
|                             | 806-900                  | Remove (at<br>renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.84             |
|                             | 806-900                  | Remove (at renewal), Yes       | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.82             |
|                             | 806-900                  | Remove (at renewal), Yes       | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.73             |
|                             | 723-805                  | Future (add at<br>renewal), No |  | Does Not Apply      | 0.99             |

|           | Financial Responsibility | Home and Car Discount                 | Homeowner Policy Form                     |                     |                  |
|-----------|--------------------------|---------------------------------------|---|---------------------|------------------|
| Sub-chart | Code                     | Code                                  | Code                                      | Multi Car Indicator | BI Matrix Factor |
|           |                          |                                       | Not(Elite , Extended,                     |                     |                  |
|           |                          | Domovo (ot                            | Golden Blanket ,<br>Homeowner , Market    |                     |                  |
|           | 723-805                  | Remove (at renewal), Yes              | Value )                                   | Does Not Apply      | 0.99             |
|           | 723-003                  | <u> </u>                              | value )                                   | Does Not Apply      | 0.99             |
|           | 723-805                  | Future (add at renewal), No           |   | Applies             | 0.84             |
|           | 723-803                  | renewal), NO                          | Not/Clita Cytomolog                       | Арріїсь             | 0.04             |
|           |                          |                                       | Not(Elite , Extended,<br>Golden Blanket , |                     |                  |
|           |                          | Remove (at                            | Homeowner, Market                         |                     |                  |
|           | 723-805                  | renewal), Yes                         | Value)                                    | Applies             | 0.84             |
|           |                          | ,,                                    | Elite , Extended,                         |                     |                  |
|           |                          |                                       | Golden Blanket,                           |                     |                  |
|           |                          | Remove (at                            | Homeowner, Market                         |                     |                  |
|           | 723-805                  | renewal), Yes                         | Value                                     | Does Not Apply      | 0.82             |
|           |                          |                                       | Elite , Extended,                         |                     |                  |
|           |                          |                                       | Golden Blanket,                           |                     |                  |
|           |                          | Remove (at                            | Homeowner , Market                        |                     |                  |
|           | 723-805                  | renewal), Yes                         | Value                                     | Applies             | 0.73             |
|           |                          | Future (add at                        |   |                     |                  |
|           | 637-722                  | renewal), No                          |   | Does Not Apply      | 0.99             |
|           |                          |                                       | Not(Elite , Extended,                     |                     |                  |
|           |                          | _ , ,                                 | Golden Blanket,                           |                     |                  |
|           | 007 700                  | Remove (at                            | Homeowner, Market                         |                     | 0.00             |
|           | 637-722                  | renewal), Yes                         | Value )                                   | Does Not Apply      | 0.99             |
|           | 007 700                  | Future (add at                        |   | Ammlina             | 0.04             |
|           | 637-722                  | renewal), No                          | N/Eliz. E                                 | Applies             | 0.84             |
|           |                          |                                       | Not(Elite , Extended,<br>Golden Blanket , |                     |                  |
|           |                          | Remove (at                            | Homeowner , Market                        |                     |                  |
|           | 637-722                  | renewal), Yes                         | Value)                                    | Applies             | 0.84             |
|           | 031-122                  | renewal), 163                         | Elite , Extended,                         | дриез               | 0.04             |
|           |                          |                                       | Golden Blanket,                           |                     |                  |
|           |                          | Remove (at                            | Homeowner, Market                         |                     |                  |
|           | 637-722                  | renewal), Yes                         | Value                                     | Does Not Apply      | 0.82             |
|           |                          | , , , , , , , , , , , , , , , , , , , | Elite , Extended,                         | 11.7                |                  |
|           |                          |                                       | Golden Blanket,                           |                     |                  |
|           |                          | Remove (at                            | Homeowner, Market                         |                     |                  |
|           | 637-722                  | renewal), Yes                         | Value                                     | Applies             | 0.73             |
|           |                          | Future (add at                        |   |                     |                  |
|           | 551-636                  | renewal), No                          |   | Does Not Apply      | 0.99             |
|           |                          |                                       | Not(Elite , Extended,                     |                     |                  |
|           |                          |                                       | Golden Blanket,                           |                     |                  |
|           |                          | Remove (at                            | Homeowner, Market                         |                     |                  |
|           | 551-636                  | renewal), Yes                         | Value )                                   | Does Not Apply      | 0.99             |
|           |                          | Future (add at                        |   |                     |                  |
|           | 551-636                  | renewal), No                          |   | Applies             | 0.85             |
|           |                          |                                       | Not(Elite , Extended,                     |                     |                  |
|           |                          | <u></u>                               | Golden Blanket,                           |                     |                  |
|           | 554.000                  | Remove (at                            | Homeowner , Market                        |                     | 0.05             |
|           | 551-636                  | renewal), Yes                         | Value )                                   | Applies             | 0.85             |
|           | FF4 000                  | Remove (at                            | Elite , Extended,                         | <b>.</b>            | 0.04             |
|           | 551-636                  | renewal), Yes                         | Golden Blanket,                           | Does Not Apply      | 0.84             |

| 551-636<br>477-550                    | Remove (at renewal), Yes   | Homeowner , Market<br>Value<br>Elite , Extended,<br>Golden Blanket ,  | Multi Car Indicator   | BI Matrix Factor   |
|---------------------------------------|--|---|---|--|
|                                       |  | Value<br>Elite , Extended,<br>Golden Blanket ,  |   |  |
|                                       |  | Golden Blanket,   |   |  |
|                                       |  |   |   |  |
|                                       |  |   |   |  |
|                                       | renewai), res  | Homeowner , Market<br>Value   | Applies   | 0.73   |
| 477-550                               | Future (add at   | value   | Applies   | 0.73   |
|                                       | renewal), No   |   | Does Not Apply  | 0.99   |
|                                       | ,,   | Not(Elite , Extended,   | ,   |  |
|                                       |  | Golden Blanket,   |   |  |
| 477 550                               |  |   |   | 0.99   |
| 477-000                               | <del></del>  | value )   | Does Not Apply  | 0.99   |
| 477-550                               |  |   | Applies   | 0.85   |
|                                       | , ,  | Not(Elite , Extended,   | 11  |  |
|                                       |  | Golden Blanket,   |   |  |
| 477.550                               |  |   |   | 0.05   |
| 4//-550                               | renewai), Yes  | · ·   | Applies   | 0.85   |
|                                       |  |   |   |  |
|                                       | Remove (at   |   |   |  |
| 477-550                               | renewal), Yes  | Value   | Does Not Apply  | 0.84   |
|                                       |  | Elite , Extended,   |   |  |
|                                       | Domovo (ot   |   |   |  |
| 477-550                               | ,  | · ·   |   | 0.73   |
|                                       | <b>!</b>   |   |   |  |
| 400-476                               | renewaÌ), No   |   | Does Not Apply  | 0.99   |
|                                       |  | Not(Elite , Extended,   |   |  |
|                                       | Romovo (at   |   |   |  |
| 400-476                               |  |   |   | 0.99   |
|                                       |  | ,   |   |  |
| 400-476                               | renewal), No   |   | Applies   | 0.85   |
|                                       |  | Not(Elite , Extended,   |   |  |
|                                       | Domovio (5t  | Golden Blanket ,  |   |  |
| 400-476                               |  |   |   | 0.85   |
| 100 110                               |  | , , , , , , , , , , , , , , , , , , ,   |   | 1.50   |
|                                       |  | Golden Blanket,   |   |  |
|                                       | Remove (at   | · ·   |   |  |
| 400-476                               | renewal), Yes  |   | Does Not Apply  | 0.84   |
|                                       |  |   |   |  |
|                                       | Remove (at   |   |   |  |
| 400-476                               | renewal), Yes  | Value   | Applies   | 0.73   |
|                                       | Future (add at   |   |   |  |
| 333-399                               | renewal), No   |   | Does Not Apply  | 0.99   |
|                                       |  |   |   |  |
|                                       | Remove (at   |   |   |  |
| 333-399                               | renewal), Yes  | Value)  | Does Not Apply  | 0.99   |
| · · · · · · · · · · · · · · · · · · · | 477-550<br>400-476<br>400-476<br>400-476<br>400-476<br>400-476<br>400-476<br>333-399 | Future (add at renewal), No  Remove (at renewal), Yes  Remove (at renewal), Yes  Remove (at renewal), Yes  Remove (at renewal), Yes  Future (add at renewal), No  Remove (at renewal), No  Remove (at renewal), Yes  Future (add at renewal), Yes  Future (add at renewal), Yes  Future (add at renewal), No  Remove (at renewal), Yes  Remove (at renewal), Yes  Remove (at renewal), Yes  Remove (at renewal), Yes  Future (add at renewal), Yes  Future (add at renewal), Yes  Remove (at renewal), Yes  Future (add at renewal), Yes  Future (add at renewal), No  Remove (at renewal), Yes | Remove (at renewal), Yes Value )  Future (add at renewal), No  Remove (at renewal), No  Not(Elite, Extended, Golden Blanket, Homeowner, Market Value)  Elite, Extended, Golden Blanket, Homeowner, Market Value)  Elite, Extended, Golden Blanket, Homeowner, Market Value  Remove (at renewal), Yes Value  Elite, Extended, Golden Blanket, Homeowner, Market Value  Future (add at renewal), No  Not(Elite, Extended, Golden Blanket, Homeowner, Market Value)  Future (add at renewal), No  Not(Elite, Extended, Golden Blanket, Homeowner, Market Value)  Future (add at renewal), No  Not(Elite, Extended, Golden Blanket, Homeowner, Market Value)  Future (add at renewal), Yes Value)  Future (add at renewal), Yes Value  Elite, Extended, Golden Blanket, Homeowner, Market Value)  Elite, Extended, Golden Blanket, Homeowner, Market Value  Elite, Extended, Golden Blanket, Homeowner, Market Value  Future (add at renewal), Yes Value  Future (add at renewal), Yes Value  Future (add at renewal), Yes Value  Future (add at renewal), No  Not(Elite, Extended, Golden Blanket, Homeowner, Market Value)  Future (add at renewal), No  Not(Elite, Extended, Golden Blanket, Homeowner, Market Value)  Future (add at renewal), No  Not(Elite, Extended, Golden Blanket, Homeowner, Market Value)  Future (add at renewal), No | Remove (at renewal), Yes Value )  Future (add at renewal), No Applies  Ar7-550  Future (add at renewal), No Applies  Not(Elite , Extended, Golden Blanket , Homeowner , Market Value )  Elite , Extended, Golden Blanket , Homeowner , Market Value )  Elite , Extended, Golden Blanket , Homeowner , Market Value Does Not Apply  Elite , Extended, Golden Blanket , Homeowner , Market Value Does Not Apply  Elite , Extended, Golden Blanket , Homeowner , Market Value Applies  Future (add at renewal), Yes Value Does Not Apply  Future (add at renewal), No Not(Elite , Extended, Golden Blanket , Homeowner , Market Value )  Future (add at renewal), Yes Value )  Future (add at renewal), Yes Value )  Future (add at renewal), No Applies  Not(Elite , Extended, Golden Blanket , Homeowner , Market Value )  Future (add at renewal), Yes Value )  Future (add at renewal), Yes Value )  Elite , Extended, Golden Blanket , Homeowner , Market Value )  Elite , Extended, Golden Blanket , Homeowner , Market Value )  Elite , Extended, Golden Blanket , Homeowner , Market Value )  Elite , Extended, Golden Blanket , Homeowner , Market Value )  Elite , Extended, Golden Blanket , Homeowner , Market Value )  Elite , Extended, Golden Blanket , Homeowner , Market Value )  Elite , Extended, Golden Blanket , Homeowner , Market Value )  Elite , Extended, Golden Blanket , Homeowner , Market Value , Homeowner , Market Value , Homeowner , Market Value , Homeowner , Market Value , Homeowner , Market , Home |

|           | Financial Responsibility | Home and Car Discount       | Homeowner Policy Form  |                     |                  |
|-----------|--------------------------|-----------------------------|--|---------------------|------------------|
| Sub-chart | Code                     | Code                        | Code   | Multi Car Indicator | BI Matrix Factor |
|           |                          | Future (add at              |  |                     |                  |
|           | 333-399                  | renewal), No                |  | Applies             | 0.85             |
|           | 333-399                  | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.85             |
|           | 333-399                  | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.84             |
|           | 333-399                  | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.73             |
|           | 298-332                  | Future (add at renewal), No |  | Does Not Apply      | 1.00             |
|           | 298-332                  | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 1.00             |
|           | 298-332                  | Future (add at renewal), No |  | Applies             | 0.86             |
|           | 298-332                  | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.86             |
|           | 298-332                  | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.84             |
|           | 298-332                  | Remove (at<br>renewal), Yes | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.74             |
|           | 253-297                  | Future (add at renewal), No |  | Does Not Apply      | 1.00             |
|           | 253-297                  | Remove (at<br>renewal), Yes | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 1.00             |
|           | 253-297                  | Future (add at renewal), No |  | Applies             | 0.86             |
|           | 253-297                  | Remove (at<br>renewal), Yes | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.86             |
|           | 253-297                  | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.84             |
|           | 253-297                  | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,                                      | Applies             | 0.74             |

|           | Financial Responsibility | Home and Car Discount    | Homeowner Policy Form                     |                     |                  |
|-----------|--------------------------|--------------------------|---|---------------------|------------------|
| Sub-chart | Code                     | Code                     | Code                                      | Multi Car Indicator | BI Matrix Factor |
|           |                          |                          | Homeowner , Market<br>Value               |                     |                  |
|           |                          | Future (add at           | Value                                     |                     |                  |
|           | 199-252                  | renewal), No             |   | Does Not Apply      | 1.00             |
|           |                          |                          | Not(Elite, Extended,                      |                     |                  |
|           |                          | Remove (at               | Golden Blanket ,<br>Homeowner , Market    |                     |                  |
|           | 199-252                  | renewal), Yes            | Value)                                    | Does Not Apply      | 1.00             |
|           |                          | Future (add at           |   |                     |                  |
|           | 199-252                  | renewal), No             |   | Applies             | 0.86             |
|           |                          |                          | Not(Elite , Extended,<br>Golden Blanket , |                     |                  |
|           |                          | Remove (at               | Homeowner, Market                         |                     |                  |
|           | 199-252                  | renewal), Yes            | Value )                                   | Applies             | 0.86             |
|           |                          |                          | Elite , Extended,                         |                     |                  |
|           |                          | Remove (at               | Golden Blanket ,<br>Homeowner , Market    |                     |                  |
|           | 199-252                  | renewal), Yes            | Value                                     | Does Not Apply      | 0.84             |
|           |                          |                          | Elite , Extended,                         | 1                   |                  |
|           |                          | D (-1                    | Golden Blanket,                           |                     |                  |
|           | 199-252                  | Remove (at renewal), Yes | Homeowner , Market<br>Value               | Applies             | 0.74             |
|           | 100 202                  | Future (add at           | Value                                     | пррисс              | 0.7 1            |
|           | 191-198                  | renewal), No             |   | Does Not Apply      | 1.00             |
|           |                          |                          | Not(Elite, Extended,                      |                     |                  |
|           |                          | Remove (at               | Golden Blanket ,<br>Homeowner , Market    |                     |                  |
|           | 191-198                  | renewal), Yes            | Value)                                    | Does Not Apply      | 1.00             |
|           |                          | Future (add at           |   |                     |                  |
|           | 191-198                  | renewal), No             |   | Applies             | 0.86             |
|           |                          |                          | Not(Elite , Extended,<br>Golden Blanket , |                     |                  |
|           |                          | Remove (at               | Homeowner , Market                        |                     |                  |
|           | 191-198                  | renewal), Yes            | Value )                                   | Applies             | 0.86             |
|           |                          |                          | Elite , Extended,                         |                     |                  |
|           |                          | Remove (at               | Golden Blanket ,<br>Homeowner , Market    |                     |                  |
|           | 191-198                  | renewal), Yes            | Value                                     | Does Not Apply      | 0.84             |
|           |                          |                          | Elite , Extended,                         |                     |                  |
|           |                          | Pomovo (ot               | Golden Blanket ,<br>Homeowner , Market    |                     |                  |
|           | 191-198                  | Remove (at renewal), Yes | Homeowner , Market<br>Value               | Applies             | 0.74             |
|           | 1 11                     | Future (add at           |   |                     |                  |
|           | 993                      | renewal), No             |   | Does Not Apply      | 1.00             |
|           |                          |                          | Not(Elite , Extended,                     |                     |                  |
|           |                          | Remove (at               | Golden Blanket ,<br>Homeowner , Market    |                     |                  |
|           | 993                      | renewal), Yes            | Value)                                    | Does Not Apply      | 1.00             |
|           |                          | Future (add at           |   |                     |                  |
|           | 993                      | renewal), No             | <br>                                      | Applies             | 0.86             |
|           | 993                      | Remove (at renewal), Yes | Not(Elite , Extended,<br>Golden Blanket , | Applies             | 0.86             |
| I         | 1993                     | lieliewal), 165          | Coluen Blanket,                           | Whhiles             | 0.00             |

|           | Financial Responsibility | Home and Car Discount          | Homeowner Policy Form  |                     |                  |
|-----------|--------------------------|--------------------------------|--|---------------------|------------------|
| Sub-chart | Code                     | Code                           | Code   | Multi Car Indicator | BI Matrix Factor |
|           |                          |                                | Homeowner , Market<br>Value )  |                     |                  |
|           | 993                      | Remove (at renewal), Yes       | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.84             |
|           | 993                      | Remove (at renewal), Yes       | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.74             |
|           | 999                      | Future (add at<br>renewal), No |  | Does Not Apply      | 1.00             |
|           | 999                      | Remove (at renewal), Yes       | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) |                     | 1.00             |
|           | 999                      | Future (add at renewal), No    |  | Applies             | 0.86             |
|           | 999                      | Remove (at renewal), Yes       | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.86             |
|           | 999                      | Remove (at renewal), Yes       | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       |                     | 0.85             |
|           | 999                      | Remove (at renewal), Yes       | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.74             |

# RP03TM13: COLL COLL Matrix Factor \*\*

| Sub-chart - High Level                   | Rated Threshold            |
|--|----------------------------|
| Rated Threshold G                        | G ( Greater Than =100/300) |
| Rated Threshold H or K (>25/50,<100/300) | н, к                       |
| Rated Threshold O<br>(<=25/50)           | O ( Less Than = 25/50 )    |

|                   |         |                             | Homeowner Policy Form   |                     |                    |
|-------------------|---------|-----------------------------|---|---------------------|--------------------|
| Sub-chart         | Code    | Code                        | Code  | Multi Car Indicator | COLL Matrix Factor |
|                   |         | Future (add at              |   |                     |                    |
| Rated Threshold G | 901-992 | renewal), No                |   | Does Not Apply      | 0.87               |
|                   |         | Remove (at                  | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market |                     |                    |
|                   | 901-992 | renewal), Yes               | Value)  | Does Not Apply      | 0.87               |
|                   |         | Future (add at renewal), No |   | Applies             | 0.75               |

|           | Financial Responsibility | Home and Car Discount | Homeowner Policy Form                  |                     |                    |
|-----------|--------------------------|-----------------------|--|---------------------|--------------------|
| Sub-chart | Code                     | Code                  | Code                                   | Multi Car Indicator | COLL Matrix Factor |
|           |                          |                       | Not(Elite , Extended,                  |                     |                    |
|           |                          |                       | Golden Blanket,                        |                     |                    |
|           | 004 000                  | Remove (at            | Homeowner, Market                      |                     | 0.75               |
|           | 901-992                  | renewal), Yes         | Value )                                | Applies             | 0.75               |
|           |                          |                       | Elite , Extended,                      |                     |                    |
|           |                          | Remove (at            | Golden Blanket ,<br>Homeowner , Market |                     |                    |
|           | 901-992                  | renewal), Yes         | Value                                  | Does Not Apply      | 0.78               |
|           | 301-392                  | Teriewai), Tes        | Elite , Extended,                      | Does Not Apply      | 0.76               |
|           |                          |                       | Golden Blanket,                        |                     |                    |
|           |                          | Remove (at            | Homeowner, Market                      |                     |                    |
|           | 901-992                  | renewal), Yes         | Value                                  | Applies             | 0.67               |
|           | 00.002                   | Future (add at        | Value                                  | 7 (551100           | 0.07               |
|           | 806-900                  | renewal), No          |  | Does Not Apply      | 0.87               |
|           | 000 000                  | ronowally, rec        | Not(Elite , Extended,                  | 2000 Hot / ippiy    | 0.07               |
|           |                          |                       | Golden Blanket,                        |                     |                    |
|           |                          | Remove (at            | Homeowner, Market                      |                     |                    |
|           | 806-900                  | renewal), Yes         | Value)                                 | Does Not Apply      | 0.87               |
|           |                          | Future (add at        | ·                                      |                     |                    |
|           | 806-900                  | renewal), No          |  | Applies             | 0.75               |
|           |                          | <u> </u>              | Not(Elite , Extended,                  |                     |                    |
|           |                          |                       | Golden Blanket,                        |                     |                    |
|           |                          | Remove (at            | Homeowner, Market                      |                     |                    |
|           | 806-900                  | renewal), Yes         | Value)                                 | Applies             | 0.75               |
|           |                          |                       | Elite , Extended,                      |                     |                    |
|           |                          |                       | Golden Blanket,                        |                     |                    |
|           |                          | Remove (at            | Homeowner, Market                      |                     |                    |
|           | 806-900                  | renewal), Yes         | Value                                  | Does Not Apply      | 0.78               |
|           |                          |                       | Elite , Extended,                      |                     |                    |
|           |                          |                       | Golden Blanket,                        |                     |                    |
|           |                          | Remove (at            | Homeowner, Market                      |                     |                    |
|           | 806-900                  | renewal), Yes         | Value                                  | Applies             | 0.67               |
|           |                          | Future (add at        |  | <u></u>             |                    |
|           | 723-805                  | renewal), No          |  | Does Not Apply      | 0.87               |
|           |                          |                       | Not(Elite, Extended,                   |                     |                    |
|           |                          | <u></u>               | Golden Blanket,                        |                     |                    |
|           | 700.005                  | Remove (at            | Homeowner, Market                      |                     | 0.07               |
|           | 723-805                  | renewal), Yes         | Value )                                | Does Not Apply      | 0.87               |
|           | 700.005                  | Future (add at        |  | Amaliaa             | 0.75               |
|           | 723-805                  | renewal), No          |  | Applies             | 0.75               |
|           |                          |                       | Not(Elite , Extended,                  |                     |                    |
|           |                          | Domovis /st           | Golden Blanket ,                       |                     |                    |
|           | 723-805                  | Remove (at            | Homeowner, Market                      |                     | 0.75               |
|           | 123-000                  | renewal), Yes         | Value)                                 | Applies             | 0.75               |
|           |                          |                       | Elite , Extended,                      |                     |                    |
|           |                          | Remove (at            | Golden Blanket ,<br>Homeowner , Market |                     |                    |
|           | 723-805                  | renewal), Yes         | Nalue                                  | Does Not Apply      | 0.78               |
|           | 123-000                  | i ci icwaij, 165      | <u> </u>                               | Does Mor Abbis      | 0.70               |
|           |                          |                       | Elite , Extended,<br>Golden Blanket ,  |                     |                    |
|           |                          | Remove (at            | Homeowner , Market                     |                     |                    |
|           | 723-805                  | renewal), Yes         | Value                                  | Applies             | 0.67               |
| L         | 723-003                  | ronewal), 165         | Value                                  | l, thhires          | 0.01               |

|           | Financial Responsibility | Home and Car Discount                 | Homeowner Policy Form                     |                     |                    |
|-----------|--------------------------|---------------------------------------|---|---------------------|--------------------|
| Sub-chart | Code                     | Code                                  | Code                                      | Multi Car Indicator | COLL Matrix Factor |
|           |                          | Future (add at                        |   |                     |                    |
|           | 637-722                  | renewal), No                          | /=  | Does Not Apply      | 0.87               |
|           |                          |                                       | Not(Elite , Extended,<br>Golden Blanket , |                     |                    |
|           |                          | Remove (at                            | Homeowner, Market                         |                     |                    |
|           | 637-722                  | renewal), Yes                         | Value)                                    | Does Not Apply      | 0.87               |
|           |                          | Future (add at                        |   |                     |                    |
|           | 637-722                  | renewal), No                          |   | Applies             | 0.75               |
|           |                          |                                       | Not(Elite , Extended,                     |                     |                    |
|           |                          | Remove (at                            | Golden Blanket ,<br>Homeowner , Market    |                     |                    |
|           | 637-722                  | renewal), Yes                         | Value)                                    | Applies             | 0.75               |
|           |                          | , , , , , , , , , , , , , , , , , , , | Elite , Extended,                         |                     |                    |
|           |                          |                                       | Golden Blanket,                           |                     |                    |
|           | 627 722                  | Remove (at                            | Homeowner, Market                         |                     | 0.70               |
|           | 637-722                  | renewal), Yes                         | Value                                     | Does Not Apply      | 0.78               |
|           |                          |                                       | Elite , Extended,<br>Golden Blanket ,     |                     |                    |
|           |                          | Remove (at                            | Homeowner , Market                        |                     |                    |
|           | 637-722                  | renewal), Yes                         | Value                                     | Applies             | 0.67               |
|           |                          | Future (add at                        |   |                     |                    |
|           | 551-636                  | renewal), No                          | N/=!!: =                                  | Does Not Apply      | 0.88               |
|           |                          |                                       | Not(Elite , Extended,<br>Golden Blanket , |                     |                    |
|           |                          | Remove (at                            | Homeowner, Market                         |                     |                    |
|           | 551-636                  | renewal), Yes                         | Value )                                   | Does Not Apply      | 0.88               |
|           |                          | Future (add at                        |   |                     |                    |
|           | 551-636                  | renewal), No                          |   | Applies             | 0.76               |
|           |                          |                                       | Not(Elite , Extended,<br>Golden Blanket , |                     |                    |
|           |                          | Remove (at                            | Homeowner, Market                         |                     |                    |
|           | 551-636                  | renewal), Yes                         | Value )                                   | Applies             | 0.76               |
|           |                          |                                       | Elite , Extended,                         |                     |                    |
|           |                          |                                       | Golden Blanket,                           |                     |                    |
|           | 551-636                  | Remove (at renewal), Yes              | Homeowner , Market<br>Value               |                     | 0.79               |
|           | 001 000                  | ionowaij, 163                         | Elite , Extended,                         | Does Not Apply      | 0.70               |
|           |                          |                                       | Golden Blanket,                           |                     |                    |
|           |                          | Remove (at                            | Homeowner , Market                        |                     |                    |
|           | 551-636                  | renewal), Yes                         | Value                                     | Applies             | 0.67               |
|           | 477-550                  | Future (add at renewal), No           |   | Does Not Apply      | 0.88               |
|           | T11-330                  | ieliewaij, NO                         | Not(Elite , Extended,                     | Does Not Apply      | 0.00               |
|           |                          |                                       | Golden Blanket,                           |                     |                    |
|           |                          | Remove (at                            | Homeowner , Market                        |                     |                    |
|           | 477-550                  | renewal), Yes                         | Value )                                   | Does Not Apply      | 0.88               |
|           | 477.550                  | Future (add at                        |   | Applies             | 0.76               |
|           | 477-550                  | renewal), No                          | Not/Elita Extanded                        | Applies             | 0.76               |
|           |                          |                                       | Not(Elite , Extended,<br>Golden Blanket , |                     |                    |
|           |                          | Remove (at                            | Homeowner , Market                        |                     |                    |
|           | 477-550                  | renewal), Yes                         | Value )                                   | Applies             | 0.76               |

|           |         | Home and Car Discount       | Homeowner Policy Form  |                     |                    |
|-----------|---------|-----------------------------|--|---------------------|--------------------|
| Sub-chart | Code    | Code                        | Code   | Multi Car Indicator | COLL Matrix Factor |
|           | 477-550 | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.79               |
|           | 477 000 | renewally, 103              | Elite , Extended,  | Docs (Vot Apply     | 0.73               |
|           | 477-550 | Remove (at renewal), Yes    | Golden Blanket ,<br>Homeowner , Market<br>Value                            | Applies             | 0.67               |
|           | 555     | Future (add at              | 1 4.140  | , .ppcc             | 0.01               |
|           | 400-476 | renewaÌ), No                |  | Does Not Apply      | 0.88               |
|           | 400-476 | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.88               |
|           | 400-476 | Future (add at renewal), No |  | Applies             | 0.76               |
|           | 400-476 | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) |                     | 0.76               |
|           | 400-476 | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.79               |
|           | 400-476 | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.67               |
|           | 333-399 | Future (add at renewal), No |  | Does Not Apply      | 0.88               |
|           | 333-399 | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) |                     | 0.88               |
|           | 333-399 | Future (add at renewal), No |  | Applies             | 0.76               |
|           | 333-399 | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) |                     | 0.76               |
|           | 333-399 | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       |                     | 0.79               |
|           | 333-399 | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.67               |
|           | 298-332 | Future (add at renewal), No |  | Does Not Apply      | 0.89               |
|           | 298-332 | Remove (at<br>renewal), Yes | Not(Elite , Extended,<br>Golden Blanket ,                                  | Does Not Apply      | 0.89               |

|           |         |                          | Homeowner Policy Form                  |                     |                    |
|-----------|---------|--------------------------|--|---------------------|--------------------|
| Sub-chart | Code    | Code                     | Code                                   | Multi Car Indicator | COLL Matrix Factor |
|           |         |                          | Homeowner , Market<br>Value )          |                     |                    |
|           |         | Future (add at           | 1 4.140 /                              |                     |                    |
|           | 298-332 | renewal), No             |  | Applies             | 0.78               |
|           |         |                          | Not(Elite , Extended,                  |                     |                    |
|           |         | Damaya (at               | Golden Blanket,                        |                     |                    |
|           | 298-332 | Remove (at renewal), Yes | Homeowner , Market<br>Value )          | Applies             | 0.78               |
|           | 200 002 | 1011011011, 100          | Elite , Extended,                      | , принос            | 0.1.0              |
|           |         |                          | Golden Blanket,                        |                     |                    |
|           | 000 000 | Remove (at               | Homeowner, Market                      |                     | 0.70               |
|           | 298-332 | renewal), Yes            | Value                                  | Does Not Apply      | 0.79               |
|           |         |                          | Elite , Extended,<br>Golden Blanket ,  |                     |                    |
|           |         | Remove (at               | Homeowner , Market                     |                     |                    |
|           | 298-332 | renewal), Yes            | Value                                  | Applies             | 0.67               |
|           | 050.007 | Future (add at           |  | Dana Nati A         | 0.00               |
|           | 253-297 | renewal), No             | Not/Elito Evitorial al                 | Does Not Apply      | 0.89               |
|           |         |                          | Not(Elite , Extended, Golden Blanket , |                     |                    |
|           |         | Remove (at               | Homeowner , Market                     |                     |                    |
|           | 253-297 | renewal), Yes            | Value )                                | Does Not Apply      | 0.89               |
|           | 050 005 | Future (add at           |  |                     | 0.70               |
|           | 253-297 | renewal), No             | NI (/Ell) E ( I I                      | Applies             | 0.78               |
|           |         |                          | Not(Elite , Extended, Golden Blanket , |                     |                    |
|           |         | Remove (at               | Homeowner , Market                     |                     |                    |
|           | 253-297 | renewal), Yes            | Value )                                | Applies             | 0.78               |
|           |         |                          | Elite , Extended,                      |                     |                    |
|           |         | Remove (at               | Golden Blanket ,<br>Homeowner , Market |                     |                    |
|           | 253-297 | renewal), Yes            | Value                                  | Does Not Apply      | 0.79               |
|           |         | ,                        | Elite , Extended,                      |                     |                    |
|           |         |                          | Golden Blanket,                        |                     |                    |
|           | 253-297 | Remove (at renewal), Yes | Homeowner , Market<br>Value            | Applies             | 0.67               |
|           | 200 201 | Future (add at           | value                                  | , Aprilos           | 0.07               |
|           | 199-252 | renewal), No             |  | Does Not Apply      | 0.89               |
|           |         |                          | Not(Elite , Extended,                  |                     |                    |
|           |         | D                        | Golden Blanket,                        |                     |                    |
|           | 199-252 | Remove (at renewal), Yes | Homeowner , Market<br>Value )          | Does Not Apply      | 0.89               |
|           | 100-202 | Future (add at           | value j                                | 2000 NOT Apply      | 0.00               |
|           | 199-252 | renewal), No             |  | Applies             | 0.78               |
|           |         |                          | Not(Elite , Extended,                  |                     |                    |
|           |         | Damass /                 | Golden Blanket,                        |                     |                    |
|           | 199-252 | Remove (at renewal), Yes | Homeowner , Market<br>Value )          | Applies             | 0.78               |
|           | 199-292 | iciiewaij, 165           | Elite , Extended,                      | , whiles            | 0.70               |
|           |         |                          | Golden Blanket,                        |                     |                    |
|           |         | Remove (at               | Homeowner, Market                      |                     |                    |
|           | 199-252 | renewal), Yes            | Value                                  | Does Not Apply      | 0.79               |

|           | Financial Responsibility | Home and Car Discount | Homeowner Policy Form                 |   |                    |
|-----------|--------------------------|-----------------------|---------------------------------------|---|--------------------|
| Sub-chart | Code                     | Code                  | Code                                  | Multi Car Indicator                     | COLL Matrix Factor |
|           |                          |                       | Elite , Extended,                     |   |                    |
|           |                          |                       | Golden Blanket,                       |   |                    |
|           |                          | Remove (at            | Homeowner , Market                    |   |                    |
|           | 199-252                  | renewal), Yes         | Value                                 | Applies                                 | 0.67               |
|           |                          | Future (add at        |                                       |   |                    |
|           | 191-198                  | renewal), No          |                                       | Does Not Apply                          | 0.89               |
|           |                          |                       | Not(Elite, Extended,                  |   |                    |
|           |                          |                       | Golden Blanket,                       |   |                    |
|           |                          | Remove (at            | Homeowner, Market                     |   |                    |
|           | 191-198                  | renewal), Yes         | Value)                                | Does Not Apply                          | 0.89               |
|           |                          | Future (add at        |                                       |   |                    |
|           | 191-198                  | renewal), No          |                                       | Applies                                 | 0.78               |
|           |                          |                       | Not(Elite , Extended,                 |   |                    |
|           |                          |                       | Golden Blanket,                       |   |                    |
|           |                          | Remove (at            | Homeowner, Market                     |   |                    |
|           | 191-198                  | renewal), Yes         | Value)                                | Applies                                 | 0.78               |
|           |                          | i                     | Elite , Extended,                     |   |                    |
|           |                          |                       | Golden Blanket,                       |   |                    |
|           |                          | Remove (at            | Homeowner, Market                     |   |                    |
|           | 191-198                  | renewal), Yes         | Value                                 | Does Not Apply                          | 0.79               |
|           |                          | ,,                    | Elite , Extended,                     | ,                                       |                    |
|           |                          |                       | Golden Blanket,                       |   |                    |
|           |                          | Remove (at            | Homeowner, Market                     |   |                    |
|           | 191-198                  | renewal), Yes         | Value                                 | Applies                                 | 0.67               |
|           | 101.100                  | Future (add at        |                                       |   | 1                  |
|           | 993                      | renewal), No          |                                       | Does Not Apply                          | 0.89               |
|           |                          | ĺ                     | Not(Elite , Extended,                 |   | Ì                  |
|           |                          |                       | Golden Blanket,                       |   |                    |
|           |                          | Remove (at            | Homeowner, Market                     |   |                    |
|           | 993                      | renewal), Yes         | Value)                                | Does Not Apply                          | 0.89               |
|           |                          | Future (add at        | , , , , , , , , , , , , , , , , , , , | 11.7                                    |                    |
|           | 993                      | renewal), No          |                                       | Applies                                 | 0.78               |
|           |                          | , , , , , , , ,       | Not(Elite , Extended,                 | 1 |                    |
|           |                          |                       | Golden Blanket,                       |   |                    |
|           |                          | Remove (at            | Homeowner, Market                     |   |                    |
|           | 993                      | renewal), Yes         | Value)                                | Applies                                 | 0.78               |
|           |                          | ,,                    | Elite , Extended,                     |   |                    |
|           |                          |                       | Golden Blanket,                       |   |                    |
|           |                          | Remove (at            | Homeowner, Market                     |   |                    |
|           | 993                      | renewal), Yes         | Value                                 | Does Not Apply                          | 0.79               |
|           |                          |                       | Elite , Extended,                     | = -00, ippi)                            |                    |
|           |                          |                       | Golden Blanket,                       |   |                    |
|           |                          | Remove (at            | Homeowner , Market                    |   |                    |
|           | 993                      | renewal), Yes         | Value                                 | Applies                                 | 0.67               |
|           |                          | Future (add at        | 7 4140                                | , ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | 0.07               |
|           | 999                      | renewal), No          |                                       | Doos Not Apply                          | 0.91               |
|           | <u> </u>                 | renewai), NO          | NI-4/EU E : : :                       | Does Not Apply                          | 0.91               |
|           |                          |                       | Not(Elite , Extended,                 |   |                    |
|           |                          | Dames /               | Golden Blanket,                       |   |                    |
|           | 000                      | Remove (at            | Homeowner, Market                     |   | 0.04               |
|           | 999                      | renewal), Yes         | Value )                               | Does Not Apply                          | 0.91               |
|           | <b>.</b>                 | Future (add at        |                                       | l                                       |                    |
|           | 999                      | renewal), No          |                                       | Applies                                 | 0.76               |

|           | Financial Responsibilit | Home and Car Discount | Homeowner Policy Form                  |                     |                    |
|-----------|-------------------------|-----------------------|--|---------------------|--------------------|
| Sub-chart | Code                    | Code                  | Code                                   | Multi Car Indicator | COLL Matrix Factor |
|           |                         | Future (add at        |  |                     |                    |
|           | 723-805                 | renewal), No          |  | Does Not Apply      | 0.93               |
|           |                         |                       | Not(Elite , Extended,                  |                     |                    |
|           |                         | Remove (at            | Golden Blanket ,<br>Homeowner , Market |                     |                    |
|           | 723-805                 | renewal), Yes         | Value)                                 | Does Not Apply      | 0.93               |
|           | 1 2 3 3 3 3             | Future (add at        | 1 5 7                                  |                     |                    |
|           | 723-805                 | renewal), No          |  | Applies             | 0.78               |
|           |                         |                       | Not(Elite , Extended,                  |                     |                    |
|           |                         |                       | Golden Blanket,                        |                     |                    |
|           |                         | Remove (at            | Homeowner, Market                      |                     | . =-               |
|           | 723-805                 | renewal), Yes         | Value)                                 | Applies             | 0.78               |
|           |                         |                       | Elite , Extended,<br>Golden Blanket ,  |                     |                    |
|           |                         | Remove (at            | Homeowner, Market                      |                     |                    |
|           | 723-805                 | renewal), Yes         | Value                                  | Does Not Apply      | 0.80               |
|           | 1                       | ,,                    | Elite , Extended,                      | 117                 |                    |
|           |                         |                       | Golden Blanket,                        |                     |                    |
|           |                         | Remove (at            | Homeowner, Market                      |                     |                    |
|           | 723-805                 | renewal), Yes         | Value                                  | Applies             | 0.68               |
|           |                         | Future (add at        |  |                     |                    |
|           | 637-722                 | renewal), No          | N VEN E                                | Does Not Apply      | 0.93               |
|           |                         |                       | Not(Elite , Extended,                  |                     |                    |
|           |                         | Remove (at            | Golden Blanket ,<br>Homeowner , Market |                     |                    |
|           | 637-722                 | renewal), Yes         | Value)                                 | Does Not Apply      | 0.93               |
|           |                         | Future (add at        | 7                                      |                     |                    |
|           | 637-722                 | renewal), No          |  | Applies             | 0.78               |
|           | i                       | <u> </u>              | Not(Elite , Extended,                  |                     |                    |
|           |                         |                       | Golden Blanket,                        |                     |                    |
|           |                         | Remove (at            | Homeowner, Market                      |                     |                    |
|           | 637-722                 | renewal), Yes         | Value)                                 | Applies             | 0.78               |
|           |                         |                       | Elite , Extended,                      |                     |                    |
|           |                         | Remove (at            | Golden Blanket ,<br>Homeowner , Market |                     |                    |
|           | 637-722                 | renewal), Yes         | Value                                  | Does Not Apply      | 0.80               |
|           | <del> </del>            |                       | Elite , Extended,                      |                     |                    |
|           |                         |                       | Golden Blanket,                        |                     |                    |
|           |                         | Remove (at            | Homeowner, Market                      |                     |                    |
|           | 637-722                 | renewal), Yes         | Value                                  | Applies             | 0.68               |
|           | FF4 000                 | Future (add at        |  | Daga Net Are 1      | 0.00               |
|           | 551-636                 | renewal), No          | New/Elice Ed. 1                        | Does Not Apply      | 0.93               |
|           |                         |                       | Not(Elite , Extended, Golden Blanket , |                     |                    |
|           |                         | Remove (at            | Homeowner, Market                      |                     |                    |
|           | 551-636                 | renewal), Yes         | Value)                                 | Does Not Apply      | 0.93               |
|           | <del>-  </del>          | Future (add at        | <u> </u>                               | 11.7                |                    |
|           | 551-636                 | renewal), No          |  | Applies             | 0.79               |
|           |                         |                       | Not(Elite , Extended,                  |                     |                    |
|           |                         |                       | Golden Blanket,                        |                     |                    |
|           | 554 000                 | Remove (at            | Homeowner, Market                      |                     | 0.70               |
|           | 551-636                 | renewal), Yes         | Value)                                 | Applies             | 0.79               |

|           | Financial Responsibility | Home and Car Discount       | Homeowner Policy Form  |                     |                    |
|-----------|--------------------------|-----------------------------|--|---------------------|--------------------|
| Sub-chart | Code                     | Code                        | Code   | Multi Car Indicator | COLL Matrix Factor |
|           | 551-636                  | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.81               |
|           | 331-030                  | renewally, res              | Elite , Extended,  | Does Not Apply      | 0.01               |
|           | 551-636                  | Remove (at renewal), Yes    | Golden Blanket ,<br>Homeowner , Market<br>Value                            | Applies             | 0.69               |
|           | 001 000                  | Future (add at              | Value  | прис                | 0.00               |
|           | 477-550                  | renewal), No                |  | Does Not Apply      | 0.93               |
|           | 477-550                  | Remove (at<br>renewal), Yes | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.93               |
|           | 477-550                  | Future (add at renewal), No |  | Applies             | 0.79               |
|           | 477-550                  | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.79               |
|           | 477-550                  | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.81               |
|           | H11-000                  | i el lewaij, Tes            | Elite , Extended,  | Poes Not Apply      | 0.01               |
|           | 477-550                  | Remove (at<br>renewal), Yes | Golden Blanket ,<br>Homeowner , Market<br>Value                            | Applies             | 0.69               |
|           | 400-476                  | Future (add at renewal), No |  | Does Not Apply      | 0.93               |
|           | 400-476                  | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.93               |
|           | 400-476                  | Future (add at renewal), No |  | Applies             | 0.79               |
|           | 400-476                  | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) |                     | 0.79               |
|           | 400-476                  | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       |                     | 0.81               |
|           | 400-476                  | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.69               |
|           | 333-399                  | Future (add at renewal), No |  | Does Not Apply      | 0.93               |
|           | 333-399                  | Remove (at<br>renewal), Yes | Not(Elite , Extended,<br>Golden Blanket ,                                  | Does Not Apply      | 0.93               |

|           | Financial Responsibility | Home and Car Discount    | Homeowner Policy Form                     |                     |                    |
|-----------|--------------------------|--------------------------|---|---------------------|--------------------|
| Sub-chart | Code                     | Code                     | Code                                      | Multi Car Indicator | COLL Matrix Factor |
|           |                          |                          | Homeowner , Market<br>Value )             |                     |                    |
|           |                          | Future (add at           | ,   |                     |                    |
|           | 333-399                  | renewal), No             |   | Applies             | 0.79               |
|           |                          |                          | Not(Elite , Extended,<br>Golden Blanket , |                     |                    |
|           |                          | Remove (at               | Homeowner , Market                        |                     |                    |
|           | 333-399                  | renewal), Yes            | Value )                                   | Applies             | 0.79               |
|           |                          |                          | Elite , Extended,                         |                     |                    |
|           |                          | Remove (at               | Golden Blanket ,<br>Homeowner , Market    |                     |                    |
|           | 333-399                  | renewal), Yes            | Value                                     | Does Not Apply      | 0.81               |
|           | İ                        |                          | Elite , Extended,                         |                     |                    |
|           |                          | _                        | Golden Blanket,                           |                     |                    |
|           | 333-399                  | Remove (at renewal), Yes | Homeowner , Market<br>Value               | Applies             | 0.69               |
|           | 000 000                  | Future (add at           | Value                                     | Дриос               | 0.00               |
|           | 298-332                  | renewal), No             |   | Does Not Apply      | 0.94               |
|           |                          |                          | Not(Elite , Extended,                     |                     |                    |
|           |                          | Remove (at               | Golden Blanket ,<br>Homeowner , Market    |                     |                    |
|           | 298-332                  | renewal), Yes            | Value)                                    | Does Not Apply      | 0.94               |
|           |                          | Future (add at           | , ,                                       |                     |                    |
|           | 298-332                  | renewal), No             |   | Applies             | 0.79               |
|           |                          |                          | Not(Elite , Extended,                     |                     |                    |
|           |                          | Remove (at               | Golden Blanket ,<br>Homeowner , Market    |                     |                    |
|           | 298-332                  | renewal), Yes            | Value)                                    | Applies             | 0.79               |
|           |                          |                          | Elite , Extended,                         |                     |                    |
|           |                          | Domayo (at               | Golden Blanket,                           |                     |                    |
|           | 298-332                  | Remove (at renewal), Yes | Homeowner , Market<br>Value               | Does Not Apply      | 0.82               |
|           |                          |                          | Elite , Extended,                         |                     |                    |
|           |                          |                          | Golden Blanket,                           |                     |                    |
|           | 298-332                  | Remove (at renewal), Yes | Homeowner , Market<br>Value               | Applies             | 0.69               |
|           | 230 302                  | Future (add at           | Value                                     | Дрисо               | 0.00               |
|           | 253-297                  | renewal), No             |   | Does Not Apply      | 0.94               |
|           |                          |                          | Not(Elite, Extended,                      |                     |                    |
|           |                          | Remove (at               | Golden Blanket ,<br>Homeowner , Market    |                     |                    |
|           | 253-297                  | renewal), Yes            | Value)                                    | Does Not Apply      | 0.94               |
|           |                          | Future (add at           | <u> </u>                                  | · · · ·             |                    |
|           | 253-297                  | renewal), No             |   | Applies             | 0.79               |
|           |                          |                          | Not(Elite , Extended,<br>Golden Blanket , |                     |                    |
|           |                          | Remove (at               | Homeowner , Market                        |                     |                    |
|           | 253-297                  | renewal), Yes            | Value)                                    | Applies             | 0.79               |
|           |                          |                          | Elite , Extended,                         |                     |                    |
|           |                          | Pomovo (ot               | Golden Blanket ,<br>Homeowner , Market    |                     |                    |
|           | 253-297                  | Remove (at renewal), Yes | Homeowner , Market<br>Value               | Does Not Apply      | 0.82               |
|           | 1_20 _20.                |                          | 1 - 2.00                                  |                     | 3.02               |

|           | Financial Responsibility | Home and Car Discount       | Homeowner Policy Form                     |   |                    |
|-----------|--------------------------|-----------------------------|---|---|--------------------|
| Sub-chart | Code                     | Code                        | Code                                      | Multi Car Indicator                     | COLL Matrix Factor |
|           |                          |                             | Elite , Extended,                         |   |                    |
|           |                          | Domovo (ot                  | Golden Blanket ,<br>Homeowner , Market    |   |                    |
|           | 253-297                  | Remove (at renewal), Yes    | Value                                     | Applies                                 | 0.69               |
|           | 200-201                  | Future (add at              | value                                     | дриез                                   | 0.03               |
|           | 199-252                  | renewal), No                |   | Does Not Apply                          | 0.94               |
|           | 100 202                  |                             | Not(Elite , Extended,                     | 2 - с с с с с с с с с с с с с с с с с с |                    |
|           |                          |                             | Golden Blanket,                           |   |                    |
|           |                          | Remove (at                  | Homeowner, Market                         |   |                    |
|           | 199-252                  | renewal), Yes               | Value)                                    | Does Not Apply                          | 0.94               |
|           |                          | Future (add at              |   |   |                    |
|           | 199-252                  | renewal), No                |   | Applies                                 | 0.79               |
|           |                          |                             | Not(Elite, Extended,                      |   |                    |
|           |                          | Damaya (at                  | Golden Blanket,                           |   |                    |
|           | 199-252                  | Remove (at renewal), Yes    | Homeowner , Market<br>Value )             | Applies                                 | 0.79               |
|           | 100 202                  | ionowan, 163                | Elite , Extended,                         | , тррпоо                                | 0.70               |
|           |                          |                             | Golden Blanket,                           |   |                    |
|           |                          | Remove (at                  | Homeowner , Market                        |   |                    |
|           | 199-252                  | renewal), Yes               | Value                                     | Does Not Apply                          | 0.82               |
|           |                          |                             | Elite , Extended,                         |   |                    |
|           |                          |                             | Golden Blanket,                           |   |                    |
|           | 400.050                  | Remove (at                  | Homeowner , Market                        |   |                    |
|           | 199-252                  | renewal), Yes               | Value                                     | Applies                                 | 0.69               |
|           | 104 100                  | Future (add at              |   | Dogo Not Apply                          | 0.04               |
|           | 191-198                  | renewal), No                | Niet/Elite Estevaled                      | Does Not Apply                          | 0.94               |
|           |                          |                             | Not(Elite , Extended,<br>Golden Blanket , |   |                    |
|           |                          | Remove (at                  | Homeowner , Market                        |   |                    |
|           | 191-198                  | renewal), Yes               | Value)                                    | Does Not Apply                          | 0.94               |
|           |                          | Future (add at              | , , , , , , , , , , , , , , , , , , ,     | 11.7                                    |                    |
|           | 191-198                  | renewal), No                |   | Applies                                 | 0.79               |
|           |                          |                             | Not(Elite , Extended,                     |   |                    |
|           |                          |                             | Golden Blanket,                           |   |                    |
|           |                          | Remove (at                  | Homeowner, Market                         |   |                    |
|           | 191-198                  | renewal), Yes               | Value)                                    | Applies                                 | 0.79               |
|           |                          |                             | Elite , Extended,                         |   |                    |
|           |                          | Remove (at                  | Golden Blanket ,<br>Homeowner , Market    |   |                    |
|           | 191-198                  | renewal), Yes               | Value                                     | Does Not Apply                          | 0.82               |
|           | 1200                     | ,, . 55                     | Elite , Extended,                         |   |                    |
|           |                          |                             | Golden Blanket,                           |   |                    |
|           |                          | Remove (at                  | Homeowner , Market                        |   |                    |
|           | 191-198                  | renewal), Yes               | Value                                     | Applies                                 | 0.69               |
|           |                          | Future (add at              |   |   |                    |
|           | 993                      | renewal), No                |   | Does Not Apply                          | 0.94               |
|           |                          |                             | Not(Elite, Extended,                      |   |                    |
|           |                          | D ( )                       | Golden Blanket,                           |   |                    |
|           | 993                      | Remove (at                  | Homeowner, Market                         |   | 0.94               |
|           | aao                      | renewal), Yes               | Value )                                   | Does Not Apply                          | 0.94               |
|           | 993                      | Future (add at renewal), No |   | Applies                                 | 0.79               |
|           | aa3                      | renewal), NO                | L   | Lyphiiga                                | 0.78               |

|                             | Financial Responsibility | Home and Car Discount       | Homeowner Policy Form  | 1                   |                    |
|-----------------------------|--------------------------|-----------------------------|--|---------------------|--------------------|
| Sub-chart                   | Code                     | Code                        | Code   | Multi Car Indicator | COLL Matrix Factor |
|                             | 993                      | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.79               |
|                             | 993                      | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       |                     | 0.82               |
|                             | 993                      | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       |                     | 0.69               |
|                             | 999                      | renewal), No                | Not(Elite , Extended,<br>Golden Blanket ,                                  | Does Not Apply      | 0.94               |
|                             | 999                      | Remove (at renewal), Yes    | Homeowner , Market<br>Value )  | Does Not Apply      | 0.94               |
|                             | 999                      | Future (add at renewal), No |  | Applies             | 0.79               |
|                             | 999                      | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.79               |
|                             | 999                      | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       |                     | 0.81               |
|                             | 999                      | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.69               |
| Rated Threshold O (<=25/50) | 901-992                  | Future (add at renewal), No |  | Does Not Apply      | 0.98               |
|                             | 901-992                  | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.98               |
|                             | 901-992                  | Future (add at renewal), No |  | Applies             | 0.84               |
| 90-                         | 901-992                  | Remove (at<br>renewal), Yes | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.84               |
|                             | 901-992                  | Remove (at<br>renewal), Yes | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.84               |
|                             | 901-992                  | Remove (at<br>renewal), Yes | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.72               |

|           |         |                             | Homeowner Policy Form  |                     |                    |
|-----------|---------|-----------------------------|--|---------------------|--------------------|
| Sub-chart | Code    | Code                        | Code   | Multi Car Indicator | COLL Matrix Factor |
|           | 806-900 | Future (add at renewal), No |  | Does Not Apply      | 0.98               |
|           | 806-900 | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.98               |
|           | 806-900 | Future (add at renewal), No | , value ,  | Applies             | 0.84               |
|           | 806-900 | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) |                     | 0.84               |
|           | 806-900 | Remove (at<br>renewal), Yes | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.84               |
|           | 806-900 | Remove (at<br>renewal), Yes | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.72               |
|           | 723-805 | Future (add at renewal), No |  | Does Not Apply      | 0.98               |
|           | 723-805 | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.98               |
|           | 723-805 | Future (add at renewal), No |  | Applies             | 0.84               |
|           | 723-805 | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.84               |
|           | 723-805 | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.84               |
|           | 723-805 | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.72               |
|           | 637-722 | Future (add at renewal), No |  | Does Not Apply      | 0.98               |
|           | 637-722 | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.98               |
|           | 637-722 | Future (add at renewal), No |  | Applies             | 0.84               |
|           | 637-722 | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.84               |

|           | Financial Responsibility | Home and Car Discount                   | Homeowner Policy Form                     |                     |                    |
|-----------|--------------------------|---|---|---------------------|--------------------|
| Sub-chart | Code                     | Code                                    | Code                                      | Multi Car Indicator | COLL Matrix Factor |
|           |                          |   | Elite , Extended,                         |                     |                    |
|           |                          | Damaya (at                              | Golden Blanket,                           |                     |                    |
|           | 637-722                  | Remove (at renewal), Yes                | Homeowner , Market<br>Value               | Does Not Apply      | 0.84               |
|           | 031-122                  | renewal), 163                           | Elite , Extended,                         | Does Not Apply      | 0.04               |
|           |                          |   | Golden Blanket,                           |                     |                    |
|           |                          | Remove (at                              | Homeowner, Market                         |                     |                    |
|           | 637-722                  | renewal), Yes                           | Value                                     | Applies             | 0.72               |
|           |                          | Future (add at                          |   |                     |                    |
|           | 551-636                  | renewal), No                            |   | Does Not Apply      | 0.99               |
|           |                          |   | Not(Elite , Extended,                     |                     |                    |
|           |                          |   | Golden Blanket,                           |                     |                    |
|           |                          | Remove (at                              | Homeowner, Market                         |                     |                    |
|           | 551-636                  | renewal), Yes                           | Value )                                   | Does Not Apply      | 0.99               |
|           |                          | Future (add at                          |   |                     |                    |
|           | 551-636                  | renewal), No                            | <br>                                      | Applies             | 0.85               |
|           |                          |   | Not(Elite, Extended,                      |                     |                    |
|           |                          | Remove (at                              | Golden Blanket ,<br>Homeowner , Market    |                     |                    |
|           | 551-636                  | renewal), Yes                           | Value )                                   | Applies             | 0.85               |
|           | 331 333                  | renewal), res                           | Elite , Extended,                         | присо               | 0.00               |
|           |                          |   | Golden Blanket,                           |                     |                    |
|           |                          | Remove (at                              | Homeowner, Market                         |                     |                    |
|           | 551-636                  | renewal), Yes                           | Value                                     | Does Not Apply      | 0.84               |
|           | İ                        |   | Elite , Extended,                         |                     |                    |
|           |                          |   | Golden Blanket,                           |                     |                    |
|           |                          | Remove (at                              | Homeowner , Market                        |                     |                    |
|           | 551-636                  | renewal), Yes                           | Value                                     | Applies             | 0.73               |
|           |                          | Future (add at                          |   |                     |                    |
|           | 477-550                  | renewal), No                            |   | Does Not Apply      | 0.99               |
|           |                          |   | Not(Elite , Extended,                     |                     |                    |
|           |                          | Damaya (at                              | Golden Blanket,                           |                     |                    |
|           | 477-550                  | Remove (at renewal), Yes                | Homeowner , Market<br>Value )             | Does Not Apply      | 0.99               |
|           | 477-330                  | Future (add at                          | value )                                   | Does Not Apply      | 0.33               |
|           | 477-550                  | renewal), No                            |   | Applies             | 0.85               |
|           | 555                      | 1 | Not(Elite , Extended,                     |                     |                    |
|           |                          |   | Golden Blanket,                           |                     |                    |
|           |                          | Remove (at                              | Homeowner , Market                        |                     |                    |
|           | 477-550                  | renewal), Yes                           | Value )                                   | Applies             | 0.85               |
|           |                          |   | Elite , Extended,                         |                     |                    |
|           |                          |   | Golden Blanket,                           |                     |                    |
|           | <b></b>                  | Remove (at                              | Homeowner, Market                         |                     |                    |
|           | 477-550                  | renewal), Yes                           | Value                                     | Does Not Apply      | 0.84               |
|           |                          |   | Elite , Extended,                         |                     |                    |
|           |                          | Domovie /et                             | Golden Blanket,                           |                     |                    |
|           | 477-550                  | Remove (at renewal), Yes                | Homeowner , Market<br>Value               |                     | 0.73               |
|           | 411-000                  |   | value                                     | Applies             | 0.73               |
|           | 400-476                  | Future (add at renewal), No             |   | Does Not Apply      | 0.99               |
|           | 400-470                  |   | Not/Elita Extended                        | Poes Mor Whhis      | 0.33               |
|           | 400-476                  | Remove (at renewal), Yes                | Not(Elite , Extended,<br>Golden Blanket , | Does Not Apply      | 0.99               |
| l         | 400-476                  | licilewai), 165                         | Golden Blanket,                           | Poes Mor Abbis      | 0.33               |

|           | Financial Responsibility | Home and Car Discount       | Homeowner Policy Form  |                     |                    |
|-----------|--------------------------|-----------------------------|--|---------------------|--------------------|
| Sub-chart | Code                     | Code                        | Code   | Multi Car Indicator | COLL Matrix Factor |
|           |                          |                             | Homeowner , Market<br>Value )  |                     |                    |
|           | 400-476                  | Future (add at renewal), No |  | Applies             | 0.85               |
|           | 400-476                  | Remove (at<br>renewal), Yes | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.85               |
|           | 400-476                  | Remove (at<br>renewal), Yes | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.84               |
|           | 400-476                  | Remove (at<br>renewal), Yes | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.73               |
|           | 333-399                  | Future (add at renewal), No |  | Does Not Apply      | 0.99               |
|           | 333-399                  | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.99               |
|           | 333-399                  | Future (add at renewal), No |  | Applies             | 0.85               |
|           | 333-399                  | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.85               |
|           | 333-399                  | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.84               |
|           | 333-399                  | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.73               |
|           | 298-332                  | Future (add at renewal), No |  | Does Not Apply      | 1.00               |
|           | 298-332                  | Remove (at<br>renewal), Yes | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 1.00               |
|           | 298-332                  | Future (add at renewal), No |  | Applies             | 0.86               |
|           | 298-332                  | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.86               |
|           | 298-332                  | Remove (at<br>renewal), Yes | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.85               |

|           | Financial Responsibility | Home and Car Discount | Homeowner Policy Form |                     |                    |
|-----------|--------------------------|-----------------------|-----------------------|---------------------|--------------------|
| Sub-chart | Code                     | Code                  | Code                  | Multi Car Indicator | COLL Matrix Factor |
|           |                          |                       | Elite, Extended,      |                     |                    |
|           |                          |                       | Golden Blanket,       |                     |                    |
|           |                          | Remove (at            | Homeowner, Market     |                     |                    |
|           | 298-332                  | renewal), Yes         | Value                 | Applies             | 0.74               |
|           |                          | Future (add at        |                       |                     |                    |
|           | 253-297                  | renewal), No          |                       | Does Not Apply      | 1.00               |
|           |                          |                       | Not(Elite , Extended, |                     |                    |
|           |                          |                       | Golden Blanket,       |                     |                    |
|           |                          | Remove (at            | Homeowner, Market     |                     |                    |
|           | 253-297                  | renewal), Yes         | Value )               | Does Not Apply      | 1.00               |
|           |                          | Future (add at        |                       |                     |                    |
|           | 253-297                  | renewal), No          |                       | Applies             | 0.86               |
|           |                          |                       | Not(Elite, Extended,  |                     |                    |
|           |                          |                       | Golden Blanket,       |                     |                    |
|           |                          | Remove (at            | Homeowner, Market     |                     |                    |
|           | 253-297                  | renewal), Yes         | Value)                | Applies             | 0.86               |
|           |                          |                       | Elite , Extended,     |                     |                    |
|           |                          |                       | Golden Blanket,       |                     |                    |
|           |                          | Remove (at            | Homeowner , Market    |                     |                    |
|           | 253-297                  | renewal), Yes         | Value                 | Does Not Apply      | 0.85               |
|           |                          |                       | Elite , Extended,     |                     |                    |
|           |                          |                       | Golden Blanket,       |                     |                    |
|           |                          | Remove (at            | Homeowner, Market     |                     |                    |
|           | 253-297                  | renewal), Yes         | Value                 | Applies             | 0.74               |
|           |                          | Future (add at        |                       |                     |                    |
|           | 199-252                  | renewal), No          |                       | Does Not Apply      | 1.00               |
|           |                          |                       | Not(Elite, Extended,  |                     |                    |
|           |                          |                       | Golden Blanket,       |                     |                    |
|           |                          | Remove (at            | Homeowner, Market     |                     |                    |
|           | 199-252                  | renewal), Yes         | Value)                | Does Not Apply      | 1.00               |
|           |                          | Future (add at        |                       |                     |                    |
|           | 199-252                  | renewal), No          |                       | Applies             | 0.86               |
|           |                          |                       | Not(Elite , Extended, |                     |                    |
|           |                          |                       | Golden Blanket,       |                     |                    |
|           |                          | Remove (at            | Homeowner, Market     |                     |                    |
|           | 199-252                  | renewal), Yes         | Value)                | Applies             | 0.86               |
|           |                          |                       | Elite , Extended,     |                     |                    |
|           |                          |                       | Golden Blanket,       |                     |                    |
|           |                          | Remove (at            | Homeowner , Market    |                     |                    |
|           | 199-252                  | renewal), Yes         | Value                 | Does Not Apply      | 0.85               |
|           |                          |                       | Elite , Extended,     |                     |                    |
|           |                          |                       | Golden Blanket,       |                     |                    |
|           |                          | Remove (at            | Homeowner , Market    |                     |                    |
|           | 199-252                  | renewal), Yes         | Value                 | Applies             | 0.74               |
|           |                          | Future (add at        |                       |                     |                    |
|           | 191-198                  | renewal), No          |                       | Does Not Apply      | 1.00               |
|           | ĺ                        |                       | Not(Elite , Extended, |                     |                    |
|           |                          |                       | Golden Blanket,       |                     |                    |
|           |                          | Remove (at            | Homeowner, Market     |                     |                    |
|           | 191-198                  | renewal), Yes         | Value)                | Does Not Apply      | 1.00               |
|           |                          | Future (add at        | ì                     |                     |                    |
|           | 191-198                  | renewal), No          |                       | Applies             | 0.86               |
|           |                          | ,,,,,,                |                       | _ · ·               |                    |

|           | Financial Responsibility | Home and Car Discount       | Homeowner Policy Form  |                     |                    |
|-----------|--------------------------|-----------------------------|--|---------------------|--------------------|
| Sub-chart | Code                     | Code                        | Code   | Multi Car Indicator | COLL Matrix Factor |
|           | 191-198                  | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.86               |
|           | 191-198                  | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       |                     | 0.85               |
|           | 191-198                  | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       |                     | 0.74               |
|           | 993                      | Future (add at renewal), No |  | Does Not Apply      | 1.00               |
|           | 993                      | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 1.00               |
|           | 993                      | Future (add at renewal), No |  | Applies             | 0.86               |
|           | 993                      | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.86               |
|           | 993                      | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       |                     | 0.85               |
|           | 993                      | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.74               |
|           | 999                      | Future (add at renewal), No |  | Does Not Apply      | 1.00               |
|           | 999                      | Remove (at<br>renewal), Yes | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 1.00               |
|           | 999                      | Future (add at renewal), No |  | Applies             | 0.85               |
|           | 999                      | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.85               |
|           | 999                      | Remove (at<br>renewal), Yes | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.85               |
|           | 999                      | Remove (at<br>renewal), Yes | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.74               |

## RP03TM14: COMP COMP Matrix Factor \*\*

Effective Date: MAR-23-2013

| Sub-chart - High Level                   | Rated Threshold            |
|--|----------------------------|
| Rated Threshold G                        | G ( Greater Than =100/300) |
| Rated Threshold H or K (>25/50,<100/300) | Н, К                       |
| Rated Threshold O (<=25/50)              | O ( Less Than = 25/50 )    |

|                   | Financial Responsibili | ty Home and Car Discoun     | t Homeowner Policy Form  |                     |                    |
|-------------------|------------------------|-----------------------------|--|---------------------|--------------------|
| Sub-chart         | Code                   | Code                        | Code   | Multi Car Indicator | COMP Matrix Factor |
| Rated Threshold G | 901-992                | Future (add at renewal), No |  | Does Not Apply      | 0.87               |
|                   |                        | Remove (at                  | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market            |                     |                    |
|                   | 901-992                | renewal), Yes               | Value)   | Does Not Apply      | 0.87               |
|                   | i                      | Future (add at              | † ·  |                     |                    |
|                   | 901-992                | renewal), No                |  | Applies             | 0.75               |
|                   | 901-992                | Remove (at renewal), Yes    | Not(Elite, Extended,<br>Golden Blanket,<br>Homeowner, Market<br>Value)     | Applies             | 0.75               |
|                   | 901-992                | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.78               |
|                   | 901-992                | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.67               |
|                   | 806-900                | Future (add at renewal), No |  | Does Not Apply      | 0.87               |
|                   | 806-900                | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.87               |
|                   | 806-900                | Future (add at renewal), No |  | Applies             | 0.75               |
|                   | 806-900                | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.75               |
|                   | 806-900                | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       |                     | 0.78               |
|                   | 806-900                | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.67               |
|                   | 723-805                | Future (add at renewal), No |  | Does Not Apply      | 0.87               |

| Remove (at renewal), Yes value )  Not(Elite , Extended, Golden Blanket , Homeowner , Market value )  Does Not Apply 0.87  Future (add at renewal), No Applies 0.75  Remove (at Homeowner , Market value )  Not(Elite , Extended, Golden Blanket , Homeowner , Market value )  Elite , Extended, Golden Blanket , Homeowner , Market value )  Remove (at Homeowner , Market value )  Elite , Extended, Golden Blanket , Homeowner , Market value Does Not Apply 0.78  Elite , Extended, Golden Blanket , Homeowner , Market value Does Not Apply 0.78  Elite , Extended, Golden Blanket , Homeowner , Market value Does Not Apply 0.87  Future (add at renewal), Yes Value Does Not Apply 0.87  Not(Elite , Extended, Golden Blanket , Homeowner , Market value Does Not Apply 0.87  Future (add at renewal), Yes Value Does Not Apply 0.87  Remove (at Homeowner , Market value Does Not Apply 0.87  Not(Elite , Extended, Golden Blanket , Homeowner , Market value Does Not Apply 0.87  Not(Elite , Extended, Golden Blanket , Homeowner , Market value Does Not Apply 0.87  Not(Elite , Extended, Golden Blanket , Homeowner , Market value Does Not Apply 0.87  Eventual of the complex of the comple | 3 |
|--|---|
| Remove (at renewal), Yes Value )  T23-805  Future (add at renewal), No  Not(Elite, Extended, Golden Blanket, Homeowner, Market Value)  Not(Elite, Extended, Golden Blanket, Homeowner, Market Value)  Remove (at renewal), Yes Value)  Remove (at Homeowner, Market Value)  Future (add at renewal), Yes Value)  Poes Not Apply 0.87  Remove (at Homeowner, Market Value)  Does Not Apply 0.78  Elite, Extended, Golden Blanket, Homeowner, Market Value  Does Not Apply 0.78  Elite, Extended, Golden Blanket, Homeowner, Market Value  Does Not Apply 0.87  Remove (at Homeowner, Market Value)  Not(Elite, Extended, Golden Blanket, Homeowner, Market Value)  Not(Elite, Extended, Golden Blanket, Homeowner, Market Value)  Does Not Apply 0.87  Not(Elite, Extended, Golden Blanket, Homeowner, Market Value)  Does Not Apply 0.87  Remove (at Homeowner, Market Value)  Does Not Apply 0.87  Remove (at Homeowner, Market Value)  Does Not Apply 0.87   | 3 |
| Remove (at renewal), Yes   Value   Does Not Apply   0.87   | 3 |
| T23-805   renewal), Yes   Value   Does Not Apply   0.87  | 3 |
| Future (add at renewal), No  Remove (at Remove (at renewal), Yes Value)  723-805  Remove (at Remove (at renewal), Yes Value)  Remove (at renewal), Yes Value  723-805  Remove (at renewal), Yes Value  723-805  Remove (at renewal), Yes Value  Remove (at renewal), Yes Value  Remove (at renewal), Yes Value  Remove (at Homeowner, Market Value  723-805  Remove (at Homeowner, Market Value  Remove (at renewal), Yes Value  Remove (at Homeowner, Market Value  Remove (at renewal), No  Not(Elite, Extended, Golden Blanket, Homeowner, Market Value  Remove (at renewal), No  Not(Elite, Extended, Golden Blanket, Homeowner, Market Value)  Does Not Apply  0.87  Remove (at Homeowner, Market Value)  Does Not Apply  0.87  | 3 |
| 723-805 renewal), No Applies 0.75  Remove (at renewal), Yes Value ) Not(Elite , Extended, Golden Blanket , Homeowner , Market Value ) Applies 0.75  Elite , Extended, Golden Blanket , Homeowner , Market Value ) Does Not Apply 0.78  Remove (at Homeowner , Market Value Does Not Apply 0.78  Elite , Extended, Golden Blanket , Homeowner , Market Value Does Not Apply 0.78  Remove (at Homeowner , Market Value Applies 0.67  Future (add at renewal), Yes Value Does Not Apply 0.87  Not(Elite , Extended, Golden Blanket , Homeowner , Market Value ) Does Not Apply 0.87  Remove (at Homeowner , Market Value ) Does Not Apply 0.87  Future (add at renewal), Yes Value ) Does Not Apply 0.87  | 3 |
| Not(Elite , Extended, Golden Blanket , Homeowner , Market Value )  Remove (at renewal), Yes Value )  Remove (at renewal), Yes Value )  Elite , Extended, Golden Blanket , Homeowner , Market Value Does Not Apply 0.78  Remove (at renewal), Yes Value Does Not Apply 0.78  Elite , Extended, Golden Blanket , Homeowner , Market Value Does Not Apply 0.78  Remove (at renewal), Yes Value Applies 0.67  Future (add at renewal), No Does Not Apply 0.87  Not(Elite , Extended, Golden Blanket , Homeowner , Market Value Does Not Apply 0.87  Remove (at renewal), Yes Value )  Not (Elite , Extended, Golden Blanket , Homeowner , Market Value )  Not (Applies Does Not Apply 0.87)  Remove (at renewal), Yes Value )  Does Not Apply 0.87   | 3 |
| Remove (at renewal), Yes Value )  Remove (at renewal), Yes Value )  Elite , Extended, Golden Blanket , Homeowner , Market Value )  Remove (at renewal), Yes Value Does Not Apply 0.78  Elite , Extended, Golden Blanket , Homeowner , Market Value Does Not Apply 0.78  Elite , Extended, Golden Blanket , Homeowner , Market Value Applies 0.67  Remove (at renewal), Yes Value Applies 0.67  Future (add at renewal), No Does Not Apply 0.87  Not(Elite , Extended, Golden Blanket , Homeowner , Market Value )  Not(Elite , Extended, Golden Blanket , Homeowner , Market Value )  Not (Applies O.67  Not (Elite , Extended, Golden Blanket , Homeowner , Market Value )  Not (Applies O.67  Not (Elite , Extended, Golden Blanket , Homeowner , Market Value )  Not (Applies O.67  Not (Elite , Extended, Golden Blanket , Homeowner , Market Value )  Not (Applies O.67  Not (Elite , Extended, Golden Blanket , Homeowner , Market Value )  Not (Applies O.75  Not (Elite , Extended, Golden Blanket , Homeowner , Market Value )  Not (Applies O.75  Not (Elite , Extended, Golden Blanket , Homeowner , Market Value )  Not (Elite , Extended, Golden Blanket , Homeowner , Market Value )  Not (Elite , Extended, Golden Blanket , Homeowner , Market Value )  Not (Elite , Extended, Golden Blanket , Homeowner , Market Value )   | , |
| Remove (at renewal), Yes Value )  Remove (at renewal), Yes Value )  Elite , Extended, Golden Blanket , Homeowner , Market Value Does Not Apply 0.78  Remove (at renewal), Yes Value Does Not Apply 0.78  Elite , Extended, Golden Blanket , Homeowner , Market Value Does Not Apply 0.78  Remove (at Homeowner , Market Value Applies 0.67  Future (add at renewal), Yes Value Does Not Apply 0.87  Remove (at Homeowner , Market Value Does Not Apply 0.87  Remove (at Homeowner , Market Value Does Not Apply 0.87  Future (add at renewal), Yes Value )  Future (add at Pomeowner , Market Value )  Remove (at Homeowner , Market Value )  Remove (at Homeowner , Market Value )  Future (add at Pomeowner , Market Value )   | , |
| 723-805 renewal), Yes Value ) Applies 0.75  Elite , Extended, Golden Blanket , Homeowner , Market Value Does Not Apply 0.78  Remove (at renewal), Yes Value Does Not Apply 0.78  Elite , Extended, Golden Blanket , Homeowner , Market Value Applies 0.67  Future (add at renewal), No Does Not Apply 0.87  Remove (at Homeowner , Market Value Applies 0.67  Future (add at renewal), No Does Not Apply 0.87  Remove (at Homeowner , Market Value ) Does Not Apply 0.87  Future (add at Future (add at Remove (at Homeowner , Market Value ) Does Not Apply 0.87  Future (add at Future (add at Remove (at Yalue ) Does Not Apply 0.87  | , |
| Elite , Extended, Golden Blanket , Homeowner , Market Value  Does Not Apply 0.78  Elite , Extended, Golden Blanket , Homeowner , Market Value  Does Not Apply 0.78  Elite , Extended, Golden Blanket , Homeowner , Market Value  Applies 0.67  Future (add at renewal), No  Not(Elite , Extended, Golden Blanket , Homeowner , Market Value  Applies 0.67  Remove (at renewal), No  Not(Elite , Extended, Golden Blanket , Homeowner , Market Value  Does Not Apply 0.87  Future (add at Future (add at  | , |
| Remove (at renewal), Yes Value Does Not Apply 0.78  Elite , Extended, Golden Blanket , Homeowner , Market Value Toes Not Apply 0.78  Remove (at Homeowner , Market Value Applies 0.67  Future (add at renewal), Yes Value Does Not Apply 0.87  Remove (at Homeowner , Market Value Applies 0.67  Future (add at renewal), No Does Not Apply 0.87  Remove (at Homeowner , Market Value ) Does Not Apply 0.87  Future (add at Future (add at Value ) Does Not Apply 0.87   | , |
| Remove (at renewal), Yes Value Does Not Apply 0.78  Elite , Extended, Golden Blanket , Homeowner , Market Value Applies 0.67  Future (add at renewal), No Does Not Apply 0.87  Remove (at Homeowner , Market Value Applies 0.67  Future (add at renewal), No Does Not Apply 0.87  Remove (at Homeowner , Market Value Applies 0.67  Future (add at renewal), No Does Not Apply 0.87  Future (add at Future (add at Value ) Does Not Apply 0.87   | , |
| 723-805 renewal), Yes Value Does Not Apply 0.78    Remove (at Future (add at renewal), No   Remove (at renewal), No   Remove (at renewal), No   Remove (at renewal), No   Remove (at renewal), No   Remove (at renewal), No   Remove (at renewal), No   Remove (at renewal), No   Remove (at renewal), Yes   Yalue   Remove (at renewal), Yes   Yalue  | , |
| Elite , Extended, Golden Blanket , Homeowner , Market Value Applies 0.67  Future (add at renewal), No Does Not Apply 0.87  Not(Elite , Extended, Golden Blanket , Homeowner , Market Value Applies 0.67  Remove (at renewal), No Does Not Apply 0.87  Remove (at Homeowner , Market value ) Does Not Apply 0.87  Future (add at Value ) Does Not Apply 0.87  | , |
| Golden Blanket , Homeowner , Market Value Applies 0.67  Future (add at renewal), No Does Not Apply 0.87  Not(Elite , Extended, Golden Blanket , Homeowner , Market Value Does Not Apply 0.87  Remove (at Homeowner , Market Value )  Future (add at renewal), Yes Value )  Future (add at Value )  |   |
| Remove (at renewal), Yes Value Applies 0.67  Future (add at renewal), No Does Not Apply 0.87  Not(Elite, Extended, Golden Blanket, Homeowner, Market Value)  Remove (at renewal), Yes Value)  Does Not Apply 0.87  Future (add at  |   |
| 723-805 renewal), Yes Value Applies 0.67  Future (add at renewal), No Does Not Apply 0.87  Not(Elite , Extended, Golden Blanket , Homeowner , Market Value )  Future (add at renewal), Yes Value )  Future (add at Possible Strength of the Control of |   |
| 637-722 renewal), No Does Not Apply 0.87  Remove (at renewal), Yes Value )  Remove (and at Putter (add at Putter (and at Putte | , |
| 637-722 renewal), No Does Not Apply 0.87  Remove (at renewal), Yes Value )  Remove (and at Putter (add at Putter (and at Putte |   |
| Golden Blanket , Homeowner , Market renewal), Yes Value )  Does Not Apply 0.87  Future (add at   |   |
| Golden Blanket , Homeowner , Market renewal), Yes Value )  Does Not Apply 0.87  Future (add at   |   |
| 637-722 renewal), Yes Value ) Does Not Apply 0.87 Future (add at   |   |
| Future (add at   |   |
|  | • |
| 627 722 Irangual No  |   |
| 637-722 renewal), No Applies 0.75  | 5 |
| Not(Elite, Extended,   |   |
| Golden Blanket ,   |   |
| Remove (at Homeowner, Market   |   |
| 637-722 renewal), Yes Value ) Applies 0.75   | i |
| Elite , Extended,  |   |
| Golden Blanket ,   |   |
| Remove (at Homeowner, Market   |   |
| 637-722 renewal), Yes Value Does Not Apply 0.78  |   |
| Elite , Extended,  |   |
| Golden Blanket , Remove (at Homeowner , Market   |   |
| renewal), Yes Value Applies 0.67   |   |
| Future (add at   |   |
| 551-636 renewal), No Does Not Apply 0.88   |   |
| Not(Elite , Extended,  |   |
| Golden Blanket,  |   |
| Remove (at Homeowner, Market   |   |
| 551-636 renewal), Yes Value ) Does Not Apply 0.88  | 3 |
| Future (add at   |   |
| 551-636 renewal), No Applies 0.76  | 5 |
| Not(Elite , Extended,  |   |
| Golden Blanket,  |   |
| Remove (at Homeowner, Market   |   |
| 551-636 renewal), Yes Value ) Applies 0.76   | 3 |
| Remove (at Elite , Extended,   |   |
| 551-636 renewal), Yes Golden Blanket , Does Not Apply 0.79   |   |

| Homeowner , Market Value    Remove (at Future (add at renewal), No   Remove (at renewal), Remove (at | Matrix Factor |
|--|---------------|
| Value  Elite , Extended, Golden Blanket , Homeowner , Market value  Applies  0.67  Future (add at renewal), No  Not(Elite , Extended, Golden Blanket ,   |               |
| Value  Elite , Extended, Golden Blanket , Homeowner , Market value  Applies  0.67  Future (add at renewal), No  Not(Elite , Extended, Golden Blanket ,   |               |
| Remove (at renewal), Yes Value Applies 0.67  Future (add at renewal), No Does Not Apply 0.88  Not(Elite , Extended, Golden Blanket ,   |               |
| Remove (at renewal), Yes Value Applies 0.67  Future (add at renewal), No Does Not Apply 0.88  Not(Elite , Extended, Golden Blanket ,   |               |
| 551-636 renewal), Yes Value Applies 0.67  Future (add at renewal), No Does Not Apply 0.88  Not(Elite , Extended, Golden Blanket ,  |               |
| Future (add at renewal), No Does Not Apply 0.88  Not(Elite , Extended, Golden Blanket ,  |               |
| 477-550 renewal), No Does Not Apply 0.88  Not(Elite , Extended, Golden Blanket ,   |               |
| Not(Elite , Extended,<br>Golden Blanket ,  |               |
| Golden Blanket,  |               |
|  |               |
|  |               |
| Remove (at Homeowner, Market   |               |
| 477-550 renewal), Yes Value ) Does Not Apply 0.88  |               |
| Future (add at   |               |
| 477-550 renewal), No Applies 0.76  |               |
| Not(Elite, Extended,   |               |
| Golden Blanket ,   |               |
| Remove (at Homeowner, Market   |               |
| 477-550 renewal), Yes Value ) Applies 0.76   |               |
| Elite , Extended,  |               |
| Golden Blanket ,   |               |
| Remove (at Homeowner, Market 477-550 renewal), Yes Value Does Not Apply 0.79   |               |
|  |               |
| Elite , Extended,  |               |
| Golden Blanket , Remove (at Homeowner , Market   |               |
| 477-550 renewal), Yes Value Applies 0.67   |               |
| Future (add at   |               |
| 400-476 renewal), No Does Not Apply 0.88   |               |
| Not(Elite , Extended,  |               |
| Golden Blanket ,   |               |
| Remove (at Homeowner , Market  |               |
| 400-476 renewal), Yes Value ) Does Not Apply 0.88  |               |
| Future (add at   |               |
| 400-476 renewal), No Applies 0.76  |               |
| Not(Elite , Extended,  |               |
| Golden Blanket ,   |               |
| Remove (at Homeowner , Market  |               |
| 400-476 renewal), Yes Value ) Applies 0.76   |               |
| Elite , Extended,  |               |
| Golden Blanket,  |               |
| Remove (at Homeowner, Market   |               |
| 400-476 renewal), Yes Value Does Not Apply 0.79  |               |
| Elite , Extended,  |               |
| Golden Blanket ,   |               |
| Remove (at Homeowner , Market  |               |
| 400-476 renewal), Yes Value Applies 0.67   |               |
| Future (add at   |               |
| 333-399 renewal), No Does Not Apply 0.88   |               |
| Not(Elite , Extended,  |               |
| Golden Blanket ,   |               |
| Remove (at Homeowner , Market  |               |
| 333-399 renewal), Yes Value ) Does Not Apply 0.88  |               |

|           | Financial Responsibility | Home and Car Discount       | Homeowner Policy Form                     |                     |                    |
|-----------|--------------------------|-----------------------------|---|---------------------|--------------------|
| Sub-chart | Code                     | Code                        | Code                                      | Multi Car Indicator | COMP Matrix Factor |
|           |                          | Future (add at              |   |                     |                    |
|           | 333-399                  | renewal), No                | N. 750 E                                  | Applies             | 0.76               |
|           |                          |                             | Not(Elite , Extended,<br>Golden Blanket , |                     |                    |
|           |                          | Remove (at                  | Homeowner, Market                         |                     |                    |
|           | 333-399                  | renewal), Yes               | Value)                                    | Applies             | 0.76               |
|           |                          | ,,                          | Elite , Extended,                         |                     |                    |
|           |                          |                             | Golden Blanket,                           |                     |                    |
|           |                          | Remove (at                  | Homeowner , Market                        |                     |                    |
|           | 333-399                  | renewal), Yes               | Value                                     | Does Not Apply      | 0.79               |
|           |                          |                             | Elite , Extended,                         |                     |                    |
|           |                          | Remove (at                  | Golden Blanket ,<br>Homeowner , Market    |                     |                    |
|           | 333-399                  | renewal), Yes               | Value                                     | Applies             | 0.67               |
|           |                          | Future (add at              |   |                     |                    |
|           | 298-332                  | renewal), No                |   | Does Not Apply      | 0.89               |
|           |                          |                             | Not(Elite , Extended,                     |                     |                    |
|           |                          |                             | Golden Blanket,                           |                     |                    |
|           | 200 222                  | Remove (at                  | Homeowner , Market                        |                     | 0.80               |
|           | 298-332                  | renewal), Yes               | Value )                                   | Does Not Apply      | 0.89               |
|           | 298-332                  | Future (add at renewal), No |   | Applies             | 0.78               |
|           | 200 002                  | 101101141), 140             | Not(Elite , Extended,                     | , 1201100           | 00                 |
|           |                          |                             | Golden Blanket,                           |                     |                    |
|           |                          | Remove (at                  | Homeowner, Market                         |                     |                    |
|           | 298-332                  | renewal), Yes               | Value)                                    | Applies             | 0.78               |
|           |                          |                             | Elite , Extended,                         |                     |                    |
|           |                          | Domovio (at                 | Golden Blanket,                           |                     |                    |
|           | 298-332                  | Remove (at renewal), Yes    | Homeowner , Market<br>Value               | Does Not Apply      | 0.79               |
|           | 200 002                  | ronowan, roo                | Elite , Extended,                         | Восотност при       | 0.70               |
|           |                          |                             | Golden Blanket,                           |                     |                    |
|           |                          | Remove (at                  | Homeowner , Market                        |                     |                    |
|           | 298-332                  | renewal), Yes               | Value                                     | Applies             | 0.67               |
|           |                          | Future (add at              |   |                     |                    |
|           | 253-297                  | renewal), No                |   | Does Not Apply      | 0.89               |
|           |                          |                             | Not(Elite, Extended,                      |                     |                    |
|           |                          | Remove (at                  | Golden Blanket ,<br>Homeowner , Market    |                     |                    |
|           | 253-297                  | renewal), Yes               | Value)                                    | Does Not Apply      | 0.89               |
|           | 1                        | Future (add at              | <u> </u>                                  | 11:7                |                    |
|           | 253-297                  | renewal), No                |   | Applies             | 0.78               |
|           |                          |                             | Not(Elite , Extended,                     |                     |                    |
|           |                          | L                           | Golden Blanket,                           |                     |                    |
|           | 252 207                  | Remove (at                  | Homeowner, Market                         |                     | 0.79               |
|           | 253-297                  | renewal), Yes               | Value)<br>Elite, Extended,                | Applies             | 0.78               |
|           |                          |                             | Golden Blanket,                           |                     |                    |
|           |                          | Remove (at                  | Homeowner, Market                         |                     |                    |
|           | 253-297                  | renewal), Yes               | Value                                     | Does Not Apply      | 0.79               |
|           | İ                        | Remove (at                  | Elite , Extended,                         |                     |                    |
|           | 253-297                  | renewal), Yes               | Golden Blanket,                           | Applies             | 0.67               |

| Financial Responsibility Code  Code  Code  Code  Code  Code  Code  Code  Code  Code  Multi Car Indicator  COMP Matrix I  Homeowner Policy Form Code  Multi Car Indicator  COMP Matrix I  Homeowner , Market Value  199-252  Future (add at renewal), No  Not(Elite , Extended, Golden Blanket , Homeowner , Market Value )  Does Not Apply  0.89  Future (add at renewal), No  Not(Elite , Extended, Golden Blanket , Homeowner , Market Value )  Not(Elite , Extended, Golden Blanket , Homeowner , Market Value )  Not(Elite , Extended, Golden Blanket , Homeowner , Market Value )  Not(Elite , Extended, Golden Blanket , Homeowner , Market Value )  Note (at renewal), Yes Value Does Not Apply 0.79  Elite , Extended, Golden Blanket , Homeowner , Market Value Does Not Apply 0.79  Elite , Extended, Golden Blanket , Homeowner , Market Value Does Not Apply 0.79  Elite , Extended, Golden Blanket , Homeowner , Market Value Does Not Apply 0.79  Elite , Extended, Golden Blanket , Homeowner , Market Value Does Not Apply 0.79  Elite , Extended, Golden Blanket , Homeowner , Market Value Does Not Apply 0.79  Elite , Extended, Golden Blanket , Homeowner , Market Value Does Not Apply 0.79  Elite , Extended, Golden Blanket , Homeowner , Market Value Does Not Apply 0.79  Elite , Extended, Golden Blanket , Homeowner , Market Value Applies 0.67   | actor |
|--|-------|
| Value  Future (add at renewal), No  Not(Elite , Extended, Golden Blanket , Homeowner , Market value)  Puture (add at renewal), Yes value)  Not(Elite , Extended, Golden Blanket , Homeowner , Market value)  Not(Elite , Extended, Golden Blanket , Homeowner , Market value)  Not(Elite , Extended, Golden Blanket , Homeowner , Market value)  Remove (at renewal), Yes value valu |       |
| Value  Future (add at renewal), No  Not(Elite , Extended, Golden Blanket , Homeowner , Market value)  Puture (add at renewal), Yes value)  Not(Elite , Extended, Golden Blanket , Homeowner , Market value)  Not(Elite , Extended, Golden Blanket , Homeowner , Market value)  Not(Elite , Extended, Golden Blanket , Homeowner , Market value)  Remove (at renewal), Yes value valu |       |
| 199-252   renewal), No   Does Not Apply   0.89   |       |
| Not(Elite , Extended, Golden Blanket , Homeowner , Market Value )  Puture (add at renewal), No  Puture (add at renewal), No  Not(Elite , Extended, Golden Blanket , Homeowner , Market Value )  Not(Elite , Extended, Golden Blanket , Homeowner , Market Value )  Not(Elite , Extended, Golden Blanket , Homeowner , Market Value )  Elite , Extended, Golden Blanket , Homeowner , Market Value Does Not Apply 0.79  Elite , Extended, Golden Blanket , Homeowner , Market Value Does Not Apply 0.79  Elite , Extended, Golden Blanket , Homeowner , Market Value Does Not Apply 0.79  Future (add at Future (add at Popplies O.67)  |       |
| Remove (at renewal), Yes Value )  Does Not Apply 0.89  Future (add at renewal), No  Not(Elite , Extended, Golden Blanket , Homeowner , Market Value )  Not(Elite , Extended, Golden Blanket , Homeowner , Market Value )  Remove (at Homeowner , Market Value )  Elite , Extended, Golden Blanket , Homeowner , Market Value )  Remove (at Homeowner , Market Value )  Elite , Extended, Golden Blanket , Homeowner , Market Value Does Not Apply 0.79  Elite , Extended, Golden Blanket , Homeowner , Market Value Does Not Apply 0.79  Future (add at Future (add at Poplies O.67  |       |
| Remove (at renewal), Yes Value )  Puture (add at renewal), No Applies 0.78  Puture (add at renewal), No Applies 0.78  Not(Elite , Extended, Golden Blanket , Homeowner , Market Value )  Puture (at renewal), Yes Value )  Elite , Extended, Golden Blanket , Homeowner , Market Value )  Puture (at renewal), Yes Value )  Elite , Extended, Golden Blanket , Homeowner , Market Value Does Not Apply 0.79  Elite , Extended, Golden Blanket , Homeowner , Market Value Does Not Apply 0.79  Elite , Extended, Golden Blanket , Homeowner , Market Value Does Not Apply 0.79  Elite , Extended, Golden Blanket , Homeowner , Market Value Applies 0.67  Future (add at Pomeowner , Market Value Applies 0.67  |       |
| 199-252 renewal), Yes Value ) Does Not Apply 0.89  Future (add at renewal), No Applies 0.78  Not(Elite , Extended, Golden Blanket , Homeowner , Market Value ) Applies 0.78  Elite , Extended, Golden Blanket , Homeowner , Market Value ) Applies 0.78  Elite , Extended, Golden Blanket , Homeowner , Market Value Does Not Apply 0.79  Elite , Extended, Golden Blanket , Homeowner , Market Value Does Not Apply 0.79  Elite , Extended, Golden Blanket , Homeowner , Market Value Applies 0.67  Future (add at  |       |
| Future (add at renewal), No  Remove (at Homeowner, Market Value)  Remove (at Remove (at renewal), Yes  Future (add at renewal), Yes  Remove (at Homeowner, Market Value)  Remove (at Homeowner, Market Value)  Remove (at Homeowner, Market Value  Remove (at Homeowner, Market Value  Does Not Apply  0.79  Elite, Extended, Golden Blanket, Homeowner, Market Value  Remove (at Homeowner, Market Value  Remove (at Homeowner, Market Value  Remove (at Homeowner, Market Value  Future (add at  |       |
| 199-252 renewal), No Applies 0.78  Not(Elite , Extended, Golden Blanket , Homeowner , Market Value )  Premove (at renewal), Yes Value )  Elite , Extended, Golden Blanket , Homeowner , Market Value )  Premove (at Homeowner , Market Value Does Not Apply 0.79  Elite , Extended, Golden Blanket , Homeowner , Market Value Does Not Apply 0.79  Elite , Extended, Golden Blanket , Homeowner , Market Value Applies 0.67  Future (add at  |       |
| Not(Elite , Extended, Golden Blanket , Homeowner , Market Value )  Remove (at renewal), Yes Value )  Remove (at Homeowner , Market Value )  Elite , Extended, Golden Blanket , Homeowner , Market Value Does Not Apply 0.79  Elite , Extended, Golden Blanket , Homeowner , Market Value Does Not Apply 0.79  Elite , Extended, Golden Blanket , Homeowner , Market Value Applies 0.67  Future (add at   |       |
| Remove (at renewal), Yes Value )  Remove (at renewal), Yes Value )  Elite , Extended, Golden Blanket , Homeowner , Market Value )  Remove (at Homeowner , Market Value Does Not Apply 0.79  Elite , Extended, Golden Blanket , Homeowner , Market Value Does Not Apply 0.79  Elite , Extended, Golden Blanket , Homeowner , Market Value Applies 0.67  Future (add at  |       |
| Remove (at renewal), Yes Value )  Remove (at renewal), Yes Value )  Elite , Extended, Golden Blanket , Homeowner , Market Value Does Not Apply 0.79  Elite , Extended, Golden Blanket , Homeowner , Market Value Does Not Apply 0.79  Elite , Extended, Golden Blanket , Homeowner , Market Value Does Not Apply 0.79  Elite , Extended, Golden Blanket , Homeowner , Market Value Applies 0.67  Future (add at  |       |
| 199-252 renewal), Yes Value ) Applies 0.78  Elite , Extended, Golden Blanket , Homeowner , Market value Does Not Apply 0.79  Elite , Extended, Golden Blanket , Homeowner , Market value Does Not Apply 0.79  Elite , Extended, Golden Blanket , Homeowner , Market value Applies 0.67  Future (add at   |       |
| Remove (at Homeowner, Market Value Does Not Apply 0.79  Elite, Extended, Golden Blanket, Homeowner, Market value Does Not Apply 0.79  Elite, Extended, Golden Blanket, Homeowner, Market value Applies 0.67  Future (add at  |       |
| Remove (at renewal), Yes Value Does Not Apply 0.79  Elite , Extended, Golden Blanket , Homeowner , Market Value Does Not Apply 0.79  Remove (at Homeowner , Market Value Applies 0.67  Future (add at Value Applies 0.67   |       |
| 199-252 renewal), Yes Value Does Not Apply 0.79  Elite , Extended, Golden Blanket , Homeowner , Market 199-252 renewal), Yes Value Applies 0.67  Future (add at  |       |
| Elite , Extended, Golden Blanket , Homeowner , Market 199-252 renewal), Yes Value Applies 0.67  Future (add at   |       |
| Golden Blanket , Remove (at Homeowner , Market 199-252 renewal), Yes Value Applies 0.67  Future (add at  |       |
| Remove (at Homeowner, Market renewal), Yes Value Applies 0.67  Future (add at  |       |
| 199-252 renewal), Yes Value Applies 0.67 Future (add at  |       |
| Future (add at   |       |
|  |       |
| 191-198   renewal), No   Does Not Apply   0.89   |       |
| Not(Elite , Extended,  |       |
| Golden Blanket,  |       |
| Remove (at Homeowner, Market   |       |
| 191-198 renewal), Yes Value ) Does Not Apply 0.89  |       |
| Future (add at   |       |
| 191-198 renewal), No Applies 0.78  |       |
| Not(Elite, Extended,   |       |
| Golden Blanket , Remove (at Homeowner , Market   |       |
| 191-198 renewal), Yes Value ) Applies 0.78   |       |
| Elite , Extended,  |       |
| Golden Blanket ,   |       |
| Remove (at Homeowner, Market   |       |
| 191-198 renewal), Yes Value Does Not Apply 0.79  |       |
| Elite , Extended,  |       |
| Golden Blanket ,   |       |
| Remove (at Homeowner, Market   |       |
| 191-198 renewal), Yes Value Applies 0.67   |       |
| Future (add at renewal), No Does Not Apply 0.89  |       |
| Not(Elite , Extended,  |       |
| Golden Blanket ,   |       |
| Remove (at Homeowner , Market  |       |
| 993 renewal), Yes Value ) Does Not Apply 0.89  |       |
| Future (add at   |       |
| 993 renewal), No Applies 0.78  |       |
| Remove (at Not(Elite , Extended,   |       |
| 993 renewal), Yes Golden Blanket , Applies 0.78  |       |

|  | Financial Responsibility | Home and Car Discount          | Homeowner Policy Form  |                     |                    |
|--|--------------------------|--------------------------------|--|---------------------|--------------------|
| Sub-chart                                | Code                     | Code                           | Code   | Multi Car Indicator | COMP Matrix Factor |
|  |                          |                                | Homeowner , Market<br>Value )  |                     |                    |
|  | 993                      | Remove (at renewal), Yes       | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.79               |
|  |                          | Remove (at                     | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market                |                     |                    |
|  | 993                      | renewal), Yes                  | Value  | Applies             | 0.67               |
|  | 999                      | Future (add at renewal), No    |  | Does Not Apply      | 0.91               |
|  | 999                      | Remove (at renewal), Yes       | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.91               |
|  | 999                      | Future (add at renewal), No    |  | Applies             | 0.76               |
|  | 999                      | Remove (at renewal), Yes       | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) |                     | 0.76               |
|  | 999                      | Remove (at renewal), Yes       | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.80               |
|  | 999                      | Remove (at<br>renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.67               |
| Rated Threshold H or K (>25/50,<100/300) | 901-992                  | Future (add at renewal), No    |  | Does Not Apply      | 0.93               |
|  | 901-992                  | Remove (at renewal), Yes       | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.93               |
|  | 901-992                  | Future (add at renewal), No    |  | Applies             | 0.78               |
|  | 901-992                  | Remove (at renewal), Yes       | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.78               |
| 9  | 901-992                  | Remove (at<br>renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.80               |
|  | 901-992                  | Remove (at renewal), Yes       | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.68               |
|  | 806-900                  | Future (add at<br>renewal), No |  | Does Not Apply      | 0.93               |

| Not(Elite , Extended, Golden Blanket , Homeowner , Market renewal), Yes   Value   Does Not Apply   0.93  | 3 |
|--|---|
| Remove (at renewal), Yes   Possible   Remove (at renewal), Yes   Possible   Remove (at renewal), Yes   Possible   Remove (at renewal), No   Possible   Remove (at renewal), Yes   Possible   Possibl | 3 |
| Remove (at renewal), Yes   Value   Does Not Apply   0.93   | 3 |
| 806-900   renewal), Yes   Value   Does Not Apply   0.93  | 3 |
| Future (add at renewal), No  | 3 |
| Remove (at renewal), Yes   Remove (at renewal), Yes   Remove (at renewal), Yes   Remove (at renewal), Yes   Remove (at renewal), Yes   Remove (at renewal), Yes   Remove (at renewal), Yes   Remove (at renewal), Yes   Yalue   Does Not Apply   0.80  | 3 |
| Not(Elite , Extended, Golden Blanket , Homeowner , Market value )  | 3 |
| Remove (at renewal), Yes Value   Applies 0.78    Remove (at renewal), Yes Value   Applies 0.78   Remove (at renewal), Yes Value   Applies 0.78   Remove (at renewal), Yes Value   Does Not Apply 0.80   Remove (at renewal), Yes Value   Does Not Apply 0.80   Remove (at renewal), Yes Value   Applies 0.68   Remove (at renewal), No   Remove (at renewal), No   Does Not Apply 0.93   Remove (at renewal), No   Remove (at renewal), Yes Value   Does Not Apply 0.93   Remove (at renewal), Yes Value   Does Not Apply 0.93   Remove (at renewal), No   Remove (at renewal), No   Remove (at renewal), No   Remove (at renewal), No   Remove (at renewal), No   Remove (at renewal), No   Remove (at renewal), No   Remove (at renewal), No   Remove (at renewal), No   Remove (at renewal), No   Remove (at renewal), No   Remove (at renewal), No   Remove (at renewal), Yes Value   Remove (at renewal), Yes Value   Remove (at renewal), Yes Value   Applies   0.78   |   |
| Remove (at renewal), Yes Value )  Remove (at renewal), Yes Value )  Elite , Extended, Golden Blanket , Homeowner , Market Value Does Not Apply 0.80  Elite , Extended, Golden Blanket , Homeowner , Market Value Poes Not Apply 0.80  Elite , Extended, Golden Blanket , Homeowner , Market Value Applies 0.68  Future (add at renewal), Yes Value Poes Not Apply 0.93  Future (add at renewal), No Poes Not Apply 0.93  Not(Elite , Extended, Golden Blanket , Homeowner , Market Value )  Future (add at renewal), Yes Value )  Future (add at renewal), No Poes Not Apply 0.93  Future (add at renewal), No Applies 0.78  Remove (at Homeowner , Market Value )  Not(Elite , Extended, Golden Blanket , Homeowner , Market Value )  Remove (at Homeowner , Market Value )  Remove (at Homeowner , Market Value )  Remove (at Homeowner , Market Value )  Remove (at Homeowner , Market Value )  Remove (at Homeowner , Market Value )  Remove (at Homeowner , Market Value )  Remove (at Homeowner , Market Value )  Remove (at Homeowner , Market Value )  Remove (at Homeowner , Market Value )  Remove (at Homeowner , Market Value )  Remove (at Homeowner , Market Value )  Remove (at Homeowner , Market Value )  Remove (at Homeowner , Market Value )  Remove (at Homeowner , Market Value )  |   |
| Section   Remove (at   Homeowner   Market   Remove (at   Homeowner   Market   Remove (at   Homeowner   Market   Remove (at   Homeowner   Market   Remove (at   Homeowner   Market   Remove (at   Homeowner   Market   Homeowner   Market   Remove (at   Homeowner   Market   Homeowner   Market   Applies   O.68   |   |
| Remove (at renewal), Yes Value Does Not Apply 0.80  Elite , Extended, Golden Blanket , Homeowner , Market Value Does Not Apply 0.80  Elite , Extended, Golden Blanket , Homeowner , Market Value Applies 0.68  Future (add at renewal), No Does Not Apply 0.93  Remove (at Homeowner , Market Value Does Not Apply 0.93  Not(Elite , Extended, Golden Blanket , Homeowner , Market Value ) Does Not Apply 0.93  Future (add at renewal), Yes Value ) Does Not Apply 0.93  Future (add at renewal), No Applies 0.78  Remove (at Homeowner , Market Value ) Applies 0.78  Remove (at Homeowner , Market Value ) Applies 0.78  Remove (at renewal), Yes Value ) Applies 0.78  Elite , Extended, Golden Blanket , Homeowner , Market Value ) Applies 0.78  Elite , Extended, Golden Blanket , Homeowner , Market Value ) Applies 0.78  | ) |
| Remove (at renewal), Yes Value Does Not Apply 0.80    Remove (at renewal), Yes Value Does Not Apply 0.80   Remove (at renewal), Yes Value Applies 0.68   Remove (at renewal), Yes Value Applies 0.68   Remove (at renewal), No Does Not Apply 0.93   Remove (at renewal), No Does Not Apply 0.93   Not(Elite , Extended, Golden Blanket , Homeowner , Market Value ) Does Not Apply 0.93   Remove (at renewal), Yes Value ) Does Not Apply 0.93   Future (add at renewal), No Applies 0.78   Remove (at renewal), No Applies 0.78   Remove (at renewal), Yes Value ) Applies 0.78   Remove (at renewal), Yes Value ) Applies 0.78   Remove (at renewal), Yes Value ) Applies 0.78   Remove (at renewal), Yes Value ) Applies 0.78   Remove (at renewal), Yes Value ) Applies 0.78   Remove (at renewal), Yes Value ) Applies 0.78  | ) |
| 806-900   renewal), Yes   Value   Does Not Apply   0.80  | ) |
| Elite , Extended, Golden Blanket , Homeowner , Market Value Applies 0.68  Future (add at renewal), No Does Not Apply 0.93  Remove (at Homeowner , Market Value Applies 0.68  Future (add at renewal), No Does Not Apply 0.93  Remove (at Homeowner , Market Value Does Not Apply 0.93  Future (add at renewal), Yes Value Does Not Apply 0.93  Future (add at renewal), No Applies 0.78  Remove (at Homeowner , Market Value Applies 0.78  Remove (at Homeowner , Market Value Applies 0.78  Remove (at Homeowner , Market Value Applies 0.78  Elite , Extended, Golden Blanket , Homeowner , Market Value Applies 0.78  Elite , Extended, Golden Blanket , Homeowner , Market Value Applies 0.78  | ) |
| Golden Blanket , Homeowner , Market Value  723-805  Future (add at renewal), No  Not(Elite , Extended, Golden Blanket , Homeowner , Market Value  Not(Elite , Extended, Golden Blanket , Homeowner , Market Value )  Does Not Apply  0.93  Not(Elite , Extended, Golden Blanket , Homeowner , Market Value )  Not(Elite , Extended, Golden Blanket , Homeowner , Market Value )  Not(Elite , Extended, Golden Blanket , Homeowner , Market Value )  Not(Elite , Extended, Golden Blanket , Homeowner , Market Value )  Not(Elite , Extended, Golden Blanket , Homeowner , Market Value )  Not(Elite , Extended, Golden Blanket , Homeowner , Market Value )  Not(Elite , Extended, Golden Blanket , Homeowner , Market Value )  Not(Elite , Extended, Golden Blanket , Homeowner , Market Value )  Not(Elite , Extended, Golden Blanket , Homeowner , Market Value )  Not(Elite , Extended, Golden Blanket , Homeowner , Market Value )  Not(Elite , Extended, Golden Blanket , Homeowner , Market Value )  Not(Elite , Extended, Golden Blanket , Homeowner , Market Value )  Not(Elite , Extended, Golden Blanket , Homeowner , Market Value )  Not(Elite , Extended, Golden Blanket , Homeowner , Market Value )  Not(Elite , Extended, Golden Blanket , Homeowner , Market Value )  Not(Elite , Extended, Golden Blanket , Homeowner , Market Value )  |   |
| Remove (at renewal), Yes Value Applies 0.68  Future (add at renewal), No Does Not Apply 0.93  Not(Elite, Extended, Golden Blanket, Homeowner, Market Value) Does Not Apply 0.93  Future (add at renewal), Yes Value) Does Not Apply 0.93  Future (add at renewal), No Applies 0.78  Remove (at Homeowner, Market Value) Applies 0.78  Remove (at Homeowner, Market Homeowner, Market Value) Applies 0.78  Remove (at Homeowner, Market Value) Applies 0.78  Elite, Extended, Golden Blanket, Homeowner, Market Value) Applies 0.78   |   |
| 806-900 renewal), Yes Value Applies 0.68  Future (add at renewal), No Does Not Apply 0.93  Not(Elite , Extended, Golden Blanket , Homeowner , Market Value )  Future (add at renewal), Yes Value )  Puture (add at renewal), No Applies 0.78  Remove (at Homeowner , Market Value )  Not(Elite , Extended, Golden Blanket , Homeowner , Market Value )  Remove (at Homeowner , Market Value )  Remove (at Homeowner , Market Value )  Remove (at Homeowner , Market Value )  Remove (at Homeowner , Market Value )  Elite , Extended,  |   |
| Future (add at renewal), No  Poes Not Apply  Not(Elite, Extended, Golden Blanket, Homeowner, Market value)  Puture (add at renewal), Yes  Future (add at renewal), No  Puture (add at renewal), No  Not(Elite, Extended, Golden Blanket, Homeowner, Market value)  Not(Elite, Extended, Golden Blanket, Homeowner, Market value)  Remove (at Homeowner, Market value)  Remove (at Homeowner, Market value)  Remove (at Homeowner, Market value)  Elite, Extended,  Elite, Extended,  | 3 |
| 723-805 renewal), No Does Not Apply 0.93  Remove (at Homeowner, Market Value)  Future (add at renewal), No Applies 0.78  Remove (at Homeowner, Market Value)  Future (add at renewal), No Applies 0.78  Remove (at Homeowner, Market Value)  Remove (at Homeowner, Market Value)  Remove (at Homeowner, Market Value)  Future (add at renewal), No Applies 0.78  Remove (at Homeowner, Market Value)  Elite, Extended,   | , |
| Remove (at renewal), Yes Value )  Puture (add at renewal), No  Remove (at Homeowner, Market Value )  Puture (add at renewal), No  Not(Elite, Extended, Golden Blanket, Homeowner, Market Homeowner, Market Value)  Remove (at Homeowner, Market Value)  Remove (at Homeowner, Market Value)  Elite, Extended,  Elite, Extended,  | 3 |
| Remove (at renewal), Yes Value )  Puture (add at renewal), No  Puture (add at renewal), No  Not(Elite, Extended, Golden Blanket, Homeowner, Market renewal), No  Remove (at Homeowner, Market renewal), Yes Value )  Applies  0.78  Remove (at Homeowner, Market renewal), Yes Value )  Elite, Extended,   |   |
| Remove (at renewal), Yes Value )  Puture (add at renewal), No  Puture (add at renewal), No  Not(Elite, Extended, Golden Blanket, Homeowner, Market renewal), Yes  Not(Elite, Extended, Golden Blanket, Homeowner, Market renewal), Yes  Puture (add at renewal), No  Not(Elite, Extended, Golden Blanket, Homeowner, Market renewal), Yes  Elite, Extended,  |   |
| Future (add at renewal), No Applies 0.78  Not(Elite, Extended, Golden Blanket, Homeowner, Market renewal), Yes Value) Applies 0.78  Elite, Extended,   |   |
| 723-805 renewal), No Applies 0.78    Not(Elite, Extended, Golden Blanket, Homeowner, Market renewal), Yes Value) Applies 0.78   Elite, Extended, Golden Blanket, Homeowner, Market renewal, Yes Value) Applies 0.78  | 3 |
| Not(Elite , Extended, Golden Blanket , Homeowner , Market 723-805 renewal), Yes Value ) Applies 0.78   |   |
| Golden Blanket , Remove (at Homeowner , Market renewal), Yes Value ) Applies 0.78  | } |
| Remove (at Homeowner, Market 723-805 renewal), Yes Value) Applies 0.78   |   |
| 723-805 renewal), Yes Value ) Applies 0.78   |   |
| Elite , Extended,  |   |
|  | 5 |
|  |   |
| Golden Blanket , Remove (at Homeowner , Market   |   |
| 723-805 renewal), Yes Value Does Not Apply 0.80  | ) |
| Elite , Extended,  |   |
| Golden Blanket,  |   |
| Remove (at Homeowner , Market  |   |
| 723-805 renewal), Yes Value Applies 0.68   | 3 |
| Future (add at   |   |
| 637-722 renewal), No Does Not Apply 0.93   |   |
| Not(Elite, Extended,   | 3 |
| Golden Blanket ,   | 3 |
| Remove (at Homeowner, Market Poes Not Apply 10.03  | 3 |
| 637-722 renewal), Yes Value ) Does Not Apply 0.93  |   |
| Future (add at renewal), No Applies 0.78   |   |
| Not(Elite, Extended,   | 3 |
| Golden Blanket ,   | 3 |
| Remove (at Homeowner, Market   | 3 |
| renewal), Yes Value ) Applies 0.78   | 3 |
| Remove (at Elite , Extended,   | 3 |
| renewal), Yes Golden Blanket , Does Not Apply 0.80   | 3 |

|           | Financial Responsibility | Home and Car Discount                   | Homeowner Policy Form  |                     |                    |
|-----------|--------------------------|---|--|---------------------|--------------------|
| Sub-chart | Code                     | Code                                    | Code   | Multi Car Indicator | COMP Matrix Factor |
|           |                          |   | Homeowner , Market<br>Value  |                     |                    |
|           | 637-722                  | Remove (at renewal), Yes                | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.68               |
|           | 551-636                  | Future (add at renewal), No             |  | Does Not Apply      | 0.93               |
|           | 551-636                  | Remove (at renewal), Yes Future (add at | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.93               |
|           | 551-636                  | renewal), No                            |  | Applies             | 0.79               |
|           | 551-636                  | Remove (at renewal), Yes                | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.79               |
|           | 551-636                  | Remove (at<br>renewal), Yes             | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.81               |
|           | 551-636                  | Remove (at<br>renewal), Yes             | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.69               |
|           | 477-550                  | Future (add at renewal), No             |  | Does Not Apply      | 0.93               |
|           | 477-550                  | Remove (at renewal), Yes                | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.93               |
|           | 477-550                  | Future (add at renewal), No             |  | Applies             | 0.79               |
|           | 477-550                  | Remove (at renewal), Yes                | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) |                     | 0.79               |
|           | 477-550                  | Remove (at renewal), Yes                | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.81               |
|           | 477-550                  | Remove (at<br>renewal), Yes             | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.69               |
|           | 400-476                  | Future (add at renewal), No             |  | Does Not Apply      | 0.93               |
|           | 400-476                  | Remove (at<br>renewal), Yes             | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.93               |

|           |         |   | Homeowner Policy Form  |                                |                    |
|-----------|---------|---|--|--------------------------------|--------------------|
| Sub-chart | Code    | Code                                    | Code   | Multi Car Indicator            | COMP Matrix Factor |
|           | 400-476 | Future (add at renewal), No             |  | Applies                        | 0.79               |
|           | 400-476 | Remove (at renewal), Yes                | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies                        | 0.79               |
|           | 400-476 | Remove (at<br>renewal), Yes             | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply                 | 0.81               |
|           | 400-476 | Remove (at renewal), Yes Future (add at | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies                        | 0.69               |
|           | 333-399 | Remove (at renewal), Yes                | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply  Does Not Apply | 0.93               |
|           | 333-399 | Future (add at renewal), No             | , value )  | Applies                        | 0.79               |
|           | 333-399 | Remove (at renewal), Yes                | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies                        | 0.79               |
|           | 333-399 | Remove (at renewal), Yes                | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply                 | 0.81               |
|           | 333-399 | Remove (at renewal), Yes                | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies                        | 0.69               |
|           | 298-332 | Future (add at renewal), No             |  | Does Not Apply                 | 0.94               |
|           | 298-332 | Remove (at renewal), Yes                | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply                 | 0.94               |
|           | 298-332 | Future (add at renewal), No             |  | Applies                        | 0.79               |
|           | 298-332 | Remove (at renewal), Yes                | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies                        | 0.79               |
|           | 298-332 | Remove (at renewal), Yes                | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply                 | 0.82               |
|           | 298-332 | Remove (at renewal), Yes                | Elite , Extended,<br>Golden Blanket ,                                      | Applies                        | 0.69               |

|           | Financial Responsibility | Home and Car Discount    | Homeowner Policy Form                     | [                   |                    |
|-----------|--------------------------|--------------------------|---|---------------------|--------------------|
| Sub-chart | Code                     | Code                     | Code                                      | Multi Car Indicator | COMP Matrix Factor |
|           |                          |                          | Homeowner , Market<br>Value               |                     |                    |
|           |                          | Future (add at           | value                                     |                     |                    |
|           | 253-297                  | renewal), No             |   | Does Not Apply      | 0.94               |
|           |                          |                          | Not(Elite , Extended,                     |                     |                    |
|           |                          | Remove (at               | Golden Blanket ,<br>Homeowner , Market    |                     |                    |
|           | 253-297                  | renewal), Yes            | Value)                                    | Does Not Apply      | 0.94               |
|           | İ                        | Future (add at           | ·   |                     |                    |
|           | 253-297                  | renewal), No             |   | Applies             | 0.79               |
|           |                          |                          | Not(Elite , Extended,<br>Golden Blanket , |                     |                    |
|           |                          | Remove (at               | Homeowner, Market                         |                     |                    |
|           | 253-297                  | renewal), Yes            | Value)                                    | Applies             | 0.79               |
|           |                          |                          | Elite , Extended,                         |                     |                    |
|           |                          | Remove (at               | Golden Blanket ,<br>Homeowner , Market    |                     |                    |
|           | 253-297                  | renewal), Yes            | Value                                     | Does Not Apply      | 0.82               |
|           |                          | <u> </u>                 | Elite , Extended,                         | · · · · · ·         |                    |
|           |                          | D (-1                    | Golden Blanket,                           |                     |                    |
|           | 253-297                  | Remove (at renewal), Yes | Homeowner , Market<br>Value               | Applies             | 0.69               |
|           | 200 201                  | Future (add at           | Value                                     | приос               | 0.00               |
|           | 199-252                  | renewaÌ), No             |   | Does Not Apply      | 0.94               |
|           |                          |                          | Not(Elite, Extended,                      |                     |                    |
|           |                          | Remove (at               | Golden Blanket ,<br>Homeowner , Market    |                     |                    |
|           | 199-252                  | renewal), Yes            | Value)                                    | Does Not Apply      | 0.94               |
|           |                          | Future (add at           |   |                     |                    |
|           | 199-252                  | renewal), No             | N/=!!: =                                  | Applies             | 0.79               |
|           |                          |                          | Not(Elite , Extended,<br>Golden Blanket , |                     |                    |
|           |                          | Remove (at               | Homeowner , Market                        |                     |                    |
|           | 199-252                  | renewal), Yes            | Value )                                   | Applies             | 0.79               |
|           |                          |                          | Elite , Extended,<br>Golden Blanket ,     |                     |                    |
|           |                          | Remove (at               | Homeowner , Market                        |                     |                    |
|           | 199-252                  | renewal), Yes            | Value                                     | Does Not Apply      | 0.82               |
|           |                          |                          | Elite , Extended,                         |                     |                    |
|           |                          | Remove (at               | Golden Blanket ,<br>Homeowner , Market    |                     |                    |
|           | 199-252                  | renewal), Yes            | Value                                     | Applies             | 0.69               |
|           |                          | Future (add at           |   |                     |                    |
|           | 191-198                  | renewal), No             | <br>                                      | Does Not Apply      | 0.94               |
|           |                          |                          | Not(Elite , Extended,<br>Golden Blanket , |                     |                    |
|           |                          | Remove (at               | Homeowner, Market                         |                     |                    |
|           | 191-198                  | renewal), Yes            | Value )                                   | Does Not Apply      | 0.94               |
|           | 404.463                  | Future (add at           |   |                     | 0.70               |
|           | 191-198                  | renewal), No             | Not/Elito Estanded                        | Applies             | 0.79               |
|           | 191-198                  | Remove (at renewal), Yes | Not(Elite , Extended,<br>Golden Blanket , | Applies             | 0.79               |
| l         | 191-198                  | renewai), Yes            | Golden Blanket,                           | Applies             | 0.79               |

|                                | Financial Responsibility | Home and Car Discount                   | Homeowner Policy Form  |                     |                    |
|--------------------------------|--------------------------|---|--|---------------------|--------------------|
| Sub-chart                      | Code                     | Code                                    | Code   | Multi Car Indicator | COMP Matrix Factor |
|                                |                          |   | Homeowner , Market<br>Value )  |                     |                    |
|                                | 191-198                  | Remove (at renewal), Yes                | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.82               |
|                                |                          | Remove (at                              | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market                |                     |                    |
|                                | 191-198                  | renewal), Yes                           | Value  | Applies             | 0.69               |
|                                | 993                      | Future (add at renewal), No             |  | Does Not Apply      | 0.94               |
|                                | 993                      | Remove (at renewal), Yes                | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.94               |
|                                | 993                      | Future (add at renewal), No             |  | Applies             | 0.79               |
|                                | 993                      | Remove (at renewal), Yes                | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) |                     | 0.79               |
|                                | 993                      | Remove (at renewal), Yes                | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.82               |
|                                | 993                      | Remove (at renewal), Yes Future (add at | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.69               |
|                                | 999                      | renewal), No                            |  | Does Not Apply      | 0.94               |
|                                | 999                      | Remove (at<br>renewal), Yes             | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.94               |
|                                | 999                      | Future (add at renewal), No             |  | Applies             | 0.79               |
|                                | 999                      | Remove (at<br>renewal), Yes             | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.79               |
|                                | 999                      | Remove (at<br>renewal), Yes             | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.81               |
|                                | 999                      | Remove (at renewal), Yes                | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.69               |
| Rated Threshold O<br>(<=25/50) | 901-992                  | Future (add at<br>renewal), No          |  | Does Not Apply      | 0.98               |

|           | Financial Responsibility | Home and Car Discount                 | Homeowner Policy Form                     |   |                    |
|-----------|--------------------------|---------------------------------------|---|---|--------------------|
| Sub-chart | Code                     | Code                                  | Code                                      | Multi Car Indicator                               | COMP Matrix Factor |
|           |                          |                                       | Not(Elite , Extended,                     |   |                    |
|           |                          | Pomovo (at                            | Golden Blanket ,<br>Homeowner , Market    |   |                    |
|           | 901-992                  | Remove (at renewal), Yes              | Value)                                    | Does Not Apply                                    | 0.98               |
|           | 001 002                  | Future (add at                        | raido )                                   | Dood Hot Apply                                    | 0.00               |
|           | 901-992                  | renewal), No                          |   | Applies   | 0.84               |
|           |                          |                                       | Not(Elite , Extended,                     |   |                    |
|           |                          | _                                     | Golden Blanket,                           |   |                    |
|           | 004 002                  | Remove (at                            | Homeowner , Market<br>Value )             |   | 0.04               |
|           | 901-992                  | renewal), Yes                         | Elite , Extended,                         | Applies   | 0.84               |
|           |                          |                                       | Golden Blanket,                           |   |                    |
|           |                          | Remove (at                            | Homeowner , Market                        |   |                    |
|           | 901-992                  | renewal), Yes                         | Value                                     | Does Not Apply                                    | 0.84               |
|           |                          |                                       | Elite , Extended,                         |   |                    |
|           |                          |                                       | Golden Blanket ,                          |   |                    |
|           | 004.000                  | Remove (at                            | Homeowner, Market                         |   | 0.70               |
|           | 901-992                  | renewal), Yes                         | Value                                     | Applies   | 0.72               |
|           | 806-900                  | Future (add at renewal), No           |   | Does Not Apply                                    | 0.98               |
|           | 000-300                  | ionewaij, No                          | Not(Elite , Extended,                     | Does Not Apply                                    | 0.30               |
|           |                          |                                       | Golden Blanket,                           |   |                    |
|           |                          | Remove (at                            | Homeowner , Market                        |   |                    |
|           | 806-900                  | renewal), Yes                         | Value)                                    | Does Not Apply                                    | 0.98               |
|           |                          | Future (add at                        |   |   |                    |
|           | 806-900                  | renewal), No                          |   | Applies   | 0.84               |
|           |                          |                                       | Not(Elite, Extended,                      |   |                    |
|           |                          | Remove (at                            | Golden Blanket,                           |   |                    |
|           | 806-900                  | renewal), Yes                         | Homeowner , Market<br>Value )             | Applies   | 0.84               |
|           | 000 000                  | ronowally, roo                        | Elite , Extended,                         | , тррноо  | 0.01               |
|           |                          |                                       | Golden Blanket,                           |   |                    |
|           |                          | Remove (at                            | Homeowner, Market                         |   |                    |
|           | 806-900                  | renewal), Yes                         | Value                                     | Does Not Apply                                    | 0.84               |
|           |                          |                                       | Elite , Extended,                         |   |                    |
|           |                          | Domayo (st                            | Golden Blanket,                           |   |                    |
|           | 806-900                  | Remove (at renewal), Yes              | Homeowner , Market<br>Value               | Applies   | 0.72               |
|           | 000 000                  | Future (add at                        | · alao                                    | 7 1201100   | J.12               |
|           | 723-805                  | renewal), No                          |   | Does Not Apply                                    | 0.98               |
|           |                          | , , , , , , , , , , , , , , , , , , , | Not(Elite , Extended,                     |   |                    |
|           |                          |                                       | Golden Blanket,                           |   |                    |
|           |                          | Remove (at                            | Homeowner , Market                        |   |                    |
|           | 723-805                  | renewal), Yes                         | Value )                                   | Does Not Apply                                    | 0.98               |
|           | 700 005                  | Future (add at                        |   | Amplias   | 0.04               |
|           | 723-805                  | renewal), No                          | Nica/Clia - Co. 1 1                       | Applies   | 0.84               |
|           |                          |                                       | Not(Elite , Extended,<br>Golden Blanket , |   |                    |
|           |                          | Remove (at                            | Homeowner , Market                        |   |                    |
|           | 723-805                  | renewal), Yes                         | Value)                                    | Applies   | 0.84               |
|           |                          | Remove (at                            | Elite , Extended,                         | <del>' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' </del> |                    |
|           | 723-805                  | renewal), Yes                         | Golden Blanket,                           | Does Not Apply                                    | 0.84               |
| I         | 1                        | · "                                   | ·   | '''   |                    |

|           | Financial Responsibility | Home and Car Discount                         | Homeowner Policy Form  |                     |                    |
|-----------|--------------------------|---|--|---------------------|--------------------|
| Sub-chart | Code                     | Code  | Code   | Multi Car Indicator | COMP Matrix Factor |
|           |                          |   | Homeowner , Market<br>Value  |                     |                    |
|           | 723-805                  | Remove (at renewal), Yes                      | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.72               |
|           | 637-722                  | Future (add at renewal), No                   |  | Does Not Apply      | 0.98               |
|           | 637-722                  | Remove (at<br>renewal), Yes<br>Future (add at | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.98               |
|           | 637-722                  | renewal), No                                  |  | Applies             | 0.84               |
|           | 637-722                  | Remove (at<br>renewal), Yes                   | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.84               |
|           | 637-722                  | Remove (at renewal), Yes                      | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.84               |
|           | 637-722                  | Remove (at renewal), Yes                      | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.72               |
|           | 551-636                  | Future (add at renewal), No                   |  | Does Not Apply      | 0.99               |
|           | 551-636                  | Remove (at renewal), Yes                      | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.99               |
|           | 551-636                  | Future (add at renewal), No                   |  | Applies             | 0.85               |
|           | 551-636                  | Remove (at renewal), Yes                      | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.85               |
|           | 551-636                  | Remove (at renewal), Yes                      | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.84               |
|           | 551-636                  | Remove (at renewal), Yes                      | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.73               |
|           | 477-550                  | Future (add at renewal), No                   |  | Does Not Apply      | 0.99               |
|           | 477-550                  | Remove (at<br>renewal), Yes                   | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.99               |

|           | Financial Responsibility | Home and Car Discount    | Homeowner Policy Form                  |                     |                    |
|-----------|--------------------------|--------------------------|--|---------------------|--------------------|
| Sub-chart | Code                     | Code                     | Code                                   | Multi Car Indicator | COMP Matrix Factor |
|           |                          | Future (add at           |  |                     |                    |
|           | 477-550                  | renewal), No             |  | Applies             | 0.85               |
|           |                          |                          | Not(Elite , Extended, Golden Blanket , |                     |                    |
|           |                          | Remove (at               | Homeowner, Market                      |                     |                    |
|           | 477-550                  | renewal), Yes            | Value)                                 | Applies             | 0.85               |
|           |                          | <i>"</i>                 | Elite , Extended,                      |                     |                    |
|           |                          |                          | Golden Blanket,                        |                     |                    |
|           |                          | Remove (at               | Homeowner , Market                     |                     |                    |
|           | 477-550                  | renewal), Yes            | Value                                  | Does Not Apply      | 0.84               |
|           |                          |                          | Elite , Extended,                      |                     |                    |
|           |                          | Domayo (at               | Golden Blanket,                        |                     |                    |
|           | 477-550                  | Remove (at renewal), Yes | Homeowner , Market<br>Value            | Applies             | 0.73               |
|           | 177 000                  | Future (add at           | vaido                                  | пррисс              | 0.70               |
|           | 400-476                  | renewal), No             |  | Does Not Apply      | 0.99               |
|           |                          | ,                        | Not(Elite , Extended,                  | 11.                 |                    |
|           |                          |                          | Golden Blanket,                        |                     |                    |
|           |                          | Remove (at               | Homeowner, Market                      |                     |                    |
|           | 400-476                  | renewal), Yes            | Value )                                | Does Not Apply      | 0.99               |
|           | 400.470                  | Future (add at           |  | A 1'                | 0.05               |
|           | 400-476                  | renewal), No             | Not/Clita Cytomalad                    | Applies             | 0.85               |
|           |                          |                          | Not(Elite , Extended, Golden Blanket , |                     |                    |
|           |                          | Remove (at               | Homeowner, Market                      |                     |                    |
|           | 400-476                  | renewal), Yes            | Value)                                 | Applies             | 0.85               |
|           |                          |                          | Elite , Extended,                      |                     |                    |
|           |                          |                          | Golden Blanket,                        |                     |                    |
|           | 400.470                  | Remove (at               | Homeowner, Market                      |                     | 0.04               |
|           | 400-476                  | renewal), Yes            | Value                                  | Does Not Apply      | 0.84               |
|           |                          |                          | Elite , Extended,<br>Golden Blanket ,  |                     |                    |
|           |                          | Remove (at               | Homeowner, Market                      |                     |                    |
|           | 400-476                  | renewal), Yes            | Value                                  | Applies             | 0.73               |
|           |                          | Future (add at           | ì                                      |                     |                    |
|           | 333-399                  | renewal), No             |  | Does Not Apply      | 0.99               |
|           |                          |                          | Not(Elite , Extended,                  |                     |                    |
|           |                          | D / /                    | Golden Blanket,                        |                     |                    |
|           | 333-399                  | Remove (at renewal), Yes | Homeowner , Market<br>Value )          | Does Not Apply      | 0.99               |
|           | 000-000                  | Future (add at           | value j                                | 2000 NOT Apply      | 0.00               |
|           | 333-399                  | renewal), No             |  | Applies             | 0.85               |
|           |                          |                          | Not(Elite , Extended,                  | 11                  |                    |
|           |                          |                          | Golden Blanket,                        |                     |                    |
|           |                          | Remove (at               | Homeowner, Market                      |                     |                    |
|           | 333-399                  | renewal), Yes            | Value)                                 | Applies             | 0.85               |
|           |                          |                          | Elite , Extended,                      |                     |                    |
|           |                          | Remove (at               | Golden Blanket ,<br>Homeowner , Market |                     |                    |
|           | 333-399                  | renewal), Yes            | Value                                  | Does Not Apply      | 0.84               |
|           | 110000                   | Remove (at               | Elite , Extended,                      |                     |                    |
|           | 333-399                  | renewal), Yes            | Golden Blanket,                        | Applies             | 0.73               |
| ı         | •                        | • "                      | • ′                                    | • • •               |                    |

|           | Financial Responsibility | Home and Car Discount          | Homeowner Policy Form  |                     |                    |
|-----------|--------------------------|--------------------------------|--|---------------------|--------------------|
| Sub-chart | Code                     | Code                           | Code   | Multi Car Indicator | COMP Matrix Factor |
|           |                          |                                | Homeowner , Market<br>Value  |                     |                    |
|           |                          | Future (add at                 |  |                     |                    |
|           | 298-332                  | renewal), No                   |  | Does Not Apply      | 1.00               |
|           | 298-332                  | Remove (at renewal), Yes       | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 1.00               |
|           | 298-332                  | Future (add at renewal), No    |  | Applies             | 0.86               |
|           | 298-332                  | Remove (at renewal), Yes       | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) |                     | 0.86               |
|           | 298-332                  | Remove (at renewal), Yes       | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.85               |
|           | 298-332                  | Remove (at<br>renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.74               |
|           | 253-297                  | Future (add at renewal), No    |  | Does Not Apply      | 1.00               |
|           | 253-297                  | Remove (at renewal), Yes       | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 1.00               |
|           | 253-297                  | Future (add at renewal), No    |  | Applies             | 0.86               |
|           | 253-297                  | Remove (at renewal), Yes       | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.86               |
|           | 253-297                  | Remove (at renewal), Yes       | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       |                     | 0.85               |
|           | 253-297                  | Remove (at renewal), Yes       | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.74               |
|           | 199-252                  | Future (add at<br>renewal), No |  | Does Not Apply      | 1.00               |
|           | 199-252                  | Remove (at renewal), Yes       | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 1.00               |
|           | 199-252                  | Future (add at<br>renewal), No |  | Applies             | 0.86               |
|           | 199-252                  | Remove (at renewal), Yes       | Not(Elite , Extended,<br>Golden Blanket ,                                  | Applies             | 0.86               |

| Sub-chart | Financial Responsibility Code | Home and Car Discount       | Homeowner Policy Form  | Multi Car Indicator | COMP Matrix Factor |
|-----------|-------------------------------|-----------------------------|--|---------------------|--------------------|
| Sub-chart | Code                          | Code                        | Homeowner , Market<br>Value )  |                     | COMP Matrix Pactor |
|           | 199-252                       | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.85               |
|           | 199-252                       | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       |                     | 0.74               |
|           | 191-198                       | Future (add at renewal), No |  | Does Not Apply      | 1.00               |
|           | 191-198                       | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) |                     | 1.00               |
|           | 191-198                       | renewal), No                |  | Applies             | 0.86               |
|           | 191-198                       | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.86               |
|           | 191-198                       | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.85               |
|           | 191-198                       | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.74               |
|           | 993                           | Future (add at renewal), No |  | Does Not Apply      | 1.00               |
|           | 993                           | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 1.00               |
|           | 993                           | Future (add at renewal), No |  | Applies             | 0.86               |
|           | 993                           | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) |                     | 0.86               |
|           | 993                           | Remove (at<br>renewal), Yes | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.85               |
|           | 993                           | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.74               |
|           | 999                           | Future (add at renewal), No |  | Does Not Apply      | 1.00               |

|           |      |                | Homeowner Policy Form |                     |                    |
|-----------|------|----------------|-----------------------|---------------------|--------------------|
| Sub-chart | Code | Code           | Code                  | Multi Car Indicator | COMP Matrix Factor |
|           |      |                | Not(Elite , Extended, |                     |                    |
|           |      |                | Golden Blanket,       |                     |                    |
|           |      | Remove (at     | Homeowner, Market     |                     |                    |
|           | 999  | renewal), Yes  | Value )               | Does Not Apply      | 1.00               |
|           |      | Future (add at |                       |                     |                    |
|           | 999  | renewal), No   |                       | Applies             | 0.85               |
|           |      |                | Not(Elite , Extended, |                     |                    |
|           |      |                | Golden Blanket,       |                     |                    |
|           |      | Remove (at     | Homeowner, Market     |                     |                    |
|           | 999  | renewal), Yes  | Value )               | Applies             | 0.85               |
|           |      |                | Elite , Extended,     |                     |                    |
|           |      |                | Golden Blanket,       |                     |                    |
|           |      | Remove (at     | Homeowner, Market     |                     |                    |
|           | 999  | renewal), Yes  | Value                 | Does Not Apply      | 0.85               |
|           |      |                | Elite , Extended,     |                     |                    |
|           |      |                | Golden Blanket,       |                     |                    |
|           |      | Remove (at     | Homeowner, Market     |                     |                    |
|           | 999  | renewal), Yes  | Value                 | Applies             | 0.74               |

## RP03TM15: MDCL MP Matrix Factor \*\*

Effective Date: MAR-23-2013

| Sub-chart - High Level                   | Rated Threshold            |
|--|----------------------------|
| Rated Threshold G                        | G ( Greater Than =100/300) |
| Rated Threshold H or K (>25/50,<100/300) | Н, К                       |
| Rated Threshold O (<=25/50)              | O ( Less Than = 25/50 )    |

|                   |         |                             | Homeowner Policy Form  |                     |                  |
|-------------------|---------|-----------------------------|--|---------------------|------------------|
| Sub-chart         | Code    | Code                        | Code   | Multi Car Indicator | MP Matrix Factor |
| Rated Threshold G | 901-992 | Future (add at renewal), No |  | Does Not Apply      | 0.87             |
|                   | 901-992 | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) |                     | 0.87             |
|                   | 901-992 | Future (add at renewal), No | ,  | Applies             | 0.75             |
|                   | 901-992 | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) |                     | 0.75             |
|                   | 901-992 | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.78             |
|                   | 901-992 | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.67             |

|           | Financial Responsibility | Home and Car Discount       | Homeowner Policy Form  |                     |                  |
|-----------|--------------------------|-----------------------------|--|---------------------|------------------|
| Sub-chart | Code                     | Code                        | Code   | Multi Car Indicator | MP Matrix Factor |
|           | 806-900                  | Future (add at renewal), No |  | Does Not Apply      | 0.87             |
|           | 806-900                  | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) |                     | 0.87             |
|           | 806-900                  | Future (add at renewal), No |  | Applies             | 0.75             |
|           | 806-900                  | Remove (at<br>renewal), Yes | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.75             |
|           | 806-900                  | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.78             |
|           | 806-900                  | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.67             |
|           | 723-805                  | Future (add at renewal), No |  | Does Not Apply      | 0.87             |
|           | 723-805                  | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.87             |
|           | 723-805                  | Future (add at renewal), No |  | Applies             | 0.75             |
|           | 723-805                  | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.75             |
|           | 723-805                  | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       |                     | 0.78             |
|           | 723-805                  | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.67             |
|           | 637-722                  | Future (add at renewal), No |  | Does Not Apply      | 0.87             |
|           | 637-722                  | Remove (at<br>renewal), Yes | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.87             |
|           | 637-722                  | Future (add at renewal), No |  | Applies             | 0.75             |
|           | 637-722                  | Remove (at<br>renewal), Yes | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.75             |

|           | Financial Respons | ibility Home and Car Discou | ınt Homeowner Policy Form  |                     |                  |
|-----------|-------------------|-----------------------------|--|---------------------|------------------|
| Sub-chart | Code              | Code                        | Code   | Multi Car Indicator | MP Matrix Factor |
|           | 637-722           | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.78             |
|           |                   | Remove (at                  | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market                |                     |                  |
|           | 637-722           | renewal), Yes               | Value  | Applies             | 0.67             |
|           | 551-636           | Future (add at renewal), No |  | Does Not Apply      | 0.88             |
|           | 551-636           | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.88             |
|           | 551-636           | Future (add at renewal), No |  | Applies             | 0.76             |
|           | 551-636           | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) |                     | 0.76             |
|           | 551-636           | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       |                     | 0.79             |
|           | 551-636           | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.67             |
|           | 477-550           | Future (add at renewal), No |  | Does Not Apply      | 0.88             |
|           | 477-550           | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.88             |
|           | 477-550           | Future (add at renewal), No |  | Applies             | 0.76             |
|           | 477-550           | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) |                     | 0.76             |
|           | 477-550           | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       |                     | 0.79             |
|           | 477-550           | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.67             |
|           | 400-476           | Future (add at renewal), No |  | Does Not Apply      | 0.88             |
|           | 400-476           | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,                                  | Does Not Apply      | 0.88             |

|           |         |                             | Homeowner Policy Form                     |                     |                  |
|-----------|---------|-----------------------------|---|---------------------|------------------|
| Sub-chart | Code    | Code                        | Code                                      | Multi Car Indicator | MP Matrix Factor |
|           |         |                             | Homeowner , Market<br>Value )             |                     |                  |
|           |         | Future (add at              | r and o                                   |                     |                  |
|           | 400-476 | renewal), No                |   | Applies             | 0.76             |
|           |         |                             | Not(Elite , Extended,                     |                     |                  |
|           |         | Domovio (at                 | Golden Blanket ,<br>Homeowner , Market    |                     |                  |
|           | 400-476 | Remove (at renewal), Yes    | Value)                                    | Applies             | 0.76             |
|           | 1.000   |                             | Elite , Extended,                         |                     | 00               |
|           |         |                             | Golden Blanket,                           |                     |                  |
|           | 400.470 | Remove (at                  | Homeowner, Market                         |                     | 0.70             |
|           | 400-476 | renewal), Yes               | Value                                     | Does Not Apply      | 0.79             |
|           |         |                             | Elite , Extended,<br>Golden Blanket ,     |                     |                  |
|           |         | Remove (at                  | Homeowner , Market                        |                     |                  |
|           | 400-476 | renewal), Yes               | Value                                     | Applies             | 0.67             |
|           |         | Future (add at              |   |                     |                  |
|           | 333-399 | renewal), No                | N/=!!: =                                  | Does Not Apply      | 0.88             |
|           |         |                             | Not(Elite , Extended,<br>Golden Blanket , |                     |                  |
|           |         | Remove (at                  | Homeowner, Market                         |                     |                  |
|           | 333-399 | renewal), Yes               | Value )                                   | Does Not Apply      | 0.88             |
|           |         | Future (add at              |   |                     |                  |
|           | 333-399 | renewal), No                |   | Applies             | 0.76             |
|           |         |                             | Not(Elite , Extended,<br>Golden Blanket , |                     |                  |
|           |         | Remove (at                  | Homeowner, Market                         |                     |                  |
|           | 333-399 | renewal), Yes               | Value)                                    | Applies             | 0.76             |
|           |         |                             | Elite , Extended,                         |                     |                  |
|           |         |                             | Golden Blanket,                           |                     |                  |
|           | 333-399 | Remove (at renewal), Yes    | Homeowner , Market<br>Value               | Does Not Apply      | 0.79             |
|           | 000-099 | renewally, res              | Elite , Extended,                         | Does Not Apply      | 0.73             |
|           |         |                             | Golden Blanket,                           |                     |                  |
|           |         | Remove (at                  | Homeowner , Market                        |                     |                  |
|           | 333-399 | renewal), Yes               | Value                                     | Applies             | 0.67             |
|           | 298-332 | Future (add at renewal), No |   | Does Not Apply      | 0.89             |
|           | 200-002 | ionewaij, NO                | Not(Elite , Extended,                     | Does Not Apply      | 0.00             |
|           |         |                             | Golden Blanket,                           |                     |                  |
|           |         | Remove (at                  | Homeowner, Market                         |                     |                  |
|           | 298-332 | renewal), Yes               | Value )                                   | Does Not Apply      | 0.89             |
|           | 200 222 | Future (add at              |   | Applies             | 0.79             |
|           | 298-332 | renewal), No                | Not(Elite , Extended,                     | Applies             | 0.78             |
|           |         |                             | Golden Blanket,                           |                     |                  |
|           |         | Remove (at                  | Homeowner , Market                        |                     |                  |
|           | 298-332 | renewal), Yes               | Value )                                   | Applies             | 0.78             |
|           |         |                             | Elite , Extended,                         |                     |                  |
|           |         | Pomovo (ot                  | Golden Blanket ,                          |                     |                  |
|           | 298-332 | Remove (at renewal), Yes    | Homeowner , Market<br>Value               | Does Not Apply      | 0.79             |
|           | 200 002 | ionowaij, 163               | value                                     | Poos Not Apply      | 0.70             |

|           | Financial Responsibility | Home and Car Discount                 | Homeowner Policy Form                     |                     |                  |
|-----------|--------------------------|---------------------------------------|---|---------------------|------------------|
| Sub-chart | Code                     | Code                                  | Code                                      | Multi Car Indicator | MP Matrix Factor |
|           |                          |                                       | Elite , Extended,                         |                     |                  |
|           |                          |                                       | Golden Blanket,                           |                     |                  |
|           |                          | Remove (at                            | Homeowner, Market                         |                     |                  |
|           | 298-332                  | renewal), Yes                         | Value                                     | Applies             | 0.68             |
|           | 050 007                  | Future (add at                        |   | <b>.</b>            | 0.00             |
|           | 253-297                  | renewal), No                          |   | Does Not Apply      | 0.89             |
|           |                          |                                       | Not(Elite , Extended,                     |                     |                  |
|           |                          | D / - /                               | Golden Blanket,                           |                     |                  |
|           | 253-297                  | Remove (at renewal), Yes              | Homeowner , Market<br>Value )             |                     | 0.89             |
|           | 255-297                  |                                       | value )                                   | Does Not Apply      | 0.09             |
|           | 252 207                  | Future (add at                        |   | Annlina             | 0.70             |
|           | 253-297                  | renewal), No                          |   | Applies             | 0.78             |
|           |                          |                                       | Not(Elite , Extended,                     |                     |                  |
|           |                          | Domovo (ot                            | Golden Blanket,                           |                     |                  |
|           | 253-297                  | Remove (at renewal), Yes              | Homeowner , Market<br>Value )             | Applies             | 0.78             |
|           | 200-281                  | i ci icwaij, 165                      | · ·                                       | \_hhiig2            | 0.76             |
|           |                          |                                       | Elite , Extended,                         |                     |                  |
|           |                          | Remove (at                            | Golden Blanket ,<br>Homeowner , Market    |                     |                  |
|           | 253-297                  | renewal), Yes                         | Nalue                                     | Does Not Apply      | 0.79             |
|           | 255-291                  | i enewai), res                        |   | Does Not Apply      | 0.79             |
|           |                          |                                       | Elite , Extended,                         |                     |                  |
|           |                          | Remove (at                            | Golden Blanket ,<br>Homeowner , Market    |                     |                  |
|           | 253-297                  | renewal), Yes                         | Value                                     | Applies             | 0.68             |
|           | 255-291                  | · · · · · · · · · · · · · · · · · · · | value                                     | Applies             | 0.00             |
|           | 199-252                  | Future (add at renewal), No           |   | Does Not Apply      | 0.89             |
|           | 199-232                  | i enewai), ivo                        | Niet/Elite Estended                       | Does Not Apply      | 0.09             |
|           |                          |                                       | Not(Elite , Extended,<br>Golden Blanket , |                     |                  |
|           |                          | Remove (at                            | Homeowner, Market                         |                     |                  |
|           | 199-252                  | renewal), Yes                         | Value)                                    | Does Not Apply      | 0.89             |
|           | 100 202                  | Future (add at                        | value )                                   | Восотностирну       | 0.00             |
|           | 199-252                  | renewal), No                          |   | Applies             | 0.78             |
|           | 133-232                  | renewal), No                          | Not/Clita Extended                        | Дрріїез             | 0.70             |
|           |                          |                                       | Not(Elite , Extended,<br>Golden Blanket , |                     |                  |
|           |                          | Remove (at                            | Homeowner, Market                         |                     |                  |
|           | 199-252                  | renewal), Yes                         | Value)                                    | Applies             | 0.78             |
|           |                          | 12.10.113.1, 100                      | Elite , Extended,                         | P.1.00              |                  |
|           |                          |                                       | Golden Blanket,                           |                     |                  |
|           |                          | Remove (at                            | Homeowner, Market                         |                     |                  |
|           | 199-252                  | renewal), Yes                         | Value                                     | Does Not Apply      | 0.79             |
|           |                          | ,,                                    | Elite , Extended,                         | - 117               |                  |
|           |                          |                                       | Golden Blanket,                           |                     |                  |
|           |                          | Remove (at                            | Homeowner, Market                         |                     |                  |
|           | 199-252                  | renewal), Yes                         | Value                                     | Applies             | 0.68             |
|           |                          | Future (add at                        |   |                     |                  |
|           | 191-198                  | renewal), No                          |   | Does Not Apply      | 0.89             |
|           |                          | ,, -                                  | Not(Elite , Extended,                     |                     |                  |
|           |                          |                                       | Golden Blanket,                           |                     |                  |
|           |                          | Remove (at                            | Homeowner, Market                         |                     |                  |
|           | 191-198                  | renewal), Yes                         | Value)                                    | Does Not Apply      | 0.89             |
|           |                          | Future (add at                        | · · · · · · · · · · · · · · · · · · ·     |                     |                  |
|           |                          |                                       |   |                     |                  |

|           | Financial Respons | ibility Home and Car Discou | unt Homeowner Policy Form  |                     |                  |
|-----------|-------------------|-----------------------------|--|---------------------|------------------|
| Sub-chart | Code              | Code                        | Code   | Multi Car Indicator | MP Matrix Factor |
|           | 191-198           | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) |                     | 0.78             |
|           |                   | Remove (at                  | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market                |                     |                  |
|           | 191-198           | renewal), Yes               | Value  | Does Not Apply      | 0.79             |
|           | 191-198           | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.68             |
|           | 993               | Future (add at renewal), No |  | Does Not Apply      | 0.89             |
|           | 993               | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.89             |
|           | 993               | Future (add at renewal), No |  | Applies             | 0.78             |
|           | 993               | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.78             |
|           | 993               | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       |                     | 0.79             |
|           | 993               | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.68             |
|           | 999               | Future (add at renewal), No |  | Does Not Apply      | 0.89             |
|           | 999               | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) |                     | 0.89             |
|           | 999               | Future (add at renewal), No |  | Applies             | 0.78             |
|           | 999               | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.78             |
|           | 999               | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.79             |
|           | 999               | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.68             |

|                        | Financial Responsibility | Home and Car Discount                 | Homeowner Policy Form                     |                     |                  |
|------------------------|--------------------------|---------------------------------------|---|---------------------|------------------|
| Sub-chart              | Code                     | Code                                  | Code                                      | Multi Car Indicator | MP Matrix Factor |
| Rated Threshold H or K |                          | Future (add at                        |   |                     |                  |
| (>25/50,<100/300)      | 901-992                  | renewal), No                          | Nat/Elita Entandad                        | Does Not Apply      | 0.92             |
|                        |                          |                                       | Not(Elite , Extended,<br>Golden Blanket , |                     |                  |
|                        |                          | Remove (at                            | Homeowner, Market                         |                     |                  |
|                        | 901-992                  | renewal), Yes                         | Value )                                   | Does Not Apply      | 0.92             |
|                        |                          | Future (add at                        |   |                     |                  |
|                        | 901-992                  | renewal), No                          |   | Applies             | 0.80             |
|                        |                          |                                       | Not(Elite , Extended,                     |                     |                  |
|                        |                          | Remove (at                            | Golden Blanket ,<br>Homeowner , Market    |                     |                  |
|                        | 901-992                  | renewal), Yes                         | Value)                                    | Applies             | 0.80             |
|                        |                          | ,,                                    | Elite , Extended,                         |                     |                  |
|                        |                          |                                       | Golden Blanket,                           |                     |                  |
|                        |                          | Remove (at                            | Homeowner , Market                        |                     |                  |
|                        | 901-992                  | renewal), Yes                         | Value                                     | Does Not Apply      | 0.80             |
|                        |                          |                                       | Elite , Extended,<br>Golden Blanket ,     |                     |                  |
|                        |                          | Remove (at                            | Homeowner , Market                        |                     |                  |
|                        | 901-992                  | renewal), Yes                         | Value                                     | Applies             | 0.68             |
|                        | 1                        | Future (add at                        |   |                     |                  |
|                        | 806-900                  | renewal), No                          |   | Does Not Apply      | 0.92             |
|                        |                          |                                       | Not(Elite , Extended,                     |                     |                  |
|                        |                          | D (-4                                 | Golden Blanket,                           |                     |                  |
|                        | 806-900                  | Remove (at renewal), Yes              | Homeowner , Market<br>Value )             | Does Not Apply      | 0.92             |
|                        | 000-300                  | Future (add at                        | value )                                   | Does Not Apply      | 0.32             |
|                        | 806-900                  | renewal), No                          |   | Applies             | 0.80             |
|                        |                          | ,,                                    | Not(Elite , Extended,                     |                     |                  |
|                        |                          |                                       | Golden Blanket,                           |                     |                  |
|                        |                          | Remove (at                            | Homeowner, Market                         |                     |                  |
|                        | 806-900                  | renewal), Yes                         | Value)                                    | Applies             | 0.80             |
|                        |                          |                                       | Elite , Extended,<br>Golden Blanket ,     |                     |                  |
|                        |                          | Remove (at                            | Homeowner, Market                         |                     |                  |
|                        | 806-900                  | renewal), Yes                         | Value                                     | Does Not Apply      | 0.80             |
|                        | İ                        |                                       | Elite , Extended,                         |                     |                  |
|                        |                          |                                       | Golden Blanket,                           |                     |                  |
|                        | 906 000                  | Remove (at                            | Homeowner, Market                         |                     | 0.69             |
|                        | 806-900                  | renewal), Yes                         | Value                                     | Applies             | 0.68             |
|                        | 723-805                  | Future (add at renewal), No           |   | Does Not Apply      | 0.92             |
|                        | . 20 000                 | 101101141), 140                       | Not(Elite , Extended,                     | 2000 Hot Apply      | 0.02             |
|                        |                          |                                       | Golden Blanket,                           |                     |                  |
|                        |                          | Remove (at                            | Homeowner, Market                         |                     |                  |
|                        | 723-805                  | renewal), Yes                         | Value )                                   | Does Not Apply      | 0.92             |
|                        | 700 005                  | Future (add at                        |   | A 1'                | 0.00             |
|                        | 723-805                  | renewal), No                          | N. (/Eli)                                 | Applies             | 0.80             |
|                        |                          |                                       | Not(Elite , Extended,<br>Golden Blanket , |                     |                  |
|                        |                          | Remove (at                            | Homeowner , Market                        |                     |                  |
|                        | 723-805                  | renewal), Yes                         | Value)                                    | Applies             | 0.80             |
|                        |                          | · · · · · · · · · · · · · · · · · · · | · · · · · · · · · · · · · · · · · · ·     |                     |                  |

|           |          |  | Homeowner Policy Form                  |                     |                  |
|-----------|----------|--|--|---------------------|------------------|
| Sub-chart | Code     | Code                                   | Code                                   | Multi Car Indicator | MP Matrix Factor |
|           |          |  | Elite , Extended,                      |                     |                  |
|           |          |  | Golden Blanket,                        |                     |                  |
|           | 702 005  | Remove (at                             | Homeowner , Market                     |                     | 0.00             |
|           | 723-805  | renewal), Yes                          | Value                                  | Does Not Apply      | 0.80             |
|           |          |  | Elite , Extended,                      |                     |                  |
|           |          | Remove (at                             | Golden Blanket ,<br>Homeowner , Market |                     |                  |
|           | 723-805  | renewal), Yes                          | Value                                  | Applies             | 0.68             |
|           | 723-003  | Future (add at                         | value                                  | Дриез               | 0.00             |
|           | 637-722  | renewal), No                           |  | Does Not Apply      | 0.92             |
|           | 007 722  | ronowally, 140                         | Not(Elite , Extended,                  | Dodo Not Apply      | 0.02             |
|           |          |  | Golden Blanket,                        |                     |                  |
|           |          | Remove (at                             | Homeowner, Market                      |                     |                  |
|           | 637-722  | renewal), Yes                          | Value)                                 | Does Not Apply      | 0.92             |
|           |          | Future (add at                         | ,                                      |                     |                  |
|           | 637-722  | renewal), No                           |  | Applies             | 0.80             |
|           |          | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | Not(Elite , Extended,                  | · ·                 |                  |
|           |          |  | Golden Blanket,                        |                     |                  |
|           |          | Remove (at                             | Homeowner , Market                     |                     |                  |
|           | 637-722  | renewal), Yes                          | Value )                                | Applies             | 0.80             |
|           |          |  | Elite , Extended,                      |                     |                  |
|           |          |  | Golden Blanket,                        |                     |                  |
|           |          | Remove (at                             | Homeowner, Market                      |                     |                  |
|           | 637-722  | renewal), Yes                          | Value                                  | Does Not Apply      | 0.80             |
|           |          |  | Elite , Extended,                      |                     |                  |
|           |          |  | Golden Blanket,                        |                     |                  |
|           |          | Remove (at                             | Homeowner , Market                     |                     |                  |
|           | 637-722  | renewal), Yes                          | Value                                  | Applies             | 0.68             |
|           |          | Future (add at                         |  |                     |                  |
|           | 551-636  | renewal), No                           |  | Does Not Apply      | 0.93             |
|           |          |  | Not(Elite, Extended,                   |                     |                  |
|           |          | <b>L</b> ,                             | Golden Blanket,                        |                     |                  |
|           | FF4 000  | Remove (at                             | Homeowner, Market                      |                     | 0.00             |
|           | 551-636  | renewal), Yes                          | Value )                                | Does Not Apply      | 0.93             |
|           | FF4 000  | Future (add at                         |  | A 1'                | 0.00             |
|           | 551-636  | renewal), No                           | <br>                                   | Applies             | 0.80             |
|           |          |  | Not(Elite , Extended,                  |                     |                  |
|           |          | Domaya (at                             | Golden Blanket,                        |                     |                  |
|           | 551-636  | Remove (at renewal), Yes               | Homeowner , Market<br>Value )          | Applies             | 0.80             |
|           | 001-000  | i Gilowaij, 165                        |  | Whhiles             | 0.00             |
|           |          |  | Elite , Extended,                      |                     |                  |
|           |          | Remove (at                             | Golden Blanket ,<br>Homeowner , Market |                     |                  |
|           | 551-636  | renewal), Yes                          | Value                                  | Does Not Apply      | 0.80             |
|           | 001 000  | 101101141, 100                         | Elite , Extended,                      | 2000 Hot / tppiy    | 0.00             |
|           |          |  | Golden Blanket,                        |                     |                  |
|           |          | Remove (at                             | Homeowner, Market                      |                     |                  |
|           | 551-636  | renewal), Yes                          | Value                                  | Applies             | 0.68             |
|           | 123.000  | Future (add at                         |  | rr                  |                  |
|           | 477-550  | renewal), No                           |  | Does Not Apply      | 0.93             |
|           |          | Remove (at                             | Not(Elite , Extended,                  | :                   |                  |
|           | 477-550  | renewal), Yes                          | Golden Blanket,                        | Does Not Apply      | 0.93             |
|           | I-11 000 | lionowaij, 163                         | Policin Blanker,                       | Poos Not Apply      | 0.00             |

|           |         |                          | Homeowner Policy Form                     |                     |                  |
|-----------|---------|--------------------------|---|---------------------|------------------|
| Sub-chart | Code    | Code                     | Code                                      | Multi Car Indicator | MP Matrix Factor |
|           |         |                          | Homeowner , Market<br>Value )             |                     |                  |
|           |         | Future (add at           |   |                     |                  |
|           | 477-550 | renewal), No             |   | Applies             | 0.80             |
|           |         |                          | Not(Elite , Extended,                     |                     |                  |
|           |         | Remove (at               | Golden Blanket ,<br>Homeowner , Market    |                     |                  |
|           | 477-550 | renewal), Yes            | Value)                                    | Applies             | 0.80             |
|           |         |                          | Elite , Extended,                         |                     |                  |
|           |         | _                        | Golden Blanket,                           |                     |                  |
|           | 477.550 | Remove (at               | Homeowner , Market                        |                     | 0.00             |
|           | 477-550 | renewal), Yes            | Value                                     | Does Not Apply      | 0.80             |
|           |         |                          | Elite , Extended,<br>Golden Blanket ,     |                     |                  |
|           |         | Remove (at               | Homeowner , Market                        |                     |                  |
|           | 477-550 | renewal), Yes            | Value                                     | Applies             | 0.68             |
|           |         | Future (add at           |   |                     |                  |
|           | 400-476 | renewal), No             |   | Does Not Apply      | 0.93             |
|           |         |                          | Not(Elite , Extended,<br>Golden Blanket , |                     |                  |
|           |         | Remove (at               | Homeowner , Market                        |                     |                  |
|           | 400-476 | renewal), Yes            | Value)                                    | Does Not Apply      | 0.93             |
|           |         | Future (add at           |   |                     |                  |
|           | 400-476 | renewal), No             |   | Applies             | 0.80             |
|           |         |                          | Not(Elite , Extended,                     |                     |                  |
|           |         | Remove (at               | Golden Blanket ,<br>Homeowner , Market    |                     |                  |
|           | 400-476 | renewal), Yes            | Value)                                    | Applies             | 0.80             |
|           |         |                          | Elite , Extended,                         |                     |                  |
|           |         |                          | Golden Blanket,                           |                     |                  |
|           | 400 476 | Remove (at               | Homeowner , Market<br>Value               |                     | 0.00             |
|           | 400-476 | renewal), Yes            | Elite , Extended,                         | Does Not Apply      | 0.80             |
|           |         |                          | Golden Blanket,                           |                     |                  |
|           |         | Remove (at               | Homeowner , Market                        |                     |                  |
|           | 400-476 | renewal), Yes            | Value                                     | Applies             | 0.68             |
|           |         | Future (add at           |   |                     |                  |
|           | 333-399 | renewal), No             | Not/Elita Establish                       | Does Not Apply      | 0.93             |
|           |         |                          | Not(Elite , Extended,<br>Golden Blanket , |                     |                  |
|           |         | Remove (at               | Homeowner , Market                        |                     |                  |
|           | 333-399 | renewal), Yes            | Value )                                   | Does Not Apply      | 0.93             |
|           |         | Future (add at           |   |                     |                  |
|           | 333-399 | renewal), No             | <br>                                      | Applies             | 0.80             |
|           |         |                          | Not(Elite , Extended,<br>Golden Blanket , |                     |                  |
|           |         | Remove (at               | Homeowner, Market                         |                     |                  |
|           | 333-399 | renewal), Yes            | Value)                                    | Applies             | 0.80             |
|           |         |                          | Elite , Extended,                         |                     |                  |
|           |         | <b>.</b>                 | Golden Blanket,                           |                     |                  |
|           | 333-399 | Remove (at renewal), Yes | Homeowner , Market<br>Value               | Does Not Apply      | 0.80             |
|           | 333-388 | renewai), 165            | I value                                   | Poes Not Apply      | 0.00             |

|           | Financial Responsibility | Home and Car Discount       | Homeowner Policy Form                     |   |                  |
|-----------|--------------------------|-----------------------------|---|---|------------------|
| Sub-chart | Code                     | Code                        | Code                                      | Multi Car Indicator                     | MP Matrix Factor |
|           |                          |                             | Elite , Extended,                         |   |                  |
|           |                          | Damassa (at                 | Golden Blanket,                           |   |                  |
|           | 333-399                  | Remove (at                  | Homeowner , Market<br>Value               |   | 0.68             |
|           | 333-388                  | renewal), Yes               | value                                     | Applies                                 | 0.00             |
|           | 298-332                  | Future (add at renewal), No |   | Does Not Apply                          | 0.94             |
|           | 290-332                  | Teriewai), NO               | Not/Clita Cytomalad                       | Does Not Apply                          | 0.94             |
|           |                          |                             | Not(Elite , Extended,<br>Golden Blanket , |   |                  |
|           |                          | Remove (at                  | Homeowner, Market                         |   |                  |
|           | 298-332                  | renewal), Yes               | Value)                                    | Does Not Apply                          | 0.94             |
|           |                          | Future (add at              | ,   |   |                  |
|           | 298-332                  | renewal), No                |   | Applies                                 | 0.80             |
|           |                          | , , , , , , ,               | Not(Elite , Extended,                     | 1 |                  |
|           |                          |                             | Golden Blanket,                           |   |                  |
|           |                          | Remove (at                  | Homeowner, Market                         |   |                  |
|           | 298-332                  | renewal), Yes               | Value)                                    | Applies                                 | 0.80             |
|           | i                        |                             | Elite , Extended,                         |   |                  |
|           |                          |                             | Golden Blanket,                           |   |                  |
|           |                          | Remove (at                  | Homeowner , Market                        |   |                  |
|           | 298-332                  | renewal), Yes               | Value                                     | Does Not Apply                          | 0.80             |
|           |                          |                             | Elite , Extended,                         |   |                  |
|           |                          | L                           | Golden Blanket,                           |   |                  |
|           |                          | Remove (at                  | Homeowner, Market                         |   |                  |
|           | 298-332                  | renewal), Yes               | Value                                     | Applies                                 | 0.69             |
|           | 050.005                  | Future (add at              |   | <u></u>                                 | 0.04             |
|           | 253-297                  | renewal), No                |   | Does Not Apply                          | 0.94             |
|           |                          |                             | Not(Elite , Extended,                     |   |                  |
|           |                          | Pomovo (st                  | Golden Blanket,                           |   |                  |
|           | 253-297                  | Remove (at renewal), Yes    | Homeowner , Market<br>Value )             | Does Not Apply                          | 0.94             |
| -         | 200-231                  |                             | value <i>j</i>                            | Poes Mor Whhis                          | 0.07             |
|           | 253-297                  | Future (add at renewal), No |   | Applies                                 | 0.80             |
|           | 200-201                  | ionewaij, ivo               | Not(Elite , Extended,                     | Abhies                                  | 0.00             |
|           |                          |                             | Golden Blanket,                           |   |                  |
|           |                          | Remove (at                  | Homeowner, Market                         |   |                  |
|           | 253-297                  | renewal), Yes               | Value)                                    | Applies                                 | 0.80             |
|           | 1                        | ,,                          | Elite , Extended,                         | 11                                      |                  |
|           |                          |                             | Golden Blanket,                           |   |                  |
|           |                          | Remove (at                  | Homeowner , Market                        |   |                  |
|           | 253-297                  | renewal), Yes               | Value                                     | Does Not Apply                          | 0.80             |
|           | İ                        | İ                           | Elite , Extended,                         |   |                  |
|           |                          |                             | Golden Blanket,                           |   |                  |
|           |                          | Remove (at                  | Homeowner , Market                        |   |                  |
|           | 253-297                  | renewal), Yes               | Value                                     | Applies                                 | 0.69             |
|           |                          | Future (add at              |   |   |                  |
|           | 199-252                  | renewal), No                |   | Does Not Apply                          | 0.94             |
|           |                          |                             | Not(Elite , Extended,                     |   |                  |
|           |                          |                             | Golden Blanket,                           |   |                  |
|           |                          | Remove (at                  | Homeowner, Market                         |   |                  |
|           | 199-252                  | renewal), Yes               | Value )                                   | Does Not Apply                          | 0.94             |
|           |                          | Future (add at              |   | l                                       |                  |
|           | 199-252                  | renewal), No                |   | Applies                                 | 0.80             |

|           | Financial Responsibility | Home and Car Discount          | Homeowner Policy Form  |                     |                  |
|-----------|--------------------------|--------------------------------|--|---------------------|------------------|
| Sub-chart | Code                     | Code                           | Code   | Multi Car Indicator | MP Matrix Factor |
|           | 199-252                  | Remove (at renewal), Yes       | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.80             |
|           | 199-252                  | Remove (at renewal), Yes       | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       |                     | 0.80             |
|           | 199-252                  | Remove (at renewal), Yes       | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       |                     | 0.69             |
|           | 191-198                  | Future (add at<br>renewal), No |  | Does Not Apply      | 0.94             |
|           | 191-198                  | Remove (at renewal), Yes       | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.94             |
|           | 191-198                  | Future (add at<br>renewal), No |  | Applies             | 0.80             |
|           | 191-198                  | Remove (at renewal), Yes       | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.80             |
|           | 191-198                  | Remove (at renewal), Yes       | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.80             |
|           | 191-198                  | Remove (at renewal), Yes       | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.69             |
|           | 993                      | Future (add at renewal), No    |  | Does Not Apply      | 0.94             |
|           | 993                      | Remove (at<br>renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.94             |
|           | 993                      | Future (add at renewal), No    |  | Applies             | 0.80             |
|           | 993                      | Remove (at renewal), Yes       | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.80             |
|           | 993                      | Remove (at renewal), Yes       | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.80             |
|           | 993                      | Remove (at<br>renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.69             |

|                             | Financial Responsibility | Home and Car Discount       | Homeowner Policy Form  |                     |                  |
|-----------------------------|--------------------------|-----------------------------|--|---------------------|------------------|
| Sub-chart                   | Code                     | Code                        | Code   | Multi Car Indicator | MP Matrix Factor |
|                             | 999                      | Future (add at renewal), No |  | Does Not Apply      | 0.95             |
|                             | 999                      | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) |                     | 0.95             |
|                             | 999                      | Future (add at renewal), No | ,  | Applies             | 0.80             |
|                             | 999                      | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) |                     | 0.80             |
|                             | 999                      | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.81             |
|                             | 999                      | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.71             |
| Rated Threshold O (<=25/50) | 901-992                  | Future (add at renewal), No |  | Does Not Apply      | 0.99             |
|                             | 901-992                  | Remove (at<br>renewal), Yes | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.99             |
|                             | 901-992                  | Future (add at renewal), No |  | Applies             | 0.84             |
|                             | 901-992                  | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.84             |
|                             | 901-992                  | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.82             |
|                             | 901-992                  | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.73             |
|                             | 806-900                  | Future (add at renewal), No |  | Does Not Apply      | 0.99             |
|                             | 806-900                  | Remove (at<br>renewal), Yes | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.99             |
|                             | 806-900                  | Future (add at renewal), No |  | Applies             | 0.84             |
|                             | 806-900                  | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.84             |

|           | Financial Responsibility | Home and Car Discount    | Homeowner Policy Form                     |                     |                  |
|-----------|--------------------------|--------------------------|---|---------------------|------------------|
| Sub-chart | Code                     | Code                     | Code                                      | Multi Car Indicator | MP Matrix Factor |
|           |                          |                          | Elite , Extended,                         |                     |                  |
|           |                          | Pomovo (at               | Golden Blanket ,<br>Homeowner , Market    |                     |                  |
|           | 806-900                  | Remove (at renewal), Yes | Value                                     | Does Not Apply      | 0.82             |
|           | 000 300                  | renewally, 103           | Elite , Extended,                         | Docs (vot /tppi)    | 0.02             |
|           |                          |                          | Golden Blanket,                           |                     |                  |
|           |                          | Remove (at               | Homeowner, Market                         |                     |                  |
|           | 806-900                  | renewal), Yes            | Value                                     | Applies             | 0.73             |
|           | T T                      | Future (add at           | ĺ   |                     |                  |
|           | 723-805                  | renewal), No             |   | Does Not Apply      | 0.99             |
|           |                          |                          | Not(Elite , Extended,                     |                     |                  |
|           |                          |                          | Golden Blanket,                           |                     |                  |
|           |                          | Remove (at               | Homeowner, Market                         |                     |                  |
|           | 723-805                  | renewal), Yes            | Value )                                   | Does Not Apply      | 0.99             |
|           |                          | Future (add at           |   | <b>.</b>            |                  |
|           | 723-805                  | renewal), No             |   | Applies             | 0.84             |
|           |                          |                          | Not(Elite , Extended,                     |                     |                  |
|           |                          | Dames (et                | Golden Blanket,                           |                     |                  |
|           | 723-805                  | Remove (at renewal), Yes | Homeowner , Market<br>Value )             | Applies             | 0.84             |
| -         | 720-000                  | ionewaij, 163            | Elite , Extended,                         | Applies             | 0.04             |
|           |                          |                          | Golden Blanket,                           |                     |                  |
|           |                          | Remove (at               | Homeowner, Market                         |                     |                  |
|           | 723-805                  | renewal), Yes            | Value                                     | Does Not Apply      | 0.82             |
|           |                          | ,,,                      | Elite , Extended,                         | 11.7                |                  |
|           |                          |                          | Golden Blanket,                           |                     |                  |
|           |                          | Remove (at               | Homeowner, Market                         |                     |                  |
|           | 723-805                  | renewal), Yes            | Value                                     | Applies             | 0.73             |
|           |                          | Future (add at           |   |                     |                  |
|           | 637-722                  | renewal), No             |   | Does Not Apply      | 0.99             |
|           |                          |                          | Not(Elite , Extended,                     |                     |                  |
|           |                          |                          | Golden Blanket,                           |                     |                  |
|           | 007 700                  | Remove (at               | Homeowner, Market                         |                     | 0.00             |
|           | 637-722                  | renewal), Yes            | Value )                                   | Does Not Apply      | 0.99             |
|           | 637.722                  | Future (add at           |   | Applies             | 0.84             |
|           | 637-722                  | renewal), No             | Not/Elita Extended                        | Applies             | 0.04             |
|           |                          |                          | Not(Elite , Extended,<br>Golden Blanket , |                     |                  |
|           |                          | Remove (at               | Homeowner, Market                         |                     |                  |
|           | 637-722                  | renewal), Yes            | Value)                                    | Applies             | 0.84             |
|           |                          | ,,                       | Elite , Extended,                         | <u> </u>            |                  |
|           |                          |                          | Golden Blanket,                           |                     |                  |
|           |                          | Remove (at               | Homeowner, Market                         |                     |                  |
|           | 637-722                  | renewal), Yes            | Value                                     | Does Not Apply      | 0.82             |
|           |                          |                          | Elite , Extended,                         |                     |                  |
|           |                          |                          | Golden Blanket,                           |                     |                  |
|           |                          | Remove (at               | Homeowner, Market                         |                     |                  |
|           | 637-722                  | renewal), Yes            | Value                                     | Applies             | 0.73             |
|           | 554.000                  | Future (add at           |   | <u></u>             | 0.00             |
|           | 551-636                  | renewal), No             |   | Does Not Apply      | 0.99             |
|           | 554.000                  | Remove (at               | Not(Elite , Extended,                     | <u></u>             | 0.00             |
|           | 551-636                  | renewal), Yes            | Golden Blanket ,                          | Does Not Apply      | 0.99             |

|           |         |                                 | Homeowner Policy Form                     |                     |                  |
|-----------|---------|---------------------------------|---|---------------------|------------------|
| Sub-chart | Code    | Code                            | Code                                      | Multi Car Indicator | MP Matrix Factor |
|           |         |                                 | Homeowner , Market<br>Value )             |                     |                  |
|           |         | Future (add at                  |   |                     |                  |
|           | 551-636 | renewal), No                    |   | Applies             | 0.85             |
|           |         |                                 | Not(Elite , Extended,<br>Golden Blanket , |                     |                  |
|           |         | Remove (at                      | Homeowner, Market                         |                     |                  |
|           | 551-636 | renewal), Yes                   | Value )                                   | Applies             | 0.85             |
|           |         |                                 | Elite , Extended,                         |                     |                  |
|           |         | Remove (at                      | Golden Blanket ,<br>Homeowner , Market    |                     |                  |
|           | 551-636 | renewal), Yes                   | Value                                     | Does Not Apply      | 0.84             |
|           |         |                                 | Elite , Extended,                         |                     |                  |
|           |         | _                               | Golden Blanket,                           |                     |                  |
|           | 551-636 | Remove (at renewal), Yes        | Homeowner , Market<br>Value               | Applies             | 0.73             |
|           | 001 000 | Future (add at                  | Value                                     | Дрисо               | 0.73             |
|           | 477-550 | renewal), No                    |   | Does Not Apply      | 0.99             |
|           |         |                                 | Not(Elite , Extended,                     |                     |                  |
|           |         | Domayo (at                      | Golden Blanket ,<br>Homeowner , Market    |                     |                  |
|           | 477-550 | Remove (at renewal), Yes        | Value)                                    | Does Not Apply      | 0.99             |
|           |         | Future (add at                  | , ,                                       |                     |                  |
|           | 477-550 | renewal), No                    |   | Applies             | 0.85             |
|           |         |                                 | Not(Elite , Extended,                     |                     |                  |
|           |         | Remove (at                      | Golden Blanket ,<br>Homeowner , Market    |                     |                  |
|           | 477-550 | renewal), Yes                   | Value)                                    | Applies             | 0.85             |
|           |         |                                 | Elite , Extended,                         |                     |                  |
|           |         | D (-1                           | Golden Blanket,                           |                     |                  |
|           | 477-550 | Remove (at renewal), Yes        | Homeowner , Market<br>Value               | Does Not Apply      | 0.84             |
|           |         | ronomaly, roo                   | Elite , Extended,                         | Восотност, пред     | 0.0 1            |
|           |         |                                 | Golden Blanket,                           |                     |                  |
|           | 477.550 | Remove (at                      | Homeowner , Market                        |                     | 0.72             |
|           | 477-550 | renewal), Yes<br>Future (add at | Value                                     | Applies             | 0.73             |
|           | 400-476 | renewal), No                    |   | Does Not Apply      | 0.99             |
|           |         |                                 | Not(Elite , Extended,                     |                     |                  |
|           |         | Damaya (-t                      | Golden Blanket,                           |                     |                  |
|           | 400-476 | Remove (at renewal), Yes        | Homeowner , Market<br>Value )             | Does Not Apply      | 0.99             |
|           | 100 110 | Future (add at                  |   |                     | 0.00             |
|           | 400-476 | renewal), No                    |   | Applies             | 0.85             |
|           |         |                                 | Not(Elite , Extended,                     |                     |                  |
|           |         | Remove (at                      | Golden Blanket ,<br>Homeowner , Market    |                     |                  |
|           | 400-476 | renewal), Yes                   | Value)                                    | Applies             | 0.85             |
|           |         |                                 | Elite , Extended,                         |                     |                  |
|           |         |                                 | Golden Blanket,                           |                     |                  |
|           | 400-476 | Remove (at renewal), Yes        | Homeowner , Market<br>Value               | Does Not Apply      | 0.84             |
|           | 400-470 | renewaij, 165                   | value                                     | Poes Mor Whhis      | V.0 <del>1</del> |

|           | Financial Responsibility | Home and Car Discount                 | Homeowner Policy Form                  |                     |                  |
|-----------|--------------------------|---------------------------------------|--|---------------------|------------------|
| Sub-chart | Code                     | Code                                  | Code                                   | Multi Car Indicator | MP Matrix Factor |
|           |                          |                                       | Elite , Extended,                      |                     |                  |
|           |                          | Domovo (ot                            | Golden Blanket,                        |                     |                  |
|           | 400-476                  | Remove (at renewal), Yes              | Homeowner , Market<br>Value            | Applies             | 0.73             |
|           | 400-470                  | Future (add at                        | value                                  | Арріїез             | 0.73             |
|           | 333-399                  | renewal), No                          |  | Does Not Apply      | 0.99             |
|           | 000 000                  | ronowally, rec                        | Not(Elite , Extended,                  | Боос Пост.рр.у      | 0.00             |
|           |                          |                                       | Golden Blanket,                        |                     |                  |
|           |                          | Remove (at                            | Homeowner, Market                      |                     |                  |
|           | 333-399                  | renewal), Yes                         | Value)                                 | Does Not Apply      | 0.99             |
|           |                          | Future (add at                        |  |                     |                  |
|           | 333-399                  | renewal), No                          |  | Applies             | 0.85             |
|           |                          |                                       | Not(Elite , Extended,                  |                     |                  |
|           |                          |                                       | Golden Blanket,                        |                     |                  |
|           | 222 200                  | Remove (at                            | Homeowner, Market                      |                     | 0.05             |
|           | 333-399                  | renewal), Yes                         | Value )                                | Applies             | 0.85             |
|           |                          |                                       | Elite , Extended,<br>Golden Blanket ,  |                     |                  |
|           |                          | Remove (at                            | Homeowner, Market                      |                     |                  |
|           | 333-399                  | renewal), Yes                         | Value                                  | Does Not Apply      | 0.84             |
|           |                          | ,,                                    | Elite , Extended,                      | 11.7                |                  |
|           |                          |                                       | Golden Blanket,                        |                     |                  |
|           |                          | Remove (at                            | Homeowner , Market                     |                     |                  |
|           | 333-399                  | renewal), Yes                         | Value                                  | Applies             | 0.73             |
|           |                          | Future (add at                        |  |                     |                  |
|           | 298-332                  | renewal), No                          |  | Does Not Apply      | 1.00             |
|           |                          |                                       | Not(Elite, Extended,                   |                     |                  |
|           |                          | Domovo (ot                            | Golden Blanket,                        |                     |                  |
|           | 298-332                  | Remove (at renewal), Yes              | Homeowner , Market<br>Value )          | Does Not Apply      | 1.00             |
|           | 230 302                  | Future (add at                        | value )                                | Docs Not Apply      | 1.00             |
|           | 298-332                  | renewal), No                          |  | Applies             | 0.86             |
|           | 200 002                  | ronowally, rec                        | Not(Elite , Extended,                  | тррпоо              | 0.00             |
|           |                          |                                       | Golden Blanket,                        |                     |                  |
|           |                          | Remove (at                            | Homeowner, Market                      |                     |                  |
|           | 298-332                  | renewal), Yes                         | Value )                                | Applies             | 0.86             |
|           |                          |                                       | Elite , Extended,                      |                     |                  |
|           |                          | <u></u>                               | Golden Blanket,                        |                     |                  |
|           | 200 222                  | Remove (at                            | Homeowner , Market                     | Doog Not Arriv      | 0.04             |
|           | 298-332                  | renewal), Yes                         | Value                                  | Does Not Apply      | 0.84             |
|           |                          |                                       | Elite , Extended,                      |                     |                  |
|           |                          | Remove (at                            | Golden Blanket ,<br>Homeowner , Market |                     |                  |
|           | 298-332                  | renewal), Yes                         | Value                                  | Applies             | 0.74             |
|           |                          | Future (add at                        |  | 1                   |                  |
|           | 253-297                  | renewal), No                          |  | Does Not Apply      | 1.00             |
|           |                          | · · · · · · · · · · · · · · · · · · · | Not(Elite , Extended,                  | 11.7                |                  |
|           |                          |                                       | Golden Blanket,                        |                     |                  |
|           |                          | Remove (at                            | Homeowner, Market                      |                     |                  |
|           | 253-297                  | renewal), Yes                         | Value )                                | Does Not Apply      | 1.00             |
|           |                          | Future (add at                        |  |                     |                  |
|           | 253-297                  | renewal), No                          |  | Applies             | 0.86             |

|           | Financial Responsibility | Home and Car Discount       | Homeowner Policy Form  |                     |                  |
|-----------|--------------------------|-----------------------------|--|---------------------|------------------|
| Sub-chart | Code                     | Code                        | Code   | Multi Car Indicator | MP Matrix Factor |
|           | 253-297                  | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) |                     | 0.86             |
|           |                          | Remove (at                  | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market                |                     |                  |
|           | 253-297                  | renewal), Yes               | Value  | Does Not Apply      | 0.84             |
|           | 253-297                  | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.74             |
|           | 199-252                  | renewal), No                |  | Does Not Apply      | 1.00             |
|           | 199-252                  | Remove (at<br>renewal), Yes | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 1.00             |
|           | 199-252                  | Future (add at renewal), No |  | Applies             | 0.86             |
|           | 199-252                  | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.86             |
|           | 199-252                  | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       |                     | 0.84             |
|           | 199-252                  | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.74             |
|           | 191-198                  | Future (add at renewal), No |  | Does Not Apply      | 1.00             |
|           | 191-198                  | Remove (at<br>renewal), Yes | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 1.00             |
|           | 191-198                  | Future (add at renewal), No |  | Applies             | 0.86             |
|           | 191-198                  | Remove (at<br>renewal), Yes | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.86             |
|           | 191-198                  | Remove (at<br>renewal), Yes | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.84             |
|           | 191-198                  | Remove (at<br>renewal), Yes | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.74             |

|           | Financial Responsibility | Home and Car Discount    | Homeowner Policy Form                  |                     |                  |
|-----------|--------------------------|--------------------------|--|---------------------|------------------|
| Sub-chart | Code                     | Code                     | Code                                   | Multi Car Indicator | MP Matrix Factor |
|           |                          | Future (add at           |  |                     |                  |
|           | 993                      | renewal), No             |  | Does Not Apply      | 1.00             |
|           |                          |                          | Not(Elite , Extended,                  |                     |                  |
|           |                          |                          | Golden Blanket,                        |                     |                  |
|           |                          | Remove (at               | Homeowner , Market                     |                     |                  |
|           | 993                      | renewal), Yes            | Value )                                | Does Not Apply      | 1.00             |
|           |                          | Future (add at           |  |                     |                  |
|           | 993                      | renewal), No             |  | Applies             | 0.86             |
|           |                          |                          | Not(Elite , Extended,                  |                     |                  |
|           |                          | _                        | Golden Blanket,                        |                     |                  |
|           |                          | Remove (at               | Homeowner, Market                      |                     |                  |
|           | 993                      | renewal), Yes            | Value)                                 | Applies             | 0.86             |
|           |                          |                          | Elite , Extended,                      |                     |                  |
|           |                          | D / - t                  | Golden Blanket ,                       |                     |                  |
|           | 993                      | Remove (at renewal), Yes | Homeowner , Market                     |                     | 0.04             |
|           | 993                      | renewai), res            | Value                                  | Does Not Apply      | 0.84             |
|           |                          |                          | Elite , Extended,                      |                     |                  |
|           |                          | Remove (at               | Golden Blanket ,<br>Homeowner , Market |                     |                  |
|           | 993                      | renewal), Yes            | Value                                  | Applies             | 0.74             |
|           | 333                      | Future (add at           | value                                  | присо               | 0.7 4            |
|           | 999                      | renewal), No             |  | Does Not Apply      | 1.00             |
|           | 333                      | renewal), No             | Not(Elite , Extended,                  | Does Not Apply      | 1.00             |
|           |                          |                          | Golden Blanket,                        |                     |                  |
|           |                          | Remove (at               | Homeowner , Market                     |                     |                  |
|           | 999                      | renewal), Yes            | Value)                                 | Does Not Apply      | 1.00             |
|           |                          | Future (add at           | ,                                      |                     |                  |
|           | 999                      | renewal), No             |  | Applies             | 0.86             |
|           |                          | , , , , , , ,            | Not(Elite , Extended,                  | , pp                |                  |
|           |                          |                          | Golden Blanket,                        |                     |                  |
|           |                          | Remove (at               | Homeowner , Market                     |                     |                  |
|           | 999                      | renewal), Yes            | Value )                                | Applies             | 0.86             |
|           |                          | i                        | Elite , Extended,                      | i                   |                  |
|           |                          |                          | Golden Blanket,                        |                     |                  |
|           |                          | Remove (at               | Homeowner, Market                      |                     |                  |
|           | 999                      | renewal), Yes            | Value                                  | Does Not Apply      | 0.85             |
|           |                          |                          | Elite , Extended,                      |                     |                  |
|           |                          |                          | Golden Blanket,                        |                     |                  |
|           |                          | Remove (at               | Homeowner, Market                      |                     |                  |
|           | 999                      | renewal), Yes            | Value                                  | Applies             | 0.74             |

# RP03TM16: PD PD Matrix Factor \*\*

Effective Date: MAR-23-2013

| Sub-chart - High Level                   | Rated Threshold            |
|--|----------------------------|
| Rated Threshold G                        | G ( Greater Than =100/300) |
| Rated Threshold H or K (>25/50,<100/300) | Н, К                       |
| Rated Threshold O (<=25/50)              | O ( Less Than = 25/50 )    |

|                   | Financial Responsib | ility Home and Car Discou   | Int Homeowner Policy Form              |                     |                  |
|-------------------|---------------------|-----------------------------|--|---------------------|------------------|
| Sub-chart         | Code                | Code                        | Code                                   | Multi Car Indicator | PD Matrix Factor |
|                   |                     | Future (add at              |  |                     |                  |
| Rated Threshold G | 901-992             | renewal), No                | N (FE) F ( )                           | Does Not Apply      | 0.87             |
|                   |                     |                             | Not(Elite , Extended, Golden Blanket , |                     |                  |
|                   |                     | Remove (at                  | Homeowner, Market                      |                     |                  |
|                   | 901-992             | renewal), Yes               | Value)                                 | Does Not Apply      | 0.87             |
|                   |                     | Future (add at              | <u> </u>                               |                     |                  |
|                   | 901-992             | renewaÌ), No                |  | Applies             | 0.75             |
|                   |                     |                             | Not(Elite , Extended,                  |                     |                  |
|                   |                     |                             | Golden Blanket,                        |                     |                  |
|                   | 004 000             | Remove (at                  | Homeowner, Market                      |                     | 0.75             |
|                   | 901-992             | renewal), Yes               | Value )                                | Applies             | 0.75             |
|                   |                     |                             | Elite , Extended,<br>Golden Blanket ,  |                     |                  |
|                   |                     | Remove (at                  | Homeowner, Market                      |                     |                  |
|                   | 901-992             | renewal), Yes               | Value                                  | Does Not Apply      | 0.78             |
|                   |                     |                             | Elite , Extended,                      |                     |                  |
|                   |                     |                             | Golden Blanket,                        |                     |                  |
|                   | 004.000             | Remove (at                  | Homeowner, Market                      |                     | 0.07             |
|                   | 901-992             | renewal), Yes               | Value                                  | Applies             | 0.67             |
|                   | 806-900             | Future (add at renewal), No |  | Dogo Not Apply      | 0.87             |
|                   | 000-900             | renewal), NO                | Not(Elite , Extended,                  | Does Not Apply      | 0.07             |
|                   |                     |                             | Golden Blanket,                        |                     |                  |
|                   |                     | Remove (at                  | Homeowner, Market                      |                     |                  |
|                   | 806-900             | renewal), Yes               | Value )                                | Does Not Apply      | 0.87             |
|                   |                     | Future (add at              |  |                     |                  |
|                   | 806-900             | renewal), No                |  | Applies             | 0.75             |
|                   |                     |                             | Not(Elite, Extended,                   |                     |                  |
|                   |                     | Domeyo (et                  | Golden Blanket ,                       |                     |                  |
|                   | 806-900             | Remove (at renewal), Yes    | Homeowner , Market<br>Value )          | Applies             | 0.75             |
|                   | 000 300             | Teriewaij, 163              | Elite , Extended,                      | тррпоз              | 0.70             |
|                   |                     |                             | Golden Blanket,                        |                     |                  |
|                   |                     | Remove (at                  | Homeowner, Market                      |                     |                  |
|                   | 806-900             | renewal), Yes               | Value                                  | Does Not Apply      | 0.78             |
|                   |                     |                             | Elite , Extended,                      |                     |                  |
|                   |                     | Demo / /                    | Golden Blanket,                        |                     |                  |
|                   | 806-900             | Remove (at renewal), Yes    | Homeowner , Market<br>Value            | Applies             | 0.67             |
|                   | 000-900             | Future (add at              | Value                                  | , ipplies           | 0.07             |
|                   | 723-805             | renewal), No                |  | Does Not Apply      | 0.87             |
|                   | 1                   |                             | Not(Elite , Extended,                  |                     |                  |
|                   |                     |                             | Golden Blanket,                        |                     |                  |
|                   |                     | Remove (at                  | Homeowner, Market                      |                     |                  |
|                   | 723-805             | renewal), Yes               | Value )                                | Does Not Apply      | 0.87             |
|                   | 700 005             | Future (add at              |  | <b>]</b> ,          | 0.75             |
|                   | 723-805             | renewal), No                |  | Applies             | 0.75             |
|                   |                     |                             | Not(Elite, Extended,                   |                     |                  |
|                   |                     | Remove (at                  | Golden Blanket,<br>Homeowner, Market   |                     |                  |
|                   | 723-805             | renewal), Yes               | Value)                                 | Applies             | 0.75             |
|                   | 1. == ===           | 1.553.,, 1.55               | , ,                                    | I. 12 k             | 1                |

|           | Financial Responsibility | Home and Car Discount                 | Homeowner Policy Form                     | <u> </u>            |                  |
|-----------|--------------------------|---------------------------------------|---|---------------------|------------------|
| Sub-chart | Code                     | Code                                  | Code                                      | Multi Car Indicator | PD Matrix Factor |
|           | 1                        |                                       | Elite , Extended,                         |                     |                  |
|           |                          |                                       | Golden Blanket,                           |                     |                  |
|           |                          | Remove (at                            | Homeowner, Market                         |                     |                  |
|           | 723-805                  | renewal), Yes                         | Value                                     | Does Not Apply      | 0.78             |
|           |                          |                                       | Elite , Extended,                         |                     |                  |
|           |                          | D /                                   | Golden Blanket,                           |                     |                  |
|           | 723-805                  | Remove (at renewal), Yes              | Homeowner , Market<br>Value               |                     | 0.67             |
|           | 723-003                  | **                                    | value                                     | Applies             | 0.07             |
|           | 637-722                  | Future (add at renewal), No           |   | Does Not Apply      | 0.87             |
|           | 037-722                  | renewai), No                          | Not/Clita Extended                        | Does Not Apply      | 0.07             |
|           |                          |                                       | Not(Elite , Extended,<br>Golden Blanket , |                     |                  |
|           |                          | Remove (at                            | Homeowner, Market                         |                     |                  |
|           | 637-722                  | renewal), Yes                         | Value)                                    | Does Not Apply      | 0.87             |
|           | 001.12                   | Future (add at                        | 1 4.4.0 /                                 | 2 000 . тот л.рр.у  |                  |
|           | 637-722                  | renewal), No                          |   | Applies             | 0.75             |
|           |                          | ,, -                                  | Not(Elite , Extended,                     | <u> </u>            |                  |
|           |                          |                                       | Golden Blanket,                           |                     |                  |
|           |                          | Remove (at                            | Homeowner , Market                        |                     |                  |
|           | 637-722                  | renewal), Yes                         | Value )                                   | Applies             | 0.75             |
|           |                          |                                       | Elite , Extended,                         |                     |                  |
|           |                          |                                       | Golden Blanket,                           |                     |                  |
|           |                          | Remove (at                            | Homeowner , Market                        |                     |                  |
|           | 637-722                  | renewal), Yes                         | Value                                     | Does Not Apply      | 0.78             |
|           |                          |                                       | Elite , Extended,                         |                     |                  |
|           |                          | _ , ,                                 | Golden Blanket,                           |                     |                  |
|           | 637-722                  | Remove (at                            | Homeowner , Market                        |                     | 0.07             |
|           | 037-722                  | renewal), Yes                         | Value                                     | Applies             | 0.67             |
|           | 551-636                  | Future (add at renewal), No           |   | Does Not Apply      | 0.88             |
|           | 331-030                  | i enewai), No                         | Not/Clita Cytomolog                       | Does Not Apply      | 0.00             |
|           |                          |                                       | Not(Elite , Extended,<br>Golden Blanket , |                     |                  |
|           |                          | Remove (at                            | Homeowner, Market                         |                     |                  |
|           | 551-636                  | renewal), Yes                         | Value)                                    | Does Not Apply      | 0.88             |
|           |                          | Future (add at                        | ,   |                     |                  |
|           | 551-636                  | renewal), No                          |   | Applies             | 0.76             |
|           | 1                        | , , , , , , , , , , , , , , , , , , , | Not(Elite , Extended,                     |                     |                  |
|           |                          |                                       | Golden Blanket,                           |                     |                  |
|           |                          | Remove (at                            | Homeowner, Market                         |                     |                  |
|           | 551-636                  | renewal), Yes                         | Value)                                    | Applies             | 0.76             |
|           |                          |                                       | Elite , Extended,                         |                     |                  |
|           |                          | <u></u>                               | Golden Blanket,                           |                     |                  |
|           | 554 000                  | Remove (at                            | Homeowner, Market                         |                     | 0.70             |
|           | 551-636                  | renewal), Yes                         | Value                                     | Does Not Apply      | 0.79             |
|           |                          |                                       | Elite , Extended,                         |                     |                  |
|           |                          | Pomovo (ot                            | Golden Blanket ,<br>Homeowner , Market    |                     |                  |
|           | 551-636                  | Remove (at renewal), Yes              | Homeowner , Market<br>Value               | Applies             | 0.67             |
| -         | JJ 1-0J0                 | Future (add at                        | value                                     | , փիլլոց            | 0.07             |
|           | 477-550                  | renewal), No                          |   | Does Not Apply      | 0.88             |
| -         | 711-550                  | <del></del>                           | Not/Elita Extended                        | Poes Not Apply      | 0.00             |
|           | 477-550                  | Remove (at renewal), Yes              | Not(Elite , Extended,<br>Golden Blanket , | Does Not Apply      | 0.88             |
| I         | T11-000                  | lienewaij, 165                        | Coluen Dialiket,                          | Poes Mor Whhis      | 0.00             |

|           |         |                          | Homeowner Policy Form                     |                     |                  |
|-----------|---------|--------------------------|---|---------------------|------------------|
| Sub-chart | Code    | Code                     | Code                                      | Multi Car Indicator | PD Matrix Factor |
|           |         |                          | Homeowner , Market<br>Value )             |                     |                  |
|           |         | Future (add at           | raide y                                   |                     |                  |
|           | 477-550 | renewal), No             |   | Applies             | 0.76             |
|           |         |                          | Not(Elite, Extended,                      |                     |                  |
|           |         | Remove (at               | Golden Blanket ,<br>Homeowner , Market    |                     |                  |
|           | 477-550 | renewal), Yes            | Value)                                    | Applies             | 0.76             |
|           |         | , ,                      | Elite , Extended,                         | 11 22               |                  |
|           |         |                          | Golden Blanket,                           |                     |                  |
|           | 477.550 | Remove (at               | Homeowner, Market                         |                     | 0.70             |
|           | 477-550 | renewal), Yes            | Value                                     | Does Not Apply      | 0.79             |
|           |         |                          | Elite , Extended,<br>Golden Blanket ,     |                     |                  |
|           |         | Remove (at               | Homeowner, Market                         |                     |                  |
|           | 477-550 | renewal), Yes            | Value                                     | Applies             | 0.67             |
|           | 100 /5- | Future (add at           |   |                     |                  |
|           | 400-476 | renewal), No             |   | Does Not Apply      | 0.88             |
|           |         |                          | Not(Elite , Extended,<br>Golden Blanket , |                     |                  |
|           |         | Remove (at               | Homeowner, Market                         |                     |                  |
|           | 400-476 | renewal), Yes            | Value)                                    | Does Not Apply      | 0.88             |
|           |         | Future (add at           |   |                     |                  |
|           | 400-476 | renewal), No             |   | Applies             | 0.76             |
|           |         |                          | Not(Elite , Extended,                     |                     |                  |
|           |         | Remove (at               | Golden Blanket ,<br>Homeowner , Market    |                     |                  |
|           | 400-476 | renewal), Yes            | Value)                                    | Applies             | 0.76             |
|           |         | ,                        | Elite , Extended,                         |                     |                  |
|           |         |                          | Golden Blanket,                           |                     |                  |
|           | 400-476 | Remove (at               | Homeowner , Market                        |                     | 0.70             |
|           | 400-476 | renewal), Yes            | Value<br>Elite , Extended,                | Does Not Apply      | 0.79             |
|           |         |                          | Golden Blanket,                           |                     |                  |
|           |         | Remove (at               | Homeowner, Market                         |                     |                  |
|           | 400-476 | renewal), Yes            | Value                                     | Applies             | 0.67             |
|           | 200 000 | Future (add at           |   | Da aa Nat Amaka     | 0.00             |
|           | 333-399 | renewal), No             | Not/Elito Evtonded                        | Does Not Apply      | 0.88             |
|           |         |                          | Not(Elite , Extended,<br>Golden Blanket , |                     |                  |
|           |         | Remove (at               | Homeowner , Market                        |                     |                  |
|           | 333-399 | renewal), Yes            | Value )                                   | Does Not Apply      | 0.88             |
|           |         | Future (add at           |   |                     |                  |
|           | 333-399 | renewal), No             | N. VER E                                  | Applies             | 0.76             |
|           |         |                          | Not(Elite , Extended,<br>Golden Blanket , |                     |                  |
|           |         | Remove (at               | Homeowner, Market                         |                     |                  |
|           | 333-399 | renewal), Yes            | Value)                                    | Applies             | 0.76             |
|           |         |                          | Elite , Extended,                         |                     |                  |
|           |         | _ , ,                    | Golden Blanket,                           |                     |                  |
|           | 333-399 | Remove (at renewal), Yes | Homeowner , Market<br>Value               | Does Not Apply      | 0.79             |
|           | 000-000 | renewal), 165            | value                                     | Poes Mor Whhis      | 0.13             |

|           | Financial Responsibility | Home and Car Discount                 | Homeowner Policy Form                  |   |                  |
|-----------|--------------------------|---------------------------------------|--|---|------------------|
| Sub-chart | Code                     | Code                                  | Code                                   | Multi Car Indicator                     | PD Matrix Factor |
|           |                          |                                       | Elite , Extended,                      |   |                  |
|           |                          |                                       | Golden Blanket,                        |   |                  |
|           |                          | Remove (at                            | Homeowner, Market                      |   |                  |
|           | 333-399                  | renewal), Yes                         | Value                                  | Applies                                 | 0.67             |
|           | 000 000                  | Future (add at                        |  | <b>.</b>                                | 0.00             |
|           | 298-332                  | renewal), No                          |  | Does Not Apply                          | 0.89             |
|           |                          |                                       | Not(Elite , Extended,                  |   |                  |
|           |                          | D /                                   | Golden Blanket,                        |   |                  |
|           | 298-332                  | Remove (at                            | Homeowner, Market                      |   | 0.89             |
|           | 296-332                  | renewal), Yes                         | Value )                                | Does Not Apply                          | 0.09             |
|           | 200 222                  | Future (add at                        |  | Annlina                                 | 0.70             |
|           | 298-332                  | renewal), No                          |  | Applies                                 | 0.78             |
|           |                          |                                       | Not(Elite , Extended,                  |   |                  |
|           |                          | Domovo (ot                            | Golden Blanket,                        |   |                  |
|           | 298-332                  | Remove (at renewal), Yes              | Homeowner , Market<br>Value )          | Applies                                 | 0.78             |
|           | 296-332                  | renewai), res                         |  | Applies                                 | 0.76             |
|           |                          |                                       | Elite , Extended,                      |   |                  |
|           |                          | Remove (at                            | Golden Blanket ,<br>Homeowner , Market |   |                  |
|           | 298-332                  | renewal), Yes                         | Value                                  | Does Not Apply                          | 0.79             |
|           | 200 002                  | ionowaij, 163                         |  | 2003 Not Apply                          | 0.70             |
|           |                          |                                       | Elite , Extended,<br>Golden Blanket ,  |   |                  |
|           |                          | Remove (at                            | Homeowner , Market                     |   |                  |
|           | 298-332                  | renewal), Yes                         | Value                                  | Applies                                 | 0.68             |
|           | 230 332                  | Future (add at                        | Value                                  | присо                                   | 0.00             |
|           | 253-297                  | renewal), No                          |  | Does Not Apply                          | 0.89             |
|           | 233-237                  | renewal), No                          | Not(Elite , Extended,                  | Does Not Apply                          | 0.09             |
|           |                          |                                       | Golden Blanket,                        |   |                  |
|           |                          | Remove (at                            | Homeowner, Market                      |   |                  |
|           | 253-297                  | renewal), Yes                         | Value )                                | Does Not Apply                          | 0.89             |
|           | 200 201                  | Future (add at                        | raido /                                | Dood Hot / ipply                        | 0.00             |
|           | 253-297                  | renewal), No                          |  | Applies                                 | 0.78             |
|           | 200 201                  | 10.10 1101                            | Not(Elite , Extended,                  | , ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | 0.70             |
|           |                          |                                       | Golden Blanket,                        |   |                  |
|           |                          | Remove (at                            | Homeowner, Market                      |   |                  |
|           | 253-297                  | renewal), Yes                         | Value)                                 | Applies                                 | 0.78             |
|           | 1                        | ,,                                    | Elite , Extended,                      | rr f                                    |                  |
|           |                          |                                       | Golden Blanket,                        |   |                  |
|           |                          | Remove (at                            | Homeowner, Market                      |   |                  |
|           | 253-297                  | renewal), Yes                         | Value                                  | Does Not Apply                          | 0.79             |
|           |                          |                                       | Elite , Extended,                      | · · · ·                                 |                  |
|           |                          |                                       | Golden Blanket,                        |   |                  |
|           |                          | Remove (at                            | Homeowner , Market                     |   |                  |
|           | 253-297                  | renewal), Yes                         | Value                                  | Applies                                 | 0.68             |
|           | 1                        | Future (add at                        |  |   |                  |
|           | 199-252                  | renewal), No                          |  | Does Not Apply                          | 0.89             |
|           |                          | , , , , , , , , , , , , , , , , , , , | Not(Elite , Extended,                  | '''                                     |                  |
|           |                          |                                       | Golden Blanket,                        |   |                  |
|           |                          | Remove (at                            | Homeowner , Market                     |   |                  |
|           | 199-252                  | renewal), Yes                         | Value)                                 | Does Not Apply                          | 0.89             |
|           | <u> </u>                 | Future (add at                        | · ·                                    |   |                  |
|           |                          |                                       |  |   |                  |

|           | Financial Responsibility | Home and Car Discount                   | Homeowner Policy Form         |                     |                  |
|-----------|--------------------------|---|-------------------------------|---------------------|------------------|
| Sub-chart | Code                     | Code                                    | Code                          | Multi Car Indicator | PD Matrix Factor |
|           |                          |   | Not(Elite , Extended,         |                     |                  |
|           |                          |   | Golden Blanket,               |                     |                  |
|           | 400.050                  | Remove (at                              | Homeowner, Market             |                     | 0.70             |
|           | 199-252                  | renewal), Yes                           | Value )                       | Applies             | 0.78             |
|           |                          |   | Elite , Extended,             |                     |                  |
|           |                          | _ ,                                     | Golden Blanket,               |                     |                  |
|           | 1.00.050                 | Remove (at                              | Homeowner, Market             | <b>.</b>            | a ==a            |
|           | 199-252                  | renewal), Yes                           | Value                         | Does Not Apply      | 0.79             |
|           |                          |   | Elite , Extended,             |                     |                  |
|           |                          | _ ,                                     | Golden Blanket,               |                     |                  |
|           |                          | Remove (at                              | Homeowner, Market             |                     |                  |
|           | 199-252                  | renewal), Yes                           | Value                         | Applies             | 0.68             |
|           |                          | Future (add at                          |                               |                     |                  |
|           | 191-198                  | renewal), No                            |                               | Does Not Apply      | 0.89             |
|           |                          |   | Not(Elite , Extended,         |                     |                  |
|           |                          |   | Golden Blanket,               |                     |                  |
|           |                          | Remove (at                              | Homeowner , Market            |                     |                  |
|           | 191-198                  | renewal), Yes                           | Value )                       | Does Not Apply      | 0.89             |
|           |                          | Future (add at                          |                               |                     |                  |
|           | 191-198                  | renewaÌ), No                            |                               | Applies             | 0.78             |
|           | i                        |   | Not(Elite , Extended,         |                     |                  |
|           |                          |   | Golden Blanket,               |                     |                  |
|           |                          | Remove (at                              | Homeowner, Market             |                     |                  |
|           | 191-198                  | renewal), Yes                           | Value)                        | Applies             | 0.78             |
|           | 1                        | ,,                                      | Elite , Extended,             |                     |                  |
|           |                          |   | Golden Blanket,               |                     |                  |
|           |                          | Remove (at                              | Homeowner, Market             |                     |                  |
|           | 191-198                  | renewal), Yes                           | Value                         | Does Not Apply      | 0.79             |
|           |                          | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | Elite , Extended,             |                     |                  |
|           |                          |   | Golden Blanket,               |                     |                  |
|           |                          | Remove (at                              | Homeowner, Market             |                     |                  |
|           | 191-198                  | renewal), Yes                           | Value                         | Applies             | 0.68             |
|           | 100.000                  | Future (add at                          |                               | , .ppcc             | 0.00             |
|           | 993                      | renewal), No                            |                               | Does Not Apply      | 0.89             |
|           | 000                      | ionowai), ivo                           | Not/Clita Cutamater           | DOGG THUL APPLY     | 0.00             |
|           |                          |   | Not(Elite, Extended,          |                     |                  |
|           |                          | Remove (at                              | Golden Blanket ,              |                     |                  |
|           | 993                      | renewal), Yes                           | Homeowner , Market<br>Value ) |                     | 0.89             |
|           | 333                      |   | value )                       | Does Not Apply      | 0.09             |
|           | 000                      | Future (add at                          |                               | Applies             | 0.70             |
|           | 993                      | renewal), No                            |                               | Applies             | 0.78             |
|           |                          |   | Not(Elite , Extended,         |                     |                  |
|           |                          | <u></u>                                 | Golden Blanket,               |                     |                  |
|           |                          | Remove (at                              | Homeowner, Market             |                     | . =-             |
|           | 993                      | renewal), Yes                           | Value )                       | Applies             | 0.78             |
|           |                          |   | Elite , Extended,             |                     |                  |
|           |                          |   | Golden Blanket,               |                     |                  |
|           |                          | Remove (at                              | Homeowner , Market            |                     |                  |
|           | 993                      | renewal), Yes                           | Value                         | Does Not Apply      | 0.79             |
|           |                          |   | Elite , Extended,             |                     |                  |
|           |                          |   | Golden Blanket,               |                     |                  |
|           |                          | Remove (at                              | Homeowner, Market             |                     |                  |
| 1         | 993                      | renewal), Yes                           | Value ,                       | Applies             | 0.68             |

|  | Financial Responsibility | Home and Car Discount       | Homeowner Policy Form  |                     |                  |
|--|--------------------------|-----------------------------|--|---------------------|------------------|
| Sub-chart                                | Code                     | Code                        | Code   | Multi Car Indicator | PD Matrix Factor |
|  | 999                      | Future (add at renewal), No |  | Does Not Apply      | 0.89             |
|  | 999                      | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.89             |
|  | 999                      | Future (add at renewal), No |  | Applies             | 0.78             |
|  | 999                      | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.78             |
|  | 999                      | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.79             |
|  | 999                      | Remove (at<br>renewal), Yes | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.68             |
| Rated Threshold H or K (>25/50,<100/300) | 901-992                  | Future (add at renewal), No |  | Does Not Apply      | 0.92             |
|  | 901-992                  | Remove (at<br>renewal), Yes | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.92             |
|  | 901-992                  | Future (add at renewal), No |  | Applies             | 0.80             |
|  | 901-992                  | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.80             |
|  | 901-992                  | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.80             |
|  | 901-992                  | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.68             |
|  | 806-900                  | Future (add at renewal), No |  | Does Not Apply      | 0.92             |
|  | 806-900                  | Remove (at<br>renewal), Yes | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.92             |
|  | 806-900                  | Future (add at renewal), No |  | Applies             | 0.80             |
|  | 806-900                  | Remove (at<br>renewal), Yes | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.80             |

|           | Financial Responsibility | Home and Car Discount | Homeowner Policy Form |                     |                  |
|-----------|--------------------------|-----------------------|-----------------------|---------------------|------------------|
| Sub-chart | Code                     | Code                  | Code                  | Multi Car Indicator | PD Matrix Factor |
|           |                          |                       | Elite , Extended,     |                     |                  |
|           |                          | _ , .                 | Golden Blanket,       |                     |                  |
|           | 000 000                  | Remove (at            | Homeowner , Market    |                     | 0.00             |
|           | 806-900                  | renewal), Yes         | Value                 | Does Not Apply      | 0.80             |
|           |                          |                       | Elite , Extended,     |                     |                  |
|           |                          |                       | Golden Blanket,       |                     |                  |
|           | 000 000                  | Remove (at            | Homeowner, Market     |                     | 0.00             |
|           | 806-900                  | renewal), Yes         | Value                 | Applies             | 0.68             |
|           | 700 005                  | Future (add at        |                       | D N ( A )           | 0.00             |
|           | 723-805                  | renewal), No          |                       | Does Not Apply      | 0.92             |
|           |                          |                       | Not(Elite, Extended,  |                     |                  |
|           |                          |                       | Golden Blanket,       |                     |                  |
|           |                          | Remove (at            | Homeowner, Market     |                     |                  |
|           | 723-805                  | renewal), Yes         | Value )               | Does Not Apply      | 0.92             |
|           |                          | Future (add at        |                       | l                   |                  |
|           | 723-805                  | renewal), No          |                       | Applies             | 0.80             |
|           |                          |                       | Not(Elite , Extended, |                     |                  |
|           |                          |                       | Golden Blanket,       |                     |                  |
|           |                          | Remove (at            | Homeowner, Market     |                     |                  |
|           | 723-805                  | renewal), Yes         | Value )               | Applies             | 0.80             |
|           |                          |                       | Elite , Extended,     |                     |                  |
|           |                          |                       | Golden Blanket ,      |                     |                  |
|           |                          | Remove (at            | Homeowner , Market    |                     |                  |
|           | 723-805                  | renewal), Yes         | Value                 | Does Not Apply      | 0.80             |
|           |                          |                       | Elite , Extended,     |                     |                  |
|           |                          |                       | Golden Blanket,       |                     |                  |
|           |                          | Remove (at            | Homeowner , Market    |                     |                  |
|           | 723-805                  | renewal), Yes         | Value                 | Applies             | 0.68             |
|           |                          | Future (add at        |                       |                     |                  |
|           | 637-722                  | renewal), No          |                       | Does Not Apply      | 0.92             |
|           |                          |                       | Not(Elite , Extended, |                     |                  |
|           |                          |                       | Golden Blanket,       |                     |                  |
|           |                          | Remove (at            | Homeowner , Market    |                     |                  |
|           | 637-722                  | renewal), Yes         | Value)                | Does Not Apply      | 0.92             |
|           |                          | Future (add at        |                       |                     |                  |
|           | 637-722                  | renewal), No          |                       | Applies             | 0.80             |
|           |                          |                       | Not(Elite , Extended, |                     |                  |
|           |                          |                       | Golden Blanket,       |                     |                  |
|           |                          | Remove (at            | Homeowner , Market    |                     |                  |
|           | 637-722                  | renewal), Yes         | Value)                | Applies             | 0.80             |
|           |                          |                       | Elite , Extended,     |                     |                  |
|           |                          |                       | Golden Blanket,       |                     |                  |
|           |                          | Remove (at            | Homeowner , Market    |                     |                  |
|           | 637-722                  | renewal), Yes         | Value                 | Does Not Apply      | 0.80             |
|           |                          |                       | Elite , Extended,     |                     |                  |
|           |                          |                       | Golden Blanket,       |                     |                  |
|           |                          | Remove (at            | Homeowner , Market    |                     |                  |
|           | 637-722                  | renewal), Yes         | Value                 | Applies             | 0.68             |
|           |                          | Future (add at        |                       |                     |                  |
|           | 551-636                  | renewal), No          |                       | Does Not Apply      | 0.93             |
|           |                          | Remove (at            | Not(Elite , Extended, |                     |                  |
|           | 551-636                  | renewal), Yes         | Golden Blanket,       | Does Not Apply      | 0.93             |
| I         | J001-000                 | 10116Waij, 163        | Colden Dialiket,      | Poes Not Apply      | 0.00             |

|           |          |                          | Homeowner Policy Form                     |                     |                  |
|-----------|----------|--------------------------|---|---------------------|------------------|
| Sub-chart | Code     | Code                     | Code                                      | Multi Car Indicator | PD Matrix Factor |
|           |          |                          | Homeowner , Market<br>Value )             |                     |                  |
|           |          | Future (add at           | raido y                                   |                     |                  |
|           | 551-636  | renewal), No             |   | Applies             | 0.80             |
|           |          |                          | Not(Elite , Extended,                     |                     |                  |
|           |          | Damaya (at               | Golden Blanket,                           |                     |                  |
|           | 551-636  | Remove (at renewal), Yes | Homeowner , Market<br>Value )             | Applies             | 0.80             |
|           | 001 000  | 1011011011, 100          | Elite , Extended,                         | приос               | 0.00             |
|           |          |                          | Golden Blanket,                           |                     |                  |
|           | 554.000  | Remove (at               | Homeowner, Market                         |                     |                  |
|           | 551-636  | renewal), Yes            | Value                                     | Does Not Apply      | 0.80             |
|           |          |                          | Elite , Extended,<br>Golden Blanket ,     |                     |                  |
|           |          | Remove (at               | Homeowner, Market                         |                     |                  |
|           | 551-636  | renewal), Yes            | Value                                     | Applies             | 0.68             |
|           |          | Future (add at           |   |                     |                  |
|           | 477-550  | renewal), No             |   | Does Not Apply      | 0.93             |
|           |          |                          | Not(Elite , Extended,<br>Golden Blanket , |                     |                  |
|           |          | Remove (at               | Homeowner, Market                         |                     |                  |
|           | 477-550  | renewal), Yes            | Value )                                   | Does Not Apply      | 0.93             |
|           |          | Future (add at           |   |                     |                  |
|           | 477-550  | renewal), No             |   | Applies             | 0.80             |
|           |          |                          | Not(Elite , Extended,                     |                     |                  |
|           |          | Remove (at               | Golden Blanket ,<br>Homeowner , Market    |                     |                  |
|           | 477-550  | renewal), Yes            | Value)                                    | Applies             | 0.80             |
|           |          |                          | Elite , Extended,                         |                     |                  |
|           |          | _ , ,                    | Golden Blanket,                           |                     |                  |
|           | 477-550  | Remove (at renewal), Yes | Homeowner , Market<br>Value               | Does Not Apply      | 0.80             |
|           | 477-330  | renewaij, res            | Elite , Extended,                         | Does Not Apply      | 0.80             |
|           |          |                          | Golden Blanket,                           |                     |                  |
|           |          | Remove (at               | Homeowner, Market                         |                     |                  |
|           | 477-550  | renewal), Yes            | Value                                     | Applies             | 0.68             |
|           | 400 476  | Future (add at           |   | Doos Not Apply      | 0.93             |
| -         | 400-476  | renewal), No             | Not(Elite , Extended,                     | Does Not Apply      | 0.93             |
|           |          |                          | Golden Blanket,                           |                     |                  |
|           |          | Remove (at               | Homeowner , Market                        |                     |                  |
|           | 400-476  | renewal), Yes            | Value )                                   | Does Not Apply      | 0.93             |
|           | 400 470  | Future (add at           |   | Annline             | 0.00             |
|           | 400-476  | renewal), No             | Not/Elito Evtonded                        | Applies             | 0.80             |
|           |          |                          | Not(Elite , Extended,<br>Golden Blanket , |                     |                  |
|           |          | Remove (at               | Homeowner , Market                        |                     |                  |
|           | 400-476  | renewal), Yes            | Value )                                   | Applies             | 0.80             |
|           |          |                          | Elite , Extended,                         |                     |                  |
|           |          | Pomovo (ot               | Golden Blanket ,<br>Homeowner , Market    |                     |                  |
|           | 400-476  | Remove (at renewal), Yes | Homeowner , Market<br>Value               | Does Not Apply      | 0.80             |
|           | 1.00 170 | 1.0.101141), 100         |   |                     | 5.55             |

|           | Financial Responsibility | Home and Car Discount | Homeowner Policy Form                  |                          |                  |
|-----------|--------------------------|-----------------------|--|--------------------------|------------------|
| Sub-chart | Code                     | Code                  | Code                                   | Multi Car Indicator      | PD Matrix Factor |
|           |                          |                       | Elite , Extended,                      |                          |                  |
|           |                          |                       | Golden Blanket,                        |                          |                  |
|           | 400 470                  | Remove (at            | Homeowner, Market                      |                          |                  |
|           | 400-476                  | renewal), Yes         | Value                                  | Applies                  | 0.68             |
|           | 000 000                  | Future (add at        |  | D N (A )                 | 0.00             |
|           | 333-399                  | renewal), No          |  | Does Not Apply           | 0.93             |
|           |                          |                       | Not(Elite , Extended,                  |                          |                  |
|           |                          | D /                   | Golden Blanket,                        |                          |                  |
|           | 333-399                  | Remove (at            | Homeowner , Market                     |                          | 0.93             |
|           | 333-388                  | renewal), Yes         | Value )                                | Does Not Apply           | 0.93             |
|           | 222 200                  | Future (add at        |  | Applica                  | 0.00             |
|           | 333-399                  | renewal), No          |  | Applies                  | 0.80             |
|           |                          |                       | Not(Elite , Extended,                  |                          |                  |
|           |                          | Remove (at            | Golden Blanket ,<br>Homeowner , Market |                          |                  |
|           | 333-399                  | renewal), Yes         | Value)                                 | Applies                  | 0.80             |
|           | 000 000                  | ionowaij, 163         | Elite , Extended,                      | , тррпоз                 | 0.00             |
|           |                          |                       | Golden Blanket,                        |                          |                  |
|           |                          | Remove (at            | Homeowner, Market                      |                          |                  |
|           | 333-399                  | renewal), Yes         | Value                                  | Does Not Apply           | 0.80             |
|           | 000 000                  |                       | Elite , Extended,                      | 2 с с с . т.с т. т.рр. у | 0.00             |
|           |                          |                       | Golden Blanket,                        |                          |                  |
|           |                          | Remove (at            | Homeowner, Market                      |                          |                  |
|           | 333-399                  | renewal), Yes         | Value                                  | Applies                  | 0.68             |
|           |                          | Future (add at        |  | rr                       |                  |
|           | 298-332                  | renewal), No          |  | Does Not Apply           | 0.94             |
|           |                          | , , .                 | Not(Elite , Extended,                  |                          |                  |
|           |                          |                       | Golden Blanket,                        |                          |                  |
|           |                          | Remove (at            | Homeowner , Market                     |                          |                  |
|           | 298-332                  | renewal), Yes         | Value)                                 | Does Not Apply           | 0.94             |
|           |                          | Future (add at        | ,                                      | 11.7                     |                  |
|           | 298-332                  | renewal), No          |  | Applies                  | 0.80             |
|           |                          | ,,                    | Not(Elite , Extended,                  |                          |                  |
|           |                          |                       | Golden Blanket,                        |                          |                  |
|           |                          | Remove (at            | Homeowner, Market                      |                          |                  |
|           | 298-332                  | renewal), Yes         | Value)                                 | Applies                  | 0.80             |
|           |                          |                       | Elite , Extended,                      |                          |                  |
|           |                          |                       | Golden Blanket,                        |                          |                  |
|           |                          | Remove (at            | Homeowner , Market                     |                          |                  |
|           | 298-332                  | renewal), Yes         | Value                                  | Does Not Apply           | 0.80             |
|           |                          |                       | Elite , Extended,                      |                          |                  |
|           |                          |                       | Golden Blanket,                        |                          |                  |
|           |                          | Remove (at            | Homeowner, Market                      | l                        |                  |
|           | 298-332                  | renewal), Yes         | Value                                  | Applies                  | 0.69             |
|           |                          | Future (add at        |  |                          |                  |
|           | 253-297                  | renewal), No          |  | Does Not Apply           | 0.94             |
|           |                          |                       | Not(Elite , Extended,                  |                          |                  |
|           |                          |                       | Golden Blanket,                        |                          |                  |
|           | 050 00-                  | Remove (at            | Homeowner, Market                      |                          |                  |
|           | 253-297                  | renewal), Yes         | Value )                                | Does Not Apply           | 0.94             |
|           |                          | Future (add at        |  | l                        |                  |
|           | 253-297                  | renewal), No          |  | Applies                  | 0.80             |

|           | Financial Responsibility | Home and Car Discount    | Homeowner Policy Form                  |                     |                  |
|-----------|--------------------------|--------------------------|--|---------------------|------------------|
| Sub-chart | Code                     | Code                     | Code                                   | Multi Car Indicator | PD Matrix Factor |
|           |                          |                          | Not(Elite , Extended,                  |                     |                  |
|           |                          | Domovo (ot               | Golden Blanket ,<br>Homeowner , Market |                     |                  |
|           | 253-297                  | Remove (at renewal), Yes | Value )                                | Applies             | 0.80             |
|           | 200-201                  | renewal), 163            | Elite , Extended,                      | дриез               | 0.00             |
|           |                          |                          | Golden Blanket,                        |                     |                  |
|           |                          | Remove (at               | Homeowner, Market                      |                     |                  |
|           | 253-297                  | renewal), Yes            | Value                                  | Does Not Apply      | 0.80             |
|           |                          |                          | Elite , Extended,                      |                     |                  |
|           |                          |                          | Golden Blanket,                        |                     |                  |
|           |                          | Remove (at               | Homeowner , Market                     |                     |                  |
|           | 253-297                  | renewal), Yes            | Value                                  | Applies             | 0.69             |
|           |                          | Future (add at           |  | <u> </u>            |                  |
|           | 199-252                  | renewal), No             |  | Does Not Apply      | 0.94             |
|           |                          |                          | Not(Elite , Extended,                  |                     |                  |
|           |                          | Remove (at               | Golden Blanket ,                       |                     |                  |
|           | 199-252                  | renewal), Yes            | Homeowner , Market<br>Value )          | Does Not Apply      | 0.94             |
|           | 199-202                  | Future (add at           | value j                                | Does Not Apply      | 0.07             |
|           | 199-252                  | renewal), No             |  | Applies             | 0.80             |
|           | 100 202                  | ronowally, rec           | Not(Elite , Extended,                  | триос               | 0.00             |
|           |                          |                          | Golden Blanket,                        |                     |                  |
|           |                          | Remove (at               | Homeowner , Market                     |                     |                  |
|           | 199-252                  | renewal), Yes            | Value)                                 | Applies             | 0.80             |
|           |                          |                          | Elite , Extended,                      |                     |                  |
|           |                          |                          | Golden Blanket,                        |                     |                  |
|           |                          | Remove (at               | Homeowner, Market                      |                     |                  |
|           | 199-252                  | renewal), Yes            | Value                                  | Does Not Apply      | 0.80             |
|           |                          |                          | Elite , Extended,                      |                     |                  |
|           |                          | Domovo (ot               | Golden Blanket ,<br>Homeowner , Market |                     |                  |
|           | 199-252                  | Remove (at renewal), Yes | Value                                  | Applies             | 0.69             |
|           | 199-202                  | Future (add at           | value                                  | Арріїез             | 0.03             |
|           | 191-198                  | renewal), No             |  | Does Not Apply      | 0.94             |
|           | 151.150                  | ,,                       | Not(Elite , Extended,                  |                     |                  |
|           |                          |                          | Golden Blanket,                        |                     |                  |
|           |                          | Remove (at               | Homeowner , Market                     |                     |                  |
|           | 191-198                  | renewal), Yes            | Value )                                | Does Not Apply      | 0.94             |
|           |                          | Future (add at           |  |                     |                  |
|           | 191-198                  | renewal), No             |  | Applies             | 0.80             |
|           |                          |                          | Not(Elite , Extended,                  |                     |                  |
|           |                          | <u>_</u>                 | Golden Blanket,                        |                     |                  |
|           | 101 100                  | Remove (at               | Homeowner, Market                      |                     | 0.90             |
|           | 191-198                  | renewal), Yes            | Value )                                | Applies             | 0.80             |
|           |                          |                          | Elite , Extended,                      |                     |                  |
|           |                          | Remove (at               | Golden Blanket ,<br>Homeowner , Market |                     |                  |
|           | 191-198                  | renewal), Yes            | Value                                  | Does Not Apply      | 0.80             |
|           | 101 100                  | 101101141, 100           | Elite , Extended,                      | 2000 Hot / tppiy    | 0.00             |
|           |                          |                          | Golden Blanket,                        |                     |                  |
|           |                          | Remove (at               | Homeowner, Market                      |                     |                  |
|           | 191-198                  | renewal), Yes            | Value                                  | Applies             | 0.69             |
|           |                          | ,,                       | и                                      | _ · ·               |                  |

|                   | Financial Responsibility | Home and Car Discount                 | Homeowner Policy Form                     |                     |                  |
|-------------------|--------------------------|---------------------------------------|---|---------------------|------------------|
| Sub-chart         | Code                     | Code                                  | Code                                      | Multi Car Indicator | PD Matrix Factor |
|                   |                          | Future (add at                        |   |                     |                  |
|                   | 993                      | renewal), No                          |   | Does Not Apply      | 0.94             |
|                   |                          |                                       | Not(Elite , Extended,                     |                     |                  |
|                   |                          | Remove (at                            | Golden Blanket ,<br>Homeowner , Market    |                     |                  |
|                   | 993                      | renewal), Yes                         | Value)                                    | Does Not Apply      | 0.94             |
|                   |                          | Future (add at                        | ,   |                     |                  |
|                   | 993                      | renewal), No                          |   | Applies             | 0.80             |
|                   | 1                        |                                       | Not(Elite , Extended,                     |                     |                  |
|                   |                          |                                       | Golden Blanket,                           |                     |                  |
|                   |                          | Remove (at                            | Homeowner, Market                         |                     |                  |
|                   | 993                      | renewal), Yes                         | Value)                                    | Applies             | 0.80             |
|                   |                          |                                       | Elite , Extended,                         |                     |                  |
|                   |                          | Remove (at                            | Golden Blanket ,<br>Homeowner , Market    |                     |                  |
|                   | 993                      | renewal), Yes                         | Value                                     | Does Not Apply      | 0.80             |
|                   | 1                        | , , , , , , , , , , , , , , , , , , , | Elite , Extended,                         |                     |                  |
|                   |                          |                                       | Golden Blanket,                           |                     |                  |
|                   |                          | Remove (at                            | Homeowner, Market                         |                     |                  |
|                   | 993                      | renewal), Yes                         | Value                                     | Applies             | 0.69             |
|                   | 000                      | Future (add at                        |   | Dana Nat Amaka      | 0.05             |
|                   | 999                      | renewal), No                          | Niet/Elite Esteraled                      | Does Not Apply      | 0.95             |
|                   |                          |                                       | Not(Elite , Extended,<br>Golden Blanket , |                     |                  |
|                   |                          | Remove (at                            | Homeowner, Market                         |                     |                  |
|                   | 999                      | renewal), Yes                         | Value)                                    | Does Not Apply      | 0.95             |
|                   |                          | Future (add at                        |   |                     |                  |
|                   | 999                      | renewal), No                          |   | Applies             | 0.80             |
|                   |                          |                                       | Not(Elite , Extended,                     |                     |                  |
|                   |                          | D / - t                               | Golden Blanket,                           |                     |                  |
|                   | 999                      | Remove (at renewal), Yes              | Homeowner , Market<br>Value )             | Applies             | 0.80             |
|                   | 333                      | renewal), 163                         | Elite , Extended,                         | Арріїез             | 0.00             |
|                   |                          |                                       | Golden Blanket,                           |                     |                  |
|                   |                          | Remove (at                            | Homeowner, Market                         |                     |                  |
|                   | 999                      | renewal), Yes                         | Value                                     | Does Not Apply      | 0.81             |
|                   |                          |                                       | Elite , Extended,                         |                     |                  |
|                   |                          | Damaya (-t                            | Golden Blanket ,                          |                     |                  |
|                   | 999                      | Remove (at renewal), Yes              | Homeowner , Market<br>Value               | Applies             | 0.71             |
| Rated Threshold O | 333                      | Future (add at                        | value                                     | принез              | 0.71             |
| (<=25/50)         | 901-992                  | renewal), No                          |   | Does Not Apply      | 0.99             |
| ,                 | 1                        | ,, -                                  | Not(Elite , Extended,                     | '''                 |                  |
|                   |                          |                                       | Golden Blanket,                           |                     |                  |
|                   |                          | Remove (at                            | Homeowner, Market                         |                     |                  |
|                   | 901-992                  | renewal), Yes                         | Value )                                   | Does Not Apply      | 0.99             |
|                   | 004 000                  | Future (add at                        |   | Applies             | 0.94             |
|                   | 901-992                  | renewal), No                          | NI (/El)                                  | Applies             | 0.84             |
|                   |                          |                                       | Not(Elite , Extended,<br>Golden Blanket , |                     |                  |
|                   |                          | Remove (at                            | Homeowner , Market                        |                     |                  |
|                   | 901-992                  | renewal), Yes                         | Value)                                    | Applies             | 0.84             |
|                   |                          | · /·                                  | · '                                       |                     |                  |

|           | Financial Responsibility | Home and Car Discount       | Homeowner Policy Form                     |                     |                  |
|-----------|--------------------------|-----------------------------|---|---------------------|------------------|
| Sub-chart | Code                     | Code                        | Code                                      | Multi Car Indicator | PD Matrix Factor |
|           |                          |                             | Elite , Extended,                         |                     |                  |
|           |                          | _ ,                         | Golden Blanket,                           |                     |                  |
|           | 004 000                  | Remove (at                  | Homeowner, Market                         |                     | 0.00             |
|           | 901-992                  | renewal), Yes               | Value                                     | Does Not Apply      | 0.82             |
|           |                          |                             | Elite , Extended,                         |                     |                  |
|           |                          | Remove (at                  | Golden Blanket ,<br>Homeowner , Market    |                     |                  |
|           | 901-992                  | renewal), Yes               | Value                                     | Applies             | 0.73             |
|           | 901-992                  |                             | value                                     | Арріїсь             | 0.73             |
|           | 806-900                  | Future (add at renewal), No |   | Does Not Apply      | 0.99             |
|           | 000-300                  | renewal), No                | Not/Clita Extended                        | Does Not Apply      | 0.33             |
|           |                          |                             | Not(Elite , Extended,<br>Golden Blanket , |                     |                  |
|           |                          | Remove (at                  | Homeowner, Market                         |                     |                  |
|           | 806-900                  | renewal), Yes               | Value)                                    | Does Not Apply      | 0.99             |
|           |                          | Future (add at              | ,   |                     |                  |
|           | 806-900                  | renewal), No                |   | Applies             | 0.84             |
|           | 1                        | ,,,                         | Not(Elite , Extended,                     |                     |                  |
|           |                          |                             | Golden Blanket,                           |                     |                  |
|           |                          | Remove (at                  | Homeowner , Market                        |                     |                  |
|           | 806-900                  | renewal), Yes               | Value)                                    | Applies             | 0.84             |
|           | İ                        |                             | Elite , Extended,                         |                     |                  |
|           |                          |                             | Golden Blanket,                           |                     |                  |
|           |                          | Remove (at                  | Homeowner, Market                         |                     |                  |
|           | 806-900                  | renewal), Yes               | Value                                     | Does Not Apply      | 0.82             |
|           |                          |                             | Elite , Extended,                         |                     |                  |
|           |                          |                             | Golden Blanket,                           |                     |                  |
|           |                          | Remove (at                  | Homeowner , Market                        |                     |                  |
|           | 806-900                  | renewal), Yes               | Value                                     | Applies             | 0.73             |
|           |                          | Future (add at              |   |                     |                  |
|           | 723-805                  | renewal), No                |   | Does Not Apply      | 0.99             |
|           |                          |                             | Not(Elite , Extended,                     |                     |                  |
|           |                          | <b>]</b>                    | Golden Blanket,                           |                     |                  |
|           | 700.005                  | Remove (at                  | Homeowner, Market                         |                     | 0.00             |
|           | 723-805                  | renewal), Yes               | Value )                                   | Does Not Apply      | 0.99             |
|           | 700 005                  | Future (add at              |   | Applies             | 0.04             |
|           | 723-805                  | renewal), No                | N. WEIGHT E. S. S. S.                     | Applies             | 0.84             |
|           |                          |                             | Not(Elite , Extended,                     |                     |                  |
|           |                          | Remove (at                  | Golden Blanket ,<br>Homeowner , Market    |                     |                  |
|           | 723-805                  | renewal), Yes               | Value)                                    | Applies             | 0.84             |
|           | 1/20 000                 | ionowaij, 163               | Elite , Extended,                         | , тррпоз            | 0.04             |
|           |                          |                             | Golden Blanket,                           |                     |                  |
|           |                          | Remove (at                  | Homeowner , Market                        |                     |                  |
|           | 723-805                  | renewal), Yes               | Value                                     | Does Not Apply      | 0.82             |
|           | 1.2.2.2                  | ,,                          | Elite , Extended,                         |                     |                  |
|           |                          |                             | Golden Blanket,                           |                     |                  |
|           |                          | Remove (at                  | Homeowner, Market                         |                     |                  |
|           | 723-805                  | renewal), Yes               | Value                                     | Applies             | 0.73             |
|           |                          | Future (add at              |   | ·                   |                  |
|           | 637-722                  | renewal), No                |   | Does Not Apply      | 0.99             |
|           |                          | Remove (at                  | Not(Elite , Extended,                     | 1117                |                  |
|           | 637-722                  | renewal), Yes               | Golden Blanket,                           | Does Not Apply      | 0.99             |
| I         | 1007 722                 | I onowally, 163             | Political Blanker,                        | Poos Not Apply      | 0.00             |

|           | Financial Responsibility | Home and Car Discount       | Homeowner Policy Form  |                     |                  |
|-----------|--------------------------|-----------------------------|--|---------------------|------------------|
| Sub-chart | Code                     | Code                        | Code   | Multi Car Indicator | PD Matrix Factor |
|           |                          |                             | Homeowner , Market<br>Value )  |                     |                  |
|           | 637-722                  | Future (add at renewal), No |  | Applies             | 0.84             |
|           | 637-722                  | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.84             |
|           | 637-722                  | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.82             |
|           | 637-722                  | Remove (at<br>renewal), Yes | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.73             |
|           | 551-636                  | Future (add at renewal), No |  | Does Not Apply      | 0.99             |
|           | 551-636                  | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.99             |
|           | 551-636                  | Future (add at renewal), No |  | Applies             | 0.85             |
|           | 551-636                  | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.85             |
|           | 551-636                  | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.84             |
|           | 551-636                  | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.73             |
|           | 477-550                  | Future (add at renewal), No |  | Does Not Apply      | 0.99             |
|           | 477-550                  | Remove (at<br>renewal), Yes | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 0.99             |
|           | 477-550                  | Future (add at renewal), No |  | Applies             | 0.85             |
|           | 477-550                  | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.85             |
|           | 477-550                  | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       |                     | 0.84             |

|           | Financial Responsibility | Home and Car Discount    | Homeowner Policy Form                  |   |                  |
|-----------|--------------------------|--------------------------|--|---|------------------|
| Sub-chart | Code                     | Code                     | Code                                   | Multi Car Indicator                       | PD Matrix Factor |
|           |                          |                          | Elite , Extended,                      |   |                  |
|           |                          | Pomovo (at               | Golden Blanket ,<br>Homeowner , Market |   |                  |
|           | 477-550                  | Remove (at renewal), Yes | Value                                  | Applies                                   | 0.73             |
|           | 117 000                  | Future (add at           | Value                                  | тррпоо                                    | 0.70             |
|           | 400-476                  | renewal), No             |  | Does Not Apply                            | 0.99             |
|           | 1.000                    | , , , , , , , ,          | Not(Elite , Extended,                  | 2 0 0 0 1 1 0 1 7 1 1 1 1 1 1 1 1 1 1 1 1 | 0.00             |
|           |                          |                          | Golden Blanket,                        |   |                  |
|           |                          | Remove (at               | Homeowner, Market                      |   |                  |
|           | 400-476                  | renewal), Yes            | Value)                                 | Does Not Apply                            | 0.99             |
|           |                          | Future (add at           |  |   |                  |
|           | 400-476                  | renewal), No             |  | Applies                                   | 0.85             |
|           |                          |                          | Not(Elite, Extended,                   |   |                  |
|           |                          | Dames (et                | Golden Blanket,                        |   |                  |
|           | 400-476                  | Remove (at renewal), Yes | Homeowner , Market<br>Value )          | Applies                                   | 0.85             |
|           | 700-470                  | i Gilewaij, 165          | Elite , Extended,                      | Whhiles                                   | 0.00             |
|           |                          |                          | Golden Blanket,                        |   |                  |
|           |                          | Remove (at               | Homeowner, Market                      |   |                  |
|           | 400-476                  | renewal), Yes            | Value                                  | Does Not Apply                            | 0.84             |
|           |                          |                          | Elite , Extended,                      |   |                  |
|           |                          |                          | Golden Blanket,                        |   |                  |
|           |                          | Remove (at               | Homeowner , Market                     |   |                  |
|           | 400-476                  | renewal), Yes            | Value                                  | Applies                                   | 0.73             |
|           |                          | Future (add at           |  |   |                  |
|           | 333-399                  | renewal), No             |  | Does Not Apply                            | 0.99             |
|           |                          |                          | Not(Elite , Extended,                  |   |                  |
|           |                          | Remove (at               | Golden Blanket ,<br>Homeowner , Market |   |                  |
|           | 333-399                  | renewal), Yes            | Value)                                 | Does Not Apply                            | 0.99             |
|           |                          | Future (add at           | 1 4.1.4.5 /                            | 2 0 0 0 1 1 0 1 7 1 1 1 1 1 1 1 1 1 1 1 1 | 0.00             |
|           | 333-399                  | renewal), No             |  | Applies                                   | 0.85             |
|           |                          | 7.                       | Not(Elite , Extended,                  |   | ì                |
|           |                          |                          | Golden Blanket,                        |   |                  |
|           |                          | Remove (at               | Homeowner, Market                      |   |                  |
|           | 333-399                  | renewal), Yes            | Value)                                 | Applies                                   | 0.85             |
|           |                          |                          | Elite , Extended,                      |   |                  |
|           |                          | D                        | Golden Blanket,                        |   |                  |
|           | 333-399                  | Remove (at renewal), Yes | Homeowner , Market<br>Value            | Does Not Apply                            | 0.84             |
|           | 333 <del>-</del> 333     | i ci i cwaij, 165        |  | Does Not Apply                            | 0.04             |
|           |                          |                          | Elite , Extended,<br>Golden Blanket ,  |   |                  |
|           |                          | Remove (at               | Homeowner, Market                      |   |                  |
|           | 333-399                  | renewal), Yes            | Value                                  | Applies                                   | 0.73             |
|           |                          | Future (add at           |  | • •                                       |                  |
|           | 298-332                  | renewal), No             |  | Does Not Apply                            | 1.00             |
|           | İ                        | i .                      | Not(Elite , Extended,                  |   |                  |
|           |                          |                          | Golden Blanket,                        |   |                  |
|           |                          | Remove (at               | Homeowner , Market                     |   |                  |
|           | 298-332                  | renewal), Yes            | Value )                                | Does Not Apply                            | 1.00             |
|           |                          | Future (add at           |  |   |                  |
|           | 298-332                  | renewal), No             |  | Applies                                   | 0.86             |

|           | Financial Responsibility | Home and Car Discount       | Homeowner Policy Form  |                     |                  |
|-----------|--------------------------|-----------------------------|--|---------------------|------------------|
| Sub-chart | Code                     | Code                        | Code   | Multi Car Indicator | PD Matrix Factor |
|           | 298-332                  | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.86             |
|           | 298-332                  | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       |                     | 0.84             |
|           | 298-332                  | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       |                     | 0.74             |
|           | 253-297                  | Future (add at renewal), No |  | Does Not Apply      | 1.00             |
|           | 253-297                  | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 1.00             |
|           | 253-297                  | Future (add at renewal), No |  | Applies             | 0.86             |
|           | 253-297                  | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.86             |
|           | 253-297                  | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.84             |
|           | 253-297                  | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.74             |
|           | 199-252                  | Future (add at renewal), No |  | Does Not Apply      | 1.00             |
|           | 199-252                  | Remove (at<br>renewal), Yes | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Does Not Apply      | 1.00             |
|           | 199-252                  | Future (add at renewal), No |  | Applies             | 0.86             |
|           | 199-252                  | Remove (at renewal), Yes    | Not(Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value ) | Applies             | 0.86             |
|           | 199-252                  | Remove (at renewal), Yes    | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Does Not Apply      | 0.84             |
|           | 199-252                  | Remove (at<br>renewal), Yes | Elite , Extended,<br>Golden Blanket ,<br>Homeowner , Market<br>Value       | Applies             | 0.74             |

|           | Financial Responsibility | Home and Car Discount | Homeowner Policy Form |                     |                  |
|-----------|--------------------------|-----------------------|-----------------------|---------------------|------------------|
| Sub-chart | Code                     | Code                  | Code                  | Multi Car Indicator | PD Matrix Factor |
|           |                          |                       | Elite , Extended,     |                     |                  |
|           |                          |                       | Golden Blanket,       |                     |                  |
|           |                          | Remove (at            | Homeowner, Market     |                     |                  |
|           | 999                      | renewal), Yes         | Value                 | Does Not Apply      | 0.85             |
|           |                          |                       | Elite , Extended,     |                     |                  |
|           |                          |                       | Golden Blanket,       |                     |                  |
|           |                          | Remove (at            | Homeowner, Market     |                     |                  |
|           | 999                      | renewal), Yes         | Value                 | Applies             | 0.74             |

#### RP03TM20: PLCY Advance Quote Discount Factor

Effective Date: SEP-26-2011

|                     |                                      |               | Advance Quote Discount |
|---------------------|--------------------------------------|---------------|------------------------|
| Policy Insured Term | Prior Carrier Company Code           | Shopping Days | Factor                 |
|                     | Nationwide Prior Carriers incl Titan |               | 1.000                  |
|                     |                                      | 0-7           | 1.000                  |
| 001                 |                                      | 8             | 0.910                  |
| 001                 |                                      | >8            | 0.910                  |
| 002                 |                                      | 8             | 0.910                  |
| 002                 |                                      | >8            | 0.910                  |
| 3                   |                                      | 8             | 0.920                  |
| 3                   |                                      | >8            | 0.920                  |
| 4                   |                                      | 8             | 0.930                  |
| 4                   |                                      | >8            | 0.930                  |
| 5                   |                                      | 8             | 0.940                  |
| 5                   |                                      | >8            | 0.940                  |
| 6                   |                                      | 8             | 0.950                  |
| 6                   |                                      | >8            | 0.950                  |
| 7                   |                                      | 8             | 0.960                  |
| 7                   |                                      | >8            | 0.960                  |
| 8                   |                                      | 8             | 0.970                  |
| 8                   |                                      | >8            | 0.970                  |
| 9                   |                                      | 8             | 0.980                  |
| 9                   |                                      | >8            | 0.980                  |
| 10                  |                                      | 8             | 0.990                  |
| 10                  |                                      | >8            | 0.990                  |
| >10                 |                                      |               | 1.000                  |

## RP03TM22: PLCY Preferred Discount

Effective Date: SEP-26-2011

| Auto Financial Discount Indicator | Financial<br>Responsibility Code | Home and Car<br>Discount Code | Homeowner Policy Form Code   | Rated Threshold            | Preferred Discount |
|-----------------------------------|----------------------------------|-------------------------------|--|----------------------------|--------------------|
| Yes                               | 477-992                          |                               |  | G ( Greater Than =100/300) |                    |
| No                                | 477-992                          | Yes                           | Condo, Elite ,<br>Extended, Golden<br>Blanket ,<br>Homeowner ,<br>Market Value ,<br>Tenent | G ( Greater Than =100/300) | 0.85               |

| Deductible | Feature: Total<br>Loss Deductible<br>Waive Flag | Feature: Total<br>Loss Coll Ded<br>Waiver Factor | Deductible | Loss Deductible | Feature: Total<br>Loss Coll Ded<br>Waiver Factor |
|------------|---|--|------------|-----------------|--|
|            | No  | 1.000  | 250        | Yes             | 1.050  |
| 500        | Yes   | 1.050  | 750        | Yes             | 1.120  |
| 1000       | Yes   | 1.120  | 1500       | Yes             | 1.120  |
| 2000       | Yes   | 1.200  | 2500       | Yes             | 1.200  |
| 5000       | Yes   | 1.200  |            |                 |  |

### RP03TM37: TL Feature : RoadSide Assistance Cov Prem

Effective Date: AUG-23-2012

| First RoadSide Assistance | Number of Drivers in |                                   | Feature: RoadSide Assistance |
|---------------------------|----------------------|-----------------------------------|------------------------------|
| Flag                      | Household            | Option Code                       | Cov Prem                     |
| Yes                       | 1                    | 200(Basic Roadside<br>Assistance) | 10.00                        |
| Yes                       | >1                   | 200(Basic Roadside<br>Assistance) | 10.00                        |
| Yes                       | 1                    | 201(Plus Roadside<br>Assistance)  | 20.00                        |
| Yes                       | >1                   | 201(Plus Roadside<br>Assistance)  | 20.00                        |
| No                        |                      |                                   | 0.00                         |

### RP03TM38: PLCY Select Risk Factor \*\*

Effective Date: MAR-23-2013

| Sub-chart - High Level  | Prior Carrier Company Code                  |
|-------------------------|---|
| Group A-Prior NW/Allied |   |
| Standard Auto           | (Prior NW/Allied Standard Auto              |
| Group B-All Others      | Not(Not Prior NW/Allied Standard Companies) |

|                         |           | Policy Insured | Prior Insurance | Select Customer | 1             | Terms with Prior |              | Select Risk |
|-------------------------|-----------|----------------|-----------------|-----------------|---------------|------------------|--------------|-------------|
| Sub-chart               | Coverage  | Term           | Code            | Flag            | Shopping Days | Carrier          | Winback Flag | Factor      |
|                         | BI, COLL, |                |                 |                 |               |                  |              |             |
| Group A-Prior NW/Allied | COMP,     |                |                 |                 |               |                  |              |             |
| Standard Auto           | MDCL, PD  |                |                 |                 |               |                  |              | 1.000       |
|                         |           |                | Lapse > 30      |                 |               |                  |              |             |
| Group B-All Others      |           |                | Days            |                 |               |                  |              | 1.000       |
|                         |           |                |                 | Yes             |               | 0-2              | No           | 1.000       |
|                         |           | 1              |                 | Yes             |               | 3-6              | No           | 0.930       |
|                         | i         | 2              |                 | Yes             | ĺ             | 3-6              | No           | 0.930       |
|                         | Ì         | 3              |                 | Yes             |               | 3-6              | No           | 0.930       |
|                         | ĺ         | 4              |                 | Yes             | Ì             | 3-6              | No           | 0.940       |
|                         | ĺ         | 5              |                 | Yes             | İ             | 3-6              | No           | 0.940       |
|                         | i         | 6              |                 | Yes             | ĺ             | 3-6              | No           | 0.950       |
|                         |           | 7              | 1               | Yes             |               | 3-6              | No           | 0.960       |
|                         | ĺ         | 8              |                 | Yes             | İ             | 3-6              | No           | 0.970       |
|                         |           | 9              |                 | Yes             |               | 3-6              | No           | 0.980       |
|                         | i         | 10             | 1               | Yes             | ì             | 3-6              | No           | 0.990       |
|                         |           | >10            | İ               | Yes             | ì             | 3-6              | No           | 1.000       |
|                         | ĺ         | 1              | i               | Yes             | >7            | >6               | No           | 0.910       |

|           |          | Policy Insured | 1  | Select Customer |               | Terms with Prior |              | Select Risk |
|-----------|----------|----------------|--|-----------------|---------------|------------------|--------------|-------------|
| Sub-chart | Coverage | Term           | Code   | Flag            | Shopping Days |                  | Winback Flag | Factor      |
|           |          | 2              |  | Yes             | >7            | >6               | No           | 0.910       |
|           |          | 3              |  | Yes             | >7            | >6               | No           | 0.920       |
|           |          | 4              |  | Yes             | >7            | >6               | No           | 0.930       |
|           |          | 5              | ļ  | Yes             | >7            | >6               | No           | 0.940       |
|           |          | 6              | -  | Yes             | >7            | >6               | No           | 0.950       |
|           |          | 7              |  | Yes             | >7            | >6               | No           | 0.960       |
|           |          | 8              |  | Yes             | >7            | >6               | No           | 0.970       |
|           |          | 9              | -  | Yes             | >7            | >6               | No           | 0.980       |
|           |          | 10             | -  | Yes             | >7            | >6               | No           | 0.990       |
|           |          | >10            |  | Yes             | >7            | >6               | No           | 1.000       |
|           |          | 1              | -  | Yes             | 0-7           | >6               | No           | 0.900       |
|           |          | 2              |  | Yes             | 0-7           | >6               | No           | 0.900       |
|           |          | 3              | <del>                                     </del> | Yes             | 0-7           | >6               | No           | 0.910       |
|           |          | 4              | ļ  | Yes             | 0-7           | >6               | No           | 0.920       |
|           |          | 5              | ļ  | Yes             | 0-7           | >6               | No           | 0.930       |
|           |          | 6              |  | Yes             | 0-7           | >6               | No           | 0.940       |
|           |          | 7              |  | Yes             | 0-7           | >6               | No           | 0.950       |
|           |          | 8              |  | Yes             | 0-7           | >6               | No           | 0.960       |
|           |          | 9              |  | Yes             | 0-7           | >6               | No           | 0.970       |
|           |          | 10             |  | Yes             | 0-7           | >6               | No           | 0.980       |
|           |          | >10            |  | Yes             | 0-7           | >6               | No           | 1.000       |
|           |          | 1              |  | No              |               | 0-2              | No           | 1.050       |
|           |          | 2              |  | No              |               | 0-2              | No           | 1.040       |
|           |          | 3              | *  | No              |               | 0-2              | No           | 1.040       |
|           |          | 4              | *  | No              |               | 0-2              | No           | 1.030       |
|           |          | 5              |  | No              |               | 0-2              | No           | 1.030       |
|           |          | 6              |  | No              |               | 0-2              | No           | 1.020       |
|           |          | 7              | *  | No              |               | 0-2              | No           | 1.020       |
|           |          | 8              |  | No              |               | 0-2              | No           | 1.010       |
|           |          | 9              |  | No              |               | 0-2              | No           | 1.010       |
|           |          | 10             |  | No              |               | 0-2              | No           | 1.000       |
|           |          | >10            |  | No              |               |                  | No           | 1.000       |
|           |          | 1              |  | No              |               | 3-6              | No           | 1.000       |
|           |          | 2              |  | No              |               | 3-6              | No           | 1.000       |
|           |          | 3              |  | No              |               | 3-6              | No           | 1.000       |
|           |          | 4              |  | No              |               |                  | No           | 1.000       |
|           |          | 5              |  | No              |               |                  | No           | 1.000       |
|           |          | 6              |  | No              |               | 3-6              | No           | 1.000       |
|           |          | 7              |  | No              |               | 3-6              | No           | 1.000       |
|           |          | 8              |  | No              |               | 3-6              | No           | 1.000       |
|           |          | 9              |  | No              |               |                  | No           | 1.000       |
|           |          | 10             |  | No              |               | 3-6              | No           | 1.000       |
|           |          | >10            |  | No              |               | 3-6              | No           | 1.000       |
|           |          | 1              |  | No              |               | >6               | No           | 0.950       |
|           |          | 2              |  | No              |               | >6               | No           | 0.950       |
|           |          | 3              |  | No              |               | >6               | No           | 0.950       |

|           |                | Policy Insured | Prior Insurance                                  | Select Customer |               | Terms with Prior |              | Select Risk |
|-----------|----------------|----------------|--|-----------------|---------------|------------------|--------------|-------------|
| Sub-chart | Coverage       | Term           | Code   | Flag            | Shopping Days | Carrier          | Winback Flag | Factor      |
|           |                | 4              |  | No              |               | >6               | No           | 0.960       |
|           |                | 5              |  | No              |               | >6               | No           | 0.960       |
|           |                | 6              |  | No              |               | >6               | No           | 0.970       |
|           |                | 7              |  | No              |               | >6               | No           | 0.970       |
|           |                | 8              |  | No              |               | >6               | No           | 0.980       |
|           |                | 9              |  | No              |               | >6               | No           | 0.980       |
|           |                | 10             |  | No              |               | >6               | No           | 0.990       |
|           |                | >10            |  | No              |               | >6               | No           | 1.000       |
|           |                | 1              |  | Yes             | >7            |                  | Yes          | 0.910       |
|           |                | 2              |  | Yes             | >7            |                  | Yes          | 0.910       |
|           |                | 3              |  | Yes             | >7            |                  | Yes          | 0.920       |
|           |                | 4              |  | Yes             | >7            |                  | Yes          | 0.930       |
|           |                | 5              |  | Yes             | >7            |                  | Yes          | 0.940       |
|           |                | 6              |  | Yes             | >7            |                  | Yes          | 0.950       |
|           |                | 7              |  | Yes             | >7            |                  | Yes          | 0.960       |
|           |                | 8              | 1  | Yes             | >7            |                  | Yes          | 0.970       |
|           |                | 9              | ĺ  | Yes             | >7            |                  | Yes          | 0.980       |
|           |                | 10             | ĺ  | Yes             | >7            |                  | Yes          | 0.990       |
|           |                | >10            | i  | Yes             | >7            |                  | Yes          | 1.000       |
|           |                | 1              | i  | Yes             | 0-7           |                  | Yes          | 0.900       |
|           |                | 2              | i  | Yes             | 0-7           | Ì                | Yes          | 0.900       |
|           |                | 3              | i  | Yes             | 0-7           |                  | Yes          | 0.910       |
|           |                | 4              | i  | Yes             | 0-7           |                  | Yes          | 0.920       |
|           | 1              | 5              | i  | Yes             | 0-7           |                  | Yes          | 0.930       |
|           |                | 6              | i  | Yes             | 0-7           |                  | Yes          | 0.940       |
|           | 1              | 7              | i  | Yes             | 0-7           |                  | Yes          | 0.950       |
|           | 1              | 8              | i i  | Yes             | 0-7           |                  | Yes          | 0.960       |
|           | 1              | 9              | i e  | Yes             | 0-7           |                  | Yes          | 0.970       |
|           |                | 10             | i  | Yes             | 0-7           |                  | Yes          | 0.980       |
|           |                | >10            | i  | Yes             | 0-7           |                  | Yes          | 1.000       |
|           |                | 1              | 1  | No              |               |                  | Yes          | 0.950       |
|           | 1              | 2              |  | No              |               |                  | Yes          | 0.950       |
|           | 1              | 3              | i  | No              |               |                  | Yes          | 0.950       |
|           | <u> </u>       | 4              | <del>i</del>                                     | No              |               |                  | Yes          | 0.960       |
|           | 1              | 5              |  | No              |               |                  | Yes          | 0.960       |
|           | 1              | 6              | <del>i</del>                                     | No              |               |                  | Yes          | 0.970       |
|           | 1              | 7              | i  | No              |               |                  | Yes          | 0.970       |
|           | 1              | 8              |  | No              |               |                  | Yes          | 0.980       |
|           | 1              | 9              | <del>                                     </del> | No              |               |                  | Yes          | 0.980       |
|           | <del>-  </del> | 10             | <del>                                     </del> | No              |               |                  | Yes          | 0.990       |
|           | <del>-  </del> | >10            | <del>                                     </del> | No              |               |                  | Yes          | 1.000       |

# RP03TM43: COMP Feature:Vanishing Comp Amount

Effective Date: SEP-26-2011

| Deductible |     | Feature:Vanishing<br>Comp Amount |     |    | Feature:Vanishing<br>Comp Amount |
|------------|-----|----------------------------------|-----|----|----------------------------------|
| 250        | Yes | 15.00                            | 250 | No | 2.50                             |

SERFF Tracking #: NWPC-128694349 State Tracking #: Company Tracking #: 13A-9249AR-AMB

State:ArkansasTOI/Sub-TOI:19.0 Personal Auto/19.0001 Private Passenger Auto (PPA)

Product Name: Arkansas Private Passenger Auto

Project Name/Number: 13A-9249AR-AMB/

First Filing Company: Nationwide Mutual Insurance Company., ...

# **Supporting Document Schedules**

|  |   | Item Status: | Status Date: |
|--|---|--------------|--------------|
| Satisfied - Item:                            | A-1 Private Passenger Auto Abstract                               | Filed        | 01/03/2013   |
| Comments:                                    |   |              |              |
| Attachment(s):                               |   |              |              |
| FORM A-1 PPA Abstrac                         | t (NMIC 03-23-2013).pdf   |              |              |
| FORM A-1 PPA Abstrac                         | t (NPCIC 03-23-2013).pdf  |              |              |
|  |   | Item Status: | Status Date: |
| Satisfied - Item:                            | APCS-Auto Premium Comparison Survey                               | Filed        | 01/03/2013   |
| Comments:                                    |   |              |              |
| Attachment(s):                               |   |              |              |
| AR NPCIC 3-23-13 APC<br>AR NPCIC 3-23-13 APC |   |              |              |
|  |   | Item Status: | Status Date: |
| Satisfied - Item:                            | NAIC loss cost data entry document                                | Filed        | 01/03/2013   |
| Comments:                                    |   |              |              |
| Attachment(s):                               |   |              |              |
| _  | Abstract (NMIC 03-23-2013).pdf<br>Abstract (NPCIC 03-23-2013).pdf |              |              |
|  |   | Item Status: | Status Date: |
| Bypassed - Item:                             | NAIC Loss Cost Filing Document for OTHER than Workers' Comp       | Filed        | 01/03/2013   |
| Bypass Reason:                               | This form does not apply to this filing.                          |              |              |
|  |   | Item Status: | Status Date: |
|  |   |              | T.           |
| Satisfied - Item:                            | Actuarial Memorandum  | Filed        | 01/03/2013   |

| SERFF Tracking #:    | NWPC-128694349    | State Tracking #:                       | Со                    | mpany Tracking #: | 13A-9249AR-AMB      |  |
|----------------------|-------------------|---|-----------------------|-------------------|---------------------|--|
| State:               | Arkansas          |   | First Filing Company: | Nationwide Mutual | Insurance Company., |  |
| TOI/Sub-TOI:         | 19.0 Personal Aut | to/19.0001 Private Passenger Auto (PPA) |                       |                   |                     |  |
| Product Name:        | Arkansas Private  | Passenger Auto                          |                       |                   |                     |  |
| Project Name/Number: | 13A-9249AR-AME    | B/                                      |                       |                   |                     |  |
| Comments:            |                   |   |                       |                   |                     |  |
| Attachment(s):       |                   |   |                       |                   |                     |  |

AR PPA 3-23-13 Memorandum.pdf

SERFF Tracking #: NWPC-128694349 State Tracking #: 13A-9249AR-AMB

State: Arkansas First Filing Company: Nationwide Mutual Insurance Company., ...

TOI/Sub-TOI: 19.0 Personal Auto/19.0001 Private Passenger Auto (PPA)

Product Name: Arkansas Private Passenger Auto

Project Name/Number: 13A-9249AR-AMB/

Attachment AR NMIC 3-23-13 APCS form.xls is not a PDF document and cannot be reproduced here.

Attachment AR NPCIC 3-23-13 APCS form.xls is not a PDF document and cannot be reproduced here.

#### ARKANSAS INSURANCE DEPARTMENT

FORM A-1 Rev. 4/98

## PRIVATE PASSENGER AUTOMOBILE ABSTRACT

<u>Instructions:</u> All questions must be answered. If the answer is "none" or "Not applicable", so state. If all questions are not answered, the filing will not be accepted for review by the Department. Use a separate abstract for each company if filing for a group. Subsequent homeowners rate/rule submission that do not alter the information contained herein need not include this form.

|    | •  | : Nationwide Mutual Insurance Company<br>pany Code 23787 | _Group No. <u>0140</u>                        |  |  |  |  |
|----|--|--|---|--|--|--|--|
| 1. | Are the  | ere any areas in the State of Arkansas in which your o   | company will not write automobile insurance?  |  |  |  |  |
| 2. | Do you furnish a market for young drivers? <u>Yes</u><br>Over age 65 drivers? <u>Yes</u> |  |   |  |  |  |  |
| 3. | Do you require collateral business to support a youthful driver risk? No                 |  |   |  |  |  |  |
| 4. | Do you   | insure driver with an international or foreign driver's  | license? No                                   |  |  |  |  |
| 5. | Specify  | the percentage you allow in credit or discounts for the  | e following:                                  |  |  |  |  |
|    | a.   | Driver Over 55   | 5%(Accident Prevention Course Discount)       |  |  |  |  |
|    | b.   | Good Student Discount                                    | Discounts between 0% and 21%                  |  |  |  |  |
|    | c. Multi-car Discount Varies in Matrix%  |  |   |  |  |  |  |
|    | d.   | Accident Free Discount*                                  | 10%   |  |  |  |  |
|    |  | *Please Specify Qualification for Discount:              |   |  |  |  |  |
|    | Driver   | has five years or more driving experience is free for    | rom major violations for the most recent five |  |  |  |  |

Driver has five years or more driving experience, is free from major violations for the most recent five years, is free of accidents\* that resulted in a surcharge for the most recent five years, must have a verifiable driving record, and the policy is not receiving the "No Prior Insurance Surcharge".

\*Note: The Accident Free Discount does not apply if the driver has, or had in the most recent five years, an accident being forgiven under the Merit Rating Plan's form First Accident Forgiveness rule.

| e. | Anti-theft Discount             | 0%                          |
|----|---------------------------------|-----------------------------|
| f. | Other (specify)                 |                             |
|    | Affinity Discount               | Discounts between 3% and 7% |
|    | Easy Pay Discount               | \$15                        |
|    | Full Front Seat Air Bag         | 30%                         |
|    | Driver Side Only Air Bag        | 20%                         |
|    | Auto Financial Discount         | 5%                          |
|    | Long Term Policyholder Discount | 8% to 15%                   |
|    | Home and Car Discount           | 5% to 10%                   |
|    | New Vehicle Discount            | 0.6% to 29%                 |

Preferred Discount 15%

| Terms with Prior Carrier Factor Intra-Agency Transfer Discount  | 2% to 10%<br>2% to 10%                      |
|---|---|
| Intra-Agency Transfer Discount  | 2% to 10%                                   |
|   |   |
| 6. Do you have an installment payment plan for automobile If so, what is the fee for installment payments? \$5.00 |   |
| Does you company utilize a tiered rating plan? No   |   |
| If so, list the programs and percentage difference.   |   |
| State the current volume for each program.  |   |
|   |   |
|   |   |
| E INFORMATION PROVIDED IS CORRECT TO THE BEST OF  | MY KNOWLEDGE AND BELIEF.                    |
|   |   |
|   |   |
|   | Aubrey Lowe                                 |
|   | Signature                                   |
|   | D   |
|   | Pricing Analyst                             |
|   | <u>Pricing Analyst</u> Title (614) 677-4460 |

5%

2% to 9%

Rewards Bundle Discount

Advance Quote Discount

AID PC A-1 (4/98)

#### ARKANSAS INSURANCE DEPARTMENT

FORM A-1 Rev. 4/98

#### PRIVATE PASSENGER AUTOMOBILE ABSTRACT

<u>Instructions:</u> All questions must be answered. If the answer is "none" or "Not applicable", so state. If all questions are not answered, the filing will not be accepted for review by the Department. Use a separate abstract for each company if filing for a group. Subsequent homeowners rate/rule submission that do not alter the information contained herein need not include this form.

| Compar | ny Name  | : Nationwide Property and Casualt      | y Insurance Co   | <u>mpany</u>                                    |  |  |  |  |
|--------|--|--|------------------|---|--|--|--|--|
| NAIC N | Vo. <u>Com</u>   | pany Code 37877                        | Group No         | Group Number 0140                               |  |  |  |  |
| 1.     | Are the No   | ere any areas in the State of Arkansa  | as in which you  | ur company will not write automobile insurance? |  |  |  |  |
| 2.     | Do you furnish a market for young drivers? <u>Yes</u><br>Over age 65 drivers? <u>Yes</u> |  |                  |   |  |  |  |  |
| 3.     | Do you require collateral business to support a youthful driver risk? No                 |  |                  |   |  |  |  |  |
| 4.     | Do you   | insure driver with an international of | or foreign drive | r's license? <u>No</u>                          |  |  |  |  |
| 5.     | Specify  | the percentage you allow in credit of  | or discounts for | the following:                                  |  |  |  |  |
|        | a.   | Driver Over 55                         |                  | 5% (Accident Prevention Course Discount)        |  |  |  |  |
|        | b.   | Good Student Discount                  |                  | Discounts between 0% and 21%                    |  |  |  |  |
|        | c.   | Multi-car Discount                     |                  | Varies in Matrix                                |  |  |  |  |
|        | d.   | Accident Free Discount*                |                  | 10%   |  |  |  |  |
|        |  | *Please Specify Qualification          | ation for Discou | int:  |  |  |  |  |
|        |  |  |                  |   |  |  |  |  |

Driver has five years or more driving experience, is free from major violations for the most recent five years, is free of accidents that resulted in a surcharge for the most recent five years, must have a verifiable driving record, and the policy is not receiving the "No Prior Insurance Surcharge".

| e. | Anti-theft Discount | 0%                            |
|----|---------------------|-------------------------------|
| f. | Other (specify)     |                               |
|    | Affinity Discount   | Discount Varies from 3% to 7% |
|    | F                   | <b>4. </b>                    |

Easy Pay Discount \$15
Full Front Seat Air Bag 30%
Driver Side Only Air Bag 20%
Auto Financial Discount 5%

Long Term Policyholder Discount8% to 15%Home and Car Discount5% to 10%New Vehicle Discount0.6% to 29.4%

Preferred Discount 15%
Preferred Bundle Discount 20%
Advance Quote Discount 1% to 9%
Select Rating Factor 1% to 10%
Intra-Agency Transfer Discount 2% to 10%

- 6. Do you have an installment payment plan for automobile insurance? Yes If so, what is the fee for installment payments? \$5.00
- 7. Does you company utilize a tiered rating plan? Yes

If so, list the programs and percentage difference. State the current volume for each program.

| Program   | Percentage Difference | Volume      |
|-----------|-----------------------|-------------|
| Preferred | 0%                    | \$2,650,124 |
| Standard  | 10%                   | \$3,177,799 |

THE INFORMATION PROVIDED IS CORRECT TO THE BEST OF MY KNOWLEDGE AND BELIEF.

Signature

Pricing Analyst

Title

(614) 677- 4460

Telephone Number

AID PC A-1 (4/98)

#### **Private Passenger Auto Premium Comparision Survey Form**

FORM APCS - last modified August 2005

NAIC Number: 23787 Company Name:

Nationwide Mutual Insurance Company

Contact Person: Audrey Bowe

(800)882-2822 ext.74460 Telephone No.: Email Address: nowea1@nationwide.com

Effective Date: 3/23/2013

DISCOUNTS OFFERED: PASSIVE RESTRAINT/AIRBAG AUTO/HOMEOWNERS GOOD STUDENT ANTI-THEFT DEVICE
Over 55 Defensive Driver Discount
\$250/\$500 Deductible Comp./Coll.

| 20 or 30 | % |
|----------|---|
| 5-10     | % |
| 1-21     | % |
| 0        | % |
| 5        | % |
| 39/16    | % |

Assumptions to Use:

1 Liability -Minimun \$25,000 per person 2 Bodily Injury \$50,000 per accident

\$25,000 per accident

- 3 Property Damage \$100 deductible per accident
- 4 Comprehensive & Collision \$250 deductible per accident
- 5 The insured has elected to accept: Uninsured motorist property and bodily injury equal to liability coverage Underinsured bodily injury equal to liability coverage 6 Personal Injury Protection of \$5,000 for medical, loss
- wages according to statute and \$5,000 accidental
  7 If male and female rates are different, use the highest of the two

Submit to: Arkansas Insurance Department

1200 West Third Street Little Rock, AR 72201-1904

Telephone: 501-371-2800

Email as an attachment t insurance.pnc@arkansas.gov You may also attach to a SERFF filing or submit on a compact disk

|  |   |         | Fayetteville |                   |                   |         | Trur    | nann              |                   |         | Little  | Rock              |                   |         | Lake    | Village           |                   |         | Pine    | Bluff             |                   |
|--|---|---------|--------------|-------------------|-------------------|---------|---------|-------------------|-------------------|---------|---------|-------------------|-------------------|---------|---------|-------------------|-------------------|---------|---------|-------------------|-------------------|
|  | Gender  | Female  | Male         | Male or<br>Female | Male or<br>Female | Female  | Male    | Male or<br>Female | Male or<br>Female | Female  | Male    | Male or<br>Female | Male or<br>Female | Female  | Male    | Male or<br>Female | Male or<br>Female | Female  | Male    | Male or<br>Female | Male or<br>Female |
| Vehicle  | Coverages Age   | 18      | 18           | 40                | 66                | 18      | 18      | 40                | 66                | 18      | 18      | 40                | 66                | 18      | 18      | 40                | 66                | 18      | 18      | 40                | 66                |
|  | Minimum Liability   | \$675   | \$841        | \$304             | \$290             | \$761   | \$953   | \$330             | \$314             | \$956   | \$1,210 | \$390             | \$370             | \$640   | \$795   | \$293             | \$280             | \$739   | \$924   | \$324             | \$309             |
| 2008 4.8 L Chevrolet<br>Silverado 1500 "LS"<br>regular cab 119" WB | Minimum Liability with<br>Comprehensive and<br>Collision    | \$1,403 | \$1,833      | \$600             | \$563             | \$1,500 | \$1,968 | \$639             | \$596             | \$1,755 | \$2,288 | \$706             | \$659             | \$1,446 | \$1,926 | \$649             | \$601             | \$1,389 | \$1,809 | \$594             | \$557             |
|  | 100/300/50 Liability with<br>Comprehensive and<br>Collision | \$1,429 | \$1,853      | \$628             | \$592             | \$1,548 | \$2,018 | \$672             | \$631             | \$1,815 | \$2,367 | \$751             | \$704             | \$1,472 | \$1,944 | \$674             | \$628             | \$1,453 | \$1,880 | \$633             | \$596             |
|  | Minimum Liability   | \$668   | \$831        | \$302             | \$288             | \$760   | \$952   | \$331             | \$315             | \$965   | \$1,220 | \$393             | \$373             | \$639   | \$793   | \$293             | \$280             | \$746   | \$932   | \$327             | \$311             |
| 2009 Ford Explorer 'XLT'<br>2WD, 4 door                            | Minimum Liability with<br>Comprehensive and<br>Collision    | \$1,336 | \$1,729      | \$567             | \$534             | \$1,433 | \$1,863 | \$603             | \$566             | \$1,694 | \$2,196 | \$674             | \$632             | \$1,354 | \$1,779 | \$598             | \$558             | \$1,341 | \$1,732 | \$568             | \$535             |
|  | 100/300/50 Liability with<br>Comprehensive and<br>Collision | \$1,372 | \$1,765      | \$600             | \$567             | \$1,494 | \$1,930 | \$642             | \$605             | \$1,774 | \$2,296 | \$725             | \$683             | \$1,393 | \$1,816 | \$629             | \$590             | \$1,418 | \$1,821 | \$612             | \$578             |
|  | Minimum Liability   | \$593   | \$731        | \$281             | \$269             | \$666   | \$826   | \$304             | \$290             | \$831   | \$1,041 | \$355             | \$336             | \$565   | \$694   | \$273             | \$261             | \$650   | \$804   | \$300             | \$285             |
| 2010 Honda Odyssey<br>"EX"   | Minimum Liability with<br>Comprehensive and<br>Collision    | \$1,186 | \$1,529      | \$523             | \$492             | \$1,265 | \$1,638 | \$553             | \$519             | \$1,482 | \$1,913 | \$611             | \$572             | \$1,205 | \$1,579 | \$552             | \$515             | \$1,179 | \$1,516 | \$520             | \$489             |
|  | 100/300/50 Liability with<br>Comprehensive and<br>Collision | \$1,213 | \$1,552      | \$552             | \$522             | \$1,311 | \$1,685 | \$587             | \$554             | \$1,534 | \$1,977 | \$654             | \$616             | \$1,234 | \$1,602 | \$580             | \$544             | \$1,238 | \$1,581 | \$558             | \$528             |
|  | Minimum Liability   | \$574   | \$703        | \$279             | \$265             | \$649   | \$800   | \$303             | \$287             | \$812   | \$1,013 | \$354             | \$334             | \$552   | \$673   | \$272             | \$259             | \$640   | \$787   | \$301             | \$285             |
| 2011 Toyota Camry 2.5L<br>4 door Sedan                             | Minimum Liability with<br>Comprehensive and<br>Collision    | \$1,336 | \$1,734      | \$581             | \$544             | \$1,418 | \$1,849 | \$614             | \$573             | \$1,653 | \$2,145 | \$675             | \$629             | \$1,377 | \$1,822 | \$625             | \$579             | \$1,318 | \$1,705 | \$575             | \$537             |
|  | 100/300/50 Liability with<br>Comprehensive and<br>Collision | \$1,349 | \$1,738      | \$605             | \$569             | \$1,449 | \$1,876 | \$643             | \$603             | \$1,688 | \$2,178 | \$712             | \$667             | \$1,390 | \$1,823 | \$647             | \$602             | \$1,362 | \$1,751 | \$608             | \$572             |
|  | Minimum Liability   | \$547   | \$671        | \$267             | \$255             | \$616   | \$761   | \$288             | \$275             | \$770   | \$962   | \$336             | \$319             | \$524   | \$641   | \$260             | \$249             | \$605   | \$746   | \$286             | \$272             |
| 2011 Cadillac Seville<br>"CTS" AWD WAG 4 door<br>Sedan 3.0L        | Minimum Liability with<br>Comprehensive and<br>Collision    | \$1,576 | \$2,067      | \$668             | \$618             | \$1,653 | \$2,179 | \$695             | \$647             | \$1,941 | \$2,540 | \$761             | \$713             | \$1,634 | \$2,188 | \$720             | \$665             | \$1,518 | \$1,986 | \$641             | \$599             |
|  | 100/300/50 Liability with<br>Comprehensive and<br>Collision | \$1,568 | \$2,042      | \$678             | \$637             | \$1,663 | \$2,177 | \$716             | \$671             | \$1,950 | \$2,538 | \$785             | \$737             | \$1,625 | \$2,158 | \$734             | \$681             | \$1,544 | \$2,006 | \$668             | \$628             |
|  | Minimum Liability   | \$620   | \$766        | \$290             | \$276             | \$705   | \$877   | \$316             | \$301             | \$892   | \$1,122 | \$374             | \$354             | \$595   | \$733   | \$282             | \$269             | \$694   | \$862   | \$314             | \$298             |
| 2010 Hyundais Santa Fe<br>SE 4x2                                   | Minimum Liability with<br>Comprehensive and<br>Collision    | \$1,237 | \$1,603      | \$545             | \$511             | \$1,331 | \$1,732 | \$581             | \$543             | \$1,552 | \$2,013 | \$645             | \$603             | \$1,273 | \$1,680 | \$584             | \$543             | \$1,246 | \$1,610 | \$546             | \$513             |
|  | 100/300/50 Liability with<br>Comprehensive and<br>Collision | \$1,272 | \$1,635      | \$576             | \$543             | \$1,388 | \$1,793 | \$617             | \$581             | \$1,639 | \$2,122 | \$693             | \$651             | \$1,309 | \$1,711 | \$613             | \$573             | \$1,316 | \$1,689 | \$587             | \$554             |

## **Private Passenger Auto Premium Comparision Survey Form**

FORM APCS - last modified May 2012

NAIC Number: 37877

Nationwide Property and Casualty

Company Name: Contact Person: Telephone No.: Email Address: Insurance Company

Audrey Bowe

none No.: (800)882-2822 ext.74460

Address: bowea1@nationwide.com

Effective Date: 3/23/2013

DISCOUNTS OFFERED:
PASSIVE RESTRAINT/AIRBAG
AUTO/HOMEOWNERS
GOOD STUDENT
ANTI-THEFT DEVICE
Over 55 Defensive Driver Discount
\$250/\$500 Deductible Comp./Coll.

| 20 or 30 | % |
|----------|---|
| 5-10     | % |
| 1-20     | % |
| 0        | % |
| 5        | % |
| 25/13    | % |

Assumptions to Use:

1 Liability -Minimum \$25,000 per person

2 Bodily Injury \$50,000 per accident

\$25,000 per accident

3 Property Damage \$100 deductible per accident

4 Comprehensive & Collision \$250 deductible per accident

5 The insured has elected to accept:

Uninsured motorist property and bodily injury equal to liability coverage

Underinsured bodily injury equal to liability coverage 6 Personal Injury Protection of \$5,000 for medical, loss wages according to statute and \$5,000 accidental

7 If male and female rates are different, use the highest of the two

Submit to: Arkansas Insurance Department

1200 West Third Street
Little Rock. AR 72201-1904

**Telephone:** 501-371-2800

Email as an attachment insurance.pnc@arkansas.gov
You may also attach to a SERFF filing or submit

on a compact disk

|  |   |         | F       |                   |                   |         | _       |                   |                   | Links Book |         |                   | Lake Village      |         |         |                   |                   |         |         |                   |                   |
|--|---|---------|---------|-------------------|-------------------|---------|---------|-------------------|-------------------|------------|---------|-------------------|-------------------|---------|---------|-------------------|-------------------|---------|---------|-------------------|-------------------|
|  |   |         | Fayet   | teville           | Malara            |         | Trur    | nann              | 1610.00           |            | Little  | Rock              | 1610.00           |         | Lake \  |                   | Malara            |         | Pine    | Bluff             | Malara            |
|  | Gende   |         | Male    | Male or<br>Female | Male or<br>Female | Female  | Male    | Male or<br>Female | Male or<br>Female | Female     | Male    | Male or<br>Female | Male or<br>Female | Female  | Male    | Male or<br>Female | Male or<br>Female | Female  | Male    | Male or<br>Female | Male or<br>Female |
| Vehicle  | Coverages Ag  | e 18    | 18      | 40                | 66                | 18      | 18      | 40                | 66                | 18         | 18      | 40                | 66                | 18      | 18      | 40                | 66                | 18      | 18      | 40                | 66                |
|  | Minimum Liability   | \$496   | \$611   | \$244             | \$236             | \$509   | \$627   | \$248             | \$240             | \$670      | \$838   | \$302             | \$290             | \$515   | \$635   | \$250             | \$242             | \$561   | \$696   | \$266             | \$256             |
| 2008 4.8 L Chevrolet<br>Silverado 1500 "LS"<br>regular cab 119" WB | Minimum Liability with<br>Comprehensive and<br>Collision    | \$997   | \$1,285 | \$469             | \$441             | \$1,044 | \$1,361 | \$503             | \$467             | \$1,255    | \$1,629 | \$561             | \$526             | \$1,247 | \$1,544 | \$554             | \$513             | \$1,154 | \$1,512 | \$547             | \$506             |
|  | 100/300/50 Liability<br>with Comprehensive<br>and Collision | \$1,049 | \$1,324 | \$538             | \$513             | \$1,095 | \$1,397 | \$570             | \$537             | \$1,321    | \$1,686 | \$634             | \$602             | \$1,279 | \$1,565 | \$616             | \$579             | \$1,212 | \$1,556 | \$615             | \$555             |
|  | Minimum Liability   | \$493   | \$607   | \$243             | \$235             | \$507   | \$624   | \$248             | \$240             | \$672      | \$840   | \$303             | \$291             | \$515   | \$634   | \$251             | \$242             | \$564   | \$699   | \$267             | \$258             |
| 2009 Ford Explorer 'XLT'<br>2WD, 4 door                            | Minimum Liability with<br>Comprehensive and<br>Collision    | \$953   | \$1,218 | \$443             | \$421             | \$989   | \$1,274 | \$468             | \$439             | \$1,208    | \$1,555 | \$532             | \$503             | \$1,172 | \$1,444 | \$513             | \$481             | \$1,099 | \$1,423 | \$511             | \$457             |
|  | 100/300/50 Liability<br>with Comprehensive<br>and Collision | \$1,014 | \$1,270 | \$517             | \$496             | \$1,050 | \$1,325 | \$540             | \$514             | \$1,286    | \$1,629 | \$611             | \$584             | \$1,217 | \$1,482 | \$582             | \$552             | \$1,168 | \$1,485 | \$585             | \$536             |
|  | Minimum Liability   | \$438   | \$533   | \$226             | \$218             | \$449   | \$547   | \$230             | \$222             | \$582      | \$721   | \$275             | \$264             | \$454   | \$553   | \$232             | \$223             | \$492   | \$604   | \$245             | \$236             |
| 2010 Honda Odyssey<br>"EX"   | Minimum Liability with<br>Comprehensive and<br>Collision    | \$843   | \$1,071 | \$407             | \$386             | \$876   | \$1,122 | \$430             | \$403             | \$1,054    | \$1,350 | \$482             | \$455             | \$1,037 | \$1,268 | \$469             | \$439             | \$967   | \$1,248 | \$467             | \$416             |
|  | 100/300/50 Liability<br>with Comprehensive<br>and Collision | \$900   | \$1,119 | \$480             | \$460             | \$933   | \$1,168 | \$501             | \$477             | \$1,123    | \$1,413 | \$557             | \$532             | \$1,079 | \$1,302 | \$537             | \$509             | \$1,030 | \$1,301 | \$539             | \$493             |
|  | Minimum Liability   | \$425   | \$513   | \$224             | \$216             | \$438   | \$528   | \$229             | \$220             | \$564      | \$694   | \$272             | \$260             | \$442   | \$535   | \$230             | \$221             | \$482   | \$586   | \$244             | \$234             |
| 2011 Toyota Camry 2.5L<br>4 door Sedan                             | Minimum Liability with<br>Comprehensive and<br>Collision    | \$944   | \$1,208 | \$451             | \$424             | \$987   | \$1,275 | \$481             | \$447             | \$1,171    | \$1,510 | \$533             | \$499             | \$1,126 | \$1,464 | \$532             | \$494             | \$1,087 | \$1,413 | \$522             | \$460             |
|  | 100/300/50 Liability<br>with Comprehensive<br>and Collision | \$989   | \$1,239 | \$518             | \$493             | \$1,030 | \$1,302 | \$546             | \$515             | \$1,225    | \$1,551 | \$602             | \$571             | \$1,157 | \$1,474 | \$592             | \$558             | \$1,134 | \$1,445 | \$587             | \$531             |
|  | Minimum Liability   | \$406   | \$491   | \$215             | \$208             | \$417   | \$504   | \$219             | \$212             | \$539      | \$665   | \$260             | \$250             | \$421   | \$511   | \$220             | \$213             | \$458   | \$559   | \$233             | \$225             |
| 2011 Cadillac Seville<br>"CTS" AWD WAG 4 door<br>Sedan 3.0L        | Minimum Liability with<br>Comprehensive and<br>Collision    | \$1,144 | \$1,482 | \$529             | \$491             | \$1,194 | \$1,564 | \$561             | \$520             | \$1,405    | \$1,831 | \$618             | \$578             | \$1,396 | \$1,837 | \$635             | \$588             | \$1,273 | \$1,676 | \$596             | \$532             |
|  | 100/300/50 Liability<br>with Comprehensive<br>and Collision | \$1,165 | \$1,481 | \$581             | \$552             | \$1,212 | \$1,557 | \$616             | \$579             | \$1,429    | \$1,833 | \$676             | \$640             | \$1,395 | \$1,804 | \$683             | \$640             | \$1,298 | \$1,676 | \$652             | \$594             |
|  | Minimum Liability   | \$458   | \$559   | \$233             | \$225             | \$472   | \$577   | \$238             | \$229             | \$620      | \$770   | \$288             | \$276             | \$479   | \$585   | \$240             | \$231             | \$524   | \$645   | \$255             | \$246             |
| 2010 Hyundais Santa Fe<br>SE 4x2                                   | Minimum Liability with<br>Comprehensive and<br>Collision    | \$879   | \$1,123 | \$425             | \$401             | \$920   | \$1,186 | \$453             | \$422             | \$1,111    | \$1,429 | \$507             | \$477             | \$1,033 | \$1,340 | \$495             | \$461             | \$1,023 | \$1,327 | \$494             | \$437             |
|  | 100/300/50 Liability<br>with Comprehensive<br>and Collision | \$942   | \$1,176 | \$498             | \$476             | \$981   | \$1,238 | \$524             | \$496             | \$1,188    | \$1,502 | \$584             | \$556             | \$1,085 | \$1,378 | \$563             | \$531             | \$1,091 | \$1,387 | \$567             | \$515             |

# NAIC LOSS COST DATA ENTRY DOCUMENT

| 1. This filing transmittal is part of Company Tracking # 13A-9249AR-AMB  |  |   |   |  |  |  |  |  |  |  |
|--|--|---|---|--|--|--|--|--|--|--|
| 2. If filing is an adoption of an advisory organization loss cost filing, give name of Advisory Organization and Reference/ Item Filing Number |  |   |   |  |  |  |  |  |  |  |
| Company Name Company NAIC Number   |  |   |   |  |  |  |  |  |  |  |
| A.   | Nationwide Mutual Insurance Company                              | B.  | 23787   |  |  |  |  |  |  |  |
|  | Product Coding Matrix Line of Business (i.e., Type of Insurance) | Proc  | duct Coding Matrix Line of Insurance (i.e., Sub-type of Insurance)  |  |  |  |  |  |  |  |
| 4. A. Personal Auto B. Private Passenger Auto  |  |   |   |  |  |  |  |  |  |  |
|  | If f na  | If filing is an adoption of an advisory organization loss cost filing, give name of Advisory Organization and Reference/ Item Filing Number  Company Name  A. Nationwide Mutual Insurance Company  Product Coding Matrix Line of Business (i.e., Type of Insurance) | If filing is an adoption of an advisory organization loss cost filing, give name of Advisory Organization and Reference/ Item Filing Number  Company Name  A. Nationwide Mutual Insurance Company  B.  Product Coding Matrix Line of Business (i.e., Type of Insurance) |  |  |  |  |  |  |  |

5.

| (A)                                 |              |              |            | F            | OR LOSS COSTS O | NLY             |             |
|-------------------------------------|--------------|--------------|------------|--------------|-----------------|-----------------|-------------|
|                                     | (B)          | (C)          | (D)        | (E)          | (F)             | (G)             | (H)         |
| COVERAGE                            | Indicated    | Requested    |            | Loss Cost    | Selected        | Expense         | Co. Current |
| (See Instructions)                  | % Rate       | % Rate       | Expected   | Modification | Loss Cost       | Constant        | Loss Cost   |
|                                     | Level Change | Level Change | Loss Ratio | Factor       | Multiplier      | (If Applicable) | Multiplier  |
| Bodily Injury                       | 9.0          | 6.5          |            |              |                 |                 |             |
| Property Damage                     | 13.4         | 4.0          |            |              |                 |                 |             |
| Medical Benefits/<br>Excess Medical | 24.1         | 10.0         |            |              |                 |                 |             |
| Comprehensive                       | 10.0         | 3.5          |            |              |                 |                 |             |
| Collision                           | -3.5         | 0.0          |            |              |                 |                 |             |
| UM/UIM- Bodily Injury               | 11.6         | 4.0          |            |              |                 |                 |             |
| UM- Property Damage                 | 5.4          | 1.0          |            |              |                 |                 |             |
| Loss of Use                         | 2.2          | 1.3          |            |              |                 |                 |             |
| TOTAL OVERALL<br>EFFECT             | 8.7          | 3.5          |            |              |                 |                 |             |

5 Year6. History Rate Change History

|      | 1 110101 9      |                | ato oriango i noto | 7                                |                             |                     |                           |
|------|-----------------|----------------|--------------------|----------------------------------|-----------------------------|---------------------|---------------------------|
| Year | Policy<br>Count | % of<br>Change | Effective<br>Date  | State Earned<br>Premium<br>(000) | Incurred<br>Losses<br>(000) | State Loss<br>Ratio | Countrywide<br>Loss Ratio |
| 2012 | 29217           | 3.5            | 8/23/2012          | 37794                            | 20514                       | 54.3                | 51.3                      |
| 2011 | 35136           | 2.0            | 10/23/2011         | 57894                            | 36868                       | 63.7                | 55.8                      |
| 2010 | 38604           | 0.9            | 10/19/2010         | 60610                            | 33384                       | 55.1                | 52.0                      |
| 2009 | 40692           | 5.3            | 7/14/2009          | 62453                            | 35494                       | 56.8                | 53.8                      |
| 2008 | 43122           | 3.0            | 8/1/2008           | 62537                            | 37819                       | 60.5                | 55.5                      |
|      |                 |                |                    |                                  |                             |                     |                           |
|      |                 |                |                    |                                  |                             |                     |                           |
|      |                 | 1              | l                  | l                                |                             | l .                 |                           |

7.

| Expense Constants            | Selected<br>Provisions |
|------------------------------|------------------------|
| A. Total Production Expense  | 13.4                   |
| (Commissions)                |                        |
| B. General Expense           | 17.6                   |
| C. Taxes, License & Fees     | 2.9                    |
| D. Underwriting Profit       | 5.0                    |
| & Contingencies              |                        |
| E. Other (explain)           | -1.8                   |
| Underwriting Expense Offsets | -1.0                   |
| F. TOTAL                     | 37.1                   |
|                              |                        |

- 8.
- 9.
- N/A \_\_Apply Lost Cost Factors to Future filings? (Y or N)

  7.6% Estimated Maximum Rate Increase for any Insured (%). Territory (if applicable): 46

  -36.9% Estimated Maximum Rate Decrease for any Insured (%) Territory (if applicable): 49

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# NAIC LOSS COST DATA ENTRY DOCUMENT

| 1. | Tł         | nis filing transmi       | ttal is part of Co                         | mpany Tracking #                  |   | 13A | -9249AR-AMB                       | 3                                 |                                      |   |
|----|------------|--------------------------|--|-----------------------------------|---|-----|-----------------------------------|-----------------------------------|--------------------------------------|---|
| 2. |            |                          |  | ry organization lo                | ss cost filing, give<br>n Filing Number |     |                                   |                                   | N/A                                  |   |
|    |            |                          | Comp                                       | pany Name                         |   |     |                                   | Company                           | NAIC Number                          |   |
| 3. | A.         |                          | Nationwide Pro                             | operty and Casu                   | alty                                    | B.  |                                   |                                   | 37877                                |   |
|    |            | Product Codir            | ng Matrix Line of                          | Business (i.e., Ty                | pe of Insurance)                        | Pro | duct Coding Ma                    | atrix Line of Insura              | nce (i.e., Sub-type of I             | nsurance)                                     |
| 4. | A.         |                          | Pers                                       | onal Auto                         |   | B.  |                                   | Private                           | Passenger Auto                       | ,   |
| 5. |            | (A)                      |  |                                   |   |     | F                                 | OR LOSS COSTS O                   | ONI Y                                |   |
|    |            | OVERAGE<br>Instructions) | (B)<br>Indicated<br>% Rate<br>Level Change | (C) Requested % Rate Level Change | (D) Expected Loss Ratio                 | ı   | (E) Loss Cost Modification Factor | (F) Selected Loss Cost Multiplier | (G) Expense Constant (If Applicable) | (H)<br>Co. Current<br>Loss Cost<br>Multiplier |
|    |            | njury                    | N/A  | 4.9%                              | 2000 Ratio                              |     | 1 40101                           | Manaphor                          | (п тършосьто)                        | Wattipliol                                    |
|    |            | y Damage                 | N/A  | 2.0%                              |   |     |                                   |                                   |                                      |   |
|    |            | Benefits                 | N/A  | 3.1%                              |   |     |                                   |                                   |                                      |   |
|    | llisio     |                          | N/A  | 1.6%                              |   |     |                                   |                                   |                                      |   |
|    |            | hensive                  | N/A  | 1.5%                              |   |     |                                   |                                   |                                      |   |
|    |            | I- Bodily Injury         | N/A  | 1.3%                              |   |     |                                   |                                   |                                      |   |
|    |            | perty Damage             | N/A  | 1.8%                              |   |     |                                   |                                   |                                      |   |
|    | ss of      |                          | N/A  | 0.0%                              |   |     |                                   |                                   |                                      |   |
|    | TAL<br>ECT | OVERALL<br>-             | N/A  | 2.5%                              |   |     |                                   |                                   |                                      |   |

5 Year

6. History Rate Change History

| Year | Policy<br>Count | % of<br>Change | Effective<br>Date | State Earned<br>Premium<br>(000) | Incurred<br>Losses<br>(000) | State Loss<br>Ratio | Countrywide<br>Loss Ratio |
|------|-----------------|----------------|-------------------|----------------------------------|-----------------------------|---------------------|---------------------------|
| 2012 | 7545            | 1.5%           | 8/23/2012         | 5464                             | 3377                        | 61.8                | 66.7                      |
| 2011 | 2267            | N/A            | 10/19/2011        | 460                              | 219                         | 47.8                | 68.6                      |
| 2010 | N/A             | N/A            | N/A               | N/A                              | N/A                         | N/A                 | 63.1                      |
| 2009 | N/A             | N/A            | N/A               | N/A                              | N/A                         | N/A                 | 63.4                      |
| 2008 | N/A             | N/A            | N/A               | N/A                              | N/A                         | N/                  | 64.9                      |
|      |                 |                |                   |                                  |                             |                     |                           |
|      |                 |                |                   |                                  |                             |                     |                           |

7.

| 1.                           |                        |
|------------------------------|------------------------|
| Expense Constants            | Selected<br>Provisions |
| A. Total Production Expense  | 13.4                   |
| (Commissions)                |                        |
| B. General Expense           | 17.6                   |
| C. Taxes, License & Fees     | 2.9                    |
| D. Underwriting Profit       | 5.0                    |
| & Contingencies              |                        |
| E. Other (explain)           | -1.8                   |
| Underwriting Expense Offsets |                        |
| F. TOTAL                     | 37.1                   |

8. N/A Apply Lost Cost Factors to Future filings? (Y or N)
 9. 11.40% Estimated Maximum Rate Increase for any Insured (%). Territory (if applicable): 133
 10. -38.3% Estimated Maximum Rate Decrease for any Insured (%) Territory (if applicable): 127
 PC RLC

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### FILING MEMORANDUM Arkansas Private Passenger Automobile

Outlined herein are details and supporting data relating to changes in Private Passenger Automobile rates written in Nationwide Mutual Insurance Company and Nationwide Property and Casualty Insurance Company.

#### STATEWIDE RATE LEVEL CHANGES

We are filing for an effective date of March 23, 2013, for both new and renewal business. The overall rate level change for the Nationwide Mutual Insurance Company is a 3.5 percent increase. The overall rate level change for the Nationwide Property and Casualty Insurance Company is a 2.5 percent increase.

Please note that the Nationwide Property and Casualty Insurance Company was opened for new business on September 26, 2011. There is not sufficient data to develop an indication for that company.

Exhibit I shows three years of Voluntary Personal Automobile experience by coverage for the Nationwide Mutual Insurance Company ending March 31, 2012. Earned premiums are adjusted to current rate levels, and losses are on an accident year basis, developed to ultimate, and projected to the average date of loss during the effective period of the new rates. Exhibit II displays the determination of premium projection factors.

Accident year losses for the period ending March 31, 2012 were evaluated as of June 30, 2012. Ultimate loss levels were calculated using historical losses for Arkansas and company age-to-ultimate factors. Exhibit III shows the development of ultimate losses by coverage.

### Large Losses

To prevent any single claim from having a disproportionate influence on the loss development patterns, we have adjusted Bodily Injury and Uninsured / Underinsured Motorists Coverage – Bodily Injury ultimate losses by removing losses greater than or equal to \$100,000, developing the remaining losses to ultimate, and then adding the large losses back in.

#### Comprehensive Catastrophe Adjustment

The random occurrence of catastrophes distorts actual underwriting results for the Comprehensive coverage. In order to account for expected catastrophes yet maintain stability in our rates we remove actual catastrophe losses and replace them with a provision for expected catastrophe losses. The Comprehensive indication for the Nationwide Mutual Insurance Company contains a total catastrophe provision of 18.7 percent of losses to reflect catastrophe exposure as shown on Exhibit IV.

#### Projection of Losses

Exhibit V shows the Average Paid Cost Trend data and Incurred Claim Frequency by coverage for the Nationwide Mutual Insurance Company for Arkansas and Companywide for the past 24 quarters. The data is on a four-quarter-ending basis. Our projection of losses to anticipated future levels is primarily based on historical claim cost trends. We have also considered accident year trends, industry trends, and credibility measures.

We are incorporating the use of both retrospective and prospective trends. Historical losses are trended first to the average accident date of the current accident year using retrospective trends. These "current" losses are then trended to the future effective period using prospective trends. This two-step process allows for recognition of the fact that actual loss cost changes that occurred during the experience period might not always be consistent with what we expect will happen in the future.

The selected trends were projected from the average date of loss for the experience period to the future average date of loss under the revised rates, based on an effective date of March 23, 2013. The resulting loss projection factors, reflecting both severity and frequency by coverage, are shown on row (7) of Exhibit I for Comprehensive coverage and row (6) for the remaining coverages.

#### Projected Expense Adjustments

Expenses, which are not directly related to the premiums, are projected separately in determining the indicated rate need. These amounts differ for liability and physical damage coverages. Fixed Expenses, which include General Expense, Other Acquisition, and Unallocated Loss Adjustment, are calculated as a percentage of earned premiums.

|                | <u>Liability</u> | Physical Damage |
|----------------|------------------|-----------------|
| Fixed Expenses | 28.2%            | 25.5%           |

We project these expense dollars using an annual average expense trend of +3.3 percent. This trend is based on trends in the Consumer Price Index and insurance industry wages. Expense Provisions are shown on Exhibit VI.

#### Financial Needs Model

Exhibit VII is the Company's Financial Needs Model, which demonstrates support for a 5.0 percent underwriting profit provision for Liability coverages and a 5.0 percent underwriting profit provision for Physical Damage coverages, considering total investment income from all sources.

### Permissible Loss, Loss Adjustment, and Fixed Expense Ratio

The Permissible Loss, Loss Adjustment, and Fixed Expense ratios of 79.9 percent for Liability coverages and 79.9 percent for Physical Damage coverages were derived using the components of the variable expense ratio of 15.1 percent, which includes the average commission and brokerage ratio for all agency states, the state premium tax rate, plus an allowance for miscellaneous taxes, licenses, and fees based on Companywide data.

Permissible Loss, Loss Adjustment, and Fixed Expense Ratio = 100% – Variable Expenses – Underwriting Profit Provision

#### INDICATED AND PROPOSED CHANGES

Indications are based on 36 months of experience, the adjusted loss and fixed expense ratios in Exhibit I, and the permissible loss and fixed expense ratio developed above. The summarized overall rate change is shown on Exhibit XV.

#### **Territory Base Rates**

We are revising the territorial base rates in the Nationwide Mutual Insurance Company for Bodily Injury, Property Damage, Medical Benefits / Excess Medical Benefits, Comprehensive and Collision coverages. We will apply a flat base rate increase across all territories. Exhibit VIII reflects the territorial base rate changes by coverage.

#### Miscellaneous Coverage Base Rates

We are revising base rates in the Nationwide Mutual Insurance Company for Uninsured Motorists/ Underinsured Motorists- Bodily Injury, Uninsured Motorists- Property Damage and Loss of Use coverages as shown on Exhibit IX.

#### Coverage Expense Fees

We are revising Coverage Expense Fees in the Nationwide Mutual Insurance Company for Bodily Injury, Property Damage, Medical Benefits, Comprehensive, and Collision coverages as shown on Exhibit X.

#### **Increased Limit Factors**

We are revising increased limit factors in the Nationwide Mutual Insurance Company and the Nationwide Property and Casualty Insurance Company for Bodily Injury, Property Damage and Medical Benefits. These changes are shown as Exhibit XI for Nationwide Mutual and Exhibit XII for Nationwide Property and Casualty.

#### Select Rating Factors

We are revising the Select Rating Factor in the Nationwide Property and Casualty Insurance Company. This change is shown as Exhibit XIII.

#### Tier Factor

We are updating our Tier Factor in the Nationwide Property and Casualty Insurance Company only. This change is shown as Exhibit XIV.

#### **Expanded Matrix**

We are revising the Expanded Matrix charts to remove term. There are no rate impacts associated with this change as factors do not vary by term.

#### Named Non Owner

We are reducing Named Non Owner rates by introducing a Rate Factor into the rating steps. This factor will be set at 0.6 and will be applied evenly to all Named Non-Owner premiums.

## **Editorial Revisions**

We are making editorial revisions to the following manual page rules in both the Nationwide Mutual and the Nationwide Property and Casualty Insurance Companies. There is no premium impact resulting from these revisions.

- Good Student Discount
- Merit Rating Rule
- Pro- Rate Tables and calculation description.

#### Table of Exhibits

- I. Indications NMIC
- II. Premium Projection Factors NMIC
- III. Loss Development NMIC
- IV. Catastrophe Load NMIC
- V. Loss Trends NMIC
- VI. Expense Provisions NMIC
- VII. Financial Needs Model
- VIII. Territory Base Rates NMIC
- IX. Miscellaneous Coverages NMIC
- X. Expense Fees NMIC
- XI. Increased Limit Factors NMIC
- XII. Increased Limit Factors NPCIC
- XIII. Select Rating Factors NPCIC
- XIV. Tier Factors NPCIC
- XV. Income Effect

#### Calculation of Indicated Rate-Level Change Assumed Effective March 23, 2013 Bodily Injury

| Fiscal Accident Year Ending   | 2010/1                  | 2011/1                  | 2012/1                  | 2-Year     | 3-Year     |
|---|-------------------------|-------------------------|-------------------------|------------|------------|
| Premium   |                         |                         |                         |            |            |
| 1. Current Level Earned Premium   | 16,672,538              | 15,505,322              | 14,303,974              |            |            |
| 2. Premium Projection Factor  | 0.952                   | 0.959                   | 0.967                   |            |            |
| 3. Projected Current Level Earned Premium = $(1) \times (2)$  | 15,872,256              | 14,869,604              | 13,831,943              | 28,701,547 | 44,573,803 |
| Experience Losses and Defense and Cost Containment Expenses   |                         |                         |                         |            |            |
| Estimated Ultimate Losses and DCC Expenses  | 8,804,914               | 7,890,089               | 8,535,790               |            |            |
| 5. Adjusted Estimated Ultimate Losses and DCC Expenses = (4)  | 8,804,914               | 7,890,089               | 8,535,790               |            |            |
| 6. Loss Projection Factor   | 1.052                   | 1.039                   | 1.027                   |            |            |
| 7. Projected Estimated Ultimate Losses and DCC Expenses = (5) x (6)   | 9,262,770               | 8,197,802               | 8,766,256               | 17,134,824 | 26,387,691 |
| 8. Projected Loss and DCC Expense Ratio = (7) ÷ (3)   | 58.4%                   | 55.1%                   | 63.4%                   | 59.7%      | 59.2%      |
| 9. Experience Year Weights Used Above   |                         |                         |                         | 45/55      | 25/35/40   |
| 10. Credibility Assigned to Experience  | 22.4%                   | 21.2%                   | 20.1%                   | 34.2%      | 44.7%      |
| 11. Trended Permissible Loss and DCC Expense Ratio  | 56.2%                   | 56.2%                   | 56.2%                   | 56.2%      | 56.2%      |
| 12. Credibility-Weighted Loss and DCC Expense Ratio = $(10) \times (8) + [1 - (10)] \times (11)$                                | 56.7%                   | 56.0%                   | 57.6%                   | 57.4%      | 57.5%      |
| 13. Credibility-Weighted Losses and DCC Expenses = $(3) \times (12)$  | 8,999,569               | 8,326,978               | 7,967,199               | 16,474,688 | 25,629,937 |
| Fixed Expenses  |                         |                         |                         |            |            |
| 14. Est. General & Other Acquisition  | 2,734,437               | 2,544,398               | 2,381,740               |            |            |
| 15. Est. Adjusting and Other Loss Adjustment  | 1,646,877               | 1,532,422               | 1,434,457               |            |            |
| 16. Fixed Expense Projection Factor   | 1.075                   | 1.075                   | 1.075                   |            |            |
| 17. Projected General and Other Acquisition Expenses = $(14) \times (16)$   | 2,939,520               | 2,735,228               | 2,560,371               | 5,295,599  | 8,235,119  |
| 18. Projected Adjusting and Other Loss Adjustment Expenses = $(15) \times (16)$   | 1,770,393               | 1,647,354               | 1,542,041               | 3,189,395  | 4,959,788  |
| 19. Projected Total Fixed Expenses = (17) + (18)  | 4,709,913               | 4,382,582               | 4,102,412               | 8,484,994  | 13,194,907 |
| Indication  |                         |                         |                         |            |            |
| 20. Credibility-Weighted Losses, DCC and Fixed Expenses = (13) + (19)   | 13,709,482              | 12,709,560              | 12,069,611              | 24,959,682 | 38,824,844 |
| 21. Permissible Loss, DCC and Fixed Expense Ratio   | 79.9%                   | 79.9%                   | 79.9%                   | 79.9%      | 79.9%      |
| 22. Required Premium = (20) ÷ (21)  | 17,158,300              | 15,906,834              | 15,105,896              | 31,238,651 | 48,591,795 |
| 23. Credibility-Weighted Indicated Rate Level Change = (22) ÷ (3) - 1   | 8.1%                    | 7.0%                    | 9.2%                    | 8.8%       | 9.0%       |
| Evnança Faa   |                         |                         |                         |            |            |
| Expense Fee 24. Policy Term in Months   | 6                       | 6                       | 6                       | 6          | 6          |
| 25. Current Expense Fee Per Vehicle   | 30.60                   | 30.60                   | 30.60                   | 30.60      | 30.60      |
| 26. Indicated Expense Fee Per Vehicle   | 33.10                   | 33.10                   | 33.10                   | 33.10      | 33.10      |
| 27. Indicated Fixed Premium Change = (26) ÷ (25) - 1  | 8.2%                    | 8.2%                    | 8.2%                    | 8.2%       | 8.2%       |
| T. N. d. N. d. D.   |                         |                         |                         |            |            |
| Indication Net of Expense Fee   | 12 021 042              | 12 021 042              | 12 021 042              | 12.021.042 | 12 021 042 |
| 28. Latest Year Projected Total Current Level Earned Premium = (3@2012/1)   | 13,831,943              | 13,831,943              | 13,831,943              | 13,831,943 | 13,831,943 |
| 29. Latest Year Fixed Current Level Earned Premium 20. Latest Year Project of Visitable Courset Level Formed Programs (28) (20) | 3,848,868               | 3,848,868               | 3,848,868               | 3,848,868  | 3,848,868  |
| 30. Latest Year Projected Variable Current Level Earned Premium = (28) - (29)   | 9,983,075               | 9,983,075               | 9,983,075               | 9,983,075  | 9,983,075  |
| 31. Required Total Premium = (28) × [1 + (23)]  | 14,952,330              | 14,800,179              | 15,104,482              | 15,049,154 | 15,076,818 |
| 32. Required Fixed Premium  33. Required Variable Premium = (31) - (32)   | 4,163,318<br>10,789,012 | 4,163,318<br>10,636,861 | 4,163,318<br>10,941,164 | 4,163,318  | 4,163,318  |
| •   |                         |                         |                         | 10,885,836 | 10,913,500 |
| 34. Indicated Rate Level Change Net of Expense Fee = $(33) \div (30) - 1$   | 8.1%                    | 6.5%                    | 9.6%                    | 9.0%       | 9.3%       |
| Summary   |                         |                         |                         |            |            |
| 35. Indicated Rate Level Change Net of Expense Fee = (34)   | 8.1%                    | 6.5%                    | 9.6%                    | 9.0%       | 9.3%       |
| 36. Indicated Expense Fee Change = (27)   | 8.2%                    | 8.2%                    | 8.2%                    | 8.2%       | 8.2%       |
| 37. Total Indicated Rate Level Change = (23)  | 8.1%                    | 7.0%                    | 9.2%                    | 8.8%       | 9.0%       |

#### Calculation of Indicated Rate-Level Change Assumed Effective March 23, 2013 Property Damage

| Fiscal Accident Year Ending  | 2010/1     | 2011/1     | 2012/1     | 2-Year     | 3-Year     |
|--|------------|------------|------------|------------|------------|
| Premium  |            |            |            |            |            |
| 1. Current Level Earned Premium  | 14,530,720 | 13,410,981 | 12,312,498 |            |            |
| 2. Premium Projection Factor   | 0.931      | 0.945      | 0.958      |            |            |
| 3. Projected Current Level Earned Premium = $(1) \times (2)$                                     | 13,528,100 | 12,673,377 | 11,795,373 | 24,468,750 | 37,996,850 |
| Experience Losses and Defense and Cost Containment Expenses                                      |            |            |            |            |            |
| 4. Estimated Ultimate Losses and DCC Expenses  | 7,711,043  | 6,931,103  | 6,803,144  |            |            |
| 5. Adjusted Estimated Ultimate Losses and DCC Expenses = (4)                                     | 7,711,043  | 6,931,103  | 6,803,144  |            |            |
| 6. Loss Projection Factor  | 1.111      | 1.083      | 1.057      |            |            |
| 7. Projected Estimated Ultimate Losses and DCC Expenses = (5) x (6)                              | 8,566,969  | 7,506,385  | 7,190,923  | 14,730,188 | 23,140,082 |
| 8. Projected Loss and DCC Expense Ratio = $(7) \div (3)$   | 63.3%      | 59.2%      | 61.0%      | 60.2%      | 60.9%      |
| 9. Experience Year Weights Used Above  |            |            |            | 45/55      | 25/35/40   |
| 10. Credibility Assigned to Experience   | 70.6%      | 69.1%      | 67.7%      | 81.3%      | 87.1%      |
| 11. Trended Permissible Loss and DCC Expense Ratio   | 56.7%      | 56.7%      | 56.7%      | 56.7%      | 56.7%      |
| 12. Credibility-Weighted Loss and DCC Expense Ratio = $(10) \times (8) + [1 - (10)] \times (11)$ | 61.4%      | 58.4%      | 59.6%      | 59.5%      | 60.4%      |
| 13. Credibility-Weighted Losses and DCC Expenses = $(3) \times (12)$                             | 8,306,253  | 7,401,252  | 7,030,042  | 14,558,906 | 22,950,097 |
| Fixed Expenses   |            |            |            |            |            |
| 14. Est. General & Other Acquisition   | 2,375,822  | 2,210,929  | 2,069,723  |            |            |
| 15. Est. Adjusting and Other Loss Adjustment   | 1,430,893  | 1,331,582  | 1,246,538  |            |            |
| 16. Fixed Expense Projection Factor  | 1.075      | 1.075      | 1.075      |            |            |
| 17. Projected General and Other Acquisition Expenses = $(14) \times (16)$                        | 2,554,009  | 2,376,749  | 2,224,952  | 4,601,701  | 7,155,710  |
| 18. Projected Adjusting and Other Loss Adjustment Expenses = $(15) \times (16)$                  | 1,538,210  | 1,431,451  | 1,340,028  | 2,771,479  | 4,309,689  |
| 19. Projected Total Fixed Expenses = (17) + (18)   | 4,092,219  | 3,808,200  | 3,564,980  | 7,373,180  | 11,465,399 |
| Indication   |            |            |            |            |            |
| 20. Credibility-Weighted Losses, DCC and Fixed Expenses = (13) + (19)                            | 12,398,472 | 11,209,452 | 10,595,022 | 21,932,086 | 34,415,496 |
| 21. Permissible Loss, DCC and Fixed Expense Ratio  | 79.9%      | 79.9%      | 79.9%      | 79.9%      | 79.9%      |
| 22. Required Premium = $(20) \div (21)$  | 15,517,487 | 14,029,352 | 13,260,353 | 27,449,419 | 43,073,212 |
| 23. Credibility-Weighted Indicated Rate Level Change = (22) $\div$ (3) - 1                       | 14.7%      | 10.7%      | 12.4%      | 12.2%      | 13.4%      |
| Expense Fee  |            |            |            |            |            |
| 24. Policy Term in Months  | 6          | 6          | 6          | 6          | 6          |
| 25. Current Expense Fee Per Vehicle  | 26.70      | 26.70      | 26.70      | 26.70      | 26.70      |
| 26. Indicated Expense Fee Per Vehicle  | 28.80      | 28.80      | 28.80      | 28.80      | 28.80      |
| 27. Indicated Fixed Premium Change = $(26) \div (25) - 1$  | 7.9%       | 7.9%       | 7.9%       | 7.9%       | 7.9%       |
| Indication Net of Expense Fee  |            |            |            |            |            |
| 28. Latest Year Projected Total Current Level Earned Premium = (3@2012/1)                        | 11,795,373 | 11,795,373 | 11,795,373 | 11,795,373 | 11,795,373 |
| 29. Latest Year Fixed Current Level Earned Premium   | 3,359,394  | 3,359,394  | 3,359,394  | 3,359,394  | 3,359,394  |
| 30. Latest Year Projected Variable Current Level Earned Premium = (28) - (29)                    | 8,435,979  | 8,435,979  | 8,435,979  | 8,435,979  | 8,435,979  |
| 31. Required Total Premium = $(28) \times [1 + (23)]$  | 13,529,293 | 13,057,478 | 13,257,999 | 13,234,409 | 13,375,953 |
| 32. Required Fixed Premium   | 3,623,616  | 3,623,616  | 3,623,616  | 3,623,616  | 3,623,616  |
| 33. Required Variable Premium = (31) - (32)  | 9,905,677  | 9,433,862  | 9,634,383  | 9,610,793  | 9,752,337  |
| 34. Indicated Rate Level Change Net of Expense Fee = (33) ÷ (30) - 1                             | 17.4%      | 11.8%      | 14.2%      | 13.9%      | 15.6%      |
| Summary  |            |            |            |            |            |
| 35. Indicated Rate Level Change Net of Expense Fee = (34)  | 17.4%      | 11.8%      | 14.2%      | 13.9%      | 15.6%      |
| 36. Indicated Expense Fee Change = (27)  | 7.9%       | 7.9%       | 7.9%       | 7.9%       | 7.9%       |
| 37. Total Indicated Rate Level Change = (23)   | 14.7%      | 10.7%      | 12.4%      | 12.2%      | 13.4%      |

#### Calculation of Indicated Rate-Level Change Assumed Effective March 23, 2013 Medical Benefits, Excess Medical Benefits

| Fiscal Accident Year Ending  | 2010/1    | 2011/1    | 2012/1    | 2-Year    | 3-Year    |
|--|-----------|-----------|-----------|-----------|-----------|
| Premium  |           |           |           |           |           |
| Current Level Earned Premium   | 2,704,334 | 2,475,417 | 2,272,947 |           |           |
| 2. Premium Projection Factor   | 0.937     | 0.947     | 0.958     |           |           |
| 3. Projected Current Level Earned Premium = $(1) \times (2)$                                     | 2,533,961 | 2,344,220 | 2,177,483 | 4,521,703 | 7,055,664 |
| Experience Losses and Defense and Cost Containment Expenses                                      |           |           |           |           |           |
| 4. Estimated Ultimate Losses and DCC Expenses  | 1,595,792 | 1,640,953 | 1,609,791 |           |           |
| 5. Adjusted Estimated Ultimate Losses and DCC Expenses = (4)                                     | 1,595,792 | 1,640,953 | 1,609,791 |           |           |
| 6. Loss Projection Factor  | 1.249     | 1.185     | 1.124     |           |           |
| 7. Projected Estimated Ultimate Losses and DCC Expenses = (5) x (6)                              | 1,993,144 | 1,944,529 | 1,809,405 | 3,753,013 | 5,778,589 |
| 8. Projected Loss and DCC Expense Ratio = $(7) \div (3)$   | 78.7%     | 82.9%     | 83.1%     | 83.0%     | 81.9%     |
| 9. Experience Year Weights Used Above  |           |           |           | 45/55     | 25/35/40  |
| 10. Credibility Assigned to Experience   | 30.1%     | 28.3%     | 27.0%     | 43.3%     | 54.4%     |
| 11. Trended Permissible Loss and DCC Expense Ratio   | 57.7%     | 57.7%     | 57.7%     | 57.7%     | 57.7%     |
| 12. Credibility-Weighted Loss and DCC Expense Ratio = $(10) \times (8) + [1 - (10)] \times (11)$ | 64.0%     | 64.8%     | 64.6%     | 68.7%     | 70.9%     |
| 13. Credibility-Weighted Losses and DCC Expenses = $(3) \times (12)$                             | 1,621,735 | 1,519,055 | 1,406,654 | 3,106,410 | 5,002,466 |
| Fixed Expenses   |           |           |           |           |           |
| 14. Est. General & Other Acquisition   | 416,749   | 382,345   | 357,816   |           |           |
| 15. Est. Adjusting and Other Loss Adjustment   | 250,997   | 230,276   | 215,503   |           |           |
| 16. Fixed Expense Projection Factor  | 1.075     | 1.075     | 1.075     |           |           |
| 17. Projected General and Other Acquisition Expenses = $(14) \times (16)$                        | 448,005   | 411,021   | 384,652   | 795,673   | 1,243,678 |
| 18. Projected Adjusting and Other Loss Adjustment Expenses = $(15) \times (16)$                  | 269,822   | 247,547   | 231,666   | 479,213   | 749,035   |
| 19. Projected Total Fixed Expenses = $(17) + (18)$   | 717,827   | 658,568   | 616,318   | 1,274,886 | 1,992,713 |
| Indication   |           |           |           |           |           |
| 20. Credibility-Weighted Losses, DCC and Fixed Expenses = (13) + (19)                            | 2,339,562 | 2,177,623 | 2,022,972 | 4,381,296 | 6,995,179 |
| 21. Permissible Loss, DCC and Fixed Expense Ratio  | 79.9%     | 79.9%     | 79.9%     | 79.9%     | 79.9%     |
| 22. Required Premium = $(20) \div (21)$  | 2,928,113 | 2,725,436 | 2,531,880 | 5,483,474 | 8,754,917 |
| 23. Credibility-Weighted Indicated Rate Level Change = (22) $\div$ (3) - 1                       | 15.6%     | 16.3%     | 16.3%     | 21.3%     | 24.1%     |
| Expense Fee  |           |           |           |           |           |
| 24. Policy Term in Months  | 6         | 6         | 6         | 6         | 6         |
| 25. Current Expense Fee Per Vehicle  | 7.70      | 7.70      | 7.70      | 7.70      | 7.70      |
| 26. Indicated Expense Fee Per Vehicle  | 8.50      | 8.50      | 8.50      | 8.50      | 8.50      |
| 27. Indicated Fixed Premium Change = $(26) \div (25) - 1$  | 10.4%     | 10.4%     | 10.4%     | 10.4%     | 10.4%     |
| Indication Net of Expense Fee  |           |           |           |           |           |
| 28. Latest Year Projected Total Current Level Earned Premium = (3@2012/1)                        | 2,177,483 | 2,177,483 | 2,177,483 | 2,177,483 | 2,177,483 |
| 29. Latest Year Fixed Current Level Earned Premium   | 568,583   | 568,583   | 568,583   | 568,583   | 568,583   |
| 30. Latest Year Projected Variable Current Level Earned Premium = (28) - (29)                    | 1,608,900 | 1,608,900 | 1,608,900 | 1,608,900 | 1,608,900 |
| 31. Required Total Premium = $(28) \times [1 + (23)]$  | 2,517,170 | 2,532,413 | 2,532,413 | 2,641,287 | 2,702,256 |
| 32. Required Fixed Premium   | 627,657   | 627,657   | 627,657   | 627,657   | 627,657   |
| 33. Required Variable Premium = (31) - (32)  | 1,889,513 | 1,904,756 | 1,904,756 | 2,013,630 | 2,074,599 |
| 34. Indicated Rate Level Change Net of Expense Fee = $(33) \div (30) - 1$                        | 17.4%     | 18.4%     | 18.4%     | 25.2%     | 28.9%     |
| Summary  |           |           |           |           |           |
| 35. Indicated Rate Level Change Net of Expense Fee = (34)  | 17.4%     | 18.4%     | 18.4%     | 25.2%     | 28.9%     |
| 36. Indicated Expense Fee Change = (27)  | 10.4%     | 10.4%     | 10.4%     | 10.4%     | 10.4%     |
| 37. Total Indicated Rate Level Change = (23)   | 15.6%     | 16.3%     | 16.3%     | 21.3%     | 24.1%     |

## Calculation of Indicated Rate-Level Change Assumed Effective March 23, 2013 Uninsured Motorists - Property Damage

| Fiscal Accident Year Ending  | 2010/1    | 2011/1    | 2012/1    | 2-Year    | 3-Year    |
|--|-----------|-----------|-----------|-----------|-----------|
| Premium  |           |           |           |           |           |
| 1. Current Level Earned Premium  | 1,238,819 | 1,186,340 | 1,116,045 |           |           |
| 2. Premium Projection Factor   | 1.003     | 0.996     | 0.989     |           |           |
| 3. Projected Current Level Earned Premium = $(1) \times (2)$                                     | 1,242,535 | 1,181,595 | 1,103,769 | 2,285,364 | 3,527,899 |
| Experience Losses and Defense and Cost Containment Expenses                                      |           |           |           |           |           |
| 4. Estimated Ultimate Losses and DCC Expenses  | 362,971   | 511,658   | 582,657   |           |           |
| 5. Adjusted Estimated Ultimate Losses and DCC Expenses = (4)                                     | 362,971   | 511,658   | 582,657   |           |           |
| 6. Loss Projection Factor  | 1.646     | 1.283     | 1.000     |           |           |
| 7. Projected Estimated Ultimate Losses and DCC Expenses = (5) x (6)                              | 597,450   | 656,457   | 582,657   | 1,236,382 | 1,855,675 |
| 8. Projected Loss and DCC Expense Ratio = $(7) \div (3)$   | 48.1%     | 55.6%     | 52.8%     | 54.1%     | 52.6%     |
| 9. Experience Year Weights Used Above  |           |           |           | 45/55     | 25/35/40  |
| 10. Credibility Assigned to Experience   | 25.3%     | 24.1%     | 23.1%     | 38.2%     | 48.9%     |
| 11. Trended Permissible Loss and DCC Expense Ratio   | 55.5%     | 55.5%     | 55.5%     | 55.5%     | 55.5%     |
| 12. Credibility-Weighted Loss and DCC Expense Ratio = $(10) \times (8) + [1 - (10)] \times (11)$ | 53.6%     | 55.5%     | 54.9%     | 55.0%     | 54.1%     |
| 13. Credibility-Weighted Losses and DCC Expenses = $(3) \times (12)$                             | 665,999   | 655,785   | 605,969   | 1,256,950 | 1,908,593 |
| Fixed Expenses   |           |           |           |           |           |
| 14. Est. General & Other Acquisition   | 217,937   | 204,876   | 193,712   |           |           |
| 15. Est. Adjusting and Other Loss Adjustment   | 131,257   | 123,391   | 116,667   |           |           |
| 16. Fixed Expense Projection Factor  | 1.075     | 1.075     | 1.075     |           |           |
| 17. Projected Total Fixed Expenses   | 375,383   | 352,887   | 333,657   | 686,544   | 1,061,927 |
| Indication   |           |           |           |           |           |
| 18. Credibility-Weighted Losses, DCC and Fixed Expenses = (13) + (17)                            | 1,041,382 | 1,008,672 | 939,626   | 1,943,494 | 2,970,520 |
| 19. Permissible Loss, DCC and Fixed Expense Ratio  | 79.9%     | 79.9%     | 79.9%     | 79.9%     | 79.9%     |
| 20. Required Premium = (18) - (19)   | 1,303,357 | 1,262,418 | 1,176,003 | 2,432,408 | 3,717,797 |
| 21. Credibility-Weighted Indicated Rate Level Change = (20) ÷ (3) - 1                            | 4.9%      | 6.8%      | 6.5%      | 6.4%      | 5.4%      |

#### Calculation of Indicated Rate-Level Change Assumed Effective March 23, 2013 Underinsured Motorists - Bodily Injury, Uninsured Motorists - Bodily Injury

| Fiscal Accident Year Ending  | 2010/1    | 2011/1    | 2012/1    | 2-Year    | 3-Year     |
|--|-----------|-----------|-----------|-----------|------------|
| Premium  |           |           |           |           |            |
| Current Level Earned Premium   | 3,778,697 | 3,535,293 | 3,336,725 |           |            |
| 2. Premium Projection Factor   | 0.973     | 0.980     | 0.987     |           |            |
| 3. Projected Current Level Earned Premium = $(1) \times (2)$                                     | 3,676,672 | 3,464,587 | 3,293,348 | 6,757,935 | 10,434,607 |
| Experience Losses and Defense and Cost Containment Expenses                                      |           |           |           |           |            |
| 4. Estimated Ultimate Losses and DCC Expenses  | 1,815,798 | 2,007,692 | 1,596,924 |           |            |
| 5. Adjusted Estimated Ultimate Losses and DCC Expenses = (4)                                     | 1,815,798 | 2,007,692 | 1,596,924 |           |            |
| 6. Loss Projection Factor  | 1.300     | 1.221     | 1.148     |           |            |
| 7. Projected Estimated Ultimate Losses and DCC Expenses = (5) x (6)                              | 2,360,537 | 2,451,392 | 1,833,269 | 4,223,709 | 6,584,237  |
| 8. Projected Loss and DCC Expense Ratio = $(7) \div (3)$   | 64.2%     | 70.8%     | 55.7%     | 62.5%     | 63.1%      |
| 9. Experience Year Weights Used Above  |           |           |           | 45/55     | 25/35/40   |
| 10. Credibility Assigned to Experience   | 23.8%     | 22.7%     | 21.8%     | 36.5%     | 47.0%      |
| 11. Trended Permissible Loss and DCC Expense Ratio   | 58.2%     | 58.2%     | 58.2%     | 58.2%     | 58.2%      |
| 12. Credibility-Weighted Loss and DCC Expense Ratio = $(10) \times (8) + [1 - (10)] \times (11)$ | 59.6%     | 61.1%     | 57.7%     | 59.8%     | 60.5%      |
| 13. Credibility-Weighted Losses and DCC Expenses = $(3) \times (12)$                             | 2,191,297 | 2,116,863 | 1,900,262 | 4,041,245 | 6,312,937  |
| Fixed Expenses   |           |           |           |           |            |
| 14. Est. General & Other Acquisition   | 611,210   | 576,754   | 547,821   |           |            |
| 15. Est. Adjusting and Other Loss Adjustment   | 368,114   | 347,362   | 329,937   |           |            |
| 16. Fixed Expense Projection Factor  | 1.075     | 1.075     | 1.075     |           |            |
| 17. Projected Total Fixed Expenses   | 1,052,774 | 993,425   | 943,590   | 1,937,015 | 2,989,789  |
| Indication   |           |           |           |           |            |
| 18. Credibility-Weighted Losses, DCC and Fixed Expenses = $(13) + (17)$                          | 3,244,071 | 3,110,288 | 2,843,852 | 5,978,260 | 9,302,726  |
| 19. Permissible Loss, DCC and Fixed Expense Ratio  | 79.9%     | 79.9%     | 79.9%     | 79.9%     | 79.9%      |
| 20. Required Premium = (18) ÷ (19)   | 4,060,164 | 3,892,726 | 3,559,264 | 7,482,178 | 11,642,961 |
| 21. Credibility-Weighted Indicated Rate Level Change = (20) ÷ (3) - 1                            | 10.4%     | 12.4%     | 8.1%      | 10.7%     | 11.6%      |

#### Calculation of Indicated Rate-Level Change Assumed Effective March 23, 2013 Comprehensive

| Fiscal Accident Year Ending  | 2010/1        | 2011/1        | 2012/1        | 2-Year        | 3-Year        |
|--|---------------|---------------|---------------|---------------|---------------|
| Premium  |               |               |               |               |               |
| 1. Current Level Earned Premium  | 8,415,146     | 7,773,530     | 7,256,768     |               |               |
| 2. Premium Projection Factor   | 0.982         | 0.983         | 0.984         |               |               |
| 3. Projected Current Level Earned Premium = $(1) \times (2)$                                     | 8,263,673     | 7,641,380     | 7,140,660     | 14,782,040    | 23,045,713    |
| Experience Losses and Defense and Cost Containment Expenses                                      |               |               |               |               |               |
| 4. Estimated Ultimate Losses and DCC Expenses  | 4,618,416     | 3,066,312     | 3,123,857     |               |               |
| 5. Catastrophe Load  | 1.187         | 1.187         | 1.187         |               |               |
| 6. Adjusted Estimated Ultimate Losses and DCC Expenses = $(4) \times (5)$                        | 5,482,060     | 3,639,712     | 3,708,018     |               |               |
| 7. Loss Projection Factor  | 1.280         | 1.207         | 1.139         |               |               |
| 8. Projected Estimated Ultimate Losses and DCC Expenses = $(6) \times (7)$                       | 7,017,037     | 4,393,132     | 4,223,433     | 8,632,711     | 14,979,713    |
| 9. Projected Loss and DCC Expense Ratio = $(8) \div (3)$   | 84.9%         | 57.5%         | 59.1%         | 58.4%         | 65.0%         |
| 10. Experience Year Weights Used Above   |               |               |               | 45/55         | 25/35/40      |
| 11. Credibility Assigned to Experience   | 49.2%         | 47.1%         | 45.6%         | 63.3%         | 72.9%         |
| 12. Trended Permissible Loss and DCC Expense Ratio   | 57.7%         | 57.7%         | 57.7%         | 57.7%         | 57.7%         |
| 13. Credibility-Weighted Loss and DCC Expense Ratio = $(11) \times (9) + [1 - (11)] \times (12)$ | 71.1%         | 57.6%         | 58.3%         | 58.1%         | 63.0%         |
| 14. Credibility-Weighted Losses and DCC Expenses = $(3) \times (13)$                             | 5,875,472     | 4,401,435     | 4,163,005     | 8,588,365     | 14,518,799    |
| Fixed Expenses   |               |               |               |               |               |
| 15. Est. General & Other Acquisition   | 1,330,596     | 1,221,989     | 1,148,880     |               |               |
| 16. Est. Adjusting and Other Loss Adjustment   | 586,364       | 538,504       | 506,286       |               |               |
| 17. Fixed Expense Projection Factor  | 1.075         | 1.075         | 1.075         |               |               |
| 18. Projected General and Other Acquisition Expenses = $(15) \times (17)$                        | 1,430,391     | 1,313,638     | 1,235,046     | 2,548,684     | 3,979,075     |
| 19. Projected Adjusting and Other Loss Adjustment Expenses = (16) × (17)                         | 630,341       | 578,892       | 544,257       | 1,123,149     | 1,753,490     |
| 20. Projected Total Fixed Expenses = (18) + (19)   | 2,060,732     | 1,892,530     | 1,779,303     | 3,671,833     | 5,732,565     |
| Indication   |               |               |               |               |               |
| 21. Credibility-Weighted Losses, DCC and Fixed Expenses = (14) + (20)                            | 7,936,204     | 6,293,965     | 5,942,308     | 12,260,198    | 20,251,364    |
| 22. Permissible Loss, DCC and Fixed Expense Ratio  | 79.9%         | 79.9%         | 79.9%         | 79.9%         | 79.9%         |
| 23. Required Premium = (21) ÷ (22)   | 9,932,671     | 7,877,303     | 7,437,181     | 15,344,428    | 25,345,887    |
| 24. Credibility-Weighted Indicated Rate Level Change = (23) ÷ (3) - 1                            | 20.2%         | 3.1%          | 4.2%          | 3.8%          | 10.0%         |
| Expense Fee  |               |               |               |               |               |
| 25. Policy Term in Months  | 6             | 6             | 6             | 6             | 6             |
| 26. Current Expense Fee Per Vehicle  | 21.20         | 21.20         | 21.20         | 21.20         | 21.20         |
| 27. Indicated Expense Fee Per Vehicle  | 22.50<br>6.1% | 22.50<br>6.1% | 22.50<br>6.1% | 22.50<br>6.1% | 22.50<br>6.1% |
| 28. Indicated Fixed Premium Change = $(27) \div (26) - 1$  | 0.1%          | 0.1%          | 0.1%          | 0.1%          | 0.1%          |
| Indication Net of Expense Fee  |               |               |               |               |               |
| 29. Latest Year Projected Total Current Level Earned Premium = (3@2012/1)                        | 7,140,660     | 7,140,660     | 7,140,660     | 7,140,660     | 7,140,660     |
| 30. Latest Year Fixed Current Level Earned Premium   | 1,774,355     | 1,774,355     | 1,774,355     | 1,774,355     | 1,774,355     |
| 31. Latest Year Projected Variable Current Level Earned Premium = (29) - (30)                    | 5,366,305     | 5,366,305     | 5,366,305     | 5,366,305     | 5,366,305     |
| 32. Required Total Premium = $(29) \times [1 + (24)]$  | 8,583,073     | 7,362,020     | 7,440,568     | 7,412,005     | 7,854,726     |
| 33. Required Fixed Premium   | 1,883,160     | 1,883,160     | 1,883,160     | 1,883,160     | 1,883,160     |
| 34. Required Variable Premium = (32) - (33)  | 6,699,913     | 5,478,860     | 5,557,408     | 5,528,845     | 5,971,566     |
| 35. Indicated Rate Level Change Net of Expense Fee = (34) ÷ (31) - 1                             | 24.9%         | 2.1%          | 3.6%          | 3.0%          | 11.3%         |
| Summary  |               |               |               |               |               |
| 36. Indicated Rate Level Change Net of Expense Fee = (35)  | 24.9%         | 2.1%          | 3.6%          | 3.0%          | 11.3%         |
| 37. Indicated Expense Fee Change = (28)  | 6.1%          | 6.1%          | 6.1%          | 6.1%          | 6.1%          |
| 38. Total Indicated Rate Level Change = (24)   | 20.2%         | 3.1%          | 4.2%          | 3.8%          | 10.0%         |

#### Calculation of Indicated Rate-Level Change Assumed Effective March 23, 2013 Collision

| Fiscal Accident Year Ending  | 2010/1     | 2011/1     | 2012/1     | 2-Year     | 3-Year     |
|--|------------|------------|------------|------------|------------|
| Premium  |            |            |            |            |            |
| 1. Current Level Earned Premium  | 18,191,725 | 17,075,535 | 16,187,324 |            |            |
| 2. Premium Projection Factor   | 1.053      | 1.036      | 1.020      |            |            |
| 3. Projected Current Level Earned Premium = $(1) \times (2)$                                     | 19,155,886 | 17,690,254 | 16,511,070 | 34,201,324 | 53,357,210 |
| Experience Losses and Defense and Cost Containment Expenses                                      |            |            |            |            |            |
| 4. Estimated Ultimate Losses and DCC Expenses  | 9,914,839  | 8,793,336  | 8,042,944  |            |            |
| 5. Adjusted Estimated Ultimate Losses and DCC Expenses = (4)                                     | 9,914,839  | 8,793,336  | 8,042,944  |            |            |
| 6. Loss Projection Factor  | 0.996      | 0.997      | 0.998      |            |            |
| 7. Projected Estimated Ultimate Losses and DCC Expenses = (5) x (6)                              | 9,875,180  | 8,766,956  | 8,026,858  | 16,792,850 | 26,518,533 |
| 8. Projected Loss and DCC Expense Ratio = $(7) \div (3)$   | 51.6%      | 49.6%      | 48.6%      | 49.1%      | 49.7%      |
| 9. Experience Year Weights Used Above  |            |            |            | 45/55      | 25/35/40   |
| 10. Credibility Assigned to Experience   | 61.4%      | 59.4%      | 57.8%      | 73.9%      | 81.6%      |
| 11. Trended Permissible Loss and DCC Expense Ratio   | 55.2%      | 55.2%      | 55.2%      | 55.2%      | 55.2%      |
| 12. Credibility-Weighted Loss and DCC Expense Ratio = $(10) \times (8) + [1 - (10)] \times (11)$ | 53.0%      | 51.9%      | 51.4%      | 50.7%      | 50.7%      |
| 13. Credibility-Weighted Losses and DCC Expenses = $(3) \times (12)$                             | 10,152,620 | 9,181,242  | 8,486,690  | 17,340,071 | 27,052,105 |
| Fixed Expenses   |            |            |            |            |            |
| 14. Est. General & Other Acquisition   | 3,274,125  | 3,002,000  | 2,820,036  |            |            |
| 15. Est. Adjusting and Other Loss Adjustment   | 1,442,835  | 1,322,916  | 1,242,728  |            |            |
| 16. Fixed Expense Projection Factor  | 1.075      | 1.075      | 1.075      |            |            |
| 17. Projected General and Other Acquisition Expenses = $(14) \times (16)$                        | 3,519,684  | 3,227,150  | 3,031,539  | 6,258,689  | 9,778,373  |
| 18. Projected Adjusting and Other Loss Adjustment Expenses = $(15) \times (16)$                  | 1,551,048  | 1,422,135  | 1,335,933  | 2,758,068  | 4,309,116  |
| 19. Projected Total Fixed Expenses = (17) + (18)   | 5,070,732  | 4,649,285  | 4,367,472  | 9,016,757  | 14,087,489 |
| Indication   |            |            |            |            |            |
| 20. Credibility-Weighted Losses, DCC and Fixed Expenses = $(13) + (19)$                          | 15,223,352 | 13,830,527 | 12,854,162 | 26,356,828 | 41,139,594 |
| 21. Permissible Loss, DCC and Fixed Expense Ratio  | 79.9%      | 79.9%      | 79.9%      | 79.9%      | 79.9%      |
| 22. Required Premium = $(20) \div (21)$  | 19,053,006 | 17,309,796 | 16,087,812 | 32,987,269 | 51,488,854 |
| 23. Credibility-Weighted Indicated Rate Level Change = (22) $\div$ (3) - 1                       | -0.5%      | -2.2%      | -2.6%      | -3.5%      | -3.5%      |
| Expense Fee  |            |            |            |            |            |
| 24. Policy Term in Months  | 6          | 6          | 6          | 6          | 6          |
| 25. Current Expense Fee Per Vehicle  | 52.70      | 52.70      | 52.70      | 52.70      | 52.70      |
| 26. Indicated Expense Fee Per Vehicle  | 56.20      | 56.20      | 56.20      | 56.20      | 56.20      |
| 27. Indicated Fixed Premium Change = $(26) \div (25) - 1$  | 6.6%       | 6.6%       | 6.6%       | 6.6%       | 6.6%       |
| Indication Net of Expense Fee  |            |            |            |            |            |
| 28. Latest Year Projected Total Current Level Earned Premium = (3@2012/1)                        | 16,511,070 | 16,511,070 | 16,511,070 | 16,511,070 | 16,511,070 |
| 29. Latest Year Fixed Current Level Earned Premium   | 4,338,475  | 4,338,475  | 4,338,475  | 4,338,475  | 4,338,475  |
| 30. Latest Year Projected Variable Current Level Earned Premium = (28) - (29)                    | 12,172,595 | 12,172,595 | 12,172,595 | 12,172,595 | 12,172,595 |
| 31. Required Total Premium = $(28) \times [1 + (23)]$  | 16,428,515 | 16,147,826 | 16,081,782 | 15,933,183 | 15,933,183 |
| 32. Required Fixed Premium   | 4,626,609  | 4,626,609  | 4,626,609  | 4,626,609  | 4,626,609  |
| 33. Required Variable Premium = (31) - (32)  | 11,801,906 | 11,521,217 | 11,455,173 | 11,306,574 | 11,306,574 |
| 34. Indicated Rate Level Change Net of Expense Fee = (33) ÷ (30) - 1                             | -3.0%      | -5.4%      | -5.9%      | -7.1%      | -7.1%      |
| Summary  |            |            |            |            |            |
| 35. Indicated Rate Level Change Net of Expense Fee = (34)  | -3.0%      | -5.4%      | -5.9%      | -7.1%      | -7.1%      |
| 36. Indicated Expense Fee Change = (27)  | 6.6%       | 6.6%       | 6.6%       | 6.6%       | 6.6%       |
| 37. Total Indicated Rate Level Change = (23)   | -0.5%      | -2.2%      | -2.6%      | -3.5%      | -3.5%      |

#### Calculation of Indicated Rate-Level Change Assumed Effective March 23, 2013 Loss of Use

| Fiscal Accident Year Ending  | 2010/1  | 2011/1  | 2012/1  | 2-Year    | 3-Year    |
|--|---------|---------|---------|-----------|-----------|
| Premium  |         |         |         |           |           |
| 1. Current Level Earned Premium  | 827,227 | 777,455 | 737,095 |           |           |
| 2. Premium Projection Factor   | 1.075   | 1.056   | 1.036   |           |           |
| 3. Projected Current Level Earned Premium = $(1) \times (2)$                                     | 889,269 | 820,992 | 763,630 | 1,584,622 | 2,473,891 |
| Experience Losses and Defense and Cost Containment Expenses                                      |         |         |         |           |           |
| 4. Estimated Ultimate Losses and DCC Expenses  | 465,359 | 379,352 | 399,704 |           |           |
| 5. Adjusted Estimated Ultimate Losses and DCC Expenses = (4)                                     | 465,359 | 379,352 | 399,704 |           |           |
| 6. Loss Projection Factor  | 1.180   | 1.135   | 1.091   |           |           |
| 7. Projected Estimated Ultimate Losses and DCC Expenses = (5) x (6)                              | 549,124 | 430,565 | 436,077 | 871,542   | 1,400,222 |
| 8. Projected Loss and DCC Expense Ratio = $(7) \div (3)$   | 61.8%   | 52.4%   | 57.1%   | 55.0%     | 56.6%     |
| 9. Experience Year Weights Used Above  |         |         |         | 45/55     | 25/35/40  |
| 10. Credibility Assigned to Experience   | 83.3%   | 82.1%   | 81.1%   | 89.9%     | 93.3%     |
| 11. Trended Permissible Loss and DCC Expense Ratio   | 56.3%   | 56.3%   | 56.3%   | 56.3%     | 56.3%     |
| 12. Credibility-Weighted Loss and DCC Expense Ratio = $(10) \times (8) + [1 - (10)] \times (11)$ | 60.9%   | 53.1%   | 56.9%   | 55.1%     | 56.6%     |
| 13. Credibility-Weighted Losses and DCC Expenses = $(3) \times (12)$                             | 541,565 | 435,947 | 434,505 | 873,127   | 1,400,222 |
| Fixed Expenses   |         |         |         |           |           |
| 14. Est. General & Other Acquisition   | 144,105 | 132,471 | 123,547 |           |           |
| 15. Est. Adjusting and Other Loss Adjustment   | 63,505  | 58,378  | 54,445  |           |           |
| 16. Fixed Expense Projection Factor  | 1.075   | 1.075   | 1.075   |           |           |
| 17. Projected Total Fixed Expenses   | 223,181 | 205,162 | 191,341 | 396,503   | 619,684   |
| Indication   |         |         |         |           |           |
| 18. Credibility-Weighted Losses, DCC and Fixed Expenses = $(13) + (17)$                          | 764,746 | 641,109 | 625,846 | 1,269,630 | 2,019,906 |
| 19. Permissible Loss, DCC and Fixed Expense Ratio  | 79.9%   | 79.9%   | 79.9%   | 79.9%     | 79.9%     |
| 20. Required Premium = $(18) \div (19)$  | 957,129 | 802,389 | 783,287 | 1,589,024 | 2,528,043 |
| 21. Credibility-Weighted Indicated Rate Level Change = (20) ÷ (3) - 1                            | 7.6%    | -2.3%   | 2.6%    | 0.3%      | 2.2%      |

## Arkansas Personal Automobile Nationwide Mutual Insurance Company Determination of Premium Projection Factors Bodily Injury

|  | Fiscal Calendar Year Ending |            |            |  |
|--|-----------------------------|------------|------------|--|
|  | 2010/1                      | 2011/1     | 2012/1     |  |
| Past-to-Present Adjustments                            |                             |            |            |  |
| 1. Average Earned Date for Fiscal Calendar Year        | 9/30/2009                   | 9/30/2010  | 9/30/2011  |  |
| 2. Average Earned Date for Latest Fiscal Calendar Year | 9/30/2011                   | 9/30/2011  | 9/30/2011  |  |
| 3. Years of Trend = $(2) - (1)$                        | 2.000                       | 1.000      | 0.000      |  |
| 4. Selected Premium Trend                              | -0.8%                       | -0.8%      | -0.8%      |  |
| 5. Past-to-Present Factor = $[1+(4)]^{(3)}$            | 0.984                       | 0.992      | 1.000      |  |
| Present-to-Future Adjustments                          |                             |            |            |  |
| 6. Average Earned Date for Latest Fiscal Calendar Year | 9/30/2011                   | 9/30/2011  | 9/30/2011  |  |
| 7. Average Earned Date for Assumed Effective Period    | 12/21/2013                  | 12/21/2013 | 12/21/2013 |  |
| 8. Years of Trend = $(7)$ - $(6)$                      | 2.229                       | 2.229      | 2.229      |  |
| 9. Selected Premium Trend                              | -1.5%                       | -1.5%      | -1.5%      |  |
| 10. Present-to-Future Factor = $[1+(9)]^{(8)}$         | 0.967                       | 0.967      | 0.967      |  |
| Past-to-Future Adjustments                             |                             |            |            |  |
| 11. Premium Projection Factor = $(5) \times (10)$      | 0.952                       | 0.959      | 0.967      |  |

## Arkansas Personal Automobile Nationwide Mutual Insurance Company Determination of Premium Projection Factors Property Damage

|  | Fiscal Calendar Year Ending |            |            |  |
|--|-----------------------------|------------|------------|--|
|  | 2010/1                      | 2011/1     | 2012/1     |  |
| Past-to-Present Adjustments                            |                             |            |            |  |
| 1. Average Earned Date for Fiscal Calendar Year        | 9/30/2009                   | 9/30/2010  | 9/30/2011  |  |
| 2. Average Earned Date for Latest Fiscal Calendar Year | 9/30/2011                   | 9/30/2011  | 9/30/2011  |  |
| 3. Years of Trend = $(2) - (1)$                        | 2.000                       | 1.000      | 0.000      |  |
| 4. Selected Premium Trend                              | -1.4%                       | -1.4%      | -1.4%      |  |
| 5. Past-to-Present Factor = $[1+(4)]^{(3)}$            | 0.972                       | 0.986      | 1.000      |  |
| Present-to-Future Adjustments                          |                             |            |            |  |
| 6. Average Earned Date for Latest Fiscal Calendar Year | 9/30/2011                   | 9/30/2011  | 9/30/2011  |  |
| 7. Average Earned Date for Assumed Effective Period    | 12/21/2013                  | 12/21/2013 | 12/21/2013 |  |
| 8. Years of Trend = $(7)$ - $(6)$                      | 2.229                       | 2.229      | 2.229      |  |
| 9. Selected Premium Trend                              | -1.9%                       | -1.9%      | -1.9%      |  |
| 10. Present-to-Future Factor = $[1+(9)]^{(8)}$         | 0.958                       | 0.958      | 0.958      |  |
| Past-to-Future Adjustments                             |                             |            |            |  |
| 11. Premium Projection Factor = $(5) \times (10)$      | 0.931                       | 0.945      | 0.958      |  |

## Arkansas Personal Automobile Nationwide Mutual Insurance Company Determination of Premium Projection Factors Medical Benefits, Excess Medical Benefits

|  | Fiscal Calendar Year Ending |            |            |  |
|--|-----------------------------|------------|------------|--|
|  | 2010/1                      | 2011/1     | 2012/1     |  |
| Past-to-Present Adjustments                            |                             |            |            |  |
| 1. Average Earned Date for Fiscal Calendar Year        | 9/30/2009                   | 9/30/2010  | 9/30/2011  |  |
| 2. Average Earned Date for Latest Fiscal Calendar Year | 9/30/2011                   | 9/30/2011  | 9/30/2011  |  |
| 3. Years of Trend = $(2) - (1)$                        | 2.000                       | 1.000      | 0.000      |  |
| 4. Selected Premium Trend                              | -1.1%                       | -1.1%      | -1.1%      |  |
| 5. Past-to-Present Factor = $[1+(4)]^{(3)}$            | 0.978                       | 0.989      | 1.000      |  |
| Present-to-Future Adjustments                          |                             |            |            |  |
| 6. Average Earned Date for Latest Fiscal Calendar Year | 9/30/2011                   | 9/30/2011  | 9/30/2011  |  |
| 7. Average Earned Date for Assumed Effective Period    | 12/21/2013                  | 12/21/2013 | 12/21/2013 |  |
| 8. Years of Trend = $(7)$ - $(6)$                      | 2.229                       | 2.229      | 2.229      |  |
| 9. Selected Premium Trend                              | -1.9%                       | -1.9%      | -1.9%      |  |
| 10. Present-to-Future Factor = $[1+(9)]^{(8)}$         | 0.958                       | 0.958      | 0.958      |  |
| Past-to-Future Adjustments                             |                             |            |            |  |
| 11. Premium Projection Factor = $(5) \times (10)$      | 0.937                       | 0.947      | 0.958      |  |

## Arkansas Personal Automobile Nationwide Mutual Insurance Company Determination of Premium Projection Factors Uninsured Motorists - Property Damage

|  | Fiscal C   | alendar Year | Ending     |
|--|------------|--------------|------------|
|  | 2010/1     | 2011/1       | 2012/1     |
| Past-to-Present Adjustments                            |            |              |            |
| 1. Average Earned Date for Fiscal Calendar Year        | 9/30/2009  | 9/30/2010    | 9/30/2011  |
| 2. Average Earned Date for Latest Fiscal Calendar Year | 9/30/2011  | 9/30/2011    | 9/30/2011  |
| 3. Years of Trend = $(2)$ - $(1)$                      | 2.000      | 1.000        | 0.000      |
| 4. Selected Premium Trend                              | 0.7%       | 0.7%         | 0.7%       |
| 5. Past-to-Present Factor = $[1+(4)]^{(3)}$            | 1.014      | 1.007        | 1.000      |
| Present-to-Future Adjustments                          |            |              |            |
| 6. Average Earned Date for Latest Fiscal Calendar Year | 9/30/2011  | 9/30/2011    | 9/30/2011  |
| 7. Average Earned Date for Assumed Effective Period    | 12/21/2013 | 12/21/2013   | 12/21/2013 |
| 8. Years of Trend = $(7)$ - $(6)$                      | 2.229      | 2.229        | 2.229      |
| 9. Selected Premium Trend                              | -0.5%      | -0.5%        | -0.5%      |
| 10. Present-to-Future Factor = $[1+(9)]^{(8)}$         | 0.989      | 0.989        | 0.989      |
| Past-to-Future Adjustments                             |            |              |            |
| 11. Premium Projection Factor = $(5) \times (10)$      | 1.003      | 0.996        | 0.989      |

# Arkansas Personal Automobile Nationwide Mutual Insurance Company Determination of Premium Projection Factors Underinsured Motorists - Bodily Injury, Uninsured Motorists - Bodily Injury

|  | Fiscal C   | alendar Year | Ending     |
|--|------------|--------------|------------|
|  | 2010/1     | 2011/1       | 2012/1     |
| Past-to-Present Adjustments                            |            |              |            |
| 1. Average Earned Date for Fiscal Calendar Year        | 9/30/2009  | 9/30/2010    | 9/30/2011  |
| 2. Average Earned Date for Latest Fiscal Calendar Year | 9/30/2011  | 9/30/2011    | 9/30/2011  |
| 3. Years of Trend = $(2) - (1)$                        | 2.000      | 1.000        | 0.000      |
| 4. Selected Premium Trend                              | -0.7%      | -0.7%        | -0.7%      |
| 5. Past-to-Present Factor = $[1+(4)]^{(3)}$            | 0.986      | 0.993        | 1.000      |
| Present-to-Future Adjustments                          |            |              |            |
| 6. Average Earned Date for Latest Fiscal Calendar Year | 9/30/2011  | 9/30/2011    | 9/30/2011  |
| 7. Average Earned Date for Assumed Effective Period    | 12/21/2013 | 12/21/2013   | 12/21/2013 |
| 8. Years of Trend = $(7)$ - $(6)$                      | 2.229      | 2.229        | 2.229      |
| 9. Selected Premium Trend                              | -0.6%      | -0.6%        | -0.6%      |
| 10. Present-to-Future Factor = $[1+(9)]^{(8)}$         | 0.987      | 0.987        | 0.987      |
| Past-to-Future Adjustments                             |            |              |            |
| 11. Premium Projection Factor = $(5) \times (10)$      | 0.973      | 0.980        | 0.987      |

## Arkansas Personal Automobile Nationwide Mutual Insurance Company Determination of Premium Projection Factors Comprehensive

|  | Fiscal C   | alendar Year | Ending     |
|--|------------|--------------|------------|
|  | 2010/1     | 2011/1       | 2012/1     |
| Past-to-Present Adjustments                            |            |              |            |
| 1. Average Earned Date for Fiscal Calendar Year        | 9/30/2009  | 9/30/2010    | 9/30/2011  |
| 2. Average Earned Date for Latest Fiscal Calendar Year | 9/30/2011  | 9/30/2011    | 9/30/2011  |
| 3. Years of Trend = $(2) - (1)$                        | 2.000      | 1.000        | 0.000      |
| 4. Selected Premium Trend                              | -0.1%      | -0.1%        | -0.1%      |
| 5. Past-to-Present Factor = $[1+(4)]^{(3)}$            | 0.998      | 0.999        | 1.000      |
| Present-to-Future Adjustments                          |            |              |            |
| 6. Average Earned Date for Latest Fiscal Calendar Year | 9/30/2011  | 9/30/2011    | 9/30/2011  |
| 7. Average Earned Date for Assumed Effective Period    | 12/21/2013 | 12/21/2013   | 12/21/2013 |
| 8. Years of Trend = $(7)$ - $(6)$                      | 2.229      | 2.229        | 2.229      |
| 9. Selected Premium Trend                              | -0.7%      | -0.7%        | -0.7%      |
| 10. Present-to-Future Factor = $[1+(9)]^{(8)}$         | 0.984      | 0.984        | 0.984      |
| Past-to-Future Adjustments                             |            |              |            |
| 11. Premium Projection Factor = $(5) \times (10)$      | 0.982      | 0.983        | 0.984      |

## Arkansas Personal Automobile Nationwide Mutual Insurance Company Determination of Premium Projection Factors Collision

|  | Fiscal C   | alendar Year | Ending     |
|--|------------|--------------|------------|
|  | 2010/1     | 2011/1       | 2012/1     |
| Past-to-Present Adjustments                            |            |              |            |
| 1. Average Earned Date for Fiscal Calendar Year        | 9/30/2009  | 9/30/2010    | 9/30/2011  |
| 2. Average Earned Date for Latest Fiscal Calendar Year | 9/30/2011  | 9/30/2011    | 9/30/2011  |
| 3. Years of Trend = $(2) - (1)$                        | 2.000      | 1.000        | 0.000      |
| 4. Selected Premium Trend                              | 1.6%       | 1.6%         | 1.6%       |
| 5. Past-to-Present Factor = $[1+(4)]^{(3)}$            | 1.032      | 1.016        | 1.000      |
| Present-to-Future Adjustments                          |            |              |            |
| 6. Average Earned Date for Latest Fiscal Calendar Year | 9/30/2011  | 9/30/2011    | 9/30/2011  |
| 7. Average Earned Date for Assumed Effective Period    | 12/21/2013 | 12/21/2013   | 12/21/2013 |
| 8. Years of Trend = $(7)$ - $(6)$                      | 2.229      | 2.229        | 2.229      |
| 9. Selected Premium Trend                              | 0.9%       | 0.9%         | 0.9%       |
| 10. Present-to-Future Factor = $[1+(9)]^{(8)}$         | 1.020      | 1.020        | 1.020      |
| Past-to-Future Adjustments                             |            |              |            |
| 11. Premium Projection Factor = $(5) \times (10)$      | 1.053      | 1.036        | 1.020      |

## Arkansas Personal Automobile Nationwide Mutual Insurance Company Determination of Premium Projection Factors Loss of Use

|  | Fiscal C   | alendar Year | Ending     |
|--|------------|--------------|------------|
|  | 2010/1     | 2011/1       | 2012/1     |
| Past-to-Present Adjustments                            |            |              |            |
| 1. Average Earned Date for Fiscal Calendar Year        | 9/30/2009  | 9/30/2010    | 9/30/2011  |
| 2. Average Earned Date for Latest Fiscal Calendar Year | 9/30/2011  | 9/30/2011    | 9/30/2011  |
| 3. Years of Trend = $(2) - (1)$                        | 2.000      | 1.000        | 0.000      |
| 4. Selected Premium Trend                              | 1.9%       | 1.9%         | 1.9%       |
| 5. Past-to-Present Factor = $[1+(4)]^{(3)}$            | 1.038      | 1.019        | 1.000      |
| Present-to-Future Adjustments                          |            |              |            |
| 6. Average Earned Date for Latest Fiscal Calendar Year | 9/30/2011  | 9/30/2011    | 9/30/2011  |
| 7. Average Earned Date for Assumed Effective Period    | 12/21/2013 | 12/21/2013   | 12/21/2013 |
| 8. Years of Trend = $(7) - (6)$                        | 2.229      | 2.229        | 2.229      |
| 9. Selected Premium Trend                              | 1.6%       | 1.6%         | 1.6%       |
| 10. Present-to-Future Factor = $[1+(9)]^{(8)}$         | 1.036      | 1.036        | 1.036      |
| Past-to-Future Adjustments                             |            |              |            |
| 11. Premium Projection Factor = $(5) \times (10)$      | 1.075      | 1.056        | 1.036      |

# With 5 Quarters of Development as of June 30, 2012 Bodily Injury Incurred Losses

| Accident   |  |  |  |  |  |  |   |   |   |   |   |
|--|--|--|--|--|--|--|---|---|---|---|---|
|  | 1.5  | 27   | 20   |  |  | Age in Months  | 07  | 00  |   | 122   | 125   |
| Year Ending  | 15   | 27   | 39   | 51   | 63   | 75   | 87  | 99  | 111   | 123   | 135   |
| 2002/1   | 6,750,076  | 8,006,225  | 8,450,422  | 8,709,061  | 9,069,062  | 9,023,828  | 8,881,011   | 8,863,370   | 8,856,622   | 8,856,622   | 8,856,622   |
| 2003/1   | 8,621,068  | 9,484,927  | 9,877,990  | 10,166,218   | 10,214,179   | 10,149,120   | 10,180,861  | 10,168,898  | 10,169,720  | 10,158,261  | J   |
| 2004/1   | 7,306,065  | 8,226,333  | 9,037,322  | 9,054,711  | 9,151,096  | 9,143,761  | 9,155,579   | 9,185,459   | 9,192,092   |   |   |
| 2005/1   | 6,695,697  | 8,404,088  | 8,325,257  | 8,478,092  | 8,506,508  | 8,505,975  | 8,505,883   | 8,506,883   |   |   |   |
| 2006/1   | 7,693,873  | 7,815,022  | 7,934,036  | 7,970,864  | 7,952,096  | 8,000,871  | 8,005,626   |   |   |   |   |
| 2007/1   | 6,651,422  | 7,071,620  | 7,164,508  | 7,256,939  | 7,116,649  | 7,078,097  |   |   |   |   |   |
| 2008/1   | 7,104,852  | 7,820,853  | 7,661,403  | 7,663,061  | 7,647,439  | .,,  | J.  |   |   |   |   |
|  |  |  |  |  | 7,047,439  | 1  |   |   |   |   |   |
| 2009/1   | 7,066,730  | 7,300,350  | 7,440,262  | 7,450,282  | j  |  |   |   |   |   |   |
| 2010/1   | 7,840,847  | 8,282,198  | 8,367,388  |  |  |  |   |   |   |   |   |
| 2011/1   | 7,378,266  | 7,298,442  |  |  |  |  |   |   |   |   |   |
| 2012/1   | 7,714,562  |  |  |  |  |  |   |   |   |   |   |
|  |  |  |  |  | Age-to-Age Deve  | elopment Factors   |   |   |   |   |   |
| Accident   |  |  |  |  |  | ent Interval   |   |   |   |   | 1   |
| Year Ending  | 15 - 27  | 27 - 39  | 39 - 51  | 51 - 63  | 63 - 75  | 75 - 87  | 87 - 99   | 99 - 111  | 111 - 123   | 123 - 135   |   |
| 2002/1   |  |  |  |  |  |  |   |   |   |   | 1   |
|  | 1.1861   | 1.0555   | 1.0306   | 1.0413   | 0.9950   | 0.9842   | 0.9980  | 0.9992  | 1.0000  | 1.0000  |   |
| 2003/1   | 1.1002   | 1.0414   | 1.0292   | 1.0047   | 0.9936   | 1.0031   | 0.9988  | 1.0001  | 0.9989  |   |   |
| 2004/1   | 1.1260   | 1.0986   | 1.0019   | 1.0106   | 0.9992   | 1.0013   | 1.0033  | 1.0007  |   |   |   |
| 2005/1   | 1.2551   | 0.9906   | 1.0184   | 1.0034   | 0.9999   | 1.0000   | 1.0001  |   |   |   |   |
| 2006/1   | 1.0157   | 1.0152   | 1.0046   | 0.9976   | 1.0061   | 1.0006   |   |   |   |   |   |
| 2007/1   | 1.0632   | 1.0131   | 1.0129   | 0.9807   | 0.9946   |  | 1   |   |   |   |   |
| 2008/1   | 1.1008   | 0.9796   |  | 0.9980   | 5.7740   | 1  |   |   |   |   |   |
|  |  |  | 1.0002   | 0.2200   | ı  |  |   |   |   |   |   |
| 2009/1   | 1.0331   | 1.0192   | 1.0013   | I  |  |  |   |   |   |   |   |
| 2010/1   | 1.0563   | 1.0103   |  |  |  |  |   |   |   |   |   |
| 2011/1   | 0.9892   | _  |  |  |  |  |   |   |   |   |   |
|  |  |  |  |  | Average and S  |  |   |   |   |   | 7   |
| Algorithm  | 15 - 27  | 27 - 39  | 39 - 51  | 51 - 63  | 63 - 75  | 75 - 87  | 87 - 99   | 99 - 111  | 111 - 123   | 123 - 135   | 4   |
| Latest Year  | 0.9892   | 1.0103   | 1.0013   | 0.9980   | 0.9946   | 1.0006   | 1.0001  | 1.0007  | 0.9989  | 1.0000  | 1   |
| Age-to-Ult   | 0.9936   | 1.0044   | 0.9942   | 0.9929   | 0.9949   | 1.0003   | 0.9997  | 0.9996  | 0.9989  | 1.0000  | J   |
| 2-Year Avg   | 1.0228   | 1.0148   | 1.0008   | 0.9894   | 1.0004   | 1.0003   | 1.0017  | 1.0004  | 0.9995  | 1.0000  | 1   |
| Age-to-Ult   | 1.0302   | 1.0072   | 0.9925   | 0.9917   | 1.0023   | 1.0019   | 1.0016  | 0.9999  | 0.9995  | 1.0000  |   |
| 3-Year Avg   | 1.0262   | 1.0030   | 1.0048   | 0.9921   | 1.0002   | 1.0006   | 1.0007  | 1.0000  | 0.9995  | 1.0000  | 1   |
|  |  |  |  |  |  |  |   |   |   |   |   |
| Age-to-Ult   | 1.0271   | 1.0009   | 0.9979   | 0.9931   | 1.0010   | 1.0008   | 1.0002  | 0.9995  | 0.9995  | 1.0000  | 4   |
| 4-Year Avg   | 1.0449   | 1.0056   | 1.0048   | 0.9949   | 1.0000   | 1.0013   | 1.0001  | 1.0000  | 0.9995  | 1.0000  |   |
| Age-to-Ult   | 1.0514   | 1.0062   | 1.0006   | 0.9958   | 1.0009   | 1.0009   | 0.9996  | 0.9995  | 0.9995  | 1.0000  | 1   |
| All-Year Avg   | 1.0926   | 1.0248   | 1.0124   | 1.0052   | 0.9981   | 0.9978   | 1.0001  | 1.0000  | 0.9995  | 1.0000  |   |
| Age-to-Ult   | 1.1343   | 1.0382   | 1.0131   | 1.0007   | 0.9955   | 0.9974   | 0.9996  | 0.9995  | 0.9995  | 1.0000  |   |
| M3 of L5   | 1.0509   | 1.0129   | 1.0063   | 0.9997   | 0.9979   | 1.0006   | 1.0001  | 1.0000  | 0.9995  | 1.0000  | 1   |
| Age-to-Ult   | 1.0689   | 1.0129   | 1.0041   | 0.9978   | 0.9981   | 1.0002   | 0.9996  | 0.9995  | 0.9995  | 1.0000  | 1   |
|  |  |  |  |  |  |  |   |   |   |   | 1   |
| 2-Year LWA   | 1.0238   | 1.0144   | 1.0008   | 0.9896   | 1.0007   | 1.0003   | 1.0017  | 1.0004  | 0.9994  | 1.0000  |   |
| Age-to-Ult   | 1.0312   | 1.0072   | 0.9929   | 0.9921   | 1.0025   | 1.0018   | 1.0015  | 0.9998  | 0.9994  | 1.0000  | 4   |
| 3-Year LWA   | 1.0267   | 1.0028   | 1.0047   | 0.9924   | 1.0004   | 1.0006   | 1.0007  | 1.0000  | 0.9994  | 1.0000  | 1   |
| Age-to-Ult   | 1.0277   | 1.0010   | 0.9982   | 0.9935   | 1.0011   | 1.0007   | 1.0001  | 0.9994  | 0.9994  | 1.0000  | ]   |
| 4-Year LWA   | 1.0446   | 1.0052   | 1.0047   | 0.9953   | 1.0001   | 1.0013   | 1.0000  | 1.0000  | 0.9994  | 1.0000  | 1   |
| Age-to-Ult   | 1.0509   | 1.0060   | 1.0008   | 0.9961   | 1.0008   | 1.0007   | 0.9994  | 0.9994  | 0.9994  | 1.0000  |   |
| All-Year LWA   | 1.0903   |  |  | 0.7701   | 0.9979   | 0.9979   | 1.0000  | 1.0000  | 0.9994  |   | 1   |
|  | 1.0903   |  |  | 1 0040   |  | 0.3979   | 1.0000  |   |   |   |   |
| Age-to-Ult   | 1 1010   | 1.0255   | 1.0130   | 1.0060   |  | 0.00=0   | 0.0001  |   |   | 1.0000  |   |
|  | 1.1340   | 1.0255<br>1.0401   | 1.0130<br>1.0142   | 1.0012   | 0.9952   | 0.9973   | 0.9994  | 0.9994  | 0.9994  | 1.0000  |   |
| Selected   | 1.0262   | 1.0255<br>1.0401<br>1.0030   | 1.0130<br>1.0142<br>1.0048   | 1.0012<br>0.9921   | 0.9952<br>1.0002   | 1.0006   | 1.0007  | 1.0000  | 0.9995  | 1.0000<br>1.0000  | Tail Factor   |
| Age-to-Ult   |  | 1.0255<br>1.0401   | 1.0130<br>1.0142   | 1.0012<br>0.9921<br>0.9931   | 0.9952<br>1.0002<br>1.0010   | 1.0006<br>1.0008   | 1.0007<br>1.0002  |   |   | 1.0000  | Tail Factor   |
| Age-to-Ult   | 1.0262<br>1.0271   | 1.0255<br>1.0401<br>1.0030   | 1.0130<br>1.0142<br>1.0048   | 1.0012<br>0.9921<br>0.9931   | 0.9952<br>1.0002<br>1.0010   | 1.0006   | 1.0007<br>1.0002  | 1.0000  | 0.9995  | 1.0000<br>1.0000  |   |
|  | 1.0262   | 1.0255<br>1.0401<br>1.0030   | 1.0130<br>1.0142<br>1.0048   | 1.0012<br>0.9921<br>0.9931   | 0.9952<br>1.0002<br>1.0010   | 1.0006<br>1.0008   | 1.0007<br>1.0002  | 1.0000  | 0.9995  | 1.0000<br>1.0000  |   |
| Age-to-Ult   | 1.0262<br>1.0271   | 1.0255<br>1.0401<br>1.0030<br>1.0009   | 1.0130<br>1.0142<br>1.0048<br>0.9979   | 1.0012<br>0.9921<br>0.9931<br>Esti   | 0.9952<br>1.0002<br>1.0010<br>mated Ultimates U  | 1.0006<br>1.0008<br>Under Each Algorit   | 1.0007<br>1.0002<br>thm   | 1.0000<br>0.9995  | 0.9995<br>0.9995  | 1.0000<br>1.0000<br>1.0000  | 1.0000  |
| Age-to-Ult  Accident Year 2002/1   | 1.0262<br>1.0271<br>Losses as of<br>8,856,622  | 1.0255<br>1.0401<br>1.0030<br>1.0009<br>Latest Year<br>9,408,780   | 1.0130<br>1.0142<br>1.0048<br>0.9979<br>2-Year Avg<br>9,408,780  | 1.0012<br>0.9921<br>0.9931<br>Esti<br>3-Year Avg<br>9,408,780  | 0.9952<br>1.0002<br>1.0010<br>mated Ultimates U<br>4-Year Avg<br>9,408,780   | 1.0006<br>1.0008<br>J <b>nder Each Algorit</b><br>All-Year Avg<br>9,408,780  | 1.0007<br>1.0002<br>thm<br>M3 of L5<br>9,408,780  | 1.0000<br>0.9995<br>2-Year LWA<br>9,408,780   | 0.9995<br>0.9995<br>3-Year LWA<br>9,408,780   | 1.0000<br>1.0000<br>1.0000<br>4-Year LWA<br>9,408,780   | 1.0000<br>All-Year LWA<br>9,408,780   |
| Age-to-Ult  Accident Year  2002/1  2003/1  | 1.0262<br>1.0271<br>Losses as of<br>8,856,622<br>10,158,261  | 1.0255<br>1.0401<br>1.0030<br>1.0009<br>Latest Year<br>9,408,780<br>11,255,942   | 1.0130<br>1.0142<br>1.0048<br>0.9979<br>2-Year Avg<br>9,408,780<br>11,255,942  | 1.0012<br>0.9921<br>0.9931<br>Esti<br>3-Year Avg<br>9,408,780<br>11,255,942  | 0.9952<br>1.0002<br>1.0010<br>mated Ultimates U<br>4-Year Avg<br>9,408,780<br>11,255,942   | 1.0006<br>1.0008<br>Under Each Algorit<br>All-Year Avg<br>9,408,780<br>11,255,942  | 1.0007<br>1.0002<br>thm<br>M3 of L5<br>9,408,780<br>11,255,942  | 1.0000<br>0.9995<br>2-Year LWA<br>9,408,780<br>11,255,942   | 0.9995<br>0.9995<br>3-Year LWA<br>9,408,780<br>11,255,942   | 1.0000<br>1.0000<br>1.0000<br>4-Year LWA<br>9,408,780<br>11,255,942   | 1.0000<br>All-Year LWA<br>9,408,780<br>11,255,942   |
| Age-to-Ult  Accident Year  2002/1  2003/1  2004/1  | 1.0262<br>1.0271<br>Losses as of<br>8,856,622<br>10,158,261<br>9,192,092   | 1.0255<br>1.0401<br>1.0030<br>1.0009<br>Latest Year<br>9,408,780<br>11,255,942<br>9,890,725  | 1.0130<br>1.0142<br>1.0048<br>0.9979<br>2-Year Avg<br>9,408,780<br>11,255,942<br>9,896,240   | 1.0012<br>0.9921<br>0.9931<br>Esti<br>3-Year Avg<br>9,408,780<br>11,255,942<br>9,896,240   | 0.9952<br>1.0002<br>1.0010<br>mated Ultimates U<br>4-Year Avg<br>9,408,780<br>11,255,942<br>9,896,240  | 1.0006<br>1.0008<br>Under Each Algoria<br>All-Year Avg<br>9,408,780<br>11,255,942<br>9,896,240   | 1.0007<br>1.0002<br>thm<br>M3 of L5<br>9,408,780<br>11,255,942<br>9,896,240   | 1.0000<br>0.9995<br>2-Year LWA<br>9,408,780<br>11,255,942<br>9,895,321  | 0.9995<br>0.9995<br>3-Year LWA<br>9,408,780<br>11,255,942<br>9,895,321  | 1.0000<br>1.0000<br>1.0000<br>4-Year LWA<br>9,408,780<br>11,255,942<br>9,895,321  | 1.0000<br>All-Year LWA<br>9,408,780<br>11,255,942<br>9,895,321  |
| Age-to-Ult  Accident Year  2002/1  2003/1  2004/1  2005/1  | 1.0262<br>1.0271<br>Losses as of<br>8,856,622<br>10,158,261<br>9,192,092<br>8,506,883  | 1.0255<br>1.0401<br>1.0030<br>1.0009<br>Latest Year<br>9,408,780<br>11,255,942<br>9,890,725<br>9,342,251   | 1.0130<br>1.0142<br>1.0048<br>0.9979<br>2-Year Avg<br>9,408,780<br>11,255,942<br>9,896,240<br>9,344,803  | 1.0012<br>0.9921<br>0.9931<br>Esti<br>3-Year Avg<br>9,408,780<br>11,255,942<br>9,896,240<br>9,341,401  | 0.9952<br>1.0002<br>1.0010<br>mated Ultimates U<br>4-Year Avg<br>9,408,780<br>11,255,942<br>9,896,240<br>9,341,401   | 1.0006<br>1.0008<br>Under Each Algorit<br>All-Year Avg<br>9,408,780<br>11,255,942<br>9,896,240<br>9,341,401  | 1.0007<br>1.0002<br>thm<br>M3 of L5<br>9.408,780<br>11,255,942<br>9,896,240<br>9,341,401  | 1.0000<br>0.9995<br>2-Year LWA<br>9,408,780<br>11,255,942<br>9,895,321<br>9,343,953   | 0.9995<br>0.9995<br>3-Year LWA<br>9,408,780<br>11,255,942<br>9,895,321<br>9,340,550   | 1.0000<br>1.0000<br>1.0000<br>4-Year LWA<br>9,408,780<br>11,255,942<br>9,895,321<br>9,340,550   | 1.0000<br>All-Year LWA<br>9,408,780<br>11,255,942<br>9,895,321<br>9,340,550   |
| Age-to-Ult  Accident Year  2002/1  2003/1  2004/1  2005/1  2006/1  | 1.0262<br>1.0271<br>Losses as of<br>8,856,622<br>10,158,261<br>9,192,092<br>8,506,883<br>8,005,626   | 1.0255<br>1.0401<br>1.0030<br>1.0009<br>Latest Year<br>9,408,780<br>11,255,942<br>9,890,725<br>9,342,251<br>8,422,380  | 1.0130<br>1.0142<br>1.0048<br>0.9979<br>2-Year Avg<br>9,408,780<br>11,255,942<br>9,896,240   | 1.0012<br>0.9921<br>0.9931<br>Esti<br>3-Year Avg<br>9,408,780<br>11,255,942<br>9,896,240<br>9,341,401<br>8,426,383   | 0.9952<br>1.0002<br>1.0010<br>mated Ultimates U<br>4-Year Avg<br>9,408,780<br>11,255,942<br>9,896,240<br>9,341,401<br>8,421,580  | 1.0006<br>1.0008<br>Jnder Each Algorit<br>All-Year Avg<br>9.408,780<br>11,255,942<br>9.896,240<br>9,341,401<br>8,421,580   | 1.0007<br>1.0002<br>thm<br>M3 of L5<br>9.408,780<br>11,255,942<br>9,896,240<br>9,341,401<br>8,421,580   | 1.0000<br>0.9995<br>2-Year LWA<br>9.408,780<br>11,255,942<br>9.895,321<br>9,343,953<br>8,436,790  | 0.9995<br>0.9995<br>3-Year LWA<br>9,408,780<br>11,255,942<br>9,895,321<br>9,340,550<br>8,425,583  | 1.0000<br>1.0000<br>1.0000<br>4-Year LWA<br>9.408,780<br>11,255,942<br>9,895,321<br>9,340,550<br>8,419,979  | 1.0000<br>All-Year LWA<br>9,408,780<br>11,255,942<br>9,895,321<br>9,340,550<br>8,419,979  |
| Age-to-Ult  Accident Year  2002/1  2003/1  2004/1  2005/1  | 1.0262<br>1.0271<br>Losses as of<br>8,856,622<br>10,158,261<br>9,192,092<br>8,506,883  | 1.0255<br>1.0401<br>1.0030<br>1.0009<br>Latest Year<br>9,408,780<br>11,255,942<br>9,890,725<br>9,342,251   | 1.0130<br>1.0142<br>1.0048<br>0.9979<br>2-Year Avg<br>9,408,780<br>11,255,942<br>9,896,240<br>9,344,803  | 1.0012<br>0.9921<br>0.9931<br>Esti<br>3-Year Avg<br>9,408,780<br>11,255,942<br>9,896,240<br>9,341,401  | 0.9952<br>1.0002<br>1.0010<br>mated Ultimates U<br>4-Year Avg<br>9,408,780<br>11,255,942<br>9,896,240<br>9,341,401   | 1.0006<br>1.0008<br>Under Each Algorit<br>All-Year Avg<br>9,408,780<br>11,255,942<br>9,896,240<br>9,341,401  | 1.0007<br>1.0002<br>thm<br>M3 of L5<br>9.408,780<br>11,255,942<br>9,896,240<br>9,341,401  | 1.0000<br>0.9995<br>2-Year LWA<br>9,408,780<br>11,255,942<br>9,895,321<br>9,343,953   | 0.9995<br>0.9995<br>3-Year LWA<br>9,408,780<br>11,255,942<br>9,895,321<br>9,340,550   | 1.0000<br>1.0000<br>1.0000<br>4-Year LWA<br>9,408,780<br>11,255,942<br>9,895,321<br>9,340,550   | 1.0000<br>All-Year LWA<br>9,408,780<br>11,255,942<br>9,895,321<br>9,340,550   |
| Age-to-Ult  Accident Year  2002/1  2003/1  2004/1  2005/1  2006/1  | 1.0262<br>1.0271<br>Losses as of<br>8,856,622<br>10,158,261<br>9,192,092<br>8,506,883<br>8,005,626   | 1.0255<br>1.0401<br>1.0030<br>1.0009<br>Latest Year<br>9,408,780<br>11,255,942<br>9,890,725<br>9,342,251<br>8,422,380  | 1.0130<br>1.0142<br>1.0048<br>0.9979<br>2-Year Avg<br>9,408,780<br>11,255,942<br>9,896,240<br>9,344,803<br>8,437,591   | 1.0012<br>0.9921<br>0.9931<br>Esti<br>3-Year Avg<br>9,408,780<br>11,255,942<br>9,896,240<br>9,341,401<br>8,426,383   | 0.9952<br>1.0002<br>1.0010<br>mated Ultimates U<br>4-Year Avg<br>9,408,780<br>11,255,942<br>9,896,240<br>9,341,401<br>8,421,580  | 1.0006<br>1.0008<br>Jnder Each Algorit<br>All-Year Avg<br>9.408,780<br>11,255,942<br>9.896,240<br>9,341,401<br>8,421,580   | 1.0007<br>1.0002<br>thm<br>M3 of L5<br>9.408,780<br>11,255,942<br>9,896,240<br>9,341,401<br>8,421,580   | 1.0000<br>0.9995<br>2-Year LWA<br>9.408,780<br>11,255,942<br>9.895,321<br>9,343,953<br>8,436,790  | 0.9995<br>0.9995<br>3-Year LWA<br>9,408,780<br>11,255,942<br>9,895,321<br>9,340,550<br>8,425,583  | 1.0000<br>1.0000<br>1.0000<br>4-Year LWA<br>9.408,780<br>11,255,942<br>9,895,321<br>9,340,550<br>8,419,979  | 1.0000<br>All-Year LWA<br>9,408,780<br>11,255,942<br>9,895,321<br>9,340,550<br>8,419,979  |
| Age-to-Ult  Accident Year  2002/1  2003/1  2004/1  2005/1  2006/1  2007/1  2008/1  | 1.0262<br>1.0271<br>Losses as of<br>8,856,622<br>10,158,261<br>9,192,092<br>8,506,883<br>8,005,626<br>7,078,097<br>7,647,439   | 1.0255<br>1.0401<br>1.0030<br>1.0009<br>Latest Year<br>9,408,780<br>11,255,942<br>9,890,725<br>9,342,251<br>8,422,380<br>8,340,337<br>8,531,908  | 1.0130<br>1.0142<br>1.0048<br>0.9979<br>2-Year Avg<br>9,408,780<br>11,255,942<br>9,896,240<br>9,344,803<br>8,437,591<br>8,351,662<br>8,588,499   | 1.0012<br>0.9921<br>0.9931<br>Esti<br>3-Year Avg<br>9,408,780<br>11,255,942<br>9,896,240<br>9,341,401<br>8,426,383<br>8,343,876<br>8,578,557   | 0.9952<br>1.0002<br>1.0010<br>mated Ultimates U<br>4-Year Avg<br>9,408,780<br>11,255,942<br>9,896,240<br>9,341,401<br>8,421,580<br>8,344,584<br>8,577,793  | 1.0006<br>1.0008<br>Jnder Each Algorii<br>All-Year Avg<br>9.408,780<br>11,255,942<br>9.896,240<br>9.341,401<br>8.421,580<br>8.319,811<br>8.536,497   | 1.0007<br>1.0002<br>thm<br>M3 of L5<br>9,408,780<br>11,255,942<br>9,896,240<br>9,341,401<br>8,421,580<br>8,339,630<br>8,556,380   | 1.0000<br>0.9995<br>2-Year LWA<br>9,408,780<br>11,255,942<br>9,895,321<br>9,343,953<br>8,436,790<br>8,350,955   | 0.9995<br>0.9995<br>3-Year LWA<br>9.408,780<br>11,255,942<br>9.895,321<br>9,340,550<br>8.425,583<br>8,343,169<br>8,579,322  | 1.0000<br>1.0000<br>1.0000<br>4-Year LWA<br>9,408,780<br>11,255,942<br>9,895,321<br>9,340,550<br>8,419,979<br>8,343,169<br>8,577,028  | 1.0000<br>All-Year LWA<br>9,408,780<br>11,255,942<br>9,895,321<br>9,340,550<br>8,419,979<br>8,319,103   |
| Age-to-Ult  Accident Year  2002/1  2003/1  2004/1  2005/1  2006/1  2007/1  2008/1  2009/1  | 1.0262<br>1.0271<br>Losses as of<br>8,856,622<br>10,158,261<br>9,192,092<br>8,506,883<br>8,005,626<br>7,078,097<br>7,647,439<br>7,450,282  | 1.0255<br>1.0401<br>1.0030<br>1.0009<br>Latest Year<br>9,408,780<br>11,255,942<br>9,890,725<br>9,342,251<br>8,422,380<br>8,340,337<br>8,531,908<br>7,868,132   | 1.0130<br>1.0142<br>1.0048<br>0.9979<br>2-Year Avg<br>9,408,780<br>11,255,942<br>9,896,240<br>9,344,803<br>8,437,591<br>8,551,662<br>8,588,499<br>7,859,192  | 1.0012<br>0.9921<br>Esti<br>3-Year Avg<br>9.408,780<br>11,255,942<br>9.896,240<br>9,341,401<br>8.426,383<br>8,43,876<br>8,578,557<br>7,869,622   | 0.9952<br>1.0002<br>1.0010<br>mated Ultimates U<br>4-Year Avg<br>9.408,780<br>11,255,942<br>9.896,240<br>9.341,401<br>8.421,580<br>8.344,584<br>8,577,793<br>7,889,738   | 1.0006<br>1.0008<br>Under Each Algorid<br>All-Year Avg<br>9.408.780<br>11,255,942<br>9,896,240<br>9,341,401<br>8,421,580<br>8,319,811<br>8,536,497<br>7,926,244  | 1.0007<br>1.0002<br>thm<br>M3 of L5<br>9,408,780<br>11,255,942<br>9,896,240<br>9,341,401<br>8,421,580<br>8,339,630<br>8,556,380<br>7,904,638  | 1.0000<br>0.9995<br>2-Year LWA<br>9,408,780<br>11,255,942<br>9,895,321<br>9,343,953<br>8,436,790<br>8,350,955<br>8,590,029<br>7,862,172   | 0.9995<br>0.9995<br>3-Year LWA<br>9,408,780<br>11,255,942<br>9,895,321<br>9,340,550<br>8,425,583<br>8,343,169<br>8,579,322<br>7,872,602   | 1.0000<br>1.0000<br>1.0000<br>4-Year LWA<br>9.408,780<br>11,255,942<br>9.895,321<br>9,340,550<br>8,419,979<br>8,343,169<br>8,577,028<br>7,891,973   | 1.0000<br>All-Year LWA<br>9,408,780<br>11,255,942<br>9,895,321<br>9,340,550<br>8,419,979<br>8,319,103<br>8,534,202<br>7,929,969   |
| Age-to-Ult  Accident Year  2002/1  2003/1  2004/1  2005/1  2006/1  2007/1  2008/1  2009/1  2010/1  | 1.0262<br>1.0271<br>Losses as of<br>8,856,622<br>10,158,261<br>9,192,092<br>8,506,883<br>8,005,626<br>7,078,097<br>7,647,439<br>7,450,282<br>8,367,388   | 1.0255<br>1.0401<br>1.0030<br>1.0009<br>Latest Year<br>9,408,780<br>11,255,942<br>9,890,725<br>9,342,251<br>8,422,380<br>8,340,337<br>8,531,908<br>7,868,132<br>8,773,955  | 1.0130<br>1.0142<br>1.0048<br>0.9979<br>2-Year Avg<br>9.408,780<br>11,255,942<br>9.896,240<br>9,344,803<br>8.437,591<br>8.551,662<br>8.588,499<br>7.859,192<br>8,759,731   | 1.0012<br>0.9921<br>0.9931<br>Esti<br>3-Year Avg<br>9,408.780<br>11,255,942<br>9,896,240<br>9,341,401<br>8,426,383<br>8,343,876<br>8,578,557<br>7,869,622<br>8,804,914   | 0.9952<br>1.0002<br>1.0010<br>mated Ultimates U<br>4-Year Avg<br>9,408,780<br>11,255,942<br>9,896,240<br>9,341,401<br>8,421,580<br>8,344,584<br>8,577,793<br>7,889,738<br>8,827,506  | 1.0006<br>1.0008<br>Jnder Each Algorit<br>All-Year Avg<br>9,408,780<br>11,255,942<br>9,896,240<br>9,341,401<br>8,421,580<br>8,319,811<br>8,536,497<br>7,926,244<br>8,932,099   | 1.0007<br>1.0002<br>thm<br>M3 of L5<br>9,408,780<br>11,255,942<br>9,896,240<br>9,341,401<br>8,421,580<br>8,339,630<br>8,556,380<br>7,904,638<br>8,856,792   | 1.0000<br>0.9995<br>2-Year LWA<br>9,408,780<br>11,255,942<br>9,895,321<br>9,343,953<br>8,436,790<br>8,350,955<br>8,590,029<br>7,862,172<br>8,763,078  | 0.9995<br>0.9995<br>3-Year LWA<br>9,408,780<br>11,255,942<br>9,895,321<br>9,340,550<br>8,425,583<br>8,343,169<br>8,579,322<br>7,872,602<br>8,807,425  | 1.0000<br>1.0000<br>1.0000<br>4-Year LWA<br>9.408.780<br>11,255,942<br>9,895.321<br>9,340,550<br>8,419,979<br>8,343.169<br>8,577,028<br>7,891,973<br>8,829,180  | 1,0000<br>All-Year LWA<br>9,408,780<br>11,255,942<br>9,895,321<br>9,340,550<br>8,419,979<br>8,319,103<br>8,534,202<br>7,929,969<br>8,941,303  |
| Age-to-Ult  Accident Year  2002/1  2003/1  2004/1  2005/1  2006/1  2007/1  2008/1  2009/1  2010/1  2011/1  | 1.0262<br>1.0271<br>Losses as of<br>8,856,622<br>10,158,261<br>9,192,092<br>8,506,883<br>8,005,626<br>7,078,097<br>7,647,439<br>7,450,282<br>8,367,388<br>7,298,442  | 1.0255<br>1.0401<br>1.0030<br>1.0009<br>Latest Year<br>9,408,780<br>11,255,942<br>9,890,725<br>9,342,251<br>8,422,380<br>8,340,337<br>8,531,908<br>7,868,132<br>8,773,955<br>7,915,633   | 1.0130<br>1.0142<br>1.0048<br>0.9979<br>2-Year Avg<br>9.408.780<br>11,255,942<br>9.896.240<br>9.344.803<br>8.437.591<br>8.351.662<br>8.588.499<br>7.859.192<br>8.759.731<br>7.936.069  | 1.0012<br>0.9921<br>0.9931<br>Esti<br>3-Year Avg<br>9,408,780<br>11,255,942<br>9,896,240<br>9,341,401<br>8,426,383<br>8,343,876<br>8,578,557<br>7,869,622<br>8,804,914<br>7,890,089  | 0.9952<br>1.0002<br>1.0010<br>mated Ultimates U<br>4-Year Avg<br>9,408,780<br>11,255,942<br>9,896,240<br>9,341,401<br>8,421,580<br>8,344,584<br>8,577,793<br>7,889,738<br>8,827,506<br>7,928,770                                   | 1.0006<br>1.0008<br>1.0008<br>MI-Year Avg<br>9,408,780<br>11,255,942<br>9,896,240<br>9,341,401<br>8,421,580<br>8,319,811<br>8,536,497<br>7,926,244<br>8,932,099<br>8,162,320   | 1.0007<br>1.0002<br>thm<br>M3 of L5<br>9,408.780<br>11,255,942<br>9,896,240<br>9,341,401<br>8,421,580<br>8,339,630<br>8,556,380<br>7,904,638<br>8,856,792<br>8,008,323  | 1.0000<br>0.9995<br>2-Year LWA<br>9,408,780<br>11,255,942<br>9,895,321<br>9,343,953<br>8,436,790<br>8,350,955<br>8,590,029<br>7,862,172<br>8,763,078<br>7,936,069   | 0.9995<br>0.9995<br>3-Year LWA<br>9,408,780<br>11,255,942<br>9,895,321<br>9,340,550<br>8,425,583<br>8,343,169<br>8,579,322<br>7,872,602<br>8,807,425<br>7,890,818   | 1.0000<br>1.0000<br>1.0000<br>4-Year LWA<br>9,408,780<br>11,255,942<br>9,895,321<br>9,340,550<br>8,419,979<br>8,343,169<br>8,577,028<br>7,891,973<br>8,829,180<br>7,927,311   | 1,0000<br>All-Year LWA<br>9,408,780<br>11,255,942<br>9,895,321<br>9,340,550<br>8,419,979<br>8,319,103<br>8,534,202<br>7,929,69<br>8,941,303<br>8,176,188  |
| Age-to-Ult  Accident Year  2002/1  2003/1  2004/1  2005/1  2006/1  2007/1  2008/1  2009/1  2010/1  | 1.0262<br>1.0271<br>Losses as of<br>8,856,622<br>10,158,261<br>9,192,092<br>8,506,883<br>8,005,626<br>7,078,097<br>7,647,439<br>7,450,282<br>8,367,388   | 1.0255<br>1.0401<br>1.0030<br>1.0009<br>Latest Year<br>9,408,780<br>11,255,942<br>9,890,725<br>9,342,251<br>8,422,380<br>8,340,337<br>8,531,908<br>7,868,132<br>8,773,955  | 1.0130<br>1.0142<br>1.0048<br>0.9979<br>2-Year Avg<br>9.408,780<br>11,255,942<br>9.896,240<br>9,344,803<br>8.437,591<br>8.551,662<br>8.588,499<br>7.859,192<br>8,759,731   | 1.0012<br>0.9921<br>Esti<br>3-Year Avg<br>9.408,780<br>11,255,942<br>9,896,240<br>9,341,401<br>8.426,383<br>8.434,3876<br>8.578,557<br>7,869,622<br>8,804,914<br>7,890,089<br>8,535,790  | 0.9952<br>1.0002<br>1.0010<br>mated Ultimates U<br>4-Year Avg<br>9.408,780<br>11,255,942<br>9,341,401<br>8,421,580<br>8,421,580<br>8,421,580<br>8,277,793<br>7,889,738<br>8,827,506<br>7,928,770<br>8,723,253                      | 1.0006<br>1.0008<br>MI-Yeach Algoriu<br>All-Year Avg<br>9.408.780<br>11,255,942<br>9.896,240<br>9.341,401<br>8.421,580<br>8.319,811<br>8.536,497<br>7,926,244<br>8.932,099<br>8.162,320<br>9.362,791   | 1.0007<br>1.0002<br>thm<br>M3 of L5<br>9,408,780<br>11,255,942<br>9,896,240<br>9,341,401<br>8,421,580<br>8,339,630<br>8,556,380<br>7,904,638<br>8,856,792<br>8,008,323<br>8,858,258   | 1.0000<br>0.9995<br>2-Year LWA<br>9,408,780<br>11,255,942<br>9,895,321<br>9,343,953<br>8,436,790<br>8,350,955<br>8,590,029<br>7,862,172<br>8,763,078  | 0.9995<br>0.9995<br>3-Year LWA<br>9,408,780<br>11,255,942<br>9,895,321<br>9,340,550<br>8,425,583<br>8,343,169<br>8,579,322<br>7,872,602<br>8,807,425  | 1.0000<br>1.0000<br>1.0000<br>4-Year LWA<br>9.408.780<br>11,255,942<br>9,895.321<br>9,340,550<br>8,419,979<br>8,343.169<br>8,577,028<br>7,891,973<br>8,829,180  | 1,0000<br>All-Year LWA<br>9,408,780<br>11,255,942<br>9,895,321<br>9,340,550<br>8,419,979<br>8,319,103<br>8,534,202<br>7,929,969<br>8,941,303  |
| Age-to-Ult  Accident Year  2002/1  2003/1  2004/1  2005/1  2006/1  2007/1  2008/1  2009/1  2010/1  2011/1  2012/1  | 1.0262<br>1.0271<br>Losses as of<br>8,856,622<br>10,158,261<br>9,192,092<br>8,506,883<br>8,005,626<br>7,078,097<br>7,647,439<br>7,450,282<br>8,367,388<br>7,298,442<br>7,714,562   | 1.0255<br>1.0401<br>1.0030<br>1.0009<br>Latest Year<br>9,408,780<br>11,255,942<br>9,890,725<br>9,342,251<br>8,422,380<br>8,340,337<br>8,531,908<br>7,868,132<br>8,773,955<br>7,915,633<br>8,277,352  | 1.0130<br>1.0142<br>1.0048<br>0.9979<br>2-Year Avg<br>9,408.780<br>11,255,942<br>9,896.240<br>9,344.803<br>8,437,591<br>8,588,499<br>7,859,192<br>8,759,731<br>7,936.069<br>8,559,705  | 1.0012<br>0.9921<br>Esti<br>3-Year Avg<br>9.408,780<br>11,255,942<br>9,896,240<br>9,341,401<br>8,426,383<br>8,434,876<br>8,578,557<br>7,869,622<br>8,804,914<br>7,890,089<br>8,535,790   | 0.9952 1.0002 1.0010 mated Ultimates U 4-Year Avg 9.408,780 11,255,942 9.896,240 9.341,401 8.421,580 8.344,584 8.577,793 7.889,738 8.827,506 8.723,253 Results Based on S  | 1.0006 1.0008 Jnder Each Algorit All-Year Avg 9,408,780 11,255,942 9,896,240 9,341,401 8,421,580 8,319,811 8,536,497 7,926,244 8,932,099 8,162,320 9,362,791 elected Developme   | 1.0007<br>1.0002<br>thm<br>M3 of L5<br>9,408.780<br>11,255,942<br>9,896.240<br>9,341,401<br>8,421,580<br>8,339,630<br>7,904,638<br>8,856,792<br>8,008,323<br>8,858,258<br>ent Factors   | 1.0000<br>0.9995<br>2-Year LWA<br>9,408,780<br>11,255,942<br>9,895,321<br>9,343,953<br>8,436,790<br>8,350,955<br>8,590,029<br>7,862,172<br>8,763,078<br>7,936,069<br>8,567,419  | 0.9995<br>0.9995<br>3-Year LWA<br>9,408,780<br>11,255,942<br>9,895,321<br>9,340,550<br>8,425,583<br>8,343,169<br>8,79,322<br>7,872,602<br>8,807,425<br>7,890,818<br>8,540,418   | 1.0000<br>1.0000<br>1.0000<br>1.0000<br>4-Year LWA<br>9.408,780<br>11,255,942<br>9.895,321<br>9,340,550<br>8,419,979<br>8,343,169<br>8,577,028<br>7,891,973<br>8,829,180<br>7,927,311<br>8,719,396  | 1.0000  All-Year LWA 9.408,780 11,255,942 9.895,321 9,340,550 8.419,979 8,319,103 8,534,202 7,929,969 8,941,303 8,176,188 9,360,476   |
| Age-to-Ult  Accident Year  2002/1  2003/1  2004/1  2005/1  2006/1  2007/1  2008/1  2009/1  2010/1  2011/1  2012/1  Accident Year   | 1.0262<br>1.0271<br>Losses as of<br>8,856,622<br>10,158,261<br>9,192,092<br>8,506,883<br>8,005,626<br>7,078,097<br>7,647,439<br>7,450,282<br>8,367,388<br>7,298,442<br>7,714,562<br>Losses as of   | 1.0255<br>1.0401<br>1.0030<br>1.0009<br>Latest Year<br>9,408,780<br>11,255,942<br>9,890,725<br>9,342,251<br>8,422,380<br>8,340,337<br>8,531,908<br>7,868,132<br>8,773,955<br>7,915,633<br>8,277,352  | 1.0130<br>1.0142<br>1.0048<br>0.9979<br>2-Year Avg<br>9.408,780<br>11,255,942<br>9.896,240<br>9.344,803<br>8.437,591<br>8.551,662<br>8.588,419<br>7.859,731<br>7.936,069<br>8.559,705  | 1.0012<br>0.9921<br>Esti<br>3-Year Avg<br>9,408,780<br>11,255,942<br>9,896,240<br>9,341,401<br>8,426,383<br>8,343,876<br>8,578,557<br>7,869,622<br>8,804,914<br>7,890,089<br>8,535,790<br>Summary I<br>Ultimate Losses   | 0.9952 1.0002 1.0010 mated Ultimates U 4-Year Avg 9,408,780 11,255,942 9,896,240 9,341,401 8,421,580 8,344,584 8,577,793 7,889,738 8,827,506 7,928,770 8,723,253 Cesults Based on S Ultimate Count                                 | 1.0006 1.0008 Jnder Each Algorit All-Year Avg 9,408,780 11,255,942 9,896,240 9,341,401 8,421,580 8,319,811 8,536,497 7,926,244 8,932,099 8,162,320 9,362,791 elected Developme Earned Premium  | 1.0007<br>1.0002<br>thm<br>M3 of L5<br>9,408,780<br>11,255,942<br>9,896,240<br>9,341,401<br>8,421,580<br>8,339,630<br>8,556,380<br>7,904,638<br>8,856,792<br>8,008,323<br>8,856,792<br>8,008,323<br>8,856,792<br>8,008,323<br>8,856,792   | 1.0000<br>0.9995<br>2-Year LWA<br>9,408,780<br>11,255,942<br>9,895,321<br>9,343,953<br>8,436,790<br>8,350,955<br>8,590,029<br>7,862,172<br>8,763,078<br>7,936,069<br>8,567,419  | 0.9995<br>0.9995<br>3-Year LWA<br>9,408,780<br>11,255,942<br>9,895,321<br>9,340,550<br>8,425,583<br>8,343,169<br>8,579,322<br>7,872,602<br>8,807,425<br>7,890,818<br>8,540,418  | 1.0000<br>1.0000<br>1.0000<br>1.0000<br>4-Year LWA<br>9.408.780<br>11,255,942<br>9.895.321<br>9,340,550<br>8,419,979<br>8,343.169<br>8,577,028<br>7,891,973<br>8,829,180<br>7,927,311<br>8,719,396  | 1,0000  All-Year LWA 9,408,780 11,255,942 9,895,321 9,340,550 8,419,979 8,319,103 8,534,202 7,929,969 8,941,303 8,176,188 9,360,476  Ultimate Loss  |
| Age-to-Ult  Accident Year  2002/1  2003/1  2004/1  2005/1  2006/1  2007/1  2008/1  2010/1  2011/1  2012/1  Accident Year  2002/1   | 1.0262<br>1.0271<br>Losses as of<br>8,856,622<br>10,158,261<br>9,192,092<br>8,506,883<br>8,005,626<br>7,078,097<br>7,647,439<br>7,450,282<br>8,367,388<br>7,298,442<br>7,714,562   | 1.0255<br>1.0401<br>1.0030<br>1.0009<br>Latest Year<br>9,408,780<br>11,255,942<br>9,890,725<br>9,342,251<br>8,422,380<br>8,340,337<br>8,531,908<br>7,868,132<br>8,773,955<br>7,915,633<br>8,277,352  | 1.0130<br>1.0142<br>1.0048<br>0.9979<br>2-Year Avg<br>9,408.780<br>11,255,942<br>9,896.240<br>9,344.803<br>8,437,591<br>8,588,499<br>7,859,192<br>8,759,731<br>7,936.069<br>8,559,705  | 1.0012<br>0.9921<br>0.9931<br>Esti<br>3-Year Avg<br>9,408,780<br>11,255,942<br>9,896,240<br>9,341,401<br>8,426,383<br>8,343,876<br>8,578,557<br>7,869,622<br>8,804,914<br>7,890,089<br>8,535,790<br>Ultimate Losses<br>9,408,780   | 0.9952 1.0002 1.0010 mated Ultimates U 4-Year Avg 9.408,780 11,255,942 9.896,240 9.341,401 8.421,580 8.344,584 8.577,793 7.889,738 8.827,506 8.723,253 Results Based on S  | 1.0006 1.0008 1.0008 1.0008 1.0008 1.0008 1.255,942 9,896,240 9,341,401 8,421,580 8,319,811 8,536,497 7,926,244 8,932,099 8,162,320 9,362,791 1.256,244 8.362,299 8.162,320 8.362,791 1.256,244 8.362,299 8.362,791 1.256,244 8.362,299 8.362,791 1.256,244 8.362,299 8.362,791 1.256,244 8.362,299 8.362,791 1.256,244 8.362,329 8.362,791 1.256,244 8.362,299 8.362,791 1.256,244 8.362,299 8.362,791 1.256,244 8.362,299 8.362,791 1.256,244 8.362,299 8.362,391 8.362,391 8.362,391 8.362,391 8.362,391 8.362,392 8.362,391 8.362,392 8.362,391 8.362,392 8.36 | 1.0007<br>1.0002<br>thm<br>M3 of L5<br>9,408.780<br>11,255,942<br>9,896.240<br>9,341,401<br>8,421,580<br>8,339,630<br>7,904,638<br>8,856,792<br>8,008,323<br>8,858,258<br>ent Factors   | 1.0000<br>0.9995<br>2-Year LWA<br>9,408,780<br>11,255,942<br>9,895,321<br>9,343,953<br>8,436,790<br>8,350,955<br>8,590,029<br>7,862,172<br>8,763,078<br>7,936,069<br>8,567,419<br>Ultimate Severity<br>9,082  | 0.9995<br>0.9995<br>3-Year LWA<br>9,408,780<br>11,255,942<br>9,895,321<br>9,340,550<br>8,425,583<br>8,343,169<br>8,579,322<br>7,872,602<br>8,807,425<br>7,890,818<br>8,540,418<br>Ultimate<br>12,754  | 1.0000<br>1.0000<br>1.0000<br>1.0000<br>4-Year LWA<br>9.408,780<br>11,255,942<br>9.895,321<br>9,340,550<br>8,419,979<br>8,343,169<br>8,577,028<br>7,891,973<br>8,829,180<br>7,927,311<br>8,719,396  | 1,0000  All-Year LWA 9,408,780 11,255,942 9,895,321 9,340,550 8,419,979 8,319,103 8,534,202 7,929,969 8,941,303 8,176,188 9,360,476   |
| Age-to-Ult  Accident Year  2002/1  2003/1  2004/1  2005/1  2006/1  2007/1  2008/1  2009/1  2010/1  2011/1  2012/1  Accident Year   | 1.0262<br>1.0271<br>Losses as of<br>8,856,622<br>10,158,261<br>9,192,092<br>8,506,883<br>8,005,626<br>7,078,097<br>7,647,439<br>7,450,282<br>8,367,388<br>7,298,442<br>7,714,562<br>Losses as of   | 1.0255<br>1.0401<br>1.0030<br>1.0009<br>Latest Year<br>9,408,780<br>11,255,942<br>9,890,725<br>9,342,251<br>8,422,380<br>8,340,337<br>8,531,908<br>7,868,132<br>8,773,955<br>7,915,633<br>8,277,352  | 1.0130<br>1.0142<br>1.0048<br>0.9979<br>2-Year Avg<br>9.408,780<br>11,255,942<br>9.896,240<br>9.344,803<br>8.437,591<br>8.551,662<br>8.588,419<br>7.859,731<br>7.936,069<br>8.559,705  | 1.0012<br>0.9921<br>Esti<br>3-Year Avg<br>9,408,780<br>11,255,942<br>9,896,240<br>9,341,401<br>8,426,383<br>8,343,876<br>8,578,557<br>7,869,622<br>8,804,914<br>7,890,089<br>8,535,790<br>Summary I<br>Ultimate Losses   | 0.9952 1.0002 1.0010 mated Ultimates U 4-Year Avg 9,408,780 11,255,942 9,896,240 9,341,401 8,421,580 8,344,584 8,577,793 7,889,738 8,827,506 7,928,770 8,723,253 Cesults Based on S Ultimate Count                                 | 1.0006 1.0008 Jnder Each Algorit All-Year Avg 9,408,780 11,255,942 9,896,240 9,341,401 8,421,580 8,319,811 8,536,497 7,926,244 8,932,099 8,162,320 9,362,791 elected Developme Earned Premium  | 1.0007<br>1.0002<br>thm<br>M3 of L5<br>9,408,780<br>11,255,942<br>9,896,240<br>9,341,401<br>8,421,580<br>8,339,630<br>8,556,380<br>7,904,638<br>8,856,792<br>8,008,323<br>8,856,792<br>8,008,323<br>8,856,792<br>8,008,323<br>8,856,792   | 1.0000<br>0.9995<br>2-Year LWA<br>9,408,780<br>11,255,942<br>9,895,321<br>9,343,953<br>8,436,790<br>8,350,955<br>8,590,029<br>7,862,172<br>8,763,078<br>7,936,069<br>8,567,419  | 0.9995<br>0.9995<br>3-Year LWA<br>9,408,780<br>11,255,942<br>9,895,321<br>9,340,550<br>8,425,583<br>8,343,169<br>8,579,322<br>7,872,602<br>8,807,425<br>7,890,818<br>8,540,418  | 1.0000<br>1.0000<br>1.0000<br>1.0000<br>4-Year LWA<br>9.408.780<br>11,255,942<br>9.895.321<br>9,340,550<br>8,419,979<br>8,343.169<br>8,577,028<br>7,891,973<br>8,829,180<br>7,927,311<br>8,719,396  | 1,0000  All-Year LWA 9,408,780 11,255,942 9,895,321 9,340,550 8,419,979 8,319,103 8,534,202 7,929,969 8,941,303 8,176,188 9,360,476  Ultimate Loss  |
| Age-to-Ult  Accident Year  2002/1  2003/1  2004/1  2005/1  2006/1  2007/1  2008/1  2010/1  2011/1  2012/1  Accident Year  2002/1  2003/1   | 1.0262<br>1.0271<br>Losses as of<br>8,856,622<br>10,158,261<br>9,192,092<br>8,506,883<br>8,005,626<br>7,078,097<br>7,647,439<br>7,450,282<br>8,367,388<br>7,298,442<br>7,714,562<br>Losses as of<br>8,856,622  | 1.0255 1.0401 1.0030 1.0009  Latest Year 9,408,780 11,255,942 9,890,725 9,342,251 8,422,380 8,340,337 8,531,908 7,868,132 8,773,955 7,915,633 8,277,352  Age-to-Ult Factor 1.0000 1.0000   | 1.0130<br>1.0142<br>1.0048<br>0.9979<br>2-Year Avg<br>9,408,780<br>11,255,942<br>9,896,240<br>9,344,803<br>8,437,591<br>8,351,662<br>8,588,499<br>7,859,192<br>8,759,731<br>7,936,069<br>8,559,705   | 1.0012<br>0.9921<br>Esti<br>3-Year Avg<br>9.408,780<br>11,255,942<br>9,896,240<br>9,341,401<br>8.426,383<br>8.434,3876<br>8.578,557<br>7.869,622<br>8.804,914<br>7.890,089<br>8.535,790<br>Summary I<br>Ultimate Losses<br>9,408,780<br>11,255,942   | 0.9952 1.0002 1.0010 mated Ultimates U 4-Year Avg 9.408,780 11,255,942 9,341,401 8,421,580 8,421,580 8,427,506 7,928,770 8,723,253 Results Based on S Ultimate Court 1,036 1,262   | 1.0006 1.0008 1.0008 1.0008 1.0008 1.0008 1.255,942 9,896,240 9,341,401 8,421,580 8,319,811 8,536,497 7,926,244 8,932,099 8,162,320 9,362,791 elected Developms Earned Premium 13,855,596 15,972,558   | 1.0007<br>1.0002<br>thm<br>M3 of L5<br>9,408,780<br>11,255,942<br>9,896,240<br>9,341,401<br>8,421,580<br>8,339,630<br>8,556,380<br>7,904,638<br>8,856,792<br>8,008,323<br>8,856,792<br>8,008,323<br>8,858,258<br>ent Factors<br>Earned Exposures<br>81,230<br>86,854                                | 1.0000<br>0.9995<br>2-Year LWA<br>9,408,780<br>11,255,942<br>9,895,321<br>9,343,953<br>8,436,790<br>8,350,955<br>8,590,029<br>7,862,172<br>8,763,078<br>7,936,069<br>8,567,419<br>Ultimate Severity<br>9,082<br>8,919   | 0.9995<br>0.9995<br>3-Year LWA<br>9,408,780<br>11,255,942<br>9,895,321<br>9,340,550<br>8,425,583<br>8,343,169<br>8,579,322<br>7,872,602<br>8,807,425<br>7,890,818<br>8,540,418<br>Ultimate<br>12,754<br>14,530  | 1.0000<br>1.0000<br>1.0000<br>1.0000<br>4-Year LWA<br>9,408,780<br>11,255,942<br>9,895,321<br>9,340,550<br>8,419,979<br>8,343,169<br>8,577,028<br>7,891,973<br>8,829,180<br>1,927,311<br>8,719,396<br>Ultimate Loss<br>115,83<br>129,60                               | 1,0000  All-Year LWA 9,408,780 11,255,942 9,895,321 9,340,550 8,419,979 8,319,103 8,534,202 7,929,969 8,941,303 8,176,188 9,360,476  Ultimate Loss 67.9% 70.5%  |
| Age-to-Ult  Accident Year  2002/1  2003/1  2004/1  2005/1  2006/1  2007/1  2008/1  2010/1  2011/1  2011/1  2012/1  Accident Year  2002/1  2003/1  2004/1   | 1.0262<br>1.0271<br>Losses as of<br>8,856,622<br>10,158,261<br>9,192,092<br>8,506,883<br>8,005,626<br>7,078,097<br>7,647,439<br>7,450,282<br>8,367,388<br>7,298,442<br>7,714,562<br>Losses as of<br>8,856,622<br>10,158,261<br>9,192,092   | 1.0255<br>1.0401<br>1.0030<br>1.0009<br>Latest Year<br>9,408,780<br>11,255,942<br>9,890,725<br>9,342,251<br>8,422,380<br>8,340,337<br>8,531,908<br>7,868,132<br>8,773,955<br>7,915,633<br>8,277,352<br>Age-to-Ult Factor<br>1.0000<br>0.9995 | 1.0130<br>1.0142<br>1.0048<br>0.9979<br>2-Year Avg<br>9,408.780<br>11,255,942<br>9,896.240<br>9,344,803<br>8,437,591<br>8,351,662<br>8,588,499<br>7,859,131<br>7,936,069<br>8,559,705<br>Losses Not<br>552,158<br>1,097,681<br>708,744   | 1.0012<br>0.9921<br>0.9931<br>Esti<br>3-Year Avg<br>9.408,780<br>11,255,942<br>9.896,240<br>9,341,401<br>8.426,383<br>8.434,376<br>8.578,557<br>7,869,622<br>8.804,914<br>7,890,089<br>8,535,790<br>Summary I<br>Ultimate Losses<br>9,408,780<br>11,255,942<br>9,896,240                                     | 0.9952 1.0002 1.0010 mated Ultimates U 4-Year Avg 9.408,780 11,255,942 9.896,240 9.341,401 8.421,580 8.344,584 8.577,793 7.889,738 8.827,506 7.928,770 8,723,253 Results Based on S Ultimate Count 1,036 1,262 1,152               | 1.0006 1.0008 1. | 1.0007<br>1.0002<br>thm<br>M3 of L5<br>9,408.780<br>11,255,942<br>9,896.240<br>9,341,401<br>8,421,580<br>8,339,630<br>7,904,638<br>8,856,792<br>8,008,323<br>8,858,258<br>ent Factors<br>Earned Exposures<br>81,230<br>86,854<br>82,706   | 1.0000<br>0.9995<br>2-Year LWA<br>9.408,780<br>11,255,942<br>9.895,321<br>9.343,953<br>8.436,790<br>8.350,955<br>8.590,029<br>7.862,172<br>8.763,078<br>7.936,069<br>8.567,419<br>Ultimate Severity<br>9.082<br>8.919<br>8.590  | 0.9995<br>0.9995<br>3-Year LWA<br>9,408,780<br>11,255,942<br>9,895,321<br>9,340,550<br>8,425,583<br>8,343,169<br>8,579,322<br>7,872,602<br>8,807,425<br>7,890,818<br>8,540,418<br>Ultimate<br>12,754<br>14,530<br>13,929  | 1.0000<br>1.0000<br>1.0000<br>1.0000<br>4-Year LWA<br>9.408,780<br>11,255,942<br>9.895,321<br>9,340,550<br>8,419,979<br>8,343,169<br>8,577,028<br>7,891,973<br>8,829,180<br>7,927,311<br>8,719,396<br>Ultimate Loss<br>115,83<br>129,60<br>119,66                     | 1,0000  All-Year LWA 9,408,780 11,255,942 9,895,321 9,340,550 8,419,979 8,319,103 8,534,202 7,929,969 8,941,303 8,176,188 9,360,476  Ultimate Loss 67.9% 70.5% 65.5%                                    |
| Age-to-Ult  Accident Year  2002/1  2003/1  2004/1  2005/1  2006/1  2007/1  2008/1  2009/1  2010/1  2011/1  2012/1  Accident Year  2002/1  2003/1  2004/1  2005/1                                 | 1.0262<br>1.0271<br>Losses as of<br>8,856,622<br>10,158,261<br>9,192,092<br>8,506,883<br>8,005,626<br>7,078,097<br>7,647,439<br>7,450,282<br>8,367,388<br>7,298,442<br>7,714,562<br>Losses as of<br>8,856,622<br>10,158,261<br>9,192,092<br>8,506,883  | 1.0255 1.0401 1.0030 1.0009  Latest Year 9,408,780 11,255,942 9,890,725 9,342,251 8,422,380 8,340,337 8,531,908 7,868,132 8,773,955 7,915,633 8,277,352  Age-to-Ult Factor 1.0000 1.0000 0.9995 0.9995                                       | 1.0130<br>1.0142<br>1.0048<br>0.9979<br>2-Year Avg<br>9.408.780<br>11,255,942<br>9.896,240<br>9.344.803<br>8.437,591<br>8.551,662<br>8.588,499<br>7.859,192<br>8.759,731<br>7.936,069<br>8.559,705<br>Losses Not<br>552,158<br>1.097,681<br>708,744<br>838,771                         | 1.0012<br>0.9921<br>5.7 Year Avg<br>9,408,780<br>11,255,942<br>9,896,240<br>9,341,401<br>8,426,383<br>8,343,876<br>8,578,557<br>7,869,622<br>8,804,914<br>7,890,089<br>8,535,790<br>Summary I<br>Ultimate Losses<br>9,408,780<br>11,255,942<br>9,896,240<br>9,341,401  | 0.9952 1.0002 1.0001 mated Ultimates U 4-Year Avg 9,408,780 11,255,942 9,896,240 9,341,401 8,421,580 8,344,584 8,577,793 7,889,738 8,827,506 7,928,770 8,723,253 Results Based on S Ultimate Count 1,036 1,262 1,152 987           | 1.0006 1.0008 Jnder Each Algorit All-Year Avg 9,408,780 11,255,942 9,896,240 8,319,811 8,536,497 7,926,244 8,932,099 8,162,320 9,362,791 Earned Premium 13,855,596 15,972,558 15,119,467 14,872,699  | 1.0007<br>1.0002<br>thm<br>M3 of L5<br>9,408,780<br>11,255,942<br>9,896,240<br>9,341,401<br>8,421,580<br>8,339,630<br>8,556,380<br>7,904,638<br>8,856,792<br>8,008,323<br>8,008,323<br>8,558,258<br>the Factors<br>Earned Exposures<br>81,230<br>86,854<br>82,706<br>79,132                         | 1.0000<br>0.9995<br>2-Year LWA<br>9,408,780<br>11,255,942<br>9,895,321<br>9,343,953<br>8,436,790<br>8,350,955<br>8,590,029<br>7,862,172<br>8,763,078<br>7,936,069<br>8,567,419<br>Ultimate Severity<br>9,082<br>8,919<br>8,590<br>9,464   | 0.9995<br>0.9995<br>3-Year LWA<br>9,408,780<br>11,255,942<br>9,895,321<br>9,340,550<br>8,425,583<br>8,343,169<br>8,579,322<br>7,872,602<br>8,807,425<br>7,890,818<br>8,540,418<br>Ultimate<br>12,754<br>14,530<br>13,929<br>12,473  | 1.0000<br>1.0000<br>1.0000<br>1.0000<br>4-Year LWA<br>9,408,780<br>11,255,942<br>9,895,321<br>9,340,550<br>8,419,979<br>8,431,169<br>7,927,311<br>8,719,396<br>Ultimate Loss<br>115,83<br>129,60<br>119,66<br>118,05  | 1,0000  All-Year LWA 9,408,780 11,255,942 9,895,321 9,340,550 8,419,979 8,319,103 8,534,202 7,929,669 8,941,303 8,176,188 9,360,476  Ultimate Loss 67,9% 70.5% 65,5% 62,8%                              |
| Age-to-Ult  Accident Year  2002/1  2003/1  2004/1  2005/1  2006/1  2007/1  2008/1  2010/1  2011/1  2012/1  Accident Year  2002/1  2003/1  2004/1  2005/1  2006/1                                 | 1.0262<br>1.0271<br>Losses as of<br>8,856,622<br>10,158,261<br>9,192,092<br>8,506,883<br>8,005,626<br>7,078,097<br>7,450,282<br>8,367,388<br>7,298,442<br>7,714,562<br>Losses as of<br>8,856,622<br>10,158,261<br>9,192,092<br>8,506,883<br>8,005,626  | 1.0255 1.0401 1.0030 1.0009  Latest Year 9,408,780 11,255,942 9,890,725 9,342,251 8,422,380 8,340,337 8,531,908 7,868,132 8,773,955 7,915,633 8,277,352  Age-to-Ult Factor 1.0000 1.0000 0.9995 0.9995 1.0002                                | 1.0130<br>1.0142<br>1.0048<br>0.9979<br>2-Year Avg<br>9.408.780<br>11,255,942<br>9.896,240<br>9.344,803<br>8.437,591<br>8.351,662<br>8.588,499<br>7.859,192<br>8.759,731<br>7.936,069<br>8.559,705   | 1.0012 0.9921 0.9931 Esti 3-Year Avg 9,408,780 11,255,942 9,896,240 9,341,401 8,426,383 8,343,876 8,578,557 7,869,622 8,804,914 7,890,089 8,535,790 Summary I Ultimate Losses 9,408,780 11,255,942 9,896,240 9,341,401 8,426,383   | 0.9952 1.0002 1.0010 mated Ultimates U 4-Year Avg 9,408,780 11,255,942 9,896,240 9,341,401 8,421,580 8,344,584 8,577,793 7,889,738 8,827,506 7,928,770 Ultimate Count 1,036 1,262 1,152 987 782                                    | 1.0006 1.0008 1.0008 1.0018 1.0018 1.0018 1.255,942 9.896,240 9.396,240 8.319,811 8.536,497 7.926,244 8.932,099 8.162,320 8.316,2791 1.255,96 1.257,258 1.5119,467 1.4,872,699 1.4,866,114   | 1.0007 1.0002 thm M3 of L5 9,408.780 11,255,942 9,896,240 9,341,401 8,421,580 8,339,630 8,556,380 7,904,638 8,856,792 8,008,323 8,858,258 Earned Exposures 81,230 86,854 82,706 79,132 76,368   | 1.0000<br>0.9995<br>2-Year LWA<br>9,408,780<br>11,255,942<br>9,895,321<br>9,343,953<br>8,436,790<br>8,350,955<br>8,590,029<br>7,862,172<br>8,763,078<br>7,936,069<br>8,567,419<br>Ultimate Severity<br>9,082<br>8,919<br>8,590<br>9,464<br>10,775   | 0.9995<br>0.9995<br>3-Year LWA<br>9,408,780<br>11,255,942<br>9,895,321<br>9,340,550<br>8,425,583<br>8,343,169<br>8,579,322<br>7,872,602<br>8,807,425<br>7,890,818<br>8,540,418<br>Ultimate<br>12,754<br>14,530<br>13,929<br>12,473<br>10,240                                      | 1.0000<br>1.0000<br>1.0000<br>1.0000<br>4-Year LWA<br>9,408,780<br>11,255,942<br>9,895,321<br>9,340,550<br>8,419,979<br>8,343,169<br>8,577,028<br>7,891,973<br>8,829,180<br>7,927,311<br>8,719,396<br>Ultimate Loss<br>115.83<br>129,60<br>119,66<br>118.05<br>110.34 | 1,0000  All-Year LWA 9,408,780 11,255,942 9,895,321 9,340,550 8,419,979 8,319,103 8,534,202 7,929,969 8,941,303 8,176,188 9,360,476  Ultimate Loss 67.9% 70.5% 65.5% 62.8% 56.7%                        |
| Age-to-Ult  Accident Year  2002/1 2003/1 2004/1 2005/1 2006/1 2007/1 2010/1 2011/1 2012/1  Accident Year  2002/1 2003/1 2004/1 2005/1 2006/1 2006/1 2007/1                                       | 1.0262<br>1.0271<br>Losses as of<br>8.856,622<br>10,158,261<br>9,192,092<br>8,506,883<br>8,005,626<br>7,078,097<br>7,647,439<br>7,450,282<br>8,367,388<br>7,298,442<br>7,714,562<br>Losses as of<br>8,856,622<br>10,158,261<br>9,192,092<br>8,506,883<br>8,005,626<br>7,078,097  | 1.0255 1.0401 1.0030 1.0009  Latest Year 9,408,780 11,255,942 9,890,725 9,342,251 8,422,380 8,340,337 8,531,908 7,868,132 8,773,955 7,915,633 8,277,352  Age-to-Ult Factor 1.0000 1.0000 0.9995 0.9995 1.0002 1.0008                         | 1.0130<br>1.0142<br>1.0048<br>0.9979<br>2-Year Avg<br>9,408,780<br>11,255,942<br>9,896,240<br>9,344,803<br>8,437,591<br>8,351,662<br>8,588,499<br>7,859,192<br>8,759,731<br>7,936,069<br>8,559,705<br>Losses Not<br>552,158<br>1,097,681<br>708,744<br>838,771<br>419,156<br>1,260,117 | 1.0012<br>0.9921<br>Esti<br>3-Year Avg<br>9,408,780<br>11,255,942<br>9,896,240<br>9,341,401<br>8,426,383<br>8,343,876<br>8,578,557<br>7,869,622<br>8,804,914<br>7,890,089<br>8,535,790<br>Summary I<br>Ultimate Losses<br>9,408,780<br>11,255,942<br>9,896,240<br>9,341,401<br>8,426,383<br>8,43,876         | 0.9952 1.0002 1.0010 mated Ultimates U 4-Year Avg 9.408,780 11,255,942 9,341,401 8,421,580 9,341,401 8,421,580 8,827,506 7,889,738 8,827,506 7,928,770 8,723,253 Results Based on S Ultimate Count 1,036 1,262 1,152 987 782 780   | 1.0006 1.0008 1.0008 1.0008 1.0008 1.0008 1.255,942 9,896,240 9,341,401 8,421,580 8,319,811 8,536,497 7,926,244 8,932,099 8,162,320 9,362,791 1.256,244 1.256,256,256,256,256,256,256,256,256,256,   | 1.0007<br>1.0002<br>thm<br>M3 of L5<br>9,408,780<br>11,255,942<br>9,896,240<br>9,341,401<br>8,421,580<br>8,339,630<br>8,556,380<br>7,904,638<br>8,856,792<br>8,008,323<br>8,858,258<br>ent Factors<br>Earned Expsoures<br>81,230<br>86,854<br>82,706<br>79,132<br>76,368<br>74,754                  | 1.0000<br>0.9995<br>2-Year LWA<br>9,408,780<br>11,255,942<br>9,895,321<br>9,343,953<br>8,436,790<br>8,350,955<br>8,590,029<br>7,862,172<br>8,763,078<br>7,936,069<br>8,567,419<br>Ultimate Severity<br>9,082<br>8,919<br>8,590<br>9,082<br>10,775<br>10,697                               | 0.9995<br>0.9995<br>3-Year LWA<br>9,408,780<br>11,255,942<br>9,895,321<br>9,340,550<br>8,425,583<br>8,343,169<br>8,579,322<br>7,872,602<br>8,807,425<br>7,890,818<br>8,540,418<br>Ultimate<br>12,754<br>14,530<br>13,929<br>12,473<br>10,240<br>10,434                            | 1.0000<br>1.0000<br>1.0000<br>1.0000<br>4-Year LWA<br>9,408,780<br>11,255,942<br>9,895,321<br>9,340,550<br>8,419,979<br>8,343,169<br>8,577,028<br>7,891,973<br>8,829,180<br>18,719,396<br>Ultimate Loss<br>115,83<br>129,60<br>119,66<br>118,05<br>110,34<br>111,62   | 1,0000  All-Year LWA 9,408,780 11,255,942 9,895,321 9,340,550 8,419,979 8,319,103 8,534,202 7,929,969 8,941,303 8,176,188 9,360,476  Ultimate Loss 67.9% 65.5% 62.8% 55.7% 55.7%                        |
| Age-to-Ult  Accident Year  2002/1  2003/1  2004/1  2005/1  2006/1  2007/1  2008/1  2010/1  2011/1  2012/1  Accident Year  2002/1  2003/1  2004/1  2005/1  2006/1                                 | 1.0262<br>1.0271<br>Losses as of<br>8,856,622<br>10,158,261<br>9,192,092<br>8,506,883<br>8,005,626<br>7,078,097<br>7,450,282<br>8,367,388<br>7,298,442<br>7,714,562<br>Losses as of<br>8,856,622<br>10,158,261<br>9,192,092<br>8,506,883<br>8,005,626  | 1.0255 1.0401 1.0030 1.0009  Latest Year 9,408,780 11,255,942 9,890,725 9,342,251 8,422,380 8,340,337 8,531,908 7,868,132 8,773,955 7,915,633 8,277,352  Age-to-Ult Factor 1.0000 1.0000 0.9995 0.9995 1.0002                                | 1.0130<br>1.0142<br>1.0048<br>0.9979<br>2-Year Avg<br>9.408.780<br>11,255,942<br>9.896,240<br>9.344,803<br>8.437,591<br>8.351,662<br>8.588,499<br>7.859,192<br>8.759,731<br>7.936,069<br>8.559,705   | 1.0012 0.9921 0.9931 Esti 3-Year Avg 9,408,780 11,255,942 9,896,240 9,341,401 8,426,383 8,343,876 8,578,557 7,869,622 8,804,914 7,890,089 8,535,790 Summary I Ultimate Losses 9,408,780 11,255,942 9,896,240 9,341,401 8,426,383   | 0.9952 1.0002 1.0010 mated Ultimates U 4-Year Avg 9,408,780 11,255,942 9,896,240 9,341,401 8,421,580 8,344,584 8,577,793 7,889,738 8,827,506 7,928,770 Ultimate Count 1,036 1,262 1,152 987 782                                    | 1.0006 1.0008 1.0008 1.0018 1.0018 1.0018 1.255,942 9.896,240 9.396,240 8.319,811 8.536,497 7.926,244 8.932,099 8.162,320 8.316,2791 1.255,96 1.257,258 1.5119,467 1.4,872,699 1.4,866,114   | 1.0007 1.0002 thm M3 of L5 9,408.780 11,255,942 9,896,240 9,341,401 8,421,580 8,339,630 8,556,380 7,904,638 8,856,792 8,008,323 8,858,258 Earned Exposures 81,230 86,854 82,706 79,132 76,368   | 1.0000<br>0.9995<br>2-Year LWA<br>9,408,780<br>11,255,942<br>9,895,321<br>9,343,953<br>8,436,790<br>8,350,955<br>8,590,029<br>7,862,172<br>8,763,078<br>7,936,069<br>8,567,419<br>Ultimate Severity<br>9,082<br>8,919<br>8,590<br>9,464<br>10,775   | 0.9995<br>0.9995<br>3-Year LWA<br>9,408,780<br>11,255,942<br>9,895,321<br>9,340,550<br>8,425,583<br>8,343,169<br>8,579,322<br>7,872,602<br>8,807,425<br>7,890,818<br>8,540,418<br>Ultimate<br>12,754<br>14,530<br>13,929<br>12,473<br>10,240                                      | 1.0000<br>1.0000<br>1.0000<br>1.0000<br>4-Year LWA<br>9,408,780<br>11,255,942<br>9,895,321<br>9,340,550<br>8,419,979<br>8,343,169<br>8,577,028<br>7,891,973<br>8,829,180<br>7,927,311<br>8,719,396<br>Ultimate Loss<br>115.83<br>129,60<br>119,66<br>118.05<br>110.34 | 1,0000  All-Year LWA 9,408,780 11,255,942 9,895,321 9,340,550 8,419,979 8,319,103 8,534,202 7,929,69 8,941,303 8,176,188 9,360,476  Ultimate Loss 67.9% 70.5% 65.5% 62.8% 56.7%                         |
| Age-to-Ult  Accident Year  2002/1 2003/1 2004/1 2005/1 2006/1 2007/1 2010/1 2011/1 2012/1  Accident Year  2002/1 2003/1 2004/1 2005/1 2006/1 2006/1 2007/1                                       | 1.0262<br>1.0271<br>Losses as of<br>8.856,622<br>10,158,261<br>9,192,092<br>8,506,883<br>8,005,626<br>7,078,097<br>7,647,439<br>7,450,282<br>8,367,388<br>7,298,442<br>7,714,562<br>Losses as of<br>8,856,622<br>10,158,261<br>9,192,092<br>8,506,883<br>8,005,626<br>7,078,097  | 1.0255 1.0401 1.0030 1.0009  Latest Year 9,408,780 11,255,942 9,890,725 9,342,251 8,422,380 8,340,337 8,531,908 7,868,132 8,773,955 7,915,633 8,277,352  Age-to-Ult Factor 1.0000 1.0000 0.9995 0.9995 1.0002 1.0008                         | 1.0130<br>1.0142<br>1.0048<br>0.9979<br>2-Year Avg<br>9,408,780<br>11,255,942<br>9,896,240<br>9,344,803<br>8,437,591<br>8,351,662<br>8,588,499<br>7,859,192<br>8,759,731<br>7,936,069<br>8,559,705<br>Losses Not<br>552,158<br>1,097,681<br>708,744<br>838,771<br>419,156<br>1,260,117 | 1.0012<br>0.9921<br>Esti<br>3-Year Avg<br>9,408,780<br>11,255,942<br>9,896,240<br>9,341,401<br>8,426,383<br>8,343,876<br>8,578,557<br>7,869,622<br>8,804,914<br>7,890,089<br>8,535,790<br>Summary I<br>Ultimate Losses<br>9,408,780<br>11,255,942<br>9,896,240<br>9,341,401<br>8,426,383<br>8,43,876         | 0.9952 1.0002 1.0010 mated Ultimates U 4-Year Avg 9.408,780 11,255,942 9,341,401 8,421,580 9,341,401 8,421,580 8,827,506 7,889,738 8,827,506 7,928,770 8,723,253 Results Based on S Ultimate Count 1,036 1,262 1,152 987 782 780   | 1.0006 1.0008 1.0008 1.0008 1.0008 1.0008 1.255,942 9,896,240 9,341,401 8,421,580 8,319,811 8,536,497 7,926,244 8,932,099 8,162,320 9,362,791 1.256,244 1.256,256,256,256,256,256,256,256,256,256,   | 1.0007<br>1.0002<br>thm<br>M3 of L5<br>9,408,780<br>11,255,942<br>9,896,240<br>9,341,401<br>8,421,580<br>8,339,630<br>8,556,380<br>7,904,638<br>8,856,792<br>8,008,323<br>8,858,258<br>ent Factors<br>Earned Expsoures<br>81,230<br>86,854<br>82,706<br>79,132<br>76,368<br>74,754                  | 1.0000<br>0.9995<br>2-Year LWA<br>9,408,780<br>11,255,942<br>9,895,321<br>9,343,953<br>8,436,790<br>8,350,955<br>8,590,029<br>7,862,172<br>8,763,078<br>7,936,069<br>8,567,419<br>Ultimate Severity<br>9,082<br>8,919<br>8,590<br>9,082<br>10,775<br>10,697                               | 0.9995<br>0.9995<br>3-Year LWA<br>9,408,780<br>11,255,942<br>9,895,321<br>9,340,550<br>8,425,583<br>8,343,169<br>8,579,322<br>7,872,602<br>8,807,425<br>7,890,818<br>8,540,418<br>Ultimate<br>12,754<br>14,530<br>13,929<br>12,473<br>10,240<br>10,434                            | 1.0000<br>1.0000<br>1.0000<br>1.0000<br>4-Year LWA<br>9,408,780<br>11,255,942<br>9,895,321<br>9,340,550<br>8,419,979<br>8,343,169<br>8,577,028<br>7,891,973<br>8,829,180<br>18,719,396<br>Ultimate Loss<br>115,83<br>129,60<br>119,66<br>118,05<br>110,34<br>111,62   | 1,0000  All-Year LWA 9,408,780 11,255,942 9,895,321 9,340,550 8,419,979 8,319,103 8,534,202 7,929,699 8,941,303 8,176,188 9,360,476  Ultimate Loss 67.9% 70.5% 65.5% 62.8% 55.7%                        |
| Age-to-Ult  Accident Year  2002/1  2003/1  2004/1  2005/1  2006/1  2009/1  2011/1  2011/1  2012/1  Accident Year  2002/1  2003/1  2004/1  2005/1  2006/1  2006/1  2007/1  2008/1  2008/1  2009/1 | 1.0262<br>1.0271<br>Losses as of<br>8,856,622<br>10,158,261<br>9,192,092<br>8,506,883<br>8,005,626<br>7,078,097<br>7,647,439<br>7,450,282<br>8,367,388<br>7,298,442<br>7,714,562<br>Losses as of<br>8,856,622<br>10,158,261<br>9,192,092<br>8,506,883<br>8,005,626<br>7,078,097<br>7,647,439<br>7,450,282              | 1.0255 1.0401 1.0030 1.0009  Latest Year 9,408,780 11,255,942 9,890,725 9,342,251 8,422,380 8,340,337 8,531,908 7,868,132 8,773,955 7,915,633 8,277,352  Age-to-Ult Factor 1.0000 1.0000 0.9995 1.0002 1.0008 1.0010 0.9931                  | 1.0130 1.0142 1.0048 0.9979 2-Year Avg 9.408.780 11,255,942 9.896,240 9.344,803 8,437,591 8,351,662 8,588,499 7,859,192 8,759,731 7,936,069 8,559,705 Losses Not 552,158 1,097,681 708,744 838,771 419,156 1,260,117 923,471   | 1.0012<br>0.9921<br>5.7 Year Avg<br>9,408,780<br>11,255,942<br>9,896,240<br>9,341,401<br>8,426,383<br>8,434,876<br>8,578,557<br>7,869,622<br>8,804,914<br>7,890,089<br>Summary I<br>Ultimate Losses<br>9,408,780<br>11,255,942<br>9,896,240<br>9,341,401<br>8,426,383<br>8,434,376<br>8,478,557<br>7,869,622 | 0.9952 1.0002 1.0001 mated Ultimates U 4-Year Avg 9,408,780 11,255,942 9,896,240 9,341,401 8,421,580 8,344,584 8,577,793 7,889,738 8,827,506 7,928,770 1,036 1,262 1,152 987 782 780 754 693                                       | 1.0006 1.0008 1.0008 1.0008 1.0008 1.255.942 9.896.240 9.341.401 8,421.580 8,319.811 8,536.497 7.926.244 8,932.099 8,162.320 9,362.791 6elected Developme Eamed Premium 13,855.596 15,972.558 15,119.467 14,872.699 14,866.114 14,971.240 15,161.707 15,085,927  | 1.0007<br>1.0002<br>thm<br>M3 of L5<br>9,408,780<br>11,255,942<br>9,896,240<br>9,341,401<br>8,421,580<br>8,339,630<br>8,556,380<br>7,904,638<br>8,856,792<br>8,008,323<br>8,008,323<br>8,58,258<br>Earned Exposures<br>81,230<br>86,854<br>82,706<br>79,132<br>76,368<br>74,754<br>76,127<br>75,580 | 1.0000<br>0.9995<br>2-Year LWA<br>9,408,780<br>11,255,942<br>9,895,321<br>9,343,953<br>8,436,790<br>8,350,955<br>8,590,029<br>7,862,172<br>8,763,078<br>7,936,069<br>8,567,419<br>Ultimate Severity<br>9,082<br>8,919<br>8,590<br>9,464<br>10,775<br>10,697<br>11,377<br>11,356           | 0.9995<br>0.9995<br>3-Year LWA<br>9,408,780<br>11,255,942<br>9,895,321<br>9,340,550<br>8,425,583<br>8,343,169<br>8,579,322<br>7,872,602<br>8,807,425<br>7,890,818<br>8,540,418<br>Ultimate<br>12,754<br>14,530<br>13,929<br>12,473<br>10,240<br>10,434<br>9,905<br>9,169          | 1.0000<br>1.0000<br>1.0000<br>1.0000<br>4-Year LWA<br>9,408,780<br>11,255,942<br>9,895,321<br>9,340,550<br>8,419,979<br>8,431,169<br>7,927,311<br>8,719,396<br>Ultimate Loss<br>115,83<br>129,60<br>119,66<br>118,05<br>110,34<br>111,62<br>112,69<br>104,12          | 1,0000  All-Year LWA 9,408,780 11,255,942 9,895,321 9,340,550 8,419,979 8,319,103 8,534,202 7,929,969 8,941,303 8,176,188 9,360,476  Ultimate Loss 67,9% 70.5% 65.5% 62.8% 55.7% 55.6% 52.2%            |
| Age-to-Ult  Accident Year  2002/1 2003/1 2004/1 2005/1 2006/1 2007/1 2008/1 2010/1 2011/1 2012/1  Accident Year  2002/1 2003/1 2004/1 2005/1 2006/1 2007/1 2008/1 2009/1 2009/1 2009/1 2010/1    | 1.0262<br>1.0271<br>Losses as of<br>8,856,622<br>10,158,261<br>9,192,092<br>8,506,883<br>8,005,626<br>7,078,097<br>7,447,439<br>7,450,282<br>8,367,388<br>7,298,442<br>7,714,562<br>Losses as of<br>8,856,622<br>10,158,261<br>9,192,092<br>8,506,883<br>8,005,626<br>7,078,097<br>7,647,439<br>7,450,282<br>8,367,388 | 1.0255 1.0401 1.0030 1.0009  Latest Year 9,408,780 11,255,942 9,890,725 9,342,251 8,422,380 8,340,337 8,531,908 7,868,132 8,773,955 7,915,633 8,277,352  Age-to-Ult Factor 1.0000 1.0000 0.9995 1.0002 1.0008 1.0010 0.9991                  | 1.0130 1.0142 1.0048 0.9979 2-Year Avg 9.408.780 11,255,942 9.896,240 9.344,803 8.437,591 8.351,662 8.588,499 7.859,192 8.759,731 7.936,069 8.559,705 Losses Not 552,158 1,097,681 708,744 838,771 419,156 1,260,117 923,471 470,747 455,098   | 1.0012 0.9921 Esti 3-Year Avg 9.408.780 11,255,942 9.896,240 9.341,401 8.426,383 8.578,557 7.869,622 8.804,914 7.890,089 8.535,790 Summary I Ultimate Losses 9.408,780 11,255,942 9.896,240 9.341,401 8.426,383 8.343,876 8.578,557  | 0.9952 1.0002 1.0010 mated Ultimates U 4-Year Avg 9.408,780 11,255,942 9,341,401 8,421,580 8,344,584 8,577,793 7,889,738 8,827,506 7,928,770 8,723,253 Results Based on S Ultimate Count 1,036 1,262 1,152 987 782 780 754 693 715 | 1.0006 1.0008 1.0008 1.0008 1.0008 1.0008 1.255,942 9.896,240 8.319,811 8.536,497 7.926,244 8.932,099 8.162,320 9.362,791 elected Developme Earned Premium 13,855,596 15,972,558 15,119,467 14,872,699 14,866,114 14,971,240 15,161,707 15,085,927 14,993,290  | 1.0007 1.0002 thm M3 of L5 9,408.780 11,255,942 9,896,240 9,341,401 8,421,580 8,339,630 8,556,380 7,004,638 8,856,792 8,008,323 8,858,258 Earned Exposures 81,230 86,854 82,706 79,132 76,368 74,754 76,127 75,580 72,203   | 1.0000<br>0.9995<br>2-Year LWA<br>9,408,780<br>11,255,942<br>9,895,321<br>9,343,953<br>8,436,790<br>8,350,955<br>8,590,029<br>7,862,172<br>8,763,078<br>7,936,069<br>8,567,419<br>Ultimate Severity<br>9,082<br>8,919<br>8,590<br>9,464<br>10,775<br>10,697<br>11,377<br>11,356<br>12,315 | 0.9995<br>0.9995<br>3-Year LWA<br>9,408,780<br>11,255,942<br>9,895,321<br>9,340,550<br>8,425,583<br>8,343,169<br>8,579,322<br>7,872,602<br>8,807,425<br>7,890,818<br>8,540,418<br>Ultimate<br>12,754<br>14,530<br>13,929<br>12,473<br>10,240<br>10,434<br>9,905<br>9,169<br>9,903 | 1.0000 1.0000 1.0000 1.0000 1.0000 4-Year LWA 9,408,780 11,255,942 9,895,321 9,340,550 8,419,979 8,577,028 7,891,973 8,829,180 7,927,311 8,719,396 Ultimate Loss 115,83 129,60 119,66 118,05 110,34 111,62 112,69 104,12 121,95                                       | 1,0000  All-Year LWA 9,408,780 11,255,942 9,895,321 9,340,550 8,419,979 8,319,103 8,534,202 7,929,69 8,941,303 8,176,188 9,360,476  Ultimate Loss 67.9% 70.5% 65.5% 62.8% 56.7% 55.7% 56.6% 52.2% 58.7% |
| Age-to-Ult  Accident Year  2002/1  2003/1  2004/1  2005/1  2006/1  2009/1  2011/1  2011/1  2012/1  Accident Year  2002/1  2003/1  2004/1  2005/1  2006/1  2006/1  2007/1  2008/1  2008/1  2009/1 | 1.0262<br>1.0271<br>Losses as of<br>8,856,622<br>10,158,261<br>9,192,092<br>8,506,883<br>8,005,626<br>7,078,097<br>7,647,439<br>7,450,282<br>8,367,388<br>7,298,442<br>7,714,562<br>Losses as of<br>8,856,622<br>10,158,261<br>9,192,092<br>8,506,883<br>8,005,626<br>7,078,097<br>7,647,439<br>7,450,282              | 1.0255 1.0401 1.0030 1.0009  Latest Year 9,408,780 11,255,942 9,890,725 9,342,251 8,422,380 8,340,337 8,531,908 7,868,132 8,773,955 7,915,633 8,277,352  Age-to-Ult Factor 1.0000 1.0000 0.9995 1.0002 1.0008 1.0010 0.9931                  | 1.0130 1.0142 1.0048 0.9979 2-Year Avg 9.408.780 11,255,942 9.896,240 9.344,803 8,437,591 8,351,662 8,588,499 7,859,192 8,759,731 7,936,069 8,559,705 Losses Not 552,158 1,097,681 708,744 838,771 419,156 1,260,117 923,471   | 1.0012<br>0.9921<br>5.7 Year Avg<br>9,408,780<br>11,255,942<br>9,896,240<br>9,341,401<br>8,426,383<br>8,434,876<br>8,578,557<br>7,869,622<br>8,804,914<br>7,890,089<br>Summary I<br>Ultimate Losses<br>9,408,780<br>11,255,942<br>9,896,240<br>9,341,401<br>8,426,383<br>8,434,376<br>8,478,557<br>7,869,622 | 0.9952 1.0002 1.0001 mated Ultimates U 4-Year Avg 9,408,780 11,255,942 9,896,240 9,341,401 8,421,580 8,344,584 8,577,793 7,889,738 8,827,506 7,928,770 1,036 1,262 1,152 987 782 780 754 693                                       | 1.0006 1.0008 1.0008 1.0008 1.0008 1.255.942 9.896.240 9.341.401 8,421.580 8,319.811 8,536.497 7.926.244 8,932.099 8,162.320 9,362.791 6elected Developme Eamed Premium 13,855.596 15,972.558 15,119.467 14,872.699 14,866.114 14,971.240 15,161.707 15,085,927  | 1.0007<br>1.0002<br>thm<br>M3 of L5<br>9,408,780<br>11,255,942<br>9,896,240<br>9,341,401<br>8,421,580<br>8,339,630<br>8,556,380<br>7,904,638<br>8,856,792<br>8,008,323<br>8,008,323<br>8,58,258<br>Earned Exposures<br>81,230<br>86,854<br>82,706<br>79,132<br>76,368<br>74,754<br>76,127<br>75,580 | 1.0000<br>0.9995<br>2-Year LWA<br>9,408,780<br>11,255,942<br>9,895,321<br>9,343,953<br>8,436,790<br>8,350,955<br>8,590,029<br>7,862,172<br>8,763,078<br>7,936,069<br>8,567,419<br>Ultimate Severity<br>9,082<br>8,919<br>8,590<br>9,464<br>10,775<br>10,697<br>11,377<br>11,356           | 0.9995<br>0.9995<br>3-Year LWA<br>9,408,780<br>11,255,942<br>9,895,321<br>9,340,550<br>8,425,583<br>8,343,169<br>8,579,322<br>7,872,602<br>8,807,425<br>7,890,818<br>8,540,418<br>Ultimate<br>12,754<br>14,530<br>13,929<br>12,473<br>10,240<br>10,434<br>9,905<br>9,169          | 1.0000<br>1.0000<br>1.0000<br>1.0000<br>4-Year LWA<br>9,408,780<br>11,255,942<br>9,895,321<br>9,340,550<br>8,419,979<br>8,431,169<br>7,927,311<br>8,719,396<br>Ultimate Loss<br>115,83<br>129,60<br>119,66<br>118,05<br>110,34<br>111,62<br>112,69<br>104,12          | 1,0000  All-Year LWA 9,408,780 11,255,942 9,895,321 9,340,550 8,419,979 8,319,103 8,534,202 7,929,969 8,941,303 8,176,188 9,360,476  Ultimate Loss 67,9% 70.5% 65.5% 62.8% 55.7% 55.6% 52.2%            |

# With 5 Quarters of Development as of June 30, 2012 Property Damage Paid Losses

|  |   |  |                            |  | Paid L   |  |  |  |  |   |  |
|--|---|--|----------------------------|--|--|--|--|--|--|---|--|
|  | ı   |  |                            | P  | aid Cost and DCC                                   | _  | t  |  |  |   |  |
| Accident   | 15  | 27   | 20                         | 51   | 62   | Age in Months  | 07   | 00   | 111  | 122   | 125  |
| Year Ending<br>2002/1  | 15<br>8,431,747   | 27<br>8,978,306  | 9,024,880                  | 9,073,419  | 9,073,293  | 75<br>9,072,620  | 9,078,038  | 99   | 9,078,038  | 9,078,038   | 9,078,038  |
| 2003/1   | 9,508,975   | 9,907,027  | 10,043,337                 | 10,063,268   | 10,073,772   | 10,072,787   | 10,073,403   | 10,073,403   | 10,073,438   | 10,073,438  | 9,078,038  |
| 2004/1   | 8,658,346   | 9,001,141  | 9,054,136                  | 9,055,091  | 9,065,612  | 9,068,064  | 9,068,064  | 9,068,064  | 9,068,064  | 10,075,150  | J  |
| 2005/1   | 7,801,756   | 8,135,051  | 8,224,189                  | 8,245,115  | 8,247,023  | 8,247,141  | 8,247,141  | 8,247,141  | .,,  |   |  |
| 2006/1   | 6,976,232   | 7,622,607  | 7,680,367                  | 7,682,948  | 7,683,081  | 7,683,008  | 7,683,008  |  |  |   |  |
| 2007/1   | 6,947,699   | 7,478,043  | 7,487,176                  | 7,487,176  | 7,487,176  | 7,487,176  |  |  |  |   |  |
| 2008/1   | 7,473,528   | 7,870,581  | 7,919,036                  | 7,932,165  | 7,932,165  |  | _  |  |  |   |  |
| 2009/1   | 7,015,290   | 7,414,963  | 7,526,593                  | 7,533,528  |  | •  |  |  |  |   |  |
| 2010/1   | 7,144,105   | 7,658,841  | 7,704,109                  |  |  |  |  |  |  |   |  |
| 2011/1   | 6,508,632   | 6,862,478  |                            |  |  |  |  |  |  |   |  |
| 2012/1   | 6,347,401   |  |                            |  |  |  |  |  |  |   |  |
|  |   |  |                            |  | Age-to-Age Deve                                    | lopment Factors  |  |  |  |   | •  |
| Accident   |   |  |                            |  |  | ent Interval   |  |  |  |   |  |
| Year Ending  | 15 - 27   | 27 - 39  | 39 - 51                    | 51 - 63  | 63 - 75  | 75 - 87  | 87 - 99  | 99 - 111   | 111 - 123  | 123 - 135   |  |
| 2002/1   | 1.0648  | 1.0052   | 1.0054                     | 1.0000   | 0.9999   | 1.0006   | 1.0000   | 1.0000   | 1.0000   | 1.0000  |  |
| 2003/1   | 1.0419  | 1.0138   | 1.0020                     | 1.0010   | 0.9999   | 1.0001   | 1.0000   | 1.0000   | 1.0000   | J   |  |
| 2004/1   | 1.0396  | 1.0059   | 1.0001                     | 1.0012   | 1.0003   | 1.0000   | 1.0000   | 1.0000   |  |   |  |
| 2005/1   | 1.0427  | 1.0110   | 1.0025                     | 1.0002   | 1.0000   | 1.0000   | 1.0000   |  |  |   |  |
| 2006/1   | 1.0927  | 1.0076   | 1.0003                     | 1.0000   | 1.0000   | 1.0000   | J  |  |  |   |  |
| 2007/1   | 1.0763  | 1.0012   | 1.0000                     | 1.0000   | 1.0000   | l  |  |  |  |   |  |
| 2008/1   | 1.0531  | 1.0062   | 1.0017                     | 1.0000   | l  |  |  |  |  |   |  |
| 2009/1<br>2010/1   | 1.0570<br>1.0721  | 1.0151<br>1.0059   | 1.0009                     | J  |  |  |  |  |  |   |  |
|  |   | 1.0059   |                            |  |  |  |  |  |  |   |  |
| 2011/1   | 1.0544  | L  |                            |  | Average and Se                                     | lected Factors   |  |  |  |   |  |
| Algorithm  | 15 - 27   | 27 - 39  | 39 - 51                    | 51 - 63  | 63 - 75  | 75 - 87  | 87 - 99  | 99 - 111   | 111 - 123  | 123 - 135   | 1  |
| Latest Year  | 1.0544  | 1.0059   | 1.0009                     | 1.0000   | 1.0000   | 1.0000   | 1.0000   | 1.0000   | 1.0000   | 1.0000  | 1  |
| Age-to-Ult   | 1.0616  | 1.0068   | 1.0009                     | 1.0000   | 1.0000   | 1.0000   | 1.0000   | 1.0000   | 1.0000   | 1.0000  |  |
| 2-Year Avg   | 1.0633  | 1.0105   | 1.0003                     | 1.0000   | 1.0000   | 1.0000   | 1.0000   | 1.0000   | 1.0000   | 1.0000  | 1  |
| Age-to-Ult   | 1.0758  | 1.0118   | 1.0013                     | 1.0000   | 1.0000   | 1.0000   | 1.0000   | 1.0000   | 1.0000   | 1.0000  |  |
| 3-Year Avg   | 1.0612  | 1.0091   | 1.0009                     | 1.0000   | 1.0000   | 1.0000   | 1.0000   | 1.0000   | 1.0000   | 1.0000  | 1  |
| Age-to-Ult   | 1.0718  | 1.0100   | 1.0009                     | 1.0000   | 1.0000   | 1.0000   | 1.0000   | 1.0000   | 1.0000   | 1.0000  |  |
| 4-Year Avg   | 1.0592  | 1.0071   | 1.0007                     | 1.0001   | 1.0001   | 1.0000   | 1.0000   | 1.0000   | 1.0000   | 1.0000  | 1  |
| Age-to-Ult   | 1.0677  | 1.0080   | 1.0009                     | 1.0002   | 1.0001   | 1.0000   | 1.0000   | 1.0000   | 1.0000   | 1.0000  |  |
| All-Year Avg   | 1.0595  | 1.0080   | 1.0016                     | 1.0003   | 1.0000   | 1.0001   | 1.0000   | 1.0000   | 1.0000   | 1.0000  |  |
| Age-to-Ult   | 1.0701  | 1.0100   | 1.0020                     | 1.0004   | 1.0001   | 1.0001   | 1.0000   | 1.0000   | 1.0000   | 1.0000  |  |
| M3 of L5   | 1.0612  | 1.0066   | 1.0010                     | 1.0001   | 1.0000   | 1.0000   | 1.0000   | 1.0000   | 1.0000   | 1.0000  |  |
| Age-to-Ult   | 1.0694  | 1.0077   | 1.0011                     | 1.0001   | 1.0000   | 1.0000   | 1.0000   | 1.0000   | 1.0000   | 1.0000  |  |
| 2-Year LWA   | 1.0636  | 1.0104   | 1.0013                     | 1.0000   | 1.0000   | 1.0000   | 1.0000   | 1.0000   | 1.0000   | 1.0000  |  |
| Age-to-Ult   | 1.0760  | 1.0117   | 1.0013                     | 1.0000   | 1.0000   | 1.0000   | 1.0000   | 1.0000   | 1.0000   | 1.0000  |  |
| 3-Year LWA   | 1.0614  | 1.0090   | 1.0009                     | 1.0000   | 1.0000   | 1.0000   | 1.0000   | 1.0000   | 1.0000   | 1.0000  |  |
| Age-to-Ult   | 1.0719  | 1.0099   | 1.0009                     | 1.0000   | 1.0000   | 1.0000   | 1.0000   | 1.0000   | 1.0000   | 1.0000  |  |
| 4-Year LWA   | 1.0592  | 1.0071   | 1.0007                     | 1.0001   | 1.0001   | 1.0000   | 1.0000   | 1.0000   | 1.0000   | 1.0000  |  |
| Age-to-Ult   | 1.0677  | 1.0080   | 1.0009                     | 1.0002   | 1.0001   | 1.0000   | 1.0000   | 1.0000   | 1.0000   | 1.0000  |  |
| All-Year LWA   | 1.0584  | 1.0081   | 1.0017                     | 1.0004   | 1.0000   | 1.0001   | 1.0000   | 1.0000   | 1.0000   | 1.0000  |  |
| Age-to-Ult   | 1.0693  | 1.0103   | 1.0022                     | 1.0005   | 1.0001   | 1.0001   | 1.0000   | 1.0000   | 1.0000   | 1.0000  |  |
| Selected   | 1.0612  | 1.0091   | 1.0009                     | 1.0000   | 1.0000   | 1.0000   | 1.0000   | 1.0000   | 1.0000   | 1.0000  | Tail Factor  |
| Age-to-Ult   | 1.0718  | 1.0100   | 1.0009                     | 1.0000   | 1.0000   | 1.0000   | 1.0000   | 1.0000   | 1.0000   | 1.0000  | 1.0000   |
| A! d X7  | T e   |  |                            |  | nated Ultimates U                                  |  |  |  |  |   |  |
| Accident Year  | Losses as of  | Latest Year  | 2-Year Avg                 | 3-Year Avg   | 4-Year Avg   | All-Year Avg   | M3 of L5   | 2-Year LWA   | 3-Year LWA   | 4-Year LWA  | All-Year LWA                                       |
| 2002/1   | 9,078,038   | 9,078,038  | 9,078,038                  | 9,078,038  | 9,078,038  | 9,078,038<br>10,073,438  | 9,078,038  | 9,078,038  | 9,078,038  | 9,078,038   | 9,078,038<br>10,073,438                            |
| 2003/1<br>2004/1   | 10,073,438<br>9,068,064   | 10,073,438<br>9,068,064  | 10,073,438<br>9,068,064    | 10,073,438<br>9,068,064  | 10,073,438<br>9,068,064                            | 9,068,064  | 10,073,438   | 10,073,438   | 10,073,438<br>9,068,064                                  | 10,073,438  |  |
| 2004/1   | 9,068,064<br>8,247,141  | 9,068,064<br>8,247,141   | 9,068,064<br>8,247,141     | 9,068,064<br>8,247,141   | 9,068,064<br>8,247,141                             | 9,068,064<br>8,247,141   | 9,068,064<br>8,247,141                                   | 9,068,064<br>8,247,141                             | 9,068,064<br>8,247,141                                   | 9,068,064<br>8,247,141                                  | 9,068,064<br>8,247,141                             |
| ****   | 7,683,008   | 8,247,141<br>7,683,008   | 7,683,008                  |  |  |  |  |  | 7,683,008  |   |  |
| 2006/1 2007/1  | 7,683,008   | 7,487,176  | 7,683,008                  | 7,683,008  | 7,683,008  | 7,683,008  | 7,683,008  | 7,683,008  | 7,487,176  | 7,683,008   | 7,683,008  |
| 2008/1   | 7,487,176   | 7,932,165  | 7,932,165                  | 7,932,165  | 7,932,958  | 7,932,958  | 7,932,165  | 7,487,176  | 7,932,165  | 7,487,176   | 7,932,958  |
| 2009/1   | 7,533,528   | 7,533,528  | 7,533,528                  | 7,533,528  | 7,535,035  | 7,536,541  | 7,534,281  | 7,533,528  | 7,533,528  | 7,535,035   | 7,537,295  |
| 2010/1   | 7,704,109   | 7,711,043  | 7,714,124                  | 7,711,043  | 7,711,043  | 7,719,517  | 7,712,584  | 7,714,124  | 7,711,043  | 7,711,043   | 7,721,058  |
| 2011/1   | 6,862,478   | 6,909,143  | 6,943,455                  | 6,931,103  | 6,917,378  | 6,931,103  | 6,915,319  | 6,942,769  | 6,930,417  | 6,917,378   | 6,933,162  |
| 2012/1   | 6,347,401   | 6,738,401  | 6,828,534                  | 6,803,144  | 6,777,120  | 6,792,354  | 6,787,911  | 6,829,803  | 6,803,779  | 6,777,120   | 6,787,276  |
|  |   | .,,  | .,,                        |  | Results Based on Se                                |  |  | .,,  | -,,  | .,,   | .,   |
| Accident Year  | Losses as of  | Age-to-Ult Factor  | Losses Not                 | Ultimate Losses  | Ultimate Count                                     |  | Earned Exposures   | Ultimate Severity                                  | Ultimate   | Ultimate Loss   | Ultimate Loss                                      |
|  | 9,078,038   | 1.0000   | 0                          | 9,078,038  | 3,694  | 13,364,687   | 81,296   | 2,458  | 45.439   | 111.67  | 67.9%  |
| 2002/1   |   | 1.0000   | 0                          | 10,073,438   | 3,967  | 15,835,254   | 86,886   | 2,539  | 45.658   | 115.94  | 63.6%  |
| 2002/1<br>2003/1   | 10,073,438  | 1.0000   |                            |  |  | 14,693,062   | 82,732   | 2,515  | 43.587   | 109.61  | 61.7%  |
|  | 10,073,438<br>9,068,064   | 1.0000   | 0                          | 9,068,064  | 3,606  | 14,093,002   | 02,732   |  |  | 107.01  |  |
| 2003/1   |   |  |                            | 9,068,064<br>8,247,141   | 3,606<br>3,227                                     | 13,828,032   | 79,144   | 2,556  | 40.774   | 104.20  | 59.6%  |
| 2003/1<br>2004/1   | 9,068,064   | 1.0000   | 0                          |  |  |  |  |  |  |   |  |
| 2003/1<br>2004/1<br>2005/1   | 9,068,064<br>8,247,141  | 1.0000<br>1.0000   | 0                          | 8,247,141  | 3,227  | 13,828,032   | 79,144   | 2,556  | 40.774   | 104.20  | 59.6%  |
| 2003/1<br>2004/1<br>2005/1<br>2006/1   | 9,068,064<br>8,247,141<br>7,683,008   | 1.0000<br>1.0000<br>1.0000   | 0<br>0<br>0                | 8,247,141<br>7,683,008   | 3,227<br>2,892                                     | 13,828,032<br>13,736,256   | 79,144<br>76,396   | 2,556<br>2,657                                     | 40.774<br>37.855   | 104.20<br>100.57  | 59.6%<br>55.9%                                     |
| 2003/1<br>2004/1<br>2005/1<br>2006/1<br>2007/1<br>2008/1<br>2009/1           | 9,068,064<br>8,247,141<br>7,683,008<br>7,487,176  | 1.0000<br>1.0000<br>1.0000<br>1.0000<br>1.0000<br>1.0000           | 0<br>0<br>0<br>0<br>0      | 8,247,141<br>7,683,008<br>7,487,176<br>7,932,165<br>7,533,528              | 3,227<br>2,892<br>2,798                            | 13,828,032<br>13,736,256<br>13,469,595   | 79,144<br>76,396<br>74,824                               | 2,556<br>2,657<br>2,676<br>2,786<br>2,862          | 40.774<br>37.855<br>37.394<br>37.387<br>34.814           | 104.20<br>100.57<br>100.06                              | 59.6%<br>55.9%<br>55.6%                            |
| 2003/1<br>2004/1<br>2005/1<br>2006/1<br>2007/1<br>2008/1<br>2009/1<br>2010/1 | 9,068,064<br>8,247,141<br>7,683,008<br>7,487,176<br>7,932,165<br>7,533,528<br>7,704,109 | 1.0000<br>1.0000<br>1.0000<br>1.0000<br>1.0000<br>1.0000<br>1.0000 | 0<br>0<br>0<br>0<br>0<br>0 | 8,247,141<br>7,683,008<br>7,487,176<br>7,932,165<br>7,533,528<br>7,711,043 | 3,227<br>2,892<br>2,798<br>2,847<br>2,632<br>2,679 | 13,828,032<br>13,736,256<br>13,469,595<br>13,450,520<br>13,293,555<br>13,245,871 | 79,144<br>76,396<br>74,824<br>76,150<br>75,601<br>72,214 | 2,556<br>2,657<br>2,676<br>2,786<br>2,862<br>2,878 | 40.774<br>37.855<br>37.394<br>37.387<br>34.814<br>37.098 | 104.20<br>100.57<br>100.06<br>104.17<br>99.65<br>106.78 | 59.6%<br>55.9%<br>55.6%<br>59.0%<br>56.7%<br>58.2% |
| 2003/1<br>2004/1<br>2005/1<br>2006/1<br>2007/1<br>2008/1<br>2009/1           | 9,068,064<br>8,247,141<br>7,683,008<br>7,487,176<br>7,932,165<br>7,533,528              | 1.0000<br>1.0000<br>1.0000<br>1.0000<br>1.0000<br>1.0000           | 0<br>0<br>0<br>0<br>0      | 8,247,141<br>7,683,008<br>7,487,176<br>7,932,165<br>7,533,528              | 3,227<br>2,892<br>2,798<br>2,847<br>2,632          | 13,828,032<br>13,736,256<br>13,469,595<br>13,450,520<br>13,293,555               | 79,144<br>76,396<br>74,824<br>76,150<br>75,601           | 2,556<br>2,657<br>2,676<br>2,786<br>2,862          | 40.774<br>37.855<br>37.394<br>37.387<br>34.814           | 104.20<br>100.57<br>100.06<br>104.17<br>99.65           | 59.6%<br>55.9%<br>55.6%<br>59.0%<br>56.7%          |

With 5 Quarters of Development as of June 30, 2012 Medical Benefits, Excess Medical Benefits

|                            |                        |                   |                   | Me                |                   | cess Medical Benefi         | its              |                   |                  |                |                |
|----------------------------|------------------------|-------------------|-------------------|-------------------|-------------------|-----------------------------|------------------|-------------------|------------------|----------------|----------------|
|                            |                        |                   |                   | Incurr            |                   | d Losses<br>+ DCC Expense A | mount            |                   |                  |                |                |
| Accident                   |                        |                   |                   | incurr            | eu Cost (No Supp) | Age in Months               | mount            |                   |                  |                |                |
| Year Ending                | 15                     | 27                | 39                | 51                | 63                | 75                          | 87               | 99                | 111              | 123            | 135            |
| 2002/1                     | 1,677,240              | 1,553,288         | 1,516,001         | 1,482,264         | 1,468,427         | 1,460,817                   | 1,454,952        | 1,453,952         | 1,453,952        | 1,453,935      | 1,453,935      |
| 2003/1                     | 1,877,827              | 1,782,612         | 1,738,113         | 1,701,550         | 1,696,504         | 1,689,269                   | 1,687,772        | 1,686,261         | 1,686,261        | 1,686,261      |                |
| 2004/1                     | 2,008,719              | 1,785,610         | 1,722,350         | 1,685,737         | 1,687,056         | 1,675,834                   | 1,675,300        | 1,675,134         | 1,673,634        |                | _              |
| 2005/1                     | 1,785,677              | 1,671,862         | 1,610,676         | 1,603,066         | 1,611,910         | 1,611,910                   | 1,611,910        | 1,611,910         |                  | •              |                |
| 2006/1                     | 1,737,692              | 1,497,127         | 1,404,058         | 1,382,916         | 1,394,261         | 1,394,261                   | 1,394,261        | ,                 |                  |                |                |
| 2007/1                     | 1,496,581              | 1,367,673         | 1,363,125         | 1,344,824         | 1,344,568         | 1,346,510                   |                  | •                 |                  |                |                |
| 2008/1                     | 1,623,381              | 1,482,396         | 1,455,282         | 1,435,223         | 1,438,023         | ,                           |                  |                   |                  |                |                |
| 2009/1                     | 1,521,661              | 1,502,113         | 1,531,022         | 1,499,247         |                   | -                           |                  |                   |                  |                |                |
| 2010/1                     | 1,718,072              | 1,616,037         | 1,616,647         |                   | •                 |                             |                  |                   |                  |                |                |
| 2011/1                     | 1,705,282              | 1,661,725         |                   | <del>-</del> '    |                   |                             |                  |                   |                  |                |                |
| 2012/1                     | 1,685,116              |                   |                   |                   |                   |                             |                  |                   |                  |                |                |
|                            |                        |                   |                   |                   | Age-to-Age Deve   | elopment Factors            |                  |                   |                  |                | =              |
| Accident                   |                        |                   |                   |                   | Developn          | nent Interval               |                  |                   |                  |                |                |
| Year Ending                | 15 - 27                | 27 - 39           | 39 - 51           | 51 - 63           | 63 - 75           | 75 - 87                     | 87 - 99          | 99 - 111          | 111 - 123        | 123 - 135      |                |
| 2002/1                     | 0.9261                 | 0.9760            | 0.9777            | 0.9907            | 0.9948            | 0.9960                      | 0.9993           | 1.0000            | 1.0000           | 1.0000         | ]              |
| 2003/1                     | 0.9493                 | 0.9750            | 0.9790            | 0.9970            | 0.9957            | 0.9991                      | 0.9991           | 1.0000            | 1.0000           | J              |                |
| 2004/1                     | 0.8889                 | 0.9646            | 0.9787            | 1.0008            | 0.9933            | 0.9997                      | 0.9999           | 0.9991            |                  |                |                |
| 2005/1                     | 0.9363                 | 0.9634            | 0.9953            | 1.0055            | 1.0000            | 1.0000                      | 1.0000           |                   |                  |                |                |
| 2006/1                     | 0.8616                 | 0.9378            | 0.9849            | 1.0082            | 1.0000            | 1.0000                      |                  |                   |                  |                |                |
| 2007/1                     | 0.9139                 | 0.9967            | 0.9866            | 0.9998            | 1.0014            | J                           |                  |                   |                  |                |                |
| 2008/1                     | 0.9132                 | 0.9817            | 0.9862            | 1.0020            | j                 |                             |                  |                   |                  |                |                |
| 2009/1                     | 0.9872                 | 1.0192            | 0.9792            | J                 |                   |                             |                  |                   |                  |                |                |
| 2010/1                     | 0.9406                 | 1.0004            | 1                 |                   |                   |                             |                  |                   |                  |                |                |
| 2011/1                     | 0.9745                 | J                 |                   |                   |                   | alastad Ford                |                  |                   |                  |                |                |
| Algorithm                  | 15 27                  | 27 20             | 20 51             | 51 (2             |                   | elected Factors             | 87 - 99          | 99 - 111          | 111 122          | 102 125        | 7              |
| Algorithm                  | 15 - 27<br>0.9745      | 27 - 39<br>1.0004 | 39 - 51<br>0.9792 | 51 - 63<br>1.0020 | 63 - 75<br>1.0014 | 75 - 87<br>1.0000           | 1.0000           | 0.9991            | 1.0000           | 123 - 135      | 1              |
| Latest Year                | 0.9745                 | 0.9820            | 0.9792            |                   |                   | 0.9991                      | 0.9991           | 0.9991            |                  | 1.0000         |                |
| Age-to-Ult                 | 0.9570                 | 1.0098            | 0.9816            | 1.0025            | 1.0005            | 1.0000                      | 1.0000           | 0.9991            | 1.0000           | 1.0000         | 1              |
| 2-Year Avg<br>Age-to-Ult   | 0.9576                 | 0.9935            | 0.9827            | 1.0009            | 1.0007            | 0.9996                      | 0.9996           | 0.9996            | 1.0000           | 1.0000         |                |
| 3-Year Avg                 | 0.9514                 | 1.0004            | 0.9839            | 1.0012            | 1.0005            | 0.9999                      | 0.9996           | 0.9996            | 1.0000           | 1.0000         | -              |
| Age-to-Ult                 | 0.9553                 | 0.9875            | 0.9871            | 1.0033            | 0.9998            | 0.9993                      | 0.9997           | 0.9997            | 1.0000           | 1.0000         |                |
| 4-Year Avg                 | 0.9539                 | 0.9995            | 0.9842            | 1.0031            | 0.9987            | 0.9997                      | 0.9994           | 0.9997            | 1.0000           | 1.0000         | -              |
| Age-to-Ult                 | 0.9399                 | 0.9853            | 0.9858            | 1.0039            | 0.9977            | 0.9990                      | 0.9993           | 0.9997            | 1.0000           | 1.0000         |                |
| All-Year Avg               | 0.9292                 | 0.9794            | 0.9835            | 1.0006            | 0.9975            | 0.9990                      | 0.9996           | 0.9997            | 1.0000           | 1.0000         | -              |
| Age-to-Ult                 | 0.8918                 | 0.9598            | 0.9800            | 0.9964            | 0.9958            | 0.9983                      | 0.9993           | 0.9997            | 1.0000           | 1.0000         |                |
| M3 of L5                   | 0.9430                 | 0.9929            | 0.9859            | 1.0028            | 0.9986            | 0.9996                      | 0.9996           | 0.9997            | 1.0000           | 1.0000         | -              |
| Age-to-Ult                 | 0.9234                 | 0.9792            | 0.9862            | 1.0003            | 0.9975            | 0.9989                      | 0.9993           | 0.9997            | 1.0000           | 1.0000         |                |
| 2-Year LWA                 | 0.9575                 | 1.0095            | 0.9826            | 1.0009            | 1.0007            | 1.0000                      | 0.9999           | 0.9996            | 1.0000           | 1.0000         |                |
| Age-to-Ult                 | 0.9508                 | 0.9930            | 0.9837            | 1.0011            | 1.0002            | 0.9995                      | 0.9995           | 0.9996            | 1.0000           | 1.0000         |                |
| 3-Year LWA                 | 0.9666                 | 1.0005            | 0.9839            | 1.0033            | 1.0004            | 0.9999                      | 0.9997           | 0.9997            | 1.0000           | 1.0000         |                |
| Age-to-Ult                 | 0.9544                 | 0.9874            | 0.9869            | 1.0030            | 0.9997            | 0.9993                      | 0.9994           | 0.9997            | 1.0000           | 1.0000         |                |
| 4-Year LWA                 | 0.9534                 | 0.9996            | 0.9841            | 1.0039            | 0.9985            | 0.9997                      | 0.9996           | 0.9997            | 1.0000           | 1.0000         |                |
| Age-to-Ult                 | 0.9392                 | 0.9851            | 0.9855            | 1.0014            | 0.9975            | 0.9990                      | 0.9993           | 0.9997            | 1.0000           | 1.0000         |                |
| All-Year LWA               | 0.9282                 | 0.9789            | 0.9833            | 1.0005            | 0.9974            | 0.9990                      | 0.9996           | 0.9997            | 1.0000           | 1.0000         | 1              |
| Age-to-Ult                 | 0.8901                 | 0.9589            | 0.9796            | 0.9962            | 0.9957            | 0.9983                      | 0.9993           | 0.9997            | 1.0000           | 1.0000         |                |
| Selected                   | 0.9674                 | 1.0004            | 0.9840            | 1.0033            | 1.0005            | 0.9999                      | 0.9997           | 0.9997            | 1.0000           | 1.0000         | Tail Factor    |
| Age-to-Ult                 | 0.9553                 | 0.9875            | 0.9871            | 1.0031            | 0.9998            | 0.9993                      | 0.9994           | 0.9997            | 1.0000           | 1.0000         | 1.0000         |
| g Jn                       |                        |                   |                   |                   |                   | Under Each Algorit          |                  |                   |                  |                |                |
| Accident Year              | Losses as of           | Latest Year       | 2-Year Avg        | 3-Year Avg        | 4-Year Avg        | All-Year Avg                | M3 of L5         | 2-Year LWA        | 3-Year LWA       | 4-Year LWA     | All-Year LWA   |
| 2002/1                     | 1,453,935              | 1,453,935         | 1,453,935         | 1,453,935         | 1,453,935         | 1,453,935                   | 1,453,935        | 1,453,935         | 1,453,935        | 1,453,935      | 1,453,935      |
| 2003/1                     | 1,686,261              | 1,686,261         | 1,686,261         | 1,686,261         | 1,686,261         | 1,686,261                   | 1,686,261        | 1,686,261         | 1,686,261        | 1,686,261      | 1,686,261      |
| 2004/1                     | 1,673,634              | 1,673,634         | 1,673,634         | 1,673,634         | 1,673,634         | 1,673,634                   | 1,673,634        | 1,673,634         | 1,673,634        | 1,673,634      | 1,673,634      |
| 2005/1                     | 1,611,910              | 1,610,459         | 1,611,265         | 1,611,426         | 1,611,426         | 1,611,426                   | 1,611,426        | 1,611,265         | 1,611,426        | 1,611,426      | 1,611,426      |
| 2006/1                     | 1,394,261              | 1,393,006         | 1,393,703         | 1,393,424         | 1,393,285         | 1,393,285                   | 1,393,285        | 1,393,564         | 1,393,424        | 1,393,285      | 1,393,285      |
| 2007/1                     | 1,346,510              | 1,345,298         | 1,345,971         | 1,345,567         | 1,345,163         | 1,344,221                   | 1,345,029        | 1,345,837         | 1,345,567        | 1,345,163      | 1,344,221      |
| 2008/1                     | 1,438,023              | 1,438,742         | 1,438,454         | 1,437,735         | 1,434,716         | 1,431,983                   | 1,434,428        | 1,438,311         | 1,437,592        | 1,434,428      | 1,431,840      |
| 2009/1                     | 1,499,247              | 1,502,995         | 1,501,046         | 1,503,895         | 1,501,646         | 1,493,850                   | 1,499,697        | 1,500,896         | 1,503,745        | 1,501,346      | 1,493,550      |
| 2010/1                     | 1,616,647              | 1,586,901         | 1,590,619         | 1,595,792         | 1,593,691         | 1,584,314                   | 1,594,337        | 1,590,296         | 1,595,469        | 1,593,206      | 1,583,667      |
| 2011/1                     | 1,661,725              | 1,631,814         | 1,650,924         | 1,640,953         | 1,637,298         | 1,594,924                   | 1,627,161        | 1,650,093         | 1,640,787        | 1,636,965      | 1,593,428      |
| 2012/1                     | 1,685,116              | 1,612,656         | 1,603,219         | 1,609,791         | 1,583,841         | 1,502,786                   | 1,556,036        | 1,602,208         | 1,608,275        | 1,582,661      | 1,499,922      |
|                            |                        |                   |                   |                   |                   | selected Developme          |                  |                   |                  |                |                |
| Accident Year              | Losses as of           | Age-to-Ult Factor | Losses Not        | Ultimate Losses   | Ultimate Count    | Earned Premium              |                  | Ultimate Severity | Ultimate         | Ultimate Loss  | Ultimate Loss  |
| 2002/1                     | 1,453,935              | 1.0000            | 0                 | 1,453,935         | 605               | 1,726,003                   | 51,085           | 2,403             | 11.843           | 28.46          | 84.2%          |
| 2003/1                     | 1,686,261              | 1.0000            | 0                 | 1,686,261         | 697               | 2,229,956                   | 53,860           | 2,419             | 12.941           | 31.31          | 75.6%          |
| 2004/1                     | 1,673,634              | 1.0000            | 0                 | 1,673,634         | 699               | 2,415,189                   | 52,454           | 2,394             | 13.326           | 31.91          | 69.3%          |
| 2005/1                     | 1,611,910              | 0.9997            | 0                 | 1,611,426         | 605               | 2,374,393                   | 49,458           | 2,664             | 12.233           | 32.58          | 67.9%          |
| 2006/1                     | 1,394,261              | 0.9994            | 0                 | 1,393,424         | 515               | 2,178,912                   | 47,031           | 2,706             | 10.950           | 29.63          | 64.0%          |
|                            | 1,346,510              | 0.9993            | 0                 | 1,345,567         | 452               | 2,243,745                   | 45,412           | 2,977             | 9.953            | 29.63          | 60.0%          |
| 2007/1                     |                        | 0.9998            | 0                 | 1,437,735         | 457               | 2,215,675                   | 45,434           | 3,146             | 10.059           | 31.64          | 64.9%          |
|                            | 1,438,023              | 0.9998            |                   |                   |                   |                             |                  |                   |                  |                |                |
| 2007/1                     | 1,438,023<br>1,499,247 | 1.0031            | 0                 | 1,503,895         | 452               | 2,187,385                   | 45,095           | 3,327             | 10.023           | 33.35          | 68.8%          |
| 2007/1<br>2008/1           |                        |                   |                   |                   | 452<br>477        | 2,187,385<br>2,179,157      | 45,095<br>43,002 | 3,327<br>3,345    | 10.023<br>11.093 | 33.35<br>37.11 | 68.8%<br>73.2% |
| 2007/1<br>2008/1<br>2009/1 | 1,499,247              | 1.0031            | 0                 | 1,503,895         |                   |                             |                  |                   |                  |                |                |

With 5 Quarters of Development as of June 30, 2012 Uninsured Motorists - Property Damage Paid Losses

|   |   |   |  | 1  | Paid Cost and DC   | C Expense Amoun  | t   |   |   |   |  |
|---|---|---|--|--|--|--|---|---|---|---|--|
| Accident  |   |   |  |  |  | Age in Months  |   |   |   |   |  |
| Year Ending   | 15  | 27  | 39   | 51   | 63   | 75   | 87  | 99  | 111   | 123   | 135  |
| 2002/1  | 846,023   | 841,299   | 837,041  | 837,451  | 833,144  | 828,979  | 827,381   | 826,404   | 826,067   | 825,967   | 825,967  |
| 2003/1  | 805,247   | 809,815   | 810,287  | 823,872  | 814,848  | 807,588  | 800,167   | 795,441   | 783,722   | 776,565   |  |
| 2004/1  | 581,491   | 573,966   | 595,222  | 594,621  | 586,630  | 575,378  | 568,980   | 558,317   | 550,869   |   | •  |
| 2005/1  | 504,274   | 506,256   | 499,535  | 482,412  | 479,725  | 473,216  | 469,946   | 467,350   |   |   |  |
| 2006/1  | 519,217   | 531,190   | 529,157  | 528,001  | 523,957  | 523,982  | 522,845   | ,   |   |   |  |
| 2007/1  | 407,562   | 401,280   | 398,929  | 396,444  | 394,576  | 393,743  | 0 , 0 - 10  |   |   |   |  |
| 2008/1  | 405,213   | 403,214   | 412,509  | 412,801  | 412,801  | 3,3,713  | 1   |   |   |   |  |
| 2009/1  | 457,129   | 454,551   | 453,390  | 452,290  | 412,801  | 1  |   |   |   |   |  |
| l I   |   |   |  | 432,290  | J  |  |   |   |   |   |  |
| 2010/1  | 383,713   | 380,086   | 378,884  | 1  |  |  |   |   |   |   |  |
| 2011/1  | 539,910   | 530,986   |  |  |  |  |   |   |   |   |  |
| 2012/1  | 611,072   | J   |  |  |  |  |   |   |   |   |  |
| A! d  |   |   |  |  | Age-to-Age Deve  |  |   |   |   |   | 1  |
| Accident  | 15 07   | 27 20   | 20. 51   | 51 62  |  | ent Interval   | 07 00   | 00 111  | 111 122   | 100 105   |  |
| Year Ending   | 15 - 27   | 27 - 39   | 39 - 51  | 51 - 63  | 63 - 75  | 75 - 87  | 87 - 99   | 99 - 111  | 111 - 123   | 123 - 135   |  |
| 2002/1  | 0.9944  | 0.9949  | 1.0005   | 0.9949   | 0.9950   | 0.9981   | 0.9988  | 0.9996  | 0.9999  | 1.0000  | J  |
| 2003/1  | 1.0057  | 1.0006  | 1.0168   | 0.9890   | 0.9911   | 0.9908   | 0.9941  | 0.9853  | 0.9909  | J   |  |
| 2004/1  | 0.9871  | 1.0370  | 0.9990   | 0.9866   | 0.9808   | 0.9889   | 0.9813  | 0.9867  |   |   |  |
| 2005/1  | 1.0039  | 0.9867  | 0.9657   | 0.9944   | 0.9864   | 0.9931   | 0.9945  |   |   |   |  |
| 2006/1  | 1.0231  | 0.9962  | 0.9978   | 0.9923   | 1.0000   | 0.9978   | ]   |   |   |   |  |
| 2007/1  | 0.9846  | 0.9941  | 0.9938   | 0.9953   | 0.9979   |  |   |   |   |   |  |
| 2008/1  | 0.9951  | 1.0231  | 1.0007   | 1.0000   |  |  |   |   |   |   |  |
| 2009/1  | 0.9944  | 0.9974  | 0.9976   |  | -  |  |   |   |   |   |  |
| 2010/1  | 0.9905  | 0.9968  |  | -  |  |  |   |   |   |   |  |
| 2011/1  | 0.9835  |   |  |  |  |  |   |   |   |   |  |
|   |   |   |  |  | Average and S  | elected Factors  |   |   |   |   | _  |
| Algorithm   | 15 - 27   | 27 - 39   | 39 - 51  | 51 - 63  | 63 - 75  | 75 - 87  | 87 - 99   | 99 - 111  | 111 - 123   | 123 - 135   |  |
| Latest Year   | 0.9835  | 0.9968  | 0.9976   | 1.0000   | 0.9979   | 0.9978   | 0.9945  | 0.9867  | 0.9909  | 1.0000  |  |
| Age-to-Ult  | 0.9469  | 0.9628  | 0.9659   | 0.9682   | 0.9682   | 0.9702   | 0.9723  | 0.9777  | 0.9909  | 1.0000  |  |
| 2-Year Avg  | 0.9870  | 0.9971  | 0.9992   | 0.9977   | 0.9990   | 0.9955   | 0.9879  | 0.9860  | 0.9954  | 1.0000  | 1  |
| Age-to-Ult  | 0.9459  | 0.9584  | 0.9612   | 0.9620   | 0.9642   | 0.9652   | 0.9696  | 0.9815  | 0.9954  | 1.0000  |  |
| 3-Year Avg  | 0.9895  | 1.0058  | 0.9974   | 0.9959   | 0.9948   | 0.9933   | 0.9900  | 0.9905  | 0.9954  | 1.0000  |  |
| Age-to-Ult  | 0.9535  | 0.9636  | 0.9580   | 0.9605   | 0.9645   | 0.9695   | 0.9760  | 0.9859  | 0.9954  | 1.0000  |  |
| 4-Year Avg  | 0.9909  | 1.0029  | 0.9975   | 0.9955   | 0.9913   | 0.9927   | 0.9922  | 0.9905  | 0.9954  | 1.0000  |  |
|   | 0.9501  |   | 0.9560   | 0.9584   |  | 0.9711   | 0.9782  | 0.9859  | 0.9954  |   |  |
| Age-to-Ult  |   | 0.9588  |  |  | 0.9627   |  |   |   |   | 1.0000  |  |
| All-Year Avg  | 0.9962  | 1.0030  | 0.9965   | 0.9932   | 0.9919   | 0.9937   | 0.9922  | 0.9905  | 0.9954  | 1.0000  |  |
| Age-to-Ult  | 0.9534  | 0.9570  | 0.9541   | 0.9575   | 0.9641   | 0.9720   | 0.9782  | 0.9859  | 0.9954  | 1.0000  |  |
| M3 of L5  | 0.9898  | 0.9968  | 0.9964   | 0.9940   | 0.9918   | 0.9939   | 0.9922  | 0.9905  | 0.9954  | 1.0000  |  |
| Age-to-Ult  | 0.9421  | 0.9518  | 0.9549   | 0.9584   | 0.9642   | 0.9722   | 0.9782  | 0.9859  | 0.9954  | 1.0000  |  |
| 2-Year LWA  | 0.9864  | 0.9972  | 0.9991   | 0.9977   | 0.9991   | 0.9956   | 0.9872  | 0.9858  | 0.9955  | 1.0000  |  |
| Age-to-Ult  | 0.9448  | 0.9578  | 0.9605   | 0.9614   | 0.9636   | 0.9645   | 0.9688  | 0.9814  | 0.9955  | 1.0000  |  |
| 3-Year LWA  | 0.9890  | 1.0056  | 0.9974   | 0.9956   | 0.9948   | 0.9931   | 0.9902  | 0.9911  | 0.9955  | 1.0000  |  |
| Age-to-Ult  | 0.9533  | 0.9639  | 0.9585   | 0.9610   | 0.9652   | 0.9702   | 0.9769  | 0.9866  | 0.9955  | 1.0000  |  |
| 4-Year LWA  | 0.9904  | 1.0028  | 0.9975   | 0.9953   | 0.9906   | 0.9923   | 0.9929  | 0.9911  | 0.9955  | 1.0000  |  |
| Age-to-Ult  | 0.9496  | 0.9588  | 0.9561   | 0.9585   | 0.9630   | 0.9721   | 0.9796  | 0.9866  | 0.9955  | 1.0000  |  |
| All-Year LWA  | 0.9969  | 1.0027  | 0.9982   | 0.9927   | 0.9917   | 0.9938   | 0.9929  | 0.9911  | 0.9955  | 1.0000  |  |
| Age-to-Ult  | 0.9563  | 0.9593  | 0.9567   | 0.9584   | 0.9654   | 0.9735   | 0.9796  | 0.9866  | 0.9955  | 1.0000  |  |
| Selected  | 0.9895  | 1.0058  | 0.9974   | 0.9959   | 0.9948   | 0.9933   | 0.9900  | 0.9905  | 0.9954  | 1.0000  | Tail Factor  |
| Age-to-Ult  | 0.9535  | 0.9636  | 0.9580   | 0.9605   | 0.9645   | 0.9695   | 0.9760  | 0.9859  | 0.9954  | 1.0000  | 1.0000   |
|   |   |   |  |  |  | Jnder Each Algori  |   |   |   |   | •  |
| Accident Year   | Losses as of  | Latest Year   | 2-Year Avg   | 3-Year Avg   | 4-Year Avg   | All-Year Avg   | M3 of L5  | 2-Year LWA  | 3-Year LWA  | 4-Year LWA  | All-Year LWA   |
| 2002/1  | 825,967   | 825,967   | 825,967  | 825,967  | 825,967  | 825,967  | 825,967   | 825,967   | 825,967   | 825,967   | 825,967  |
| 2003/1  | 776,565   | 776,565   | 776,565  | 776,565  | 776,565  | 776,565  | 776,565   | 776,565   | 776,565   | 776,565   | 776,565  |
| 2004/1  | 550,869   | 545,856   | 548,335  | 548,335  | 548,335  | 548,335  | 548,335   | 548,390   | 548,390   | 548,390   | 548,390  |
| 2004/1  | 467,350   | 456,928   | 458,704  | 460,760  | 460,760  | 460,760  | 460,760   | 458,657   | 461,088   | 461,088   | 461,088  |
| 2005/1  | 522,845   | 508,362   | 506,951  | 510,297  | 511,447  | 511,447  |   |   | 510,767   | 512,179   | 512,179  |
| l I   |   |   |  |  |  |  | 511,447   | 506,532   |   |   |  |
| 2007/1  | 393,743   | 382,009   | 380,041  | 381,734  | 382,364  | 382,718  | 382,797   | 379,765   | 382,009   | 382,758   | 383,309  |
| 2008/1  | 410.001   |   | 398,023  | 398,147  | 397,404  | 397,981  | 398,023   | 397,775   | 398,436   | 397,527   | 398,518  |
| ******  | 412,801   | 399,674   | 100.   |  | 433,475  | 433,068  | 433,475   | 434,832   | 434,651   | 433,520   | 433,475  |
| 2009/1  | 452,290   | 437,907   | 435,103  | 434,425  |  |  |   |   |   |   |  |
| 2010/1  | 452,290<br>378,884  | 437,907<br>365,964  | 364,183  | 362,971  | 362,213  | 361,493  | 361,796   | 363,918   | 363,160   | 362,251   | 362,478  |
| 2010/1<br>2011/1  | 452,290<br>378,884<br>530,986   | 437,907<br>365,964<br>511,233   | 364,183<br>508,897   | 362,971<br>511,658   | 362,213<br>509,109   | 508,154  | 505,392   | 363,918<br>508,578  | 511,817   | 509,109   | 509,375  |
| 2010/1  | 452,290<br>378,884  | 437,907<br>365,964  | 364,183  | 362,971<br>511,658<br>582,657  | 362,213<br>509,109<br>580,580  | 508,154<br>582,596   | 505,392<br>575,691  | 363,918   |   |   |  |
| 2010/1<br>2011/1<br>2012/1  | 452,290<br>378,884<br>530,986<br>611,072  | 437,907<br>365,964<br>511,233<br>578,624  | 364,183<br>508,897<br>578,013  | 362,971<br>511,658<br>582,657<br>Summary I   | 362,213<br>509,109<br>580,580<br>Results Based on S  | 508,154<br>582,596<br>delected Developm  | 505,392<br>575,691<br>ent Factors   | 363,918<br>508,578<br>577,341   | 511,817<br>582,535  | 509,109<br>580,274  | 509,375<br>584,368   |
| 2010/1<br>2011/1<br>2012/1<br>Accident Year   | 452,290<br>378,884<br>530,986<br>611,072  | 437,907<br>365,964<br>511,233<br>578,624<br>Age-to-Ult Factor   | 364,183<br>508,897<br>578,013<br>Losses Not                                    | 362,971<br>511,658<br>582,657<br>Summary I   | 362,213<br>509,109<br>580,580<br>Results Based on S<br>Ultimate Count  | 508,154<br>582,596<br>Selected Developm<br>Earned Premium  | 505,392<br>575,691<br>ent Factors<br>Earned Exposures   | 363,918<br>508,578<br>577,341<br>Ultimate Severity  | 511,817<br>582,535<br>Ultimate  | 509,109<br>580,274<br>Ultimate Loss   | 509,375<br>584,368<br>Ultimate Loss  |
| 2010/1<br>2011/1<br>2012/1<br>Accident Year<br>2002/1   | 452,290<br>378,884<br>530,986<br>611,072<br>Losses as of<br>825,967   | 437,907<br>365,964<br>511,233<br>578,624<br>Age-to-Ult Factor<br>1.0000   | 364,183<br>508,897<br>578,013<br>Losses Not                                    | 362,971<br>511,658<br>582,657<br>Summary I<br>Ultimate Losses<br>825,967   | 362,213<br>509,109<br>580,580<br>Results Based on S<br>Ultimate Count<br>753   | 508,154<br>582,596<br>elected Developm<br>Earned Premium<br>904,061  | 505,392<br>575,691<br>ent Factors<br>Earned Exposures<br>69,993   | 363,918<br>508,578<br>577,341<br>Ultimate Severity<br>1,097   | 511,817<br>582,535<br>Ultimate<br>10.758  | 509,109<br>580,274<br>Ultimate Loss<br>11.80  | 509,375<br>584,368<br>Ultimate Loss<br>91.4%   |
| 2010/1<br>2011/1<br>2012/1<br>Accident Year<br>2002/1<br>2003/1   | 452,290<br>378,884<br>530,986<br>611,072<br>Losses as of<br>825,967<br>776,565  | 437,907<br>365,964<br>511,233<br>578,624<br>Age-to-Ult Factor<br>1.0000<br>1.0000   | 364,183<br>508,897<br>578,013<br>Losses Not<br>0                               | 362,971<br>511,658<br>582,657<br>Summary I<br>Ultimate Losses<br>825,967<br>776,565  | 362,213<br>509,109<br>580,580<br>Results Based on S<br>Ultimate Count<br>753<br>770  | 508,154<br>582,596<br>selected Developm<br>Earned Premium<br>904,061<br>1,291,283  | 505,392<br>575,691<br>ent Factors<br>Earned Exposures<br>69,993<br>73,509   | 363,918<br>508,578<br>577,341<br>Ultimate Severity<br>1,097<br>1,009  | 511,817<br>582,535<br>Ultimate<br>10.758<br>10.475  | 509,109<br>580,274<br>Ultimate Loss<br>11.80<br>10.56   | 509,375<br>584,368<br>Ultimate Loss<br>91.4%<br>60.1%  |
| 2010/1<br>2011/1<br>2012/1<br>Accident Year<br>2002/1<br>2003/1<br>2004/1   | 452,290<br>378,884<br>530,986<br>611,072<br>Losses as of<br>825,967<br>776,565<br>550,869   | 437,907<br>365,964<br>511,233<br>578,624<br>Age-to-Ult Factor<br>1.0000<br>1.0000<br>0.9954   | 364,183<br>508,897<br>578,013<br>Losses Not<br>0<br>0                          | 362,971<br>511,658<br>582,657<br>Summary I<br>Ultimate Losses<br>825,967<br>776,565<br>548,335   | 362,213<br>509,109<br>580,580<br>Results Based on S<br>Ultimate Count<br>753   | 508,154<br>582,596<br>selected Developm<br>Earned Premium<br>904,061<br>1,291,283<br>1,338,010   | 505,392<br>575,691<br>ent Factors<br>Earned Exposures<br>69,993<br>73,509<br>71,002   | 363,918<br>508,578<br>577,341<br>Ultimate Severity<br>1,097<br>1,009<br>796   | 511,817<br>582,535<br>Ultimate<br>10.758<br>10.475<br>9.704   | 509,109<br>580,274<br>Ultimate Loss<br>11.80  | 509,375<br>584,368<br>Ultimate Loss<br>91.4%<br>60.1%<br>41.0%   |
| 2010/1<br>2011/1<br>2012/1<br>Accident Year<br>2002/1<br>2003/1   | 452,290<br>378,884<br>530,986<br>611,072<br>Losses as of<br>825,967<br>776,565  | 437,907<br>365,964<br>511,233<br>578,624<br>Age-to-Ult Factor<br>1.0000<br>1.0000   | 364,183<br>508,897<br>578,013<br>Losses Not<br>0                               | 362,971<br>511,658<br>582,657<br>Summary I<br>Ultimate Losses<br>825,967<br>776,565  | 362,213<br>509,109<br>580,580<br>Results Based on S<br>Ultimate Count<br>753<br>770  | 508,154<br>582,596<br>selected Developm<br>Earned Premium<br>904,061<br>1,291,283  | 505,392<br>575,691<br>ent Factors<br>Earned Exposures<br>69,993<br>73,509   | 363,918<br>508,578<br>577,341<br>Ultimate Severity<br>1,097<br>1,009  | 511,817<br>582,535<br>Ultimate<br>10.758<br>10.475  | 509,109<br>580,274<br>Ultimate Loss<br>11.80<br>10.56   | 509,375<br>584,368<br>Ultimate Loss<br>91.4%<br>60.1%  |
| 2010/1<br>2011/1<br>2012/1<br>Accident Year<br>2002/1<br>2003/1<br>2004/1<br>2005/1<br>2006/1   | 452,290<br>378,884<br>530,986<br>611,072<br>Losses as of<br>825,967<br>776,565<br>550,869<br>467,350<br>522,845   | 437,907<br>365,964<br>511,233<br>578,624<br>Age-to-Ult Factor<br>1.0000<br>1.0000<br>0.9954<br>0.9859<br>0.9760   | 364,183<br>508,897<br>578,013<br>Losses Not<br>0<br>0<br>0<br>0                | 362,971<br>511,658<br>582,657<br>Summary I<br>Ultimate Losses<br>825,967<br>776,565<br>548,335<br>460,760<br>510,297   | 362,213<br>509,109<br>580,580<br>Results Based on S<br>Ultimate Count<br>753<br>770<br>689<br>647<br>635                             | 508,154<br>582,596<br>ielected Developm<br>Earned Premium<br>904,061<br>1,291,283<br>1,338,010<br>1,264,352<br>1,056,510   | 505,392<br>575,691<br>ent Factors<br>Earned Exposures<br>69,993<br>73,509<br>71,002<br>67,611<br>64,859   | 363,918<br>508,578<br>577,341<br>Ultimate Severity<br>1,097<br>1,009<br>796<br>712<br>804                             | 511,817<br>582,535<br>Ultimate<br>10.758<br>10.475<br>9.704<br>9.569<br>9.790                                     | 509,109<br>580,274<br>Ultimate Loss<br>11.80<br>10.56<br>7.72<br>6.81<br>7.87                                 | 509,375<br>584,368<br>Ultimate Loss<br>91.4%<br>60.1%<br>41.0%<br>36.4%<br>48.3%                                     |
| 2010/1<br>2011/1<br>2012/1<br>Accident Year<br>2002/1<br>2003/1<br>2004/1<br>2005/1   | 452,290<br>378,884<br>530,986<br>611,072<br>Losses as of<br>825,967<br>776,565<br>550,869<br>467,350  | 437,907<br>365,964<br>511,233<br>578,624<br>Age-to-Ult Factor<br>1.0000<br>0.9954<br>0.9859   | 364,183<br>508,897<br>578,013<br>Losses Not<br>0<br>0<br>0                     | 362,971<br>511,658<br>582,657<br>Summary I<br>Ultimate Losses<br>825,967<br>776,565<br>548,335<br>460,760  | 362,213<br>509,109<br>580,580<br>Results Based on S<br>Ultimate Count<br>753<br>770<br>689<br>647                                    | 508,154<br>582,596<br>selected Developm<br>Earned Premium<br>904,061<br>1,291,283<br>1,338,010<br>1,264,352  | 505,392<br>575,691<br>ent Factors<br>Earned Exposures<br>69,993<br>73,509<br>71,002<br>67,611   | 363,918<br>508,578<br>577,341<br>Ultimate Severity<br>1,097<br>1,009<br>796<br>712                                    | 511,817<br>582,535<br>Ultimate<br>10.758<br>10.475<br>9.704<br>9.569  | 509,109<br>580,274<br>Ultimate Loss<br>11.80<br>10.56<br>7.72<br>6.81   | 509,375<br>584,368<br>Ultimate Loss<br>91.4%<br>60.1%<br>41.0%<br>36.4%  |
| 2010/1<br>2011/1<br>2012/1<br>Accident Year<br>2002/1<br>2003/1<br>2004/1<br>2005/1<br>2006/1   | 452,290<br>378,884<br>530,986<br>611,072<br>Losses as of<br>825,967<br>776,565<br>550,869<br>467,350<br>522,845   | 437,907<br>365,964<br>511,233<br>578,624<br>Age-to-Ult Factor<br>1.0000<br>1.0000<br>0.9954<br>0.9859<br>0.9760   | 364,183<br>508,897<br>578,013<br>Losses Not<br>0<br>0<br>0<br>0                | 362,971<br>511,658<br>582,657<br>Summary I<br>Ultimate Losses<br>825,967<br>776,565<br>548,335<br>460,760<br>510,297   | 362,213<br>509,109<br>580,580<br>Results Based on S<br>Ultimate Count<br>753<br>770<br>689<br>647<br>635                             | 508,154<br>582,596<br>ielected Developm<br>Earned Premium<br>904,061<br>1,291,283<br>1,338,010<br>1,264,352<br>1,056,510   | 505,392<br>575,691<br>ent Factors<br>Earned Exposures<br>69,993<br>73,509<br>71,002<br>67,611<br>64,859   | 363,918<br>508,578<br>577,341<br>Ultimate Severity<br>1,097<br>1,009<br>796<br>712<br>804                             | 511,817<br>582,535<br>Ultimate<br>10.758<br>10.475<br>9.704<br>9.569<br>9.790                                     | 509,109<br>580,274<br>Ultimate Loss<br>11.80<br>10.56<br>7.72<br>6.81<br>7.87                                 | 509,375<br>584,368<br>Ultimate Loss<br>91.4%<br>60.1%<br>41.0%<br>36.4%<br>48.3%                                     |
| 2010/1<br>2011/1<br>2012/1<br>Accident Year<br>2002/1<br>2003/1<br>2004/1<br>2005/1<br>2006/1<br>2007/1                               | 452,290<br>378,884<br>530,986<br>611,072<br>Losses as of<br>825,967<br>776,565<br>550,869<br>467,350<br>522,845<br>393,743                                  | 437,907<br>365,964<br>511,233<br>578,624<br>Age-to-Ult Factor<br>1.0000<br>1.0000<br>0.9954<br>0.9859<br>0.9760<br>0.9695                               | 364,183<br>508,897<br>578,013<br>Losses Not<br>0<br>0<br>0<br>0<br>0           | 362,971<br>511,658<br>582,657<br>Summary I<br>Ultimate Losses<br>825,967<br>776,565<br>548,335<br>460,760<br>510,297<br>381,734                                  | 362,213<br>509,109<br>580,580<br>Results Based on S<br>Ultimate Count<br>753<br>770<br>689<br>647<br>635<br>576                      | 508,154<br>582,596<br>ielected Developm<br>Earned Premium<br>904,061<br>1,291,283<br>1,338,010<br>1,264,352<br>1,056,510<br>1,214,609  | 505,392<br>575,691<br>ent Factors<br>Earned Exposures<br>69,993<br>73,509<br>71,002<br>67,611<br>64,859<br>63,233                               | 363,918<br>508,578<br>577,341<br>Ultimate Severity<br>1,097<br>1,009<br>796<br>712<br>804<br>663                      | 511,817<br>582,535<br>Ultimate<br>10.758<br>10.475<br>9.704<br>9.569<br>9.790<br>9.109                            | 509,109<br>580,274<br>Ultimate Loss<br>11.80<br>10.56<br>7.72<br>6.81<br>7.87<br>6.04                         | 509,375<br>584,368<br>Ultimate Loss<br>91.4%<br>60.1%<br>41.0%<br>36.4%<br>48.3%<br>31.4%                            |
| 2010/1<br>2011/1<br>2012/1<br>Accident Year<br>2002/1<br>2003/1<br>2004/1<br>2005/1<br>2006/1<br>2007/1<br>2008/1                     | 452,290<br>378,884<br>530,986<br>611,072<br>Losses as of<br>825,967<br>776,565<br>550,869<br>467,350<br>522,845<br>393,743<br>412,801                       | 437,907<br>365,964<br>511,233<br>578,624<br>Age-to-Ult Factor<br>1.0000<br>0.9954<br>0.9859<br>0.9760<br>0.9695<br>0.9645                               | 364,183<br>508,897<br>578,013<br>Losses Not<br>0<br>0<br>0<br>0<br>0           | 362,971<br>511,658<br>582,657<br>Summary I<br>Ultimate Losses<br>825,967<br>776,565<br>548,335<br>460,760<br>510,297<br>381,734<br>398,147                       | 362,213<br>509,109<br>509,580<br>Results Based on S<br>Ultimate Count<br>753<br>770<br>689<br>647<br>635<br>576<br>620               | 508,154<br>582,596<br>selected Developm<br>Earned Premium<br>904,061<br>1,291,283<br>1,338,010<br>1,264,352<br>1,056,510<br>1,214,609<br>1,242,683                           | 505,392<br>575,691<br>ent Factors<br>Earned Exposures<br>69,993<br>73,509<br>71,002<br>67,611<br>64,859<br>63,233<br>63,682<br>63,284           | 363,918<br>508,578<br>577,341<br>Ultimate Severity<br>1,007<br>1,009<br>796<br>712<br>804<br>663<br>642               | 511,817<br>582,535<br>Ultimate<br>10,758<br>10,475<br>9,704<br>9,569<br>9,790<br>9,109<br>9,736<br>8,849          | 509,109<br>580,274<br>Ultimate Loss<br>11.80<br>10.56<br>7.72<br>6.81<br>7.87<br>6.04<br>6.25<br>6.86         | 509,375<br>584,368<br>Ultimate Loss<br>91.4%<br>60.1%<br>41.0%<br>36.4%<br>48.3%<br>31.4%<br>32.0%                   |
| 2010/1<br>2011/1<br>2012/1<br>Accident Year<br>2002/1<br>2003/1<br>2004/1<br>2005/1<br>2006/1<br>2007/1<br>2008/1<br>2009/1           | 452,290<br>378,884<br>530,986<br>611,072<br>Losses as of<br>825,967<br>776,565<br>550,869<br>467,350<br>522,845<br>393,743<br>412,801<br>452,290            | 437,907<br>365,964<br>511,233<br>578,624<br>Age-to-Ult Factor<br>1.0000<br>1.0000<br>0.9954<br>0.9859<br>0.9760<br>0.9695<br>0.9645<br>0.9605           | 364,183<br>508,897<br>578,013<br>Losses Not<br>0<br>0<br>0<br>0<br>0<br>0<br>0 | 362,971<br>511,658<br>582,657<br>Summary I<br>Ultimate Losses<br>825,967<br>776,565<br>548,335<br>460,760<br>510,297<br>381,734<br>398,147<br>434,425            | 362,213<br>509,109<br>580,580<br><b>Results Based on S</b><br>Ultimate Count<br>753<br>770<br>689<br>647<br>635<br>576<br>620<br>560 | 508,154<br>522,596<br>Selected Developm<br>Earned Premium<br>904,061<br>1,291,283<br>1,338,010<br>1,264,352<br>1,056,510<br>1,214,609<br>1,242,683<br>1,237,027<br>1,218,111 | 505,392<br>575,691<br>ent Factors<br>Earned Exposures<br>69,993<br>73,509<br>71,002<br>67,611<br>64,859<br>63,233<br>63,682                     | 363,918<br>508,578<br>577,341<br>Ultimate Severity<br>1,097<br>1,009<br>796<br>712<br>804<br>663<br>642<br>776        | 511,817<br>582,535<br>Ultimate<br>10.758<br>10.475<br>9.704<br>9.569<br>9.790<br>9.109<br>9.736                   | 509,109<br>580,274<br>Ultimate Loss<br>11.80<br>10.56<br>7.72<br>6.81<br>7.87<br>6.04<br>6.25                 | 509,375<br>584,368<br>Ultimate Loss<br>91.4%<br>60.1%<br>41.0%<br>36.4%<br>48.3%<br>31.4%<br>32.0%<br>35.1%<br>29.8% |
| 2010/1<br>2011/1<br>2012/1<br>Accident Year<br>2002/1<br>2003/1<br>2004/1<br>2005/1<br>2006/1<br>2007/1<br>2008/1<br>2009/1<br>2010/1 | 452,290<br>378,884<br>530,986<br>611,072<br>Losses as of<br>825,967<br>776,565<br>550,869<br>467,350<br>522,845<br>393,743<br>412,801<br>452,290<br>378,884 | 437,907<br>365,964<br>511,233<br>578,624<br>Age-to-Ult Factor<br>1.0000<br>1.0000<br>0.9954<br>0.9859<br>0.9760<br>0.9695<br>0.9645<br>0.9605<br>0.9580 | 364,183<br>508,897<br>578,013<br>Losses Not<br>0<br>0<br>0<br>0<br>0<br>0<br>0 | 362,971<br>511,658<br>582,657<br>Summary I<br>Ultimate Losses<br>825,967<br>776,565<br>548,335<br>460,760<br>510,297<br>381,734<br>398,147<br>434,425<br>362,971 | 362,213 509,109 580,580 8 Ultimate Count 753 770 689 647 635 576 620 560 586   | 508,154<br>582,596<br>elected Developm<br>Earned Premium<br>904,061<br>1,291,283<br>1,338,010<br>1,264,352<br>1,056,510<br>1,214,609<br>1,242,683<br>1,237,027               | 505,392<br>575,691<br>ent Factors<br>Earned Exposures<br>69,993<br>73,509<br>71,002<br>67,611<br>64,859<br>63,233<br>63,682<br>63,284<br>60,807 | 363,918<br>508,578<br>577,341<br>Ultimate Severity<br>1,097<br>1,009<br>796<br>712<br>804<br>663<br>642<br>776<br>619 | 511,817<br>582,535<br>Ultimate<br>10.758<br>10.475<br>9.704<br>9.569<br>9.790<br>9.109<br>9.736<br>8.849<br>9.637 | 509,109<br>580,274<br>Ultimate Loss<br>11.80<br>10.56<br>7.72<br>6.81<br>7.87<br>6.04<br>6.25<br>6.86<br>5.97 | 509,375<br>584,368<br>Ultimate Loss<br>91,4%<br>60.1%<br>41.0%<br>36.4%<br>48.3%<br>31,4%<br>32.0%<br>35.1%          |

With 5 Quarters of Development as of June 30, 2012
Underinsured Motorists - Bodily Injury, Uninsured Motorists - Bodily Injury

|                          |                        |                        |                        |                        | Incurred                  |                        |                        |                        |                        |                        |                        |
|--------------------------|------------------------|------------------------|------------------------|------------------------|---------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|
| Accident                 |                        |                        | Incurr                 | red Cost (No Supp)     | + DCC Expense A           | Age in Months          | Losses Over NA/        | 100000                 |                        |                        |                        |
| Year Ending              | 15                     | 27                     | 39                     | 51                     | 63                        | 75                     | 87                     | 99                     | 111                    | 123                    | 135                    |
| 2002/1                   | 837,023                | 1,324,360              | 1,426,082              | 1,521,823              | 1,524,853                 | 1,563,430              | 1,561,422              | 1,561,122              | 1,560,422              | 1,559,621              | 1,557,237              |
| 2003/1                   | 1,023,175              | 1,263,154              | 1,466,869              | 1,610,996              | 1,654,891                 | 1,619,735              | 1,619,674              | 1,619,440              | 1,617,235              | 1,614,852              |                        |
| 2004/1                   | 1,131,670              | 1,381,396              | 1,540,524              | 1,616,775              | 1,651,809                 | 1,676,674              | 1,650,760              | 1,648,971              | 1,647,454              |                        |                        |
| 2005/1                   | 645,474                | 1,270,829              | 1,332,623              | 1,413,605              | 1,478,972                 | 1,447,432              | 1,446,795              | 1,446,220              |                        |                        |                        |
| 2006/1                   | 1,253,533              | 1,259,606              | 1,470,196              | 1,464,157              | 1,457,955                 | 1,435,440              | 1,434,337              |                        |                        |                        |                        |
| 2007/1                   | 866,664                | 1,096,979              | 1,099,481              | 1,100,655              | 1,085,506                 | 1,135,453              |                        |                        |                        |                        |                        |
| 2008/1                   | 1,220,869              | 1,419,806              | 1,534,891              | 1,534,266              | 1,533,574                 |                        |                        |                        |                        |                        |                        |
| 2009/1                   | 852,372                | 1,060,855              | 1,017,229              | 1,073,078              |                           |                        |                        |                        |                        |                        |                        |
| 2010/1                   | 1,131,819              | 1,307,405              | 1,466,193              | _                      |                           |                        |                        |                        |                        |                        |                        |
| 2011/1                   | 1,492,433              | 1,681,643              |                        |                        |                           |                        |                        |                        |                        |                        |                        |
| 2012/1                   | 1,201,576              |                        |                        |                        |                           |                        |                        |                        |                        |                        |                        |
| Accident                 |                        |                        |                        |                        | Age-to-Age Developm       | ent Interval           |                        |                        |                        |                        | 1                      |
| Year Ending              | 15 - 27                | 27 - 39                | 39 - 51                | 51 - 63                | 63 - 75                   | 75 - 87                | 87 - 99                | 99 - 111               | 111 - 123              | 123 - 135              |                        |
| 2002/1                   | 1.5822                 | 1.0768                 | 1.0671                 | 1.0020                 | 1.0253                    | 0.9987                 | 0.9998                 | 0.9996                 | 0.9995                 | 0.9985                 |                        |
| 2003/1                   | 1.2345                 | 1.1613                 | 1.0983                 | 1.0272                 | 0.9788                    | 1.0000                 | 0.9999                 | 0.9986                 | 0.9985                 |                        | _                      |
| 2004/1                   | 1.2207                 | 1.1152                 | 1.0495                 | 1.0217                 | 1.0151                    | 0.9845                 | 0.9989                 | 0.9991                 |                        | •                      |                        |
| 2005/1                   | 1.9688                 | 1.0486                 | 1.0608                 | 1.0462                 | 0.9787                    | 0.9996                 | 0.9996                 |                        |                        |                        |                        |
| 2006/1                   | 1.0048                 | 1.1672                 | 0.9959                 | 0.9958                 | 0.9846                    | 0.9992                 |                        | -                      |                        |                        |                        |
| 2007/1                   | 1.2657                 | 1.0023                 | 1.0011                 | 0.9862                 | 1.0460                    |                        |                        |                        |                        |                        |                        |
| 2008/1                   | 1.1629                 | 1.0811                 | 0.9996                 | 0.9995                 |                           |                        |                        |                        |                        |                        |                        |
| 2009/1                   | 1.2446                 | 0.9589                 | 1.0549                 |                        |                           |                        |                        |                        |                        |                        |                        |
| 2010/1                   | 1.1551                 | 1.1215                 |                        | <b>=</b>               |                           |                        |                        |                        |                        |                        |                        |
| 2011/1                   | 1.1268                 |                        |                        |                        | Avonogo and C             | lasted Fastons         |                        |                        |                        |                        |                        |
| Algorithm                | 15 - 27                | 27 - 39                | 39 - 51                | 51 - 63                | Average and Se<br>63 - 75 | 75 - 87                | 87 - 99                | 99 - 111               | 111 - 123              | 123 - 135              | 1                      |
| Latest Year              | 1.1268                 | 1.1215                 | 1.0549                 | 0.9995                 | 1.0460                    | 0.9992                 | 0.9996                 | 0.9991                 | 0.9985                 | 0.9985                 |                        |
| Age-to-Ult               | 1.3866                 | 1.2306                 | 1.0973                 | 1.0402                 | 1.0407                    | 0.9949                 | 0.9957                 | 0.9961                 | 0.9970                 | 0.9985                 | _                      |
| 2-Year Avg<br>Age-to-Ult | 1.1410<br>1.2230       | 1.0402<br>1.0719       | 1.0273<br>1.0305       | 0.9929<br>1.0031       | 1.0153<br>1.0103          | 0.9994<br>0.9951       | 0.9993<br>0.9957       | 0.9989<br>0.9964       | 0.9990<br>0.9975       | 0.9985<br>0.9985       |                        |
| 3-Year Avg               | 1.1755                 | 1.0538                 | 1.0305                 | 0.9938                 | 1.0103                    | 0.9931                 | 0.9957                 | 0.9964                 | 0.9973                 | 0.9985                 | _                      |
| Age-to-Ult               | 1.1753                 | 1.0598                 | 1.0163                 | 0.9874                 | 0.9936                    | 0.9944                 | 0.9993                 | 0.9991                 | 0.9990                 | 0.9985                 |                        |
| 4-Year Avg               | 1.1724                 | 1.0410                 | 1.0129                 | 1.0069                 | 1.0061                    | 0.9958                 | 0.9996                 | 0.9991                 | 0.9973                 | 0.9985                 | -                      |
| Age-to-Ult               | 1.1724                 | 1.0597                 | 1.0129                 | 1.0050                 | 0.9981                    | 0.9938                 | 0.9962                 | 0.9991                 | 0.9990                 | 0.9985                 |                        |
| All-Year Avg             | 1.2966                 | 1.0814                 | 1.0409                 | 1.0112                 | 1.0048                    | 0.9964                 | 0.9996                 | 0.9991                 | 0.9990                 | 0.9985                 | -                      |
| Age-to-Ult               | 1.4722                 | 1.1354                 | 1.0499                 | 1.0086                 | 0.9974                    | 0.9926                 | 0.9962                 | 0.9966                 | 0.9975                 | 0.9985                 |                        |
| M3 of L5                 | 1.1875                 | 1.0683                 | 1.0185                 | 1.0057                 | 0.9928                    | 0.9992                 | 0.9996                 | 0.9991                 | 0.9990                 | 0.9985                 |                        |
| Age-to-Ult               | 1.2840                 | 1.0813                 | 1.0122                 | 0.9938                 | 0.9882                    | 0.9954                 | 0.9962                 | 0.9966                 | 0.9975                 | 0.9985                 |                        |
| 2-Year LWA               | 1.1390                 | 1.0486                 | 1.0216                 | 0.9940                 | 1.0108                    | 0.9994                 | 0.9992                 | 0.9989                 | 0.9990                 | 0.9985                 |                        |
| Age-to-Ult               | 1.2198                 | 1.0709                 | 1.0213                 | 0.9997                 | 1.0057                    | 0.9950                 | 0.9956                 | 0.9964                 | 0.9975                 | 0.9985                 |                        |
| 3-Year LWA               | 1.1649                 | 1.0608                 | 1.0154                 | 0.9946                 | 0.9990                    | 0.9939                 | 0.9994                 | 0.9991                 | 0.9990                 | 0.9985                 |                        |
| Age-to-Ult               | 1.2341                 | 1.0594                 | 0.9987                 | 0.9836                 | 0.9889                    | 0.9899                 | 0.9960                 | 0.9966                 | 0.9975                 | 0.9985                 |                        |
| 4-Year LWA               | 1.1644                 | 1.0476                 | 1.0098                 | 1.0079                 | 1.0037                    | 0.9955                 | 0.9995                 | 0.9991                 | 0.9990                 | 0.9985                 |                        |
| Age-to-Ult               | 1.2357                 | 1.0612                 | 1.0130                 | 1.0032                 | 0.9953                    | 0.9916                 | 0.9961                 | 0.9966                 | 0.9975                 | 0.9985                 |                        |
| All-Year LWA             | 1.2497                 | 1.0852                 | 1.0411                 | 1.0122                 | 1.0027                    | 0.9962                 | 0.9995                 | 0.9991                 | 0.9990                 | 0.9985                 | 1                      |
| Age-to-Ult               | 1.4219                 | 1.1378                 | 1.0485                 | 1.0071                 | 0.9950                    | 0.9923                 | 0.9961                 | 0.9966                 | 0.9975                 | 0.9985                 | <u> </u>               |
| Selected                 | 1.1755                 | 1.0538                 | 1.0185                 | 0.9938                 | 1.0031                    | 0.9944                 | 0.9995                 | 0.9991                 | 0.9990                 | 0.9985                 | Tail Factor            |
| Age-to-Ult               | 1.2458                 | 1.0598                 | 1.0057                 | 0.9874                 | 0.9936                    | 0.9905                 | 0.9961                 | 0.9966                 | 0.9975                 | 0.9985                 | 1.0000                 |
| A! dt X/                 | Y                      |                        |                        |                        |                           | Inder Each Algori      |                        |                        |                        |                        |                        |
| Accident Year            | Losses as of           | Latest Year            | 2-Year Avg             | 3-Year Avg             | 4-Year Avg                | All-Year Avg           | M3 of L5               | 2-Year LWA             | 3-Year LWA             | 4-Year LWA             | All-Year LW            |
| 2002/1                   | 1,557,237              | 2,193,428              | 2,193,428              | 2,193,428              | 2,193,428                 | 2,193,428              | 2,193,428              | 2,193,428              | 2,193,428              | 2,193,428              | 2,193,428              |
| 2003/1<br>2004/1         | 1,614,852              | 1,712,543              | 1,712,543              | 1,712,543<br>2,118,730 | 1,712,543<br>2,118,730    | 1,712,543              | 1,712,543              | 1,712,543              | 1,712,543              | 1,712,543              | 1,712,543              |
|                          | 1,647,454              | 2,117,907              | 2,118,730              |                        |                           | 2,118,730              | 2,118,730              | 2,118,730              | 2,118,730              | 2,118,730              | 2,118,730              |
| 2005/1                   | 1,446,220              | 1,440,580              | 1,441,014              | 1,441,303              | 1,441,303                 | 1,441,303              | 1,441,303              | 1,441,014              | 1,441,303              | 1,441,303              | 1,441,303              |
| 2006/1                   | 1,434,337              | 1,635,532              | 1,635,532              | 1,636,106              | 1,636,250                 | 1,636,250              | 1,636,250              | 1,635,389              | 1,635,963              | 1,636,106              | 1,636,106              |
| 2007/1                   | 1,135,453              | 1,329,662              | 1,329,889              | 1,324,666              | 1,326,369<br>2,436,656    | 1,327,051              | 1,330,230              | 1,329,776              | 1,323,985              | 1,325,915              | 1,326,710              |
| 2008/1                   | 1,533,574              | 2,501,986              | 2,455,366              | 2,429,755              |                           | 2,435,583              | 2,421,474              | 2,448,311              | 2,422,547              | 2,432,362              | 2,431,902              |
| 2009/1<br>2010/1         | 1,073,078              | 1,221,197              | 1,181,386              | 1,164,538              | 1,183,424                 | 1,187,287              | 1,171,406              | 1,177,737              | 1,160,461              | 1,181,493              | 1,185,678              |
|                          | 1,466,193              | 1,950,102              | 1,852,160              | 1,815,798              | 1,833,832                 | 1,880,604              | 1,825,329              | 1,838,671              | 1,805,535              | 1,826,502              | 1,878,551              |
| 2011/1<br>2012/1         | 1,681,643<br>1,201,576 | 2,294,917<br>1,766,106 | 2,028,040<br>1,569,528 | 2,007,692<br>1,596,924 | 2,007,524<br>1,592,839    | 2,134,824<br>1,868,961 | 2,043,848<br>1,642,825 | 2,026,358<br>1,565,683 | 2,007,020<br>1,582,866 | 2,010,047<br>1,584,788 | 2,138,860<br>1,808,522 |
|                          | -,-01,010              | -,. 50,100             | -,,                    |                        |                           | elected Developm       |                        | -,,                    |                        |                        | -,000,022              |
| Accident Year            | Losses as of           | Age-to-Ult Factor      | Losses Not             | Ultimate Losses        | Ultimate Count            |                        | Earned Exposures       |                        | Ultimate               | Ultimate Loss          | Ultimate Lo            |
| 2002/1                   | 1,557,237              | 1.0000                 | 636,191                | 2,193,428              | 155                       | 3,280,735              | 122,664                | 14,151                 | 1.264                  | 17.88                  | 66.9%                  |
| 2003/1                   | 1,614,852              | 0.9985                 | 100,113                | 1,712,543              | 177                       | 3,482,788              | 129,448                | 9,675                  | 1.367                  | 13.23                  | 49.2%                  |
| 2004/1                   | 1,647,454              | 0.9975                 | 475,395                | 2,118,730              | 207                       | 3,574,044              | 125,634                | 10,235                 | 1.648                  | 16.86                  | 59.3%                  |
| 2005/1                   | 1,446,220              | 0.9966                 | 0                      | 1,441,303              | 143                       | 3,749,147              | 119,799                | 10,079                 | 1.194                  | 12.03                  | 38.4%                  |
| 2006/1                   | 1,434,337              | 0.9961                 | 207,363                | 1,636,106              | 141                       | 3,610,594              | 115,203                | 11,604                 | 1.224                  | 14.20                  | 45.3%                  |
| 2007/1                   | 1,135,453              | 0.9905                 | 200,000                | 1,324,666              | 125                       | 3,396,606              | 112,845                | 10,597                 | 1.108                  | 11.74                  | 39.0%                  |
| 2008/1                   | 1,533,574              | 0.9936                 | 905,996                | 2,429,755              | 140                       | 3,385,284              | 113,774                | 17,355                 | 1.231                  | 21.36                  | 71.8%                  |
| 2009/1                   | 1,073,078              | 0.9874                 | 104,981                | 1,164,538              | 114                       | 3,369,294              | 113,292                | 10,215                 | 1.006                  | 10.28                  | 34.6%                  |
| 2010/1                   | 1,466,193              | 1.0057                 | 341,248                | 1,815,798              | 108                       | 3,367,823              | 109,111                | 16,813                 | 0.990                  | 16.64                  | 53.9%                  |
|                          | 1,681,643              | 1.0598                 | 225,487                | 2,007,692              | 136                       | 3,285,588              | 102,960                | 14,762                 | 1.321                  | 19.50                  | 61.1%                  |
| 2011/1<br>2012/1         | 1,201,576              | 1.2458                 | 100,001                | 1,596,924              | 101                       | 3,112,617              | 97,795                 | 15,811                 | 1.033                  | 16.33                  | 51.3%                  |

# With 5 Quarters of Development as of June 30, 2012 Comprehensive Paid Losses

|   |  |  |   | D-11 C+  | Paid I  |  | C-44   |  |  |  |   |
|---|--|--|---|--|---|--|--|--|--|--|---|
| Accident  | 1  |  |   | Paid Cost and  | 1 DCC Expense A   | Age in Months  | Catastrophes   |  |  |  |   |
| Year Ending   | 15   | 27   | 39  | 51   | 63  | 75   | 87   | 99   | 111  | 123  | 135   |
| 2002/1  | 3,982,451  | 4,013,117  | 4,022,436   | 4,027,943  | 4,027,500   | 4,026,920  | 4,028,798  | 4,028,798  | 4,028,396  | 4,028,396  | 4,028,396   |
| 2003/1  | 3,416,346  | 3,409,689  | 3,422,020   | 3,426,999  | 3,427,076   | 3,426,601  | 3,427,485  | 3,427,646  | 3,427,646  | 3,427,646  |   |
| 2004/1  | 4,483,875  | 4,492,223  | 4,495,654   | 4,496,693  | 4,510,393   | 4,508,584  | 4,508,584  | 4,508,584  | 4,508,584  |  |   |
| 2005/1  | 3,517,473  | 3,523,897  | 3,530,275   | 3,531,616  | 3,531,876   | 3,541,152  | 3,541,152  | 3,541,152  |  | •  |   |
| 2006/1  | 3,204,325  | 3,238,968  | 3,239,601   | 3,233,226  | 3,233,226   | 3,233,226  | 3,233,226  |  |  |  |   |
| 2007/1  | 2,698,487  | 2,718,747  | 2,716,037   | 2,716,671  | 2,717,325   | 2,717,424  |  | •  |  |  |   |
| 2008/1  | 3,202,814  | 3,256,835  | 3,260,295   | 3,260,412  | 3,260,381   |  |  |  |  |  |   |
| 2009/1  | 3,267,300  | 3,306,614  | 3,313,942   | 3,313,672  |   | •  |  |  |  |  |   |
| 2010/1  | 4,576,499  | 4,616,692  | 4,613,802   |  |   |  |  |  |  |  |   |
| 2011/1  | 2,984,466  | 3,060,497  |   | -  |   |  |  |  |  |  |   |
| 2012/1  | 3,070,733  |  |   |  |   |  |  |  |  |  |   |
|   |  | _  |   |  | Age-to-Age Deve   | lopment Factors  |  |  |  |  |   |
| Accident  |  |  |   |  | Developm  | ent Interval   |  |  |  |  |   |
| Year Ending   | 15 - 27  | 27 - 39  | 39 - 51   | 51 - 63  | 63 - 75   | 75 - 87  | 87 - 99  | 99 - 111   | 111 - 123  | 123 - 135  |   |
| 2002/1  | 1.0077   | 1.0023   | 1.0014  | 0.9999   | 0.9999  | 1.0005   | 1.0000   | 0.9999   | 1.0000   | 1.0000   |   |
| 2003/1  | 0.9981   | 1.0036   | 1.0015  | 1.0000   | 0.9999  | 1.0003   | 1.0000   | 1.0000   | 1.0000   | ]  |   |
| 2004/1  | 1.0019   | 1.0008   | 1.0002  | 1.0030   | 0.9996  | 1.0000   | 1.0000   | 1.0000   |  |  |   |
| 2005/1  | 1.0018   | 1.0018   | 1.0004  | 1.0001   | 1.0026  | 1.0000   | 1.0000   |  |  |  |   |
| 2006/1  | 1.0108   | 1.0002   | 0.9980  | 1.0000   | 1.0000  | 1.0000   |  |  |  |  |   |
| 2007/1  | 1.0075   | 0.9990   | 1.0002  | 1.0002   | 1.0000  |  |  |  |  |  |   |
| 2008/1  | 1.0169   | 1.0011   | 1.0000  | 1.0000   | ]   |  |  |  |  |  |   |
| 2009/1  | 1.0120   | 1.0022   | 0.9999  |  |   |  |  |  |  |  |   |
| 2010/1  | 1.0088   | 0.9994   |   |  |   |  |  |  |  |  |   |
| 2011/1  | 1.0255   | _  |   |  |   |  |  |  |  |  |   |
|   |  |  |   |  | Average and Se  |  |  |  |  |  | 1   |
| Algorithm   | 15 - 27  | 27 - 39  | 39 - 51   | 51 - 63  | 63 - 75   | 75 - 87  | 87 - 99  | 99 - 111   | 111 - 123  | 123 - 135  |   |
| Latest Year   | 1.0255   | 0.9994   | 0.9999  | 1.0000   | 1.0000  | 1.0000   | 1.0000   | 1.0000   | 1.0000   | 1.0000   |   |
| Age-to-Ult  | 1.0248   | 0.9993   | 0.9999  | 1.0000   | 1.0000  | 1.0000   | 1.0000   | 1.0000   | 1.0000   | 1.0000   |   |
| 2-Year Avg  | 1.0172   | 1.0008   | 1.0000  | 1.0001   | 1.0000  | 1.0000   | 1.0000   | 1.0000   | 1.0000   | 1.0000   |   |
| Age-to-Ult  | 1.0181   | 1.0009   | 1.0001  | 1.0001   | 1.0000  | 1.0000   | 1.0000   | 1.0000   | 1.0000   | 1.0000   |   |
| 3-Year Avg  | 1.0154   | 1.0009   | 1.0000  | 1.0001   | 1.0009  | 1.0000   | 1.0000   | 1.0000   | 1.0000   | 1.0000   |   |
| Age-to-Ult  | 1.0173   | 1.0019   | 1.0010  | 1.0010   | 1.0009  | 1.0000   | 1.0000   | 1.0000   | 1.0000   | 1.0000   |   |
| 4-Year Avg  | 1.0158   | 1.0004   | 0.9995  | 1.0001   | 1.0006  | 1.0001   | 1.0000   | 1.0000   | 1.0000   | 1.0000   |   |
| Age-to-Ult  | 1.0165   | 1.0007   | 1.0003  | 1.0008   | 1.0007  | 1.0001   | 1.0000   | 1.0000   | 1.0000   | 1.0000   |   |
| All-Year Avg  | 1.0091   | 1.0012   | 1.0002  | 1.0005   | 1.0003  | 1.0002   | 1.0000   | 1.0000   | 1.0000   | 1.0000   |   |
| Age-to-Ult  | 1.0115   | 1.0024   | 1.0012  | 1.0010   | 1.0005  | 1.0002   | 1.0000   | 1.0000   | 1.0000   | 1.0000   |   |
| M3 of L5  | 1.0126   | 1.0002   | 1.0000  | 1.0001   | 1.0000  | 1.0001   | 1.0000   | 1.0000   | 1.0000   | 1.0000   |   |
| Age-to-Ult  | 1.0130   | 1.0004   | 1.0002  | 1.0002   | 1.0001  | 1.0001   | 1.0000   | 1.0000   | 1.0000   | 1.0000   |   |
| 2-Year LWA  | 1.0154   | 1.0006   | 1.0000  | 1.0001   | 1.0000  | 1.0000   | 1.0000   | 1.0000   | 1.0000   | 1.0000   |   |
| Age-to-Ult  | 1.0161   | 1.0007   | 1.0001  | 1.0001   | 1.0000  | 1.0000   | 1.0000   | 1.0000   | 1.0000   | 1.0000   |   |
| 3-Year LWA  | 1.0144   | 1.0007   | 1.0001  | 1.0001   | 1.0010  | 1.0000   | 1.0000   | 1.0000   | 1.0000   | 1.0000   |   |
| Age-to-Ult  | 1.0163   | 1.0019   | 1.0012  | 1.0011   | 1.0010  | 1.0000   | 1.0000   | 1.0000   | 1.0000   | 1.0000   |   |
| 4-Year LWA  | 1.0149   | 1.0004   | 0.9995  | 1.0001   | 1.0005  | 1.0001   | 1.0000   | 1.0000   | 1.0000   | 1.0000   |   |
| Age-to-Ult  | 1.0155   | 1.0006   | 1.0002  | 1.0007   | 1.0006  | 1.0001   | 1.0000   | 1.0000   | 1.0000   | 1.0000   |   |
| All-Year LWA  | 1.0086   | 1.0011   | 1.0002  | 1.0006   | 1.0003  | 1.0001   | 1.0000   | 1.0000   | 1.0000   | 1.0000   |   |
| Age-to-Ult  | 1.0109   | 1.0023   | 1.0012  | 1.0010   | 1.0004  | 1.0001   | 1.0000   | 1.0000   | 1.0000   | 1.0000   |   |
| Selected  | 1.0154   | 1.0009   | 1.0000  | 1.0001   | 1.0009  | 1.0000   | 1.0000   | 1.0000   | 1.0000   | 1.0000   | Tail Factor   |
| Age-to-Ult  | 1.0173   | 1.0019   | 1.0010  | 1.0010   | 1.0009  | 1.0000   | 1.0000   | 1.0000   | 1.0000   | 1.0000   | 1.0000  |
| ,   |  |  |   |  |   | nder Each Algorit  |  |  |  |  |   |
| Accident Year   | Losses as of   | Latest Year  | 2-Year Avg  | 3-Year Avg   | 4-Year Avg  | All-Year Avg   | M3 of L5   | 2-Year LWA   | 3-Year LWA   | 4-Year LWA   | All-Year LWA  |
| 2002/1  | 4,028,396  | 4,028,396  | 4,028,396   | 4,028,396  | 4,028,396   | 4,028,396  | 4,028,396  | 4,028,396  | 4,028,396  | 4,028,396  | 4,028,396   |
| 2003/1  | 3,427,646  | 3,427,646  | 3,427,646   | 3,427,646  | 3,427,646   | 3,427,646  | 3,427,646  | 3,427,646  | 3,427,646  | 3,427,646  | 3,427,646   |
| 2004/1  | 4,508,584  | 4,508,584  | 4,508,584   | 4,508,584  | 4,508,584   | 4,508,584  | 4,508,584  | 4,508,584  | 4,508,584  | 4,508,584  | 4,508,584   |
| 2005/1  | 3,541,152  | 3,541,152  | 3,541,152   | 3,541,152  | 3,541,152   | 3,541,152  | 3,541,152  | 3,541,152  | 3,541,152  | 3,541,152  | 3,541,152   |
| 2006/1  | 3,233,226  | 3,233,226  | 3,233,226   | 3,233,226  | 3,233,226   | 3,233,226  | 3,233,226  | 3,233,226  | 3,233,226  | 3,233,226  | 3,233,226   |
| 2007/1  | 2,717,424  | 2,717,424  | 2,717,424   | 2,717,424  | 2,717,696   | 2,717,967  | 2,717,696  | 2,717,424  | 2,717,424  | 2,717,696  | 2,717,696   |
| 2008/1  | 3,260,381  | 3,260,381  | 3,260,381   | 3,263,315  | 3,262,663   | 3,262,011  | 3,260,707  | 3,260,381  | 3,263,641  | 3,262,337  | 3,261,685   |
| 2009/1  | 3,313,672  | 3,313,672  | 3,314,003   | 3,316,986  | 3,316,323   | 3,316,986  | 3,314,335  | 3,314,003  | 3,317,317  | 3,315,992  | 3,316,986   |
| 2010/1  |  |  |   | 4,618,416  | 4,615,186   | 4,619,339  | 4,614,725  | 4,614,263  | 4,619,339  | 4,614,725  | 4,619,339   |
|   | 4,613,802  | 4,613,341  | 4,614,263   |  |   |  |  |  |  |  |   |
| 2011/1  | 4,613,802<br>3,060,497   | 4,613,341<br>3,058,355   | 3,063,251   | 3,066,312  | 3,062,639   | 3,067,842  | 3,061,721  | 3,062,639  | 3,066,312  | 3,062,333  | 3,067,536   |
|   | 4,613,802  | 4,613,341  |   | 3,066,312<br>3,123,857   | 3,062,639<br>3,121,400  | 3,067,842<br>3,106,046   | 3,061,721<br>3,110,653   | 3,062,639<br>3,120,172   |  |  |   |
| 2011/1<br>2012/1  | 4,613,802<br>3,060,497<br>3,070,733  | 4,613,341<br>3,058,355<br>3,146,887  | 3,063,251<br>3,126,313  | 3,066,312<br>3,123,857<br>Summary I  | 3,062,639<br>3,121,400<br>Results Based on S  | 3,067,842<br>3,106,046<br>elected Developme  | 3,061,721<br>3,110,653<br>ent Factors  | 3,120,172  | 3,066,312<br>3,120,786   | 3,062,333<br>3,118,329   | 3,067,536<br>3,104,204  |
| 2011/1<br>2012/1<br>Accident Year   | 4,613,802<br>3,060,497<br>3,070,733<br>Losses as of  | 4,613,341<br>3,058,355<br>3,146,887<br>Age-to-Ult Factor   | 3,063,251<br>3,126,313<br>Losses Not  | 3,066,312<br>3,123,857<br><b>Summary I</b><br>Ultimate Losses  | 3,062,639<br>3,121,400<br>Results Based on S<br>Ultimate Count  | 3,067,842<br>3,106,046<br>elected Developme<br>Earned Premium  | 3,061,721<br>3,110,653<br>ent Factors<br>Earned Exposures  | 3,120,172<br>Ultimate Severity   | 3,066,312<br>3,120,786<br>Ultimate   | 3,062,333<br>3,118,329<br>Ultimate Loss  | 3,067,536<br>3,104,204<br>Ultimate Loss   |
| 2011/1<br>2012/1<br>Accident Year<br>2002/1   | 4,613,802<br>3,060,497<br>3,070,733<br>Losses as of<br>4,028,396   | 4,613,341<br>3,058,355<br>3,146,887<br>Age-to-Ult Factor<br>1.0000   | 3,063,251<br>3,126,313<br>Losses Not  | 3,066,312<br>3,123,857<br>Summary I<br>Ultimate Losses<br>4,028,396  | 3,062,639<br>3,121,400<br>Results Based on S<br>Ultimate Count<br>5,057   | 3,067,842<br>3,106,046<br>elected Developme<br>Earned Premium<br>6,788,642   | 3,061,721<br>3,110,653<br>ent Factors<br>Earned Exposures<br>55,122  | 3,120,172<br>Ultimate Severity<br>797  | 3,066,312<br>3,120,786<br>Ultimate<br>91.742   | 3,062,333<br>3,118,329<br>Ultimate Loss<br>73.08   | 3,067,536<br>3,104,204<br>Ultimate Loss<br>59.3%  |
| 2011/1<br>2012/1<br>Accident Year<br>2002/1<br>2003/1   | 4,613,802<br>3,060,497<br>3,070,733<br>Losses as of<br>4,028,396<br>3,427,646  | 4,613,341<br>3,058,355<br>3,146,887<br>Age-to-Ult Factor<br>1.0000<br>1.0000   | 3,063,251<br>3,126,313<br>Losses Not<br>0<br>0                                    | 3,066,312<br>3,123,857<br>Summary I<br>Ultimate Losses<br>4,028,396<br>3,427,646   | 3,062,639<br>3,121,400<br>Results Based on S<br>Ultimate Count<br>5,057<br>4,775  | 3,067,842<br>3,106,046<br>elected Developme<br>Earned Premium<br>6,788,642<br>7,772,605  | 3,061,721<br>3,110,653<br>ent Factors<br>Earned Exposures<br>55,122<br>59,116  | 3,120,172<br>Ultimate Severity<br>797<br>718   | 3,066,312<br>3,120,786<br>Ultimate<br>91.742<br>80.773   | 3,062,333<br>3,118,329<br>Ultimate Loss<br>73.08<br>57.98  | 3,067,536<br>3,104,204<br>Ultimate Loss<br>59.3%<br>44.1%   |
| 2011/1<br>2012/1<br>Accident Year<br>2002/1<br>2003/1<br>2004/1   | 4,613,802<br>3,060,497<br>3,070,733<br>Losses as of<br>4,028,396<br>3,427,646<br>4,508,584   | 4,613,341<br>3,058,355<br>3,146,887<br>Age-to-Ult Factor<br>1.0000<br>1.0000<br>1.0000   | 3,063,251<br>3,126,313<br>Losses Not<br>0<br>0                                    | 3,066,312<br>3,123,857<br>Summary I<br>Ultimate Losses<br>4,028,396<br>3,427,646<br>4,508,584  | 3,062,639<br>3,121,400<br>Results Based on S<br>Ultimate Count<br>5,057<br>4,775<br>4,986   | 3,067,842<br>3,106,046<br>elected Developme<br>Earned Premium<br>6,788,642<br>7,772,605<br>8,306,984   | 3,061,721<br>3,110,653<br>ent Factors<br>Earned Exposures<br>55,122<br>59,116<br>58,048  | 3,120,172<br>Ultimate Severity<br>797<br>718<br>904                                      | 3,066,312<br>3,120,786<br>Ultimate<br>91.742<br>80.773<br>85.894   | 3,062,333<br>3,118,329<br>Ultimate Loss<br>73.08<br>57.98<br>77.67   | 3,067,536<br>3,104,204<br>Ultimate Loss<br>59.3%<br>44.1%<br>54.3%  |
| 2011/1<br>2012/1<br>Accident Year<br>2002/1<br>2003/1<br>2004/1<br>2005/1   | 4,613,802<br>3,060,497<br>3,070,733<br>Losses as of<br>4,028,396<br>3,427,646<br>4,508,584<br>3,541,152  | 4,613,341<br>3,058,355<br>3,146,887<br>Age-to-Ult Factor<br>1.0000<br>1.0000<br>1.0000<br>1.0000   | 3,063,251<br>3,126,313<br>Losses Not<br>0<br>0<br>0<br>0                          | 3,066,312<br>3,123,857<br>Summary I<br>Ultimate Losses<br>4,028,396<br>3,427,646<br>4,508,584<br>3,541,152   | 3,062,639<br>3,121,400<br>Results Based on S<br>Ultimate Count<br>5,057<br>4,775<br>4,986<br>4,122  | 3,067,842<br>3,106,046<br>elected Developme<br>Earned Premium<br>6,788,642<br>7,772,605<br>8,306,984<br>8,184,897  | 3,061,721<br>3,110,653<br>ent Factors<br>Earned Exposures<br>55,122<br>59,116<br>58,048<br>55,778  | 3,120,172<br>Ultimate Severity<br>797<br>718<br>904<br>859                               | 3,066,312<br>3,120,786<br>Ultimate<br>91.742<br>80.773<br>85.894<br>73.900   | 3,062,333<br>3,118,329<br>Ultimate Loss<br>73.08<br>57.98<br>77.67<br>63.49  | 3,067,536<br>3,104,204<br>Ultimate Loss<br>59.3%<br>44.1%<br>54.3%<br>43.3%                                     |
| 2011/1<br>2012/1<br>Accident Year<br>2002/1<br>2003/1<br>2004/1<br>2005/1<br>2006/1   | 4,613,802<br>3,060,497<br>3,070,733<br>Losses as of<br>4,028,396<br>3,427,646<br>4,508,584<br>3,541,152<br>3,233,226   | 4,613,341<br>3,058,355<br>3,146,887<br>Age-to-Ult Factor<br>1.0000<br>1.0000<br>1.0000<br>1.0000<br>1.0000   | 3,063,251<br>3,126,313<br>Losses Not<br>0<br>0<br>0<br>0<br>0                     | 3,066,312<br>3,123,857<br>Summary I<br>Ultimate Losses<br>4,028,396<br>3,427,646<br>4,508,584<br>3,541,152<br>3,233,226  | 3,062,639<br>3,121,400<br>Results Based on S<br>Ultimate Count<br>5,057<br>4,775<br>4,986<br>4,122<br>3,714                                   | 3,067,842<br>3,106,046<br>elected Developme<br>Earned Premium<br>6,788,642<br>7,772,605<br>8,306,984<br>8,184,897<br>8,027,862   | 3,061,721<br>3,110,653<br>ent Factors<br>Earned Exposures<br>55,122<br>59,116<br>58,048<br>55,778<br>53,340  | 3,120,172<br>Ultimate Severity<br>797<br>718<br>904<br>859<br>871                        | 3,066,312<br>3,120,786<br>Ultimate<br>91.742<br>80.773<br>85.894<br>73.900<br>69.629   | 3,062,333<br>3,118,329<br>Ultimate Loss<br>73.08<br>57.98<br>77.67<br>63.49<br>60.62                                     | 3,067,536<br>3,104,204<br>Ultimate Loss<br>59.3%<br>44.1%<br>54.3%<br>43.3%<br>40.3%                            |
| 2011/1<br>2012/1<br>Accident Year<br>2002/1<br>2003/1<br>2004/1<br>2005/1<br>2006/1<br>2007/1                               | 4,613,802<br>3,060,497<br>3,070,733<br>Losses as of<br>4,028,396<br>3,427,646<br>4,508,584<br>3,541,152<br>3,233,226<br>2,717,424  | 4,613,341<br>3,058,355<br>3,146,887<br>Age-to-Ult Factor<br>1.0000<br>1.0000<br>1.0000<br>1.0000<br>1.0000<br>1.0000   | 3,063,251<br>3,126,313<br>Losses Not<br>0<br>0<br>0<br>0<br>0<br>0                | 3,066,312<br>3,123,857<br>Summary I<br>Ultimate Losses<br>4,028,396<br>3,427,646<br>4,508,584<br>3,541,152<br>3,233,226<br>2,717,424   | 3,062,639<br>3,121,400<br>Results Based on S<br>Ultimate Count<br>5,057<br>4,775<br>4,986<br>4,122<br>3,714<br>3,298                          | 3,067,842<br>3,106,046<br>elected Developme<br>Earned Premium<br>6,788,642<br>7,772,605<br>8,306,984<br>8,184,897<br>8,027,862<br>7,651,711  | 3,061,721<br>3,110,653<br>ent Factors<br>Earned Exposures<br>55,122<br>59,116<br>58,048<br>55,778<br>53,340<br>51,988                                | 3,120,172<br>Ultimate Severity<br>797<br>718<br>904<br>859<br>871<br>824                 | 3,066,312<br>3,120,786<br>Ultimate<br>91.742<br>80.773<br>85.894<br>73.900<br>69.629<br>63.438                               | 3,062,333<br>3,118,329<br>Ultimate Loss<br>73.08<br>57.98<br>77.67<br>63.49<br>60.62<br>52.27                            | 3,067,536<br>3,104,204<br>Ultimate Loss<br>59.3%<br>44.1%<br>54.3%<br>43.3%<br>40.3%<br>35.5%                   |
| 2011/1<br>2012/1<br>Accident Year<br>2002/1<br>2003/1<br>2004/1<br>2005/1<br>2006/1<br>2007/1<br>2008/1                     | 4,613,802<br>3,060,497<br>3,070,733<br>Losses as of<br>4,028,396<br>3,427,646<br>4,508,584<br>3,541,152<br>3,233,226<br>2,717,424<br>3,260,381                           | 4,613,341<br>3,058,355<br>3,146,887<br>Age-to-Ult Factor<br>1.0000<br>1.0000<br>1.0000<br>1.0000<br>1.0000<br>1.0000<br>1.0000<br>1.0000                     | 3,063,251<br>3,126,313<br>Losses Not<br>0<br>0<br>0<br>0<br>0<br>0<br>0           | 3,066,312<br>3,123,857<br>Summary I<br>Ultimate Losses<br>4,028,396<br>3,427,646<br>4,508,584<br>3,541,152<br>3,233,226<br>2,717,424<br>3,263,315  | 3,062,639<br>3,121,400<br>Results Based on S<br>Ultimate Count<br>5,057<br>4,775<br>4,986<br>4,122<br>3,714<br>3,298<br>3,333                 | 3,067,842<br>3,106,046<br>elected Developme<br>Earned Premium<br>6,788,642<br>7,772,605<br>8,306,984<br>8,184,897<br>8,027,862<br>7,651,711<br>7,654,631                           | 3,061,721<br>3,110,653<br>ent Factors<br>Earned Exposures<br>55,122<br>59,116<br>58,048<br>55,778<br>53,340<br>51,988<br>52,413                      | 3,120,172<br>Ultimate Severity<br>797<br>718<br>904<br>859<br>871<br>824<br>979          | 3,066,312<br>3,120,786<br>Ultimate<br>91.742<br>80.773<br>85.894<br>73.900<br>69.629<br>63.438<br>63.591                     | 3,062,333<br>3,118,329<br>Ultimate Loss<br>73.08<br>57.98<br>77.67<br>63.49<br>60.62<br>52.27<br>62.26                   | 3,067,536<br>3,104,204<br>Ultimate Loss<br>59,3%<br>44.1%<br>54.3%<br>43.3%<br>40.3%<br>35.5%<br>42.6%          |
| 2011/1<br>2012/1<br>Accident Year<br>2002/1<br>2003/1<br>2004/1<br>2005/1<br>2006/1<br>2007/1<br>2008/1<br>2009/1           | 4,613,802<br>3,060,497<br>3,070,733<br>Losses as of<br>4,028,396<br>3,427,646<br>4,508,584<br>3,541,152<br>3,233,226<br>2,717,424<br>3,260,381<br>3,313,672              | 4,613,341<br>3,058,355<br>3,146,887<br>Age-to-Ult Factor<br>1.0000<br>1.0000<br>1.0000<br>1.0000<br>1.0000<br>1.0000<br>1.0000<br>1.0000<br>1.0000<br>1.0000 | 3,063,251<br>3,126,313<br>Losses Not<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0 | 3,066,312<br>3,123,857<br>Summary I<br>Ultimate Losses<br>4,028,396<br>3,427,646<br>4,508,584<br>3,541,152<br>3,233,226<br>2,717,424<br>3,263,315<br>3,316,986                           | 3,062,639<br>3,121,400<br><b>Results Based on S</b><br>Ultimate Count<br>5,057<br>4,775<br>4,986<br>4,122<br>3,714<br>3,298<br>3,333<br>3,121 | 3,067,842<br>3,106,046<br>elected Developme<br>Earned Premium<br>6,788,642<br>7,772,605<br>8,306,984<br>8,184,897<br>8,027,862<br>7,651,711<br>7,654,631<br>7,536,006              | 3,061,721<br>3,110,653<br>ent Factors<br>Earned Exposures<br>55,122<br>59,116<br>58,048<br>55,778<br>53,340<br>51,988<br>52,413<br>51,658            | 3,120,172<br>Ultimate Severity<br>797<br>718<br>904<br>859<br>871<br>824<br>979<br>1,063 | 3,066,312<br>3,120,786<br>Ultimate<br>91,742<br>80,773<br>85,894<br>73,900<br>69,629<br>63,438<br>63,591<br>60,417           | 3,062,333<br>3,118,329<br>Ultimate Loss<br>73.08<br>57.98<br>77.67<br>63.49<br>60.62<br>52.27<br>62.26<br>64.21          | 3,067,536<br>3,104,204<br>Ultimate Loss<br>59,3%<br>44,1%<br>54,3%<br>43,3%<br>40,3%<br>35,5%<br>42,6%<br>44,0% |
| 2011/1<br>2012/1<br>Accident Year<br>2002/1<br>2003/1<br>2004/1<br>2005/1<br>2006/1<br>2007/1<br>2008/1<br>2009/1<br>2010/1 | 4,613,802<br>3,060,497<br>3,070,733<br>Losses as of<br>4,028,396<br>3,427,646<br>4,508,584<br>3,541,152<br>3,233,226<br>2,717,424<br>3,260,381<br>3,313,672<br>4,613,802 | 4,613,341<br>3,058,355<br>3,146,887<br>Age-to-Ult Factor<br>1.0000<br>1.0000<br>1.0000<br>1.0000<br>1.0000<br>1.0000<br>1.0000<br>1.0000<br>1.0000<br>1.0000 | 3,063,251<br>3,126,313<br>Losses Not<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0 | 3,066,312<br>3,123,857<br>Summary 1<br>Ultimate Losses<br>4,028,396<br>3,427,646<br>4,508,584<br>4,508,584<br>3,541,152<br>3,233,226<br>2,717,424<br>3,263,315<br>3,316,986<br>4,618,416 | 3,062,639 3,121,400 Aceults Based on S Ultimate Count 5,057 4,775 4,986 4,122 3,714 3,298 3,333 3,121 3,763                                   | 3,067,842<br>3,106,046<br>elected Developme<br>Earned Premium<br>6,788,642<br>7,772,605<br>8,306,984<br>8,184,897<br>8,027,862<br>7,651,711<br>7,654,631<br>7,536,006<br>7,229,507 | 3,061,721<br>3,110,653<br>2ett Factors<br>Earned Exposures<br>55,122<br>59,116<br>58,048<br>55,778<br>53,340<br>51,988<br>52,413<br>51,658<br>48,467 | 3,120,172  Ultimate Severity 797 718 904 859 871 824 979 1,063 1,227                     | 3,066,312<br>3,120,786<br>Ultimate<br>91.742<br>80.773<br>85.894<br>73.900<br>69.629<br>63.438<br>63.591<br>60.417<br>77.640 | 3,062,333<br>3,118,329<br>Ultimate Loss<br>73.08<br>57.98<br>77.67<br>63.49<br>60.62<br>52.27<br>62.26<br>64.21<br>95.29 | 3,067,536<br>3,104,204<br>Ultimate Loss<br>59,3%<br>44,1%<br>54,3%<br>40,3%<br>35,5%<br>42,6%<br>44,0%<br>63,9% |
| 2011/1<br>2012/1<br>Accident Year<br>2002/1<br>2003/1<br>2004/1<br>2005/1<br>2006/1<br>2007/1<br>2008/1<br>2009/1           | 4,613,802<br>3,060,497<br>3,070,733<br>Losses as of<br>4,028,396<br>3,427,646<br>4,508,584<br>3,541,152<br>3,233,226<br>2,717,424<br>3,260,381<br>3,313,672              | 4,613,341<br>3,058,355<br>3,146,887<br>Age-to-Ult Factor<br>1.0000<br>1.0000<br>1.0000<br>1.0000<br>1.0000<br>1.0000<br>1.0000<br>1.0000<br>1.0000<br>1.0000 | 3,063,251<br>3,126,313<br>Losses Not<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0 | 3,066,312<br>3,123,857<br>Summary I<br>Ultimate Losses<br>4,028,396<br>3,427,646<br>4,508,584<br>3,541,152<br>3,233,226<br>2,717,424<br>3,263,315<br>3,316,986                           | 3,062,639<br>3,121,400<br><b>Results Based on S</b><br>Ultimate Count<br>5,057<br>4,775<br>4,986<br>4,122<br>3,714<br>3,298<br>3,333<br>3,121 | 3,067,842<br>3,106,046<br>elected Developme<br>Earned Premium<br>6,788,642<br>7,772,605<br>8,306,984<br>8,184,897<br>8,027,862<br>7,651,711<br>7,654,631<br>7,536,006              | 3,061,721<br>3,110,653<br>ent Factors<br>Earned Exposures<br>55,122<br>59,116<br>58,048<br>55,778<br>53,340<br>51,988<br>52,413<br>51,658            | 3,120,172<br>Ultimate Severity<br>797<br>718<br>904<br>859<br>871<br>824<br>979<br>1,063 | 3,066,312<br>3,120,786<br>Ultimate<br>91,742<br>80,773<br>85,894<br>73,900<br>69,629<br>63,438<br>63,591<br>60,417           | 3,062,333<br>3,118,329<br>Ultimate Loss<br>73.08<br>57.98<br>77.67<br>63.49<br>60.62<br>52.27<br>62.26<br>64.21          | 3,067,536<br>3,104,204<br>Ultimate Loss<br>59,3%<br>44,1%<br>54,3%<br>43,3%<br>40,3%<br>35,5%<br>42,6%<br>44,0% |

# With 5 Quarters of Development as of June 30, 2012 Collision Paid Losses

| Accident  |   |   |  |   | 2-14 C4 4 DC4  | . E A  |  |   |  |   |  |
|---|---|---|--|---|--|--|--|---|--|---|--|
| Accident  |   |   |  |   | Paid Cost and DCO  | Age in Months  | ıt   |   |  |   |  |
| 37 E E  | 1.5   | 27  | 20   | 51  |  |  | 07   | 00  |  | 100   | 105  |
| Year Ending   | 15  | 27  | 39   | 51  | 63   | 75   | 87   | 99  | 111  | 123   | 135  |
| 2002/1  | 10,287,596  | 10,195,492  | 10,192,553   | 10,189,783  | 10,194,859   | 10,191,246   | 10,194,260   | 10,194,326  | 10,194,276   | 10,194,276  | 10,194,276   |
| 2003/1  | 12,232,189  | 12,087,706  | 12,081,114   | 12,068,708  | 12,060,914   | 12,055,083   | 12,045,072   | 12,039,032  | 12,035,026   | 12,034,453  | J  |
| 2004/1  | 11,182,837  | 11,052,523  | 11,047,931   | 11,037,133  | 11,019,363   | 10,999,870   | 10,989,768   | 10,980,963  | 10,976,570   |   |  |
| 2005/1  | 10,768,538  | 10,675,517  | 10,654,471   | 10,652,502  | 10,644,478   | 10,633,119   | 10,627,686   | 10,617,408  |  |   |  |
| 2006/1  | 9,941,537   | 9,868,073   | 9,854,854  | 9,820,542   | 9,818,558  | 9,807,125  | 9,799,779  |   |  |   |  |
| 2007/1  | 9,884,325   | 9,807,282   | 9,799,569  | 9,788,722   | 9,783,818  | 9,778,731  |  |   |  |   |  |
| 2008/1  | 10,772,432  | 10,710,489  | 10,693,460   | 10,690,272  | 10,685,569   |  |  |   |  |   |  |
| 2009/1  | 9,855,235   | 9,880,972   | 9,875,250  | 9,866,675   |  |  |  |   |  |   |  |
| 2010/1  | 10,076,303  | 9,981,665   | 9,952,659  |   |  |  |  |   |  |   |  |
| 2011/1  | 8,911,240   | 8,841,967   |  | •   |  |  |  |   |  |   |  |
| 2012/1  | 8,127,470   |   |  |   |  |  |  |   |  |   |  |
| 2012/1  | 0,127,170   |   |  |   | Age-to-Age Deve  | lopment Factors  |  |   |  |   |  |
| Accident  |   |   |  |   | 0 0  | ent Interval   |  |   |  |   | 7  |
| Year Ending   | 15 - 27   | 27 - 39   | 39 - 51  | 51 - 63   | 63 - 75  | 75 - 87  | 87 - 99  | 99 - 111  | 111 - 123  | 123 - 135   |  |
| 2002/1  | 0.9910  | 0.9997  | 0.9997   | 1.0005  | 0.9996   | 1.0003   | 1.0000   | 1.0000  | 1.0000   | 1.0000  |  |
| 2003/1  | 0.9882  | 0.9995  | 0.9990   | 0.9994  | 0.9995   | 0.9992   | 0.9995   | 0.9997  | 1.0000   |   | =  |
| 2004/1  | 0.9883  | 0.9996  | 0.9990   | 0.9984  | 0.9982   | 0.9991   | 0.9992   | 0.9996  |  | •   |  |
| 2005/1  | 0.9914  | 0.9980  | 0.9998   | 0.9992  | 0.9989   | 0.9995   | 0.9990   |   |  |   |  |
| 2006/1  | 0.9926  | 0.9987  | 0.9965   | 0.9998  | 0.9988   | 0.9993   |  |   |  |   |  |
| 2007/1  | 0.9922  | 0.9992  | 0.9989   | 0.9995  | 0.9995   | 5.7773   | _  |   |  |   |  |
| 2007/1  | 0.9922  | 0.9992  | 0.9989   | 0.9996  | 0.7773   |  |  |   |  |   |  |
|   |   |   |  | 0.7770  | j  |  |  |   |  |   |  |
| 2009/1  | 1.0026  | 0.9994  | 0.9991   | J   |  |  |  |   |  |   |  |
| 2010/1<br>2011/1  | 0.9906<br>0.9922  | 0.9971  |  |   |  |  |  |   |  |   |  |
| 2011/1  | 0.9922  | _1  |  |   | Average and S  | elected Factors  |  |   |  |   |  |
| Algorithm   | 15 - 27   | 27 - 39   | 39 - 51  | 51 - 63   | 63 - 75  | 75 - 87  | 87 - 99  | 99 - 111  | 111 - 123  | 123 - 135   | 1  |
| Latest Year   | 0.9922  | 0.9971  | 0.9991   | 0.9996  | 0.9995   | 0.9993   | 0.9990   | 0.9996  | 1.0000   | 1.0000  | 1  |
| Age-to-Ult  | 0.9855  | 0.9932  | 0.9961   | 0.9970  | 0.9974   | 0.9979   | 0.9986   | 0.9996  | 1.0000   | 1.0000  | 1  |
| 2-Year Avg  | 0.9914  | 0.9983  | 0.9994   | 0.9996  | 0.9992   | 0.9994   | 0.9991   | 0.9997  | 1.0000   | 1.0000  | 1  |
| Age-to-Ult  | 0.9861  | 0.9983  | 0.9994   | 0.9970  | 0.9992   | 0.9994   | 0.9991   | 0.9997  | 1.0000   | 1.0000  | 1  |
| Age-to-Ult<br>3-Year Avg  | 0.9861  | 0.9947  | 0.9964   | 0.9970  | 0.9974   | 0.9982   | 0.9988   | 0.9997  | 1.0000   | 1.0000  | 1  |
| -   |   |   |  |   |  |  |  |   |  |   |  |
| Age-to-Ult  | 0.9896  | 0.9945  | 0.9962   | 0.9970  | 0.9974   | 0.9983   | 0.9990   | 0.9998  | 1.0000   | 1.0000  |  |
| 4-Year Avg  | 0.9949  | 0.9985  | 0.9986   | 0.9995  | 0.9989   | 0.9993   | 0.9994   | 0.9998  | 1.0000   | 1.0000  | I  |
| Age-to-Ult  | 0.9889  | 0.9940  | 0.9955   | 0.9969  | 0.9974   | 0.9985   | 0.9992   | 0.9998  | 1.0000   | 1.0000  | 4  |
| All-Year Avg  | 0.9923  | 0.9988  | 0.9990   | 0.9995  | 0.9991   | 0.9995   | 0.9994   | 0.9998  | 1.0000   | 1.0000  |  |
| Age-to-Ult  | 0.9874  | 0.9951  | 0.9963   | 0.9973  | 0.9978   | 0.9987   | 0.9992   | 0.9998  | 1.0000   | 1.0000  |  |
| M3 of L5  | 0.9929  | 0.9988  | 0.9992   | 0.9994  | 0.9991   | 0.9993   | 0.9994   | 0.9998  | 1.0000   | 1.0000  |  |
| Age-to-Ult  | 0.9879  | 0.9950  | 0.9962   | 0.9970  | 0.9976   | 0.9985   | 0.9992   | 0.9998  | 1.0000   | 1.0000  |  |
| 2-Year LWA  | 0.9914  | 0.9983  | 0.9994   | 0.9995  | 0.9992   | 0.9994   | 0.9991   | 0.9996  | 1.0000   | 1.0000  |  |
| Age-to-Ult  | 0.9859  | 0.9945  | 0.9962   | 0.9968  | 0.9973   | 0.9981   | 0.9987   | 0.9996  | 1.0000   | 1.0000  |  |
| 3-Year LWA  | 0.9952  | 0.9983  | 0.9993   | 0.9996  | 0.9991   | 0.9993   | 0.9993   | 0.9997  | 1.0000   | 1.0000  |  |
| Age-to-Ult  | 0.9898  | 0.9946  | 0.9963   | 0.9970  | 0.9974   | 0.9983   | 0.9990   | 0.9997  | 1.0000   | 1.0000  | I  |
| 4-Year LWA  | 0.9949  | 0.9985  | 0.9986   | 0.9995  | 0.9989   | 0.9992   | 0.9994   | 0.9997  | 1.0000   | 1.0000  | 1  |
| Age-to-Ult  | 0.9887  | 0.9938  | 0.9953   | 0.9967  | 0.9972   | 0.9983   | 0.9991   | 0.9997  | 1.0000   | 1.0000  | 1  |
| All-Year LWA  | 0.9922  | 0.9989  | 0.9990   | 0.9995  | 0.9972   | 0.9994   | 0.9994   | 0.9997  | 1.0000   | 1.0000  | 1  |
|   | 0.9922  | 0.9989  | 0.9990   | 0.9993  | 0.9991   | 0.9994   | 0.9994   | 0.9997  | 1.0000   | 1.0000  | 1  |
| Age-to-Ult<br>Selected  | 0.9872  | 0.9980  | 0.9961   | 0.9971  | 0.9976   | 0.9985   | 0.9991   | 0.9997  | 1.0000   | 1.0000  | Tail Factor  |
| Age-to-Ult  | 0.9951  | 0.9983  | 0.9992   | 0.9996  | 0.9991   | 0.9993   | 0.9992   | 0.9998  | 1.0000   | 1.0000  | 1.0000   |
| Age-10-UII  | 0.9890  | 0.9943  | 0.9902   |   | 0.9974<br>mated Ultimates U  |  |  | 0.7778  | 1.0000   | 1.0000  | 1.0000   |
| Accident Year   | Losses as of  | Latest Year   | 2-Year Avg   | 3-Year Avg  | 4-Year Avg   | All-Year Avg   | M3 of L5   | 2-Year LWA  | 3-Year LWA   | 4-Year LWA  | All-Year LWA   |
| 2002/1  | 10,194,276  | 10,194,276  | 10,194,276   | 10,194,276  | 10,194,276   | 10,194,276   | 10,194,276   | 10,194,276  | 10,194,276   | 10,194,276  | 10,194,276   |
| 2002/1  | 12,034,453  | 12,034,453  | 12,034,453   | 12,034,453  | 12,034,453   | 12,034,453   | 12,034,453   | 12,034,453  | 12,034,453   | 12,034,453  | 12,034,453   |
| 2003/1  |   | 14,034,433  | 14,034,433   | 12,034,433  | 12,034,433   | 12,034,433   |  | 12,054,433  |  | 10,976,570  |  |
| 2004/1  |   |   | 10 074 570   | 10 074 570  | 10 074 570   | 10 074 570   |  | 10 074 570  |  |   |  |
| 2004/1  | 10,976,570  | 10,976,570  | 10,976,570   | 10,976,570  | 10,976,570   | 10,976,570   | 10,976,570   | 10,976,570  | 10,976,570   |   | 10,976,570   |
| 2005/1  | 10,617,408  | 10,976,570<br>10,613,161  | 10,614,223   | 10,615,285  | 10,615,285   | 10,615,285   | 10,976,570<br>10,615,285   | 10,613,161  | 10,614,223   | 10,614,223  | 10,614,223   |
| 2005/1<br>2006/1  | 10,617,408<br>9,799,779   | 10,976,570<br>10,613,161<br>9,786,059   | 10,614,223<br>9,788,019  | 10,615,285<br>9,789,979   | 10,615,285<br>9,791,939  | 10,615,285<br>9,791,939  | 10,976,570<br>10,615,285<br>9,791,939  | 10,613,161<br>9,787,039   | 10,614,223<br>9,789,979  | 10,614,223<br>9,790,959   | 10,614,223<br>9,790,959  |
| 2005/1<br>2006/1<br>2007/1  | 10,617,408<br>9,799,779<br>9,778,731  | 10,976,570<br>10,613,161<br>9,786,059<br>9,758,196  | 10,614,223<br>9,788,019<br>9,761,129   | 10,615,285<br>9,789,979<br>9,762,107  | 10,615,285<br>9,791,939<br>9,764,063   | 10,615,285<br>9,791,939<br>9,766,019   | 10,976,570<br>10,615,285<br>9,791,939<br>9,764,063   | 10,613,161<br>9,787,039<br>9,760,151  | 10,614,223<br>9,789,979<br>9,762,107   | 10,614,223<br>9,790,959<br>9,762,107  | 10,614,223<br>9,790,959<br>9,764,063   |
| 2005/1<br>2006/1<br>2007/1<br>2008/1  | 10,617,408<br>9,799,779<br>9,778,731<br>10,685,569  | 10,976,570<br>10,613,161<br>9,786,059<br>9,758,196<br>10,657,787  | 10,614,223<br>9,788,019<br>9,761,129<br>10,657,787   | 10,615,285<br>9,789,979<br>9,762,107<br>10,657,787  | 10,615,285<br>9,791,939<br>9,764,063<br>10,657,787   | 10,615,285<br>9,791,939<br>9,766,019<br>10,662,061   | 10,976,570<br>10,615,285<br>9,791,939<br>9,764,063<br>10,659,924   | 10,613,161<br>9,787,039<br>9,760,151<br>10,656,718  | 10,614,223<br>9,789,979<br>9,762,107<br>10,657,787   | 10,614,223<br>9,790,959<br>9,762,107<br>10,655,649  | 10,614,223<br>9,790,959<br>9,764,063<br>10,659,924   |
| 2005/1<br>2006/1<br>2007/1<br>2008/1<br>2009/1  | 10,617,408<br>9,799,779<br>9,778,731<br>10,685,569<br>9,866,675   | 10,976,570<br>10,613,161<br>9,786,059<br>9,758,196<br>10,657,787<br>9,837,075   | 10,614,223<br>9,788,019<br>9,761,129<br>10,657,787<br>9,837,075  | 10,615,285<br>9,789,979<br>9,762,107<br>10,657,787<br>9,837,075   | 10,615,285<br>9,791,939<br>9,764,063<br>10,657,787<br>9,836,088  | 10,615,285<br>9,791,939<br>9,766,019<br>10,662,061<br>9,840,035  | 10,976,570<br>10,615,285<br>9,791,939<br>9,764,063<br>10,659,924<br>9,837,075  | 10,613,161<br>9,787,039<br>9,760,151<br>10,656,718<br>9,835,102   | 10,614,223<br>9,789,979<br>9,762,107<br>10,657,787<br>9,837,075  | 10,614,223<br>9,790,959<br>9,762,107<br>10,655,649<br>9,834,115   | 10,614,223<br>9,790,959<br>9,764,063<br>10,659,924<br>9,838,062  |
| 2005/1<br>2006/1<br>2007/1<br>2008/1  | 10,617,408<br>9,799,779<br>9,778,731<br>10,685,569  | 10,976,570<br>10,613,161<br>9,786,059<br>9,758,196<br>10,657,787  | 10,614,223<br>9,788,019<br>9,761,129<br>10,657,787   | 10,615,285<br>9,789,979<br>9,762,107<br>10,657,787  | 10,615,285<br>9,791,939<br>9,764,063<br>10,657,787<br>9,836,088<br>9,907,872   | 10,615,285<br>9,791,939<br>9,766,019<br>10,662,061   | 10,976,570<br>10,615,285<br>9,791,939<br>9,764,063<br>10,659,924   | 10,613,161<br>9,787,039<br>9,760,151<br>10,656,718  | 10,614,223<br>9,789,979<br>9,762,107<br>10,657,787   | 10,614,223<br>9,790,959<br>9,762,107<br>10,655,649  | 10,614,223<br>9,790,959<br>9,764,063<br>10,659,924   |
| 2005/1<br>2006/1<br>2007/1<br>2008/1<br>2009/1  | 10,617,408<br>9,799,779<br>9,778,731<br>10,685,569<br>9,866,675   | 10,976,570<br>10,613,161<br>9,786,059<br>9,758,196<br>10,657,787<br>9,837,075   | 10,614,223<br>9,788,019<br>9,761,129<br>10,657,787<br>9,837,075  | 10,615,285<br>9,789,979<br>9,762,107<br>10,657,787<br>9,837,075<br>9,914,839<br>8,793,336   | 10,615,285<br>9,791,939<br>9,764,063<br>10,657,787<br>9,836,088  | 10,615,285<br>9,791,939<br>9,766,019<br>10,662,061<br>9,840,035<br>9,915,834<br>8,798,641  | 10,976,570<br>10,615,285<br>9,791,939<br>9,764,063<br>10,659,924<br>9,837,075  | 10,613,161<br>9,787,039<br>9,760,151<br>10,656,718<br>9,835,102   | 10,614,223<br>9,789,979<br>9,762,107<br>10,657,787<br>9,837,075  | 10,614,223<br>9,790,959<br>9,762,107<br>10,655,649<br>9,834,115   | 10,614,223<br>9,790,959<br>9,764,063<br>10,659,924<br>9,838,062  |
| 2005/1<br>2006/1<br>2007/1<br>2008/1<br>2009/1<br>2010/1  | 10,617,408<br>9,799,779<br>9,778,731<br>10,685,569<br>9,866,675<br>9,952,659  | 10,976,570<br>10,613,161<br>9,786,059<br>9,758,196<br>10,657,787<br>9,837,075<br>9,913,844  | 10,614,223<br>9,788,019<br>9,761,129<br>10,657,787<br>9,837,075<br>9,916,829   | 10,615,285<br>9,789,979<br>9,762,107<br>10,657,787<br>9,837,075<br>9,914,839<br>8,793,336<br>8,042,944  | 10,615,285<br>9,791,939<br>9,764,063<br>10,657,787<br>9,836,088<br>9,907,872<br>8,788,915<br>8,037,255   | 10,615,285<br>9,791,939<br>9,766,019<br>10,662,061<br>9,840,035<br>9,915,834<br>8,798,641<br>8,025,064   | 10,976,570<br>10,615,285<br>9,791,939<br>9,764,063<br>10,659,924<br>9,837,075<br>9,914,839<br>8,797,757<br>8,029,128   | 10,613,161<br>9,787,039<br>9,760,151<br>10,656,718<br>9,835,102<br>9,914,839  | 10,614,223<br>9,789,979<br>9,762,107<br>10,657,787<br>9,837,075<br>9,915,834   | 10,614,223<br>9,790,959<br>9,762,107<br>10,655,649<br>9,834,115<br>9,905,882  | 10,614,223<br>9,790,959<br>9,764,063<br>10,659,924<br>9,838,062<br>9,913,844   |
| 2005/1<br>2006/1<br>2007/1<br>2008/1<br>2009/1<br>2010/1<br>2011/1<br>2012/1  | 10,617,408<br>9,799,779<br>9,778,731<br>10,685,569<br>9,866,675<br>9,952,659<br>8,841,967<br>8,127,470  | 10,976,570<br>10,613,161<br>9,786,059<br>9,758,196<br>10,657,787<br>9,837,075<br>9,913,844<br>8,781,842<br>8,009,622  | 10,614,223<br>9,788,019<br>9,761,129<br>10,657,787<br>9,837,075<br>9,916,829<br>8,795,105<br>8,014,498                                   | 10,615,285<br>9,789,979<br>9,762,107<br>10,657,787<br>9,837,075<br>9,914,839<br>8,793,336<br>8,042,944<br>Summary I   | 10,615,285<br>9,791,939<br>9,764,063<br>10,657,787<br>9,836,088<br>9,907,872<br>8,788,915<br>8,037,255<br>Results Based on S   | 10,615,285<br>9,791,939<br>9,766,019<br>10,662,061<br>9,840,035<br>9,915,834<br>8,798,641<br>8,025,064<br>elected Developm   | 10,976,570<br>10,615,285<br>9,791,939<br>9,764,063<br>10,659,924<br>9,837,075<br>9,914,839<br>8,797,757<br>8,029,128   | 10,613,161<br>9,787,039<br>9,760,151<br>10,656,718<br>9,835,102<br>9,914,839<br>8,793,336<br>8,012,873  | 10,614,223<br>9,789,979<br>9,762,107<br>10,657,787<br>9,837,075<br>9,915,834<br>8,794,220<br>8,044,570   | 10,614,223<br>9,790,959<br>9,762,107<br>10,655,649<br>9,834,115<br>9,905,882<br>8,787,147<br>8,035,630  | 10,614,223<br>9,790,959<br>9,764,063<br>10,659,924<br>9,838,062<br>9,913,844<br>8,797,757<br>8,023,438   |
| 2005/1<br>2006/1<br>2007/1<br>2008/1<br>2009/1<br>2010/1<br>2011/1<br>2012/1<br>Accident Year   | 10,617,408<br>9,799,779<br>9,778,731<br>10,685,569<br>9,866,675<br>9,952,659<br>8,841,967<br>8,127,470  | 10,976,570<br>10,613,161<br>9,786,059<br>9,758,196<br>10,657,787<br>9,837,075<br>9,913,844<br>8,781,842<br>8,009,622  | 10,614,223<br>9,788,019<br>9,761,129<br>10,657,787<br>9,837,075<br>9,916,829<br>8,795,105<br>8,014,498<br>Losses Not                     | 10,615,285<br>9,789,979<br>9,762,107<br>10,657,787<br>9,837,075<br>9,914,839<br>8,793,336<br>8,042,944<br>Summary I<br>Ultimate Losses  | 10,615,285<br>9,791,939<br>9,764,063<br>10,657,787<br>9,836,088<br>9,907,872<br>8,788,915<br>8,037,255<br>Results Based on S   | 10,615,285<br>9,791,939<br>9,766,019<br>10,662,061<br>9,840,035<br>9,915,834<br>8,798,641<br>8,025,064<br>elected Developm<br>Earned Premium   | 10,976,570<br>10,615,285<br>9,791,939<br>9,764,063<br>10,659,924<br>9,837,075<br>9,914,839<br>8,797,757<br>8,029,128<br>tent Factors<br>Earned Exposures   | 10,613,161<br>9,787,039<br>9,760,151<br>10,656,718<br>9,835,102<br>9,914,839<br>8,793,336<br>8,012,873  | 10,614,223<br>9,789,979<br>9,762,107<br>10,657,787<br>9,837,075<br>9,915,834<br>8,794,220<br>8,044,570   | 10,614,223<br>9,790,959<br>9,762,107<br>10,655,649<br>9,834,115<br>9,905,882<br>8,787,147<br>8,035,630<br>Ultimate Loss   | 10,614,223<br>9,790,959<br>9,764,063<br>10,659,924<br>9,838,062<br>9,913,844<br>8,797,757<br>8,023,438<br>Ultimate Loss  |
| 2005/1<br>2006/1<br>2007/1<br>2008/1<br>2009/1<br>2010/1<br>2011/1<br>2012/1<br>Accident Year<br>2002/1   | 10,617,408<br>9,799,779<br>9,778,731<br>10,685,569<br>9,866,675<br>9,952,659<br>8,841,967<br>8,127,470<br>Losses as of<br>10,194,276  | 10,976,570<br>10,613,161<br>9,786,059<br>9,758,196<br>10,657,787<br>9,837,075<br>9,913,844<br>8,781,842<br>8,009,622<br>Age-to-Ult Factor<br>1.0000                     | 10,614,223<br>9,788,019<br>9,761,129<br>10,657,787<br>9,837,075<br>9,916,829<br>8,795,105<br>8,014,498                                   | 10,615,285<br>9,789,979<br>9,762,107<br>10,657,787<br>9,837,075<br>9,914,839<br>8,793,336<br>8,042,944<br>Summary I<br>Ultimate Losses<br>10,194,276  | 10,615,285<br>9,791,939<br>9,764,063<br>10,657,787<br>9,836,088<br>9,907,872<br>8,788,915<br>8,037,255<br>Results Based on S<br>Ultimate Count<br>3,568  | 10,615,285<br>9,791,939<br>9,766,019<br>10,662,061<br>9,840,035<br>9,915,834<br>8,798,641<br>8,025,064<br>elected Developm<br>Earned Premium<br>14,026,681   | 10,976,570<br>10,615,285<br>9,791,939<br>9,764,063<br>10,659,924<br>9,837,075<br>9,914,839<br>8,797,757<br>8,029,128<br>tent Factors<br>Earned Exposures<br>54,382   | 10,613,161<br>9,787,039<br>9,760,151<br>10,656,718<br>9,835,102<br>9,914,839<br>8,793,336<br>8,012,873<br>Ultimate Severity<br>2,857  | 10,614,223<br>9,789,979<br>9,762,107<br>10,657,787<br>9,837,075<br>9,915,834<br>8,794,220<br>8,044,570<br>Ultimate<br>65,610   | 10,614,223<br>9,790,959<br>9,762,107<br>10,655,649<br>9,834,115<br>9,905,882<br>8,787,147<br>8,035,630<br>Ultimate Loss<br>187.46   | 10,614,223<br>9,790,959<br>9,764,063<br>10,659,924<br>9,813,8062<br>9,913,844<br>8,797,757<br>8,023,438<br>Ultimate Loss<br>72.7%  |
| 2005/1<br>2006/1<br>2007/1<br>2008/1<br>2009/1<br>2010/1<br>2011/1<br>2012/1<br>Accident Year<br>2002/1<br>2003/1   | 10,617,408<br>9,799,779<br>9,778,731<br>10,685,569<br>9,866,675<br>9,952,659<br>8,841,967<br>8,127,470<br>Losses as of<br>10,194,276<br>12,034,453  | 10,976,570<br>10,613,161<br>9,786,059<br>9,758,196<br>10,657,787<br>9,837,075<br>9,913,844<br>8,781,842<br>8,009,622<br>Age-to-Ult Factor<br>1.0000<br>1.0000           | 10,614,223<br>9,788,019<br>9,761,129<br>10,657,787<br>9,837,075<br>9,916,829<br>8,795,105<br>8,014,498<br>Losses Not<br>0                | 10,615,285<br>9,789,979<br>9,762,107<br>10,657,787<br>9,837,075<br>9,914,839<br>8,793,336<br>8,042,944<br>Summary I<br>Ultimate Losses<br>10,194,276<br>12,034,453  | 10,615,285<br>9,791,939<br>9,764,063<br>10,657,787<br>9,836,088<br>9,907,872<br>8,788,915<br>8,037,255<br><b>2esults Based on S</b><br>Ultimate Count<br>3,568<br>4,053  | 10,615,285<br>9,791,939<br>9,766,019<br>10,662,061<br>9,840,035<br>9,915,834<br>8,798,641<br>8,025,064<br>elected Developm<br>Earned Premium<br>14,026,681<br>16,560,696   | 10,976,570<br>10,615,285<br>9,791,939<br>9,764,063<br>10,659,924<br>9,837,075<br>9,914,839<br>8,797,757<br>8,029,128<br>tent Factors<br>Earned Exposures<br>54,382<br>58,426   | 10,613,161<br>9,787,039<br>9,760,151<br>10,656,718<br>9,835,102<br>9,914,839<br>8,793,336<br>8,012,873<br>Ultimate Severity<br>2,857<br>2,969   | 10,614,223<br>9,789,979<br>9,762,107<br>10,657,787<br>9,837,075<br>9,915,834<br>8,794,220<br>8,044,570<br>Ultimate<br>65,610<br>69,370   | 10,614,223<br>9,790,959<br>9,762,107<br>10,655,649<br>9,834,115<br>9,905,882<br>8,787,147<br>8,035,630<br>Ultimate Loss<br>187,46<br>205,98   | 10,614,223<br>9,790,959<br>9,764,063<br>10,659,924<br>9,838,062<br>9,913,844<br>8,797,757<br>8,023,438<br>Ultimate Loss<br>72.7%   |
| 2005/1<br>2006/1<br>2007/1<br>2008/1<br>2009/1<br>2010/1<br>2011/1<br>2012/1<br>Accident Year<br>2002/1<br>2003/1<br>2004/1   | 10,617,408<br>9,799,779<br>9,778,731<br>10,685,569<br>9,866,675<br>9,952,659<br>8,841,967<br>8,127,470<br>Losses as of<br>10,194,276<br>12,034,453<br>10,976,570  | 10,976,570<br>10,613,161<br>9,786,059<br>9,758,196<br>10,657,787<br>9,837,075<br>9,913,844<br>8,781,842<br>8,009,622<br>Age-to-Ult Factor<br>1.0000<br>1.0000           | 10,614,223<br>9,788,019<br>9,761,129<br>10,657,787<br>9,837,075<br>9,916,829<br>8,795,105<br>8,014,498<br>Losses Not<br>0<br>0           | 10,615,285<br>9,789,979<br>9,762,107<br>10,657,787<br>9,837,075<br>9,914,839<br>8,793,336<br>8,042,944<br>Summary I<br>Ultimate Losses<br>10,194,276<br>12,034,453<br>10,976,570  | 10,615,285<br>9,791,939<br>9,764,063<br>10,657,787<br>9,836,088<br>9,907,872<br>8,788,915<br>8,037,255<br>Results Based on S<br>Ultimate Count<br>3,568<br>4,053<br>3,732  | 10,615,285<br>9,791,939<br>9,766,019<br>10,662,061<br>9,840,035<br>9,915,834<br>8,798,641<br>8,025,064<br>elected Developm<br>Earned Premium<br>14,026,681<br>16,560,696<br>17,728,396   | 10,976,570<br>10,615,285<br>9,791,939<br>9,764,063<br>10,659,924<br>9,837,075<br>9,914,839<br>8,797,757<br>8,029,128<br>tent Factors<br>Earned Exposures<br>54,382<br>58,426<br>57,380   | 10,613,161<br>9,787,039<br>9,760,151<br>10,656,718<br>9,835,102<br>9,914,839<br>8,793,336<br>8,012,873<br>Ultimate Severity<br>2,857<br>2,969<br>2,941  | 10,614,223<br>9,789,979<br>9,762,107<br>10,657,787<br>9,837,075<br>9,915,834<br>8,794,220<br>8,044,570<br>Ultimate<br>65,610<br>69,370<br>65,040   | 10,614,223<br>9,790,959<br>9,762,107<br>10,655,649<br>9,834,115<br>9,905,882<br>8,787,147<br>8,035,630<br>Ultimate Loss<br>187.46<br>205,98<br>191.30   | 10,614,223<br>9,790,959<br>9,764,063<br>10,659,924<br>9,838,062<br>9,913,844<br>8,797,757<br>8,023,438<br>Ultimate Loss<br>72,7%<br>61,9%  |
| 2005/1<br>2006/1<br>2007/1<br>2008/1<br>2009/1<br>2010/1<br>2011/1<br>2012/1<br>Accident Year<br>2002/1<br>2003/1<br>2004/1<br>2005/1   | 10,617,408<br>9,799,779<br>9,778,731<br>10,685,569<br>9,866,675<br>9,952,659<br>8,841,967<br>8,127,470<br>Losses as of<br>10,194,276<br>12,034,453<br>10,976,570<br>10,617,408  | 10,976,570<br>10,613,161<br>9,786,059<br>9,758,196<br>10,657,787<br>9,837,075<br>9,913,844<br>8,781,842<br>8,009,622<br>Age-to-Ult Factor<br>1.0000<br>1.0000<br>0.9998 | 10,614,223<br>9,788,019<br>9,761,129<br>10,657,787<br>9,837,075<br>9,916,829<br>8,795,105<br>8,014,498<br>Losses Not<br>0<br>0           | 10,615,285<br>9,789,979<br>9,762,107<br>10,657,787<br>9,837,075<br>9,914,839<br>8,793,336<br>8,042,944<br>Summary I<br>Ultimate Losses<br>10,194,276<br>12,034,453<br>10,976,570<br>10,615,285  | 10,615,285<br>9,791,939<br>9,764,063<br>10,657,787<br>9,836,088<br>9,907,872<br>8,788,915<br>8,037,255<br>Results Based on S<br>Ultimate Count<br>3,568<br>4,053<br>3,732<br>3,567                                     | 10.615,285<br>9,791,939<br>9,766,019<br>10.662,061<br>9,840,035<br>9,915,834<br>8,798,641<br>8,025,064<br>elected Developm<br>Earned Premium<br>14,026,681<br>16,560,696<br>17,728,396<br>17,989,105   | 10,976,570<br>10,615,285<br>9,791,939<br>9,764,063<br>10,659,924<br>9,837,075<br>9,914,839<br>8,797,757<br>8,029,128<br>tent Factors<br>Earned Exposures<br>54,382<br>58,426<br>57,380<br>55,118   | 10,613,161<br>9,787,039<br>9,760,151<br>10,656,718<br>9,835,102<br>9,914,839<br>8,793,336<br>8,012,873<br>Ultimate Severity<br>2,857<br>2,969<br>2,941<br>2,976                                     | 10,614,223<br>9,789,979<br>9,762,107<br>10,657,787<br>9,837,075<br>9,915,834<br>8,794,220<br>8,044,570<br>Ultimate<br>65,610<br>69,370<br>65,040<br>64,716   | 10,614,223<br>9,790,959<br>9,762,107<br>10,655,649<br>9,834,115<br>9,905,882<br>8,787,147<br>8,035,630<br>Ultimate Loss<br>187,46<br>205,98<br>191,30<br>192,59   | 10,614,223<br>9,790,959<br>9,764,063<br>10,659,924<br>9,838,062<br>9,913,844<br>8,797,757<br>8,023,438<br>Ultimate Loss<br>72,7%<br>61,9%<br>59,0%                                     |
| 2005/1<br>2006/1<br>2007/1<br>2008/1<br>2009/1<br>2010/1<br>2011/1<br>2012/1<br>Accident Year<br>2002/1<br>2003/1<br>2004/1<br>2006/1   | 10,617,408<br>9,799,779<br>9,778,731<br>10,685,569<br>9,866,675<br>9,952,659<br>8,841,967<br>8,127,470<br>Losses as of<br>10,194,276<br>12,034,453<br>10,617,408<br>9,799,779   | 10,976,570 10,613,161 9,786,059 9,758,196 10,657,787 9,837,075 9,913,844 8,781,842 8,009,622  Age-to-Ult Factor 1.0000 1.0000 1.0000 0.9998 0.9990                      | 10,614,223<br>9,788,019<br>9,761,129<br>10,657,787<br>9,837,075<br>9,916,829<br>8,795,105<br>8,014,498<br>Losses Not<br>0<br>0<br>0      | 10,615,285<br>9,789,979<br>9,762,107<br>10,657,787<br>9,837,075<br>9,914,839<br>8,793,336<br>8,042,944<br>Summary I<br>Ultimate Losses<br>10,194,276<br>12,034,453<br>10,976,570<br>10,615,285<br>9,789,979   | 10,615,285<br>9,791,939<br>9,764,063<br>10,657,787<br>9,836,088<br>9,907,872<br>8,788,915<br>8,037,255<br><b>Cesults Based on S</b><br>Ultimate Count<br>3,568<br>4,053<br>3,732<br>3,567<br>3,161                     | 10,615,285<br>9,791,939<br>9,766,019<br>10,662,061<br>9,840,035<br>9,915,834<br>8,798,641<br>8,025,064<br>elected Developm<br>Earned Premium<br>14,026,681<br>16,560,696<br>17,728,396<br>17,989,105<br>17,064,628   | 10,976,570<br>10,615,285<br>9,791,939<br>9,764,063<br>10,659,924<br>9,837,075<br>9,914,839<br>8,797,757<br>8,029,128<br>Earned Exposures<br>54,382<br>58,426<br>57,380<br>55,118<br>52,698   | 10,613,161<br>9,787,039<br>9,760,151<br>10,656,718<br>9,835,102<br>9,914,839<br>8,793,336<br>8,012,873<br>Ultimate Severity<br>2,857<br>2,969<br>2,941<br>2,976<br>3,097                            | 10,614,223<br>9,789,979<br>9,762,107<br>10,657,787<br>9,837,075<br>9,915,834<br>8,794,220<br>8,044,570<br>Ultimate<br>65,610<br>69,370<br>65,040<br>64,716<br>59,983                               | 10,614,223<br>9,790,959<br>9,762,107<br>10,655,649<br>9,834,115<br>9,905,882<br>8,787,147<br>8,035,630<br>Ultimate Loss<br>187,46<br>205,98<br>191,30<br>192,59<br>185,78                               | 10,614,223<br>9,790,959<br>9,764,063<br>10,659,924<br>9,838,062<br>9,913,844<br>8,797,757<br>8,023,438<br>Ultimate Loss<br>72,7%<br>72,7%<br>61,9%<br>59,0%<br>57,4%                   |
| 2005/1<br>2006/1<br>2007/1<br>2008/1<br>2009/1<br>2010/1<br>2011/1<br>2012/1<br>Accident Year<br>2002/1<br>2003/1<br>2004/1<br>2005/1   | 10,617,408<br>9,799,779<br>9,778,731<br>10,685,569<br>9,866,675<br>9,952,659<br>8,841,967<br>8,127,470<br>Losses as of<br>10,194,276<br>12,034,453<br>10,976,570<br>10,617,408  | 10,976,570<br>10,613,161<br>9,786,059<br>9,758,196<br>10,657,787<br>9,837,075<br>9,913,844<br>8,781,842<br>8,009,622<br>Age-to-Ult Factor<br>1.0000<br>1.0000<br>0.9998 | 10,614,223<br>9,788,019<br>9,761,129<br>10,657,787<br>9,837,075<br>9,916,829<br>8,795,105<br>8,014,498<br>Losses Not<br>0<br>0           | 10,615,285<br>9,789,979<br>9,762,107<br>10,657,787<br>9,837,075<br>9,914,839<br>8,793,336<br>8,042,944<br>Summary I<br>Ultimate Losses<br>10,194,276<br>12,034,453<br>10,976,570<br>10,615,285<br>9,789,979<br>9,762,107                            | 10,615,285<br>9,791,939<br>9,764,063<br>10,657,787<br>9,836,088<br>9,907,872<br>8,788,915<br>8,037,255<br>Results Based on S<br>Ultimate Count<br>3,568<br>4,053<br>3,732<br>3,567                                     | 10.615,285<br>9,791,939<br>9,766,019<br>10.662,061<br>9,840,035<br>9,915,834<br>8,798,641<br>8,025,064<br>elected Developm<br>Earned Premium<br>14,026,681<br>16,560,696<br>17,728,396<br>17,989,105   | 10,976,570<br>10,615,285<br>9,791,939<br>9,764,063<br>10,659,924<br>9,837,075<br>9,914,839<br>8,797,757<br>8,029,128<br>tent Factors<br>Earned Exposures<br>54,382<br>58,426<br>57,380<br>55,118   | 10,613,161<br>9,787,039<br>9,760,151<br>10,656,718<br>9,835,102<br>9,914,839<br>8,793,336<br>8,012,873<br>Ultimate Severity<br>2,857<br>2,969<br>2,941<br>2,976                                     | 10,614,223<br>9,789,979<br>9,762,107<br>10,657,787<br>9,837,075<br>9,915,834<br>8,794,220<br>8,044,570<br>Ultimate<br>65,610<br>69,370<br>65,040<br>64,716   | 10,614,223<br>9,790,959<br>9,762,107<br>10,655,649<br>9,834,115<br>9,905,882<br>8,787,147<br>8,035,630<br>Ultimate Loss<br>187,46<br>205,98<br>191,30<br>192,59   | 10,614,223<br>9,790,959<br>9,764,063<br>10,659,924<br>9,838,062<br>9,913,844<br>8,797,757<br>8,023,438<br>Ultimate Loss<br>72,7%<br>61,9%<br>59,0%                                     |
| 2005/1<br>2006/1<br>2007/1<br>2008/1<br>2009/1<br>2010/1<br>2011/1<br>2012/1<br>Accident Year<br>2002/1<br>2003/1<br>2004/1<br>2006/1   | 10,617,408<br>9,799,779<br>9,778,731<br>10,685,569<br>9,866,675<br>9,952,659<br>8,841,967<br>8,127,470<br>Losses as of<br>10,194,276<br>12,034,453<br>10,617,408<br>9,799,779   | 10,976,570 10,613,161 9,786,059 9,758,196 10,657,787 9,837,075 9,913,844 8,781,842 8,009,622  Age-to-Ult Factor 1.0000 1.0000 1.0000 0.9998 0.9990                      | 10,614,223<br>9,788,019<br>9,761,129<br>10,657,787<br>9,837,075<br>9,916,829<br>8,795,105<br>8,014,498<br>Losses Not<br>0<br>0<br>0      | 10,615,285<br>9,789,979<br>9,762,107<br>10,657,787<br>9,837,075<br>9,914,839<br>8,793,336<br>8,042,944<br>Summary I<br>Ultimate Losses<br>10,194,276<br>12,034,453<br>10,976,570<br>10,615,285<br>9,789,979   | 10,615,285<br>9,791,939<br>9,764,063<br>10,657,787<br>9,836,088<br>9,907,872<br>8,788,915<br>8,037,255<br><b>Cesults Based on S</b><br>Ultimate Count<br>3,568<br>4,053<br>3,732<br>3,567<br>3,161                     | 10,615,285<br>9,791,939<br>9,766,019<br>10,662,061<br>9,840,035<br>9,915,834<br>8,798,641<br>8,025,064<br>elected Developm<br>Earned Premium<br>14,026,681<br>16,560,696<br>17,728,396<br>17,989,105<br>17,064,628   | 10,976,570<br>10,615,285<br>9,791,939<br>9,764,063<br>10,659,924<br>9,837,075<br>9,914,839<br>8,797,757<br>8,029,128<br>Earned Exposures<br>54,382<br>58,426<br>57,380<br>55,118<br>52,698   | 10,613,161<br>9,787,039<br>9,760,151<br>10,656,718<br>9,835,102<br>9,914,839<br>8,793,336<br>8,012,873<br>Ultimate Severity<br>2,857<br>2,969<br>2,941<br>2,976<br>3,097                            | 10,614,223<br>9,789,979<br>9,762,107<br>10,657,787<br>9,837,075<br>9,915,834<br>8,794,220<br>8,044,570<br>Ultimate<br>65,610<br>69,370<br>65,040<br>64,716<br>59,983                               | 10,614,223<br>9,790,959<br>9,762,107<br>10,655,649<br>9,834,115<br>9,905,882<br>8,787,147<br>8,035,630<br>Ultimate Loss<br>187,46<br>205,98<br>191,30<br>192,59<br>185,78                               | 10,614,223<br>9,790,959<br>9,764,063<br>10,659,924<br>9,838,062<br>9,913,844<br>8,797,757<br>8,023,438<br>Ultimate Loss<br>72,7%<br>72,7%<br>61,9%<br>59,0%<br>57,4%                   |
| 2005/1<br>2006/1<br>2007/1<br>2008/1<br>2009/1<br>2010/1<br>2011/1<br>2012/1<br>Accident Year<br>2002/1<br>2003/1<br>2004/1<br>2005/1<br>2006/1<br>2007/1                     | 10,617,408<br>9,799,779<br>9,778,731<br>10,685,569<br>9,866,675<br>9,952,659<br>8,841,967<br>8,127,470<br>Losses as of<br>10,194,276<br>12,034,453<br>10,976,570<br>10,617,408<br>9,799,779<br>9,778,731                            | 10,976,570 10,613,161 9,786,059 9,758,196 10,657,787 9,837,075 9,913,844 8,781,842 8,009,622  Age-to-Ult Factor 1.0000 1.0000 1.0000 0.9998 0.9998                      | 10,614,223<br>9,788,019<br>9,761,129<br>10,657,787<br>9,837,075<br>9,916,829<br>8,795,105<br>8,014,498<br>Losses Not<br>0<br>0<br>0<br>0 | 10,615,285<br>9,789,979<br>9,762,107<br>10,657,787<br>9,837,075<br>9,914,839<br>8,793,336<br>8,042,944<br>Summary I<br>Ultimate Losses<br>10,194,276<br>12,034,453<br>10,976,570<br>10,615,285<br>9,789,979<br>9,762,107                            | 10,615,285<br>9,791,939<br>9,764,063<br>10,657,787<br>9,836,088<br>9,907,872<br>8,788,915<br>8,037,255<br><b>Cesults Based on S</b><br>Ultimate Count<br>3,558<br>4,053<br>3,732<br>3,667<br>3,161<br>3,146            | 10,615,285<br>9,791,939<br>9,766,019<br>10,662,061<br>9,840,035<br>9,915,834<br>8,798,641<br>8,025,064<br>elected Developm<br>Earned Premium<br>14,026,68<br>16,560,696<br>17,728,396<br>17,989,105<br>17,046,628<br>16,742,663                              | 10,976,570<br>10,615,285<br>9,791,939<br>9,764,063<br>10,659,924<br>9,837,075<br>9,914,839<br>8,797,757<br>8,029,128<br>rent Factors<br>Earned Exposures<br>54,382<br>58,426<br>57,380<br>55,118<br>52,698<br>51,376                     | 10,613,161<br>9,787,039<br>9,760,151<br>10,656,718<br>9,835,102<br>9,914,839<br>8,793,336<br>8,012,873<br>Ultimate Severity<br>2,857<br>2,969<br>2,941<br>2,976<br>3,097<br>3,103                   | 10,614,223<br>9,789,979<br>9,762,107<br>10,657,787<br>9,837,075<br>9,915,834<br>8,794,220<br>8,044,570<br>Ultimate<br>65,610<br>69,370<br>65,040<br>64,716<br>59,983<br>61,235                     | 10,614,223<br>9,790,959<br>9,762,107<br>10,655,649<br>9,834,115<br>9,905,882<br>8,787,147<br>8,035,630<br>Ultimate Loss<br>187,46<br>205,98<br>191,30<br>192,59<br>185,78<br>190,01                     | 10,614,223<br>9,790,959<br>9,764,063<br>10,659,924<br>9,838,062<br>9,913,844<br>8,797,757<br>8,023,438<br>Ultimate Loss<br>72,7%<br>61,9%<br>59,0%<br>57,4%<br>58,3%                   |
| 2005/1<br>2006/1<br>2007/1<br>2008/1<br>2010/1<br>2011/1<br>2011/1<br>2012/1<br>Accident Year<br>2002/1<br>2003/1<br>2004/1<br>2005/1<br>2006/1<br>2008/1                     | 10,617,408<br>9,799,779<br>9,778,731<br>10,685,569<br>9,866,675<br>9,952,659<br>8,841,967<br>8,127,470<br>Losses as of<br>10,194,276<br>12,034,453<br>10,976,570<br>10,617,408<br>9,799,779<br>9,778,731<br>10,685,569              | 10,976,570 10,613,161 9,786,059 9,758,196 10,657,787 9,837,075 9,913,844 8,781,842 8,009,622  Age-to-Ult Factor 1.0000 1.0000 0.9998 0.9990 0.9983 0.9974               | 10,614,223<br>9,788,019<br>9,761,129<br>10,657,787<br>9,837,075<br>9,916,829<br>8,795,105<br>8,014,498<br>Losses Not<br>0<br>0<br>0<br>0 | 10,615,285<br>9,789,979<br>9,762,107<br>10,657,787<br>9,837,075<br>9,914,839<br>8,793,336<br>8,042,944<br>Summary I<br>Ultimate Losses<br>10,194,276<br>12,034,453<br>10,976,570<br>10,615,285<br>9,789,979<br>9,762,107<br>10,657,787              | 10,615,285<br>9,791,939<br>9,764,063<br>10,657,787<br>9,836,088<br>9,907,872<br>8,788,915<br>8,037,255<br>Results Based on S<br>Ultimate Count<br>3,568<br>4,053<br>3,732<br>3,567<br>3,161<br>3,146<br>3,207          | 10.615,285<br>9,791,939<br>9,766,019<br>10.662,061<br>9,840,035<br>9,915,834<br>8,798,641<br>8,025,064<br>elected Developm<br>Earned Premium<br>14,026,681<br>16,560,696<br>17,728,396<br>17,989,105<br>17,064,628<br>16,742,663<br>17,162,140               | 10,976,570 10,615,285 9,791,939 9,764,063 10,659,924 9,837,075 9,914,839 8,797,757 8,029,128 tent Factors Earned Exposures 54,382 58,426 57,380 55,118 52,698 51,376 51,787  | 10,613,161<br>9,787,039<br>9,760,151<br>10,656,718<br>9,835,102<br>9,914,839<br>8,793,336<br>8,012,873<br>Ultimate Severity<br>2,857<br>2,969<br>2,941<br>2,976<br>3,097<br>3,103<br>3,323          | 10,614,223<br>9,789,979<br>9,762,107<br>10,657,787<br>9,837,075<br>9,915,834<br>8,794,220<br>8,044,570<br>Ultimate<br>65,610<br>69,370<br>65,040<br>64,716<br>59,983<br>61,235<br>61,927           | 10,614,223<br>9,790,959<br>9,762,107<br>10,655,649<br>9,834,115<br>9,905,882<br>8,787,147<br>8,035,630<br>Ultimate Loss<br>187,46<br>205,98<br>191,30<br>192,59<br>185,78<br>190,01<br>205,80           | 10,614,223<br>9,790,959<br>9,764,063<br>10,659,924<br>9,838,062<br>9,913,844<br>8,797,757<br>8,023,438<br>Ultimate Loss<br>72,7%<br>61,9%<br>59,0%<br>57,4%<br>58,3%<br>62,1%          |
| 2005/1<br>2006/1<br>2007/1<br>2008/1<br>2009/1<br>2010/1<br>2011/1<br>2012/1<br>Accident Year<br>2002/1<br>2003/1<br>2004/1<br>2005/1<br>2006/1<br>2007/1<br>2008/1<br>2009/1 | 10,617,408<br>9,799,779<br>9,778,731<br>10,685,569<br>9,866,675<br>9,952,659<br>8,841,967<br>8,127,470<br>Losses as of<br>10,194,276<br>12,034,453<br>10,976,570<br>10,617,408<br>9,799,779<br>9,778,731<br>10,685,569<br>9,866,675 | 10,976,570 10,613,161 9,786,059 9,758,196 10,657,787 9,837,075 9,913,844 8,781,842 8,009,622  Age-to-Ult Factor 1.0000 1.0000 0.9998 0.9990 0.9983 0.9974 0.9970        | 10,614,223 9,788,019 9,761,129 10,657,787 9,837,075 9,916,829 8,795,105 8,014,498  Losses Not 0 0 0 0 0 0                                | 10,615,285<br>9,789,979<br>9,762,107<br>10,657,787<br>9,837,075<br>9,914,839<br>8,793,336<br>8,042,944<br>Summary I<br>Ultimate Losses<br>10,194,276<br>12,034,453<br>10,976,570<br>10,615,285<br>9,789,979<br>9,762,107<br>10,657,787<br>9,837,075 | 10.615.285<br>9,791.939<br>9,764.063<br>10.657,787<br>9,836.088<br>9,907.872<br>8,788,915<br>8,037,255<br>Results Based on S<br>Ultimate Count<br>3,568<br>4,053<br>3,732<br>3,567<br>3,161<br>3,146<br>3,207<br>3,172 | 10.615,285<br>9,791,939<br>9,766,019<br>10.662,061<br>9,840,035<br>9,915,834<br>8,798,641<br>8,025,064<br>elected Developm<br>Earned Premium<br>14,026,681<br>16,560,696<br>17,728,396<br>17,989,105<br>17,064,628<br>16,742,663<br>17,162,140<br>17,613,314 | 10,976,570<br>10,615,285<br>9,791,939<br>9,764,063<br>10,659,924<br>9,837,075<br>9,914,839<br>8,797,757<br>8,029,128<br>tent Factors<br>Earned Exposures<br>54,382<br>58,426<br>57,380<br>55,118<br>52,698<br>51,376<br>51,787<br>51,014 | 10,613,161<br>9,787,039<br>9,760,151<br>10,656,718<br>9,835,102<br>9,914,839<br>8,793,336<br>8,012,873<br>Ultimate Severity<br>2,857<br>2,969<br>2,941<br>2,976<br>3,097<br>3,103<br>3,323<br>3,101 | 10,614,223<br>9,789,979<br>9,762,107<br>10,657,787<br>9,837,075<br>9,915,834<br>8,794,220<br>8,044,570<br>Ultimate<br>65,610<br>69,370<br>65,040<br>64,716<br>59,983<br>61,235<br>61,927<br>62,179 | 10,614,223<br>9,790,959<br>9,762,107<br>10,655,649<br>9,834,115<br>9,905,882<br>8,787,147<br>8,035,630<br>Ultimate Loss<br>187,46<br>205,98<br>191,30<br>192,59<br>185,78<br>190,01<br>205,80<br>192,83 | 10,614,223<br>9,790,959<br>9,764,063<br>10,659,924<br>9,838,062<br>9,913,844<br>8,797,757<br>8,023,438<br>Ultimate Loss<br>72.7%<br>61.9%<br>59.0%<br>57.4%<br>58.3%<br>62.1%<br>55.9% |

# With 5 Quarters of Development as of June 30, 2012 Loss of Use Paid Losses

|                                      |  |                            |                       |                               | Paid I                  |                               |                            |                       |                       |                       |                         |
|--------------------------------------|--|----------------------------|-----------------------|-------------------------------|-------------------------|-------------------------------|----------------------------|-----------------------|-----------------------|-----------------------|-------------------------|
|                                      | 1  |                            |                       | P                             | aid Cost and DCC        | Expense Amoun                 | t                          |                       |                       |                       |                         |
| Accident<br>Year Ending              | 15                                       | 27                         | 20                    | 51                            | 62                      | Age in Months                 | 97                         | 99                    | 111                   | 122                   | 125                     |
| 2002/1                               | 15<br>295,029                            | 27<br>291,981              | 39<br>291,856         | 51<br>291,495                 | 63<br>291,595           | 75<br>291,595                 | 87<br>291,604              | 291,604               | 291,604               | 123<br>291,604        | 135<br>291,604          |
| 2002/1                               | 396,499                                  | 393,748                    | 393,997               | 393,674                       | 393,624                 | 393,724                       | 393,724                    | 393,724               | 393,724               | 393,724               | 291,004                 |
| 2004/1                               | 345,902                                  | 340,792                    | 340,395               | 340,395                       | 340,395                 | 340,395                       | 340,495                    | 340,495               | 340,495               | ,.                    | J                       |
| 2005/1                               | 316,127                                  | 314,720                    | 313,770               | 313,563                       | 313,530                 | 313,530                       | 313,530                    | 313,530               | ,                     | <u> </u>              |                         |
| 2006/1                               | 298,856                                  | 301,343                    | 301,568               | 300,852                       | 300,852                 | 300,852                       | 300,852                    |                       |                       |                       |                         |
| 2007/1                               | 312,387                                  | 311,640                    | 311,273               | 311,273                       | 311,273                 | 311,273                       |                            |                       |                       |                       |                         |
| 2008/1                               | 375,248                                  | 374,757                    | 374,627               | 374,489                       | 374,589                 |                               | _                          |                       |                       |                       |                         |
| 2009/1                               | 411,253                                  | 412,176                    | 412,176               | 412,109                       |                         | <u>-</u> '                    |                            |                       |                       |                       |                         |
| 2010/1                               | 466,435                                  | 465,442                    | 465,359               |                               |                         |                               |                            |                       |                       |                       |                         |
| 2011/1                               | 375,371                                  | 379,428                    |                       |                               |                         |                               |                            |                       |                       |                       |                         |
| 2012/1                               | 398,350                                  | _                          |                       |                               |                         |                               |                            |                       |                       |                       |                         |
| F                                    |  |                            |                       |                               | Age-to-Age Deve         | lopment Factors               |                            |                       |                       |                       | •                       |
| Accident                             |  |                            |                       |                               |                         | ent Interval                  |                            |                       |                       |                       |                         |
| Year Ending                          | 15 - 27                                  | 27 - 39                    | 39 - 51               | 51 - 63                       | 63 - 75                 | 75 - 87                       | 87 - 99                    | 99 - 111              | 111 - 123             | 123 - 135             |                         |
| 2002/1                               | 0.9897                                   | 0.9996                     | 0.9988                | 1.0003                        | 1.0000                  | 1.0000                        | 1.0000                     | 1.0000                | 1.0000                | 1.0000                |                         |
| 2003/1                               | 0.9931                                   | 1.0006                     | 0.9992                | 0.9999                        | 1.0003                  | 1.0000                        | 1.0000                     | 1.0000                | 1.0000                |                       |                         |
| 2004/1                               | 0.9852                                   | 0.9988                     | 1.0000                | 1.0000                        | 1.0000                  | 1.0003                        | 1.0000                     | 1.0000                |                       |                       |                         |
| 2005/1                               | 0.9955                                   | 0.9970                     | 0.9993                | 0.9999                        | 1.0000                  | 1.0000                        | 1.0000                     |                       |                       |                       |                         |
| 2006/1                               | 1.0083                                   | 1.0007                     | 0.9976                | 1.0000                        | 1.0000                  | 1.0000                        | J                          |                       |                       |                       |                         |
| 2007/1                               | 0.9976                                   | 0.9988<br>0.9997           | 1.0000                | 1.0000                        | 1.0000                  | l                             |                            |                       |                       |                       |                         |
| 2008/1<br>2009/1                     | 0.9987<br>1.0022                         | 1.0000                     | 0.9996<br>0.9998      | 1.0003                        |                         |                               |                            |                       |                       |                       |                         |
| 2009/1 2010/1                        | 0.9979                                   | 0.9998                     | 0.9998                | _                             |                         |                               |                            |                       |                       |                       |                         |
| 2010/1 2011/1                        | 1.0108                                   | 0.3398                     |                       |                               |                         |                               |                            |                       |                       |                       |                         |
| 2011/1                               | 1.0108                                   | J                          |                       |                               | Average and Se          | elected Factors               |                            |                       |                       |                       |                         |
| Algorithm                            | 15 - 27                                  | 27 - 39                    | 39 - 51               | 51 - 63                       | 63 - 75                 | 75 - 87                       | 87 - 99                    | 99 - 111              | 111 - 123             | 123 - 135             | 1                       |
| Latest Year                          | 1.0108                                   | 0.9998                     | 0.9998                | 1.0003                        | 1.0000                  | 1.0000                        | 1.0000                     | 1.0000                | 1.0000                | 1.0000                | 1                       |
| Age-to-Ult                           | 1.0107                                   | 0.9999                     | 1.0001                | 1.0003                        | 1.0000                  | 1.0000                        | 1.0000                     | 1.0000                | 1.0000                | 1.0000                |                         |
| 2-Year Avg                           | 1.0044                                   | 0.9999                     | 0.9997                | 1.0002                        | 1.0000                  | 1.0000                        | 1.0000                     | 1.0000                | 1.0000                | 1.0000                | 1                       |
| Age-to-Ult                           | 1.0042                                   | 0.9998                     | 0.9999                | 1.0002                        | 1.0000                  | 1.0000                        | 1.0000                     | 1.0000                | 1.0000                | 1.0000                |                         |
| 3-Year Avg                           | 1.0036                                   | 0.9998                     | 0.9998                | 1.0001                        | 1.0000                  | 1.0001                        | 1.0000                     | 1.0000                | 1.0000                | 1.0000                | 1                       |
| Age-to-Ult                           | 1.0034                                   | 0.9998                     | 1.0000                | 1.0002                        | 1.0001                  | 1.0001                        | 1.0000                     | 1.0000                | 1.0000                | 1.0000                |                         |
| 4-Year Avg                           | 1.0024                                   | 0.9996                     | 0.9993                | 1.0001                        | 1.0000                  | 1.0001                        | 1.0000                     | 1.0000                | 1.0000                | 1.0000                |                         |
| Age-to-Ult                           | 1.0015                                   | 0.9991                     | 0.9995                | 1.0002                        | 1.0001                  | 1.0001                        | 1.0000                     | 1.0000                | 1.0000                | 1.0000                |                         |
| All-Year Avg                         | 0.9979                                   | 0.9994                     | 0.9993                | 1.0001                        | 1.0001                  | 1.0001                        | 1.0000                     | 1.0000                | 1.0000                | 1.0000                |                         |
| Age-to-Ult                           | 0.9969                                   | 0.9990                     | 0.9996                | 1.0003                        | 1.0002                  | 1.0001                        | 1.0000                     | 1.0000                | 1.0000                | 1.0000                |                         |
| M3 of L5                             | 0.9996                                   | 0.9998                     | 0.9996                | 1.0000                        | 1.0000                  | 1.0000                        | 1.0000                     | 1.0000                | 1.0000                | 1.0000                |                         |
| Age-to-Ult                           | 0.9990                                   | 0.9994                     | 0.9996                | 1.0000                        | 1.0000                  | 1.0000                        | 1.0000                     | 1.0000                | 1.0000                | 1.0000                |                         |
| 2-Year LWA                           | 1.0036                                   | 0.9999                     | 0.9997                | 1.0001                        | 1.0000                  | 1.0000                        | 1.0000                     | 1.0000                | 1.0000                | 1.0000                |                         |
| Age-to-Ult                           | 1.0033                                   | 0.9997                     | 0.9998                | 1.0001                        | 1.0000                  | 1.0000                        | 1.0000                     | 1.0000                | 1.0000                | 1.0000                |                         |
| 3-Year LWA                           | 1.0032                                   | 0.9998                     | 0.9998                | 1.0001                        | 1.0000                  | 1.0001                        | 1.0000                     | 1.0000                | 1.0000                | 1.0000                |                         |
| Age-to-Ult                           | 1.0030                                   | 0.9998                     | 1.0000                | 1.0002                        | 1.0001                  | 1.0001                        | 1.0000                     | 1.0000                | 1.0000                | 1.0000                |                         |
| 4-Year LWA                           | 1.0021                                   | 0.9996                     | 0.9993                | 1.0001                        | 1.0000                  | 1.0001                        | 1.0000                     | 1.0000                | 1.0000                | 1.0000                |                         |
| Age-to-Ult                           | 1.0012                                   | 0.9991                     | 0.9995                | 1.0002                        | 1.0001                  | 1.0001                        | 1.0000                     | 1.0000                | 1.0000                | 1.0000                |                         |
| All-Year LWA                         | 0.9980                                   | 0.9995                     | 0.9993                | 1.0001                        | 1.0001                  | 1.0001                        | 1.0000                     | 1.0000                | 1.0000                | 1.0000                |                         |
| Age-to-Ult                           | 0.9971                                   | 0.9991                     | 0.9996                | 1.0003                        | 1.0002                  | 1.0001                        | 1.0000                     | 1.0000                | 1.0000                | 1.0000                | m 12                    |
| Selected                             | 1.0036                                   | 0.9998                     | 0.9998                | 1.0001                        | 1.0000                  | 1.0001                        | 1.0000                     | 1.0000                | 1.0000                | 1.0000                | Tail Factor             |
| Age-to-Ult                           | 1.0034                                   | 0.9998                     | 1.0000                | 1.0002                        | 1.0001                  | 1.0001                        | 1.0000                     | 1.0000                | 1.0000                | 1.0000                | 1.0000                  |
| Accident Year                        | Losses as of                             | Latant V                   | 2 Voor 4              | 3-Year Avg                    |                         | nder Each Algori              |                            | 2-Year LWA            | 2 Voor I W/ A         | A Voor I WA           | All Voor I W.           |
| 2002/1                               | 291,604                                  | Latest Year<br>291,604     | 2-Year Avg<br>291,604 | 3-Year Avg<br>291,604         | 4-Year Avg<br>291,604   | All-Year Avg<br>291,604       | M3 of L5<br>291,604        | 2-Year LWA<br>291,604 | 3-Year LWA<br>291,604 | 4-Year LWA<br>291,604 | All-Year LWA<br>291,604 |
| 2002/1                               | 393,724                                  | 393,724                    | 393,724               | 393,724                       | 393,724                 | 393,724                       | 393,724                    | 393,724               | 393,724               | 393,724               | 393,724                 |
| 2004/1                               | 340,495                                  | 340,495                    | 340,495               | 340,495                       | 340,495                 | 340,495                       | 340,495                    | 340,495               | 340,495               | 340,495               | 340,495                 |
| 2005/1                               | 313,530                                  | 313,530                    | 313,530               | 313,530                       | 313,530                 | 313,530                       | 313,530                    | 313,530               | 313,530               | 313,530               | 313,530                 |
| 2006/1                               | 300,852                                  | 300,852                    | 300,852               | 300,852                       | 300,852                 | 300,852                       | 300,852                    | 300,852               | 300,852               | 300,852               | 300,852                 |
| 2007/1                               | 311,273                                  | 311,273                    | 311,273               | 311,304                       | 311,304                 | 311,304                       | 311,273                    | 311,273               | 311,304               | 311,304               | 311,304                 |
| 2008/1                               | 374,589                                  | 374,589                    | 374,589               | 374,626                       | 374,626                 | 374,664                       | 374,589                    | 374,589               | 374,626               | 374,626               | 374,664                 |
| 2009/1                               | 412,109                                  | 412,233                    | 412,191               | 412,191                       | 412,191                 | 412,233                       | 412,109                    | 412,150               | 412,191               | 412,191               | 412,233                 |
| 2010/1                               | 465,359                                  | 465,406                    | 465,312               | 465,359                       | 465,126                 | 465,173                       | 465,173                    | 465,266               | 465,359               | 465,126               | 465,173                 |
| 2011/1                               | 379,428                                  | 379,390                    | 379,352               | 379,352                       | 379,087                 | 379,049                       | 379,200                    | 379,314               | 379,352               | 379,087               | 379,087                 |
| 2012/1                               | 398,350                                  | 402,612                    | 400,023               | 399,704                       | 398,948                 | 397,115                       | 397,952                    | 399,665               | 399,545               | 398,828               | 397,195                 |
|                                      |  |                            |                       |                               | esults Based on S       | elected Developm              |                            |                       |                       |                       |                         |
| Accident Year                        | Losses as of                             | Age-to-Ult Factor          | Losses Not            | Ultimate Losses               | Ultimate Count          |                               | Earned Exposures           | Ultimate Severity     | Ultimate              | Ultimate Loss         | Ultimate Loss           |
| 2002/1                               | 291,604                                  | 1.0000                     | 0                     | 291,604                       | 1,128                   | 320,091                       | 18,539                     | 259                   | 60.845                | 15.73                 | 91.1%                   |
| 2003/1                               | 393,724                                  | 1.0000                     | 0                     | 393,724                       | 1,486                   | 420,078                       | 22,366                     | 265                   | 66.440                | 17.60                 | 93.7%                   |
| 2004/1                               | 340,495                                  | 1.0000                     | 0                     | 340,495                       | 1,366                   | 521,090                       | 22,523                     | 249                   | 60.649                | 15.12                 | 65.3%                   |
| 2005/1                               | 313,530                                  | 1.0000                     | 0                     | 313,530                       | 1,259                   | 572,762                       | 21,462                     | 249                   | 58.662                | 14.61                 | 54.7%                   |
|                                      | 300,852                                  | 1.0000                     | 0                     | 300,852                       | 1,204                   | 537,977                       | 20,771                     | 250                   | 57.965                | 14.48                 | 55.9%                   |
| 2006/1                               |  |                            |                       | 211 204                       | 1,154                   | 554,241                       | 20,800                     | 270                   | 55.481                | 14.97                 | 56.2%                   |
| 2007/1                               | 311,273                                  | 1.0001                     | 0                     | 311,304                       |                         |                               |                            |                       |                       |                       |                         |
| 2007/1<br>2008/1                     | 311,273<br>374,589                       | 1.0001                     | 0                     | 374,626                       | 1,312                   | 604,005                       | 21,932                     | 286                   | 59.821                | 17.08                 | 62.0%                   |
| 2007/1<br>2008/1<br>2009/1           | 311,273<br>374,589<br>412,109            | 1.0001<br>1.0002           | 0                     | 374,626<br>412,191            | 1,312<br>1,377          | 604,005<br>656,362            | 21,932<br>22,775           | 286<br>299            | 60.461                | 18.10                 | 62.8%                   |
| 2007/1<br>2008/1<br>2009/1<br>2010/1 | 311,273<br>374,589<br>412,109<br>465,359 | 1.0001<br>1.0002<br>1.0000 | 0<br>0<br>0           | 374,626<br>412,191<br>465,359 | 1,312<br>1,377<br>1,448 | 604,005<br>656,362<br>714,976 | 21,932<br>22,775<br>22,010 | 286<br>299<br>321     | 60.461<br>65.788      | 18.10<br>21.14        | 62.8%<br>65.1%          |
| 2007/1<br>2008/1<br>2009/1           | 311,273<br>374,589<br>412,109            | 1.0001<br>1.0002           | 0                     | 374,626<br>412,191            | 1,312<br>1,377          | 604,005<br>656,362            | 21,932<br>22,775           | 286<br>299            | 60.461                | 18.10                 | 62.8%                   |

#### Arkansas Personal Automobile Nationwide Mutual Insurance Company Determination of Catastrophe Load Comprehensive

| Fiscal Year<br>Ending | Accident Year<br>Catastrophe<br>Paid Cost +<br>DCC Expense | Calendar Year<br>Non-Cat<br>Paid Cost +<br>DCC Expense | Non-Catastrophe<br>Coverage<br>Adjustment | Catastrophe<br>Ratio | Capped<br>Catastrophe<br>Ratio | Residual<br>Catastrophe<br>Ratio | Years of<br>Residual<br>Spread | Residual<br>Catastrophe<br>Load |
|-----------------------|--|--|---|----------------------|--------------------------------|----------------------------------|--------------------------------|---------------------------------|
| Prior                 |  |  |   |                      |                                | 0.000                            | 0                              | 0.000                           |
| 2003/2                | 150,108  | 3,564,241  | 1.000                                     | 0.042                | 0.042                          | 0.000                            | 0                              | 0.000                           |
| 2004/2                | 801,968  | 4,616,879  | 1.000                                     | 0.174                | 0.174                          | 0.000                            | 0                              | 0.000                           |
| 2005/2                | 60,922   | 3,329,972  | 1.000                                     | 0.018                | 0.018                          | 0.000                            | 0                              | 0.000                           |
| 2006/2                | 1,277,997  | 3,076,851  | 1.000                                     | 0.415                | 0.415                          | 0.000                            | 0                              | 0.000                           |
| 2007/2                | 26,952   | 2,643,648  | 1.000                                     | 0.010                | 0.010                          | 0.000                            | 0                              | 0.000                           |
| 2008/2                | 3,140,387  | 3,418,605  | 1.000                                     | 0.919                | 0.500                          | 0.419                            | 0                              | 0.000                           |
| 2009/2                | 591,635  | 3,248,807  | 1.000                                     | 0.182                | 0.182                          | 0.000                            | 0                              | 0.000                           |
| 2010/2                | 123,096  | 4,559,319  | 1.000                                     | 0.027                | 0.027                          | 0.000                            | 0                              | 0.000                           |
| 2011/2                | 3,274,353  | 3,315,701  | 1.000                                     | 0.988                | 0.500                          | 0.488                            | 0                              | 0.000                           |
| 2012/2                | 13,532   | 2,787,790  | 1.000                                     | 0.005                | 0.005                          | 0.000                            | 0                              | 0.000                           |

Average 0.187 Total 0.000

Selected Catastrophe Load = 1.000 + 0.187 + 0.000 = 1.187

## Arkansas Personal Automobile Nationwide Mutual Insurance Company Loss Trending Data Bodily Injury

|                            | Ar                   | kansas*                        | Countrywide**        |                                |  |  |
|----------------------------|----------------------|--------------------------------|----------------------|--------------------------------|--|--|
| Four<br>Quarters<br>Ending | Average Paid<br>Cost | Incurred Frequency (per 1,000) | Average Paid<br>Cost | Incurred Frequency (per 1,000) |  |  |
| 2006/3                     | 9,296                | 10.417                         | 11,085               | 8.897                          |  |  |
| 2006/4                     | 9,089                | 10.301                         | 11,067               | 8.997                          |  |  |
| 2007/1                     | 9,033                | 10.555                         | 11,171               | 8.956                          |  |  |
| 2007/2                     | 9,097                | 10.911                         | 11,192               | 8.881                          |  |  |
| 2007/3                     | 8,828                | 10.620                         | 11,408               | 8.799                          |  |  |
| 2007/4                     | 8,988                | 10.373                         | 11,892               | 8.593                          |  |  |
| 2008/1                     | 9,790                | 9.918                          | 12,075               | 8.478                          |  |  |
| 2008/2                     | 9,811                | 9.690                          | 12,335               | 8.441                          |  |  |
| 2008/3                     | 10,591               | 9.638                          | 12,776               | 8.314                          |  |  |
| 2008/4                     | 11,427               | 9.464                          | 13,051               | 8.290                          |  |  |
| 2009/1                     | 11,742               | 9.156                          | 13,225               | 8.159                          |  |  |
| 2009/2                     | 12,046               | 9.139                          | 13,510               | 8.278                          |  |  |
| 2009/3                     | 12,152               | 9.489                          | 13,709               | 8.476                          |  |  |
| 2009/4                     | 11,794               | 9.799                          | 13,628               | 8.469                          |  |  |
| 2010/1                     | 11,291               | 9.875                          | 13,754               | 8.572                          |  |  |
| 2010/2                     | 11,814               | 10.070                         | 13,668               | 8.578                          |  |  |
| 2010/3                     | 11,146               | 10.271                         | 13,495               | 8.612                          |  |  |
| 2010/4                     | 11,457               | 10.357                         | 13,832               | 8.668                          |  |  |
| 2011/1                     | 11,114               | 10.583                         | 13,758               | 8.680                          |  |  |
| 2011/2                     | 10,759               | 10.151                         | 14,052               | 8.637                          |  |  |
| 2011/3                     | 11,164               | 10.108                         | 14,348               | 8.608                          |  |  |
| 2011/4                     | 11,266               | 9.940                          | 14,376               | 8.695                          |  |  |
| 2012/1                     | 11,928               | 10.192                         | 14,693               | 8.852                          |  |  |
| 2012/2                     | 11,849               | 10.446                         | 14,869               | 8.903                          |  |  |

<sup>\*</sup> Large losses capped at \$100,000, State data removed from Companywide

<sup>\*\*</sup> North Carolina, Ohio, Connecticut, Iowa, Indiana, South Dakota, Missouri, New Hampshire, Alabama, West Virginia, Vermont, Colorado, Arizona, Rhode Island, Maine, Wyoming, Wisconsin, Illinois, California, Tennessee, Montana, Idaho, Nebraska, Nevada, Virginia, South Carolina, Oklahoma, Mississippi, Georgia

## Arkansas Personal Automobile Nationwide Mutual Insurance Company Loss Trending Data Property Damage

|                            | Ark                  | xansas*                       | Countrywide**        |                               |  |  |
|----------------------------|----------------------|-------------------------------|----------------------|-------------------------------|--|--|
| Four<br>Quarters<br>Ending | Average Paid<br>Cost | Paid Frequency<br>(per 1,000) | Average Paid<br>Cost | Paid Frequency<br>(per 1,000) |  |  |
| 2006/3                     | 2,651                | 37.725                        | 2,468                | 34.472                        |  |  |
| 2006/4                     | 2,721                | 37.232                        | 2,478                | 34.933                        |  |  |
| 2007/1                     | 2,712                | 37.648                        | 2,506                | 34.947                        |  |  |
| 2007/2                     | 2,738                | 37.939                        | 2,522                | 35.449                        |  |  |
| 2007/3                     | 2,708                | 37.904                        | 2,530                | 35.790                        |  |  |
| 2007/4                     | 2,728                | 38.517                        | 2,556                | 35.754                        |  |  |
| 2008/1                     | 2,772                | 37.833                        | 2,570                | 35.676                        |  |  |
| 2008/2                     | 2,807                | 37.607                        | 2,599                | 35.409                        |  |  |
| 2008/3                     | 2,799                | 36.994                        | 2,647                | 35.064                        |  |  |
| 2008/4                     | 2,827                | 35.387                        | 2,688                | 34.627                        |  |  |
| 2009/1                     | 2,821                | 34.933                        | 2,707                | 34.709                        |  |  |
| 2009/2                     | 2,829                | 34.899                        | 2,710                | 34.899                        |  |  |
| 2009/3                     | 2,806                | 35.679                        | 2,715                | 35.328                        |  |  |
| 2009/4                     | 2,792                | 36.711                        | 2,710                | 35.679                        |  |  |
| 2010/1                     | 2,807                | 37.388                        | 2,717                | 35.704                        |  |  |
| 2010/2                     | 2,835                | 37.248                        | 2,702                | 35.857                        |  |  |
| 2010/3                     | 2,886                | 36.972                        | 2,701                | 36.223                        |  |  |
| 2010/4                     | 2,919                | 37.307                        | 2,712                | 36.612                        |  |  |
| 2011/1                     | 2,901                | 36.739                        | 2,721                | 36.769                        |  |  |
| 2011/2                     | 2,869                | 36.054                        | 2,761                | 36.631                        |  |  |
| 2011/3                     | 2,953                | 36.439                        | 2,777                | 36.425                        |  |  |
| 2011/4                     | 2,939                | 35.560                        | 2,803                | 36.410                        |  |  |
| 2012/1                     | 2,976                | 36.163                        | 2,852                | 36.458                        |  |  |
| 2012/2                     | 3,080                | 36.779                        | 2,868                | 36.655                        |  |  |

<sup>\*</sup> State data removed from Companywide

<sup>\*\*</sup> North Carolina, Ohio, Alaska, Connecticut, Minnesota, Iowa, Indiana, South Dakota, Pennsylvania, Oregon, Texas, Missouri, New Hampshire, Alabama, West Virginia, Kentucky, Vermont, Colorado, Arizona, Michigan, Rhode Island, New York, Kansas, Maine, Delaware, Wyoming, Washington, Wisconsin, Illinois, California, Tennessee, Idaho, Montana, Nevada, Virginia, Florida, Nebraska, South Carolina, Oklahoma, Maryland, Mississippi, District Of Columbia, Utah, Georgia

# Arkansas Personal Automobile Nationwide Mutual Insurance Company Loss Trending Data Medical Benefits, Excess Medical Benefits

|                            | A                    | rkansas                        | Countrywide*         |                                |  |  |
|----------------------------|----------------------|--------------------------------|----------------------|--------------------------------|--|--|
| Four<br>Quarters<br>Ending | Average Paid<br>Cost | Incurred Frequency (per 1,000) | Average Paid<br>Cost | Incurred Frequency (per 1,000) |  |  |
| 2006/3                     | 2,760                | 9.867                          |                      |                                |  |  |
| 2006/4                     | 2,751                | 10.442                         |                      |                                |  |  |
| 2007/1                     | 2,802                | 9.733                          |                      |                                |  |  |
| 2007/2                     | 2,636                | 9.032                          |                      |                                |  |  |
| 2007/3                     | 2,757                | 9.316                          |                      |                                |  |  |
| 2007/4                     | 2,658                | 9.025                          |                      |                                |  |  |
| 2008/1                     | 2,857                | 9.442                          |                      |                                |  |  |
| 2008/2                     | 3,081                | 10.167                         |                      |                                |  |  |
| 2008/3                     | 2,960                | 9.508                          |                      |                                |  |  |
| 2008/4                     | 3,025                | 9.198                          |                      |                                |  |  |
| 2009/1                     | 2,997                | 9.602                          |                      |                                |  |  |
| 2009/2                     | 3,207                | 10.464                         |                      |                                |  |  |
| 2009/3                     | 3,328                | 10.668                         |                      |                                |  |  |
| 2009/4                     | 3,359                | 11.074                         |                      |                                |  |  |
| 2010/1                     | 3,539                | 11.488                         |                      |                                |  |  |
| 2010/2                     | 3,213                | 11.021                         |                      |                                |  |  |
| 2010/3                     | 3,361                | 10.984                         |                      |                                |  |  |
| 2010/4                     | 3,377                | 10.919                         |                      |                                |  |  |
| 2011/1                     | 3,411                | 11.153                         |                      |                                |  |  |
| 2011/2                     | 3,673                | 11.656                         |                      |                                |  |  |
| 2011/3                     | 3,628                | 11.738                         |                      |                                |  |  |
| 2011/4                     | 3,838                | 11.351                         |                      |                                |  |  |
| 2012/1                     | 3,764                | 10.671                         |                      |                                |  |  |
| 2012/2                     | 4,023                | 9.865                          |                      |                                |  |  |

\*

# Arkansas Personal Automobile Nationwide Mutual Insurance Company Loss Trending Data Uninsured Motorists - Property Damage

|                            | Arl                  | xansas*                       | Countrywide**        |                               |  |
|----------------------------|----------------------|-------------------------------|----------------------|-------------------------------|--|
| Four<br>Quarters<br>Ending | Average Paid<br>Cost | Paid Frequency<br>(per 1,000) | Average Paid<br>Cost | Paid Frequency<br>(per 1,000) |  |
| 2006/3                     | 851                  | 9.163                         | 1,104                | 5.558                         |  |
| 2006/4                     | 817                  | 9.320                         | 1,092                | 5.622                         |  |
| 2007/1                     | 709                  | 9.172                         | 1,092                | 5.626                         |  |
| 2007/2                     | 628                  | 9.546                         | 1,115                | 5.727                         |  |
| 2007/3                     | 589                  | 9.411                         | 1,100                | 5.867                         |  |
| 2007/4                     | 561                  | 9.614                         | 1,134                | 5.948                         |  |
| 2008/1                     | 560                  | 10.144                        | 1,133                | 5.974                         |  |
| 2008/2                     | 616                  | 9.470                         | 1,100                | 5.990                         |  |
| 2008/3                     | 630                  | 9.643                         | 1,127                | 5.954                         |  |
| 2008/4                     | 743                  | 9.298                         | 1,120                | 5.830                         |  |
| 2009/1                     | 728                  | 8.833                         | 1,123                | 5.858                         |  |
| 2009/2                     | 705                  | 9.334                         | 1,120                | 5.864                         |  |
| 2009/3                     | 684                  | 9.580                         | 1,098                | 5.883                         |  |
| 2009/4                     | 585                  | 9.798                         | 1,098                | 5.920                         |  |
| 2010/1                     | 666                  | 9.621                         | 1,070                | 5.910                         |  |
| 2010/2                     | 643                  | 9.513                         | 1,071                | 5.959                         |  |
| 2010/3                     | 746                  | 9.895                         | 1,073                | 5.974                         |  |
| 2010/4                     | 809                  | 10.090                        | 1,095                | 5.956                         |  |
| 2011/1                     | 841                  | 10.181                        | 1,117                | 5.914                         |  |
| 2011/2                     | 945                  | 10.052                        | 1,106                | 5.812                         |  |
| 2011/3                     | 1,050                | 9.494                         | 1,093                | 5.779                         |  |
| 2011/4                     | 1,159                | 9.218                         | 1,061                | 5.776                         |  |
| 2012/1                     | 1,113                | 9.381                         | 1,050                | 5.712                         |  |
| 2012/2                     | 1,161                | 9.371                         | 1,050                | 5.745                         |  |

<sup>\*</sup> State data removed from Companywide

<sup>\*\*</sup> North Carolina, Ohio, Alaska, Indiana, Oregon, Texas, West Virginia, Vermont, Colorado, Rhode Island, Delaware, Washington, Wisconsin, Illinois, California, Tennessee, Virginia, South Carolina, Maryland, Mississippi, District Of Columbia, Utah, Georgia

## Arkansas Personal Automobile Nationwide Mutual Insurance Company Loss Trending Data

#### **Underinsured Motorists - Bodily Injury, Uninsured Motorists - Bodily Injury**

|                            | Ar                   | kansas*                        | Countrywide**        |                                |  |  |
|----------------------------|----------------------|--------------------------------|----------------------|--------------------------------|--|--|
| Four<br>Quarters<br>Ending | Average Paid<br>Cost | Incurred Frequency (per 1,000) | Average Paid<br>Cost | Incurred Frequency (per 1,000) |  |  |
| 2006/3                     | 11,362               | 1.130                          | 17,359               | 1.088                          |  |  |
| 2006/4                     | 12,336               | 1.099                          | 17,187               | 1.111                          |  |  |
| 2007/1                     | 11,892               | 0.984                          | 17,571               | 1.095                          |  |  |
| 2007/2                     | 12,516               | 1.033                          | 18,279               | 1.082                          |  |  |
| 2007/3                     | 12,278               | 1.189                          | 18,670               | 1.053                          |  |  |
| 2007/4                     | 10,243               | 1.231                          | 19,746               | 1.045                          |  |  |
| 2008/1                     | 10,425               | 1.371                          | 20,067               | 1.029                          |  |  |
| 2008/2                     | 12,018               | 1.292                          | 20,475               | 1.014                          |  |  |
| 2008/3                     | 10,663               | 1.203                          | 20,713               | 1.008                          |  |  |
| 2008/4                     | 11,996               | 1.205                          | 21,665               | 1.000                          |  |  |
| 2009/1                     | 12,054               | 0.980                          | 21,850               | 1.001                          |  |  |
| 2009/2                     | 10,605               | 0.975                          | 21,510               | 1.015                          |  |  |
| 2009/3                     | 12,143               | 0.920                          | 21,727               | 1.011                          |  |  |
| 2009/4                     | 13,169               | 0.831                          | 21,021               | 1.017                          |  |  |
| 2010/1                     | 13,203               | 1.017                          | 21,157               | 0.994                          |  |  |
| 2010/2                     | 13,930               | 1.007                          | 21,498               | 0.988                          |  |  |
| 2010/3                     | 12,932               | 1.148                          | 21,377               | 0.986                          |  |  |
| 2010/4                     | 11,874               | 1.240                          | 22,194               | 0.970                          |  |  |
| 2011/1                     | 12,836               | 1.166                          | 22,601               | 0.977                          |  |  |
| 2011/2                     | 12,173               | 1.281                          | 22,751               | 0.954                          |  |  |
| 2011/3                     | 14,164               | 1.182                          | 23,082               | 0.971                          |  |  |
| 2011/4                     | 14,528               | 1.157                          | 22,960               | 0.977                          |  |  |
| 2012/1                     | 14,029               | 1.115                          | 22,758               | 0.984                          |  |  |
| 2012/2                     | 15,158               | 1.073                          | 22,387               | 1.016                          |  |  |

<sup>\*</sup> Large losses capped at \$100,000, State data removed from Companywide

<sup>\*\*</sup> North Carolina, Ohio, Iowa, Connecticut, Indiana, Missouri, New Hampshire, Alabama, West Virginia, Vermont, Colorado, Arizona, Rhode Island, Maine, Wyoming, Wisconsin, Illinois, California, Tennessee, Montana, Idaho, Nevada, Virginia, Nebraska, South Carolina, Oklahoma, Mississippi, Georgia

# Arkansas Personal Automobile Nationwide Mutual Insurance Company Loss Trending Data Comprehensive

|                            | Ark                  | xansas*                       | Count                | Countrywide**                 |  |
|----------------------------|----------------------|-------------------------------|----------------------|-------------------------------|--|
| Four<br>Quarters<br>Ending | Average Paid<br>Cost | Paid Frequency<br>(per 1,000) | Average Paid<br>Cost | Paid Frequency<br>(per 1,000) |  |
| 2006/3                     | 846                  | 67.801                        | 900                  | 57.775                        |  |
| 2006/4                     | 821                  | 67.042                        | 915                  | 57.769                        |  |
| 2007/1                     | 809                  | 65.169                        | 929                  | 57.035                        |  |
| 2007/2                     | 814                  | 62.045                        | 931                  | 57.240                        |  |
| 2007/3                     | 834                  | 61.206                        | 962                  | 57.677                        |  |
| 2007/4                     | 882                  | 62.895                        | 974                  | 57.622                        |  |
| 2008/1                     | 915                  | 63.210                        | 986                  | 58.083                        |  |
| 2008/2                     | 1,012                | 64.039                        | 1,011                | 57.851                        |  |
| 2008/3                     | 995                  | 63.200                        | 1,024                | 57.619                        |  |
| 2008/4                     | 997                  | 59.938                        | 1,051                | 57.384                        |  |
| 2009/1                     | 1,072                | 60.842                        | 1,063                | 57.591                        |  |
| 2009/2                     | 1,039                | 60.618                        | 1,059                | 57.913                        |  |
| 2009/3                     | 1,292                | 69.753                        | 1,043                | 58.494                        |  |
| 2009/4                     | 1,281                | 74.658                        | 1,013                | 60.517                        |  |
| 2010/1                     | 1,244                | 75.701                        | 981                  | 62.549                        |  |
| 2010/2                     | 1,198                | 80.266                        | 940                  | 65.983                        |  |
| 2010/3                     | 959                  | 74.020                        | 914                  | 68.539                        |  |
| 2010/4                     | 935                  | 74.081                        | 914                  | 68.960                        |  |
| 2011/1                     | 901                  | 72.364                        | 917                  | 68.670                        |  |
| 2011/2                     | 951                  | 78.877                        | 958                  | 68.889                        |  |
| 2011/3                     | 968                  | 81.035                        | 976                  | 69.845                        |  |
| 2011/4                     | 988                  | 80.056                        | 993                  | 70.584                        |  |
| 2012/1                     | 983                  | 81.316                        | 1,014                | 70.183                        |  |
| 2012/2                     | 966                  | 71.127                        | 1,022                | 66.893                        |  |

<sup>\*</sup> Catastrophes removed, State data removed from Companywide

<sup>\*\*</sup> North Carolina, Ohio, Minnesota, Connecticut, Alaska, Iowa, Indiana, South Dakota, Pennsylvania, Oregon, Texas, Missouri, New Hampshire, Alabama, West Virginia, Kentucky, Vermont, Colorado, Arizona, Rhode Island, Michigan, New York, Kansas, Maine, Delaware, Wyoming, Wisconsin, Washington, Illinois, California, Tennessee, Montana, Idaho, Florida, Virginia, Nebraska, Nevada, South Carolina, Oklahoma, Mississippi, District Of Columbia, North Dakota, Utah, Maryland, Georgia

# Arkansas Personal Automobile Nationwide Mutual Insurance Company Loss Trending Data Collision

|                            | Ark                  | xansas*                       | Count                | trywide**                     |
|----------------------------|----------------------|-------------------------------|----------------------|-------------------------------|
| Four<br>Quarters<br>Ending | Average Paid<br>Cost | Paid Frequency<br>(per 1,000) | Average Paid<br>Cost | Paid Frequency<br>(per 1,000) |
| 2006/3                     | 3,056                | 58.923                        | 2,688                | 56.039                        |
| 2006/4                     | 3,055                | 58.959                        | 2,680                | 56.412                        |
| 2007/1                     | 3,073                | 60.437                        | 2,689                | 57.146                        |
| 2007/2                     | 3,064                | 60.625                        | 2,696                | 58.414                        |
| 2007/3                     | 3,077                | 62.320                        | 2,681                | 59.242                        |
| 2007/4                     | 3,155                | 62.684                        | 2,691                | 59.902                        |
| 2008/1                     | 3,293                | 62.003                        | 2,707                | 60.235                        |
| 2008/2                     | 3,290                | 62.460                        | 2,710                | 60.092                        |
| 2008/3                     | 3,316                | 62.817                        | 2,743                | 59.867                        |
| 2008/4                     | 3,205                | 62.490                        | 2,778                | 59.712                        |
| 2009/1                     | 3,124                | 62.629                        | 2,792                | 59.950                        |
| 2009/2                     | 3,098                | 64.133                        | 2,783                | 60.173                        |
| 2009/3                     | 3,086                | 63.509                        | 2,765                | 60.854                        |
| 2009/4                     | 3,059                | 66.124                        | 2,737                | 61.066                        |
| 2010/1                     | 2,954                | 68.152                        | 2,695                | 61.759                        |
| 2010/2                     | 2,961                | 68.968                        | 2,676                | 62.419                        |
| 2010/3                     | 2,927                | 70.719                        | 2,669                | 63.186                        |
| 2010/4                     | 2,976                | 69.640                        | 2,661                | 64.179                        |
| 2011/1                     | 3,008                | 69.402                        | 2,679                | 64.364                        |
| 2011/2                     | 2,982                | 67.826                        | 2,694                | 64.126                        |
| 2011/3                     | 2,992                | 67.581                        | 2,726                | 64.355                        |
| 2011/4                     | 2,985                | 68.475                        | 2,759                | 64.519                        |
| 2012/1                     | 2,925                | 66.372                        | 2,766                | 63.380                        |
| 2012/2                     | 3,004                | 65.540                        | 2,804                | 63.723                        |

<sup>\*</sup> State data removed from Companywide

<sup>\*\*</sup> North Carolina, Ohio, Connecticut, Iowa, Alaska, Minnesota, Indiana, South Dakota, Missouri, Pennsylvania, Oregon, Texas, New Hampshire, Alabama, West Virginia, Kentucky, Vermont, Colorado, Arizona, Michigan, Rhode Island, Kansas, New York, Maine, Delaware, Wyoming, Washington, Wisconsin, Illinois, California, Tennessee, Montana, Idaho, Nebraska, Florida, Nevada, Virginia, South Carolina, Oklahoma, Maryland, Mississippi, North Dakota, District Of Columbia, Utah, Georgia

# Arkansas Personal Automobile Nationwide Mutual Insurance Company Loss Trending Data Loss of Use

|                            | Ark                  | xansas*                    | Coun                 | trywide**                     |
|----------------------------|----------------------|----------------------------|----------------------|-------------------------------|
| Four<br>Quarters<br>Ending | Average Paid<br>Cost | Paid Frequency (per 1,000) | Average Paid<br>Cost | Paid Frequency<br>(per 1,000) |
| 2006/3                     | 259                  | 55.844                     | 264                  | 56.793                        |
| 2006/4                     | 264                  | 53.611                     | 265                  | 56.334                        |
| 2007/1                     | 271                  | 53.942                     | 269                  | 57.101                        |
| 2007/2                     | 278                  | 55.661                     | 270                  | 60.030                        |
| 2007/3                     | 272                  | 56.792                     | 272                  | 61.472                        |
| 2007/4                     | 278                  | 58.911                     | 272                  | 62.658                        |
| 2008/1                     | 282                  | 59.001                     | 274                  | 62.082                        |
| 2008/2                     | 291                  | 61.665                     | 278                  | 62.131                        |
| 2008/3                     | 299                  | 63.049                     | 282                  | 62.695                        |
| 2008/4                     | 298                  | 61.685                     | 286                  | 62.745                        |
| 2009/1                     | 297                  | 62.440                     | 291                  | 63.981                        |
| 2009/2                     | 293                  | 60.171                     | 293                  | 62.863                        |
| 2009/3                     | 291                  | 62.194                     | 296                  | 62.749                        |
| 2009/4                     | 302                  | 65.538                     | 302                  | 64.100                        |
| 2010/1                     | 314                  | 65.289                     | 306                  | 64.522                        |
| 2010/2                     | 322                  | 65.134                     | 309                  | 65.480                        |
| 2010/3                     | 322                  | 61.603                     | 311                  | 66.195                        |
| 2010/4                     | 322                  | 59.516                     | 313                  | 66.751                        |
| 2011/1                     | 319                  | 59.603                     | 311                  | 66.469                        |
| 2011/2                     | 317                  | 62.563                     | 313                  | 65.891                        |
| 2011/3                     | 321                  | 68.382                     | 317                  | 68.046                        |
| 2011/4                     | 317                  | 68.663                     | 319                  | 68.044                        |
| 2012/1                     | 309                  | 68.998                     | 320                  | 69.682                        |
| 2012/2                     | 319                  | 65.208                     | 322                  | 70.404                        |

<sup>\*</sup> State data removed from Companywide

<sup>\*\*</sup> North Carolina, Ohio, Connecticut, Alaska, Minnesota, Indiana, Pennsylvania, Oregon, Texas, Missouri, New Hampshire, Alabama, West Virginia, Kentucky, Vermont, Arizona, Michigan, Colorado, Rhode Island, New York, Kansas, Maine, Delaware, Washington, Illinois, California, Tennessee, Idaho, Montana, Florida, Virginia, Nevada, South Carolina, Oklahoma, Maryland, Mississippi, District Of Columbia, Utah, Georgia

# Arkansas Personal Automobile Nationwide Mutual Insurance Company Expense Provisions Bodily Injury

| 1. General and Other Acquisition Expenses            | 17.6%  |
|--|--------|
| 2. Adjusting and Other LAE                           | 10.6%  |
| 3. Total = $(1) + (2)$                               | 28.2%  |
| 4. Trend   | 3.3%   |
|  |        |
| Variable Expenses                                    |        |
| 5. Combined Ratio Target                             | 95.0%  |
| 6. Commissions                                       | 13.4%  |
| 7. Miscellaneous Taxes                               | 0.00%  |
| 8. Contingency Provision                             | 0.0%   |
| 9. Premium Taxes                                     | 2.90%  |
| 10. Fee Income                                       | -1.80% |
| 11. Premium Write-Offs                               | 0.60%  |
| 12. Total = $(6) + (7) + (8) + (9) + (10) + (11)$    | 15.1%  |
| 13. Permissible Loss and Fixed Exp. Ratio = 5 - (12) | 79.9%  |
|  |        |

# Arkansas Personal Automobile Nationwide Mutual Insurance Company Expense Provisions Property Damage

| •  |        |
|--|--------|
| 1. General and Other Acquisition Expenses            | 17.6%  |
| 2. Adjusting and Other LAE                           | 10.6%  |
| 3. Total = $(1) + (2)$                               | 28.2%  |
| 4. Trend   | 3.3%   |
|  |        |
| Variable Expenses                                    |        |
| 5. Combined Ratio Target                             | 95.0%  |
| 6. Commissions                                       | 13.4%  |
| 7. Miscellaneous Taxes                               | 0.00%  |
| 8. Contingency Provision                             | 0.0%   |
| 9. Premium Taxes                                     | 2.90%  |
| 10. Fee Income                                       | -1.80% |
| 11. Premium Write-Offs                               | 0.60%  |
| 12. Total = $(6) + (7) + (8) + (9) + (10) + (11)$    | 15.1%  |
| 13. Permissible Loss and Fixed Exp. Ratio = 5 - (12) | 79.9%  |

# Arkansas Personal Automobile Nationwide Mutual Insurance Company Expense Provisions

# **Medical Benefits, Excess Medical Benefits**

| General and Other Acquisition Expenses               | 17.6%  |
|--|--------|
| 2. Adjusting and Other LAE                           | 10.6%  |
| 3. Total = $(1) + (2)$                               | 28.2%  |
| 4. Trend   | 3.3%   |
|  |        |
| Variable Expenses                                    |        |
| 5. Combined Ratio Target                             | 95.0%  |
| 6. Commissions                                       | 13.4%  |
| 7. Miscellaneous Taxes                               | 0.00%  |
| 8. Contingency Provision                             | 0.0%   |
| 9. Premium Taxes                                     | 2.90%  |
| 10. Fee Income                                       | -1.80% |
| 11. Premium Write-Offs                               | 0.60%  |
| 12. Total = $(6) + (7) + (8) + (9) + (10) + (11)$    | 15.1%  |
| 13. Permissible Loss and Fixed Exp. Ratio = 5 - (12) | 79.9%  |

# Arkansas Personal Automobile Nationwide Mutual Insurance Company Expense Provisions Uninsured Motorists - Property Damage

| 1. General and Other Acquisition Expenses            | 17.6%  |
|--|--------|
| 2. Adjusting and Other LAE                           | 10.6%  |
| 3. Total = $(1) + (2)$                               | 28.2%  |
| 4. Trend   | 3.3%   |
|  |        |
| Variable Expenses                                    |        |
| 5. Combined Ratio Target                             | 95.0%  |
| 6. Commissions                                       | 13.4%  |
| 7. Miscellaneous Taxes                               | 0.00%  |
| 8. Contingency Provision                             | 0.0%   |
| 9. Premium Taxes                                     | 2.90%  |
| 10. Fee Income                                       | -1.80% |
| 11. Premium Write-Offs                               | 0.60%  |
| 12. Total = $(6) + (7) + (8) + (9) + (10) + (11)$    | 15.1%  |
| 13. Permissible Loss and Fixed Exp. Ratio = 5 - (12) | 79.9%  |

15.1%

79.9%

# Arkansas Personal Automobile Nationwide Mutual Insurance Company

#### **Expense Provisions**

#### **Underinsured Motorists - Bodily Injury, Uninsured Motorists - Bodily Injury**

#### **Fixed Expenses** 1. General and Other Acquisition Expenses 17.6% 2. Adjusting and Other LAE 10.6% 3. Total = (1) + (2)28.2% 4. Trend 3.3% Variable Expenses 5. Combined Ratio Target 95.0% 6. Commissions 13.4% 7. Miscellaneous Taxes 0.00% 8. Contingency Provision 0.0% 9. Premium Taxes 2.90% 10. Fee Income -1.80% 11. Premium Write-Offs 0.60%

12. Total = (6) + (7) + (8) + (9) + (10) + (11)

13. Permissible Loss and Fixed Exp. Ratio = 5 - (12)

# Arkansas Personal Automobile Nationwide Mutual Insurance Company Expense Provisions Comprehensive

| •  |        |
|--|--------|
| 1. General and Other Acquisition Expenses            | 17.7%  |
| 2. Adjusting and Other LAE                           | 7.8%   |
| 3. Total = $(1) + (2)$                               | 25.5%  |
| 4. Trend   | 3.3%   |
|  |        |
| Variable Expenses                                    |        |
| 5. Combined Ratio Target                             | 95.0%  |
| 6. Commissions                                       | 13.4%  |
| 7. Miscellaneous Taxes                               | 0.00%  |
| 8. Contingency Provision                             | 0.0%   |
| 9. Premium Taxes                                     | 2.90%  |
| 10. Fee Income                                       | -1.80% |
| 11. Premium Write-Offs                               | 0.60%  |
| 12. Total = $(6) + (7) + (8) + (9) + (10) + (11)$    | 15.1%  |
| 13. Permissible Loss and Fixed Exp. Ratio = 5 - (12) | 79.9%  |

# Arkansas Personal Automobile Nationwide Mutual Insurance Company Expense Provisions Collision

| 1. General and Other Acquisition Expenses            | 17.7%  |
|--|--------|
| 2. Adjusting and Other LAE                           | 7.8%   |
| 3. Total = $(1) + (2)$                               | 25.5%  |
| 4. Trend   | 3.3%   |
|  |        |
| Variable Expenses                                    |        |
| 5. Combined Ratio Target                             | 95.0%  |
| 6. Commissions                                       | 13.4%  |
| 7. Miscellaneous Taxes                               | 0.00%  |
| 8. Contingency Provision                             | 0.0%   |
| 9. Premium Taxes                                     | 2.90%  |
| 10. Fee Income                                       | -1.80% |
| 11. Premium Write-Offs                               | 0.60%  |
| 12. Total = $(6) + (7) + (8) + (9) + (10) + (11)$    | 15.1%  |
| 13. Permissible Loss and Fixed Exp. Ratio = 5 - (12) | 79.9%  |

# Arkansas Personal Automobile Nationwide Mutual Insurance Company Expense Provisions Loss of Use

| •  |        |
|--|--------|
| 1. General and Other Acquisition Expenses            | 17.7%  |
| 2. Adjusting and Other LAE                           | 7.8%   |
| 3. Total = $(1) + (2)$                               | 25.5%  |
| 4. Trend   | 3.3%   |
|  |        |
| Variable Expenses                                    |        |
| 5. Combined Ratio Target                             | 95.0%  |
| 6. Commissions                                       | 13.4%  |
| 7. Miscellaneous Taxes                               | 0.00%  |
| 8. Contingency Provision                             | 0.0%   |
| 9. Premium Taxes                                     | 2.90%  |
| 10. Fee Income                                       | -1.80% |
| 11. Premium Write-Offs                               | 0.60%  |
| 12. Total = $(6) + (7) + (8) + (9) + (10) + (11)$    | 15.1%  |
| 13. Permissible Loss and Fixed Exp. Ratio = 5 - (12) | 79.9%  |

#### **Financial Needs Model**

# **Underwriting Profit Provision Support**

### Standard Auto - Liability & Physical Damage

The underwriting profit provisions for liability and physical damage coverages used in this filing's rate level analysis was selected after reviewing the required underwriting profit provisions developed separately using an internal rate of return model that incorporates the estimated timing of premium receipts, loss payments, expense payments and other underwriting components. This model simulates a single insurance transaction (Premium = \$100.00) and its related assets flow and determines the required underwriting profit provision that would result in the desired rate of return on the surplus that supports the transaction.

The underlying surplus supporting the transaction at any given point in time is a function of the insurance reserves being held. Also, if the cash balance is insufficient to offset the insurance liabilities less receivables, additional surplus is committed to fund these reserves.

In addition to the historical payout patterns and expense provisions, the model reflects the following assumptions:

|  | Liability    | Physical Damage |
|--|--------------|-----------------|
| Desired Rate of Return:                      | 15.0 %       | 15.0 %          |
| Equity Allocated to Line of Business Using   |              |                 |
| Premium to Surplus Ratio:                    | 0.96 to 1.00 | 1.69 to 1.00    |
| Reserve to Premium Ratio:                    | 1.30 to 1.00 | 0.31 to 1.00    |
| Investment Yield:                            | 4.7 %        | 4.4 %           |
| Portion of Assets Available for Investments: | 100.0 %      | 100.0 %         |
| Federal Tax Rate:                            | 35.0 %       | 35.0 %          |

Pages 3 and 6 of this exhibit display the cash flow resulting from these assumptions for liability and physical damage coverages respectively. The model derives an underwriting profit of \$11.29 for liability coverages and an underwriting profit of \$15.42 for physical damage coverages in order for these lines to achieve the desired rate of return; these underwriting profits are the sum of the net underwriting flows across all time periods. Pages 4 and 7 provide the model's required assets (sum of reserve and surplus requirements) as well as the available assets (sum of receivables and cash balance from insurance operations) for liability and physical damage coverages respectively. If the available assets are not sufficient to offset the required assets, additional assets (from surplus) must be infused to support the transaction. Page 5 for liability coverages and Page 8 for physical damage coverages display the assets flows (negative values indicate flow to insurance operations while positive values indicate flow back to surplus). The total asset flow is then discounted at the desired rate of return, and the resulting sum of the discounted asset flow is \$0.00.

Thus, an underwriting profit provision of 11.29 percent (\$11.29/\$100.00) is expected to achieve a 15.0 percent rate of return for liability coverages, and an underwriting profit provision of 15.42 percent (\$15.42/\$100.00) is expected to achieve a 15.0 percent rate of return for physical damage coverages.

The following table summarizes the required underwriting profit provisions required to generate a 15.0 percent rate of return on surplus funds, the selected underwriting profit provisions used in this rate filing and the corresponding rate of return on surplus funds associated with the selected provisions:

|   | Liability | Physical Damage |
|---|-----------|-----------------|
| Required Underwriting Profit Provision                  | 11.29 %   | 15.42%          |
| Selected Underwriting Profit Provision                  | 5.0 %     | 5.0 %           |
| Rate of Return – Selected Underwriting Profit Provision | 9.1 %     | 6.8 %           |

#### EC - Standard Auto Liability - Countrywide

#### **Cash Flow Related to Insurance Operations**

| Months    |              | Cash       | Flow    |              |         |        |          |
|-----------|--------------|------------|---------|--------------|---------|--------|----------|
| from      |              |            | Federal |              | Actual  | Excess | Adjusted |
| Policy    | Net          | Investment | Income  |              | Cash    | Cash   | Cash     |
| Inception | Underwriting | g Income   | Tax     | <u>Total</u> | Balance | Flow   | Balance  |
| -1        | (4.91)       | 0.00       | 0.00    | (4.91)       | 0.00    | 0.00   | 0.00     |
| 0         | 8.19         | 0.00       | 1.65    | 9.84         | 9.84    | 0.00   | 9.84     |
| 3         | 12.10        | 0.62       | (2.33)  | 10.39        | 20.23   | 0.00   | 20.23    |
| 6         | 14.79        | 0.56       | (0.42)  | 14.93        | 35.16   | 0.00   | 35.16    |
| 9         | 7.57         | 1.01       | (2.36)  | 6.22         | 41.38   | 0.00   | 41.38    |
| 12        | 3.83         | 0.85       | (2.13)  | 2.55         | 43.93   | 0.00   | 43.93    |
| 15        | (7.38)       | 0.63       | (0.11)  | (6.86)       | 37.08   | 0.00   | 37.08    |
| 18        | (3.94)       | 0.50       | (0.10)  | (3.54)       | 33.54   | 0.00   | 33.54    |
| 21        | (2.75)       | 0.41       | (0.09)  | (2.42)       | 31.12   | 0.66   | 30.46    |
| 24        | (2.39)       | 0.35       | (0.08)  | (2.11)       | 28.35   | 2.38   | 25.96    |
| 27        | (2.07)       | 0.30       | (0.06)  | (1.82)       | 24.14   | 2.05   | 22.09    |
| 30        | (1.78)       | 0.26       | (0.05)  | (1.57)       | 20.52   | 1.80   | 18.72    |
| 33        | (1.41)       | 0.22       | (0.05)  | (1.24)       | 17.47   | 1.44   | 16.04    |
| 36        | (1.42)       | 0.19       | (0.04)  | (1.27)       | 14.77   | 1.40   | 13.37    |
| 39        | (0.59)       | 0.16       | (0.05)  | (0.49)       | 12.89   | 0.73   | 12.16    |
| 42        | (1.06)       | 0.14       | (0.03)  | (0.94)       | 11.21   | 1.02   | 10.19    |
| 45        | (0.70)       | 0.12       | (0.03)  | (0.61)       | 9.58    | 0.71   | 8.87     |
| 48        | (0.40)       | 0.10       | (0.03)  | (0.33)       | 8.54    | 0.44   | 8.10     |
| 51        | (0.40)       | 0.09       | (0.03)  | (0.34)       | 7.77    | 0.42   | 7.34     |
| 54        | (0.36)       | 0.09       | (0.02)  | (0.29)       | 7.05    | 0.40   | 6.65     |
| 57        | (0.36)       | 0.08       | (0.02)  | (0.30)       | 6.35    | 0.36   | 6.00     |
| 60        | (0.26)       | 0.07       | (0.02)  | (0.21)       | 5.79    | 0.28   | 5.51     |
| 72        | (1.13)       | 0.26       | (0.07)  | (0.93)       | 4.57    | 1.14   | 3.43     |
| 84        | (0.34)       | 0.16       | (0.05)  | (0.23)       | 3.20    | 0.41   | 2.79     |
| 96        | (0.33)       | 0.13       | (0.04)  | (0.24)       | 2.56    | 0.37   | 2.19     |
| 108       | (0.33)       | 0.10       | (0.03)  | (0.25)       | 1.93    | 0.35   | 1.59     |
| 120       | (0.13)       | 0.08       | (0.02)  | (0.07)       | 1.51    | 0.16   | 1.35     |
| 132       | (0.13)       | 0.06       | (0.02)  | (0.08)       | 1.27    | 0.15   | 1.11     |
| 144       | (0.13)       | 0.05       | (0.01)  | (0.09)       | 1.02    | 0.14   | 0.88     |
| 156       | (0.25)       | 0.04       | (0.01)  | (0.22)       | 0.66    | 0.23   | 0.43     |
| 168       | 0.00         | 0.02       | (0.01)  | 0.01         | 0.45    | 0.01   | 0.43     |
| 180       | 0.00         | 0.02       | (0.01)  | 0.02         | 0.45    | 0.01   | 0.44     |
| 192       | 0.00         | 0.02       | (0.01)  | 0.01         | 0.45    | 0.01   | 0.44     |
| 204       | (0.11)       | 0.02       | (0.01)  | (0.10)       | 0.34    | 0.11   | 0.23     |
| 216       | (0.04)       | 0.01       | (0.00)  | (0.03)       | 0.20    | 0.04   | 0.17     |
| 228       | (0.11)       | 0.01       | (0.00)  | (0.11)       | 0.06    | 0.06   | 0.00     |
| 240       | 0.00         | 0.00       | 0.00    | 0.00         | 0.00    | 0.00   | 0.00     |
| 252       | 0.00         | 0.00       | 0.00    | 0.00         | 0.00    | 0.00   | 0.00     |
| 264       | (0.00)       | 0.00       | 0.00    | (0.00)       | (0.00)  | 0.00   | (0.00)   |
| 276       | (0.00)       | 0.00       | 0.00    | (0.00)       | (0.00)  | 0.00   | (0.00)   |
| 288       | (0.00)       | 0.00       | 0.00    | (0.00)       | (0.00)  | 0.00   | (0.00)   |
| 300       | (0.00)       | 0.00       | 0.00    | (0.00)       | (0.00)  | 0.00   | (0.00)   |
| 312       | (0.00)       | 0.00       | 0.00    | (0.00)       | (0.00)  | 0.00   | (0.00)   |
| 324       | 0.00         | 0.00       | 0.00    | 0.00         | (0.00)  | 0.00   | (0.00)   |
| 336       | 0.00         | 0.00       | 0.00    | 0.00         | (0.00)  | 0.00   | (0.00)   |
| 348       | 0.00         | 0.00       | 0.00    | 0.00         | (0.00)  | 0.00   | (0.00)   |
| 360       | (0.01)       | 0.00       | 0.00    | (0.01)       | (0.01)  | 0.00   | (0.01)   |
| Total     | 11.29        | 7.75       | (6.66)  | 12.37        |         |        |          |

# EC - Standard Auto Liability - Countrywide

# Assets Required to Support Insurance Operations

|          | Require | d Assets   |        | Available . | Assets from ( | Operations |          |
|----------|---------|------------|--------|-------------|---------------|------------|----------|
| Unearned | Loss &  | Required   |        |             | Salvage &     | Required   | Assets   |
| Premium  | LAE     | Underlying |        | Premium     | Subrogation   | Cash       | Prior to |
| Reserve  | Reserve | Surplus    | Total  | Receivable  | Receivable    | Balance    | Infusion |
| 0.00     | 0.00    | 0.00       | 0.00   | 0.00        | 0.00          | 0.00       | 0.00     |
| 50.00    | 0.00    | 40.00      | 90.00  | 36.45       | 0.00          | 9.84       | 46.30    |
| 25.00    | 11.69   | 29.35      | 66.04  | 17.03       | 1.15          | 20.23      | 38.41    |
| 50.00    | 19.74   | 55.79      | 125.53 | 36.57       | 1.86          | 35.16      | 73.59    |
| 25.00    | 26.25   | 41.00      | 92.26  | 17.08       | 2.37          | 41.38      | 60.83    |
| 0.00     | 31.42   | 25.14      | 56.56  | 0.12        | 2.77          | 43.93      | 46.82    |
| 0.00     | 25.18   | 20.15      | 45.33  | 0.05        | 2.27          | 37.08      | 39.40    |
| 0.00     | 20.88   | 16.70      | 37.58  | 0.05        | 1.91          | 33.54      | 35.50    |
| 0.00     | 17.86   | 14.29      | 32.15  | 0.05        | 1.64          | 30.46      | 32.15    |
| 0.00     | 15.23   | 12.18      | 27.41  | 0.05        | 1.40          | 25.96      | 27.41    |
| 0.00     | 12.97   | 10.38      | 23.35  | 0.05        | 1.21          | 22.09      | 23.35    |
| 0.00     | 10.98   | 8.78       | 19.76  | 0.05        | 0.99          | 18.72      | 19.76    |
| 0.00     | 9.40    | 7.52       | 16.91  | 0.05        | 0.82          | 16.04      | 16.91    |
| 0.00     | 7.83    | 6.27       | 14.10  | 0.05        | 0.68          | 13.37      | 14.10    |
| 0.00     | 7.06    | 5.65       | 12.71  | 0.05        | 0.50          | 12.16      | 12.71    |
| 0.00     | 5.92    | 4.74       | 10.66  | 0.05        | 0.42          | 10.19      | 10.66    |
| 0.00     | 5.15    | 4.12       | 9.27   | 0.05        | 0.35          | 8.87       | 9.27     |
| 0.00     | 4.69    | 3.75       | 8.45   | 0.05        | 0.29          | 8.10       | 8.45     |
| 0.00     | 4.24    | 3.39       | 7.63   | 0.05        | 0.24          | 7.34       | 7.63     |
| 0.00     | 3.82    | 3.06       | 6.88   | 0.05        | 0.18          | 6.65       | 6.88     |
| 0.00     | 3.45    | 2.76       | 6.21   | 0.05        | 0.16          | 6.00       | 6.21     |
| 0.00     | 3.16    | 2.53       | 5.70   | 0.05        | 0.14          | 5.51       | 5.70     |
| 0.00     | 1.98    | 1.58       | 3.56   | 0.05        | 0.08          | 3.43       | 3.56     |
| 0.00     | 1.61    | 1.29       | 2.90   | 0.05        | 0.05          | 2.79       | 2.90     |
| 0.00     | 1.26    | 1.01       | 2.27   | 0.05        | 0.04          | 2.19       | 2.27     |
| 0.00     | 0.92    | 0.74       | 1.66   | 0.05        | 0.03          | 1.59       | 1.66     |
| 0.00     | 0.79    | 0.63       | 1.42   | 0.05        | 0.02          | 1.35       | 1.42     |
| 0.00     | 0.66    | 0.52       | 1.18   | 0.05        | 0.02          | 1.11       | 1.18     |
| 0.00     | 0.52    | 0.42       | 0.94   | 0.05        | 0.01          | 0.88       | 0.94     |
| 0.00     | 0.27    | 0.22       | 0.49   | 0.05        | 0.01          | 0.43       | 0.49     |
| 0.00     | 0.27    | 0.22       | 0.49   | 0.05        | 0.01          | 0.43       | 0.49     |
| 0.00     | 0.27    | 0.22       | 0.49   | 0.05        | 0.01          | 0.44       | 0.49     |
| 0.00     | 0.27    | 0.22       | 0.49   | 0.05        | 0.00          | 0.44       | 0.49     |
| 0.00     | 0.16    | 0.13       | 0.29   | 0.05        | 0.00          | 0.23       | 0.49     |
| 0.00     | 0.10    | 0.10       | 0.22   | 0.05        | 0.00          | 0.17       | 0.22     |
| 0.00     | 0.12    | 0.04       | 0.05   | 0.05        | 0.00          | 0.00       | 0.05     |
| 0.00     | 0.01    | 0.04       | 0.05   | 0.05        | 0.00          | 0.00       | 0.05     |
| 0.00     | 0.01    | 0.04       | 0.05   | 0.05        | 0.00          | 0.00       | 0.05     |
| 0.00     | 0.01    | 0.04       | 0.05   | 0.05        | 0.00          | (0.00)     | 0.05     |
| 0.00     | 0.01    | 0.04       | 0.05   | 0.05        | 0.00          | (0.00)     | 0.05     |
| 0.00     | 0.01    | 0.04       | 0.05   | 0.05        | 0.00          | (0.00)     | 0.05     |
| 0.00     | 0.01    | 0.04       | 0.05   | 0.05        | 0.00          | (0.00)     | 0.05     |
| 0.00     | 0.01    | 0.04       | 0.05   | 0.05        | 0.00          | (0.00)     | 0.05     |
| 0.00     | 0.01    | 0.04       | 0.05   | 0.05        | 0.00          | (0.00)     | 0.05     |
| 0.00     | 0.01    | 0.04       | 0.05   | 0.05        | 0.00          | (0.00)     |          |
| 0.00     | 0.01    | 0.04       | 0.05   | 0.05        |               |            | 0.05     |
|          |         |            |        |             | 0.00          | (0.00)     | 0.05     |
| 0.00     | 0.00    | 0.05       | 0.05   | 0.05        | 0.00          | (0.01)     | 0.05     |

# EC - Standard Auto Liability - Countrywide

#### Infused and Excess Asset Flows Resulting from Insurance Operations

|          | Assets          | Required | Infused     | Excess      | Total       | Discount  | Discounted |
|----------|-----------------|----------|-------------|-------------|-------------|-----------|------------|
| Required | Prior to        | Infused  | Asset       | Asset       | Asset       | Factor at | Asset      |
| Assets   | <u>Infusion</u> | Assets   | <u>Flow</u> | <u>Flow</u> | <u>Flow</u> | 15.0% ROR | Flow       |
| 0.00     | 0.00            | 0.00     | 0.00        | (4.91)      | (4.91)      | 1.0117    | (4.97)     |
| 90.00    | 46.30           | 43.70    | (43.70)     | 0.00        | (43.70)     | 1.0000    | (43.70)    |
| 66.04    | 38.41           | 27.63    | 16.07       | 0.00        | 16.07       | 0.9657    | 15.52      |
| 125.53   | 73.59           | 51.94    | (24.31)     | 0.00        | (24.31)     | 0.9325    | (22.67)    |
| 92.26    | 60.83           | 31.43    | 20.51       | 0.00        | 20.51       | 0.9005    | 18.47      |
| 56.56    | 46.82           | 9.73     | 21.70       | 0.00        | 21.70       | 0.8696    | 18.87      |
| 45.33    | 39.40           | 5.93     | 3.81        | 0.00        | 3.81        | 0.8397    | 3.20       |
| 37.58    | 35.50           | 2.08     | 3.85        | 0.00        | 3.85        | 0.8109    | 3.12       |
| 32.15    | 32.15           | 0.00     | 2.08        | 0.66        | 2.74        | 0.7830    | 2.15       |
| 27.41    | 27.41           | 0.00     | 0.00        | 2.38        | 2.38        | 0.7561    | 1.80       |
| 23.35    | 23.35           | 0.00     | 0.00        | 2.05        | 2.05        | 0.7302    | 1.50       |
| 19.76    | 19.76           | 0.00     | 0.00        | 1.80        | 1.80        | 0.7051    | 1.27       |
| 16.91    | 16.91           | 0.00     | 0.00        | 1.44        | 1.44        | 0.6809    | 0.98       |
| 14.10    | 14.10           | 0.00     | 0.00        | 1.40        | 1.40        | 0.6575    | 0.92       |
| 12.71    | 12.71           | 0.00     | 0.00        | 0.73        | 0.73        | 0.6349    | 0.46       |
| 10.66    | 10.66           | 0.00     | 0.00        | 1.02        | 1.02        | 0.6131    | 0.63       |
| 9.27     | 9.27            | 0.00     | 0.00        | 0.71        | 0.71        | 0.5921    | 0.42       |
| 8.45     | 8.45            | 0.00     | 0.00        | 0.44        | 0.44        | 0.5718    | 0.25       |
| 7.63     | 7.63            | 0.00     | 0.00        | 0.42        | 0.42        | 0.5521    | 0.23       |
| 6.88     | 6.88            | 0.00     | 0.00        | 0.40        | 0.40        | 0.5332    | 0.21       |
| 6.21     | 6.21            | 0.00     | 0.00        | 0.36        | 0.36        | 0.5149    | 0.18       |
| 5.70     | 5.70            | 0.00     | 0.00        | 0.28        | 0.28        | 0.4972    | 0.14       |
| 3.56     | 3.56            | 0.00     | 0.00        | 1.14        | 1.14        | 0.4323    | 0.49       |
| 2.90     | 2.90            | 0.00     | 0.00        | 0.41        | 0.41        | 0.3759    | 0.15       |
| 2.27     | 2.27            | 0.00     | 0.00        | 0.37        | 0.37        | 0.3269    | 0.12       |
| 1.66     | 1.66            | 0.00     | 0.00        | 0.35        | 0.35        | 0.2843    | 0.10       |
| 1.42     | 1.42            | 0.00     | 0.00        | 0.16        | 0.16        | 0.2472    | 0.04       |
| 1.18     | 1.18            | 0.00     | 0.00        | 0.15        | 0.15        | 0.2149    | 0.03       |
| 0.94     | 0.94            | 0.00     | 0.00        | 0.14        | 0.14        | 0.1869    | 0.03       |
| 0.49     | 0.49            | 0.00     | 0.00        | 0.23        | 0.23        | 0.1625    | 0.04       |
| 0.49     | 0.49            | 0.00     | 0.00        | 0.01        | 0.01        | 0.1413    | 0.00       |
| 0.49     | 0.49            | 0.00     | 0.00        | 0.01        | 0.01        | 0.1229    | 0.00       |
| 0.49     | 0.49            | 0.00     | 0.00        | 0.01        | 0.01        | 0.1069    | 0.00       |
| 0.29     | 0.29            | 0.00     | 0.00        | 0.11        | 0.11        | 0.0929    | 0.01       |
| 0.22     | 0.22            | 0.00     | 0.00        | 0.04        | 0.04        | 0.0808    | 0.00       |
| 0.05     | 0.05            | 0.00     | 0.00        | 0.06        | 0.06        | 0.0703    | 0.00       |
| 0.05     | 0.05            | 0.00     | 0.00        | 0.00        | 0.00        | 0.0611    | 0.00       |
| 0.05     | 0.05            | 0.00     | 0.00        | 0.00        | 0.00        | 0.0531    | 0.00       |
| 0.05     | 0.05            | 0.00     | 0.00        | (0.00)      | (0.00)      | 0.0462    | (0.00)     |
| 0.05     | 0.05            | 0.00     | 0.00        | (0.00)      | (0.00)      | 0.0402    | (0.00)     |
| 0.05     | 0.05            | 0.00     | 0.00        | (0.00)      | (0.00)      | 0.0349    | (0.00)     |
| 0.05     | 0.05            | 0.00     | 0.00        | (0.00)      | (0.00)      | 0.0304    | (0.00)     |
| 0.05     | 0.05            | 0.00     | 0.00        | (0.00)      | (0.00)      | 0.0264    | (0.00)     |
| 0.05     | 0.05            | 0.00     | 0.00        | 0.00        | 0.00        | 0.0230    | 0.00       |
| 0.05     | 0.05            | 0.00     | 0.00        | 0.00        | 0.00        | 0.0200    | 0.00       |
| 0.05     | 0.05            | 0.00     | 0.00        | 0.00        | 0.00        | 0.0174    | 0.00       |
| 0.05     | 0.05            | 0.00     | 0.00        | (0.01)      | (0.01)      | 0.0151    | (0.00)     |
|          |                 |          |             |             |             |           |            |
|          |                 |          | 0.00        | 12.37       | 12.37       |           | 0.00       |

#### EC - Standard Auto Physical Damage - Countrywide

#### **Cash Flow Related to Insurance Operations**

| Months    |              | Cash          | Flow       |              | _              |             |          |
|-----------|--------------|---------------|------------|--------------|----------------|-------------|----------|
| from      |              |               | Federal    |              | Actual         | Excess      | Adjusted |
| Policy    | Net          | Investment    | Income     |              | Cash           | Cash        | Cash     |
| Inception | Underwriting | <u>Income</u> | <u>Tax</u> | <u>Total</u> | <b>Balance</b> | <u>Flow</u> | Balance  |
| -1        | (4.94)       | 0.00          | 0.00       | (4.94)       | 0.00           | 0.00        | 0.00     |
| 0         | 8.17         | 0.00          | 1.68       | 9.85         | 9.85           | 0.00        | 9.85     |
| 3         | 7.37         | 1.19          | (2.74)     | 5.83         | 15.68          | 0.00        | 15.68    |
| 6         | 9.13         | 0.78          | (0.72)     | 9.20         | 24.88          | 0.00        | 24.88    |
| 9         | 2.69         | 1.39          | (2.75)     | 1.34         | 26.21          | 0.00        | 26.21    |
| 12        | (1.24)       | 0.82          | (2.39)     | (2.82)       | 23.40          | 8.64        | 14.75    |
| 15        | (5.49)       | 0.16          | (0.01)     | (5.34)       | 9.41           | 7.50        | 1.92     |
| 18        | (0.11)       | 0.02          | (0.00)     | (0.09)       | 1.83           | 0.78        | 1.05     |
| 21        | (0.05)       | 0.01          | (0.00)     | (0.04)       | 1.01           | 0.32        | 0.68     |
| 24        | (0.04)       | 0.01          | (0.00)     | (0.04)       | 0.65           | 0.18        | 0.46     |
| 27        | (0.03)       | 0.01          | (0.00)     | (0.03)       | 0.44           | 0.09        | 0.34     |
| 30        | (0.01)       | 0.00          | (0.00)     | (0.01)       | 0.33           | 0.07        | 0.26     |
| 33        | (0.01)       | 0.00          | (0.00)     | (0.01)       | 0.25           | 0.05        | 0.20     |
| 36        | (0.01)       | 0.00          | (0.00)     | (0.00)       | 0.19           | 0.04        | 0.16     |
| 39        | (0.02)       | 0.00          | (0.00)     | (0.02)       | 0.14           | 0.06        | 0.08     |
| 42        | (0.00)       | 0.00          | (0.00)     | (0.00)       | 0.08           | 0.02        | 0.05     |
| 45        | (0.01)       | 0.00          | (0.00)     | (0.01)       | 0.05           | 0.02        | 0.03     |
| 48        | (0.01)       | 0.00          | (0.00)     | (0.00)       | 0.02           | 0.02        | 0.00     |
| 51        | 0.00         | 0.00          | 0.00       | 0.00         | 0.00           | 0.00        | 0.00     |
| 54        | (0.00)       | 0.00          | 0.00       | (0.00)       | (0.00)         | 0.00        | (0.00)   |
| 57        | (0.00)       | 0.00          | 0.00       | (0.00)       | (0.00)         | 0.00        | (0.00)   |
| 60        | (0.00)       | 0.00          | 0.00       | (0.00)       | (0.01)         | 0.00        | (0.01)   |
| 72        | 0.00         | 0.00          | 0.00       | 0.00         | (0.00)         | 0.00        | (0.00)   |
| 84        | 0.00         | 0.00          | 0.00       | 0.00         | (0.00)         | 0.00        | (0.00)   |
| 96        | 0.00         | 0.00          | 0.00       | 0.00         | 0.00           | 0.00        | 0.00     |
| 108       | 0.00         | 0.00          | 0.00       | 0.00         | 0.00           | 0.00        | 0.00     |
| 120       | 0.00         | 0.00          | 0.00       | 0.00         | 0.00           | 0.00        | 0.00     |
| 132       | 0.00         | 0.00          | 0.00       | 0.00         | 0.00           | 0.00        | 0.00     |
| 144       | 0.00         | 0.00          | 0.00       | 0.00         | 0.00           | 0.00        | 0.00     |
| 156       | 0.00         | 0.00          | 0.00       | 0.00         | 0.00           | 0.00        | 0.00     |
| 168       | 0.00         | 0.00          | 0.00       | 0.00         | 0.00           | 0.00        | 0.00     |
| 180       | 0.00         | 0.00          | 0.00       | 0.00         | 0.00           | 0.00        | 0.00     |
| 192       | 0.00         | 0.00          | 0.00       | 0.00         | 0.00           | 0.00        | 0.00     |
| 204       | 0.00         | 0.00          | 0.00       | 0.00         | 0.00           | 0.00        | 0.00     |
| 216       | 0.00         | 0.00          | 0.00       | 0.00         | 0.00           | 0.00        | 0.00     |
| 228       | 0.00         | 0.00          | 0.00       | 0.00         | 0.00           | 0.00        | 0.00     |
| 240       | 0.00         | 0.00          | 0.00       | 0.00         | 0.00           | 0.00        | 0.00     |
| 252       | 0.00         | 0.00          | 0.00       | 0.00         | 0.00           | 0.00        | 0.00     |
| 264       | 0.00         | 0.00          | 0.00       | 0.00         | 0.00           | 0.00        | 0.00     |
| 276       | 0.00         | 0.00          | 0.00       | 0.00         | 0.00           | 0.00        | 0.00     |
| 288       | 0.00         | 0.00          | 0.00       | 0.00         | 0.00           | 0.00        | 0.00     |
| 300       | 0.00         | 0.00          | 0.00       | 0.00         | 0.00           | 0.00        | 0.00     |
| 312       | 0.00         | 0.00          | 0.00       | 0.00         | 0.00           | 0.00        | 0.00     |
| 324       | 0.00         | 0.00          | 0.00       | 0.00         | 0.00           | 0.00        | 0.00     |
| 336       | 0.00         | 0.00          | 0.00       | 0.00         | 0.00           | 0.00        | 0.00     |
| 348       | 0.00         | 0.00          | 0.00       | 0.00         | 0.00           | 0.00        | 0.00     |
| 360       | 0.00         | 0.00          | 0.00       | 0.00         | 0.00           | 0.00        | 0.00     |
| Total     | 15.42        | 4.41          | (6.94)     | 12.89        |                |             |          |

# EC - Standard Auto Physical Damage - Countrywide

# Assets Required to Support Insurance Operations

|          | Require | d Assets   |              | Available  | Assets from C | Operations | _               |
|----------|---------|------------|--------------|------------|---------------|------------|-----------------|
| Unearned | Loss &  | Required   |              |            | Salvage &     | Required   | Assets          |
| Premium  | LAE     | Underlying |              | Premium    | Subrogation   | Cash       | Prior to        |
| Reserve  | Reserve | Surplus    | <u>Total</u> | Receivable | Receivable    | Balance    | <u>Infusion</u> |
| 0.00     | 0.00    | 0.00       | 0.00         | 0.00       | 0.00          | 0.00       | 0.00            |
| 50.00    | 0.00    | 96.15      | 146.15       | 36.45      | 0.00          | 9.85       | 46.30           |
| 25.00    | 5.81    | 59.25      | 90.05        | 17.02      | 1.04          | 15.68      | 33.74           |
| 50.00    | 6.78    | 109.19     | 165.98       | 36.57      | 1.38          | 24.88      | 62.82           |
| 25.00    | 6.96    | 61.47      | 93.43        | 17.07      | 1.47          | 26.21      | 44.76           |
| 0.00     | 5.58    | 10.74      | 16.32        | 0.11       | 1.45          | 14.75      | 16.32           |
| 0.00     | 0.88    | 1.69       | 2.56         | 0.05       | 0.60          | 1.92       | 2.56            |
| 0.00     | 0.48    | 0.93       | 1.41         | 0.05       | 0.31          | 1.05       | 1.41            |
| 0.00     | 0.32    | 0.62       | 0.93         | 0.05       | 0.20          | 0.68       | 0.93            |
| 0.00     | 0.23    | 0.44       | 0.67         | 0.05       | 0.15          | 0.46       | 0.67            |
| 0.00     | 0.18    | 0.35       | 0.53         | 0.05       | 0.14          | 0.34       | 0.53            |
| 0.00     | 0.15    | 0.28       | 0.43         | 0.05       | 0.11          | 0.26       | 0.43            |
| 0.00     | 0.12    | 0.23       | 0.35         | 0.05       | 0.10          | 0.20       | 0.35            |
| 0.00     | 0.10    | 0.20       | 0.30         | 0.05       | 0.09          | 0.16       | 0.30            |
| 0.00     | 0.07    | 0.14       | 0.21         | 0.05       | 0.08          | 0.08       | 0.21            |
| 0.00     | 0.06    | 0.11       | 0.17         | 0.05       | 0.07          | 0.05       | 0.17            |
| 0.00     | 0.05    | 0.09       | 0.14         | 0.05       | 0.06          | 0.03       | 0.14            |
| 0.00     | 0.04    | 0.07       | 0.11         | 0.05       | 0.06          | 0.00       | 0.11            |
| 0.00     | 0.03    | 0.07       | 0.10         | 0.05       | 0.05          | 0.00       | 0.10            |
| 0.00     | 0.03    | 0.07       | 0.10         | 0.05       | 0.05          | (0.00)     | 0.10            |
| 0.00     | 0.02    | 0.07       | 0.10         | 0.05       | 0.05          | (0.00)     | 0.10            |
| 0.00     | 0.02    | 0.08       | 0.09         | 0.05       | 0.04          | (0.01)     | 0.09            |
| 0.00     | 0.01    | 0.07       | 0.08         | 0.05       | 0.03          | (0.01)     | 0.08            |
| 0.00     | 0.00    | 0.07       | 0.08         | 0.05       | 0.03          | (0.00)     | 0.08            |
| 0.00     | 0.00    | 0.07       | 0.03         | 0.05       | 0.02          | 0.00       | 0.07            |
| 0.00     | 0.00    | 0.07       | 0.07         | 0.05       | 0.02          | 0.00       | 0.07            |
| 0.00     | 0.00    | 0.06       | 0.06         | 0.05       | 0.01          | 0.00       | 0.06            |
| 0.00     | 0.00    | 0.06       | 0.06         | 0.05       | 0.01          | 0.00       | 0.06            |
| 0.00     | 0.00    | 0.06       | 0.06         | 0.05       | 0.01          | 0.00       | 0.06            |
| 0.00     | 0.00    | 0.06       | 0.06         | 0.05       | 0.01          | 0.00       | 0.06            |
| 0.00     | 0.00    | 0.06       | 0.06         | 0.05       | 0.01          | 0.00       | 0.06            |
| 0.00     | 0.00    | 0.06       | 0.06         | 0.05       | 0.01          | 0.00       | 0.06            |
| 0.00     | 0.00    | 0.06       | 0.06         | 0.05       | 0.01          | 0.00       | 0.06            |
| 0.00     | 0.00    | 0.06       | 0.06         | 0.05       | 0.00          | 0.00       | 0.06            |
| 0.00     | 0.00    | 0.05       | 0.05         | 0.05       | 0.00          | 0.00       | 0.05            |
| 0.00     | 0.00    | 0.05       | 0.05         | 0.05       | 0.00          | 0.00       | 0.05            |
| 0.00     | 0.00    | 0.05       | 0.05         | 0.05       | 0.00          | 0.00       | 0.05            |
| 0.00     | 0.00    | 0.05       | 0.05         | 0.05       | 0.00          | 0.00       | 0.05            |
| 0.00     | 0.00    | 0.05       | 0.05         | 0.05       | 0.00          | 0.00       | 0.05            |
| 0.00     | 0.00    | 0.05       | 0.05         | 0.05       | 0.00          | 0.00       | 0.05            |
| 0.00     | 0.00    | 0.05       | 0.05         | 0.05       | 0.00          | 0.00       | 0.05            |
| 0.00     | 0.00    | 0.05       | 0.05         | 0.05       | 0.00          | 0.00       | 0.05            |
| 0.00     | 0.00    | 0.05       | 0.05         | 0.05       | 0.00          | 0.00       | 0.05            |
| 0.00     | 0.00    | 0.05       | 0.05         | 0.05       | 0.00          | 0.00       | 0.05            |
| 0.00     | 0.00    | 0.05       | 0.05         | 0.05       | 0.00          | 0.00       | 0.05            |
|          |         |            |              |            |               |            |                 |
| 0.00     | 0.00    | 0.05       | 0.05         | 0.05       | 0.00          | 0.00       | 0.05            |
| 0.00     | 0.00    | 0.05       | 0.05         | 0.05       | 0.00          | 0.00       | 0.05            |

#### EC - Standard Auto Physical Damage - Countrywide

#### Infused and Excess Asset Flows Resulting from Insurance Operations

|          | Assets   | Required | Infused     | Excess      | Total   | Discount  | Discounted  |
|----------|----------|----------|-------------|-------------|---------|-----------|-------------|
| Required | Prior to | Infused  | Asset       | Asset       | Asset   | Factor at | Asset       |
| Assets   | Infusion | Assets   | <u>Flow</u> | <u>Flow</u> | Flow    | 15.0% ROR | <u>Flow</u> |
| 0.00     | 0.00     | 0.00     | 0.00        | (4.94)      | (4.94)  | 1.0117    | (4.99)      |
| 146.15   | 46.30    | 99.85    | (99.85)     | 0.00        | (99.85) | 1.0000    | (99.85)     |
| 90.05    | 33.74    | 56.31    | 43.54       | 0.00        | 43.54   | 0.9657    | 42.05       |
| 165.98   | 62.82    | 103.16   | (46.85)     | 0.00        | (46.85) | 0.9325    | (43.68)     |
| 93.43    | 44.76    | 48.67    | 54.49       | 0.00        | 54.49   | 0.9005    | 49.07       |
| 16.32    | 16.32    | 0.00     | 48.67       | 8.64        | 57.31   | 0.8696    | 49.84       |
| 2.56     | 2.56     | 0.00     | 0.00        | 7.50        | 7.50    | 0.8397    | 6.30        |
| 1.41     | 1.41     | 0.00     | 0.00        | 0.78        | 0.78    | 0.8109    | 0.63        |
| 0.93     | 0.93     | 0.00     | 0.00        | 0.32        | 0.32    | 0.7830    | 0.25        |
| 0.67     | 0.67     | 0.00     | 0.00        | 0.18        | 0.18    | 0.7561    | 0.14        |
| 0.53     | 0.53     | 0.00     | 0.00        | 0.09        | 0.09    | 0.7302    | 0.07        |
| 0.43     | 0.43     | 0.00     | 0.00        | 0.07        | 0.07    | 0.7051    | 0.05        |
| 0.35     | 0.35     | 0.00     | 0.00        | 0.05        | 0.05    | 0.6809    | 0.04        |
| 0.30     | 0.30     | 0.00     | 0.00        | 0.04        | 0.04    | 0.6575    | 0.02        |
| 0.21     | 0.21     | 0.00     | 0.00        | 0.06        | 0.06    | 0.6349    | 0.04        |
| 0.17     | 0.17     | 0.00     | 0.00        | 0.02        | 0.02    | 0.6131    | 0.01        |
| 0.14     | 0.14     | 0.00     | 0.00        | 0.02        | 0.02    | 0.5921    | 0.01        |
| 0.11     | 0.11     | 0.00     | 0.00        | 0.02        | 0.02    | 0.5718    | 0.01        |
| 0.10     | 0.10     | 0.00     | 0.00        | 0.00        | 0.00    | 0.5521    | 0.00        |
| 0.10     | 0.10     | 0.00     | 0.00        | (0.00)      | (0.00)  | 0.5332    | (0.00)      |
| 0.10     | 0.10     | 0.00     | 0.00        | (0.00)      | (0.00)  | 0.5149    | (0.00)      |
| 0.10     | 0.10     | 0.00     | 0.00        | (0.00)      | (0.00)  | 0.4972    | (0.00)      |
| 0.08     | 0.09     | 0.00     | 0.00        | 0.00        | 0.00    | 0.4323    | 0.00        |
| 0.08     | 0.08     | 0.00     | 0.00        | 0.00        | 0.00    | 0.4323    | 0.00        |
| 0.07     | 0.03     | 0.00     | 0.00        | 0.00        | 0.00    | 0.3759    | 0.00        |
| 0.07     | 0.07     | 0.00     | 0.00        | 0.00        | 0.00    | 0.3209    | 0.00        |
| 0.07     | 0.07     | 0.00     | 0.00        | 0.00        | 0.00    | 0.2472    | 0.00        |
| 0.06     | 0.06     | 0.00     | 0.00        | 0.00        | 0.00    | 0.2472    | 0.00        |
| 0.06     | 0.06     | 0.00     | 0.00        | 0.00        | 0.00    | 0.2149    | 0.00        |
| 0.06     | 0.06     | 0.00     | 0.00        | 0.00        | 0.00    | 0.1609    | 0.00        |
| 0.06     | 0.06     | 0.00     | 0.00        | 0.00        | 0.00    | 0.1023    | 0.00        |
| 0.06     | 0.06     | 0.00     | 0.00        | 0.00        | 0.00    | 0.1413    | 0.00        |
| 0.06     | 0.06     | 0.00     | 0.00        | 0.00        | 0.00    | 0.1229    | 0.00        |
| 0.06     | 0.06     | 0.00     | 0.00        | 0.00        | 0.00    | 0.1009    | 0.00        |
|          | 0.06     | 0.00     | 0.00        | 0.00        | 0.00    | 0.0929    | 0.00        |
| 0.05     | 0.05     | 0.00     | 0.00        | 0.00        | 0.00    | 0.0808    | 0.00        |
| 0.05     |          |          |             |             |         |           |             |
| 0.05     | 0.05     | 0.00     | 0.00        | 0.00        | 0.00    | 0.0611    | 0.00        |
| 0.05     | 0.05     | 0.00     | 0.00        | 0.00        | 0.00    | 0.0531    | 0.00        |
| 0.05     | 0.05     | 0.00     | 0.00        | 0.00        | 0.00    | 0.0462    | 0.00        |
| 0.05     | 0.05     | 0.00     | 0.00        | 0.00        | 0.00    | 0.0402    | 0.00        |
| 0.05     | 0.05     | 0.00     | 0.00        | 0.00        | 0.00    | 0.0349    | 0.00        |
| 0.05     | 0.05     | 0.00     | 0.00        | 0.00        | 0.00    | 0.0304    | 0.00        |
| 0.05     | 0.05     | 0.00     | 0.00        | 0.00        | 0.00    | 0.0264    | 0.00        |
| 0.05     | 0.05     | 0.00     | 0.00        | 0.00        | 0.00    | 0.0230    | 0.00        |
| 0.05     | 0.05     | 0.00     | 0.00        | 0.00        | 0.00    | 0.0200    | 0.00        |
| 0.05     | 0.05     | 0.00     | 0.00        | 0.00        | 0.00    | 0.0174    | 0.00        |
| 0.05     | 0.05     | 0.00     | 0.00        | 0.00        | 0.00    | 0.0151    | 0.00        |
|          |          |          | 0.00        | 12.89       | 12.89   |           | (0.00)      |

|                | Bodily Injury |                                 |               |                |  |  |
|----------------|---------------|---------------------------------|---------------|----------------|--|--|
| Territory Code | Base Rate     | Base Rate<br>Proposed<br>Change | Proposed Rate | Percent Change |  |  |
| 07             | 113.80        | 1.6%                            | 115.60        | 1.6%           |  |  |
| 24             | 178.10        | 1.6%                            | 180.90        | 1.6%           |  |  |
| 25             | 119.80        | 1.6%                            | 121.70        | 1.6%           |  |  |
| 28             | 164.00        | 1.6%                            | 166.60        | 1.6%           |  |  |
| 34             | 178.50        | 1.6%                            | 181.40        | 1.6%           |  |  |
| 35             | 177.20        | 1.6%                            | 180.00        | 1.6%           |  |  |
| 36             | 198.20        | 1.6%                            | 201.40        | 1.6%           |  |  |
| 40             | 155.60        | 1.6%                            | 158.10        | 1.6%           |  |  |
| 46             | 148.80        | 1.6%                            | 151.20        | 1.6%           |  |  |
| 47             | 149.80        | 1.6%                            | 152.20        | 1.6%           |  |  |
| 48             | 148.80        | 1.6%                            | 151.20        | 1.6%           |  |  |
| 49             | 120.70        | 1.6%                            | 122.60        | 1.6%           |  |  |
| 50             | 133.10        | 1.6%                            | 135.20        | 1.6%           |  |  |
| 51             | 127.60        | 1.6%                            | 129.60        | 1.6%           |  |  |
| 52             | 150.90        | 1.6%                            | 153.30        | 1.6%           |  |  |
| 53             | 156.40        | 1.6%                            | 158.90        | 1.6%           |  |  |
| 54             | 205.50        | 1.6%                            | 208.80        | 1.6%           |  |  |
| 55             | 189.30        | 1.6%                            | 192.30        | 1.6%           |  |  |
| 56             | 180.50        | 1.6%                            | 183.40        | 1.6%           |  |  |
| 57             | 247.80        | 1.6%                            | 251.80        | 1.6%           |  |  |
| 58             | 139.10        | 1.6%                            | 141.30        | 1.6%           |  |  |
| 60             | 154.70        | 1.6%                            | 157.20        | 1.6%           |  |  |
| 61             | 96.40         | 1.6%                            | 97.90         | 1.6%           |  |  |
| 62             | 127.40        | 1.6%                            | 129.40        | 1.6%           |  |  |
| 63             | 146.30        | 1.6%                            | 148.60        | 1.6%           |  |  |
| 64             | 134.30        | 1.6%                            | 136.40        | 1.6%           |  |  |
| 65             | 165.70        | 1.6%                            | 168.40        | 1.6%           |  |  |
| 66             | 127.10        | 1.6%                            | 129.10        | 1.6%           |  |  |
| 67             | 156.10        | 1.6%                            | 158.60        | 1.6%           |  |  |
| 68             | 186.00        | 1.6%                            | 189.00        | 1.6%           |  |  |
| 999            | 149.60        | 1.6%                            | 152.00        | 1.6%           |  |  |
| Total          |               | 1.6%                            |               | 1.6%           |  |  |

|                | Property Damage |           |               |                |  |  |  |
|----------------|-----------------|-----------|---------------|----------------|--|--|--|
|                |                 | Base Rate |               |                |  |  |  |
| Territory Code | Base Rate       | Proposed  | Proposed Rate | Percent Change |  |  |  |
| •              |                 | Change    | •             |                |  |  |  |
| 07             | 107.00          | 2.1%      | 109.20        | 2.1%           |  |  |  |
| 24             | 107.90          | 2.1%      | 110.20        | 2.1%           |  |  |  |
| 25             | 99.20           | 2.1%      | 101.30        | 2.1%           |  |  |  |
| 28             | 130.80          | 2.1%      | 133.50        | 2.1%           |  |  |  |
| 34             | 131.50          | 2.1%      | 134.30        | 2.1%           |  |  |  |
| 35             | 142.80          | 2.1%      | 145.80        | 2.1%           |  |  |  |
| 36             | 129.90          | 2.1%      | 132.60        | 2.1%           |  |  |  |
| 40             | 127.60          | 2.1%      | 130.30        | 2.1%           |  |  |  |
| 46             | 135.60          | 2.1%      | 138.40        | 2.1%           |  |  |  |
| 47             | 132.80          | 2.1%      | 135.60        | 2.1%           |  |  |  |
| 48             | 124.90          | 2.1%      | 127.50        | 2.1%           |  |  |  |
| 49             | 133.80          | 2.1%      | 136.60        | 2.1%           |  |  |  |
| 50             | 129.60          | 2.1%      | 132.30        | 2.1%           |  |  |  |
| 51             | 112.20          | 2.1%      | 114.60        | 2.1%           |  |  |  |
| 52             | 109.40          | 2.1%      | 111.70        | 2.1%           |  |  |  |
| 53             | 114.10          | 2.1%      | 116.50        | 2.1%           |  |  |  |
| 54             | 167.50          | 2.1%      | 171.00        | 2.1%           |  |  |  |
| 55             | 161.70          | 2.1%      | 165.10        | 2.1%           |  |  |  |
| 56             | 149.10          | 2.1%      | 152.20        | 2.1%           |  |  |  |
| 57             | 149.10          | 2.1%      | 152.20        | 2.1%           |  |  |  |
| 58             | 124.10          | 2.1%      | 126.70        | 2.1%           |  |  |  |
| 60             | 145.90          | 2.1%      | 149.00        | 2.1%           |  |  |  |
| 61             | 76.50           | 2.1%      | 78.10         | 2.1%           |  |  |  |
| 62             | 111.40          | 2.1%      | 113.70        | 2.1%           |  |  |  |
| 63             | 112.30          | 2.1%      | 114.70        | 2.1%           |  |  |  |
| 64             | 108.60          | 2.1%      | 110.90        | 2.1%           |  |  |  |
| 65             | 132.50          | 2.1%      | 135.30        | 2.1%           |  |  |  |
| 66             | 106.10          | 2.1%      | 108.30        | 2.1%           |  |  |  |
| 67             | 121.30          | 2.1%      | 123.80        | 2.1%           |  |  |  |
| 68             | 140.80          | 2.1%      | 143.80        | 2.1%           |  |  |  |
| 999            | 129.90          | 2.1%      | 132.60        | 2.1%           |  |  |  |
| Total          |                 | 2.1%      |               | 2.1%           |  |  |  |

| Medical Benefits |           |           |               |                |  |  |
|------------------|-----------|-----------|---------------|----------------|--|--|
|                  |           | Base Rate |               |                |  |  |
| Territory Code   | Base Rate | Proposed  | Proposed Rate | Percent Change |  |  |
|                  |           | Change    |               |                |  |  |
| 07               | 95.50     | 7.8%      | 102.90        | 7.7%           |  |  |
| 24               | 122.10    | 7.8%      | 131.60        | 7.8%           |  |  |
| 25               | 71.40     | 7.8%      | 77.00         | 7.8%           |  |  |
| 28               | 106.50    | 7.8%      | 114.80        | 7.8%           |  |  |
| 34               | 99.20     | 7.8%      | 106.90        | 7.8%           |  |  |
| 35               | 99.00     | 7.8%      | 106.70        | 7.8%           |  |  |
| 36               | 120.80    | 7.8%      | 130.20        | 7.8%           |  |  |
| 40               | 100.30    | 7.8%      | 108.10        | 7.8%           |  |  |
| 46               | 94.50     | 7.8%      | 101.90        | 7.8%           |  |  |
| 47               | 94.90     | 7.8%      | 102.30        | 7.8%           |  |  |
| 48               | 96.30     | 7.8%      | 103.80        | 7.8%           |  |  |
| 49               | 99.30     | 7.8%      | 107.00        | 7.8%           |  |  |
| 50               | 92.50     | 7.8%      | 99.70         | 7.8%           |  |  |
| 51               | 95.00     | 7.8%      | 102.40        | 7.8%           |  |  |
| 52               | 93.50     | 7.8%      | 100.80        | 7.8%           |  |  |
| 53               | 104.00    | 7.8%      | 112.10        | 7.8%           |  |  |
| 54               | 112.80    | 7.8%      | 121.60        | 7.8%           |  |  |
| 55               | 104.10    | 7.8%      | 112.20        | 7.8%           |  |  |
| 56               | 94.50     | 7.8%      | 101.90        | 7.8%           |  |  |
| 57               | 141.10    | 7.8%      | 152.10        | 7.8%           |  |  |
| 58               | 92.00     | 7.8%      | 99.20         | 7.8%           |  |  |
| 60               | 94.70     | 7.8%      | 102.10        | 7.8%           |  |  |
| 61               | 80.00     | 7.8%      | 86.20         | 7.8%           |  |  |
| 62               | 98.20     | 7.8%      | 105.90        | 7.8%           |  |  |
| 63               | 100.30    | 7.8%      | 108.10        | 7.8%           |  |  |
| 64               | 87.90     | 7.8%      | 94.80         | 7.8%           |  |  |
| 65               | 113.90    | 7.8%      | 122.80        | 7.8%           |  |  |
| 66               | 89.10     | 7.8%      | 96.00         | 7.7%           |  |  |
| 67               | 99.10     | 7.8%      | 106.80        | 7.8%           |  |  |
| 68               | 104.60    | 7.8%      | 112.80        | 7.8%           |  |  |
| 999              | 99.10     | 7.8%      | 106.80        | 7.8%           |  |  |
| Total            |           | 7.8%      |               | 7.8%           |  |  |

|                | Excess Medical Benefits |           |               |                |  |  |  |
|----------------|-------------------------|-----------|---------------|----------------|--|--|--|
|                |                         | Base Rate |               |                |  |  |  |
| Territory Code | Base Rate               | Proposed  | Proposed Rate | Percent Change |  |  |  |
| -              |                         | Change    |               |                |  |  |  |
| 07             | 139.50                  | 8.0%      | 150.70        | 8.0%           |  |  |  |
| 24             | 179.20                  | 8.0%      | 193.50        | 8.0%           |  |  |  |
| 25             | 111.20                  | 8.0%      | 120.10        | 8.0%           |  |  |  |
| 28             | 156.20                  | 8.0%      | 168.70        | 8.0%           |  |  |  |
| 34             | 144.50                  | 8.0%      | 156.10        | 8.0%           |  |  |  |
| 35             | 144.50                  | 8.0%      | 156.10        | 8.0%           |  |  |  |
| 36             | 177.20                  | 8.0%      | 191.40        | 8.0%           |  |  |  |
| 40             | 146.50                  | 8.0%      | 158.20        | 8.0%           |  |  |  |
| 46             | 137.90                  | 8.0%      | 148.90        | 8.0%           |  |  |  |
| 47             | 138.60                  | 8.0%      | 149.70        | 8.0%           |  |  |  |
| 48             | 140.40                  | 8.0%      | 151.60        | 8.0%           |  |  |  |
| 49             | 145.00                  | 8.0%      | 156.60        | 8.0%           |  |  |  |
| 50             | 135.10                  | 8.0%      | 145.90        | 8.0%           |  |  |  |
| 51             | 138.60                  | 8.0%      | 149.70        | 8.0%           |  |  |  |
| 52             | 136.70                  | 8.0%      | 147.60        | 8.0%           |  |  |  |
| 53             | 152.10                  | 8.0%      | 164.30        | 8.0%           |  |  |  |
| 54             | 165.40                  | 8.0%      | 178.60        | 8.0%           |  |  |  |
| 55             | 152.10                  | 8.0%      | 164.30        | 8.0%           |  |  |  |
| 56             | 137.90                  | 8.0%      | 148.90        | 8.0%           |  |  |  |
| 57             | 207.90                  | 8.0%      | 224.50        | 8.0%           |  |  |  |
| 58             | 134.40                  | 8.0%      | 145.20        | 8.0%           |  |  |  |
| 60             | 138.30                  | 8.0%      | 149.40        | 8.0%           |  |  |  |
| 61             | 117.20                  | 8.0%      | 126.60        | 8.0%           |  |  |  |
| 62             | 143.90                  | 8.0%      | 155.40        | 8.0%           |  |  |  |
| 63             | 146.70                  | 8.0%      | 158.40        | 8.0%           |  |  |  |
| 64             | 127.90                  | 8.0%      | 138.10        | 8.0%           |  |  |  |
| 65             | 166.70                  | 8.0%      | 180.00        | 8.0%           |  |  |  |
| 66             | 129.60                  | 8.0%      | 140.00        | 8.0%           |  |  |  |
| 67             | 145.00                  | 8.0%      | 156.60        | 8.0%           |  |  |  |
| 68             | 152.80                  | 8.0%      | 165.00        | 8.0%           |  |  |  |
| 999            | 145.10                  | 8.0%      | 156.70        | 8.0%           |  |  |  |
| Total          |                         | 8.0%      |               | 8.0%           |  |  |  |

|                |           | Collision |               |                |
|----------------|-----------|-----------|---------------|----------------|
|                |           | Base Rate |               |                |
| Territory Code | Base Rate | Proposed  | Proposed Rate | Percent Change |
|                |           | Change    | _             |                |
| 07             | 297.20    | -2.4%     | 290.10        | -2.4%          |
| 24             | 237.00    | -2.4%     | 231.30        | -2.4%          |
| 25             | 259.30    | -2.4%     | 253.10        | -2.4%          |
| 28             | 265.10    | -2.4%     | 258.70        | -2.4%          |
| 34             | 301.90    | -2.4%     | 294.70        | -2.4%          |
| 35             | 273.90    | -2.4%     | 267.30        | -2.4%          |
| 36             | 297.30    | -2.4%     | 290.20        | -2.4%          |
| 40             | 302.00    | -2.4%     | 294.80        | -2.4%          |
| 46             | 257.80    | -2.4%     | 251.60        | -2.4%          |
| 47             | 280.50    | -2.4%     | 273.80        | -2.4%          |
| 48             | 273.30    | -2.4%     | 266.70        | -2.4%          |
| 49             | 275.00    | -2.4%     | 268.40        | -2.4%          |
| 50             | 277.90    | -2.4%     | 271.20        | -2.4%          |
| 51             | 271.10    | -2.4%     | 264.60        | -2.4%          |
| 52             | 267.30    | -2.4%     | 260.90        | -2.4%          |
| 53             | 264.40    | -2.4%     | 258.10        | -2.4%          |
| 54             | 347.30    | -2.4%     | 339.00        | -2.4%          |
| 55             | 309.30    | -2.4%     | 301.90        | -2.4%          |
| 56             | 261.30    | -2.4%     | 255.00        | -2.4%          |
| 57             | 288.10    | -2.4%     | 281.20        | -2.4%          |
| 58             | 277.40    | -2.4%     | 270.70        | -2.4%          |
| 60             | 270.80    | -2.4%     | 264.30        | -2.4%          |
| 61             | 186.00    | -2.4%     | 181.50        | -2.4%          |
| 62             | 261.90    | -2.4%     | 255.60        | -2.4%          |
| 63             | 254.70    | -2.4%     | 248.60        | -2.4%          |
| 64             | 258.20    | -2.4%     | 252.00        | -2.4%          |
| 65             | 268.50    | -2.4%     | 262.10        | -2.4%          |
| 66             | 263.10    | -2.4%     | 256.80        | -2.4%          |
| 67             | 256.60    | -2.4%     | 250.40        | -2.4%          |
| 68             | 331.60    | -2.4%     | 323.60        | -2.4%          |
| 999            | 259.90    | -2.4%     | 253.70        | -2.4%          |
| Total          |           | -2.4%     |               | -2.4%          |

|                | Comprehensive |           |               |                |  |  |  |
|----------------|---------------|-----------|---------------|----------------|--|--|--|
|                |               | Base Rate |               |                |  |  |  |
| Territory Code | Base Rate     | Proposed  | Proposed Rate | Percent Change |  |  |  |
| -              |               | Change    |               |                |  |  |  |
| 07             | 182.00        | 2.6%      | 186.70        | 2.6%           |  |  |  |
| 24             | 92.80         | 2.6%      | 95.20         | 2.6%           |  |  |  |
| 25             | 107.90        | 2.6%      | 110.70        | 2.6%           |  |  |  |
| 28             | 115.90        | 2.6%      | 118.90        | 2.6%           |  |  |  |
| 34             | 105.40        | 2.6%      | 108.10        | 2.6%           |  |  |  |
| 35             | 105.00        | 2.6%      | 107.70        | 2.6%           |  |  |  |
| 36             | 173.50        | 2.6%      | 178.00        | 2.6%           |  |  |  |
| 40             | 116.90        | 2.6%      | 119.90        | 2.6%           |  |  |  |
| 46             | 79.40         | 2.6%      | 81.50         | 2.6%           |  |  |  |
| 47             | 84.30         | 2.6%      | 86.50         | 2.6%           |  |  |  |
| 48             | 85.90         | 2.6%      | 88.10         | 2.6%           |  |  |  |
| 49             | 100.50        | 2.6%      | 103.10        | 2.6%           |  |  |  |
| 50             | 82.30         | 2.6%      | 84.40         | 2.6%           |  |  |  |
| 51             | 103.20        | 2.6%      | 105.90        | 2.6%           |  |  |  |
| 52             | 125.00        | 2.6%      | 128.30        | 2.6%           |  |  |  |
| 53             | 124.80        | 2.6%      | 128.00        | 2.6%           |  |  |  |
| 54             | 82.90         | 2.6%      | 85.10         | 2.7%           |  |  |  |
| 55             | 89.50         | 2.6%      | 91.80         | 2.6%           |  |  |  |
| 56             | 84.30         | 2.6%      | 86.50         | 2.6%           |  |  |  |
| 57             | 114.50        | 2.6%      | 117.50        | 2.6%           |  |  |  |
| 58             | 98.10         | 2.6%      | 100.70        | 2.7%           |  |  |  |
| 60             | 100.40        | 2.6%      | 103.00        | 2.6%           |  |  |  |
| 61             | 113.60        | 2.6%      | 116.60        | 2.6%           |  |  |  |
| 62             | 179.40        | 2.6%      | 184.10        | 2.6%           |  |  |  |
| 63             | 115.00        | 2.6%      | 118.00        | 2.6%           |  |  |  |
| 64             | 105.90        | 2.6%      | 108.70        | 2.6%           |  |  |  |
| 65             | 118.90        | 2.6%      | 122.00        | 2.6%           |  |  |  |
| 66             | 112.80        | 2.6%      | 115.70        | 2.6%           |  |  |  |
| 67             | 95.20         | 2.6%      | 97.70         | 2.6%           |  |  |  |
| 68             | 102.40        | 2.6%      | 105.10        | 2.6%           |  |  |  |
| 999            | 101.70        | 2.6%      | 104.30        | 2.6%           |  |  |  |
| Total          |               | 2.6%      |               | 2.6%           |  |  |  |

|                    | Uninsured Motorists - Bodily Injury (Multi First) |           |                              |               |                  |  |  |  |  |  |
|--------------------|---|-----------|------------------------------|---------------|------------------|--|--|--|--|--|
| Per Claimant Limit | Per Occurrence<br>Limit                           | Base Rate | Base Rate Proposed<br>Change | Proposed Rate | Overall % Change |  |  |  |  |  |
| 25000              | 50000   | 36.50     | 4.0%                         | 38.00         | 4.1%             |  |  |  |  |  |
| 25000              | 100000  | 42.40     | 4.0%                         | 44.10         | 4.0%             |  |  |  |  |  |
| 30000              | 60000   | 42.40     | 4.0%                         | 44.10         | 4.0%             |  |  |  |  |  |
| 40000              | 80000   | 42.40     | 4.0%                         | 44.10         | 4.0%             |  |  |  |  |  |
| 50000              | 50000   | 42.40     | 4.0%                         | 44.10         | 4.0%             |  |  |  |  |  |
| 50000              | 100000  | 42.40     | 4.0%                         | 44.10         | 4.0%             |  |  |  |  |  |
| 50000              | 200000  | 48.30     | 4.0%                         | 50.20         | 3.9%             |  |  |  |  |  |
| 100000             | 100000  | 48.30     | 4.0%                         | 50.20         | 3.9%             |  |  |  |  |  |
| 100000             | 150000  | 48.30     | 4.0%                         | 50.20         | 3.9%             |  |  |  |  |  |
| 100000             | 200000  | 48.30     | 4.0%                         | 50.20         | 3.9%             |  |  |  |  |  |
| 100000             | 250000  | 50.10     | 4.0%                         | 52.10         | 4.0%             |  |  |  |  |  |
| 100000             | 300000  | 50.10     | 4.0%                         | 52.10         | 4.0%             |  |  |  |  |  |
| 100000             | 400000  | 54.80     | 4.0%                         | 57.00         | 4.0%             |  |  |  |  |  |
| 100000             | 500000  | 54.80     | 4.0%                         | 57.00         | 4.0%             |  |  |  |  |  |
| 150000             | 200000  | 53.70     | 4.0%                         | 55.80         | 3.9%             |  |  |  |  |  |
| 150000             | 250000  | 53.70     | 4.0%                         | 55.80         | 3.9%             |  |  |  |  |  |
| 150000             | 300000  | 53.70     | 4.0%                         | 55.80         | 3.9%             |  |  |  |  |  |
| 150000             | 400000  | 54.80     | 4.0%                         | 57.00         | 4.0%             |  |  |  |  |  |
| 150000             | 500000  | 54.80     | 4.0%                         | 57.00         | 4.0%             |  |  |  |  |  |
| 200000             | 200000  | 53.70     | 4.0%                         | 55.80         | 3.9%             |  |  |  |  |  |
| 200000             | 250000  | 53.70     | 4.0%                         | 55.80         | 3.9%             |  |  |  |  |  |
| 200000             | 300000  | 53.70     | 4.0%                         | 55.80         | 3.9%             |  |  |  |  |  |
| 200000             | 400000  | 54.80     | 4.0%                         | 57.00         | 4.0%             |  |  |  |  |  |
| 200000             | 500000  | 54.80     | 4.0%                         | 57.00         | 4.0%             |  |  |  |  |  |
| 200000             | 750000  | 58.70     | 4.0%                         | 61.00         | 3.9%             |  |  |  |  |  |
| 250000             | 250000  | 53.70     | 4.0%                         | 55.80         | 3.9%             |  |  |  |  |  |
| 250000             | 300000  | 53.70     | 4.0%                         | 55.80         | 3.9%             |  |  |  |  |  |
| 250000             | 400000  | 54.80     | 4.0%                         | 57.00         | 4.0%             |  |  |  |  |  |
| 250000             | 500000  | 54.80     | 4.0%                         | 57.00         | 4.0%             |  |  |  |  |  |
| 250000             | 750000  | 58.70     | 4.0%                         | 61.00         | 3.9%             |  |  |  |  |  |
| 250000             | 1000000   | 58.70     | 4.0%                         | 61.00         | 3.9%             |  |  |  |  |  |
| 300000             | 300000  | 53.70     | 4.0%                         | 55.80         | 3.9%             |  |  |  |  |  |
| 300000             | 400000  | 57.00     | 4.0%                         | 59.30         | 4.0%             |  |  |  |  |  |
| 300000             | 500000  | 57.00     | 4.0%                         | 59.30         | 4.0%             |  |  |  |  |  |
| 300000             | 750000  | 58.70     | 4.0%                         | 61.00         | 3.9%             |  |  |  |  |  |
| 300000             | 1000000   | 58.70     | 4.0%                         | 61.00         | 3.9%             |  |  |  |  |  |
| 400000             | 400000  | 57.00     | 4.0%                         | 59.30         | 4.0%             |  |  |  |  |  |
| 400000             | 500000  | 57.00     | 4.0%                         | 59.30         | 4.0%             |  |  |  |  |  |
| 400000             | 750000  | 58.70     | 4.0%                         | 61.00         | 3.9%             |  |  |  |  |  |
| 400000             | 1000000   | 58.70     | 4.0%                         | 61.00         | 3.9%             |  |  |  |  |  |
| 500000             | 500000  | 57.00     | 4.0%                         | 59.30         | 4.0%             |  |  |  |  |  |
| 500000             | 750000  | 58.70     | 4.0%                         | 61.00         | 3.9%             |  |  |  |  |  |
| 500000             | 1000000   | 58.70     | 4.0%                         | 61.00         | 3.9%             |  |  |  |  |  |
| 1000000            | 1000000   | 60.60     | 4.0%                         | 63.00         | 4.0%             |  |  |  |  |  |

|                    | Uninsured Motorists - Bodily Injury (Single First) |           |                              |               |                  |  |  |  |  |
|--------------------|--|-----------|------------------------------|---------------|------------------|--|--|--|--|
| Per Claimant Limit | Per Occurrence<br>Limit                            | Base Rate | Base Rate Proposed<br>Change | Proposed Rate | Overall % Change |  |  |  |  |
| 25000              | 50000  | 19.10     | 4.0%                         | 19.90         | 4.2%             |  |  |  |  |
| 25000              | 100000   | 22.30     | 4.0%                         | 23.20         | 4.0%             |  |  |  |  |
| 30000              | 60000  | 22.30     | 4.0%                         | 23.20         | 4.0%             |  |  |  |  |
| 40000              | 80000  | 22.30     | 4.0%                         | 23.20         | 4.0%             |  |  |  |  |
| 50000              | 50000  | 22.30     | 4.0%                         | 23.20         | 4.0%             |  |  |  |  |
| 50000              | 100000   | 22.30     | 4.0%                         | 23.20         | 4.0%             |  |  |  |  |
| 50000              | 200000   | 25.50     | 4.0%                         | 26.50         | 3.9%             |  |  |  |  |
| 100000             | 100000   | 25.50     | 4.0%                         | 26.50         | 3.9%             |  |  |  |  |
| 100000             | 150000   | 25.50     | 4.0%                         | 26.50         | 3.9%             |  |  |  |  |
| 100000             | 200000   | 25.50     | 4.0%                         | 26.50         | 3.9%             |  |  |  |  |
| 100000             | 250000   | 26.30     | 4.0%                         | 27.40         | 4.2%             |  |  |  |  |
| 100000             | 300000   | 26.30     | 4.0%                         | 27.40         | 4.2%             |  |  |  |  |
| 100000             | 400000   | 28.60     | 4.0%                         | 29.70         | 3.8%             |  |  |  |  |
| 100000             | 500000   | 28.60     | 4.0%                         | 29.70         | 3.8%             |  |  |  |  |
| 150000             | 200000   | 28.20     | 4.0%                         | 29.30         | 3.9%             |  |  |  |  |
| 150000             | 250000   | 28.20     | 4.0%                         | 29.30         | 3.9%             |  |  |  |  |
| 150000             | 300000   | 28.20     | 4.0%                         | 29.30         | 3.9%             |  |  |  |  |
| 150000             | 400000   | 28.60     | 4.0%                         | 29.70         | 3.8%             |  |  |  |  |
| 150000             | 500000   | 28.60     | 4.0%                         | 29.70         | 3.8%             |  |  |  |  |
| 200000             | 200000   | 28.20     | 4.0%                         | 29.30         | 3.9%             |  |  |  |  |
| 200000             | 250000   | 28.20     | 4.0%                         | 29.30         | 3.9%             |  |  |  |  |
| 200000             | 30000  | 28.20     | 4.0%                         | 29.30         | 3.9%             |  |  |  |  |
| 200000             | 400000   | 28.60     | 4.0%                         | 29.70         | 3.8%             |  |  |  |  |
| 200000             | 500000   | 28.60     | 4.0%                         | 29.70         | 3.8%             |  |  |  |  |
| 200000             | 750000   | 30.90     | 4.0%                         | 32.10         | 3.9%             |  |  |  |  |
| 250000             | 250000   | 28.20     | 4.0%                         | 29.30         | 3.9%             |  |  |  |  |
| 250000             | 30000  | 28.20     | 4.0%                         | 29.30         | 3.9%             |  |  |  |  |
| 250000             | 400000   | 28.60     |                              | 29.30         | 3.8%             |  |  |  |  |
| 250000             | 500000   | 28.60     | 4.0%<br>4.0%                 | 29.70         | 3.8%             |  |  |  |  |
|                    |  |           |                              |               |                  |  |  |  |  |
| 250000             | 750000   | 30.90     | 4.0%                         | 32.10         | 3.9%             |  |  |  |  |
| 250000             | 1000000  | 30.90     | 4.0%                         | 32.10         | 3.9%             |  |  |  |  |
| 300000             | 300000   | 28.20     | 4.0%                         | 29.30         | 3.9%             |  |  |  |  |
| 300000             | 400000   | 29.90     | 4.0%                         | 31.10         | 4.0%             |  |  |  |  |
| 300000             | 500000   | 29.90     | 4.0%                         | 31.10         | 4.0%             |  |  |  |  |
| 300000             | 750000   | 30.90     | 4.0%                         | 32.10         | 3.9%             |  |  |  |  |
| 300000             | 1000000  | 30.90     | 4.0%                         | 32.10         | 3.9%             |  |  |  |  |
| 400000             | 400000   | 29.90     | 4.0%                         | 31.10         | 4.0%             |  |  |  |  |
| 400000             | 500000   | 29.90     | 4.0%                         | 31.10         | 4.0%             |  |  |  |  |
| 400000             | 750000   | 30.90     | 4.0%                         | 32.10         | 3.9%             |  |  |  |  |
| 400000             | 1000000  | 30.90     | 4.0%                         | 32.10         | 3.9%             |  |  |  |  |
| 500000             | 500000   | 29.90     | 4.0%                         | 31.10         | 4.0%             |  |  |  |  |
| 500000             | 750000   | 30.90     | 4.0%                         | 32.10         | 3.9%             |  |  |  |  |
| 500000             | 1000000  | 30.90     | 4.0%                         | 32.10         | 3.9%             |  |  |  |  |
| 1000000            | 1000000  | 32.00     | 4.0%                         | 33.30         | 4.1%             |  |  |  |  |

|                                       | Underinsured Motorist - Bodily Injury (Multi First) |                                      |                              |                                      |                              |  |  |  |  |  |
|---------------------------------------|---|--------------------------------------|------------------------------|--------------------------------------|------------------------------|--|--|--|--|--|
| Per Claimant Limit                    | Per Occurrence<br>Limit                             | Base Rate                            | Base Rate Proposed<br>Change | Proposed Rate                        | Overall % Change             |  |  |  |  |  |
| 25000                                 | 50000   | 28.30                                | 4.0%                         | 29.40                                | 3.9%                         |  |  |  |  |  |
| 25000                                 | 100000  | 46.50                                | 4.0%                         | 48.40                                | 4.1%                         |  |  |  |  |  |
| 30000                                 | 60000   | 46.50                                | 4.0%                         | 48.40                                | 4.1%                         |  |  |  |  |  |
| 40000                                 | 80000   | 46.50                                | 4.0%                         | 48.40                                | 4.1%                         |  |  |  |  |  |
| 50000                                 | 50000   | 46.50                                | 4.0%                         | 48.40                                | 4.1%                         |  |  |  |  |  |
| 50000                                 | 100000  | 46.50                                | 4.0%                         | 48.40                                | 4.1%                         |  |  |  |  |  |
| 50000                                 | 200000  | 69.10                                | 4.0%                         | 71.90                                | 4.1%                         |  |  |  |  |  |
| 100000                                | 100000  | 69.10                                | 4.0%                         | 71.90                                | 4.1%                         |  |  |  |  |  |
| 100000                                | 150000  | 69.10                                | 4.0%                         | 71.90                                | 4.1%                         |  |  |  |  |  |
| 100000                                | 200000  | 69.10                                | 4.0%                         | 71.90                                | 4.1%                         |  |  |  |  |  |
| 100000                                | 250000  | 78.50                                | 4.0%                         | 81.60                                | 3.9%                         |  |  |  |  |  |
| 100000                                | 300000  | 78.50                                | 4.0%                         | 81.60                                | 3.9%                         |  |  |  |  |  |
| 100000                                | 400000  | 103.90                               | 4.0%                         | 108.10                               | 4.0%                         |  |  |  |  |  |
| 100000                                | 500000  | 103.90                               | 4.0%                         | 108.10                               | 4.0%                         |  |  |  |  |  |
| 150000                                | 200000  | 97.80                                | 4.0%                         | 101.70                               | 4.0%                         |  |  |  |  |  |
| 150000                                | 250000  | 97.80                                | 4.0%                         | 101.70                               | 4.0%                         |  |  |  |  |  |
| 150000                                | 300000  | 97.80                                | 4.0%                         | 101.70                               | 4.0%                         |  |  |  |  |  |
| 150000                                | 400000  | 103.90                               | 4.0%                         | 108.10                               | 4.0%                         |  |  |  |  |  |
| 150000                                | 500000  | 103.90                               | 4.0%                         | 108.10                               | 4.0%                         |  |  |  |  |  |
| 200000                                | 200000  | 97.80                                | 4.0%                         | 101.70                               | 4.0%                         |  |  |  |  |  |
| 200000                                | 250000  | 97.80                                | 4.0%                         | 101.70                               | 4.0%                         |  |  |  |  |  |
| 200000                                | 300000  | 97.80                                | 4.0%                         | 101.70                               | 4.0%                         |  |  |  |  |  |
| 200000                                | 400000  | 103.90                               | 4.0%                         | 108.10                               | 4.0%                         |  |  |  |  |  |
| 200000                                | 500000  | 103.90                               | 4.0%                         | 108.10                               | 4.0%                         |  |  |  |  |  |
| 200000                                | 750000  | 130.40                               | 4.0%                         | 135.60                               | 4.0%                         |  |  |  |  |  |
| 250000                                | 250000  | 97.80                                | 4.0%                         | 101.70                               | 4.0%                         |  |  |  |  |  |
| 250000                                | 300000  | 97.80                                | 4.0%                         | 101.70                               | 4.0%                         |  |  |  |  |  |
| 250000                                | 400000  | 103.90                               | 4.0%                         | 108.10                               | 4.0%                         |  |  |  |  |  |
| 250000                                | 500000  | 103.90                               | 4.0%                         | 108.10                               | 4.0%                         |  |  |  |  |  |
| 250000                                | 750000  | 130.40                               | 4.0%                         | 135.60                               | 4.0%                         |  |  |  |  |  |
| 250000                                | 1000000   | 130.40                               | 4.0%                         | 135.60                               | 4.0%                         |  |  |  |  |  |
| 300000                                | 300000  | 97.80                                | 4.0%                         | 101.70                               | 4.0%                         |  |  |  |  |  |
| 300000                                | 400000  | 117.80                               | 4.0%                         | 122.50                               | 4.0%                         |  |  |  |  |  |
| 300000                                | 500000  | 117.80                               | 4.0%                         | 122.50                               | 4.0%                         |  |  |  |  |  |
| 300000                                | 750000  | 130.40                               | 4.0%                         | 135.60                               | 4.0%                         |  |  |  |  |  |
| 300000                                | 1000000   | 130.40                               | 4.0%                         | 135.60                               | 4.0%                         |  |  |  |  |  |
| 400000                                | 400000  | 117.80                               | 4.0%                         | 122.50                               | 4.0%                         |  |  |  |  |  |
| 400000                                | 500000  | 117.80                               | 4.0%                         | 122.50                               | 4.0%                         |  |  |  |  |  |
| 400000                                | 750000  | 130.40                               | 4.0%                         | 135.60                               | 4.0%                         |  |  |  |  |  |
| 400000                                | 100000  | 130.40                               | 4.0%                         | 135.60                               | 4.0%                         |  |  |  |  |  |
|                                       |   |                                      |                              |                                      | 4.0%                         |  |  |  |  |  |
|                                       |   |                                      |                              |                                      |                              |  |  |  |  |  |
|                                       |   |                                      |                              |                                      |                              |  |  |  |  |  |
|                                       |   |                                      |                              |                                      |                              |  |  |  |  |  |
| 500000<br>500000<br>500000<br>1000000 | 500000<br>750000<br>1000000<br>1000000              | 117.80<br>130.40<br>130.40<br>143.30 | 4.0%<br>4.0%<br>4.0%<br>4.0% | 122.50<br>135.60<br>135.60<br>149.00 | 4.0°<br>4.0°<br>4.0°<br>4.0° |  |  |  |  |  |

|                    | Underinsured Motorist - Bodily Injury (Single First) |           |                              |               |                  |  |  |  |  |  |
|--------------------|--|-----------|------------------------------|---------------|------------------|--|--|--|--|--|
| Per Claimant Limit | Per Occurrence<br>Limit                              | Base Rate | Base Rate Proposed<br>Change | Proposed Rate | Overall % Change |  |  |  |  |  |
| 25000              | 50000  | 15.30     | 4.0%                         | 15.90         | 3.9%             |  |  |  |  |  |
| 25000              | 100000   | 24.40     | 4.0%                         | 25.40         | 4.1%             |  |  |  |  |  |
| 30000              | 60000  | 24.40     | 4.0%                         | 25.40         | 4.1%             |  |  |  |  |  |
| 40000              | 80000  | 24.40     | 4.0%                         | 25.40         | 4.1%             |  |  |  |  |  |
| 50000              | 50000  | 24.40     | 4.0%                         | 25.40         | 4.1%             |  |  |  |  |  |
| 50000              | 100000   | 24.40     | 4.0%                         | 25.40         | 4.1%             |  |  |  |  |  |
| 50000              | 200000   | 36.50     | 4.0%                         | 38.00         | 4.1%             |  |  |  |  |  |
| 100000             | 100000   | 36.50     | 4.0%                         | 38.00         | 4.1%             |  |  |  |  |  |
| 100000             | 150000   | 36.50     | 4.0%                         | 38.00         | 4.1%             |  |  |  |  |  |
| 100000             | 200000   | 36.50     | 4.0%                         | 38.00         | 4.1%             |  |  |  |  |  |
| 100000             | 250000   | 41.30     | 4.0%                         | 43.00         | 4.1%             |  |  |  |  |  |
| 100000             | 300000   | 41.30     | 4.0%                         | 43.00         | 4.1%             |  |  |  |  |  |
| 100000             | 400000   | 54.50     | 4.0%                         | 56.70         | 4.0%             |  |  |  |  |  |
| 100000             | 500000   | 54.50     | 4.0%                         | 56.70         | 4.0%             |  |  |  |  |  |
| 150000             | 200000   | 51.50     | 4.0%                         | 53.60         | 4.1%             |  |  |  |  |  |
| 150000             | 250000   | 51.50     | 4.0%                         | 53.60         | 4.1%             |  |  |  |  |  |
| 150000             | 300000   | 51.50     | 4.0%                         | 53.60         | 4.1%             |  |  |  |  |  |
| 150000             | 400000   | 54.50     | 4.0%                         | 56.70         | 4.0%             |  |  |  |  |  |
| 150000             | 500000   | 54.50     | 4.0%                         | 56.70         | 4.0%             |  |  |  |  |  |
| 200000             | 200000   | 51.50     | 4.0%                         | 53.60         | 4.1%             |  |  |  |  |  |
| 200000             | 250000   | 51.50     | 4.0%                         | 53.60         | 4.1%             |  |  |  |  |  |
| 200000             | 300000   | 51.50     | 4.0%                         | 53.60         | 4.1%             |  |  |  |  |  |
| 200000             | 400000   | 54.50     | 4.0%                         | 56.70         | 4.0%             |  |  |  |  |  |
| 200000             | 500000   | 54.50     | 4.0%                         | 56.70         | 4.0%             |  |  |  |  |  |
| 200000             | 750000   | 68.60     | 4.0%                         | 71.30         | 3.9%             |  |  |  |  |  |
| 250000             | 250000   | 51.50     | 4.0%                         | 53.60         | 4.1%             |  |  |  |  |  |
| 250000             | 300000   | 51.50     | 4.0%                         | 53.60         | 4.1%             |  |  |  |  |  |
| 250000             | 400000   | 54.50     | 4.0%                         | 56.70         | 4.0%             |  |  |  |  |  |
| 250000             | 500000   | 54.50     | 4.0%                         | 56.70         | 4.0%             |  |  |  |  |  |
| 250000             | 750000   | 68.60     | 4.0%                         | 71.30         | 3.9%             |  |  |  |  |  |
| 250000             | 1000000  | 68.60     | 4.0%                         | 71.30         | 3.9%             |  |  |  |  |  |
| 300000             | 300000   | 51.50     | 4.0%                         | 53.60         | 4.1%             |  |  |  |  |  |
| 300000             | 400000   | 61.60     | 4.0%                         | 64.10         | 4.1%             |  |  |  |  |  |
| 300000             | 500000   | 61.60     | 4.0%                         | 64.10         | 4.1%             |  |  |  |  |  |
| 300000             | 750000   | 68.60     | 4.0%                         | 71.30         | 3.9%             |  |  |  |  |  |
| 300000             | 1000000  | 68.60     | 4.0%                         | 71.30         | 3.9%             |  |  |  |  |  |
| 400000             | 400000   | 61.60     | 4.0%                         | 64.10         | 4.1%             |  |  |  |  |  |
| 400000             | 500000   | 61.60     | 4.0%                         | 64.10         | 4.1%             |  |  |  |  |  |
| 400000             | 750000   | 68.60     | 4.0%                         | 71.30         | 3.9%             |  |  |  |  |  |
| 400000             | 1000000  | 68.60     | 4.0%                         | 71.30         | 3.9%             |  |  |  |  |  |
| 500000             | 500000   | 61.60     | 4.0%                         | 64.10         | 4.1%             |  |  |  |  |  |
| 500000             | 750000   | 68.60     | 4.0%                         | 71.30         | 3.9%             |  |  |  |  |  |
| 500000             | 1000000  | 68.60     | 4.0%                         | 71.30         | 3.9%             |  |  |  |  |  |
| 1000000            | 1000000  | 75.40     | 4.0%                         | 78.40         | 4.0%             |  |  |  |  |  |

| Uninsured Motorist - Property Damage (w/Coll) |           |                 |               |                |  |  |  |  |  |
|---|-----------|-----------------|---------------|----------------|--|--|--|--|--|
| Coverage Single Limit                         | Base Rate | Proposed Change | Proposed Rate | Percent Change |  |  |  |  |  |
| 25000   | 2.30      | 1.0%            | 2.30          | 0.0%           |  |  |  |  |  |
| 30000   | 2.30      | 1.0%            | 2.30          | 0.0%           |  |  |  |  |  |
| 35000   | 2.30      | 1.0%            | 2.30          | 0.0%           |  |  |  |  |  |
| 40000   | 2.30      | 1.0%            | 2.30          | 0.0%           |  |  |  |  |  |
| 45000   | 2.30      | 1.0%            | 2.30          | 0.0%           |  |  |  |  |  |
| 50000   | 2.30      | 1.0%            | 2.30          | 0.0%           |  |  |  |  |  |
| 60000   | 2.30      | 1.0%            | 2.30          | 0.0%           |  |  |  |  |  |
| 70000   | 2.30      | 1.0%            | 2.30          | 0.0%           |  |  |  |  |  |
| 75000   | 2.30      | 1.0%            | 2.30          | 0.0%           |  |  |  |  |  |
| 80000   | 2.30      | 1.0%            | 2.30          | 0.0%           |  |  |  |  |  |
| 90000   | 2.30      | 1.0%            | 2.30          | 0.0%           |  |  |  |  |  |
| 100000  | 2.30      | 1.0%            | 2.30          | 0.0%           |  |  |  |  |  |
| 110000  | 38.80     | 1.0%            | 39.20         | 1.0%           |  |  |  |  |  |
| 120000  | 38.80     | 1.0%            | 39.20         | 1.0%           |  |  |  |  |  |
| 130000  | 38.80     | 1.0%            | 39.20         | 1.0%           |  |  |  |  |  |
| 140000  | 38.80     | 1.0%            | 39.20         | 1.0%           |  |  |  |  |  |
| 150000  | 38.80     | 1.0%            | 39.20         | 1.0%           |  |  |  |  |  |
| 175000  | 38.80     | 1.0%            | 39.20         | 1.0%           |  |  |  |  |  |
| 200000  | 38.80     | 1.0%            | 39.20         | 1.0%           |  |  |  |  |  |
| 225000  | 38.80     | 1.0%            | 39.20         | 1.0%           |  |  |  |  |  |
| 250000  | 38.80     | 1.0%            | 39.20         | 1.0%           |  |  |  |  |  |
| 275000  | 42.00     | 1.0%            | 42.40         | 1.0%           |  |  |  |  |  |
| 300000  | 42.00     | 1.0%            | 42.40         | 1.0%           |  |  |  |  |  |
| 350000  | 42.00     | 1.0%            | 42.40         | 1.0%           |  |  |  |  |  |
| 400000  | 42.00     | 1.0%            | 42.40         | 1.0%           |  |  |  |  |  |
| 450000  | 42.00     | 1.0%            | 42.40         | 1.0%           |  |  |  |  |  |
| 500000  | 42.00     | 1.0%            | 42.40         | 1.0%           |  |  |  |  |  |
| 1000000                                       | 47.10     | 1.0%            | 47.60         | 1.1%           |  |  |  |  |  |

| Uninsured Motorist - Property Damage (w/o Coll) |           |                 |               |                |  |  |  |  |
|---|-----------|-----------------|---------------|----------------|--|--|--|--|
| Coverage Single Limit                           | Base Rate | Proposed Change | Proposed Rate | Percent Change |  |  |  |  |
| 25000   | 31.30     | 1.0%            | 31.60         | 1.0%           |  |  |  |  |
| 30000   | 33.30     | 1.0%            | 33.60         | 0.9%           |  |  |  |  |
| 35000   | 33.30     | 1.0%            | 33.60         | 0.9%           |  |  |  |  |
| 40000   | 33.30     | 1.0%            | 33.60         | 0.9%           |  |  |  |  |
| 45000   | 33.30     | 1.0%            | 33.60         | 0.9%           |  |  |  |  |
| 50000   | 33.30     | 1.0%            | 33.60         | 0.9%           |  |  |  |  |
| 60000   | 35.20     | 1.0%            | 35.60         | 1.1%           |  |  |  |  |
| 70000   | 35.20     | 1.0%            | 35.60         | 1.1%           |  |  |  |  |
| 75000   | 35.20     | 1.0%            | 35.60         | 1.1%           |  |  |  |  |
| 80000   | 36.90     | 1.0%            | 37.30         | 1.1%           |  |  |  |  |
| 90000   | 36.90     | 1.0%            | 37.30         | 1.1%           |  |  |  |  |
| 100000  | 36.90     | 1.0%            | 37.30         | 1.1%           |  |  |  |  |
| 110000  | 38.80     | 1.0%            | 39.20         | 1.0%           |  |  |  |  |
| 120000  | 38.80     | 1.0%            | 39.20         | 1.0%           |  |  |  |  |
| 130000  | 38.80     | 1.0%            | 39.20         | 1.0%           |  |  |  |  |
| 140000  | 38.80     | 1.0%            | 39.20         | 1.0%           |  |  |  |  |
| 150000  | 38.80     | 1.0%            | 39.20         | 1.0%           |  |  |  |  |
| 175000  | 38.80     | 1.0%            | 39.20         | 1.0%           |  |  |  |  |
| 200000  | 38.80     | 1.0%            | 39.20         | 1.0%           |  |  |  |  |
| 225000  | 38.80     | 1.0%            | 39.20         | 1.0%           |  |  |  |  |
| 250000  | 38.80     | 1.0%            | 39.20         | 1.0%           |  |  |  |  |
| 275000  | 42.00     | 1.0%            | 42.40         | 1.0%           |  |  |  |  |
| 300000  | 42.00     | 1.0%            | 42.40         | 1.0%           |  |  |  |  |
| 350000  | 42.00     | 1.0%            | 42.40         | 1.0%           |  |  |  |  |
| 400000  | 42.00     | 1.0%            | 42.40         | 1.0%           |  |  |  |  |
| 450000  | 42.00     | 1.0%            | 42.40         | 1.0%           |  |  |  |  |
| 500000  | 42.00     | 1.0%            | 42.40         | 1.0%           |  |  |  |  |
| 1000000   | 47.10     | 1.0%            | 47.60         | 1.1%           |  |  |  |  |

|                           | Loss of Use |                              |               |                |  |  |  |  |  |  |  |
|---------------------------|-------------|------------------------------|---------------|----------------|--|--|--|--|--|--|--|
| Option Code               | Base Rate   | Base Rate Proposed<br>Change | Proposed Rate | Percent Change |  |  |  |  |  |  |  |
| \$15 per day \$300 total  | 7.80        | 1.3%                         | 7.90          | 1.3%           |  |  |  |  |  |  |  |
| \$20 per day \$700 total  | 15.30       | 1.3%                         | 15.50         | 1.3%           |  |  |  |  |  |  |  |
| \$25 per day \$500 total  | 15.70       | 1.3%                         | 15.90         | 1.3%           |  |  |  |  |  |  |  |
| \$30 per day \$900 total  | 21.50       | 1.3%                         | 21.80         | 1.4%           |  |  |  |  |  |  |  |
| \$40 per day \$1100 total | 27.80       | 1.3%                         | 28.20         | 1.4%           |  |  |  |  |  |  |  |
| \$50 per day \$1300 total | 33.90       | 1.3%                         | 34.30         | 1.2%           |  |  |  |  |  |  |  |
| \$60 per day \$1500 total | 40.10       | 1.3%                         | 40.60         | 1.2%           |  |  |  |  |  |  |  |

# Arkansas Personal Automobile Nationwide Mutual Insurance Company Expense Fees Assumed Effective March 23, 2013

| Coverage         | Current<br>Expense Fee | Proposed<br>Expense Fee | Percent<br>Change |
|------------------|------------------------|-------------------------|-------------------|
| Bodily Injury    | 30.60                  | 33.10                   | 8.2%              |
| Property Damage  | 26.70                  | 28.80                   | 7.9%              |
| Medical Payments | 7.70                   | 8.50                    | 10.4%             |
| Collision        | 52.70                  | 56.20                   | 6.6%              |
| Comprehensive    | 21.20                  | 22.50                   | 6.1%              |

Arkansas Personal Auto Nationwide Mutual Insurance Company Bodily Injury Increased Limit Factor Assumed Effective March 23, 2013

| Per Claimant Limit | Per Occurrence Limit | Earned Exposure<br>Yearrs Am | Adj Expense Fee | Adj Variable Premium | <b>Current Limit Factors</b> | Proposed Limit Factors | Allstate P&C | Progressive | State Farm       | Impact |
|--------------------|----------------------|------------------------------|-----------------|----------------------|------------------------------|------------------------|--------------|-------------|------------------|--------|
| 25000              | 50000                | 25,428                       | 1,300,112       | 3,392,768            | 1.00                         | 1.070                  | 1.000        | 1.000       | 1.000            | 1.07   |
| 30000              | 60000                | 255                          | 13,674          | 34,164               | 1.06                         | 1.110                  |              |             |                  | 1.05   |
| 50000              | 50000                | 2                            | 59              | -59                  | 1.09                         | 1.120                  |              |             |                  | 1.03   |
| 25000              | 100000               | 35                           | 2,084           | 7,405                | 1.13                         | 1.130                  | 1.21         |             |                  | 1.00   |
| 40000              | 80000                | 12                           | 734             | 2,648                | 1.14                         | 1.140                  |              |             |                  | 1.00   |
| 50000              | 100000               | 19,888                       | 1,043,654       | 2,768,596            | 1.18                         | 1.180                  | 1.29         | 1.22        | 1.08             | 1.00   |
| 100000             | 100000               | 74                           | 3,862           | 11,319               | 1.28                         | 1.280                  |              |             |                  | 1.00   |
| 50000              | 200000               | 7                            | 338             | 846                  | 1.32                         | 1.320                  |              |             |                  | 1.00   |
| 100000             | 150000               | 53                           | 2,635           | 6,424                | 1.33                         | 1.330                  |              |             |                  | 1.00   |
| 100000             | 200000               | 69                           | 3,525           | 11,990               | 1.34                         | 1.340                  |              |             |                  | 1.00   |
| 100000             | 250000               | 4                            | 230             | 1,714                | 1.40                         | 1.470                  |              |             |                  | 1.05   |
| 150000             | 200000               |                              |                 |                      | 1.42                         | 1.490                  |              |             |                  | 1.05   |
| 100000             | 300000               | 9,919                        | 521,188         | 1,589,923            | 1.43                         | 1.500                  | 1.62         | 1.53        | 1.17             | 1.05   |
| 150000             | 250000               |                              |                 |                      | 1.44                         | 1.510                  |              |             |                  | 1.05   |
| 150000             | 300000               | 5                            | 273             | 1,045                | 1.47                         | 1.540                  |              |             |                  | 1.05   |
| 200000             | 200000               | 12                           | 641             | 1,732                | 1.47                         | 1.540                  |              |             |                  | 1.05   |
| 100000             | 400000               | 5                            | 273             | 831                  | 1.48                         | 1.550                  |              |             |                  | 1.05   |
| 200000             | 250000               |                              |                 |                      | 1.49                         | 1.560                  |              |             |                  | 1.05   |
| 200000             | 300000               | 11                           | 548             | 1,873                | 1.49                         | 1.560                  | 1.81         |             |                  | 1.05   |
| 100000             | 500000               | 22                           | 1,162           | 3,329                | 1.50                         | 1.580                  |              |             |                  | 1.05   |
| 150000             | 400000               |                              |                 |                      | 1.50                         | 1.580                  |              |             |                  | 1.05   |
| 250000             | 250000               | 3                            | 149             | 503                  | 1.50                         | 1.580                  |              |             |                  | 1.05   |
| 250000             | 300000               | 12                           | 634             | 2,194                | 1.52                         | 1.600                  |              |             |                  | 1.05   |
| 150000             | 500000               | 0                            | 41              | 325                  | 1.53                         | 1.610                  |              |             |                  | 1.05   |
| 200000             | 400000               | 5                            | 241             | 738                  | 1.53                         | 1.610                  |              |             |                  | 1.05   |
| 300000             | 300000               | 3,091                        | 162,481         | 512,239              | 1.54                         | 1.620                  | 1.88         |             | 1.30             | 1.05   |
| 200000             | 500000               | 11                           | 577             | 1,919                | 1.55                         | 1.630                  |              |             |                  | 1.05   |
| 250000             | 400000               |                              |                 |                      | 1.55                         | 1.630                  |              |             |                  | 1.05   |
| 250000             | 500000               | 388                          | 20,281          | 67,551               | 1.58                         | 1.660                  | 2.10         | 2.06        | 1.31             | 1.05   |
| 300000             | 400000               |                              |                 |                      | 1.58                         | 1.660                  |              |             |                  | 1.05   |
| 300000             | 500000               | 103                          | 5,351           | 14,909               | 1.60                         | 1.680                  |              |             |                  | 1.05   |
| 400000             | 400000               |                              |                 |                      | 1.60                         | 1.680                  |              |             |                  | 1.05   |
| 200000             | 750000               | 2                            | 109             | 255                  | 1.61                         | 1.690                  |              |             |                  | 1.05   |
| 250000             | 750000               |                              |                 |                      | 1.62                         | 1.700                  |              |             |                  | 1.05   |
| 400000             | 500000               |                              |                 |                      | 1.62                         | 1.700                  |              |             |                  | 1.05   |
| 300000             | 750000               |                              |                 |                      | 1.65                         | 1.730                  |              |             |                  | 1.05   |
| 500000             | 500000               | 853                          | 45,241          | 146,322              | 1.65                         | 1.730                  | 2.25         |             | 1.44             | 1.05   |
| 250000             | 1000000              | 2                            | 52              | -52                  | 1.67                         | 1.750                  |              |             |                  | 1.05   |
| 400000             | 750000               |                              |                 |                      | 1.67                         | 1.750                  |              |             |                  | 1.05   |
| 300000             | 1000000              |                              |                 |                      | 1.68                         | 1.760                  |              |             |                  | 1.05   |
| 500000             | 750000               |                              |                 |                      | 1.68                         | 1.760                  |              |             |                  | 1.05   |
| 400000             | 1000000              | 22                           | 1.020           | 4.515                | 1.70                         | 1.790                  | 2.25         |             | 1.40             | 1.05   |
| 500000             | 1000000              | 22                           | 1,020           | 4,515                | 1.72                         | 1.810                  | 2.35         |             | 1.49             | 1.05   |
| 1000000            | 1000000              | 21                           | 1,085           | 4,409                | 1.85                         | 1.940                  | 2.50         |             | 1.50             | 1.05   |
|                    |                      |                              |                 |                      |                              |                        | 2.58         |             | 1.58             | 4.10/  |
|                    |                      |                              |                 |                      |                              |                        |              |             | Variable Impact: | 4.1%   |
|                    |                      |                              |                 |                      |                              |                        |              |             | Overall Impact:  | 3.0%   |

#### Arkansas Personal Auto Nationwide Mutual Insurance Company Property Damage Increased Limit Factor Assumed Effective March 23, 2013

| PD Limit | Earned Exposure Yearrs<br>Am | Adj Expense Fee | Adj Variable Premium | Current Limit Factors | Proposed Limit Factors | Allstate P&C | Progressive | State Farm | Impact |
|----------|------------------------------|-----------------|----------------------|-----------------------|------------------------|--------------|-------------|------------|--------|
| 25000    | 22,135                       | 996,215         | 2,783,275            | 1.000                 | 1.000                  |              | 1.000       |            | 1.00   |
| 30000    | 315                          | 14,899          | 33,194               | 1.010                 | 1.010                  |              |             |            | 1.00   |
| 35000    | 30                           | 1,310           | 2,838                | 1.020                 | 1.020                  |              |             |            | 1.00   |
| 50000    | 26,826                       | 1,242,569       | 3,240,720            | 1.030                 | 1.030                  |              | 1.01        |            | 1.00   |
| 45000    | 4                            | 193             | 492                  | 1.030                 | 1.030                  |              |             |            | 1.00   |
| 40000    | 18                           | 795             | 2,522                | 1.030                 | 1.030                  |              |             |            | 1.00   |
| 60000    | 8                            | 390             | 1,017                | 1.070                 | 1.070                  |              |             |            | 1.00   |
| 70000    | 0                            | 4               | -4                   | 1.070                 | 1.070                  |              |             |            | 1.00   |
| 75000    | 6                            | 230             | 631                  | 1.070                 | 1.070                  |              |             |            | 1.00   |
| 80000    |                              |                 |                      | 1.070                 | 1.070                  |              |             |            | 1.00   |
| 90000    |                              |                 |                      | 1.080                 | 1.080                  |              |             |            | 1.00   |
| 100000   | 10,591                       | 490,949         | 1,269,375            | 1.090                 | 1.110                  |              | 1.02        |            | 1.02   |
| 110000   | 2                            | 97              | 446                  | 1.100                 | 1.120                  |              |             |            | 1.02   |
| 120000   |                              |                 |                      | 1.120                 | 1.140                  |              |             |            | 1.02   |
| 130000   | 1                            | 48              | 215                  | 1.130                 | 1.150                  |              |             |            | 1.02   |
| 140000   | 2                            | 97              | 317                  | 1.140                 | 1.160                  |              |             |            | 1.02   |
| 150000   | 9                            | 354             | 764                  | 1.150                 | 1.170                  |              |             |            | 1.02   |
| 175000   |                              |                 |                      | 1.160                 | 1.180                  |              |             |            | 1.02   |
| 200000   | 10                           | 470             | 961                  | 1.170                 | 1.190                  |              |             |            | 1.02   |
| 225000   |                              |                 |                      | 1.170                 | 1.190                  |              |             |            | 1.02   |
| 250000   | 65                           | 2,992           | 7,120                | 1.180                 | 1.200                  |              |             |            | 1.02   |
| 300000   | 227                          | 10,576          | 27,382               | 1.200                 | 1.220                  |              |             |            | 1.02   |
| 275000   |                              |                 |                      | 1.200                 | 1.220                  |              |             |            | 1.02   |
| 350000   |                              |                 |                      | 1.210                 | 1.230                  |              |             |            | 1.02   |
| 400000   |                              |                 |                      | 1.220                 | 1.240                  |              |             |            | 1.02   |
| 450000   |                              |                 |                      | 1.230                 | 1.250                  |              |             |            | 1.02   |
| 500000   | 78                           | 3,626           | 8,630                | 1.240                 | 1.260                  |              |             |            | 1.02   |
| 1000000  | 6                            | 196             | 474                  | 1.330                 | 1.360                  |              |             |            | 1.02   |

| Variable Impact: | 0.3% |
|------------------|------|
| Overall Impact:  | 0.2% |

#### Arkansas Personal Auto Nationwide Mutual Insurance Company Medical Payment Increased Limit Factor Assumed Effective March 23, 2013

| MP Limit | Earned Exposure Yearrs<br>Am | Adj Expense Fee | Adj Variable Premium | Current Limit Factors | Proposed Limit Factors | Allstate P&C | Progressive | State Farm | Impact |
|----------|------------------------------|-----------------|----------------------|-----------------------|------------------------|--------------|-------------|------------|--------|
| 2000     | 83                           | 6,359           | 16,106               | 0.780                 | 0.780                  |              |             |            | 1.00   |
| 5000     | 1,906                        | 433,720         | 1,244,320            | 1.000                 | 1.020                  | 1.00         |             | 1.00       | 1.02   |
| 10000    | 102                          | 11,058          | 40,236               | 1.350                 | 1.380                  | 1.30         |             | 1.40       | 1.02   |
| 25000    | 64                           | 5,788           | 24,555               | 1.690                 | 1.720                  | 1.60         |             | 2.20       | 1.02   |

| Variable Impact: | 2.0% |
|------------------|------|
| Overall Impact:  | 1.5% |

#### Arkansas Personal Auto Nationwide Property and Casualty Bodily Injury Increased Limit Factor Assumed Effective March 23, 2013

| Per Claimant Limit | Per Occurrence Limit | Earned Exposure Years<br>Am | Adj Expense Fee | Adj Variable Premium | Current Limit Factors | Proposed Limit Factors | Allstate P&C | Progressive | State Farm | Impact |
|--------------------|----------------------|-----------------------------|-----------------|----------------------|-----------------------|------------------------|--------------|-------------|------------|--------|
| 25000              | 50000                | 1,720                       | 154,252         | 677,009              | 1.000                 | 1.070                  | 1.000        | 1.000       | 1.000      | 1.07   |
| 50000              | 100000               | 1,285                       | 117,968         | 554,707              | 1.180                 | 1.180                  | 1.29         | 1.22        | 1.08       | 1.00   |
| 100000             | 100000               | 9                           | 937             | 3,956                | 1.280                 | 1.280                  |              |             |            | 1.00   |
| 100000             | 200000               | 5                           | 506             | 2,549                | 1.340                 | 1.340                  |              |             | 1.15       | 1.00   |
| 100000             | 300000               | 714                         | 66,058          | 297,263              | 1.430                 | 1.500                  | 1.62         | 1.53        | 1.17       | 1.05   |
| 150000             | 300000               | 0                           | 16              | -16                  | 1.470                 | 1.540                  |              |             |            | 1.05   |
| 100000             | 500000               | 3                           | 202             | 940                  | 1.500                 | 1.580                  |              |             |            | 1.05   |
| 300000             | 300000               | 224                         | 19,642          | 89,747               | 1.540                 | 1.620                  | 1.88         |             | 1.30       | 1.05   |
| 200000             | 500000               | 2                           | 138             | 182                  | 1.550                 | 1.630                  |              |             |            | 1.05   |
| 250000             | 500000               | 37                          | 3,366           | 14,058               | 1.580                 | 1.660                  | 2.10         | 2.06        | 1.31       | 1.05   |
| 500000             | 500000               | 43                          | 4,072           | 16,607               | 1.650                 | 1.730                  | 2.25         |             | 1.44       | 1.05   |
| 500000             | 1000000              | 5                           | 458             | 1,962                | 1.720                 | 1.810                  | 2.35         |             | 1.49       | 1.05   |
| 1000000            | 1000000              | 1                           | 33              | -33                  | 1.850                 | 1.940                  | 2.58         |             | 1.58       | 1.05   |

| Variable Impact: | 4.1% |
|------------------|------|
| Overall Impact:  | 3.4% |

#### Arkansas Personal Auto Nationwide Property and Casualty Property Damage Increased Limit Factor Assumed Effective March 23, 2013

| PD Limit | Earned Exposure Years<br>Am | Adj Expense Fee | Adj Variable Premium | Current Limit Factors | Proposed Limit Factors | Allstate P&C | Progressive | State Farm | Impact |
|----------|-----------------------------|-----------------|----------------------|-----------------------|------------------------|--------------|-------------|------------|--------|
| 25000    | 1,543                       | 122,150         | 564,525              | 1.000                 | 1.000                  |              | 1.00        |            | 1.00   |
| 30000    | 16                          | 1,251           | 4,882                | 1.010                 | 1.010                  |              |             |            | 1.00   |
| 50000    | 1,616                       | 130,561         | 578,318              | 1.030                 | 1.030                  |              | 1.01        |            | 1.00   |
| 40000    | 0                           | 0               | 0                    | 1.030                 | 1.030                  |              |             |            | 1.00   |
| 100000   | 835                         | 66,925          | 247,941              | 1.090                 | 1.110                  |              | 1.02        |            | 1.02   |
| 200000   | 4                           | 340             | 898                  | 1.170                 | 1.190                  |              |             |            | 1.02   |
| 250000   | 4                           | 365             | 1,880                | 1.180                 | 1.200                  |              |             |            | 1.02   |
| 300000   | 23                          | 2,019           | 6,757                | 1.200                 | 1.220                  |              |             |            | 1.02   |
| 500000   | 7                           | 659             | 2,786                | 1.240                 | 1.260                  |              |             |            | 1.02   |
| 1000000  | 7                           | 599             | 2,364                | 1.330                 | 1.360                  |              |             |            | 1.02   |

| Variable Impact: | 0.3% |
|------------------|------|
| Overall Impact:  | 0.3% |

#### Arkansas Personal Auto Nationwide Property and Casualty Medical Payment Increased Limit Factor Assumed Effective March 23, 2013

| MP Limit | Earned Exposure Years<br>Am | Adj Expense Fee | Adj Variable Premium | Current Limit Factors | Proposed Limit Factors | Allstate P&C | Progressive | State Farm | Impact |
|----------|-----------------------------|-----------------|----------------------|-----------------------|------------------------|--------------|-------------|------------|--------|
| 2000     | 83                          | 1,772           | 9,411                | 0.780                 | 0.780                  |              |             |            | 1.00   |
| 5000     | 1,906                       | 42,939          | 244,383              | 1.000                 | 1.020                  | 1.00         |             | 1.00       | 1.02   |
| 10000    | 102                         | 2,239           | 18,227               | 1.350                 | 1.380                  | 1.30         |             | 1.40       | 1.02   |
| 25000    | 64                          | 1,383           | 12,488               | 1.690                 | 1.720                  | 1.60         |             | 2.20       | 1.02   |

| Variable Impact: | 1.9% |
|------------------|------|
| Overall Impact:  | 1.7% |

# Arkansas Personal Auto Nationwide Property and Casualty Select Rating Factor Assumed Effective March 23, 2013

| Coverage   | Full Term<br>Variable<br>Premium | Expense<br>Fee   | Proposed<br>Variable<br>Change | Proposed<br>Premium | Overall<br>Effective<br>Change |
|--|----------------------------------|------------------|--------------------------------|---------------------|--------------------------------|
| Bodily Injury                                    | 1,658,931                        | 367,650          | 0.5%                           | 1,666,549           | 0.4%                           |
| Property Damage                                  | 1,410,351                        | 324,869          | 0.5%                           | 1,417,012           | 0.4%                           |
| Medical Benefits                                 | 284,509                          | 48,333           | 0.4%                           | 285,700             | 0.4%                           |
| Uninsured/Underinsured Motorists - Bodily Injury | 514,319                          | 0                | 0.0%                           | 514,319             | 0.0%                           |
| Uninsured Motorists - Property Damage            | 160,536                          | 0                | 0.0%                           | 160,536             | 0.0%                           |
| <u>Liability Total</u>                           | 4,028,646                        | <u>740,852</u>   | 0.4%                           | <u>4,044,116</u>    | <u>0.3%</u>                    |
| Collision  | 2,083,839                        | 406,685          | 0.4%                           | 2,092,873           | 0.4%                           |
| Comprehensive                                    | 770,312                          | 166,624          | 0.4%                           | 773,518             | 0.3%                           |
| Physical Damage Total                            | 2,854,151                        | 573,309          | 0.4%                           | 2,866,391           | 0.4%                           |
| Loss of Use                                      | 113,350                          | 0                | 0.0%                           | 113,350             | 0.0%                           |
| Minor Coverages Total                            | <u>113,350</u>                   | <u>0</u>         | 0.0%                           | <u>113,350</u>      | 0.0%                           |
| Grand Total                                      | <u>6,996,147</u>                 | <u>1,314,161</u> | <u>0.4%</u>                    | 7,023,857           | <u>0.3%</u>                    |

# Arkansas Personal Automobile Nationwide Property and Casualty Insurance Company Tier Factors Assumed Effect March 23, 2013

| <u>Coverage</u>            | <u>Tier</u> | Full Term<br>Variable<br>Premium | Current<br>Factor | Proposed<br>Factor | Proposed Variable Change | Proposed Variable Premium | Expense Fees | Overall Effective Change |
|----------------------------|-------------|----------------------------------|-------------------|--------------------|--------------------------|---------------------------|--------------|--------------------------|
| Podily Injury              | Preferred   | 678,918                          | 1.00              | 1.00               | 0.0%                     | 678,918                   | 170,900      | 1.3%                     |
| Bodily Injury              | Standard    | 980,013                          | 1.10              | 1.13               | 2.7%                     | 1,006,741                 | 196,750      | 1.5%                     |
| Duran autra Danas as       | Preferred   | 560,473                          | 1.00              | 1.00               | 0.0%                     | 560,473                   | 151,013      | 1.20/                    |
| Property Damage            | Standard    | 849,878                          | 1.10              | 1.13               | 2.7%                     | 873,056                   | 173,856      | 1.3%                     |
| Madical Evnances           | Preferred   | 131,179                          | 1.00              | 1.00               | 0.0%                     | 131,179                   | 27,120       | 1.20/                    |
| Medical Expenses           | Standard    | 153,330                          | 1.10              | 1.13               | 2.7%                     | 157,511                   | 21,213       | 1.3%                     |
| Uninsured Motorist- Bodily | Preferred   | 260,786                          | 1.00              | 1.00               | 0.0%                     | 260,786                   | 0            | 1.20/                    |
| Injury                     | Standard    | 253,533                          | 1.10              | 1.13               | 2.7%                     | 260,448                   | 0            | 1.3%                     |
| Uninsured Motorist-        | Preferred   | 60,729                           | 1.00              | 1.00               | 0.0%                     | 60,729                    | 0            | 1.7%                     |
| Property Damage            | Standard    | 99,806                           | 1.10              | 1.13               | 2.7%                     | 102,528                   | 0            | 1.7%                     |
| Callinian                  | Preferred   | 948,633                          | 1.00              | 1.00               | 0.0%                     | 948,633                   | 222,902      | 1.20/                    |
| Collision                  | Standard    | 1,135,206                        | 1.10              | 1.13               | 2.7%                     | 1,166,166                 | 183,783      | 1.2%                     |
| Commelonaine               | Preferred   | 356,272                          | 1.00              | 1.00               | 0.0%                     | 356,272                   | 91,220       | 1.20/                    |
| Comprehensive              | Standard    | 414,041                          | 1.10              | 1.13               | 2.7%                     | 425,333                   | 75,404       | 1.2%                     |
| Lass of Has                | Preferred   | 60,176                           | 1.00              | 1.00               | 0.0%                     | 60,176                    | 0            | 0.00/                    |
| Loss of Use                | Standard    | 53,174                           | 1.00              | 1.00               | 0.0%                     | 53,174                    | 0            | 0.0%                     |
| <u>Total</u>               |             | \$6,996,147                      |                   |                    |                          | \$7,102,124               | \$1,314,161  | 1.3%                     |

# Arkansas Standard Auto Nationwide Mutual and Nationwide Property and Casualty Insurance Companies Income Effect Effective March 23, 2013

| Company                       | <u>Coverage</u>                       | Current Level<br>Earned Premium | Base Rate<br>Change | Increased<br>Limit Factors<br>Percent<br>Change | Tier Factor<br>Percent<br>Change | Select Rating<br>Factor Percent<br>Change | Proposed<br>Total<br>Premium | Proposed<br>Variable<br>Percent<br>Change | Overall<br>Percent<br>Change |
|-------------------------------|---------------------------------------|---------------------------------|---------------------|---|----------------------------------|---|------------------------------|---|------------------------------|
|                               | Bodily Injury                         | 13,831,943                      | 1.6%                | 4.2%  | 0.0%                             | 0.0%                                      | 14,729,100                   | 5.8%                                      | 6.5%                         |
|                               | Property Damage                       | 11,795,373                      | 2.1%                | 0.3%  | 0.0%                             | 0.0%                                      | 12,264,600                   | 2.4%                                      | 4.0%                         |
|                               | Medical Benefits                      | 2,177,483                       | 7.8%                | 2.0%  | 0.0%                             | 0.0%                                      | 2,396,100                    | 9.9%                                      | 10.0%                        |
|                               | Uninsured Motorists - Bodily Injury   | 3,293,348                       | 4.0%                | 0.0%  | 0.0%                             | 0.0%                                      | 3,425,100                    | 4.0%                                      | 4.0%                         |
|                               | Uninsured Motorists - Property Damage | 1,103,769                       | 1.0%                | 0.0%  | 0.0%                             | 0.0%                                      | 1,114,800                    | 1.0%                                      | 1.0%                         |
| Nationwide Mutual             | Liability Total                       | 32,201,916                      | 2.5%                | 1.9%  | 0.0%                             | 0.0%                                      | 33,931,800                   | 4.5%                                      | 5.4%                         |
| Insurance Company             | Collision                             | 16,511,070                      | -2.4%               | 0.0%  | 0.0%                             | 0.0%                                      | 16,507,100                   | -2.4%                                     | 0.0%                         |
|                               | Comprehensive                         | 7,140,660                       | 2.6%                | 0.0%  | 0.0%                             | 0.0%                                      | 7,389,000                    | 2.6%                                      | 3.5%                         |
|                               | Physical Damage Total                 | 23,651,730                      | -0.9%               | 0.0%  | 0.0%                             | 0.0%                                      | 23,896,100                   | -0.9%                                     | 1.0%                         |
|                               | Loss of Use                           | 763,630                         | 1.3%                | 0.0%  | 0.0%                             | 0.0%                                      | 773,600                      | 1.3%                                      | 1.3%                         |
|                               | Minor Coverages Total                 | 763,630                         | 1.3%                | 0.0%  | 0.0%                             | 0.0%                                      | 773,600                      | 1.3%                                      | 1.3%                         |
|                               | TOTAL                                 | 56,617,276                      | 1.1%                | 1.1%  | 0.0%                             | 0.0%                                      | 58,594,800                   | 2.2%                                      | 3.5%                         |
|                               | Bodily Injury                         | 379,430                         | 0.0%                | 4.3%  | 1.7%                             | 0.7%                                      | 397,900                      | 6.7%                                      | 4.9%                         |
|                               | Property Damage                       | 331,360                         | 0.0%                | 0.3%  | 1.7%                             | 0.7%                                      | 338,000                      | 2.8%                                      | 2.0%                         |
|                               | Medical Benefits                      | 63,804                          | 0.0%                | 1.9%  | 1.5%                             | 0.6%                                      | 65,800                       | 4.0%                                      | 3.1%                         |
|                               | Uninsured Motorists - Bodily Injury   | 125,357                         | 0.0%                | 0.0%  | 1.3%                             | 0.0%                                      | 127,000                      | 1.3%                                      | 1.3%                         |
| NT .: 1                       | Uninsured Motorists - Property Damage | 31,622                          | 0.0%                | 0.0%  | 1.8%                             | 0.0%                                      | 32,200                       | 1.8%                                      | 1.8%                         |
| Nationwide                    | Liability Total                       | 931,573                         | 0.0%                | 1.9%  | 1.6%                             | 0.7%                                      | 962,000                      | 4.2%                                      | 3.3%                         |
| Property and Casualty Company | Collision                             | 485,637                         | 0.0%                | 0.0%  | 1.5%                             | 0.6%                                      | 493,400                      | 2.1%                                      | 1.6%                         |
| Casualty Company              | Comprehensive                         | 183,146                         | 0.0%                | 0.0%  | 1.4%                             | 0.5%                                      | 185,900                      | 2.0%                                      | 1.5%                         |
|                               | Physical Damage Total                 | 668,783                         | 0.0%                | 0.0%  | 1.5%                             | 0.6%                                      | 679,300                      | 2.1%                                      | 1.6%                         |
|                               | Loss of Use                           | 21,802                          | 0.0%                | 0.0%  | 0.0%                             | 0.0%                                      | 21,800                       | 0.0%                                      | 0.0%                         |
|                               | Minor Coverages Total                 | 21,802                          | 0.0%                | 0.0%  | 0.0%                             | 0.0%                                      | 21,800                       | 0.0%                                      | 0.0%                         |
|                               | TOTAL                                 | 1,622,158                       | 0.0%                | 1.1%  | 1.5%                             | 0.6%                                      | 1,663,100                    | 3.3%                                      | 2.5%                         |
|                               | Bodily Injury                         | 14,211,373                      | 1.6%                | 4.2%  | 0.0%                             | 0.0%                                      | 15,127,054                   | 5.9%                                      | 6.4%                         |
|                               | Property Damage                       | 12,126,733                      | 2.0%                | 0.3%  | 0.0%                             | 0.0%                                      | 12,602,584                   | 2.4%                                      | 3.9%                         |
|                               | Medical Benefits                      | 2,241,287                       | 7.6%                | 2.0%  | 0.0%                             | 0.0%                                      | 2,461,972                    | 9.7%                                      | 9.8%                         |
|                               | Uninsured Motorists - Bodily Injury   | 3,418,705                       | 3.9%                | 0.0%  | 0.0%                             | 0.0%                                      | 3,552,086                    | 3.9%                                      | 3.9%                         |
|                               | Uninsured Motorists - Property Damage | 1,135,391                       | 1.0%                | 0.0%  | 0.1%                             | 0.0%                                      | 1,147,006                    | 1.0%                                      | 1.0%                         |
| All Companies                 | Liability Total                       | 33,133,489                      | 2.4%                | 1.9%  | 0.0%                             | 0.0%                                      | 34,893,832                   | 4.5%                                      | 5.3%                         |
| All Companies                 | Collision                             | 16,996,707                      | -2.3%               | 0.0%  | 0.0%                             | 0.0%                                      | 17,000,497                   | -2.3%                                     | 0.0%                         |
|                               | Comprehensive                         | 7,323,806                       | 2.5%                | 0.0%  | 0.0%                             | 0.0%                                      | 7,574,879                    | 2.6%                                      | 3.4%                         |
|                               | Physical Damage Total                 | 24,320,513                      | -0.8%               | 0.0%  | 0.0%                             | 0.0%                                      | 24,575,376                   | -0.8%                                     | 1.0%                         |
|                               | Loss of Use                           | 785,432                         | 1.3%                | 0.0%  | 0.0%                             | 0.0%                                      | 795,359                      | 1.3%                                      | 1.3%                         |
|                               | Minor Coverages Total                 | 785,432                         | 1.3%                | 0.0%  | 0.0%                             | 0.0%                                      | 795,359                      | 1.3%                                      | 1.3%                         |
|                               | TOTAL                                 | 58,239,434                      | 1.1%                | 1.1%  | 0.0%                             | 0.0%                                      | 60,257,916                   | 2.2%                                      | 3.5%                         |

SERFF Tracking #: NWPC-128694349 State Tracking #: 13A-9249AR-AMB

State: Arkansas First Filing Company: Nationwide Mutual Insurance Company., ...

TOI/Sub-TOI: 19.0 Personal Auto/19.0001 Private Passenger Auto (PPA)

Product Name: Arkansas Private Passenger Auto

**Project Name/Number:** 13A-9249AR-AMB/

# **Superseded Schedule Items**

Please note that all items on the following pages are items, which have been replaced by a newer version. The newest version is located with the appropriate schedule on previous pages. These items are in date order with most recent first.

| Creation Date | Schedule Item<br>Status | Schedule               | Schedule Item Name                  | Replacement<br>Creation Date | Attached Document(s)  |
|---------------|-------------------------|------------------------|-------------------------------------|------------------------------|---|
| 09/20/2012    | Filed 01/03/2013        | Supporting<br>Document | APCS-Auto Premium Comparison Survey | 12/07/2012                   | AR NMIC 3-23-13 APCS form.pdf (Superceded) AR NMIC 3-23-13 APCS form.xls (Superceded) AR NPCIC 3-23-13 APCS form.pdf (Superceded) AR NPCIC 3-23-13 APCS form.xls (Superceded) |

SERFF Tracking #: NWPC-128694349 State Tracking #: 13A-9249AR-AMB

State: Arkansas First Filing Company: Nationwide Mutual Insurance Company., ...

TOI/Sub-TOI: 19.0 Personal Auto/19.0001 Private Passenger Auto (PPA)

Product Name: Arkansas Private Passenger Auto

Project Name/Number: 13A-9249AR-AMB/

Attachment AR NMIC 3-23-13 APCS form.xls is not a PDF document and cannot be reproduced here.

Attachment AR NPCIC 3-23-13 APCS form.xls is not a PDF document and cannot be reproduced here.

#### **Private Passenger Auto Premium Comparision Survey Form**

FORM APCS - last modified August 2005

NAIC Number: 23787 Company Name:

Nationwide Mutual Insurance Company

Contact Person: Audrey Bowe

(800)882-2822 ext.74460 Telephone No.: Email Address: nowea1@nationwide.com

Effective Date: 3/23/2013

DISCOUNTS OFFERED: PASSIVE RESTRAINT/AIRBAG AUTO/HOMEOWNERS GOOD STUDENT ANTI-THEFT DEVICE
Over 55 Defensive Driver Discount
\$250/\$500 Deductible Comp./Coll.

| 20 or 30 | % |
|----------|---|
| 5-10     | % |
| 1-21     | % |
| 0        | % |
| 5        | % |
| 39/16    | % |

Assumptions to Use:

1 Liability -Minimun \$25,000 per person 2 Bodily Injury \$50,000 per accident

\$25,000 per accident

- 3 Property Damage \$100 deductible per accident
- 4 Comprehensive & Collision \$250 deductible per accident
- 5 The insured has elected to accept: Uninsured motorist property and bodily injury equal to liability coverage Underinsured bodily injury equal to liability coverage 6 Personal Injury Protection of \$5,000 for medical, loss
- wages according to statute and \$5,000 accidental
  7 If male and female rates are different, use the highest of the two

Submit to: Arkansas Insurance Department

1200 West Third Street Little Rock, AR 72201-1904

Telephone: 501-371-2800

Email as an attachment t insurance.pnc@arkansas.gov You may also attach to a SERFF filing or submit on a compact disk

|  |   | Fayetteville <b>Fayetteville</b> |         |                   |                   | Trumann |         |                   |                   | Little Rock |         |                   |                   |         | Lake    | Village           |                   | Pine Bluff |         |                   |                   |
|--|---|----------------------------------|---------|-------------------|-------------------|---------|---------|-------------------|-------------------|-------------|---------|-------------------|-------------------|---------|---------|-------------------|-------------------|------------|---------|-------------------|-------------------|
|  | Gender  | Female                           | Male    | Male or<br>Female | Male or<br>Female | Female  | Male    | Male or<br>Female | Male or<br>Female | Female      | Male    | Male or<br>Female | Male or<br>Female | Female  | Male    | Male or<br>Female | Male or<br>Female | Female     | Male    | Male or<br>Female | Male or<br>Female |
| Vehicle  | Coverages Age   | 18                               | 18      | 40                | 66                | 18      | 18      | 40                | 66                | 18          | 18      | 40                | 66                | 18      | 18      | 40                | 66                | 18         | 18      | 40                | 66                |
| 2008 4.8 L Chevrolet<br>Silverado 1500 "LS"<br>regular cab 119" WB | Minimum Liability   | \$675                            | \$841   | \$304             | \$290             | \$761   | \$953   | \$330             | \$314             | \$956       | \$1,210 | \$390             | \$370             | \$640   | \$795   | \$293             | \$280             | \$739      | \$924   | \$324             | \$309             |
|  | Minimum Liability with<br>Comprehensive and<br>Collision    | \$1,403                          | \$1,833 | \$600             | \$563             | \$1,500 | \$1,968 | \$639             | \$596             | \$1,755     | \$2,288 | \$706             | \$659             | \$1,446 | \$1,926 | \$649             | \$601             | \$1,389    | \$1,809 | \$594             | \$557             |
|  | 100/300/50 Liability with<br>Comprehensive and<br>Collision | \$1,429                          | \$1,853 | \$628             | \$592             | \$1,548 | \$2,018 | \$672             | \$631             | \$1,815     | \$2,367 | \$751             | \$704             | \$1,472 | \$1,944 | \$674             | \$628             | \$1,453    | \$1,880 | \$633             | \$596             |
| 2009 Ford Explorer 'XLT'<br>2WD, 4 door                            | Minimum Liability   | \$668                            | \$831   | \$302             | \$288             | \$760   | \$952   | \$331             | \$315             | \$965       | \$1,220 | \$393             | \$373             | \$639   | \$793   | \$293             | \$280             | \$746      | \$932   | \$327             | \$311             |
|  | Minimum Liability with<br>Comprehensive and<br>Collision    | \$1,336                          | \$1,729 | \$567             | \$534             | \$1,433 | \$1,863 | \$603             | \$566             | \$1,694     | \$2,196 | \$674             | \$632             | \$1,354 | \$1,779 | \$598             | \$558             | \$1,341    | \$1,732 | \$568             | \$535             |
|  | 100/300/50 Liability with<br>Comprehensive and<br>Collision | \$1,372                          | \$1,765 | \$600             | \$567             | \$1,494 | \$1,930 | \$642             | \$605             | \$1,774     | \$2,296 | \$725             | \$683             | \$1,393 | \$1,816 | \$629             | \$590             | \$1,418    | \$1,821 | \$612             | \$578             |
| 2010 Honda Odyssey<br>"EX"   | Minimum Liability   | \$593                            | \$731   | \$281             | \$269             | \$666   | \$826   | \$304             | \$290             | \$831       | \$1,041 | \$355             | \$336             | \$565   | \$694   | \$273             | \$261             | \$650      | \$804   | \$300             | \$285             |
|  | Minimum Liability with<br>Comprehensive and<br>Collision    | \$1,186                          | \$1,529 | \$523             | \$492             | \$1,265 | \$1,638 | \$553             | \$519             | \$1,482     | \$1,913 | \$611             | \$572             | \$1,205 | \$1,579 | \$552             | \$515             | \$1,179    | \$1,516 | \$520             | \$489             |
|  | 100/300/50 Liability with<br>Comprehensive and<br>Collision | \$1,213                          | \$1,552 | \$552             | \$522             | \$1,311 | \$1,685 | \$587             | \$554             | \$1,534     | \$1,977 | \$654             | \$616             | \$1,234 | \$1,602 | \$580             | \$544             | \$1,238    | \$1,581 | \$558             | \$528             |
|  | Minimum Liability   | \$574                            | \$703   | \$279             | \$265             | \$649   | \$800   | \$303             | \$287             | \$812       | \$1,013 | \$354             | \$334             | \$552   | \$673   | \$272             | \$259             | \$640      | \$787   | \$301             | \$285             |
| 2011 Toyota Camry 2.5L<br>4 door Sedan                             | Minimum Liability with<br>Comprehensive and<br>Collision    | \$1,336                          | \$1,734 | \$581             | \$544             | \$1,418 | \$1,849 | \$614             | \$573             | \$1,653     | \$2,145 | \$675             | \$629             | \$1,377 | \$1,822 | \$625             | \$579             | \$1,318    | \$1,705 | \$575             | \$537             |
|  | 100/300/50 Liability with<br>Comprehensive and<br>Collision | \$1,349                          | \$1,738 | \$605             | \$569             | \$1,449 | \$1,876 | \$643             | \$603             | \$1,688     | \$2,178 | \$712             | \$667             | \$1,390 | \$1,823 | \$647             | \$602             | \$1,362    | \$1,751 | \$608             | \$572             |
|  | Minimum Liability   | \$547                            | \$671   | \$267             | \$255             | \$616   | \$761   | \$288             | \$275             | \$770       | \$962   | \$336             | \$319             | \$524   | \$641   | \$260             | \$249             | \$605      | \$746   | \$286             | \$272             |
| 2011 Cadillac Seville<br>"CTS" AWD WAG 4 door<br>Sedan 3.0L        | Minimum Liability with<br>Comprehensive and<br>Collision    | \$1,576                          | \$2,067 | \$668             | \$618             | \$1,653 | \$2,179 | \$695             | \$647             | \$1,941     | \$2,540 | \$761             | \$713             | \$1,634 | \$2,188 | \$720             | \$665             | \$1,518    | \$1,986 | \$641             | \$599             |
|  | 100/300/50 Liability with<br>Comprehensive and<br>Collision | \$1,568                          | \$2,042 | \$678             | \$637             | \$1,663 | \$2,177 | \$716             | \$671             | \$1,950     | \$2,538 | \$785             | \$737             | \$1,625 | \$2,158 | \$734             | \$681             | \$1,544    | \$2,006 | \$668             | \$628             |
| 2010 Hyundais Santa Fe<br>SE 4x2                                   | Minimum Liability   | \$620                            | \$766   | \$290             | \$276             | \$705   | \$877   | \$316             | \$301             | \$892       | \$1,122 | \$374             | \$354             | \$595   | \$733   | \$282             | \$269             | \$694      | \$862   | \$314             | \$298             |
|  | Minimum Liability with<br>Comprehensive and<br>Collision    | \$1,237                          | \$1,603 | \$545             | \$511             | \$1,331 | \$1,732 | \$581             | \$543             | \$1,552     | \$2,013 | \$645             | \$603             | \$1,273 | \$1,680 | \$584             | \$543             | \$1,246    | \$1,610 | \$546             | \$513             |
|  | 100/300/50 Liability with<br>Comprehensive and<br>Collision | \$1,272                          | \$1,635 | \$576             | \$543             | \$1,388 | \$1,793 | \$617             | \$581             | \$1,639     | \$2,122 | \$693             | \$651             | \$1,309 | \$1,711 | \$613             | \$573             | \$1,316    | \$1,689 | \$587             | \$554             |

#### **Private Passenger Auto Premium Comparision Survey Form**

FORM APCS - last modified May 2012

**NAIC Number:** 37877

**Company Name: Contact Person:** Telephone No.:

Nationwide Property and Casualty Insurance Company

Audrey Bowe

(800)882-2822 ext.74460

Email Address: owea1@nationwide.com Effective Date: 3/23/2013

DISCOUNTS OFFERED: PASSIVE RESTRAINT/AIRBAG AUTO/HOMEOWNERS GOOD STUDENT

ANTI-THEFT DEVICE
Over 55 Defensive Driver Discount \$250/\$500 Deductible Comp./Coll.

| 20 or 30 | %  |
|----------|----|
| 5-10     | %  |
| 1-20     | %  |
| 0        | %  |
| 5        | %  |
| 25/13    | 0/ |

Assumptions to Use:

- 1 Liability -Minimum \$25,000 per person
- 2 Bodily Injury \$50,000 per accident
  - \$25,000 per accident
- 3 Property Damage \$100 deductible per accident
- 4 Comprehensive & Collision \$250 deductible per accident
- 5 The insured has elected to accept:
- Uninsured motorist property and bodily injury equal to liability coverage Underinsured bodily injury equal to liability coverage 6 Personal Injury Protection of \$5,000 for medical, loss
- wages according to statute and \$5,000 accidental
- 7 If male and female rates are different, use the highest of the two

Submit to: Arkansas Insurance Department

1200 West Third Street Little Rock. AR 72201-1904

501-371-2800 Telephone:

Email as an attachment insurance.pnc@arkansas.gov
You may also attach to a SERFF filing or submit

on a compact disk

| \$230/\$300 Deductible Comp./Coll.                                 |   | 23/13 /6     |            |              |              |              |            |              |              |              |            |              |              |              |            |              |              |              |            |              |              |  |
|--|---|--------------|------------|--------------|--------------|--------------|------------|--------------|--------------|--------------|------------|--------------|--------------|--------------|------------|--------------|--------------|--------------|------------|--------------|--------------|--|
|  |   | Fayetteville |            |              | Trumann      |              |            |              | Little Rock  |              |            |              |              | Lake \       | /illage    |              | Pine Bluff   |              |            |              |              |  |
|  |   | Family       |            | Male or      | Male or      | Familia      |            | Male or      | Male or      | Family       |            | Male or      | Male or      |              |            | Male or      | Male or      |              |            | Male or      | Male or      |  |
| Vehicle  | Gender Coverages Age  | Female<br>18 | Male<br>18 | Female<br>40 | Female<br>66 | Female<br>18 | Male<br>18 | Female<br>40 | Female<br>66 | Female<br>18 | Male<br>18 | Female<br>40 | Female<br>66 | Female<br>18 | Male<br>18 | Female<br>40 | Female<br>66 | Female<br>18 | Male<br>18 | Female<br>40 | Female<br>66 |  |
| 2008 4.8 L Chevrolet<br>Silverado 1500 "LS"<br>regular cab 119" WB | Minimum Liability   | \$496        | \$611      | \$244        | \$236        | \$509        | \$627      | \$248        | \$240        | \$670        | \$838      | \$302        | \$290        | \$515        | \$635      | \$250        | \$242        | \$561        | \$696      | \$266        | \$256        |  |
|  | Minimum Liability with<br>Comprehensive and<br>Collision    | \$997        | \$1,285    | \$469        | \$441        | \$1,044      | \$1,361    | \$503        | \$467        | \$1,255      | \$1,629    | \$561        | \$526        | \$1,247      | \$1,544    | \$554        | \$513        | \$1,154      | \$1,512    | \$547        | \$506        |  |
|  | 100/300/50 Liability<br>with Comprehensive<br>and Collision | \$1,049      | \$1,324    | \$538        | \$513        | \$1,095      | \$1,397    | \$570        | \$537        | \$1,321      | \$1,686    | \$634        | \$602        | \$1,279      | \$1,565    | \$616        | \$579        | \$1,212      | \$1,556    | \$615        | \$555        |  |
| 2009 Ford Explorer 'XLT'<br>2WD, 4 door                            | Minimum Liability   | \$493        | \$607      | \$243        | \$235        | \$507        | \$624      | \$248        | \$240        | \$672        | \$840      | \$303        | \$291        | \$515        | \$634      | \$251        | \$242        | \$564        | \$699      | \$267        | \$258        |  |
|  | Minimum Liability with<br>Comprehensive and<br>Collision    | \$953        | \$1,218    | \$443        | \$421        | \$989        | \$1,274    | \$468        | \$439        | \$1,208      | \$1,555    | \$532        | \$503        | \$1,172      | \$1,444    | \$513        | \$481        | \$1,099      | \$1,423    | \$511        | \$457        |  |
|  | 100/300/50 Liability<br>with Comprehensive<br>and Collision | \$1,014      | \$1,270    | \$517        | \$496        | \$1,050      | \$1,325    | \$540        | \$514        | \$1,286      | \$1,629    | \$611        | \$584        | \$1,217      | \$1,482    | \$582        | \$552        | \$1,168      | \$1,485    | \$585        | \$536        |  |
| 2010 Honda Odyssey<br>"EX"   | Minimum Liability   | \$438        | \$533      | \$226        | \$218        | \$449        | \$547      | \$230        | \$222        | \$582        | \$721      | \$275        | \$264        | \$454        | \$553      | \$232        | \$223        | \$492        | \$604      | \$245        | \$236        |  |
|  | Minimum Liability with<br>Comprehensive and<br>Collision    | \$843        | \$1,071    | \$407        | \$386        | \$876        | \$1,122    | \$430        | \$403        | \$1,054      | \$1,350    | \$482        | \$455        | \$1,037      | \$1,268    | \$469        | \$439        | \$967        | \$1,248    | \$467        | \$416        |  |
|  | 100/300/50 Liability<br>with Comprehensive<br>and Collision | \$900        | \$1,119    | \$480        | \$460        | \$933        | \$1,168    | \$501        | \$477        | \$1,123      | \$1,413    | \$557        | \$532        | \$1,079      | \$1,302    | \$537        | \$509        | \$1,030      | \$1,301    | \$539        | \$493        |  |
| 2011 Toyota Camry 2.5L<br>4 door Sedan                             | Minimum Liability   | \$425        | \$513      | \$224        | \$216        | \$438        | \$528      | \$229        | \$220        | \$564        | \$694      | \$272        | \$260        | \$442        | \$535      | \$230        | \$221        | \$482        | \$586      | \$244        | \$234        |  |
|  | Minimum Liability with<br>Comprehensive and<br>Collision    | \$944        | \$1,208    | \$451        | \$424        | \$987        | \$1,275    | \$481        | \$447        | \$1,171      | \$1,510    | \$533        | \$499        | \$1,126      | \$1,464    | \$532        | \$494        | \$1,087      | \$1,413    | \$522        | \$460        |  |
|  | 100/300/50 Liability<br>with Comprehensive<br>and Collision | \$989        | \$1,239    | \$518        | \$493        | \$1,030      | \$1,302    | \$546        | \$515        | \$1,225      | \$1,551    | \$602        | \$571        | \$1,157      | \$1,474    | \$592        | \$558        | \$1,134      | \$1,445    | \$587        | \$531        |  |
|  | Minimum Liability   | \$406        | \$491      | \$215        | \$208        | \$417        | \$504      | \$219        | \$212        | \$539        | \$665      | \$260        | \$250        | \$421        | \$511      | \$220        | \$213        | \$458        | \$559      | \$233        | \$225        |  |
| 2011 Cadillac Seville<br>"CTS" AWD WAG 4 door<br>Sedan 3.0L        | Minimum Liability with<br>Comprehensive and<br>Collision    | \$1,144      | \$1,482    | \$529        | \$491        | \$1,194      | \$1,564    | \$561        | \$520        | \$1,405      | \$1,831    | \$618        | \$578        | \$1,396      | \$1,837    | \$635        | \$588        | \$1,273      | \$1,676    | \$596        | \$532        |  |
|  | 100/300/50 Liability<br>with Comprehensive<br>and Collision | \$1,165      | \$1,481    | \$581        | \$552        | \$1,212      | \$1,557    | \$616        | \$579        | \$1,429      | \$1,833    | \$676        | \$640        | \$1,395      | \$1,804    | \$683        | \$640        | \$1,298      | \$1,676    | \$652        | \$594        |  |
| 2010 Hyundais Santa Fe<br>SE 4x2                                   | Minimum Liability   | \$458        | \$559      | \$233        | \$225        | \$472        | \$577      | \$238        | \$229        | \$620        | \$770      | \$288        | \$276        | \$479        | \$585      | \$240        | \$231        | \$524        | \$645      | \$255        | \$246        |  |
|  | Minimum Liability with<br>Comprehensive and<br>Collision    | \$879        | \$1,123    | \$425        | \$401        | \$920        | \$1,186    | \$453        | \$422        | \$1,111      | \$1,429    | \$507        | \$477        | \$1,033      | \$1,340    | \$495        | \$461        | \$1,023      | \$1,327    | \$494        | \$437        |  |
|  | 100/300/50 Liability<br>with Comprehensive<br>and Collision | \$942        | \$1,176    | \$498        | \$476        | \$981        | \$1,238    | \$524        | \$496        | \$1,188      | \$1,502    | \$584        | \$556        | \$1,085      | \$1,378    | \$563        | \$531        | \$1,091      | \$1,387    | \$567        | \$515        |  |